F.No. AERA/20010/MYTP-Menzies/Cargo/HIAL/2011-12/4/8 Airports Economic Regulatory Authority of India

AERA Building Administrative Complex, Safdarjung Airport, New Delhi-110003

Dated the 23rd May, 2012

To

Shri Prashant Nimgade, VP-Finance, Hyderabad Menzies Air Cargo Pvt. Limited, Rajiv Gandhi International Airport, Shamshabad, Ranga Reddy Dist., Andhra Pradesh – 500 409

Sub: Comments on stakeholder responses to Consultation Paper-03/2012
-13 in connection with the Multi Year Tariff Proposal (MYTP) & Annual
Tariff Proposal (ATP) for the 1st and 2nd Tariff Year for the first control
period-reg.

Sir,

I am directed to refer to the Consultation Paper no. 03/2012-13 dated 30.04.2012 in connection with the Multi Year Tariff Proposal and the Annual Tariff Proposals submitted by HMACPL for providing cargo facility at Rajiv Gandhi International Airport, Hyderabad. In this connection please find enclosed copy of comments that have been received from the following stakeholders:

- i. GMR Hyderabad International Airport Ltd.
- ii. Air Cargo Agents Association of India
- iii. Customs House Agents Association
- iv. BAR-Cargo sub-committee
- 2. It is requested that your views/clarification, if any, on the above comments may please be furnished to the Authority latest by $\underline{06.06.2012}$.

Yours faithfully,

(C. V. Deepak) OSD-II

Tel: 011-24695043

OC.

Encls: As above



GMR Hyderabad International Airport Limited

Dated: 11 May 2012

To
The Secretary,
Airports Economic Regulatory Authority of India,
AERA Building, Administrative Complex,
Safdarjung Airport,
New Delhi – 110003

Sub: Consultation Paper No. 03/2012-13

Dear Madam,

This is in reference to the recent consultation paper no. 03/2012-13 floated by the Authority w.r.t. "Multi Year Tariff Proposal submitted by M/s Hyderabad Menzies Air Cargo Pvt. Ltd. for Cargo Services at Rajiv Gandhi International Airport, Hyderabad" dated 30th April, 2012.

In this respect, we support the findings of the Authority to adopt light touch approach for Cargo Service provider since the evidence of reasonableness of user agreements duly support by the user consultation have been produced to the Authority.

In our view, the Authority assessment and adoption of light handed approach is a step in the right direction and will go on to encourage more competition in the segment and make the sector more healthy and responsive.

Therefore in light of the above, the Authority may approve the tariff of HMACPL on light handed basis.

Thanking you,

For GMR Hyderabad International Airport Ltd.

[Sidharath Kapur]

CFO-Airports

165 Jan 197015

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Der

GMR HIAL Airport Office, Rajiv Gandhi International Airport, Shamshabad, Hyderabad 500 409,

Andhra Pradesh, India T +91 40 24008204-11

F +91 40 24008203 W www.hyderabad.aero

D. 14/2/12



Fw: Fwd: consultation paper no. 3/2012/13 on Multi year Tariff Oroposal

Fide Details

Monday, 14 May 2012 9:54 PM

FROM: radhika klean

To: right61162v4had co.in

radhika

----- Forwarded Message -

From: CV Deepak <cvdeep@gmail.com>

To: Radhika R <radhi_khan@yahoo.co.in>; Dheeraj Khanna <khannadheeraj@rediffmail.com> Sent: Monday, 14 May 2012 7:01 PM

Subject: Fwd: consultation paper no. 3/2012/13 on Multi year Tariff Oroposal

May pls consolidate the comments on HMACPL CP and put up on file

Deepak

--- Forwarded message -----

From: Tulasi Prasad < tulasi prasad@hindustancargoltd.in>

Date: Mon, May 14, 2012 at 7:17 PM

Subject: consultation paper no. 3/2012/13 on Multi year Tariff Oroposal

To: "feedback@aera.gov.in" <feedback@aera.gov.in>, "kapil.chaudhary@aera.gov.in" <kapil.chaudhary@aera.gov.in>, "cydeep@gmail.com"

<evdeen@gmail.com>

Cc: "president@acaai.in" president@acaai.in>, anand - <anandp@srplogistics.com>, "subramanyam@robinsonsindia.com"

<subramanyam@robinsonsindia.com>, cs narendar <csnarendar@yahoo.com>, "chahhyd@gmail.com" <chahhyd@gmail.com"

CM - Andhra Pradesh < laurence jacobi@emirates.com >

Shri Kapil. Chaudhary, Secretary, Airports Economic Regulatory Authority of India, AERA Building. Administrative Complex, Safdarjang Airport, New Delhi - 110 003.

