

**CARGO SERVICE CENTER INDIA PRIVATE LIMITED**  
Balance Sheet as at 31st March, 2016

Annexure - I

| Particulars                              | Note No. | As at 31st March, 2016<br>PCT<br>Mumbai<br>Rupees | As at 31st March, 2016<br>CPGC<br>Ahmd<br>Rupees | As at 31st March, 2016<br>DCT<br>Ahmd<br>Rupees | As at 31st March, 2016<br>Others<br>Rupees | As at 31st March, 2016<br>Total<br>Rupees |
|------------------------------------------|----------|---------------------------------------------------|--------------------------------------------------|-------------------------------------------------|--------------------------------------------|-------------------------------------------|
| <b>A EQUITY AND LIABILITIES</b>          |          |                                                   |                                                  |                                                 |                                            |                                           |
| <b>1 Shareholders' funds</b>             |          |                                                   |                                                  |                                                 |                                            |                                           |
| (a) Share capital                        | 1        |                                                   |                                                  |                                                 | 38,002,180                                 | 38,002,180                                |
| (b) Reserves and surplus                 | 2        | 180,614,469                                       | -7,017,959                                       | -1,586,745                                      | 238,163,038                                | 410,172,803                               |
| (c) Inter Branch/HO A/c                  |          | -165,856,994                                      | 15,125,623                                       | 15,966,064                                      | 134,765,308                                | -                                         |
|                                          |          | 14,757,475                                        | 8,107,663                                        | 14,379,319                                      | 410,930,526                                | 448,174,983                               |
| <b>2 Non-current liabilities</b>         |          |                                                   |                                                  |                                                 |                                            |                                           |
| (a) Long-term borrowings                 | 3        | -                                                 | -                                                | -                                               | 234,000,000                                | 234,000,000                               |
|                                          |          |                                                   |                                                  |                                                 | 234,000,000                                | 234,000,000                               |
| <b>3 Current liabilities</b>             |          |                                                   |                                                  |                                                 |                                            |                                           |
| (a) Short-term borrowings                | 4        | -                                                 | -                                                | -                                               | -                                          | -                                         |
| (b) Trade payables                       | 5        | -                                                 | -                                                | -                                               | -                                          | -                                         |
| Dues to Micro and Small Enterprises      |          | -                                                 | -                                                | -                                               | -                                          | -                                         |
| Dues to Others                           |          | 16,511,460                                        | 1,858,653                                        | 115,987                                         | 37,718,746                                 | 56,204,846                                |
| (c) Other current liabilities            | 6        | 5,355,500                                         | 66,533                                           | -                                               | 52,393,187                                 | 57,815,219                                |
| (d) Short-term provisions                | 7        | -                                                 | -                                                | -                                               | 117,000,000                                | 117,000,000                               |
|                                          |          | 21,866,959                                        | 1,925,185                                        | 115,987                                         | 207,111,933                                | 231,020,065                               |
| <b>TOTAL</b>                             |          | <b>36,624,434</b>                                 | <b>10,032,848</b>                                | <b>14,495,306</b>                               | <b>852,042,459</b>                         | <b>913,195,048</b>                        |
| <b>B ASSETS</b>                          |          |                                                   |                                                  |                                                 |                                            |                                           |
| <b>1 Non-current assets</b>              |          |                                                   |                                                  |                                                 |                                            |                                           |
| (a) Fixed assets                         |          |                                                   |                                                  |                                                 |                                            |                                           |
| (i) Tangible assets                      | 8        | 12,541,156                                        | 7,787,384                                        | 2,123,461                                       | 14,085,154                                 | 36,537,155                                |
| (ii) Intangible assets                   | 9        | 151,953                                           | -                                                | -                                               | 1,635,781                                  | 1,787,734                                 |
| (iii) Capital work-in-progress           |          | -                                                 | -                                                | -                                               | -                                          | -                                         |
| (iv) Intangible assets under development |          | 12,693,109                                        | 7,787,384                                        | 2,123,461                                       | 15,720,935                                 | 38,324,889                                |
| (b) Non-current Investments              | 10       | -                                                 | -                                                | -                                               | 323,180,519                                | 323,180,519                               |
| (c) Long-term loans and advances         | 11       | 36,000                                            | -                                                | 293,500                                         | 8,437,564                                  | 8,767,064                                 |
|                                          |          | 12,729,109                                        | 7,787,384                                        | 2,416,961                                       | 347,339,018                                | 370,272,472                               |
| <b>2 Current assets</b>                  |          |                                                   |                                                  |                                                 |                                            |                                           |
| (a) Trade receivables                    | 12       | 15,625,316                                        | -                                                | -                                               | 51,725,826                                 | 67,351,142                                |
| (b) Cash and cash equivalents            | 13       | 2,585,812                                         | 564,800                                          | 500,000                                         | 314,803,708                                | 318,454,320                               |
| (c) Short-term loans and advances        | 14       | 5,684,198                                         | 1,680,664                                        | 11,578,345                                      | 138,173,907                                | 157,117,113                               |
|                                          |          | 23,895,326                                        | 2,245,464                                        | 12,078,345                                      | 504,703,441                                | 542,922,575                               |
| <b>TOTAL</b>                             |          | <b>36,624,434</b>                                 | <b>10,032,848</b>                                | <b>14,495,306</b>                               | <b>852,042,459</b>                         | <b>913,195,048</b>                        |

PCT Mumbai-Perishable cargo Terminal(International), Mumbai CSIA Airport  
CPGC Ahmd-Center for Perishable & General Cargo(International)-SVPI Airport, Ahmedabad  
DCT Ahmd-Domestic Cargo Terminal-SVPI Airport, Ahmedabad  
Others-Other Operations of the Company

per our report attached of even date

For Yashpal Kumar & Co.  
Chartered Accountants  
Firm Reg no :111733W

Yashpal Kumar  
Proprietor  
Membership No 34404  
Place : Mumbai  
Date : 22 JUL 2016



For and on behalf of the Board of Directors of  
Cargo Service Center India Private Limited

Tushar Jani  
Director  
Khushroo Dubash  
Director  
Harish Shetty  
CFO

Place : Mumbai  
Date : 22 JUL 2016

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**CARGO SERVICE CENTER INDIA PRIVATE LIMITED**  
**Statement of Profit and Loss for the year ended 31st March, 2016**

| Particulars                                                      | Note No. | For year ended 31 March 2016 | For year ended 31 March 2016 | For year ended 31 March 2016 | For year ended 31 March 2016 | For year ended 31 March 2016 |
|------------------------------------------------------------------|----------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                                                                  |          | PCT Mumbai Rupees            | CPGC Ahmd Rupees             | DCT Ahmd Rupees              | Others Rupees                | Total Rupees                 |
| <b>REVENUE</b>                                                   |          |                              |                              |                              |                              |                              |
| Revenue from operations                                          | 15       | 313,790,671                  | -                            | -                            | 279,146,745                  | 592,937,415                  |
| Other income                                                     | 16       | 3,556                        | -                            | -                            | 26,338,460                   | 26,342,016                   |
| <b>Total Revenue</b>                                             |          | <b>313,794,227</b>           | <b>-</b>                     | <b>-</b>                     | <b>305,485,204</b>           | <b>619,279,431</b>           |
| <b>Expenses</b>                                                  |          |                              |                              |                              |                              |                              |
| Employee benefits expense                                        | 17       | 57,836,211                   | 3,194,599                    | 983,945                      | 126,662,193                  | 188,676,948                  |
| Finance costs                                                    | 18       | 1,164,409                    | 216,096                      | 146,353                      | 1,225,901                    | 2,752,760                    |
| Depreciation and amortisation expense                            | 19       | 53,328,526                   | 1,730,898                    | 673,409                      | 7,374,849                    | 63,107,682                   |
| Other expenses                                                   | 20       | 123,499,405                  | 7,458,156                    | 1,045,068                    | 81,282,199                   | 213,284,828                  |
| <b>Total Expenses</b>                                            |          | <b>235,828,551</b>           | <b>12,599,749</b>            | <b>2,848,775</b>             | <b>216,545,142</b>           | <b>467,822,217</b>           |
| <b>Profit before exceptional and extraordinary items and tax</b> |          | <b>77,965,676</b>            | <b>(12,599,749)</b>          | <b>(2,848,775)</b>           | <b>88,940,062</b>            | <b>151,457,214</b>           |
| Exceptional items                                                |          | -                            | -                            | -                            | -                            | -                            |
| <b>Profit before extraordinary items and tax</b>                 |          | <b>77,965,676</b>            | <b>(12,599,749)</b>          | <b>(2,848,775)</b>           | <b>88,940,062</b>            | <b>151,457,214</b>           |
| Extraordinary items                                              |          | -                            | -                            | -                            | -                            | -                            |
| <b>Profit before tax</b>                                         |          | <b>77,965,676</b>            | <b>(12,599,749)</b>          | <b>(2,848,775)</b>           | <b>88,940,062</b>            | <b>151,457,214</b>           |
| <b>Tax expenses:</b>                                             |          |                              |                              |                              |                              |                              |
| Current tax                                                      |          | 34,489,610                   | -5,513,741                   | -1,260,210                   | 39,344,340                   | 67,000,000                   |
| (Excess) /Short provision of tax relating to earlier years       |          | 49,810                       | -8,050                       | -1,820                       | 56,821                       | 96,761                       |
|                                                                  |          | <b>34,539,420</b>            | <b>(5,581,790)</b>           | <b>(1,262,030)</b>           | <b>39,401,161</b>            | <b>67,096,761</b>            |
| <b>Profit for the year</b>                                       |          | <b>43,426,256</b>            | <b>(7,017,959)</b>           | <b>(1,586,745)</b>           | <b>49,538,901</b>            | <b>84,360,453</b>            |
| <b>Earnings Per Share of Rs.10/-each</b>                         |          |                              |                              |                              |                              |                              |
| Basic                                                            |          |                              |                              |                              |                              | 22.20                        |
| Diluted                                                          |          |                              |                              |                              |                              | 22.20                        |

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 DCT Ahmd-Domestic Cargo Terminal-SVPI Airport, Ahmedabad  
 Others-Other Operations of the Company

As per our report attached of even date

For Yashpal Kumar & Co.  
 Chartered Accountants  
 Firm Reg no :111733W

Yashpal Kumar  
 Proprietor  
 Membership No 34100  
 Place: Mumbai  
 Date:

For and on behalf of the Board of Directors of  
 Cargo Service Center India Private Limited

Tushar Jani  
 Director

Khushroo Dubash  
 Director

Harish Shetty  
 CFO

Place : Mumbai  
 Date :

