AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

MINUTES OF THE STAKEHOLDERS CONSULTATION MEETING HELD ON 11.05.2018 AT 1100 HOURS

VENUE: HOTEL COMFORT INN SUNSET, AHMEDABAD

CONSULTATION PAPER NO. 03/2018-19 DATED 23.04.2018 IN THE MATTER OF DETERMINATION OF AERONAUTICAL TARIFFS IN RESPECT OF SVPI AIRPORT, AHMEDABAD FOR THE SECOND CONTROL PERIOD (01.04.2016-31.03.2021).

A stakeholder Consultation meeting was convened by the Authority on 11.05.2018 at 1100 hours in Hotel Comfort Sunset Inn, Ahmedabad to elicit the views of the Stakeholders on the Consultation Paper no. 03/2018-19 dated 23.04.2018 issued by the Authority for determination of Aeronautical Tariffs for the period FY 2016-17 to FY 2020-21 in respect of SVPI Airport, Ahmedabad. The list of participants is enclosed as **Annexure-I**.

- 2. Chairman, AERA and Secretary, AERA welcomed all the participants and requested the stakeholders to give their views on the Consultation Paper.
- 3. Shri Manoj Gangal, Airport Director, Airports Authority of India, Ahmedabad Airport, welcomed the Chairperson and other stakeholders to the consultation meeting and gave a presentation about the Ahmedabad Airport, its achievements, its connectivity with other domestic airports & international airports, airlines operating from Ahmedabad Airport, passengers handled at Domestic Terminal and International Terminal, ASQ rating and other measures taken to improve passenger facilities at Ahmedabad Airport.
- 4. Shri G Ravichandran, Executive Director, AAI continued the presentation and requested to the Authority to reconsider the following:
 - a) Additional Capital expenditure of Rs.111.62 crores as most of the work has been completed or to be completed during FY 2018-19. He also explained that these costs were not submitted to AERA earlier.
 - b) AERA has considered 10 years CAGR from 2005-06 to 2015-16for calculating future projection of ATM and passenger movements. He requested to consider 10 years CAGR from FY 2007-08 to 2017-18 for future projection.
 - c) The actual UDF collected by AAI for FY 2017-18 is lesser than the projection proposed in consultation paper. He requested the Authority to consider the shortfall.
 - d) Reconsideration in allocation of CHQ/RHQ overhead expenses between aeronautical and non-aeronautical.



- e) He further proposed the following changes in tariffs after considering the above changes:
 - i. Continue with the existing rate Landing charges and Throughput charges.
 - ii. UDF Rs. 140/pax for Domestic & International passengers.
- 5. The Chairman, AERA invited stake holders to express their views about the proposal.
- Airlines Operators' Committee (AOC): Shri Shalin Joshipura, Chairman AOC, Ahmedabad expressed satisfaction on the proposal and suggested that reduction in tariff should not affect the quality of services being provided to the passenger and further improvement/development in facilities at Ahmedabad Airport.

Regarding the inclusion of additional capital expenditure proposed by AAI, he stated that at this pint of time he is unable to comment as the list is lengthy and more time was required to analyse the proposal and its implication on tariff.

- 5.2 **Globe Ground India**: Ms. Rekha Sharma expressed that the proposal does not directly effect the GHAs, hence no comments to offer.
- 5.3 The representative from Indigo Airlines, Go Airlines and Spice Jet have stated that they will submit their written comments through FIA.
- 6. Chairman, AERA expressed concern that the Ahmedabad Airport has at the stage of consultation with stakeholders, submitted additional capital expenditure and revised traffic details, which would entail further review by Authority and also require views of stakeholders. Member (AERA) advised AAI to give details of the additional capital expenditure and traffic projection for forwarding it to the stakeholders for their views. Chairperson further opined that AERA will issue an amendment to this CP after considering the changes proposed by AAI. Chairperson also agreed to the request of stakeholders to extend the timeline for submitting the responses.

The meeting ended with a vote of thanks to the chair.

(Puja Jindal) Secretary 24.05.2018

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THE STAKEHOLDERS CONSULTATION MEETING HELD ON 11.05.2018 AT 1100 HOURS VENUE: HOTEL COMFORT INN SUNSET, AHMEDABAD

<u>List of Participants</u>

AERA

- 1. Shri S. Machendranathan, Chairperson
- In Chair

- 2. Shri Subrata Samanta, Member
- 3. Ms. Puja Jindal, Secretary
- 4. Shri Jaimon Skaria, Sr. Manager (Finance)

Airport Authority of India (AAI)

- 5. Shri G. Ravichandran, ED (JVC&Tariff)
- 6. Shri Manoj Gangal, APD (Ahmd)
- 7. Shri Rajesh Khanna, AGM (F)8. Shri R.K. Das, AGM (Finance)
- 9. Shri J. Ravi, Jt. GM (Engg)
- 10. Shri Padmakar Naphade, DGM (EC)
- 11. Shri V. K. Seth, Jt. GM (ATM)
- 12. Shri RS Sardar, JGM (CNS)

Spicejet

13. Shri Pavitra Shukla, Sr. Mgr.

Airlines Operator's Committee (AOC)

14. Shri Shalin Joshipura, Chairman

Indigo

15. Shri Dushyant Deep

Go Air

16. Shri Pradeep D. Bhat, Asst. Mgr (F)

Globe Ground India

17. Ms. Rekha Sharma, Passenger Service Mgr.

KPMG

- 18. Shri Jodhbir Singh, Associate Director
- 19. Shri Ketan Lukhi, Consultant