

F. No. AERA/20010/MYTP/DIAL/2012-13/Vol-VI
Airports Economic Regulatory Authority of India

**AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi – 110003.**

Dated the 29th June, 2012

Public Notice No. 02/2012-13

Subject: Order No. 03/2012-13 dated 24.4.2012 – True up of short fall in collection of charges – reg.

Attention of all concerned is invited to Authority's Order No. 3/2012-13 dated 24.4.2012 (i.e. the Tariff Order) in the matter of determination of aeronautical tariffs in respect of IGI Airport, New Delhi for the first regulatory period (1.4.2009 – 31.3.2014).

2. In the Tariff Order, as per Truing Up decision no. 8: *Correction/Truing up for Decision No. 30,*

"Truing Up: 8. Correction/Truing up for Decision No. 30

8a. Any shortfall in actual revenue on account of the delay in implementation of the revised tariff beyond 15.05.2012 and upto 30.06.2012 would be adjusted (trued up) at the commencement of the next control period."

3. Pursuant to this order, DIAL as well as other organizations made the following submissions:

- (i) Letter of DIAL dated 25.4.2012 addressed to Ministry of Civil Aviation (i.e. MoCA) (Annex I): In this letter, DIAL informed and requested the Ministry to issue an AIC, inter-alia, with the following details:

"...the airline operators shall ensure due collection and remittance of UDF to DIAL...."

- (ii) Letter of DIAL dated 11.5.2012 addressed to the Authority (Annex II): In this letter, DIAL requested for true up for collection of revenue and stated that generally air tickets are booked in advance, especially international tickets and hence true up for short-fall in collection only till 30.6.2012 would require them to undertake collection of tariff via gate collection in order to get their entitled target revenue. They stated that this would entail long queues at the airport leading to passenger discomfort and decline in the quality rating of the airport. In view of the practical problems, DIAL requested the Authority to allow true up for the short-fall in collection till 14.8.2012.

- (iii) Letter of DIAL dated 7.6.2012 addressed to MoCA (Annex III): In this communication, DIAL inter alia stated that:

"....Further, after our discussion with airlines and based on data furnished by airlines, we are advised that there would be number of passengers travelling upto:

- (i) December 31, 2012 in case of international passengers, and*
- (ii) August 31, 2012 for domestic passengers.*

Who would have booked their tickets before the uploading of UDF on respective GDSs....."

Further, they also informed MoCA that they had extended full support to airlines operators to collect UDF at IGI Airport - both for arriving and departing passengers, and had sought details from airlines operators of the passengers traveling after the true up period on the tickets booked prior to uploading of UDF data on the airlines GDSs. MoCA was also informed that in order to collect UDF as prescribed by AERA, there was a need to undertake gate collections from passengers. However, if the request to further allow true up till 31.12.2012 and 31.8.2012, for international and domestic passengers, respectively, "is considered favourably by AERA, there may be no need to undertake gate collections from the passengers".

- (iv) Letter of DIAL dated 11.6.2012 addressed to AERA (Annex-IV): Vide this communication, DIAL forwarded sample data of some of the airlines giving number of passengers who have booked their tickets prior to uploading of UDF in airlines GDS and pointed out that "a significant number of passengers would continue to be travelling on or after 14.8.2012 who have not paid UDF, necessitating counter collection of UDF at the airport". They further stated that collection of UDF from arriving passengers poses issues like setting up of counters in aero bridges (which is not permitted by RBI), availability of the exact amount with the passengers in terms of charges (as charges in arrival are in fraction), deployment of an agency with clearance from Bureau of Civil Aviation Security who could man such a mammoth activity, which agency to be deployed for such collection, the positioning of such collection counters, crowding of arrival area which may affect quality rating of airport, turnaround time of aircraft etc. They requested the Authority to consider trueing up for short-fall in collection upto 31.12.2012 (in case of international passengers) and 31.8.2012 (for domestic passengers) in order to obviate difficulties to passengers and airlines. Further, they also stated that after this period the airlines may be directed to manage collection themselves as number of such passengers would have reduced considerably. They also requested that airlines be directed to submit certified data of monthly UDF collections to secure revenue pilferage.
- (v) Jet Airways, in an email dated 26.04.2012 (**Annex V**), inter alia, stated that:

“...Airlines do not have the resources to collect incremental cost retroactively from the passengers, who have already bought tickets, as a large portion of the tickets are always booked in advance nor can we put the passengers to any inconvenience. ...

Hence, we shall be able to collect such levies from the passengers only after we incorporate the changes in the ticketing/reservation system...

..while we will abide by the orders of the authorities to collect ADF/UDF from the passengers, however, the implementation date can only commence from the date the ticketing can be carried out after changes in the system are tested and confirmed....”

Consideration by the Authority:

4.1 DIAL and Airline Operators Committee (AOC) were asked by the Authority on 20.6.2012 to submit updated data in respect of passengers travelling beyond 30.6.2012 with tickets booked without UDF being charged. They were also asked to ascertain and inform the Authority regarding the international practice regarding collection of passengers' charges, upon revision of the same, from passengers who would have booked their tickets prior to such revision for a journey to be undertaken post such revision.

4.2 In response, vide letter dated 22.6.2012 (**Annex VI**), DIAL informed that they could not get any information from ACI with regard to implementation strategy being followed by airports worldwide for collection of arrival/departure fees. Further, they stated that in case of Delhi airport charges are divided in various segments and after the proposed period (i.e., upto 31.12.2012 (in case of international passengers) and 31.8.2012 (for domestic passengers) the count of number of passengers will go down substantially and airlines may be advised to collect the same from passengers through their internet gateway payment/travel agencies/travel portals and at the check in counters (similar to collection of excess baggage charges). They also drew the attention of the Authority to implementation of and collection of Airport Development Fee at IGI Airport in the year 2009 where after buffer period of approx. of 3 months airlines managed to collect DF themselves from passengers at the terminal.

4.3 Further, vide letter dated 26.6.2012 (**Annex VII**) DIAL reiterated that they could not get any information regarding implementation strategy followed by airports worldwide for collection of arrival/departure passengers fees from ACI. However, they informed that in the case of Sydney airport, passenger service charge i.e., PSC is applicable both on arrival and departure passengers, where “airlines were given a 30 days notice for notification of the charge and another window of 90 days was given for implementation of the charge and thereafter airlines were billed at full load. As terminal collection was not done, airlines had to collect the balance amount from passengers, who had booked their tickets prior to loading on GDS”. It was noted that DIAL further discussed with Qantas on how they collected PSC from passengers, who had booked before loading on GDS. As per DIAL, “Qantas confirmed that in their case, the number was lower than anticipated at Delhi and Qantas actually bore the loss for passenger who had not paid”. Further, DIAL has

informed that “in case of Kuala Lumpur International Airport, taxes/charges were collected based on date of ticketing from the effective date”. They further stated that:

“In case of IGI Airport, the charges are divided in various distance-based segments. We understand that after the proposed aforesaid dates, the count of number of passenger will go down significantly. Therefore airlines may be advised to collect the UDF from the passengers through their internet gateway payment/travel agents/travel portals and for the miniscule number of departing and arriving passengers that remain, the amount may be allowed to collect at their check-in-counters similar to the process applicable for collection of excess baggage charge. If needed, DIAL may also put a few counters (on an average 5-6 counters).