For Cargo Service Center (I) Pvt. Ltd.  
 Signature

**CARGO SERVICE CENTER INDIA PRIVATE LIMITED**  
Balance Sheet as at 31st March, 2017

| Particulars                         | Note No. | As at 31st March 2017<br>PCT<br>Mumbai<br>Rupees | As at 31st March 2017<br>CPGC<br>Ahmd<br>Rupees | As at 31st March 2017<br>DCT<br>Ahmd<br>Rupees | As at 31st March 2017<br>Others<br>Rupees | As at 31st March, 2017<br>Total<br>Rupees |
|-------------------------------------|----------|--------------------------------------------------|-------------------------------------------------|------------------------------------------------|-------------------------------------------|-------------------------------------------|
| <b>A EQUITY AND LIABILITIES</b>     |          |                                                  |                                                 |                                                |                                           |                                           |
| 1 Shareholders' funds               |          |                                                  |                                                 |                                                |                                           |                                           |
| (a) Share capital                   | 1        | -                                                | -                                               | -                                              | 3,80,02,180                               | 3,80,02,180                               |
| (b) Reserves and surplus            | 2        | -                                                | -                                               | -                                              | 48,50,87,289                              | 48,50,87,289                              |
| (c) Inter Branch/HO A/c             |          | (4,20,51,604)                                    | 1,81,59,220                                     | 2,49,86,021                                    | (10,93,636)                               | -                                         |
|                                     |          | (4,20,51,604)                                    | 1,81,59,220                                     | 2,49,86,021                                    | 52,19,95,833                              | 52,30,89,469                              |
| 2 Non-current liabilities           |          |                                                  |                                                 |                                                |                                           |                                           |
| (a) Long-term borrowings            | 3        | -                                                | -                                               | -                                              | 23,40,00,000                              | 23,40,00,000                              |
|                                     |          | -                                                | -                                               | -                                              | 23,40,00,000                              | 23,40,00,000                              |
| 3 Current liabilities               |          |                                                  |                                                 |                                                |                                           |                                           |
| (a) Short-term borrowings           | 4        | -                                                | -                                               | -                                              | 16,30,00,000                              | 16,30,00,000                              |
| (b) Trade payables                  | 5        | -                                                | -                                               | -                                              | -                                         | -                                         |
| Dues to Micro and Small Enterprises |          | -                                                | -                                               | -                                              | -                                         | -                                         |
| Dues to Others                      |          | 1,72,92,692                                      | 3,06,005                                        | 50,66,859                                      | 4,37,12,521                               | 6,63,78,077                               |
| (c) Other current liabilities       | 6        | 5,82,02,407                                      | 10,08,814                                       | 14,86,184                                      | 6,53,88,528                               | 12,60,85,932                              |
| (d) Short-term provisions           | 7        | -                                                | -                                               | -                                              | 11,45,00,000                              | 11,45,00,000                              |
|                                     |          | 7,54,95,098                                      | 13,14,818                                       | 65,53,043                                      | 38,66,01,050                              | 46,99,64,009                              |
| <b>TOTAL</b>                        |          | <b>3,34,43,494</b>                               | <b>1,94,74,038</b>                              | <b>3,15,39,063</b>                             | <b>1,14,25,96,883</b>                     | <b>1,22,70,53,478</b>                     |
| <b>B ASSETS</b>                     |          |                                                  |                                                 |                                                |                                           |                                           |
| 1 Non-current assets                |          |                                                  |                                                 |                                                |                                           |                                           |
| (a) Fixed assets                    |          |                                                  |                                                 |                                                |                                           |                                           |
| (i) Tangible assets                 | 8        | 15,82,537                                        | 1,24,92,135                                     | 1,79,65,982                                    | 1,56,15,979                               | 4,76,56,633                               |
| (ii) Intangible assets              | 9        | 21,915                                           | -                                               | -                                              | 35,00,881                                 | 35,22,797                                 |
|                                     |          | 16,04,452                                        | 1,24,92,135                                     | 1,79,65,982                                    | 1,91,16,860                               | 5,11,79,430                               |
| (b) Non current investments         | 10       | -                                                | -                                               | -                                              | 32,33,80,499                              | 32,33,80,499                              |
| (c) Long-term loans and advances    | 11       | -                                                | -                                               | -                                              | 40,96,47,596                              | 40,96,47,596                              |
|                                     |          | 16,04,452                                        | 1,24,92,135                                     | 1,79,65,982                                    | 75,21,39,955                              | 78,42,02,525                              |
| 2 Current assets                    |          |                                                  |                                                 |                                                |                                           |                                           |
| (a) Trade receivables               | 12       | 2,53,34,467                                      | 37,48,258                                       | 1,21,17,595                                    | 8,01,23,795                               | 12,13,24,114                              |
| (b) Cash and cash equivalents       | 13       | 46,83,281                                        | 2,67,251                                        | 1,66,315                                       | 9,01,44,532                               | 9,52,61,380                               |
| (c) Short-term loans and advances   | 14       | 18,21,294                                        | 29,66,393                                       | 12,89,171                                      | 22,01,88,601                              | 22,62,65,459                              |
|                                     |          | 3,18,39,042                                      | 69,81,902                                       | 1,35,73,081                                    | 39,04,56,928                              | 44,28,50,952                              |
| <b>TOTAL</b>                        |          | <b>3,34,43,494</b>                               | <b>1,94,74,037</b>                              | <b>3,15,39,063</b>                             | <b>1,14,25,96,883</b>                     | <b>1,22,70,53,478</b>                     |

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CPGC Ahmd-Center for Perishable & General Cargo(International)-SVPI Airport, Ahmedabad  
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Others-Other Operations of the Company

As per our report attached of even date

For Yashpal Kumar & Co.  
Chartered Accountants  
Firm Reg no :111733W

Yashpal Kumar  
Proprietor  
Membership No 34404  
Place : Mumbai  
Date : 30 SEP 2017

For and on behalf of the Board of Directors of  
Cargo Service Center India Private Limited

Harish Shetty  
CFO  
Place : Mumbai  
Date : 30 SEP 2017

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**CARGO SERVICE CENTER INDIA PRIVATE LIMITED**  
Statement of Profit and Loss for the year ended 31st March, 2017

| Particulars                                                      | Note No. | As at 31st March 2017 | As at 31st March 2017 | As at 31st March 2017 | As at 31st March 2017 | As at 31st March, 2017 |
|------------------------------------------------------------------|----------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|
|                                                                  |          | PCT Mumbai Rupees     | CPGC Ahmed Rupees     | DCT Ahmed Rupees      | Others Rupees         | Total Rupees           |
| <b>REVENUE</b>                                                   |          |                       |                       |                       |                       |                        |
| Revenue from operations                                          | 15       | 27,64,10,686          | 2,75,13,705           | 6,49,54,636           | 78,36,74,024          | 74,75,52,551           |
| Other income                                                     | 16       | 44,03,729             | 3,45,317              | 10,30,862             | 3,17,10,153           | 3,74,89,560            |
| <b>Total Revenue</b>                                             |          | <b>28,08,13,915</b>   | <b>2,28,58,521</b>    | <b>6,59,85,498</b>    | <b>41,53,84,177</b>   | <b>78,50,42,110</b>    |
| <b>Expenses</b>                                                  |          |                       |                       |                       |                       |                        |
| Employee benefits expense                                        | 17       | 3,98,64,313           | 53,23,381             | 2,22,61,276           | 15,36,01,759          | 22,12,50,729           |
| Finance costs                                                    | 18       | 4,76,859              | 1,93,222              | 3,92,256              | 4,32,475              | 14,94,812              |
| Depreciation and amortisation expense                            | 19       | 1,28,31,451           | 21,42,911             | 62,19,964             | 49,82,819             | 2,61,77,145            |
| Other expenses                                                   | 20       | 18,23,91,564          | 1,68,56,356           | 7,53,85,357           | 13,88,19,011          | 41,34,52,288           |
| <b>Total Expenses</b>                                            |          | <b>23,55,64,187</b>   | <b>2,45,15,870</b>    | <b>10,42,58,853</b>   | <b>29,80,36,064</b>   | <b>66,23,74,974</b>    |
| <b>Profit before exceptional and extraordinary items and tax</b> |          | <b>4,52,49,727</b>    | <b>-16,57,349</b>     | <b>-3,82,73,355</b>   | <b>11,73,48,113</b>   | <b>12,26,67,136</b>    |
| Exceptional items                                                |          |                       |                       |                       |                       |                        |
| <b>Profit before extraordinary items and tax</b>                 |          | <b>4,52,49,727</b>    | <b>-16,57,349</b>     | <b>-3,82,73,355</b>   | <b>11,73,48,113</b>   | <b>12,26,67,136</b>    |
| Extraordinary items                                              |          |                       |                       |                       |                       |                        |
| <b>Profit before Tax</b>                                         |          | <b>4,52,49,727</b>    | <b>-16,57,349</b>     | <b>-3,82,73,355</b>   | <b>11,73,48,113</b>   | <b>12,26,67,136</b>    |
| <b>Tax expenses:</b>                                             |          |                       |                       |                       |                       |                        |
| Current tax                                                      |          | 1,75,21,906           | (6,41,770)            | (1,18,20,468)         | 4,54,40,332           | 4,75,00,000            |
| (Excess) / Short provision of tax relating to earlier years      |          | 93,418                | 7,609                 | 21,953                | 1,29,670              | 2,52,650               |
| <b>Profit for the year</b>                                       |          | <b>1,76,15,324</b>    | <b>(6,34,161)</b>     | <b>(1,47,98,515)</b>  | <b>4,55,70,002</b>    | <b>4,77,52,650</b>     |
|                                                                  |          | <b>2,76,34,403</b>    | <b>(10,23,188)</b>    | <b>(2,34,74,840)</b>  | <b>7,17,78,111</b>    | <b>7,49,14,486</b>     |

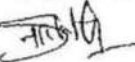
PCT Mumbai-Perishable cargo Terminal(International), Mumbai CSIA Airport  
CPGC Ahmed-Center for Perishable & General Cargo(International)-SVPI Airport, Ahmedabad  
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Others-Other Operations of the Company

As per our report attached of even date

For Yashpal Kumar & Co.  
Chartered Accountants  
Firm Reg no :111733W

  
Yashpal Kumar  
Proprietor  
Membership No 34404  
Place : Mumbai  
Date : 30 SEP 2017

For and on behalf of the Board of Directors of  
Cargo Service Center India Private Limited

