



भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण  
सफदरजंग एयरपोर्ट, नई दिल्ली-110003  
प्राप्त  
डायरी नं० 3636  
तारीख 2/3/15

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Menzies Aviation Bobba (B'lore) Pvt. Ltd.

Regd. Office:

Cargo Terminal 1, Kempegowda International Airport  
Devanahalli, Bangalore - 560 300. INDIA

CIN: U63013KA2006PTC039761

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www.menziesbobba.com

269/सिचि/15  
2/3/15

20<sup>th</sup> February, 2015.

To

The Secretary

Airport Economic Regulatory Authority of India (AERA)

AERA Building, Administrative Complex

Safdarjung Airport

New Delhi – 110003

Dear Sir,

Sub: Submission of Annual Tariff Plan for the Tariff Year 5 (2015-16) – Reg.

Please find enclosed the following for your determination of our Annual Tariff Plan for Tariff Year 5 i.e., F.Y 2015-16 for your kind perusal and approval of the rates.

1. Form B
2. Extract of Resolution passed by the Board of Directors
3. Form 14 (b)

We will be pleased to submit any other information / documents, if required by you in this regard.

Thanking You,

For Menzies Aviation Bobba (Bangalore) Pvt. Limited

K. Venkata Reddy  
Chief Executive Officer



Encl: As above

Form B: (ref. Section A 1.8 of Appendix 5)

**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA  
AT NEW DELHI**

**SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR  
AND ON BEHELF OF:**

M/s. Menzies Aviation Bobba (Bangalore) Private Limited  
Plot C-04L, Bangalore International Airport,  
Devanahalli, Bangalore – 560 300

I, K. Venkata Reddy aged 49 years, resident of Bangalore acting in my official capacity as Chief Executive Officer in M/s. Menzies Aviation Bobba (Bangalore) Private Limited having its registered office at Plot C-04L, Cargo Terminal 1, Kempegowda International Airport, Devanahalli, Bangalore do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s. Menzies Aviation Bobba (Bangalore) Private Limited in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi (AERA);
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity as CEO and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
  - (i) proposed detailed break-up of Tariff(s) based on Clause 11.2 where the authority has specified a light touch approach for the duration of the 5th Control period pursuant to Clause 3.2 and
  - (ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed therefrom.

Place: Bangalore  
Date: 20.2.2015



  
K. Venkata Reddy  
Chief Executive Officer



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**EXTRACT OF RESOLUTION PASSED ON 19<sup>th</sup> FEBRUARY, 2015  
BY THE BOARD OF DIRECTORS OF MENZIES AV IATION  
BOBBA (BANGALORE) PVT. LTD.:**

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"RESOLVED that the Company do submit the proposal for determination of Annual Tariff for Tariff Year 5 i.e., Financial Year 2015-16 along with necessary Forms and Documents as required to be submitted to Airports Economic Regulatory Authority of India (AERA), New Delhi in terms of it's Guidelines dated 10th January, 2011.

RESOLVED FURTHER that Mr. K. Venkata Reddy, CEO of the Company be and is hereby authorized to sign / execute the necessary documents with regard to this submission".

//CERTIFIED TO BE TRUE//

For Menzies Aviation Bobba (Bangalore) Pvt. Ltd.,

A handwritten signature in blue ink, appearing to read 'Kamesh Peri'.

Kamesh Peri  
Director  
DIN:00710289



Handwritten initials in blue ink, possibly 'K' and 'P'.

