



IndoThai
CALICUT PRIVATE LIMITED

Date: 28.12.2023

To,
The Secretary,
Airport Economic Regulatory Authority of India
AERA Building, Administrative Complex,
Safdarjung Airport,
New Delhi – 110003

Dear Sir,

Sub: Comments / Submission received from Stakeholder on the Consultation Paper No. 21/2023-24 dated 1st December, 2023 regarding determination of Tariff for the Ground Handling Services in respect of M/s. IndoThai Calicut Private Limited (ICPL) at Calicut International Airport, Kozhikode for the First Control Period (FY 2023-24 to FY 2027-28)

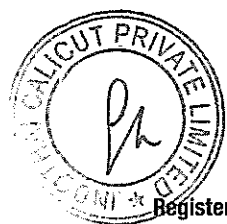
Ref: Public Notice F.No. AERA/20010/MYTP/IndoThai/GH/Calicut/CP-III/2021-26 dated 26-12-2023.

This is with reference to the referred Public Notice wherein we are required to clarify the Comments / Submission received from Stakeholder. The same is appended herein below:

- 1. Review of Tendering Process: License Agreement (Refer Para 1.1 of the CO):**
Airports Authority of India follows laid down procedure with proper eligibility criteria's.
- 2. Projected Traffic: Para 3.7 and Table 3 of CP**

Projection is in line with the industry growth of 20% YOY and with the vision of Govt. of India to increase connectivity it is going to increase further.

Moreover with respect to Para 3.7 "The ISP through its submissions informed that during FY 2023-24 they are not permitted to handle Wide Body Aircraft on Calicut International Airport. However, from FY 2024-25 they are expected to get permission for the same." Please find appended herein below the News Article published in the daily News Paper "The Hindu" which is self explanatory:



Registered Office : 29/709, 714 Star Building, Mavoor Road, Parayanchery, Calicut, Kozhikode, Kerala-673004 INDIA
E info@indoThai.in CIN : U63033KL2021PTC068133

Quote:

Land acquisition for runway expansion at Calicut airport in full swing, says CM

September 12, 2023 07:54 pm | Updated 07:54 pm IST - MALAPPURAM

THE HINDU BUREAU

Chief Minister Pinarayi Vijayan said in the Assembly on Tuesday that the government was in the final stage of acquiring 14.5 acres for the runway end safety area (RESA) expansion of the Calicut International Airport at Karipur.

Replying to a question from P. Nandakumar, MLA, the Chief Minister said each of the 64 families being evicted in connection with the land acquisition would be given an extra amount of ₹5.4 lakh, apart from the original ₹4.6 lakh. Each family facing eviction will get ₹10 lakh.

The Chief Minister also said that efforts were on to hand over the acquired land to the Airports Authority of India at the earliest.

Unquote

3. Deferment of Capital Expenditure (Refer Para 4.1 & 4.2 and Table 4 & 5 of the CP):

Capital Expenditure is planned keeping in mind operational necessity and critical from safety or security compliance perspective.

4. Projected Opex : (Para 5.4 and Table 7 of CP):

Payroll – In order to provide services to Schedule Domestic and Schedule International Airline we require trained and experienced man power there by it increases our Payroll costs but the same is in line with Industry standards.

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5. Abolishment of Royalty Charges / Concession Fee: (Refer Table 6 & 7 of the CP):

The Royalty charges are as per Open Tender floated by the Airport Operator and same has to be honored.

6. Tariff: (Refer Para 6.1, 6.2 and Table 8 & 9 and Annexure I, II, III of the CP):

It may please be noted that this is the maximum price approved by AERA. An airline is always welcome to negotiate with us while giving us opportunity to serve them.

Hope you will find the above in order.

Thanking you,

Yours sincerely,

For IndoThai Calicut Private Limited


Vikash Ladia
Director