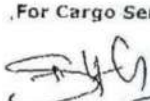
  
Harish Shetty  
CFO  
Place : Mumbai  
Date : 30 SEP 2017

  
Signature

**CARGO SERVICE CENTER INDIA PRIVATE LIMITED (Provisional)**  
**Balance Sheet as at 31st March, 2018**

| Particulars                             | Not e | Ahmd CPGC<br>Rupees | Ahmd Dom<br>Rupees | As at 31st March, 2018<br>Others<br>Rupees | Rupees                |
|-----------------------------------------|-------|---------------------|--------------------|--------------------------------------------|-----------------------|
| <b>A EQUITY AND LIABILITIES</b>         |       |                     |                    |                                            |                       |
| 1 Shareholders' funds                   |       |                     |                    |                                            |                       |
| (a) Share capital                       | 1     | -                   | -                  | 3,80,02,180                                | 3,80,02,180           |
| (b) Reserves and surplus                | 2     | -                   | -                  | 58,36,08,392                               | 58,36,08,392          |
| (c) Inter Branch/ HO A/c                |       | 1,08,43,221         | -1,92,986          | -1,06,50,235                               | -                     |
|                                         |       | 1,08,43,221         | -1,92,986          | 61,09,60,338                               | 62,16,10,572          |
| 2 Non-current liabilities               |       |                     |                    |                                            |                       |
| (a) Long-term borrowings                | 3     | -                   | -                  | 23,40,00,000                               | 23,40,00,000          |
|                                         |       | -                   | -                  | 23,40,00,000                               | 23,40,00,000          |
| 3 Current liabilities                   |       |                     |                    |                                            |                       |
| (a) Short-term borrowings               | 4     | -                   | -                  | -                                          | -                     |
| (b) Trade payables                      | 5     | -                   | -                  | -                                          | -                     |
| Dues to Micro and Small Enterprises     |       | -                   | -                  | -                                          | -                     |
| Dues to Others                          |       | 11,29,805           | 2,14,00,381        | 7,03,73,075                                | 9,29,03,261           |
| (c) Other current liabilities           | 6     | 27,79,262           | 94,10,509          | 15,35,35,960                               | 16,57,25,731          |
| (d) Short-term provisions               | 7     | -                   | -                  | 10,50,00,000                               | 10,50,00,000          |
|                                         |       | 39,09,067           | 3,08,10,890        | 32,89,09,035                               | 36,36,28,992          |
| <b>TOTAL</b>                            |       | <b>1,47,52,288</b>  | <b>3,06,17,903</b> | <b>1,17,38,69,373</b>                      | <b>1,21,92,39,564</b> |
| <b>B ASSETS</b>                         |       |                     |                    |                                            |                       |
| 1 Non-current assets                    |       |                     |                    |                                            |                       |
| (a) Fixed assets                        |       |                     |                    |                                            |                       |
| (i) Tangible assets                     | 8     | 7979081             | 13012872           | 1,39,20,566                                | 3,49,12,519           |
| (ii) Intangible assets                  | 9     | -                   | -                  | 49,72,612                                  | 49,72,612             |
| (iii) Capital work-in-progress          |       | -                   | -                  | -                                          | -                     |
| (iv) Intangible assets under developmen |       | 79,79,081           | 1,30,12,872        | 1,88,93,178                                | 3,98,85,131           |
| (b) Non-current investments             | 10    | -                   | -                  | 50,17,30,504                               | 50,17,30,504          |
| (c) Long-term loans and advances        | 11    | -                   | 3,57,500           | 22,11,11,699                               | 22,14,69,199          |
|                                         |       | 79,79,081           | 1,33,70,372        | 74,17,35,381                               | 76,30,84,834          |
| 2 Current assets                        |       |                     |                    |                                            |                       |
| (a) Trade receivables                   | 12    | 34,20,548           | 1,52,98,364        | 10,11,37,376                               | 11,98,56,288          |
| (b) Cash and cash equivalents           | 13    | 4,07,154            | 1,21,291           | 15,01,45,382                               | 15,06,73,827          |
| (c) Short-term loans and advances       | 14    | 29,45,504           | 18,27,876          | 38,08,51,234                               | 18,56,24,615          |
|                                         |       | 67,73,207           | 1,72,47,531        | 43,21,33,992                               | 45,61,54,730          |
| <b>TOTAL</b>                            |       | <b>1,47,52,288</b>  | <b>3,06,17,903</b> | <b>1,17,38,69,373</b>                      | <b>1,21,92,39,564</b> |

For Cargo Service Center India Private Limited

  
 Harish Shetty  
 CFO  
 Place : Mumbai  
 Date :



(598)

**CARGO SERVICE CENTER INDIA PRIVATE LIMITED (Provisional)**  
**Statement of Profit and Loss for the year ended 31st March, 2018**

| Particulars                                                      | Note No. | As at 31st March, 2018 |                      |                     | Rupees              |
|------------------------------------------------------------------|----------|------------------------|----------------------|---------------------|---------------------|
|                                                                  |          | Ahmd CPGC Rupees       | Ahmd Dom Rupees      | Others Rupees       |                     |
| <b>REVENUE</b>                                                   |          |                        |                      |                     |                     |
| Revenue from operations                                          | 15       | 6,58,99,490            | 9,11,24,900          | 66,96,38,217        | 82,66,62,608        |
| Other income                                                     | 16       | -                      | -                    | 4,67,98,020         | 4,67,98,020         |
| <b>Total Revenue</b>                                             |          | <b>6,58,99,490</b>     | <b>9,11,24,900</b>   | <b>71,64,36,237</b> | <b>87,34,60,628</b> |
| <b>Expenses</b>                                                  |          |                        |                      |                     |                     |
| Employee benefits expense                                        | 17       | 1,23,34,108            | 3,49,47,490          | 21,85,50,499        | 26,58,32,097        |
| Finance costs                                                    | 18       | 1,97,391               | 4,29,240             | 1,71,76,375         | 1,78,03,006         |
| Depreciation and amortisation expense                            | 19       | 49,54,166              | 59,38,703            | 73,71,949           | 1,82,64,818         |
| Other expenses                                                   | 20       | 2,65,75,880            | 9,11,03,906          | 30,08,85,892        | 41,85,65,679        |
| <b>Total Expenses</b>                                            |          | <b>4,40,61,545</b>     | <b>13,24,19,340</b>  | <b>54,39,84,716</b> | <b>72,04,65,600</b> |
| <b>Profit before exceptional and extraordinary items and tax</b> |          | <b>2,18,37,946</b>     | <b>-4,12,94,439</b>  | <b>17,24,51,521</b> | <b>15,29,95,027</b> |
| Exceptional items                                                |          | -                      | -                    | -                   | -                   |
| <b>Profit before extraordinary items and tax</b>                 |          | <b>2,18,37,946</b>     | <b>-4,12,94,439</b>  | <b>17,24,51,521</b> | <b>15,29,95,027</b> |
| Extraordinary items                                              |          | -                      | -                    | -                   | -                   |
| <b>Profit before tax</b>                                         |          | <b>2,18,37,946</b>     | <b>-4,12,94,439</b>  | <b>17,24,51,521</b> | <b>15,29,95,027</b> |
| <b>Tax expenses:</b>                                             |          |                        |                      |                     |                     |
| Current tax                                                      |          | 82,06,700              | -1,55,18,450         | 6,48,11,750         | 5,75,00,000         |
| (Excess) / Short provision of tax relating to earlier years      |          | -                      | -                    | -                   | -30,26,076          |
| <b>Profit for the year</b>                                       |          | <b>82,06,700</b>       | <b>(1,55,18,450)</b> | <b>6,48,11,750</b>  | <b>5,44,73,924</b>  |
|                                                                  |          | <b>1,36,31,246</b>     | <b>-2,57,75,989</b>  | <b>10,76,39,771</b> | <b>9,85,21,103</b>  |

For Cargo Service Center India Private Limited

Harish Shetty  
CFO  
Place : Mumbai  
Date :



For Annual Tariff Yr 2015-16

All figures in crores Domestic

## CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE

Ahmd - Cargo Service Center India Pvt Ltd

Form F 16: Performance report for the Tariff Year ( ref: Section A1.9 of Appendix I)

| Particulars                                                   | Actual for the<br>Tariff Year<br>(FY 2015-16) | Forecast as per<br>MYT<br>(FY 2015-16) |
|---------------------------------------------------------------|-----------------------------------------------|----------------------------------------|
| Total Revenue from Regulated Service (1)                      | -                                             | -                                      |
| Total revenue from services other than Regulated Services (2) | -                                             | -                                      |
| Operating Expenditures (3)                                    | 0.22                                          | -                                      |
| Depreciation (4)                                              | 0.07                                          | -                                      |
| Total Expenditure (3) + (4) = (5)                             | 0.28                                          | -                                      |
| Regulatory Operating Profit (1) - (5) = (6)                   | (0.28)                                        | -                                      |
| Capital Expenditure (7)                                       | 0.28                                          | -                                      |
| Opening RAB (8)                                               | -                                             | -                                      |
| Disposals/ Transfers/Adjustments (9)                          | -                                             | -                                      |
| Closing RAB (8) + (7) - (4) - (9) = (10)                      | 0.21                                          | -                                      |
| Average RAB (8) + (10)/2 = (11)                               | 0.11                                          | -                                      |
| Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)         | -                                             | -                                      |
| Actual yield per unit (1/12)                                  | NA                                            | NA                                     |

Verified

For M/s Pranshu Agarwal &amp; Associates

Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2015-16

All figures in crores

## CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE

DCT Ahmd - Cargo Service Center India Pvt Ltd

Form F 17: Revenue from Regulated Services recovered during the Tariff year ( ref: Section A1.9 of Appendix I)

| Particulars                                          | Actual for the<br>Tariff Year<br>(FY 2015-16) | Forecast as per<br>MYT<br>(FY 2015-16) |
|------------------------------------------------------|-----------------------------------------------|----------------------------------------|
| Revenues from Handling                               | -                                             | -                                      |
| Total Revenues from Tariff(s) for Regulated Services | -                                             | -                                      |

Verified

For M/s Pranshu Agarwal &amp; Associates

Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2015-16

All figures in crores *International*

| CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE                                             |                                               |                                        |
|--------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------|
| CPGC Ahmd - Cargo Service Center India Pvt Ltd                                       |                                               |                                        |
| Form F 16: Performance report for the Tariff Year ( ref: Section A1.9 of Appendix I) |                                               |                                        |
| Particulars                                                                          | Actual for the<br>Tariff Year<br>(FY 2015-16) | Forecast as per<br>MYT<br>(FY 2015-16) |
| Total Revenue from Regulated Service (1)                                             | -                                             | 0.18                                   |
| Total revenue from services other than Regulated Services (2)                        | -                                             | -                                      |
| Operating Expenditures (3)                                                           | 1.09                                          | 0.14                                   |
| Depreciation (4)                                                                     | 0.15                                          | 0.01                                   |
| Total Expenditure (3) + (4) = (5)                                                    | 1.24                                          | 0.15                                   |
| Regulatory Operating Profit (1) - (5) = (6)                                          | (1.24)                                        | 0.03                                   |
| Capital Expenditure (7)                                                              | 0.93                                          | 2.36                                   |
| Opening RAB (8)                                                                      | -                                             | -                                      |
| Disposals/ Transfers/Adjustments (9)                                                 | -                                             | -                                      |
| Closing RAB (8) + (7) - (4) - (9) = (10)                                             | 0.78                                          | 2.35                                   |
| Average RAB (8) + (10)/2 = (11)                                                      | 0.39                                          | 1.18                                   |
| Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)                                | -                                             | 300                                    |
| Actual yield per unit (1/12)                                                         | -                                             | 5,898                                  |

Verified

For M/s Pranshu Agarwal & Associates  
Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2015-16

All figures in crores

| CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE                                                                       |                                               |                                        |
|----------------------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------|
| CPGC Ahmd - Cargo Service Center India Pvt Ltd                                                                 |                                               |                                        |
| Form F 17: Revenue from Regulated Services recovered during the Tariff year ( ref: Section A1.9 of Appendix 1) |                                               |                                        |
| Particulars                                                                                                    | Actual for the<br>Tariff Year<br>(FY 2015-16) | Forecast as per<br>MYT<br>(FY 2015-16) |
| Revenues from Handling                                                                                         | -                                             | 0.18                                   |
| Total Revenues from Tariff(s) for Regulated Services                                                           | -                                             | 0.18                                   |

Verified

For M/s Pranshu Agarwal & Associates  
Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2016-17