**MAXIMUM CHARGES PAYABLE BY AIRLINES**

S.N.	Description of Service	Unit	FY 2015-16 Tariff Year - 5	
			MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO				
EXPORT CARGO				
1	HANDLING CHARGES			
a)	General Cargo	Per Kg	424Per Flight	1.80
b)	Palletisation/ Bulk Cargo			
	Valuable/Perishable/Hazardous Cargo/Live Animals/Pharmaceutical/ Time & Temperature sensitive Cargo etc.,	Per Kg	428 per flight	3.82
2	Courier /Mail Charges	Per Kg	424 Per Flight	1.84
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day)			
a)	General Export Cargo	Per Kg	315/AWB	2.40
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	355/AWB	4.82
4	X-Ray charges	Per Kg	157/AWB	3.05
5	Dangerous Goods certification	Per /AWB	840/AWB	
6	Export General Manifesto - filing with Authorities	Per Flight	315/Flight	
IMPORT CARGO				
1	HANDLING CHARGES			
a)	General Cargo	Per Kg	424 Per flight	1.72
b)	De-Palletisation/Bulk Cargo			
	Valuable/Perishable/Hazardous Cargo/Live Animals/Pharmaceutical/ Time & Temperature sensitive Cargo etc.,	Per Kg	428 per flight	3.82
2	Courier /Mail Charges	Per Kg	424 Per flight	1.84
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)			
a)	General Export Cargo	Per Kg	315/AWB	2.40
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	424/AWB	6.44
4	Import General Manisfesto - filing with Authorities	Per Flight	315/Flight	
TRANSHIPMENT CHARGES				
1	Transshipment charges-International to International			
a)	General Cargo	Per Kg	199/AWB	2.90
b)	Sepcial Cargo	Per Kg	382/AWB	2.90
c)	Documentation Fee	Per AWB	163/AWB	
2	Transshipment charges-International to Domestic			
a)	General Cargo	Per Kg	199/AWB	2.90
b)	Sepcial Cargo	Per Kg	382/AWB	2.90
c)	Documentation Fee	Per AWB	163/AWB	
B) DOMESTIC CARGO				
OUTBOUND CARGO				
1	Palletisation	Per Kg	347 Per flight	1.34
2	Courier /Mail Charges	Per Kg	347 Per flight	1.34
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day)			
a)	General Cargo	Per Kg	145/AWB	0.79
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	231/AWB	2.49
4	X-Ray Charges	Per Kg	173/AWB	2.36
INBOUND CARGO				
1	De-Palletisation	Per Kg	347 Per flight	1.34
2	Courier /Mail Charges	Per Kg	347 Per flight	1.34
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)			
a)	General Export Cargo		145/AWB	0.79
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,		231/AWB	2.49

**NOTE:**

1. The above rates are Maximum rates. These are the rates planned to be charged to achieve the projected ARR for the control period from 1-4-2015 to 31-3-2016. The rates are exclusive of Service tax or other levies or taxes existing or to be proposed. Such taxes or levies shall be charged extra on the above prices.

2. User Agreements ( Airline or other agents) shall have the rates subject to maximum specified above. The Agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 ( SGHA) as amended from time to time with mutual consent by Airline and the Company(MABB)

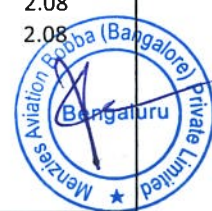
3. The rates with each Airline are based on negotiations and as agreed between Company (MABB) and the Airlin depending on the sepcific service levels agreed such as usage of equipment credit period, indemnity/insurance, and other services necessary thought fit.



## Form F14 (b) - Annual Tariff Proposal For Tariff Year 4 representing F.Y 2015-16

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.N.	LIST OF CHARGES	FY 2015-16 Tariff Year - 5	
		MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)		
a)	General cargo	138	1.16
b)	Special cargo (AVI)	276	1.74
c)	PER/DGR/VAL cargo	276	3.01
2	CUSTOMS CARGO SERVICE PROVIDER CHARGE [CCSP] - (per Shipping Bill)	32	0.68
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	144	0.93
b)	Special cargo (AVI)	276	1.74
c)	PER/DGR/VAL cargo	276	3.01
4	COURIER HANDLING CHARGE	166	1.74
5	PACKING/REPACKING/STRAPPING CHARGE	7/-Per Carton/Bag	
6	RETURN CARGO CHARGE	551/AWB	
7	AIR WAYBILL AMENDMENT CHARGE	110/AWB	
8	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	2 times	
b)	More than 5% variation	5 times	
9	OVERTIME CHARGE (beyond customs working hours)		
a)	General Cargo	56/- per Shipping Bill	
b)	VAL cargo	1103/- per AWB	
IMPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)		
a)	General cargo/Unaccompanied Baggage	138	5.67
b)	Special cargo (AVI)	276	11.34
c)	PER/DGR/VAL cargo	276	11.34
2	CUSTOMS CARGO SERVICE PROVIDER CHARGE [CCSP] - (per HAWB)	32	1.94
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
a)	General cargo		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	
ii)	Cargo cleared between 72 hours and 120 hours	353	1.74
iii)	Cargo cleared between 120 hours and 720 hours	353	3.24
iv)	Cargo cleared after 720 hours	353	4.86
b)	Special cargo (AVI)		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	
ii)	Cargo cleared between 72 hours and 120 hours	689	3.24
iii)	Cargo cleared between 120 hours and 720 hours	689	6.48
iv)	Cargo cleared after 720 hours	689	9.72
c)	PER/DGR/VAL cargo		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	
ii)	Cargo cleared between 72 hours and 120 hours	1406	6.48
iii)	Cargo cleared between 120 hours and 720 hours	1406	13.02
iv)	Cargo cleared after 720 hours	1406	19.51
4	COURIER HANDLING CHARGE	221	6.37
5	AIR WAYBILL AMENDMENT CHARGE	110/ per AWB	
6	TRANSHIPMENT CHARGE- International to Domestic		
a)	General cargo	138	2.08
b)	PER/DGR/VAL/AVI cargo	259	2.08
	Documentation Charges	110/AWB	
7	OVERTIME CHARGE (beyond customs working hours)		
a)	General cargo	221/- per Bill of Entry	
b)	VAL cargo	1103/- per AWB	
8	PACKING/REPACKING/STRAPPING CHARGE	7/-Per Carton/Bag	