In respect of the amount of leakage of revenue, if any, after the proposed aforesaid dates in respect of arriving passengers, DIAL is ready to underwrite this shortfall.”

4.4 The AOC, vide its letter dated 22.06.2012 (**Annex VIII**) inter alia stated that

“.. As per current and past practice, the airlines once having issued a confirmed ticket for a validity of one year, do not levy any additional charges which may have been imposed subsequently by any regulatory authority. The charges, if any, only apply in those cases where there is a change in the date of travel.

As per IATA, the practice followed worldwide is that all the taxes and levies are collected by the airlines from the passengers on the date of issuance of ticket rather than the date of travel ...”

4.5 DIAL vide its e-mail dated 21.06.2012, forwarded an e mail sent by IATA (**Annex IX**), wherein IATA has stated that:

“.....For implementation of airport charges to be collected by airlines from passengers, the global best practice is to implement collection based on the date of issuance of the ticket where the earliest date of issuance for the charge to be applicable coincides with the date of implementation of the charge. This will avoid short-collection due to difficulty in getting additional payment from passengers once the ticket has been issued.

In the case of IGIA, Delhi, implementation of UDF from 15 May 2012 should be based on tickets issued with effect from 15 May 2012 and not for travel from 15 May 2012. This would be similar to the way Development Fee at IGIA was implemented from 1 December 2011. It would be an operational nightmare to keep track of passengers who travel on and after 15 May 2012 who had their tickets issued before 15 May 2012 and after that, to try and extract additional payment from these passengers.....”

5. In the meantime, the Government vide letter no AV.24011/6/2012-AD dated 19 June 2012 (**Annex X**), forwarded the representation made to it by DIAL vide their letter 7th June, 2012 and advised the Authority as under:

“.... It is advised that AERA may like to take appropriate action keeping in mind that no inconvenience is caused to passengers”

6. The Authority has carefully considered all these views and submissions. It observed that:

6.1 As indicated in the relevant paragraphs 27.6 and 27.12 in Authority's Order No 03/2012-13 dated 24th April, 2012, UDF is a revenue enhancing measure to enable the airport operator to get the required aggregate revenue in consonance with the return determined by the Authority and the formulae in the relevant agreements.

6.2 The collection mechanism is an important element in the process to enable the airport operator to obtain the requisite revenue in accordance with the various parameters determined by the Authority.

6.3 The Government has indicated its view that no inconvenience is caused to the passengers.


6.4 Taking into consideration that the AIC was issued on 8.5.2012, the Authority had given a period of 7 weeks to effect the implementation of its Order.

6.5 M/s DIAL as well as AOC has informed the Authority that from 1st July, 2012 they would be required to put up necessary collection counters at the airport (either by DIAL or by the airlines) which would cause inconvenience to both the departing as well as arriving passengers. The Authority has especially noted that in case of international arriving passengers there could be further issues regarding the actual method of collection of UDF.

6.6 The opening of collection counters, whether by airlines or by DIAL, would result in inconvenience to the passengers. However after the cut off dates of 31.08.2012 (for domestic passengers) and 31.12.2012 (for international passengers) this number would be minimum and from whom, according to DIAL, collection at the airport may be necessary, albeit the process would be manageable.

Decision of the Authority:

7. In full consideration of various pros and cons, in its Order No 03/2012-13 dated 24.04.2012 the Authority had decided truing up the shortfall in collection of UDF both from domestic as well as international passengers till 30th June, 2012. Upon carefully considering various subsequent submissions and points of view that have been put up to the Authority and that inconvenience to passengers should be minimized, the Authority has now decided to consider truing up the non-collection of UDF between 1st July, 2012 till 31st August, 2012 (two months) for domestic passengers and from 1st July, 2012 till 31st December, 2012 (six months) for International passengers in the next control period commencing from 01st April 2014.


(C. V. Deepak)
OSD-II
Tel: 24695043

Reference: DIAL/2012-13/CEO-Office/166
Date: April 25, 2012

Secretary
Ministry of Civil Aviation
Government of India
Rajiv Gandhi Bhawan
Safdarjung Airport
New Delhi-110003

OSD-II
26/4/12

Mgr (DIC)
25
on file p1

Subject: **Implementation of Aeronautical Charges for IGI Airport, New Delhi for the years 2012-13 and 2013-14**

Sir,

AERA vide its order no. 03/2012-13 dated April 20, 2012 (issued on April 24, 2012) has approved Aeronautical Charges including levy of User Development Fee at IGI Airport, Delhi as per attached Rate Cards (Annexure), effective from May 15, 2012.

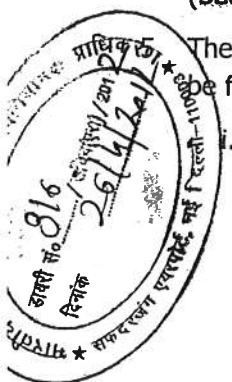
The AERA order, including the Rate card, is available at <http://aera.gov.in/writereaddata/order/242.pdf> for your ready reference. The charges mentioned in the attached Rate cards are exclusive of statutory levies, as applicable.

It is requested that DGCA may be advised to issue an AIC with the following details:

1. The User Development Fee (UDF) shall be levied as per the details provided in the attached Rate Cards effective from 00:01 hours of May 15, 2012 as per the AERA order. We propose that in case of departing passengers for journey commencing on or after 00.01 hours of May 15, 2012 and in case of arriving passengers for journey ending on or after 00.01 hours of May 15, 2012, airline operators would collect UDF.
2. The airline operators shall ensure due collection and remittance of UDF to DIAL.
3. Further, remaining Aeronautical Charges as prescribed in the approved Rate Cards shall be payable by the airline operators with effect from 00:01 hours of May 15, 2012.
4. In terms of AERA order, PSF (Facilitation Charge) has been merged with UDF. However, PSF (Security Charge) will continue as per existing rates.

The Rate Cards as approved by AERA and related terms and conditions contained therein would be forming an integral part of the proposed AIC including the following:

If the invoice for Aeronautical Charges is not paid within the credit period, interest @ SBI Base rate plus 10 percent p.a. shall be payable by the airline operator on the outstanding amount.