All figures in crores Domestic

CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE

DCT Ahmd-Cargo Service Center India Pvt Ltd

Form F 16: Performance report for the Tariff Year ( ref: Section A1.9 of Appendix I)

| Particulars                                                   | Actual for the<br>Tariff Year<br>(FY 2016-17) | Forecast as per<br>MYT<br>(FY 2016-17) |
|---------------------------------------------------------------|-----------------------------------------------|----------------------------------------|
| Total Revenue from Regulated Service (1)                      | 6.50                                          | 21.10                                  |
| Total revenue from services other than Regulated Services (2) | 1.03                                          | 0.27                                   |
| Operating Expenditures (3)                                    | 9.80                                          | 19.56                                  |
| Depreciation (4)                                              | 0.59                                          | 0.55                                   |
| Total Expenditure (3) + (4) = (5)                             | 10.39                                         | 20.11                                  |
| Regulatory Operating Profit (1) - (5) = (6)                   | (3.90)                                        | 0.72                                   |
| Capital Expenditure (7)                                       | 2.17                                          | -                                      |
| Opening RAB (8)                                               | 0.21                                          | 3.24                                   |
| Disposals/ Transfers/Adjustments (9)                          | -                                             | -                                      |
| Closing RAB (8) + (7) - (4) - (9) = (10)                      | 1.80                                          | 2.69                                   |
| Average RAB (8) + (10)/2 = (11)                               | 1.00                                          | 2.97                                   |
| Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)         | 21,447                                        | 44,000                                 |
| Actual yield per unit (1/12)                                  | 3,029                                         | 4,796                                  |

Verified

For M/s Pranshu Agarwal & Associates

Chartered Accountants

FRN : 023514C

Pranshu Agarwal

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2016-17

All figures in crores

CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE

DCT Ahmd-Cargo Service Center India Pvt Ltd

Form F 17: Revenue from Regulated Services recovered during the Tariff year ( ref: Section A1.9 of Appendix 1)

| Particulars                                          | Actual for the<br>Tariff Year<br>(FY 2016-17) | Forecast as per<br>MYT<br>(FY 2016-17) |
|------------------------------------------------------|-----------------------------------------------|----------------------------------------|
| Revenues from Handling                               | 6.50                                          | 21.10                                  |
| Total Revenues from Tariff(s) for Regulated Services | 6.50                                          | 21.10                                  |

Verified

For M/s Pranshu Agarwal & Associates

Chartered Accountants

FRN : 023514C

Pranshu Agarwal

CA. Pranshu Agarwal

Prop.

Mem No. 432979

For Annual Tariff Yr 2016-17

All figures in crores *International*

| CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE                                             |                                               |                                        |
|--------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------|
| CPL Ahmd - Cargo Service Center India Pvt Ltd                                        |                                               |                                        |
| Form F 16: Performance report for the Tariff Year ( ref: Section AI.9 of Appendix I) |                                               |                                        |
| Particulars                                                                          | Actual for the<br>Tariff Year<br>(FY 2016-17) | Forecast as per<br>MYT<br>(FY 2016-17) |
| Total Revenue from Regulated Service (1)                                             | 2.25                                          | 5.53                                   |
| Total revenue from services other than Regulated Services (2)                        | 0.03                                          | -                                      |
| Operating Expenditures (3)                                                           | 2.24                                          | 3.97                                   |
| Depreciation (4)                                                                     | 0.20                                          | 0.39                                   |
| Total Expenditure (3) + (4) = (5)                                                    | 2.44                                          | 4.36                                   |
| Regulatory Operating Profit (1) - (5) = (6)                                          | (0.19)                                        | 1.17                                   |
| Capital Expenditure (7)                                                              | 0.67                                          | 0.82                                   |
| Opening RAB (8)                                                                      | 0.78                                          | 2.35                                   |
| Disposals/ Transfers/Adjustments (9)                                                 | -                                             | -                                      |
| Closing RAB (8) + (7) - (4) - (9) = (10)                                             | 1.25                                          | 2.78                                   |
| Average RAB (8) + (10)/2 = (11)                                                      | 1.01                                          | 2.57                                   |
| Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)                                | 3,663                                         | 8,300                                  |
| Actual yield per unit (1/12)                                                         | 6,146                                         | 6,658                                  |

Verified

For M/s Pranshu Agarwal & Associates  
Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal  
Prop.

Mem No. 432979

For Annual Tariff Yr 2016-17

All figures in crores

| CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE                                                                       |                                               |                                        |
|----------------------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------|
| CPGC Ahmd - Cargo Service Center India Pvt Ltd                                                                 |                                               |                                        |
| Form F 17: Revenue from Regulated Services recovered during the Tariff year ( ref: Section AI.9 of Appendix 1) |                                               |                                        |
| Particulars                                                                                                    | Actual for the<br>Tariff Year<br>(FY 2016-17) | Forecast as per<br>MYT<br>(FY 2016-17) |
| Revenues from Handling                                                                                         | 2.25                                          | 5.53                                   |
| Total Revenues from Tariff(s) for Regulated Services                                                           | 2.25                                          | 5.53                                   |

Verified

For M/s Pranshu Agarwal & Associates  
Chartered Accountants

FRN : 023514C

CA. Pranshu Agarwal  
Prop.

Mem No. 432979

## CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE

Delhi Cargo Service Center Pvt Ltd

Form F 16: Performance report for the Tariff Year ( ref: Section A1.9 of Appendix I)

| Particulars                                                   | Provisional for the<br>Tariff Year<br>(FY 2017-18)-Note 1 | Forecast as per MYTP<br>(FY 2017-18) |
|---------------------------------------------------------------|-----------------------------------------------------------|--------------------------------------|
| Total Revenue from Regulated Service (1)                      | 911.25                                                    | -                                    |
| Total revenue from services other than Regulated Services (2) | -                                                         | -                                    |
| Operating Expenditures (3)                                    | 1,264.81                                                  | -                                    |
| Depreciation (4)                                              | 59.39                                                     | -                                    |
| Total Expenditure (3) + (4) = (5)                             | 1,324.19                                                  | -                                    |
| Regulatory Operating Profit (1) + (2) - (5) = (6)             | (412.94)                                                  | -                                    |
| Capital Expenditure (7)                                       | 4.81                                                      | -                                    |
| Opening RAB (8)                                               | 124.92                                                    | -                                    |
| Disposals/ Transfers/Adjustments (9)                          | 0.40                                                      | -                                    |
| Closing RAB (8) + (7) - (4) - (9) = (10)                      | 69.95                                                     | -                                    |
| Average RAB (8) + (10)/2 = (11)                               | 97.43                                                     | -                                    |
| Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)         | 29,921                                                    | -                                    |
| Actual yield per unit (1/12)                                  | 3,046                                                     | #DIV/0!                              |

## Note 1

Figures for the F.y 2017-18 are unaudited &amp; provisional in nature

CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE

Cargo Service Center Pvt Ltd

m F 16: Performance report for the Tariff Year (ref: Section A1.9 of Appendix I)

| Particulars                                                   | Provisional for the<br>Tariff Year<br>(FY 2017-18)-Note 1 | Forecast as per MYTP<br>(FY 2017-18) |
|---------------------------------------------------------------|-----------------------------------------------------------|--------------------------------------|
| Total Revenue from Regulated Service (1)                      | 658.99                                                    | -                                    |
| Total revenue from services other than Regulated Services (2) | -                                                         | -                                    |
| Operating Expenditures (3)                                    | 391.07                                                    | -                                    |
| Depreciation (4)                                              | 49.54                                                     | -                                    |
| Total Expenditure (3) + (4) = (5)                             | 440.62                                                    | -                                    |
| Regulatory Operating Profit (1) + (2) - (5) = (6)             | 218.38                                                    | -                                    |
| Capital Expenditure (7)                                       | 4.81                                                      | -                                    |
| Opening RAB (8)                                               | 124.92                                                    | -                                    |
| Disposals/ Transfers/Adjustments (9)                          | 0.40                                                      | -                                    |
| Closing RAB (8) + (7) - (4) - (9) = (10)                      | 79.79                                                     | -                                    |
| Average RAB (8) + (10)/2 = (11)                               | 102.36                                                    | -                                    |
| Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)         | 8,845                                                     | -                                    |
| Actual yield per unit (1/12)                                  | 7,450                                                     | #DIV/0!                              |

## Note 1

Figures for the F.y 2017-18 are unaudited &amp; provisional in nature

## **1. Consultation with stakeholders**

### **1.1. Evidence of consultation**

The key stakeholders of the facility are the Airlines, Freight Forwarders and Trade Associations. As directed by AERA under clause 11.2 of the guidelines, CSC India has conducted a stakeholder consultation process with the key stakeholders. The stakeholder consultation process has been carried out to address the concerns and issues raised by the stakeholders on the process to be adopted, tariff and quality of service. The summary of these consultations has been provided under Annexure 1.

#### ***Consultation with the trade – Freight forwarders and Trade associations***

In accordance with the guidelines issued by AERA, CSC India has conducted a user consultation on 3<sup>rd</sup> March 2016 with freight forwarders and clearing agents to discuss and address any concerns that the freight forwarding/clearing agent community might have concerning CSC's operation and management of the said terminal. The proposed city-side tariff was also discussed with the trade and is enclosed under Annexure 2. The community had raised certain queries which are detailed below together with CSC India's satisfactory response on the queries raised.

#### ***Consultation with the trade – Domestic Airlines***

CSC has also initiated discussions with key Airlines who are keen to avail of CSC's air cargo handling services at the terminal. Discussions are underway and there is a keen interest on the part of several airlines in talks with CSC. The proposed air-side tariff was also discussed with the Airline community and is enclosed under Annexure 3. Ongoing discussions and communication with Airline Carriers is underway.

The key airlines in talks with CSC include Spice Jet, Indigo, Jet Airways etc. Proposals have been sent to the aforementioned Airlines for further discussion enclosed under Annexure 4.

### **1.2. Summary of concerns raised**

A brief summary of the key concerns raised by the trade are outlined below followed by CSC's response on said matters. The details of the discussion are disclosed separately under Annexure 2. Some of the key concerns raised include;

- Provision to handle odd sized cargo

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- Parking charges for vehicles
- Weight volume check process
- cut off time
- off loaded shipment charges
- Entry for Trade /Airline personnel

### **1.3. Actions taken by CSC**

CSC has responded to the queries and concerns raised by the trade in the user consultation process. A detailed transcript of CSC's responses to the queries raised is enclosed under Annexure 1.

### **1.4. Balance Concerns**

Further discussions are underway with few stakeholders who are seeking additional information on CSC India's operations at the terminal. CSC India is in the process of responding to any ongoing queries.

## **2. User Agreements**

CSC India has adopted a Standard Ground Handling Agreement (SGHA) for drafting agreements with the concerned airlines and a draft is attached as Annexure 5. Agreements with each carrier are modified to fit the individual requirement based on feedback from the legal dept of the concerned airline. At the moment, several carriers are in talks with CSC to avail our services and negotiations are presently underway. It is further stated that in the airline industry, the agreements are formalized on the basis of mutually agreed Service Level Agreements (SLAs) and generally only after start of commercial activities. These agreements have not been submitted at the current juncture and will be submitted should the need arise. However, in line with the Clause 7.2.3 of the Guidelines, CSC India requests the Authority not to publish these agreements in the public domain. These agreements are structured as per different quality requirements of different airlines. Thus CSC requests to maintain the confidentiality of these agreements.



