

Date: 28.12.2023

To,  
The Secretary,  
Airport Economic Regulatory Authority of India  
AERA Building, Administrative Complex,  
Safdarjung Airport,  
New Delhi – 110003

Dear Sir,

Sub: Comments / Submission received from Stakeholder on the Consultation Paper No. 20/2023-24 dated 1st December, 2023 regarding determination of Tariff for the Ground Handling Services in respect of M/s. IndoThai Bhubaneswar Private Limited (IBPL) at Biju Patnaik International Airport for the First Control Period (FY 2023-24 to FY 2027-28)

Ref: Public Notice F.No. AERA/20010/MYTP/IndoThai/GH/Bhubaneswar/CP-III/2021-26 dated 26-12-2023.

This is with reference to the referred Public Notice wherein we are required to clarify the Comments / Submission received from Stakeholder. The same is appended herein below:

**1. Review of Tendering Process:**

This is not in the scope of Ground Handling agency (GHA), only the concerned Authority can comment.

**2. Deferment of Capital Expenditure (Refer Para 4.1 & 4.2 and Table 4 & 5 of the CP):**

Capital Expenditure is planned keeping in mind operational necessity and critical from safety or security compliance perspective.



**3. Projected Opex : (Para 5.4 and Table 7 of CP):**

**Payroll** – In order to provide services to Schedule Domestic and Schedule International Airline we require trained and experienced man power there by it increases our Payroll costs.

**Repair & Maintenance:** Considering the Safety of the Passenger, Aircraft and Equipment regular upkeep and maintenance is a must and most important and can't be compromised.

**4. Abolishment of Royalty Charges / Concession Fee: (Refer Table 6 & 7 of the CP):**

The Royalty charges are as per Open Tender floated by the Airport Operator and same has to be honored.

**5. Tariff: (Refer Para 6.1, 6.2 and Table 8 & 9 and Annexure I, II, III of the CP):**

While comparing the Tariffs of GSEC IndoThai at Jaipur and IBPL it was noticed that the Tariff are almost similar whereas in some cases Tariff proposed by IBPL is lower as compared to GSEC IndoThai Jaipur.

Furthermore, it may please be noted that this is the maximum price approved by AERA. An airline is always welcome to negotiate with us while giving us opportunity to serve them.

Hope you will find the above in order.

Thanking you,

Yours sincerely,

For IndoThai Bhubaneswar Private Limited

  
Vikash Ladia  
Director