- ii. In case of receipt of payment of an overdue/unpaid invoice, the amount paid shall be first appropriated towards the interest due and thereafter any surplus/ remaining amount if any, shall be applied towards the outstanding principle dues i.e. invoices chronologically in order of the billing dates.
- iii. Taxes if any, including but not limited to Service tax, shall be payable over and above the above charges.

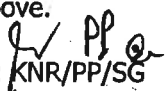
We look forward to your continuous support for proposed action.

Thanking You

For Delhi International Airport (P) Ltd.


I. Prabhakara Rao
Chief Executive Officer

Encl: as above.

Originated:  KNR/PP/SG

CC to:  1) Secretary, Airports Economic Regulatory Authority of India
2) Chairman, Airports Authority of India 



Indira Gandhi International Airport

Airport Charges-effective FY 2012-13 from May 15th 2012

Contents

Airport Charges

- 1. Landing, Parking and Housing charges**
 - 2. User Development Fee (UDF)**
 - 3. CUTE Counter charges**
 - 4. Fuel Throughput charges**
-

At Indira Gandhi International Airport (IGIA/DEL/VIDP), Route navigation and facilitation charges 'RNFC' and TNLC charges are payable to Airports Authority of India (AAI). Landing charges, Housing charges, Parking charges, Cute Counter charges, User Development Fee (UDF) and Fuel throughput charges (FTP) are payable to Delhi International Airport Private Limited (DIAL). Airport Development Fee (ADF) is payable in accordance with AERA Order No. 28/2011-12 dated 14.11.2011 in addition to the above stated charges.



1. Landing, Parking & Housing charges

1.1. Landing Fee per single landing

Weight of Aircraft	Rate Per Landing International Flight	Rate Per Landing Other than International Flight
Upto 100 MT	Rs. 551.03 per MT	Rs. 281.82 per MT
Above 100 MT	Rs. 55,103/- + Rs 740.52 per MT in excess of 100 MT	Rs. 28,182/- + Rs 378.75 per MT in excess of 100 MT

Note:

- Charges shall be calculated on the basis of next Metric Tonne (MT) (i.e. 1,000 kgs.) of the aircraft.
- A surcharge of 25% will be levied on landing charges for supersonic aircraft.
- A minimum fee of INR 10,000/- shall be charged per single landing for all types of aircraft/helicopter flights, including but not limited to domestic landing, International landing and general aviation landings.
- Weight of the aircraft means maximum takeoff weight (MTOW) as indicated in the Certificate of Airworthiness filed with Director General Civil Aviation (DGCA).
- All domestic legs of International routes flown by Indian operators will be treated as domestic flights as far as air side airport user charges are concerned, irrespective of the flight number assigned to such flights.

1.2. Housing and Parking Charges

The Housing charges and Parking charges are as under:

Weight of Aircraft	Parking charges Rate per MT per hour	Housing charges Rate per MT per hour
Upto 100 MT	INR 13.23 per MT	INR 26.46 per MT
Above 100 MT	INR 1,323/- + INR 17.52 per MT per hour in excess of 100 MT	INR 2,646/- + INR 35.04 per MT per hour in excess of 100 MT

Note:

- No parking charges shall be levied for the first two hours. While calculating free parking period, standard time of 15 minutes shall be added on account of time taken between touch down time and actual parking time on the parking stand. Another standard time of 15 minutes shall be added on account of taxiing time of aircraft from parking stand to take off point. These periods shall be applicable for each aircraft irrespective of actual time taken in the movement of aircraft after landing and before takeoff.
- For calculating chargeable parking time, any part of an hour shall be rounded off to the next hour.
- Charges shall be calculated on the basis of next MT.
- Charges for each period parking shall be rounded off to nearest Rupee.



- e) Whilst In-contact stands, after free parking, for the next two hours Parking charges shall be levied. After this period, the Housing charges shall be levied.

2. User Development Fee (UDF)

The User Development Fee per passenger shall be payable as under:

Rate per passenger	International flight		
	Short haul (Upto 2,000 Kms)	Medium haul (Above 2,000 upto 5,000 Kms)	Long haul (More than 5,000 Kms)
For ticket issued in Indian Rupee (INR)			
Departing	534.00 INR	845.50 INR	1068.00 INR
Arriving	436.10 INR	699.17 INR	881.10 INR
For ticket issued in foreign currency			
Departing	10.54 USD	16.69 USD	21.08 USD
Arriving	8.61 USD	13.82 USD	17.39 USD

Rate per passenger	Domestic flight	
	Short haul (Upto 500 Kms)	Long haul (More than 500 Kms)
For ticket issued in Indian Rupee (INR)		
Departing	231.40 INR	462.80 INR
Arriving	195.80 INR	391.60 INR
For ticket issued in foreign currency		
Departing	4.57 USD	9.14 USD
Arriving	3.86 USD	7.73 USD

Note:

- In respect of the tickets issued in foreign currency, the UDF shall be levied in US Dollars.
- UDF will be charged at the rate based on the origin/final destination for arriving/departing passengers respectively.
- Collection charges:** If the payment is made within 15 days of receipt of invoice, then collection charges at INR 3.00 per arriving passenger and Rs. 2.50 per departing passenger shall be paid by DIAL. No collection charges shall be paid in case the airline fails to pay the UDF invoice to DIAL within the credit period of 15 days or in case of any part payment. To be eligible to claim this collection charges, the airlines should have no overdue on any other account with DIAL.
- Transit/Transfer passengers:** A passenger is treated in-transit/transfer only if the onward journey is within 24 hrs from the time of arrival into Delhi and the onward



travel is part of same ticket. In case 2 separate tickets are issued (one for arrival and one for departure), the passenger would not be treated as a transfer passenger. Transfer passenger does not include passenger on return journey.

3. CUTE Counter charges

The Cute Counter charges per departing flight shall be payable as under:

Charge per departing flight	
International	Domestic
INR 1,500/-	INR 500/-

4. Fuel Throughput charges (FTP)

The Fuel Throughput charges shall be payable as under:

Charge per KI of fuel
INR 601.07 w.e.f 1 st April, 2011*
INR 643.15 w.e.f 1 st April, 2012*

* The above Fuel Throughput charges will be applicable retrospectively from 1st April, 2011 & 1st April 2012 respectively.

5. General Condition

For all the above charges, credit period allowed by Alrport Operator is 15 days.



