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**Bhadra International (India) Pvt. Ltd.**

Bhadra/AERA/MYTP/2014-15

Dated 13<sup>th</sup> November, 2014

To

Shri. Alok Shekhar, IAS

Secretary,

Airports Economic Regulatory Authority of India,

AERA Building, Administrative Complex,

Safdarjung Airport,

New Delhi-110 003

Subject:- Annual tariff proposals for the fourth tariff year ( 2014-15) submitted by Messrs. Cambata Aviation Pvt. Limited for Chennai International Airport, Chennai.

Ref:- Your D.O. letter No. AERA/20010/MYTP/cambata/GH/Chennai/2011-12/vol-I/6567 dt. 31.10.2014

Respected Sir,

Kind reference is invited to your D.O. Letter, we would like to submit the following:-

a) In Terms of the Airports Authority of India (general Management , Entry for Ground handling services), Regulations, 2007 a carrier may get their ground handling services at Metropolitan Airports , namely at Delhi, Mumbai, Chennai, Kolkata , Bangalore and Hyderabad, by engaging the services of the following only:-

- 1) Airports Authority of India or its joint Venture Company
- 2) Subsidiary companies of the national carrier, that is National Aviation Company of India Limited or its joint ventures specialised in ground handling services on the basis of revenue sharing with the Authority
- 3) Any other ground handling service provider selected through competitive bidding on revenue sharing basis, subject to security clearance by the Central Government and observance of performance standards

In the tendering process invited by AAI, Cambata Aviation Private Limited had neither participated nor were short listed and neither selected by AAI for rendering ground handling services at any of the Airports- including Chennai Airport and as such they come under the category of non-entitled entities ( that is not an authorised or approved ground handlers).

**Corporate Office**

**CIN No:** U51909DL2000PTC108262

42, Rani Jhansi Road, New Delhi-110055

**P:** +91. 11. 4253.4600 **F:** +91. 11. 4253.4603

**E:** info@bhadra.in **W:** www.bhadra.in

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In view of the above, we submit that Cambata Aviation Pvt. Limited, who are not eligible to provide the services at AAI Airports, should not be allowed to continue to render ground handling services at Chennai Airport and hence approving their rates for the fourth tariff year (2014-15) by AERA will be ultra vires.

We therefore request AERA to kindly take the above issue into consideration and take appropriate action in not considering and approving their tariff for the fourth tariff year (2014-15)

Best regards,

Yours faithfully,  
For Bhadra International (India) Pvt. Ltd.

(Prem Bajaj)  
Chairman and Managing Director

Copy to Chairman, Airports Authority of India – with the kind request to ensure that agencies like Cambata Aviation Pvt. Ltd, who are falling under the category of “Non-entitled entities” should not be encouraged at Chennai Airport to render services to the foreign airlines and AAI should vehemently take up with AERA, so that the interest of AAI and Bhadra-NOVIA, the selected bidder does not get further jeopardised.