**Note: Applicable for international and domestic handling**

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- (1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.
- (2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher.
- (3) Storage Charges  
**Export Cargo** - Free Period Shall be one day (24hrs) for examination/processing by Shipper's on 'Per Kg Per day'.  
**Import Cargo** - Free period shall be 72 hours from the Actual time of arrival of flight. For the next 48 hours, demurrage will be charged at "Per Kg Per Day" on non cumulative basis, provided the consignment is cleared within 120 hrs. If the clearance is effected after 120 hrs (from the time of landing) demurrage will accrue for the entire period from the Actual time of arrival of flight.
- (4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels. Applicable to per kilo charge only
- (5) All bills will be rounded off to the next INR 5 as per IATA rules.
- (6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/Kg and above.
- (7) Special Cargo (AVI) consist of Live Animals and Day old chicks
- (8) For Consolidation TP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transhipment charges mentioned above. Demurrage Charges will be applicable as per General Cargo tariff.
- (9) No Outside Labour will be allowed to handle the cargo in the Terminal
- (10) All charges above are excluding Service Tax or any other taxes or levies that existing or to be introduced. Such Taxes and levies shall be charged extra on the above prices.
- (11) Charges such as Rent & parking fee are not considered in this Annual Tariff Proposal as the same are un-regulated services
- (12) All charges mentioned above include concession fee charged by the Airport Operator
- (13) Complete shipment should be physically available prior to payment of TSP charges



*h*

## Form: F14 (b) - Annual Tariff Proposal For Tariff Year 4 representing F.Y 2015-16

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.N.	LIST OF CHARGES	FY 2015-16 Tariff Year - 5	
		MINIMUM RATE in INR	RATE PER KG in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	110/AWB	0.75
b)	Special cargo (AVI)	221/AWB	2.37
c)	PER/DGR/VAL cargo	221/AWB	2.37
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	138/AWB	0.75
b)	Special cargo (AVI)	221/AWB	2.37
c)	PER/DGR/VAL cargo	221/AWB	2.37
3	COURIER HANDLING CHARGE	110/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	7/- per Carton/Bag	
5	RETURN CARGO CHARGE	110/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	110/AWB	
INBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	138/AWB	1.27
b)	Special cargo (AVI)	221/AWB	2.43
c)	PER/DGR/VAL cargo	221/AWB	2.43
2	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
a)	General cargo	221/AWB	1.45
b)	Special cargo (AVI)	276/AWB	2.55
c)	PER/DGR/VAL cargo	276/AWB	2.55
3	COURIER HANDLING CHARGE	138/AWB	1.27
4	AIR WAYBILL AMENDMENT CHARGE	110/AWB	
5	PACKING/REPACKING/STRAPPING CHARGE	7/- per Carton/Bag	

**Note: Applicable for international and domestic handling**

(1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.

(2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher.

**(3) Storage Charges**

**Export Cargo** - Shall be one day (24hrs) for examination/processing by Shipper's on 'Per Kg Per day'.

**Import Cargo** - Free period shall be 72 hours from the Actual time of arrival of flight. For the next 48 hours, demurrage will be charged at "Per Kg Per Day" on non cumulative basis, provided the consignment is cleared within 120 hrs. If the clearance is effected after 120 hrs (from the time of landing) demurrage will accrue for the entire period from the Actual time of arrival of flight.

(4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels. Applicable to per kilo charge. charge only



- (5) bills will be rounded off to the next INR 5 as per IATA rules.
- (6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/kg or above.
- (7) Special Cargo (AVI) consist of Live Animals and Day old chicks
- (8) For Consolidation TP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transhipment charges mentioned above . Demurrage Charges will be applicable as per General Cargo tariff.
- (9) No Outside Labour will be allowed to handle the cargo in the Terminal
- (10) All charges above are excluding Service Tax or any other taxes or levies that existing or to be introduced. Such Taxes and levies shall be charged extra on the above prices.
- (11) All charges mentioned above include concession fee charged by the Airport Operator
- (12) Complete shipment should be physically available prior to payment of TSP charges