Indira Gandhi International Airport

Airport Charges-effective FY 2013-14 from April 1st 2013



Contents

Airport Charges

1. Landing, Parking and Housing charges
2. User Development Fee (UDF)
3. CUTE Counter charges
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AERA

At Indira Gandhi International Airport (IGIA/DEL/VIDP), Route navigation and facilitation charges 'RNFC' and TNLC charges are payable to Airports Authority of India (AAI). Landing charges, Housing charges, Parking charges, Cute Counter charges, User Development Fee (UDF) and Fuel throughput charges (FTP) are payable to Delhi International Airport Private Limited (DIAL). Airport Development Fee (ADF) is payable in accordance with AERA Order No. 28/2011-12 dated 14.11.2011 in addition to the above stated charges.



1. Landing, Parking & Housing charges

1.1. Landing Fee per single landing

Weight of Aircraft	Rate Per Landing: International Flight	Rate Per Landing: Other than International flight
Upto 100 MT	Rs. 589.61 per MT	Rs. 301.55 per MT
Above 100 MT	Rs. 58,961/- + Rs 792.36 per MT in excess of 100 MT	Rs. 30,155/- + Rs 405.26 per MT in excess of 100 MT

Note:

- Charges shall be calculated on the basis of next Metric Tonne (MT) (i.e. 1,000 kgs.) of the aircraft.
- A surcharge of 25% will be levied on landing charges for supersonic aircraft.
- A minimum fee of INR 10,700/- shall be charged per single landing for all types of aircraft/helicopter flights, including but not limited to domestic landing, international landing and general aviation landings.
- Weight of the aircraft means maximum takeoff weight (MTOW) as indicated in the Certificate of Airworthiness filed with Director General Civil Aviation (DGCA).
- All domestic legs of International routes flown by Indian operators will be treated as domestic flights as far as air side airport user charges are concerned, irrespective of the flight number assigned to such flights.

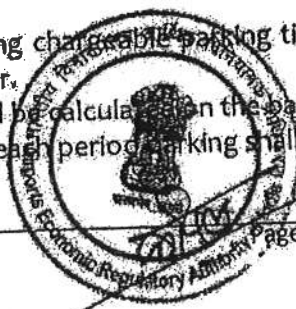
1.2. Housing and Parking Charges

The Housing charges and Parking charges are as under:

Weight of Aircraft	Parking charges: Rate per MT per hour	Housing charges: Rate per MT per hour
Upto 100 MT	INR 14.15 per MT	INR 28.31 per MT
Above 100 MT	INR 1,415/- + INR 18.74 per MT per hour in excess of 100 MT	INR 2,831/- + INR 37.49 per MT per hour in excess of 100 MT

Note:

- No parking charges shall be levied for the first two hours. While calculating free parking period, standard time of 15 minutes shall be added on account of time taken between touch down time and actual parking time on the parking stand. Another standard time of 15 minutes shall be added on account of taxing time of aircraft from parking stand to take off point. These periods shall be applicable for each aircraft irrespective of actual time taken in the movement of aircraft after landing and before takeoff.
- For calculating chargeable parking time, any part of an hour shall be rounded off to the next hour.
- Charges shall be calculated on the basis of next MT.
- Charges for each period parking shall be rounded off to nearest Rupee.



- e) Whilst in-contact stands, after free parking, for the next two hours Parking charges shall be levied, After this period, the Housing charges shall be levied.

2. User Development Fee (UDF)

The User Development Fee per passenger shall be payable as under:

Rate per passenger	International flight		
	Short haul (Upto 2,000 Kms)	Medium haul (Above 2,000 upto 5,000 Kms)	Long haul (More than 5,000 Kms)
For ticket issued in Indian Rupee (INR)			
Departing	565.43 INR	895.26 INR	1,130.85 INR
Arriving	461.77 INR	741.16 INR	932.95 INR
For ticket issued in foreign currency			
Departing	11.16 USD	17.67 USD	22.32 USD
Arriving	9.11 USD	14.63 USD	18.42 USD

Rate per passenger	Domestic flight	
	Short haul (Upto 500 Kms)	Long haul (More than 500 Kms)
For ticket issued in Indian Rupee (INR)		
Departing	245.02 INR	490.04 INR
Arriving	207.32 INR	414.65 INR
For ticket issued in foreign currency		
Departing	4.84 USD	9.67 USD
Arriving	4.09 USD	8.18 USD

Note:

- In respect of the tickets issued in foreign currency, the UDF shall be levied in US Dollars.
- UDF will be charged at the rate based on the origin/final destination for arriving/departing passengers respectively.
- Collection charges:** If the payment is made within 15 days of receipt of invoice, then collection charges at INR 3.00 per arriving passenger and Rs. 2.50 per departing passenger shall be paid by DIAL. No collection charges shall be paid in case the airline fails to pay the UDF invoice to DIAL within the credit period of 15 days or in case of any part payment. To be eligible to claim this collection charges, the airlines should have no overdraft on any other account with DIAL.
- Transit/Transfer passengers:** A passenger is treated in-transit/transfer only if the onward journey is within 24 hrs from the time of arrival into Delhi and the onward



travel is part of same ticket. In case 2 separate tickets are issued (one for arrival and one for departure), the passenger would not be treated as a transfer passenger. Transfer passenger does not include passenger on return journey.

3. CUTE Counter charges

The Cute Counter charges per departing flight shall be payable as under:

Charge per departing flight	
International	Domestic
INR 1,500/-	INR 500/-

4. Fuel Throughput charges (FTP)

The Fuel Throughput charges shall be payable as under:

Charge per KL of fuel
INR 688.17 w.e.f 1 st April, 2013

5. General Condition

For all the above charges, credit period allowed by Airport Operator is 15 days.



Dated: 11th May 2012

Ref: DIAL/2012-13/Fin&Acc/356

The Chairman,
Airport Economic Regulatory Authority of India
Safdarjang Airport
New Delhi--110003

Dear Sir,

Subject: True up for collection

This is with reference to Authority's order number 3/2012-13 dated 20th April 2012.

We shall like to draw the kind attention of the Authority to the following decision in the aforesaid order:

"Truing Up: 8. Correction/Truing up for Decision No. 30

8.a. Any shortfall in actual revenue on account of the delay in implementation of the revised tariff beyond 15.05.2012 and up to 30.06.2012 would be adjusted (trued up) at the commencement of the next control period."

(In this respect we would like to point out that generally airlines tickets, especially international tickets, are booked well in advance. Therefore true up for shortfall in collection only till 30th June 2012 will mean that in order to get our entitled target revenue we will need to undertake a collection of the tariff via Gate Collection. This will entail long queues at the airport leading to passenger discomfort. This will also lead to decline in the quality rating of the airport.

