

October 30, 2018

To,
Secretary,
Airports Economic Regulatory Authority of India,
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi 110003.

Dear Madam,

Reference : Consultation Paper (CP) No. 19/2018-19 dated 9th October 2018.

Subject : Tariff Proposal for Ground Handling Services at Bengaluru.

We would like to bring your kind attention on the following para of above referred CP;

Para 3.4 – Proposed increase in price by 5% in FY2020-21 over FY2018-19 i.e. after two years means annual increase is about 2.50%, which is a very reasonable and less than average inflation. Hence, we once again request Authority to reexamine this and approve this price increase proposal.

Para 3.5 – We respect Authority view of discrimination in price for Indian carriers and International carriers, however prices proposed by Authority in Annexure – II needs to be replaced with the below price table. Also like to highlight that this revised price is about 50% below competitor's price.

ICAO Code	International Passenger Flights		
	Passenger	Ramp	Full
B	3,500	6,500	10,000
C	22,000	44,000	66,000
D	27,000	65,000	92,000
E	35,000	75,000	1,10,000
F	39,000	1,00,000	1,39,000

We humbly request you to consider the above request in your final decision and not pass the order *without giving an opportunity to heard* in case you don't agree.

Thanking You,
For **Celebi Airport Services India Private Limited**
(Formerly Known as Celebi Ground Handling Delhi Pvt Ltd)

Cem Sensoz
Chief Executive Officer



CELEBI AIRPORT SERVICES INDIA PRIVATE LIMITED
(Formerly known as Celebi Ground Handling Delhi Private Limited)