



AAI/CHQ/REV/AERA/Cargo/2010

23<sup>rd</sup> Nov. 2010

✓ The Secretary,  
AERA,  
AERA Building, Administrative Complex,  
Safdarjung Airport,  
New Delhi-110003

**Sub: Proposal of AAI for revision of Cargo Tariff at Chennai and  
Kolkata airports**

Sir,

Reference is invited to AERA consultation paper no. 10/2010-11 dated 11.11.2010 on AAI proposal for revision of Cargo Tariff at Chennai and Kolkata airports.

It is confirmed that issue of Consultation Paper no. 10/2010-11 dated 11.11.2010 has been brought to the notice of all the concerned local trade bodies connected the Cargo trade, as advised. (Copy of ION dated 23<sup>rd</sup> Nov. 2010 from Cargo Department is enclosed herewith).

The comments of AAI on the Consultation Paper no. 10/2010-11 dated 11.11.2010 are as under:-

1. It is submitted that consensus was reached between AAI & Stakeholders for upward revision of Cargo Tariff by 5% for each year over the previous year rates at Kolkata & Chennai airports for FY 2010-11 & 2011-12, Accordingly, AAI proposed to AERA for 5% increase in TSP & Demurrage Charges over the previous year for two financial years i.e. FY 2010-11 and for FY 2011-12. However the instant proposal entails 5% increase in Cargo Tariff for FY 2010-11 only (w.e.f. from 01.12.2010 for 4 months).

2. Since the increase in Cargo rates is implemented prospectively and AAI had already suffered revenue loss due to non-implementation of revision in cargo rates from its due date i.e. 01.04.2010, it is requested that approval of AERA for 5% increase in Cargo Tariff for Kolkata & Chennai airports for FY 2011-12 (w.e.f. 01.04.2011) over the revised rate of 2010-11, may also be conveyed along with instant proposal to avoid any procedural delay in implementation revised Cargo Rates.

Yours faithfully,

  
(S.C. Chhatwal)  
Member (Finance)

Encls: As above

— AAI —

**Airports Authority of India**  
**Gurgaon Road, New Delhi-110037.**

No.ED/Cargo/2010/1351/17/

November 23, 2010.

**I.O.N.**

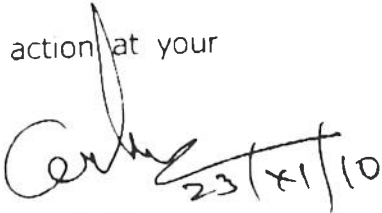
**Subject: Proposal of AAI for revision of cargo tariff at Chennai and Kolkata Airports.**

Please refer to your letter No. AAI/CHQ/REV/AERA/Cargo/2010/627 dated 12.11.2010 addressed to APD, Chennai and Kolkata Airports and copy endorsed to ED(Cargo), AAI.

2. In this regard, it is informed that a copy of the AERA Consultation Paper No. 10/2010-11 dated 11.11.2010 was forwarded to FFFAI, ACCAI and FIEO. The copy of the acknowledgements regarding the receipt of said Consultation Paper from these respective Organizations has been received by the Cargo Directorate.

3. Further, as per the confirmation received from Kolkata and Chennai Airports, the local offices of ACCAI, CCHAA, FFFAI, FIEO have also been informed to download the said consultation paper for their information and necessary action.

4. The above is for your information and necessary action at your end.



23/11/10

(Girish Sharma)  
Dy.General Manager(Cargo)  
For General Manager(Cargo)

Shri M. Ravi Varma,  
GM(Finance), AAI