This matter has also been raised by many airlines including BAR India. Bar India in its mail has said that:

"...we trust DIAL will make the necessary arrangements to collect the required amount from passengers ticketed before 5th May, 2012. Moreover, since DIAL is implementing the UDF for arrival passengers also, trust suitable counters will be set up by your office and will be suitably equipped to collect the UDF from the arriving passengers."

"....Please note, no airline has the facility to check each e-ticket for date of issuance and check whether the UDF has been collected or not, then send them to the Cashier's counter for payment and then come back to the counter for check-in. Each and every flight will be delayed...")

In view of the above practical problems, we request the Authority to allow true up for the shortfall in collection till 14th August 2012.

Yours Sincerely,

For Delhi International Airport Private Limited,



Sidharath Kapur
(Chief Financial Officer-Airports)



Ref : DIAL/CEO-Office/2012-13/509

Date : 7th June '12

To

The Secretary
Ministry of Civil Aviation
Rajiv Gandhi Bhawan
Safdarjung Airport
New Delhi

Subject: UDF Collection at IGI Airport

Dear Sir,

This has reference to MoCA communication no.AV.24011/6/2012-AD (pt) dated May 24, 2012 on the above cited subject.

AERA, vide its order no.03/2012-13 dated April 20, 2012 has, amongst others, determined the tariff structure and rate cards for the tariff years 2012-13 and 2013-14. As per the order, the rates for the year 2012-13 have become effective from May 15, 2012. In this regard, AERA has directed that *in case of any delay in implementation of approved tariff structure and rate card beyond June 30, 2012, AERA will not allow any adjustment (true-up) on account of such non-implementation of tariff by June 30, 2012.* As such, DIAL is required to ensure that the tariff is duly implemented by June 30, 2012.

With the view to avoid inconvenience to the passenger, DIAL has:

- i) extended full support to airline operators to collect UDF at IGI airport both for arriving and departing passengers; and
- ii) sought details from the airline operators of the passengers, who shall be traveling after the true-up period (June 30, 2012 or as may be revised) on the tickets booked prior to upload of UDF data on the airlines' GDS. We wish to bring to your notice that we had earlier made a request to AERA to allow true-up for the shortfall in collection till August 14, 2012.



Further, after our discussion with airlines and based on data furnished by airlines, we are advised that there would be number of passengers travelling upto:

- (i) December 31, 2012 in case of international passengers, and
- (ii) August 31, 2012 for domestic passengers,

who would have booked their tickets before the uploading of UDF on respective GDSs'.

As such there is a need to undertake gate collection from passengers at the terminals till the above mentioned dates, in order to collect UDF as prescribed by AERA. However, we would be approaching AERA with a separate request to further allow true-up till the above mentioned dates and if the same is considered favourably by AERA, there may be no need to undertake gate collections from the passengers.

We will be guided by your decision and advice.


Thanking you,

Yours faithfully,
For **Delhi International Airport Pvt. Ltd.**


I Prabhakara Rao
Chief Executive Officer

Encl. As above.

✓ CC: Chairman, Airports Economic Regulatory Authority of India.

Originated by:  SG/PP

Secy/AERA

DIAL/2011-12/Fin-Acc/522

Date: June 11, 2012

The Chairman

Airports Economic Regulatory Authority of India

Safdarjung Airport

New Delhi-110003

Dear Sir

Subject: True up for UDF Collection at IGI Airport

This is in continuation to our communication No. DIAL/ 2012-13/ Fin & Acc /356 dated May 11, 2012 requesting for extending the period of true up for the shortfall in collection till August 14, 2012.

After the aforesaid communication we had a meeting with executive committee of Airline Operators Committee (AOC) with regard to details of passengers who have booked their tickets prior to uploading of UDF in airlines' GDS. They have provided sample data of some of the airlines, which is enclosed herewith for your perusal. The sample data suggests that a significant number of passengers would continue to be travelling on or after August 14, 2012 who have not paid for UDF, necessitating counter collection of UDF at the airport.

The collection of UDF specially from arriving passengers would pose issues both in terms of setting up counters in aerobridge area (which is not allowed by Reserve Bank of India) and also availability of the exact amount with the passengers in terms of charges (as charges in arrival are in fraction). Deployment of an agency with clearance from Bureau of Civil Aviation Security who could man such a mammoth activity will be difficult. The turnaround time of aircraft would be another issue. The arrival area will become crowded due to setting of multiple collection counters, which will lead to decline in quality rating of airport. At departure level, meeters and greeters area will also have similar issues.

Keeping in view above facts and based on data furnished by airlines we have advised to MoCA that there would be number of passengers travelling up to:

- i) December 31, 2012 in case of international passengers, and
- ii) August 31, 2012 for domestic passengers

who would have booked their tickets before the uploading of UDF on respective GDS.



While we had earlier requested the Authority for extension of time for true up in respect of shortfall in UDF collection from passengers travelling on or before August 14, 2012, based on further update from airlines / AOC and in order to obviate difficulties to the passengers and airlines, we request the Authority to allow extension of true up period as under for shortfall in collection upto:

- i) December 31, 2012 in case of international passengers;
- ii) August 31, 2012 for domestic passengers

After the said period, airlines may be directed to manage collection themselves as by that time the number of such passengers is expected to reduce considerably. In order to enforce this, AERA may advise airlines that effective September 01, 2012 in case of domestic passengers and January 01, 2013 in case of international passengers, airlines would need to pay UDF to DIAL for all passengers irrespective of the date of ticketing. AERA may also direct airlines to submit certified data of monthly DF collections to secure revenue pilferage.

We solicit your support for extension of true up period as proposed above.

Thanking you

Yours Sincerely,

For **Delhi International Airport Pvt. Ltd.**



(**Sidharath Kapur**)

Chief Financial Officer- Airports

Enclosed: Sample data of airlines

CC: SECRETARY, MINISTRY OF CIVIL AVIATION

Pax data for airlines booked before updation in ticketing system

Name of Airline	July		August		September		October		November		December	
	Arrival	Departure	Arrival	Departure	Arrival	Departure	Arrival	Departure	Arrival	Departure	Arrival	Departure
AUSTRIAN	4241	2216	2279	3928	1546	2839	1934	1933	3600	3300		
CATHAY PACIFIC	3506	2394	2752	2443	2674	1128	1207	1128	662	1418		
CONTINENTAL AIRLINES	3707	3857	1539	2843	959	1041	832	531	665	756		
THAI AIRWAYS	13288	12999	10775	11336	10365	10881	11576	10240	10220	10693		
VIRGIN ATLANTIC	8418	5345	5924	7318								
BRITISH AIRWAYS	9510	5025	6675	6355	4800	3750	3720	3815	3600	3300		
JAPAN Airlines	3109	3166	3109	3166	3109	3166	3109	3166	3109	3166	3109	3166
Indigo Airlines					80000							
SINGAPORE AIRLINES	3047	3333	1592	1783	1355	725						

180/CH LAERO,
27/4/2012

Subject ADF / UDF levy
From Shiv Kumar <shivkumar@jetairways.com>
Date Thursday, April 26, 2012 12:20 am
To ysbhave@gmail.com , chairperson@aera.gov.in
Cc rajeev.jain@gvk.com , IndanaPrabhakara.Rao@gmrgroup.in , Anita Goyal <agoyal@jetairways.com> , Raj Sivakumar <rsivakumar@jetairways.com> , Nikos Kardassis <nkardassis@jetairways.com> , Naresh Goyal <ngoyal@jetairways.com> , Sudheer Raghavan <sudheerr@jetairways.com>

Good Afternoon Mr. Bhave,

This is with reference to ADF / UDF granted to the Airport operators with effect from 1st May 2012 / 15th May 2012 as the case may be.

