



Delhi International Airport (P)Limited



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Dated : 30th Aug 2013

Ref: DIAL/2013-14/Fin-Acc/3482

Capt. Kapil Chaudhary
Secretary
Airport Economic Regulatory Authority of India
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi 11003

ASD-II
03/09/13

Subject: Multi Year Tariff proposal and Annual Tariff Proposal(s) submitted by Air India SATS Airport Services Private Limited for Ground Handling Services at IGI Airport, New Delhi.

Dear Ma'am,

With reference to your letter AERA/20010/MYTP/AIS/GH/Del/2012-13/4753 dated August 16, 2013 we are glad to understand that the Ground Handling Services of AISATS at IGI has been determined as material but competitive being considered under the "Light Touch Approach" to determine the tariff for first control period .

However we shall like to submit that the rates proposed by AI SATS is higher than the ceiling rates given in the Concession Agreement executed between DIAL and AI SATS.

We have communicated this to AI Sats as well. The ceiling rates as per concession are given in Annexure "A".

Yours Sincerely,

For Delhi International Airport Private Limited

Sidharath Kapur
(Sidharath Kapur)
President & CFO - Airports

Enclosure: Copy of the Ceiling rates as per Schedule F of the Concession Agreement.

AEM (ARSS)
for consolidation of comments received and.
draft Agenda for Authoritys Consideration

799/A 4753
4/9/13

03/09/13

ANNEXURE "A"**SCHEDULE F****CEILING RATES NOTIFICATION FORMAT****Ceiling Rates effective till March 31, 2012**

Sr. No	Aircraft Types/Category ICAO Code Types	Domestic Flight			International Flight		
		Pax Terminal Services	Ramp Handling	Full handling (PAX +Ramp)	Pax Terminal Services	Ramp Handling	Full handling (PAX +Ramp)
1	Code B	3,000.00	7,000.00	10,000.00	11,000.00	33,000.00	44,000.00
2	Code C	2,500.00	6,000.00	8,500.00	18,500.00	55,000.00	73,500.00
3	Code D	3,500.00	10,000.00	13,500.00	24,000.00	96,800.00	120,800.00
4	Code E	15,000.00	30,000.00	45,000.00	28,000.00	113,950.00	141,950.00
5	Code F	30,000.00	50,000.00	80,000.00	43,000.00	155,000.00	198,000.00

Sr. No	Aircraft Types/Category ICAO Code Types	Domestic Flight	International Flight
		Cargo Ramp Handling	Cargo Ramp Handling
1	Code B	0.00	0.00
2	Code C	45,300.00	60,500.00
3	Code D	79,800.00	106,480.00
4	Code E	94,000.00	125,345.00
5	Code F	127,900.00	170,500.00



Ceiling Rates effective from April 1, 2012 till March 31, 2015

S. No	Aircraft Types/Category	Domestic Flight		
		Pax Terminal Services	Ramp Handling	Full handling (PAX +Ramp)
1	Code B	3,800	8,900	12,700
2	Code C	3,200	7,600	10,800
3	Code D	4,400	12,700	17,100
4	Code E	19,000	38,000	57,000
5	Code F	38,000	63,300	101,400

S. No	Aircraft Types/Category	International Flight		
		Pax Terminal Services	Ramp Handling	Full handling (PAX +Ramp)
1	Code B	13,900	41,800	55,800
2	Code C	23,500	69,700	93,200
3	Code D	30,400	122,700	153,100
4	Code E	35,500	144,500	179,900
5	Code F	54,500	196,500	251,000

S. No	Aircraft Types/Cateogry	Domestic Flight	International Flight
	ICAO Code Types	Cargo Ramp Handling	Cargo Ramp Handling
1	Code B	0	0
2	Code C	57,400	76,700
3	Code D	1,01,200	1,35,000
4	Code E	1,19,200	1,58,900
5	Code F	1,62,100	2,16,100

Formula

$$CIIA1 = CIA1 * \frac{WPI(\text{January 1, 2012})}{WPI(\text{January 1, 2009})}$$

WPI 1-Jan-09 124.4

WPI 1-Jan-12 157.7 Rates rounded off to last 2 digits.