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**ANNEXURE -1**

**MEETING WITH STAKE HOLDER FOR CONSULTANTATION WITH RESPECT TO  
MYTP 2016-17 TO 2020-21 and ANNUAL TARIFF PLAN (ATP) FOR OPERATION &  
MAINTENANCE OF DOMESTIC AIR CARGO COMPLEX AT TERMINAL-3 AT S.V.P.  
INTERNATIONAL AIRPORT, AHMEDABAD  
BY CARGO SERVICE CENTER INDIA PVT. LTD.(CSC)  
MINUTES OF MEETING HELD ON 03<sup>rd</sup> Mar 2016**

Venue: The Silver Square -1 Hotel Silver Cloud, Opp. Ghandi Ashram, Ashram Road, Ahmedabad.

CSC Participants

Chaired by: Mr. Harish Shetty, CFO  
Ms. Gurmeet Kalra, GM Commercial and Operations  
Mr. Sameer Sawant, Deputy Manager - Operations

**Trade Participants**

| Name             | Designation                          | Company                              | Email Address                    |
|------------------|--------------------------------------|--------------------------------------|----------------------------------|
| Jay Thaker       | Country Manager<br>Sales & operation | Monopoly Carrier &<br>Cargo (P) Ltd. | jay@monopolycargo.com            |
| Sanjay Agarwal   | Manager Sales                        | OM Logistics Ltd.                    | ahd_mkt@omlogistics.co.in        |
| N R Ganesh       | Manager Air<br>Operation             | Blur Dart Exp. Ltd                   | ganeshn@bluedart.com             |
| Jay Kumar        | Manager Air<br>Operation             | Blue Dart Express<br>Ahmedabad       | jayk@bluedart.com                |
| Sandeep Petker   | GM-Sales                             | Blue Dart Express                    | sandeeppg@bluedart.com           |
| Hemant Dhalker   | Sr. Manager AO                       | Blue Dart Express                    | hemantd@bluedart.com             |
| Harry M. Xavier  | A.M. Gujarat                         | d-135 Patel Air Freight              | harry.xavier@patel-<br>india.com |
| Alfred S. Raphel | C.S.E                                | Patel Air Freight                    | a_raphel@patel-india.com         |
| Rajesh Patel     | A.O. Manager<br>C.S.E                | Patel Air Freight                    | r_patel@patel-india.com          |
| Sunil M. Baghel  | Branch Manager                       | Monopoly Carriers                    | sunil@monopolycargo.com          |
| Vinod S. Gahlot  | Branch Manager                       | Index Logistics                      | vinod.index@gmail.com            |

Ms Gurmeet Kalra, General Manager Commercial & Operations welcomed all the participants to the meeting called to discuss the commissioning of the Domestic Air Cargo Complex at Terminal-3, Ahmedabad Airport.

Ms Gurmeet Kalra introduced Mr. Harish Shetty.



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Mr. Harish Shetty briefed the trade on the objective of the 2016 meeting pertaining to the second control period of MYTP 2 CSC and its selection by AAI for Operation & Maintenance of Domestic Air Cargo Complex at Terminal-3 at S.V.P. International Airport, Ahmedabad.

He briefed the delegates about background of CSC and after which Ms. Gurmeet took the trade through the details of the process flow of CSC in their terminals and the plan for this facility detailing the features as under:

- ▲ The Integrated Cargo Handling solution CSC provides to the Airlines across India.
- ▲ CSCs professional approach will help the Airline / Trade in growing their business; also we need support from the trade.
- ▲ Layout plan shown to the Trade.
- ▲ Adequate truck dock areas to handle any type of vehicle
- ▲ 1291.34 Sq Mtr. which is being constructed to ensure seamless operations of all types of Cargo
- ▲ Designated area to handle In-bound / Out-bound cargo
- ▲ Adequate working area for the trade
- ▲ Adequate X-ray screening provision
- ▲ This facility will have provisions for Dangerous goods, Cold room for temperature controlled products and exclusive storage facilities for Valuable, Vulnerable and other special cargo like AVI & HUM
- ▲ Access Control & CCTV Surveillance System of all areas 24/7

Ms. Gurmeet Kalra and Mr. Harish Shetty took the trade through the Annual Tariff for 16-17 tariff that will be presented to AERA and invited questions from the Trade.

| Participant/s: | Question / Answer session – Trade meet                                                                                              |
|----------------|-------------------------------------------------------------------------------------------------------------------------------------|
| Trade          | Is there any provision to handle odd sized cargo                                                                                    |
| CSC            | Yes, we have made provisions at the Terminal to handle odd sized cargo.                                                             |
| Trade          | Will there be parking charges for vehicle as currently there are no charges and collectively if this can be represented to the AAI. |



|                  |                                                                                                                                                                                                                                   |
|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| CSC              | CSC will not be charging any Truck docking charges at the Terminal, If at all there is any charge, AAI as an Airport operator might introduce in the future for keeping the control / track on vehicle entering the Airport area. |
| Trade<br><br>CSC | Will CSC offload loads directly from trucks<br><br>CSC will accept shipments ready for carriage after final bagging at the acceptance counter.                                                                                    |
| Trade<br><br>CSC | What will be the weight restriction per bag / pieces?<br><br>As per specific Airline regulation.                                                                                                                                  |
| Trade<br><br>CSC | Demurrage charges?<br><br>CSC will apply as per government regulation.                                                                                                                                                            |
| Trade<br><br>CSC | Who will complete the weighing and acceptance process?<br><br>CSC will carry out 100% Wt. / Vol. check before acceptance of cargo.                                                                                                |
| Trade<br><br>CSC | Will the Airline get the offloaded cargo details?<br><br>The Airline will get details of offloaded freight from ramp operator, whilst CSC will keep the airline update on inventory                                               |
| Trade<br><br>CSC | Currently only 9W is handling PER cargo from AMD.<br><br>At the new Domestic Cargo Facility there are separate rooms for PER / DGR / AVI / Strong Room so all Airlines can now avail of this facility                             |
| Trade<br><br>CSC | Cut off time for Cargo acceptance?<br><br>As per Airline Service Level Agreement                                                                                                                                                  |
| Trade<br><br>CSC | Are there charges applicable to shipment offloaded from A/C (DG / Gen)?<br><br>Terminal charges will apply depending on process to be followed for the shipment as per Airline approval and as per regulatory procedures.         |



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|       |                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Trade | In a situation where part shipment is offloaded from flight and which has to be transferred to other Airline, who will change the AWB label & marking?                                                                                                                                                                                                                                                                  |
| CSC   | Once handed over to Airline for Airside, the Airline will follow its own process of transfer and according to their SLA agreement                                                                                                                                                                                                                                                                                       |
| Trade | How does the Trade / airline personnel enter the Terminal?                                                                                                                                                                                                                                                                                                                                                              |
| CSC   | CSC will restrict entry to Identified personnel of the trade as per BCAS guidelines and trade will need to advise same with necessary identifications in advance...other adhoc personnel will have to submit identification papers and authorizations. This access will only be restricted up to acceptance area only. BCAS AEP pass holders only will be allowed into sterile zone after BCAS directed security norms. |



**/ City Side Tariff FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGE AND OTHER CHARGES AT T3, Domestic**

**TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD. AT SVP1 AHMEDABAD AIRPORT EFFECTIVE FROM**

**01 April 2016 AND VALID TILL 31st March 2017**

| S.No.                                                                                       | Charges                             | Max tariff (INR)                 | Min tariff (INR) |
|---------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------|------------------|
| 1. TSP Charges (Maximum Tariff @ per KG and minimum charge @ per AWB)                       |                                     |                                  |                  |
| 1.1                                                                                         | Outbound                            | General Cargo                    | 1.10             |
|                                                                                             |                                     | Special Cargo*                   | 2.37             |
|                                                                                             |                                     | Courier cargo                    | 1.30             |
| 1.2                                                                                         | Inbound                             | General Cargo                    | 1.30             |
|                                                                                             |                                     | Special Cargo*                   | 2.43             |
|                                                                                             |                                     | Courier cargo                    | 1.35             |
| 2. Demurrage Charges (Maximum Tariff @ per KG per Day and minimum charge @ per AWB per Day) |                                     |                                  |                  |
| 2.1                                                                                         | Outbound Cargo beyond free period   | General Cargo                    | 1.10             |
|                                                                                             |                                     | Special Cargo*                   | 2.37             |
| 2.2                                                                                         | Inbound - General Cargo             | Beyond free period & upto 5 days | 1.30             |
|                                                                                             |                                     | Beyond 5 days and upto 15 days   | 1.75             |
| 2.3                                                                                         | Inbound - Special Cargo             | Beyond free period & upto 5 days | 2.43             |
|                                                                                             |                                     | Between 5-15 days                | 2.75             |
| 3                                                                                           | Amendment of Airway Bill            | 110 per AWB                      |                  |
| 4                                                                                           | Return Cargo Charges                | 110 per AWB                      |                  |
| 5                                                                                           | Packing/Repacking/Strapping Charges | 10 per Carton/Bag                |                  |



**/ City Side Tariff FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGE AND OTHER CHARGES AT T3, Domestic  
TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT SVPI AHMEDABAD AIRPORT EFFECTIVE FROM  
01 April 2016 AND VALID TILL 31st March 2017**

| 6. Security Handling (maximum tariff @ per kg and minimum charge @ per AWB) (if Collected from Shipper) |      |  |     |
|---------------------------------------------------------------------------------------------------------|------|--|-----|
| X-ray / Physical examination certification fees                                                         | 1    |  | 150 |
| X-ray Machine usage fees                                                                                | 1.25 |  | 150 |

**Note:**

1. Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the purview of TSP charge
2. TSP charges are inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
3. Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
4. (\*) Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions.
5. Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveller's cheque, diamonds (including diamonds of industrial use), diamond je jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
6. For misdeclaration of weight above 2% and up to 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five times the applicable TSP charges of the differential weight. No penal charges will be there for variation up to and inclusive of 2%. This will not apply to Valuable Cargo.
7. All invoices will be rounded off to nearest Rs.5. As per IATA Tact Rule book Clause-5.7.2, rounding off procedure, when rounding

**For Example:**

| When the results of calculations are: between/and | Rounded off amount will be |
|---------------------------------------------------|----------------------------|
| 102.5 - 107.4                                     | 105                        |
| 107.5 - 112.4                                     | 110                        |

8. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.

9. For special Cargo consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available otherwise general cargo tariff will be applied for such products.