We wish to bring to your notice that Airlines do not have the resources to collect incremental cost retroactively from the passengers, who have already bought tickets, as a large portion of the tickets are always booked in advance nor can we put the passengers to any inconvenience.

Hence we shall be able to collect such levies from the passengers only after we incorporate the changes in the ticketing / reservation system, which takes anywhere from 2 to 3 weeks.

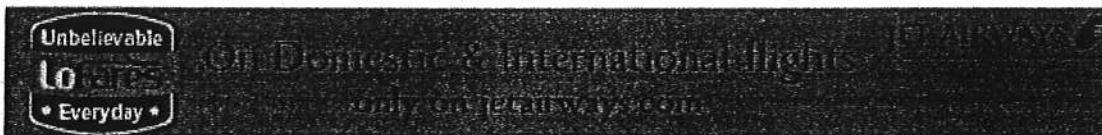
As a result, while we will abide by the orders of the authorities to collect ADF/UDF from the passengers, however the implementation date can only commence from the date the ticketing can be carried out after changes in the systems are tested and confirmed.

Therefore, we hereby confirm that all tickets that are ticketed on and from the date the levy comes into force, will carry these levies.

It's also our request that such changes in future be carried out after taking into consideration our above submissions.

Regards

M.Shivkumar
Sr. Vice President Finance
Jet Airways India Ltd
Siroya Centre, 5th Floor
Sahar Airport Road,
Andheri East
Mumbai 400099
Telephone - 022 61211910
Fax 022 61211670 Mobile 09920699802



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Ref: DIAL/2012-13/CEO-Office/602
Date: June 22, 2012

To

The Chairman
Airports Economic Regulatory Authority of India
Safdarjung Airport
New Delhi-110003

Subject: True up for UDF Collection at IGI Airport

Dear Sir

This is in continuation to our communication No. DIAL/ 2011-12/ Fin & Acc /522 dated June 11, 2012 and the meeting held on June 20, 2012 at your office on the captioned subject with regard to the true-up period for the shortfall in collection of UDF as under:

- i) December 31, 2012 in case of international passengers;
- ii) August 31, 2012 for domestic passengers;

As advised by you, we got in touch with ACI, but unfortunately could not get any information with regard to implementation strategy being followed by airports worldwide for collection of arrival/ departure passenger fees.

In case of IGI Airport, the charges are divided in various segments. We understand that after the proposed period, the count of number of passenger will go down drastically, we may advise airlines to collect the same from the passengers through their internet gateway payment/ travel agents/ travel portals and if some numbers of passengers are left, they may be allowed to collect at their check-in-counters similar to the process applicable for collection of excess baggage charge. It may not be out of place to mention here that while DF was implemented at IGI Airport in the year 2009, after buffer period of approximately three months, airlines managed to collect DF themselves from passengers at the terminal.

PP

Page 1 of 2



000006



DELHI INDIRA GANDHI
INTERNATIONAL AIRPORT

Delhi International Airport (P)Limited

GAR

We, therefore, earnestly request you to consider our proposal and allow true-up for the proposed extended period.

Thanking you

Yours faithfully,

For Delhi International Airport Pvt. Ltd.

Pradeep Panicker

Pradeep Panicker
Chief Commercial Officer

Page 2 of 2

000007



DELHI INDIRA GANDHI
INTERNATIONAL AIRPORT

Delhi International Airport (P)Limited

ANNEXURE VII

GAR

Registered office: New Udaan Bhawan,
Opp. Terminal 3, IGI Airport,
New Delhi 110037, India
T +91 11 47197000
F +91 11 47197181
W www.newdelhiairport.in

Ref: DIAL/2012-13/Fin-Acc/612

Date: June 26, 2012

The Chairman

Airports Economic Regulatory Authority of India
Safdarjung Airport
New Delhi-110003

Subject: True up for UDF Collection at IGI Airport

Dear Sir

This is in continuation to our communication No. DIAL/ 2011-12/ Fin & Acc /522 dated June 22, 2012 and the meeting held on June 20, 2012 at your office on the captioned subject with regard to the true-up period for the shortfall in collection of UDF as under:

- i) December 31, 2012 in case of international passengers;
- ii) August 31, 2012 for domestic passengers;

As advised by you, we got in touch with ACI, but unfortunately could not get any information with regard to implementation strategy being followed by airports worldwide for collection of arrival/ departure passenger fees.

We, then, got telecon feedback from Sydney Airport where Passenger Service Charge (PSC) is applicable both on arrival and departure passengers. Here airlines were given a 30 days notice for notification of the charge and another window of 90 days was given for implementation of the charge and thereafter airlines were billed at full load. As terminal collection was not done, airlines had to collect the balance amount from passengers, who had booked their tickets prior to loading on GDS. We further discussed with Qantas on how they collected PSC from passengers, who had booked before loading on GDS. Qantas confirmed that in their case, the number was lower than anticipated at Delhi and Qantas actually bore the loss for passenger who had not paid. It may not be out of place to mention here that when DF was implemented at IGI Airport in the year 2009, after buffer period of approximately three months, airlines managed to collect DF themselves from passengers at the terminal. In case of Kuala Lumpur





International Airport, taxes/charges were collected based on date of ticketing from the effective date.

In case of IGI Airport, the charges are divided in various distance-based segments. We understand that after the proposed aforesaid dates, the count of number of passenger will go down significantly. Therefore airlines may be advised to collect the UDF from the passengers through their internet gateway payment/ travel agents/ travel portals and for the miniscule number of departing and arriving passengers that remain, the amount may be allowed to collect at their check-in-counters similar to the process applicable for collection of excess baggage charge. If needed, DIAL may also put a few counters (on an average 5-6 counters).

In respect of the amount of leakage of revenue, if any, after the proposed aforesaid dates in respect of arriving passengers, DIAL is ready to underwrite this shortfall.