SUB: CONSULTATION PAPER NO.3/2012/13 ON MULTI YEAR TARIFF PROPOSAL POSTED ON A.E.R.A WEB SITE SEEKING REPRESENTATIONS FROM STAKE HOLDERS.

Dear Sir,

Interim Representation by ACAAI

We recognise AERA as the sole authority for approving and notifying tariff and charges for various operations so far as Airports across the country.

We are proud that ACAAI was instrumental for inclusion of cargo in to the scope of AERA and are confident that the interest of the cargo industry will be protected by AERA.

Initially a cursory proposal was made by Hyderabad Menzies Air Cargo Pvt Ltd. to increase the tariff and we were a part of the discussion.

Subsequently, we informed HMACPL that any tariff revision has to be routed through AERA and our mail to this effect which was responded by them confirming that they will approach you for revision and that they do not intend to increase notified rates till 31st March 2013 is enclosed.

Since HMACPL has committed that they would not increase the tariff till April 2013 we assume that the present consulation paper available in the Website of AERA is for next financial year.

We suggest that AERA may circulate the proposal to users of HMACPL, seek their views, call for a joint meeting before any revision is accepted.

We are confident we will have your understanding on this issue.

Thanking you,

Tulasi d. Prasad

ACAAI CHAIRMAN, HYDERABAD SUB-REGION.

http://26able6dan

1 1

Rediffmail

Mailbox of khannadheeraj@rediffmail.com

Print

Cancel

From: CV Deepak <cvdeep@gmail.com>

To: Radhika R <radhi_khan@yahoo.co.in>, Dheeraj Khanna <khannadheeraj@rediffmail.com>

Subject: Fwd: consultation paper no. 3/2012/13 on Multi year Tariff Oroposal

Date: Wed, 16 May 2012 12:36:09 IST

For consolidation please.

----- Forwarded message -----

From: chahyd hyderabad <chahhyd@gmail.com>

Date: Tue, May 15, 2012 at 6:52 PM

Subject: Re: consultation paper no. 3/2012/13 on Multi year Tariff Oroposal

To: Tulasi Prasad < tulasi.prasad@hindustancargoltd.in>

Cc: "feedback@aera.gov.in" <feedback@aera.gov.in>, "kapil.chaudhary@aera.gov.in" <kapil.chaudhary@aera.gov.in>,

"cvdeep@gmail.com" <cvdeep@gmail.com>, "president@acaai.in" president@acaai.in>, anand <anandp@srplogistics.com>, "subramanyam@robinsonsindia.com" <subramanyam@robinsonsindia.com>, cs narendar

<csnarendar@yahoo.com>, Laurence Jacobi - CM - Andhra Pradesh < laurence.jacobi@emirates.com>

To. Shri Kapil Chaudhary, Secretary, Airports Economic Regulatory Authority of India, AERA Building. Administrative Complex. Safdarjang Airport, New Delhi - 110 003.

SUB: CONSULTATION PAPER NO.3/2012/13 ON MULTI YEAR TARIFF PROPOSAL POSTED ON A.E.R.A WEB SITE SEEKING REPRESENTATIONS FROM STAKE HOLDERS.

Dear Sir,

We Customs House Agents Association Hyderabad we too agree with Mr. Tulasi prasad Chairman ACAAI Hyderabad Division.

As per the mail received from HMACPL for not increasing the rates for this financial year and the increase will be effective only from next financial year, ie, 2013-2014.

Thanking you Yours Faithfully For Customs House Agents Association Hyderabad. C.S.Narendar. President. 09396228589.