**Air-side Proposed Tariff**  
**MAXIMUM TARIFF FOR VARIOUS ELEMENTS OF CARGO HANDLING FOR THE AIRLINE**  
**CUSTOMERS**  
**AT DOMESTIC CARGO TERMINAL**  
**MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD**  
**AIRPORT**  
**VALID From 1<sup>st</sup> April 16 to 31st MARCH 2017**

| S.No.                                                                                                                                          | Charges                                         | CSC Tariff                         |                  |
|------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|------------------------------------|------------------|
|                                                                                                                                                |                                                 | Max tariff (INR)                   | Min tariff (INR) |
| 1. Outbound Handling - pure physical handling (maximum tariff @ per kg and minimum charge @ per AWB)                                           |                                                 |                                    |                  |
| 1.1                                                                                                                                            | General cargo Palletization / containerisation  | 1.89                               | 75               |
| 1.2                                                                                                                                            | General Cargo Bulk                              | 1.21                               | 50               |
| 1.3                                                                                                                                            | Special Cargo*                                  | 3.78                               | 800              |
| 2. Inbound Handling - pure physical handling (maximum tariff @ per kg and minimum charge @ per AWB)                                            |                                                 |                                    |                  |
| 2.1                                                                                                                                            | General cargo Palletization / containerisation  | 1.89                               | 75               |
| 2.2                                                                                                                                            | General Cargo Bulk                              | 1.21                               | 50               |
| 2.3                                                                                                                                            | Special Cargo*                                  | 3.78                               | 800              |
| 3. Cargo Handling for Transfer                                                                                                                 |                                                 |                                    |                  |
|                                                                                                                                                |                                                 | 1.89                               | 75               |
| 4. Security Handling (maximum tariff @ per kg and minimum charge @ per AWB)                                                                    |                                                 |                                    |                  |
| 4.1                                                                                                                                            | X-ray / Physical examination certification fees | 1.00                               | 150              |
| 4.2                                                                                                                                            | X-ray Machine usage fees                        | 1.25                               | 150              |
| 5. Outbound Handling - full handling inclusive of document handling and data management (maximum tariff @ per kg and minimum charge @ per AWB) |                                                 |                                    |                  |
| 5.1                                                                                                                                            | General cargo Palletization / containerisation  | 2.29                               | 250              |
| 5.2                                                                                                                                            | General Cargo Bulk                              | 1.61                               | 250              |
| 5.3                                                                                                                                            | Special Cargo*                                  | 4.18                               | 800              |
| 6. Inbound Handling - full handling inclusive of document handling and data management (maximum tariff @ per kg and minimum charge @ per AWB)  |                                                 |                                    |                  |
| 6.1                                                                                                                                            | General cargo Palletization / containerisation  | 2.29                               | 250              |
| 6.2                                                                                                                                            | General Cargo Bulk                              | 1.61                               | 250              |
| 6.3                                                                                                                                            | Special Cargo*                                  | 4.18                               | 800              |
| 7. Handling of Shipper Build ULD or handling of full ULD for delivery to Consignee-per kg                                                      |                                                 | 50% of applicable handling charges |                  |



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|                                                                                                            |          |        |
|------------------------------------------------------------------------------------------------------------|----------|--------|
| 8. Miscellaneous Charges (None of the above)-<br>(maximum tariff @ per kg and minimum charge @ per<br>AWB) | 2.50     | 500.00 |
| 9. DRY Ice Checklist Charges - per AWB                                                                     | 600.00   |        |
| 10. DGR Acceptance fee - per AWB                                                                           | 1,200.00 |        |
| 11. Live Animal Acceptance Check and delivery per<br>AWB                                                   | 1,000.00 |        |
| 12. Valuable & Vulnerable escort service to and fro<br>aircraft to terminal per AWB                        | 750.00   |        |
| 13. DGR Fee, in case shipment above 20 pieces - per<br>additional unit                                     | 50.00    |        |

- Demurrage will be applicable to airlines if cargo is stored in the warehouse beyond the free period in case of exports cargo.
- The above rates are maximum rates. The rates with airline are based on negotiation and as agreed between the service provider ("CSC") and the Airline depending on the specific service level agreed such as usage of equipment credit period indemnity/insurance and other services necessary thought fit.
- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates
- Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions.
- Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.
- CISF personnel cost and security cess if charged by AAI /Govt will be recovered on actuals.





# CARGO SERVICE CENTER

Annexure - IV

## Cargo Service Center Private India Limited - Domestic + International

Details related to expected Expenditure, Tonnage, Revenue & Yield related to three years (FY 19 - FY21)

|                          |                                                              | 2016-17 | 2017-18     | 2018-19   | 2019-20   | 2020-21   |
|--------------------------|--------------------------------------------------------------|---------|-------------|-----------|-----------|-----------|
|                          |                                                              | Audited | Provisional | Projected | Projected | Projected |
| <b>EXPENSES (Amount)</b> |                                                              |         |             |           |           |           |
| A                        | Concession Fees                                              | 0.55    | 3.66        | 5.00      | 11.37     | 17.72     |
| B                        | Personnel Expenses                                           | 1.00    | 2.76        | 4.73      | 5.44      | 6.25      |
| B.1                      | License Fees                                                 |         | 3.90        | 4.61      | 4.91      | 5.31      |
| B.2                      | Finance Cost                                                 |         | 0.06        | 0.06      | 0.07      | 0.08      |
| B.3                      | Admin Cost                                                   |         | 1.67        | 2.16      | 2.59      | 3.11      |
| B.4                      | Depreciation                                                 |         | 0.84        | 1.09      | 0.78      | 0.75      |
| B.5                      | Share Holder Expectation @18%                                | 0.18    |             |           | 0.33      | 0.22      |
| B.6                      | Provision for Taxes                                          | 0.29    |             |           | 0.10      | 0.07      |
| C                        | Accumulated Losses (a+b+c)                                   |         |             | 1.43      | 4.11      | 4.13      |
| C.1                      | Business Loss (15-16)                                        |         |             | 1.26      | 0.28      | -         |
| C.2                      | Business Loss (16-17)                                        |         |             | 0.17      | 3.83      | -         |
| C.3                      | Business Loss (17-18)                                        |         |             | -         | -         | 4.13      |
| C.4                      | Business Loss (18-19)                                        |         |             | -         | -         | -         |
| C.5                      | Business Loss (19-20)                                        |         |             | -         | -         | -         |
| D                        | Total Expenses (excl Concession Fee)                         | 9.22    | 12.65       | 15.63     | 19.90     | 19.92     |
| E                        | Revenue Requirement (Ex Terminal License Fee & Other Income) | 6.50    | 15.70       | 27.00     | 37.62     | 39.22     |
| E.1                      | Terminal License Fee & Other Income                          | 0.10    | -           | -         | -         | -         |
| F                        | Profit / (Loss)                                              | (6.28)  | (1.95)      | -         | -         | -         |
| G                        | Projected Tonnage                                            | 25,110  | 38,766      | 43,431    | 48,773    | 48,994    |
| G.1                      | Growth in Tonnage                                            |         |             | 12%       | 12%       | 0%        |
| I                        | Yield                                                        | 2,587   | 4,051       | 6,217     | 7,713     | 8,005     |
| I.1                      | Growth in Rates                                              |         |             | 53%       | 24%       | 4%        |

For Cargo Service Center (I) Pvt. Ltd.

*[Signature]*  
Authorized Signatory

Cargo Service Center India Private Limited CIN : U63010MH1994PTC078721

Regd. Office : 301-303, Rangoli, Opp. Air Cargo Complex, Sahar, Andheri (E), Mumbai - 400 099 Tel : + 91-22-4221 5100, Fax : + 91-22-2681 7047  
Corp. Office : B-201, Polaris, Off. Marol Maroshi Road, Marol. Andheri (E), Mumbai - 400 059 Tel : + 91-22-4043 3900 Fax : + 91-22-2920 5768



# CARGO SERVICE CENTER

## Cargo Service Center Private India Limited - International

Details related to expected Expenditure, Tonnage, Revenue & Yield related to three years (FY 19 -FY 21)

|                          |                                                               | 2016-17 | 2017-18     | 2018-19   | 2019-20   | 2020-21   |
|--------------------------|---------------------------------------------------------------|---------|-------------|-----------|-----------|-----------|
|                          |                                                               | Audited | Provisional | Projected | Projected | Projected |
| <b>EXPENSES (Amount)</b> |                                                               |         |             |           |           |           |
| A                        | Concession Fees                                               | -       | -           | -         | -         | -         |
| B                        | Personnel Expenses                                            | 1.00    | 0.53        | 1.23      | 1.63      | 1.25      |
| B.1                      | License Fees                                                  | 1.00    | 1.67        | 1.67      | 1.75      | 1.20      |
| B.2                      | Finance Cost                                                  | 0.02    | 0.02        | 0.02      | 0.02      | 0.02      |
| B.3                      | Admin Cost                                                    | 0.68    | 0.99        | 1.19      | 1.42      | 1.14      |
| B.4                      | Depreciation                                                  | 0.21    | 0.50        | 0.39      | 0.37      | 0.35      |
| B.5                      | Share Holder Expectation @18%                                 | 0.18    |             | 0.12      | 0.09      | 0.05      |
| B.6                      | Provision for Taxes                                           | 0.29    |             | 0.04      | 0.03      | 0.01      |
| C                        | Accumulated Losses ( a+b+c)                                   |         |             | 1.43      | -         | -         |
| C.1                      | Business Loss ( 15-16)                                        |         |             | 1.26      |           |           |
| C.2                      | Business Loss ( 16-17)                                        |         |             | 0.17      |           |           |
| C.3                      | Business Loss ( 17-18)                                        |         |             |           |           |           |
| C.4                      | Business Loss ( 18-19)                                        |         |             |           |           |           |
| C.5                      | Business Loss ( 19-20)                                        |         |             |           |           |           |
| D                        | Total Expenses (excl Concession Fee)                          | 2.45    | 4.41        | 6.28      | 5.32      | 4.03      |
| E                        | Revenue Requirement ( Ex Terminal License Fee & Other Income) | 2.25    | 6.59        | 6.28      | 5.32      | 4.03      |
| E.1                      | Terminal License Fee & Other Income                           | 0.03    |             |           |           |           |
| F                        | Profit / (Loss)                                               | (0.17)  | 2.18        | -         | -         | -         |
| G                        | Projected Tonnage                                             | 3,663   | 8,845       | 9,022     | 9,202     | 6,258     |
| G.1                      | Growth in Tonnage                                             |         | -           | 2%        | 2%        | 2%        |
| I                        | Yield                                                         | 6,146   | 7,450       | 6,956     | 5,778     | 6,436     |
| I.1                      | Growth in Rates                                               |         |             | 7%        | 17%       | 11%       |

For Cargo Service Center (C) Pvt. Ltd

*Handwritten Signature*  
Authorized Signatory

Cargo Service Center India Private Limited CIN : U63010MH1994PTC078721

Regd. Office: 301-303, Rangoli, Opp. Alr Cargo Complex, Sahar, Andheri (E), Mumbai - 400 099 Tel.: + 91-22-4221 5100, Fax: + 91-22-2681 7047  
Coro. Office: B-201, Polaris, Off. Marol Maroshi Road, Marol Andheri (E) Mumbai - 400 059 Tel.: + 91-22-4043 3900 Fax: + 91-22-2920 5788