We, therefore, earnestly request you to consider our proposal and allow true-up for the shortfall in UDF for the proposed extended period.

Thanking you

Yours Sincerely

For **Delhi International Airport Pvt. Ltd.**

(Sidharath Kapur)

Chief Financial Officer-Airports

Cc: The Secretary, MoCA



Airline Operators Committee

C/o GULF AIR, ROOM NO. 5, LEVEL 5, Indira Gandhi International Airport, Terminal 3, New Delhi 110 037

Ref: AOC/DEL/AERA/2012/100017
22nd June, 2012

To
Dr. Yashwant Bhawe
Chairperson
Airport Economic Regulatory Authority
AERA Building
Administrative Complex
Safdarjung Airport
New Delhi - 110003

Subject: Meeting held on 20th June, 2012 regarding UDF

Dear Sir,

This is with reference to the meeting held on 20th June, 2012 that AOC DEL along with DIAL had with your good self on the subject of levy of UDF charges at the airport by DIAL.

As per your advice, the AOC DEL has prepared the following points for your kind reference.

1. As per current and past practice, the airlines once having issued a confirmed ticket for a validity of one year, do not levy any additional charges which may have been imposed subsequently by any regulatory authority. The charges, if any, only apply in those cases where there is a change in the date of travel.
2. As per IATA, the practice followed worldwide is that all taxes and levies are collected by the airlines from the passengers on the date of issuance of ticket rather than the date of travel (attached please find correspondence that AOC DEL had with IATA).
3. Attached please find data submitted by 19 airlines to show the approximate number of passengers getting affected in case any cash collection needs to be done at the airport from 30th June, 2012.

It is thus requested that due consideration to the above mentioned points also be given so that a fair and just decision can be arrived at.

Best regards

A handwritten signature in black ink, appearing to read "G K Nair", with a horizontal line underneath.

G K Nair
Chairman AOC
Airport Manager
Gulf Air -DELHI-Ground Operations
E-Mail-gopala.nair@gulfair.com

ANNEX IX

Subject: FW: UDF - DEL
 From: Pradeep Panicker <Pradeep.Panicker@gmrgroup.in>
 Date: Monday, June 25, 2012 5:57 pm
 To: "kapil.chaudhary@aera.gov.in" <kapil.chaudhary@aera.gov.in>

Dear Sir,

As desired, forwarding herewith the mail received from Chairman, AOC.

Thanks & Regards,

Pradeep Panicker
 9910382828

From: Airport Manager - DEL [mailto:gopala.nair@gulfair.com]

Sent: Friday, June 22, 2012 06:52 AM

To: 'aadelkuz@flyasiana.com' <aadelkuz@flyasiana.com>; 'abulk@srilankan.aero' <abulk@srilankan.aero>; ajay.bhanot@goindigo.in <ajay.bhanot@goindigo.in>; Alok-JAL <alok.khandelwal@jal.com>; Amit Fotedar <amit.fotedar@fly.virgin.com>; Amit Kapoor <amitkapoor@jetairways.com>; Anil Anand <anil.anand@klm.com>; Anil Choudhary - SU <anildeltosu@gmail.com>; Anurag Srivastava BWFS <anurag.srivastava@birdwfs.in>; Ashish Gandhi <ashish.gandhi@china-airlines.com>; Ashok Batra <Ashok_Batra@cathaypacific.com>; Bibhash Ghosh <bibhash_ghosh@singaporeair.com.sg>; Cheng Ming Yan <yanchengming@gmail.com>; custsvcdel@saudiairlines.com <custsvcdel@saudiairlines.com>; Deepak Thuakur - RJ <deepak.thakur@rj.com>; delapcz@hotmail.com <delapcz@hotmail.com>; delapmu@yahoo.co.in <delapmu@yahoo.co.in>; delhairport@aerosvit.com <delhairport@aerosvit.com>; delkktg@gmail.com <delkktg@gmail.com>; delkzqr@in.qatarairways.com <delkzqr@in.qatarairways.com>; dhiman.surinder@gmail.com <dhiman.surinder@gmail.com>; dhiraj@malaysiaairlines.com <dhiraj@malaysiaairlines.com>; gsharma@airmauritius.com <gsharma@airmauritius.com>; hayri.guntel@celebi.in <hayri.guntel@celebi.in>; Debara Homi - OS DELKK; ijaz.ahmed@goair.in <ijaz.ahmed@goair.in>; YADAV, JAI; kashif.khan@emirates.com <kashif.khan@emirates.com>; miky.malhotra@ba.com <miky.malhotra@ba.com>; mitul.sharma@flykingfisher.com <mitul.sharma@flykingfisher.com>; narender.lakra@rj.com <narender.lakra@rj.com>; Navdeep.lamba@goindigo.in <Navdeep.lamba@goindigo.in>; nawal.kishore@spicejet.com <nawal.kishore@spicejet.com>; neeraj.sharma@jal.com <neeraj.sharma@jal.com>; ngambhir@airmauritius.com <ngambhir@airmauritius.com>; nitinkohlicz@gmail.com <nitinkohlicz@gmail.com>; pankaj.kumar@airindia.in <pankaj.kumar@airindia.in>; KHAN, PERVAIZ ALAMGIR; Praveenyadav.airastana@gmail.com <Praveenyadav.airastana@gmail.com>; rahul.bhatkoti@spicejet.com <rahul.bhatkoti@spicejet.com>; Rajesh.Nathani@finnair.com <Rajesh.Nathani@finnair.com>; rdidel@nac.com.np <rdidel@nac.com.np>; ritu.singh@goindigo.in <ritu.singh@goindigo.in>; rkashyap@airarabia.com <rkashyap@airarabia.com>; rohit.gugnani@goindigo.in <rohit.gugnani@goindigo.in>; MICHAEL, ROHIT; s.dhindsa@airindia.in <s.dhindsa@airindia.in>; sa_husain15@yahoo.com <sa_husain15@yahoo.com>; sachinchadda@gmail.com <sachinchadda@gmail.com>; ELMAS, SADIK; sarjitsingh@airasia.com <sarjitsingh@airasia.com>; shalin.magoo@mahan.aero <shalin.magoo@mahan.aero>; Shiv.Pattnaik@united.com <Shiv.Pattnaik@united.com>; shs@airchina.co.in <shs@airchina.co.in>; smalhotra@thy.com <smalhotra@thy.com>; Solomony@ethiopianairlines.com <Solomony@ethiopianairlines.com>; spwangchuk@drukair.com.bt <spwangchuk@drukair.com.bt>; stationmanagerdel@omanair.com <stationmanagerdel@omanair.com>; sumit.barat@birdwfs.in <sumit.barat@birdwfs.in>; svoid@jetairways.com <svoid@jetairways.com>; TK <delstation@thy.com>; VSareen@jetairways.com <VSareen@jetairways.com>; vsrinivas@kuwaitairways.com <vsrinivas@kuwaitairways.com>; weekai_tay@singaporeair.com.sg <weekai_tay@singaporeair.com.sg>; ycooper@cambataavia.com <ycooper@cambataavia.com>; yves.tanguy@klm.com <yves.tanguy@klm.com>

Subject: FW: UDF - DEL

Dear all,

For your info.

