Minutes of the Stakeholders Consultation Meeting held on 25th January, 2019 at 3.00 PM at Marriott Hotel, Coimbatore.

CONSULTATION PAPER No. 26/2018-19 TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL FOR DETERMINATION OF TARIFFS FOR 1ST CONTROL PERIOD (FY. 01.04.2018 TO 31.03.2023) IN RESPECT OF COIMBATORE AIRPORT.

A Stakeholder Consultation Meeting was convened by the Authority on 25.01.2019 at 3.00 PM in the Marriott Hotel, Coimbatore, to elicit the views of the Stakeholders on the Consultation Paper no. 26/2018-18 dated 09.01.2019 issued by the Authority to consider the Multi-year Tariff Proposal for the 1st Control Period (FY.2018-19 to FY.2022-23) in respect of Coimbatore Airport. The list of participants is enclosed at **Annexure-I**.

2. At the outset, Chairperson, AERA welcomed all the participants to the Meeting and briefly touched upon the subject matter of the Consultation Paper. The Chairman advised the stakeholders to give their written comments/ views on or before 01st February, 2019.

3. The comments of various stakeholders are as follows:

3.1 Shri R. Mahalingam, Airport Director, Coimbatore Airport gave a brief presentation on the Multi Year Tariff Proposal submitted to AERA for determination of tariffs for the 1st Control Period. The presentation covered features of the existing airport, present traffic, projected traffic, the areas of proposed investment and its effect existing/ future tariff, overview of the revenue & costs at Coimbatore Airport, during the 1st Control Period. He requested the Authority to reconsider the following issues:

- a) To exclude the cost of new In-line Baggage Handling System, and, Passenger Boarding Bridge from the Normative Cost of Terminal Building as these items are for the existing terminal building.
- b) To consider the Hangar Rent as Non-Aeronautical Revenue instead of Aeronautical Revenue.
- c) He also pointed out the error in the base rate of landing and ground handling charges considered for FY 17-18 due to which the projected aeronautical revenue was estimated on the lower side.

3.2 Accordingly, APD-Coimbatore requested AERA to consider AAI proposed rate of UDF @ Rs. 400 per Domestic Passenger, and, Rs. 500 per International Passenger and, Oil throughput charges @ Rs. 500/KL, as reasonable.

4. STAKEHOLDERS' COMMENTS:

4.1 M/s Spice Jet, Air India Express, Jet Airways, Indigo & Srilankan Airlines

The representatives of Spice Jet, Air India Express, Jet Airways, Indigo and Srilankan Airlines stated that the proposed UDF is on the higher side, and is likely to affect the ongoing high growth at Coimbatore Airport.

4.2 M/s Air Arabia & M/s Silk Air

The representative of Air Arabia and Silk Air expressed concern on the increase in Landing and Parking Charges.

4.3 M/s BPCL & M/s IOCL

Both M/s BPCL and IOCL had no comments on Consultation Paper.

4.4 M/s Reliance Aviation Ltd.

Reliance Aviation requested for reduction in Landing and Parking Charges.

4.5 M/s BHADRA, AIATSL & AAICLAS

M/s Bhadra, AIATSL and AAICLAS had no comments on Consultation Paper.

4.6 The Indian Chamber of Commerce and Industry, Coimbatore (ICCI)

The representative of ICCI suggested that there should not be any increase in tariff for at least a certain period, as a moratorium, in order to attract additional air traffic services at Coimbatore Airport.

Chairperson, AERA replied that AERA is mandated to give returns on investment, and, it is up to AAI to recover the infrastructure cost fully in the current Control Period or to carry forward a shortfall to the next Control Period taking all factors into consideration.

The Meeting ended with a vote of thanks to the chair.

Asst. General Manager (Fin.)



<u>Annexure-I</u>

List of Participants:-

Airports Economic Regulatory Authority Of India

- 1. Shri. S. Machendranathan, Chairperson- in Chair
- 2. Shri S. Samanta, Member
- 3. Shri Sudhir Raheja
- 4. Smt. Geetha Sahu, AGM (Fin.)
- 5. Shri. Jaimon Sakaria, Manager (F)

<u>AAI</u>

- 6. Shri R. Mahalingam, APD, Coimbatore
- 7. Ms. R. Subbalakshmi, AGM (F) Coimbatore
- 8. Ms. V. Vidya, GM (Fin.), CHQ
- 9. Shri Rajesh Khanna, AGM (Fin), CHQ

Bharat Petroleum Corporation Ltd.

10. Shri Sandhu Sajeevan (Executive Manager)

Inter Globe Aviation (Indigo)

- 11. Shri Bineesh K. Paul
- 12. Shri Saran Karthik

<u>Air India</u>

13. Ms. Rajni Benjamin 14. Mr. Seshadri

The Indian Chamber of Commerce and Industry, Coimbatore (ICCI)

15. Shri Rajesh B.

Spicejet

16. Shri GR Ramkumar 17. Shri Nelash Godara 18. Ms. Asmat Bashir

<u>Silk Air</u>

19. Mr. Sam Edward

<u>Bhadra</u>

20.Shri Subhash Babu R. 21. Shri Reuben Amrithraj

<u>AIATSL</u>

22. Shri Vee Suresh



23. Shri Sreekesh P.

<u>Srilankan Airlines</u>

24. Ms. Nalini Sukumar

<u>RIL</u>

25. Shri S. Prabhakar 26. Shri M. Kaliraj

Air India Express

27. Shri Mujibuddeen

<u>IOCL</u>

28.Ms. Bindu. R