# CARGO SERVICE CENTER

Cargo Service Center Private India Limited - Domestic

Details related to expected Expenditure, Tonnage, Revenue & Yield related to three years (FY 19 - FY 21)

|                          |                                                              | 2016-17 | 2017-18     | 2018-19   | 2019-20   | 2020-21   |
|--------------------------|--------------------------------------------------------------|---------|-------------|-----------|-----------|-----------|
|                          |                                                              | Audited | Provisional | Projected | Projected | Projected |
| <b>EXPENSES (Amount)</b> |                                                              |         |             |           |           |           |
| A                        | Concession Fees                                              | 0.55    | 3.66        | 5.00      | 11.37     | 17.72     |
| B                        | Personnel Expenses                                           | 1.00    | 2.23        | 3.49      | 4.02      | 5.32      |
| B.1                      | License Fees                                                 |         | 2.90        | 2.94      | 3.24      | 3.56      |
| B.2                      | Finance Cost                                                 |         | 0.04        | 0.04      | 0.05      | 0.06      |
| B.3                      | Admin Cost                                                   |         | 0.98        | 1.17      | 1.41      | 1.69      |
| B.4                      | Depreciation                                                 |         | 0.62        | 0.59      | 0.39      | 0.37      |
| B.5                      | Share Holder Expectation @18%                                | 0.18    |             |           | 0.20      | 0.14      |
| B.6                      | Provision for Taxes                                          | 0.29    |             |           | 0.06      | 0.04      |
| C                        | Accumulated Losses (a+b+c)                                   |         |             | -         | 4.11      | 4.13      |
| C.1                      | Business Loss (15-16)                                        |         |             |           | 0.28      |           |
| C.2                      | Business Loss (16-17)                                        |         |             |           | 3.83      |           |
| C.3                      | Business Loss (17-18)                                        |         |             |           |           | 4.13      |
| C.4                      | Business Loss (18-19)                                        |         |             |           |           | -         |
| C.5                      | Business Loss (19-20)                                        |         |             |           |           | -         |
| D                        | Total Expenses (excl Concession Fee)                         | 6.77    | 8.24        | 9.36      | 14.58     | 15.89     |
| E                        | Revenue Requirement (Ex Terminal License Fee & Other Income) | 6.50    | 9.11        | 20.72     | 32.30     | 35.19     |
| E.1                      | Terminal License Fee & Other Income                          | 0.10    |             |           |           |           |
| F                        | Profit / (Loss)                                              | (3.83)  | (4.13)      | -         | -         | -         |
| G                        | Projected Tonnage                                            | 21,447  | 29,921      | 34,409    | 39,571    | 42,736    |
| G.1                      | Growth in Tonnage                                            |         |             | 15%       | 15%       | 8%        |
| I                        | Yield                                                        | 3,029   | 3,046       | 6,023     | 8,163     | 8,234     |
| I.1                      | Growth in Rates                                              |         |             | 98%       | 36%       | 1%        |

For Cargo Service Center Private India Limited

*Healy*  
Secretary

Cargo Service Center India Private Limited CIN : U63010MH1994PTC078721

Regd. Office: 301-303, Rangoli, Opp. Air Cargo Complex, Sahar, Andheri (E), Mumbai - 400 099 Tel.: + 91-22-4221 5100, Fax: + 91-22-2681 7047  
Corp. Office: B-201, Polaris, Off. Marol Maroshi Road, Marol. Andheri (E), Mumbai - 400 059 Tel.: + 91-22-4043 3900, Fax: + 91-22-2920 5768

## Cargo Service Center India Pvt Ltd. Ahmedabad

## Annual Compliance Statement (Domestic)

Rs. in Crs.

| Sl. No. | Performance report for the years       | 2015-16 | 2016-17 | 2017-18<br>Provisional |
|---------|----------------------------------------|---------|---------|------------------------|
| 1       | Regulated revenue:                     |         |         |                        |
| 2       | Regulated Service-Cargo Handling       | 0       | 6.5     | 9.11                   |
| 3       | Other than Regulated Services          | 0       | 1.03    | 0.00                   |
| 4       | Total Revenue{(2)+(3)}                 | 0       | 7.53    | 9.11                   |
| 5       | Operating Expenditure                  | 0.22    | 9.80    | 12.65                  |
| 6       | Depreciation                           | 0.07    | 0.59    | 0.59                   |
| 7       | Total Expenditure{(5)+(6)}             | 0.29    | 10.39   | 13.24                  |
| 8       | Operating Profit{(4)-(7)}              | -0.29   | -2.86   | -4.13                  |
| 9       | Capital Expenditure                    | 0.28    | 2.17    | 0.10                   |
| 10      | Opening RAB                            | 0       | 0.21    | 1.80                   |
| 11      | Disposals/ Transfers                   | 0       | 0       | 0.00                   |
| 12      | Depreciation                           | 0.07    | 0.59    | 0.59                   |
| 13      | Closing RAB{(9+10-11-12)}              | 0.21    | 1.79    | 1.30                   |
| 14      | Average RAB{(10+13)/2}                 | 0.11    | 1.00    | 1.55                   |
| 15      | Return on Average RAB {(8)/(14)}       | -276%   | -286%   | -267%                  |
| 16      | profit margin{(8/4)}                   | 0%      | -38%    | -45%                   |
| 17      | Total Volume(MT)                       | 0       | 21,447  | 29921                  |
|         | Actual Yield Per Unit{(1)/(17)}- In Rs | 0       | 3031    | 3046                   |

## Cargo Service Center India Pvt Ltd. Ahmedabad

## Annual Compliance Statement (International)

Rs. in Crs.

| Sl. No. | Performance report for the years       | 2015-16 | 2016-17 | 2017-18(provisional) |
|---------|----------------------------------------|---------|---------|----------------------|
| 1       | Regulated revenue:                     |         |         |                      |
| 2       | Regulated Service-Cargo Handling       | 0       | 2.25    | 6.59                 |
| 3       | Other than Regulated Services          | 0       | 0.03    | 0.00                 |
| 4       | Total Revenue{(2)+(3)}                 | 0       | 2.28    | 6.59                 |
| 5       | Operating Expenditure                  | 1.09    | 2.24    | 3.91                 |
| 6       | Depreciation                           | 0.15    | 0.2     | 0.49                 |
| 7       | Total Expenditure{(5)+(6)}             | 1.24    | 2.44    | 4.40                 |
| 8       | Operating Profit{(4)-(7)}              | -1.24   | -0.16   | 2.19                 |
| 9       | Capital Expenditure                    | 0.93    | 0.67    | 0.05                 |
| 10      | Opening RAB                            | 0       | 0.78    | 1.25                 |
| 11      | Disposals/ Transfers                   | 0       | 0       | 0.00                 |
| 12      | Depreciation                           | 0.15    | 0.2     | 0.49                 |
| 13      | Closing RAB{(9+10-11-12)}              | 0.78    | 1.25    | 0.80                 |
| 14      | Average RAB{(10+13)/2}                 | 0.39    | 1.02    | 1.03                 |
| 15      | Return on Average RAB {(8)/(14)}       | -318%   | -16%    | 213%                 |
| 16      | profit margin{(8/4)}                   | 0%      | -7%     | 33%                  |
| 17      | Total Volume(MT)                       | 0       | 3,663   | 8845                 |
|         | Actual Yield Per Unit{(1)/(17)}- In Rs | 0       | 6224    | 7450                 |

# Annexure - VII

The Final Tariff Card will be approved only after receipt of Stakeholder's Comments.

Form F14(b)-Cargo Domestic

CITY SIDE TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGE AND OTHER

CHARGES AT DOMESTIC CARGO TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT

LTD AT AHMEDABAD AIRPORT

24%

25%

33%

| Type of Cargo                                                      | City Side Tariff<br>2017-18 (Existing Tariff) |                                   |                                          | City Side Tariff<br>2018-19    |                                   |  | City Side Tariff<br>2019-20    |                                   |  | City Side Tariff<br>2020-21    |                                   |  |
|--------------------------------------------------------------------|-----------------------------------------------|-----------------------------------|------------------------------------------|--------------------------------|-----------------------------------|--|--------------------------------|-----------------------------------|--|--------------------------------|-----------------------------------|--|
|                                                                    | Rate in Rupees<br>per Kilogram                | Minimum rate<br>Rupees per<br>AWB |                                          | Rate in Rupees per<br>Kilogram | Minimum<br>rate Rupees<br>per AWB |  | Rate in Rupees<br>per Kilogram | Minimum<br>rate Rupees<br>per AWB |  | Rate in Rupees<br>per Kilogram | Minimum rate<br>Rupees per<br>AWB |  |
| Domestic Outbound Cargo Terminal Storage And<br>Processing Charges |                                               |                                   |                                          |                                |                                   |  |                                |                                   |  |                                |                                   |  |
| 1) General Cargo                                                   | 0.72                                          | 20                                |                                          | 0.96                           | 27                                |  | 1.20                           | 33                                |  | 1.48                           | 41                                |  |
| 2) Special Cargo*                                                  | 1.50                                          | 100                               |                                          | 2.00                           | 133                               |  | 2.49                           | 166                               |  | 3.09                           | 206                               |  |
| 3) Courier Cargo                                                   | 1.00                                          | 20                                |                                          | 1.33                           | 27                                |  | 1.66                           | 33                                |  | 2.06                           | 41                                |  |
| Domestic Outbound Cargo Demurrage Charges                          |                                               |                                   |                                          |                                |                                   |  |                                |                                   |  |                                |                                   |  |
| 1) General Cargo                                                   | Per Day Per Kg                                | Per Day                           |                                          | Per Day Per Kg                 | Per Day                           |  | Per Day Per Kg                 | Per Day                           |  | Per Day Per Kg                 | Per Day                           |  |
| 2) Special Cargo*                                                  | 0.72                                          | 50                                |                                          | 0.96                           | 67                                |  | 1.20                           | 83                                |  | 1.48                           | 103                               |  |
| 1) General Cargo                                                   | 1.50                                          | 50                                |                                          | 2.00                           | 67                                |  | 2.49                           | 83                                |  | 3.09                           | 103                               |  |
| Domestic Inbound Cargo Terminal Storage And<br>Processing Charges  |                                               |                                   |                                          |                                |                                   |  |                                |                                   |  |                                |                                   |  |
| 1) General Cargo                                                   | 0.75                                          | 20                                |                                          | 1.00                           | 27                                |  | 1.25                           | 33                                |  | 1.55                           | 41                                |  |
| 2) Special Cargo*                                                  | 1.50                                          | 100                               |                                          | 2.00                           | 133                               |  | 2.49                           | 166                               |  | 3.09                           | 206                               |  |
| 3) Courier Cargo                                                   | 1.00                                          | 20                                |                                          | 1.33                           | 27                                |  | 1.66                           | 33                                |  | 2.06                           | 41                                |  |
| Domestic Inbound Cargo Demurrage Charges                           |                                               |                                   |                                          |                                |                                   |  |                                |                                   |  |                                |                                   |  |
| 1) General Cargo                                                   | Per Day Per Kg                                | Per Day                           |                                          | Per Day Per Kg                 | Per Day                           |  | Per Day Per Kg                 | Per Day                           |  | Per Day Per Kg                 | Per Day                           |  |
|                                                                    | 0.75                                          | 50                                | beyond free<br>period and upto 5<br>days | 1.00                           | 67                                |  | 1.25                           | 83                                |  | 1.55                           | 103                               |  |
| 1.1) General Cargo                                                 | 0.93                                          | 50                                | beyond 5 days<br>and upto 15 days        | 1.24                           | 67                                |  | 1.55                           | 83                                |  | 1.92                           | 103                               |  |
| 2) Special Cargo*                                                  | 1.50                                          | 50                                | beyond free<br>period and upto 5<br>days | 2.00                           | 67                                |  | 2.49                           | 83                                |  | 3.09                           | 103                               |  |
| 2.1) Special Cargo*                                                | 2.75                                          | 50                                | beyond 5 days<br>and upto 15 days        | 3.66                           | 67                                |  | 4.57                           | 83                                |  | 5.67                           | 103                               |  |
| Miscellaneous Charges                                              |                                               |                                   |                                          |                                |                                   |  |                                |                                   |  |                                |                                   |  |
| Amendment of Airway Bill                                           |                                               | 110                               | Per AWB                                  |                                | 146                               |  |                                | 183                               |  |                                | 227                               |  |
| Return Cargo Charges                                               |                                               | 110                               | Per AWB                                  |                                | 146                               |  |                                | 183                               |  |                                | 227                               |  |
| Packing/Repacking/Strapping Charges                                |                                               | 10                                | Per Carton/Bag                           |                                | 13                                |  |                                | 17                                |  |                                | 21                                |  |

Notes :-

1. Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.
2. TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.