Best regards

G K Nair
 Chairman AOC
 Airport Manager
 Gulf Air -DELHI-Ground Operations
 MOB 0091-9711060712
 Office-0091-11-61238716
 E-Mail-gopala.nair@gulfair.com

From: Airport Manager - DEL

Sent: Friday, June 22, 2012 10:13 AM

Subject: UDF - DEL

Dear Sir,

Further to our meeting, along with DIAL held on 20th June, 2012, attached please find our clarification on the issues discussed, as desired by you.

Best regards

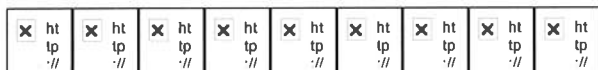
G K Nair
 Chairman AOC
 Airport Manager
 Gulf Air -DELHI-Ground Operations
 MOB 0091-9711060712

Office-0091-11-61238716
E-Mail-gopala.nair@gulfair.com

=====

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----- Original Message -----

From TAN Malvyn <tanjcm@iata.org>
Date Thu, 21 Jun 2012 10:53:19 +0000
To Airport Manager - DEL <gopala.nair@gulfair.com>
Cc Homi Debara <homi.debara@austrian.com>, Ashok Batra <ashok_batra@cathaypacific.com>
Subject Implementation of UDF at IGIA, Delhi

Dear Mr Nair,

For implementation of airport charges to be collected by airlines from passengers, the global best practice is to implement collection based on the date of issuance of the ticket where the earliest date of issuance for the charge to be applicable coincides with the date of implementation of the charge. This will avoid short-collection due to difficulty in getting additional payment from passengers once the ticket has been issued.

In the case of IGIA, Delhi, implementation of UDF from 15 May 2012 should be based on tickets issued with effect from 15 May 2012 and not for travel from 15 May 2012. This would be similar to the way Development Fee at IGIA was implemented from 1 December 2011. It would be an operational nightmare to keep track of passengers who travel on and after 15 May 2012 who had their tickets issued before 15 May 2012 and after that, to try and extract additional payment from these passengers.

Best regards

Malvyn Tan Assistant Director Industry Charges, Fuel & Taxation
Asia Pacific
Tel. +65 64992262
Mobile +65 90309687
Fax +65 64151201
tanjcm@iata.org

International Air Transport Association
TripleOne Somerset
111, Somerset Road, #14-05
Singapore 238164
www.iata.org

ANNEXURE **X**

AV.24011/6/2012-AD
Government of India
Ministry of Civil Aviation

B-Block, Rajiv Gandhi Bhavan,
New Delhi-110003
19th June, 2012

To

The Chairman,
Airports Economic Regulatory Authority
AERA Building
Safdarjung Airport
New Delhi

Sub: UDF Collection at IGI Airport, New Delhi- extension of true up period

Sir,

I am directed to forward herewith a copy of letter No. DIAL/CEO-Office/2012-13/509 dated 7th June, 2012 on the above subject for appropriate action. It is advised that AERA may like to take appropriate action keeping in mind that no inconvenience is caused to passengers. ||

Encl. as above.

Yours faithfully,

(Oma Nand)

Under Secretary to the Govt. of India
Ph.011-24640214, 011-24610542(Fax)

to
Ym
21/6
Secy (AERA)

OSD-D

DGM(R)

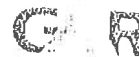
Hqrc DE

Redhope
22/6

21/06/12

DELHI INDIRA GANDHI
INTERNATIONAL AIRPORT

Delhi International Airport (P) Limited



Registered Office: Tower 1, Terminal 3
Opp. Terminal 3, IGI Airport
New Delhi 110032, India
Tel: 011 27197000
Fax: 011 27197001
www.delhi-airport.com

Ref : DIAL/CEO-Office/2012-13/509

Date : 7th June'12

To

The Secretary
Ministry of Civil Aviation
Rajiv Gandhi Bhawan
Safdarjung Airport
New Delhi

Subject: UDF Collection at IGI Airport

Dear Sir,

This has reference to MoCA communication no.AV.24011/6/2012-AD (pt) dated May 24, 2012 on the above cited subject.

AERA, vide its order no.03/2012-13 dated April 20, 2012 has, amongst others, determined the tariff structure and rate cards for the tariff years 2012-13 and 2013-14. As per the order, the rates for the year 2012-13 have become effective from May 15, 2012. In this regard, AERA has directed that *in case of any delay in implementation of approved tariff structure and rate card beyond June 30, 2012, AERA will not allow any adjustment (true-up) on account of such non-implementation of tariff by June 30, 2012.* As such, DIAL is required to ensure that the tariff is duly implemented by June 30, 2012.

With the view to avoid inconvenience to the passenger, DIAL has:

- i) extended full support to airline operators to collect UDF at IGI airport both for arriving and departing passengers; and
- ii) sought details from the airline operators of the passengers, who shall be traveling after the true-up period (June 30, 2012 or as may be revised) on the tickets booked prior to upload of UDF data on the airlines' GDS. We wish to bring to your notice that we had earlier made a request to AERA to allow true-up for the shortfall in collection till August 14, 2012.

Page 1 of 2



INDIRA GANDHI
INTERNATIONAL AIRPORT

Delhi International Airport (P) Limited

GAR

Further, after our discussion with airlines and based on data furnished by airlines, we are advised that there would be number of passengers travelling upto:

- (i) December 31, 2012 in case of international passengers, and
- (ii) August 31, 2012 for domestic passengers,

who would have booked their tickets before the uploading of UDF on respective GDSs'.

As such there is a need to undertake gate collection from passengers at the terminals till the above mentioned dates, in order to collect UDF as prescribed by AERA. However, we would be approaching AERA with a separate request to further allow true-up till the above mentioned dates and if the same is considered favourably by AERA, there may be no need to undertake gate collections from the passengers.

We will be guided by your decision and advice.

Thanking you,

Yours faithfully,

For **Delhi International Airport Pvt. Ltd.**



I Prabhakara Rao
Chief Executive Officer

Encl. As above.

CC: Chairman, Airports Economic Regulatory Authority of India.

Originated by: ^{Q. PP}SG/PP