On Mon, May 14, 2012 at 7:17 PM, Tulasi Prasad < tulasi.prasad@hindustancargoltd.in wrote:

Shri Kapil. Chaudhary, Secretary, Airports Economic Regulatory Authority of India, ()

Fw: RE: HMACP REQUIRED.L RATE INCREASE PROPOSALS AND AERA COMMENTS

Subject:

AND COMMENTS FROM TRADE REG. consultation paper no. 3/2012/13 on Multi year

Tariff Proposal

From:

dheeraj khanna (khannadheeraj@rediffmail.com)

To:

noni611@yahoo.co.in;

Date:

Thursday, 17 May 2012 12:25 AM

Note: Forwarded message attached

-- Original Message --

From: Capt Kapil Chaudhary kapil.chaudhary@aera.gov.in To: Mr Deepak C V cvdeep@gmail.com, Mr Dheeraj Khanna khannadheeraj@rediffmail.com, Mr DheerajKhanna khannadheeraj@yahoo.co.in Subject: Fwd: RE: HMACP REQUIRED.L RATE INCREASE PROPOSALS AND AERA COMMENTS AND COMMENTS FROM TRADE REG. consultation paper no. 3/2012/13 on Multi year Tariff Proposal

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Capt Kapil Chaudhary

---- Original Message ----

From: Laurence Jacobi - CM - Andhra Pradesh laurence.jacobi@emirates.com

Date: Wednesday, May 16, 2012 7:07 pm

Subject: RE: HMACP REQUIRED.L RATE INCREASE PROPOSALS AND AERA

COMMENTS AND COMMENTS FROM TRADE REG. consultation paper no. 3/2012/13 on Multi year Tariff Proposal

To: kapil.chaudhary@aera.gov.in

Cc: vipan.jain@dlh.de, BPS <babu.moni@islandaviation.in>,

sonalichowdhury 1509@g.mail.com, G.Mahesh@GOINDIGO.IN

To, Shri Kapil. Chaudhary, Secretary, Airports Economic Regulatory Authority of India, AERA Building, Administrative Complex, Safdarjang Airport, New Delhi - 110 003.

SUB: CONSULTATION PAPER NO.3/2012/13 ON MULTI YEAR TARIFF PROPOSAL POSTED ON A.E.R.A WEB SITE SEEKING



REPRESENTATIONS FROM STAKE HOLDERS.

Respected Sir,

With regard to the above mentioned Consultation Paper - on behalf of Airline Customers of HMACPL at Hyderabad we would like to lay before you that ..

1.1. The Rate increase proposals forwarded by HMACPLto AERAalso covers an increase in charges borne by airline customers - like build-up,break down and X-Ray Screening charges -the proposed increase in these chargeshave been compiled and proposed withoutconsultation or agreement with Airline Customers .In their submission HMACPL have only provided a documentrelated to their agreement with the agents /ACAAI on TSP Charges and since the same has not been discussed/agreed with airline customers no document to this effect has been submitted . Since these charges are billed to airline customers and the increase directly impacts the operational cost of our services - we would request that these charges be deferred till a common agreement between HMACPL and airline customers is reached.-

thanking you,
your sincerely,
Laurence Jacobi
Chairman -Board of Airlines Representative – Cargo Sub-Committee
Regional Council – Andhra Pradesh

From: vipan.jain@dlh.de [mailto:vipan.jain@dlh.de]

Sent: Mon 14/05/2012 16:33 **To:** kapil.chaudhary@aera.gov.in

Cc: Laurence Jacobi - CM - Andhra Pradesh

Subject: FW: HMACP REQUIRED.L RATE INCREASE PROPOSALS AND AERA

COMMENTS AND COMMENTS FROM TRADE REG. consultation paper no. 3/2012/13 on

Multi year Tariff Proposal

Dear Madam, I request on behalf of carriers in HYD to kindly extend deadline by 17May12. Thanks and kind regards, Vipan jain

Sitz der Gesellschaft / Corporate Headquarters: Lufthansa Cargo AG, Frankfurt am Main, Registereintragung / Registration: Amtsgericht Frankfurt am Main HRB 90085
Vorsitzender des Aufsichtsrats / Chairman of the Supervisory Board: Stephan Gemkow

Vorstand / Executive Board: Karl Ulrich Garnadt (Vorsitzender / Chairman), Peter Gerber, Dr. Andreas Otto, Dr. Karl-Rudolf Rupprecht

From: Laurence Jacobi - CM - Andhra Pradesh [mailto:laurence.jacobi@emirates.com]

Sent: Monday, May 14, 2012 4:15 PM

To: JAIN, VIPAN Cc: MALHAN, RAJESH

Subject: FW: HMACP REQUIRED.L RATE INCREASE PROPOSALS AND AERA

COMMENTS AND COMMENTS FROM TRADE REG. consultation paper no. 3/2012/13 on

Multi year Tariff Proposal

Importance: High