

October 7, 2011.

Capt. Kapil Chaudhary  
Secretary  
Airport Economic Regulatory Authority of India (AERA)  
AERA Building, Administrative Complex  
Safdarjung Airport  
New Delhi – 110 003.

**Sub: Multi Year Tariff Proposal (MYTP) for first Control Period commencing  
01.04.2011 for Ground Handling Services provided at RGIA, Hyderabad – Reg.**

**Ref: 1. Consultation Paper No.21/2011-12 on 26.09.2011.**

**2. Your letter D.O.No. AERA/20010/MYTP/MAB/GH/HIAL/2011-12/1397, 26<sup>th</sup>  
September, 2011.**

Dear Sir,

We hereby acknowledge and are pleased to note that your good office has proposed for the adoption of "Light Touch Approach" for our ground handling services at RGIA, Hyderabad, in the Consultation Paper No. 21 as mentioned above, for determination of tariff for the 1<sup>st</sup> Control Period w.e.f 01.04.2011.

We agree with all our submissions for MYTP and welcome the Consultation Paper to look forward to your Order for the said 'Approach'.


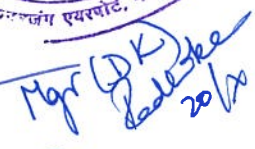
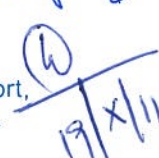
Thanking You,

For Menzies Bobba Ground Handling Services Pvt. Limited

  
Suresh Pillai  
Chief Executive Officer

CC to Mr. Prashant Nimgade, Menzies India



  
DGM(R)  
  
Mr. Prashant Nimgade  
20/10  
  
Suresh Pillai  
19/10/11