**Form F14(b)-Cargo Domestic**

- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Whichever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 (\*)Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions and Valuable cargo (VAL).
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveler's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 6 Penal charges for misdeclaration of weight

| % variation in weight except valuable cargo | % of applicable TSP |
|---------------------------------------------|---------------------|
| Upto 5 %                                    | Nil                 |
| 2 - 5 %                                     | 200%                |
| 6 - 10 %                                    | 300%                |
| Above 10%                                   | 500%                |

- 7 All invoice will be rounded off to nearest Rs. 5. As per IATA Tact Rule, book Clause 5.7.2, rounding off procedure, when rounding off Unit is 5.

| When the results of calculations are between / and | Rounded off amount will be | When the results of calculations are between / and | Rounded off amount will be |
|----------------------------------------------------|----------------------------|----------------------------------------------------|----------------------------|
| 102.5 - 107.4                                      | 105                        | 102.5 - 107.4                                      | 105                        |
| 107.5-112.4                                        | 110                        | 107.5-112.4                                        | 110                        |

- 9 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- 10 For special Cargo consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available other wise general cargo tariff will be applied for such products.

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The Final Tariff Card will be approved only after receipt of Stakeholder's Comments.

**AIR SIDE TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGE AND OTHER CHARGES AT DOMESTIC CARGO TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT**

33% 25% 24%

| Type of Cargo                                                                                     | Air Side Tariff             |                             | Tariff                      |                             | Tariff                      |                             | Tariff                      |                             |
|---------------------------------------------------------------------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
|                                                                                                   | 2017-18 (Existing Tariff)   | 2018-19                     | 2019-20                     | 2020-21                     | 2017-18 (Existing Tariff)   | 2018-19                     | 2019-20                     | 2020-21                     |
|                                                                                                   | Rate in Rupees per Kilogram | Minimum rate Rupees per AWB | Rate in Rupees per Kilogram | Minimum rate Rupees per AWB | Rate in Rupees per Kilogram | Minimum rate Rupees per AWB | Rate in Rupees per Kilogram | Minimum rate Rupees per AWB |
| Domestic Outbound Cargo Handling Charges                                                          |                             |                             |                             |                             |                             |                             |                             |                             |
| 1) General Cargo                                                                                  | 1.10                        | 75                          | 1.46                        | 100                         | 1.83                        | 125                         | 2.27                        | 155                         |
| 2) General Cargo Bulk                                                                             | 0.86                        | 50                          | 1.14                        | 67                          | 1.43                        | 83                          | 1.77                        | 103                         |
| 3) Special Cargo*                                                                                 | 1.21                        | 314                         | 1.61                        | 418                         | 2.01                        | 522                         | 2.49                        | 647                         |
| Domestic Inbound Cargo Handling Charges                                                           |                             |                             |                             |                             |                             |                             |                             |                             |
| 1) General Cargo                                                                                  | 1.89                        | 75                          | 2.51                        | 100                         | 3.14                        | 125                         | 3.90                        | 155                         |
| 2) General Cargo Bulk                                                                             | 0.86                        | 50                          | 1.14                        | 67                          | 1.43                        | 83                          | 1.77                        | 103                         |
| 3) Special Cargo*                                                                                 | 1.21                        | 314                         | 1.61                        | 418                         | 2.01                        | 522                         | 2.49                        | 647                         |
| Domestic Cargo Handling for Transfer                                                              |                             |                             |                             |                             |                             |                             |                             |                             |
| All types of Cargo                                                                                | 1.00                        | 75                          | 1.33                        | 100                         | 1.66                        | 125                         | 2.06                        | 155                         |
| Domestic Outbound Cargo Handling-full handling inclusive of document handling and data management |                             |                             |                             |                             |                             |                             |                             |                             |
| 1) General Cargo                                                                                  | 2.29                        | 250                         | 3.05                        | 333                         | 3.81                        | 416                         | 4.72                        | 515                         |
| 2) General Cargo Bulk                                                                             | 1.50                        | 216                         | 2.00                        | 287                         | 2.49                        | 359                         | 3.09                        | 445                         |
| 3) Special Cargo*                                                                                 | 2.10                        | 800                         | 2.79                        | 1064                        | 3.49                        | 1330                        | 4.33                        | 1649                        |
| Domestic Inbound Cargo Handling-full handling inclusive of document handling and data management  |                             |                             |                             |                             |                             |                             |                             |                             |
| 1) General Cargo                                                                                  | 2.29                        | 250                         | 3.05                        | 333                         | 3.81                        | 416                         | 4.72                        | 515                         |
| 2) General Cargo Bulk                                                                             | 1.35                        | 250                         | 1.80                        | 333                         | 2.24                        | 416                         | 2.78                        | 515                         |
| 3) Special Cargo*                                                                                 | 2.00                        | 800                         | 2.66                        | 1064                        | 3.33                        | 1330                        | 4.12                        | 1649                        |
| Domestic Security Handling                                                                        |                             |                             |                             |                             |                             |                             |                             |                             |
| If Inclusive of X-Ray/Physical Examination                                                        | Rate in Rupees per Kilogram | Minimum rate Rupees per AWB | Rate in Rupees per Kilogram | Minimum rate Rupees per AWB | Rate in Rupees per Kilogram | Minimum rate Rupees per AWB | Rate in Rupees per Kilogram | Minimum rate Rupees per AWB |
| If Exclusive of X-Ray/Physical Examination                                                        | 2.00                        | 105                         | 2.66                        | 140                         | 3.33                        | 175                         | 4.12                        | 216                         |
| Other Charges                                                                                     | 1.00                        | 100                         | 1.33                        | 133                         | 1.66                        | 166                         | 2.06                        | 206                         |
| Handling of Shipper Build ULD or handling of full ULD for delivery to Consignee-per kg            |                             |                             |                             |                             |                             |                             |                             |                             |
| Miscellaneous Charges (None of the above)-(maximum tariff @ per kg and minimum charge @ per AWB)  | 1.75                        | 500                         | 2.33                        | 665                         | 2.91                        | 831                         | 3.61                        | 1031                        |
| DRY Ice checklist Charges-per AWB                                                                 | 600                         | N.A                         | 798                         | N.A                         | 998                         | N.A                         | 1237                        | N.A                         |
| DGR Acceptance fee-per AWB                                                                        | 756                         | N.A                         | 1005                        | N.A                         | 1257                        | N.A                         | 1558                        | N.A                         |

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|                                                                              |  |      |     |      |     |      |     |      |     |
|------------------------------------------------------------------------------|--|------|-----|------|-----|------|-----|------|-----|
| Live Animal Acceptance Check and delivery-per AWB                            |  | 1000 | N.A | 1330 | N.A | 1663 | N.A | 2062 | N.A |
| Valuable & Vulnerable escort service to and fro aircraft to terminal-per AWB |  | 637  | N.A | 847  | N.A | 1059 | N.A | 1313 | N.A |
| DGR-fee, in case shipment above 20 pieces-per additional unit                |  | 50   | N.A | 67   | N.A | 83   | N.A | 103  | N.A |

**Notes :-**

- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- (\*) Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions and Valuable cargo (VAL)
- Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveler's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- For special Cargo consisting of perishable & temperature sensitive products, charges for special cargo will only be applicable if temperature control facility is made available other wise general cargo tariff will be applied for such products.
- Demurrage will be applicable to airlines if customs cleared cargo is stored in the warehouse beyond the free period in case of exports cargo.
- Miscellaneous Charges includes special service requests from customers other than services already mentioned in the above tariff chart.
- CISF personnel cost and security cess if charged by AAI/Govt will be recovered on actuals.

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Cargo Service Center India Pvt Ltd

Center for Perishable & General Cargo, SVPI Airport, Ahmedabad  
City Side Tariff

| Sr No       | Charges                                                                      | Existing Tariff |            |         | 2018-19    |            |         | 2019-20    |            |         | 2020-21    |            |         |
|-------------|------------------------------------------------------------------------------|-----------------|------------|---------|------------|------------|---------|------------|------------|---------|------------|------------|---------|
|             |                                                                              | Max Tariff      | Min tariff | Per Awb | Max Tariff | Min tariff | Per Awb | Max Tariff | Min tariff | Per Awb | Max Tariff | Min tariff | Per Awb |
|             |                                                                              | Per KG          | Per KG     |         | Per KG     | Per KG     |         | Per KG     | Per KG     |         | Per KG     |            |         |
| 1 TSP       |                                                                              |                 |            |         |            |            |         |            |            |         |            |            |         |
| 1.1         | Export - General Cargo                                                       | 0.70            | 110.00     |         | 0.70       | 110.00     |         | 0.70       | 110.00     |         | 0.70       | 110.00     |         |
| 1.2         | Export - Perishable & Cold Storage Cargo                                     | 1.75            | 200.00     |         | 1.75       | 200.00     |         | 1.75       | 200.00     |         | 1.75       | 200.00     |         |
| 1.3         | Export - DGR cargo, Valuable Cargo, Silver & Live Animals                    | 2.00            | 250.00     |         | 2.00       | 250.00     |         | 2.00       | 250.00     |         | 2.00       | 250.00     |         |
| 1.4         | Export - Special Cargo ( Gold, gold plain Jewellery & Precious Stone etc. )  | 50.00           | 1,100.00   |         | 50.00      | 1,100.00   |         | 50.00      | 1,100.00   |         | 50.00      | 1,100.00   |         |
| 2 Demurrage |                                                                              |                 |            |         |            |            |         |            |            |         |            |            |         |
| 2.1         | Export - General Cargo                                                       |                 |            |         |            |            |         |            |            |         |            |            |         |
|             | Upto 120 Hrs incl Free Period per kg Per day                                 | 1.30            | 225.00     |         | 1.30       | 225.00     |         | 1.30       | 225.00     |         | 1.30       | 225.00     |         |
|             | Between 120 to 720 Hrs per kg Per day                                        | 2.60            | 225.00     |         | 2.60       | 225.00     |         | 2.60       | 225.00     |         | 2.60       | 225.00     |         |
|             | Beyond 720 Hrs per kg Per day                                                | 3.90            | 225.00     |         | 3.90       | 225.00     |         | 3.90       | 225.00     |         | 3.90       | 225.00     |         |
| 2.2         | Export - Perishable& Cold Storage, DGR & Live Animals                        |                 |            |         |            |            |         |            |            |         |            |            |         |
|             | Upto 120 Hrs incl Free Period per kg Per day                                 | 3.25            | 350.00     |         | 3.25       | 350.00     |         | 3.25       | 350.00     |         | 3.25       | 350.00     |         |
|             | Between 120 to 720 Hrs per kg Per day                                        | 4.50            | 350.00     |         | 4.50       | 350.00     |         | 4.50       | 350.00     |         | 4.50       | 350.00     |         |
|             | Beyond 720 Hrs per kg Per day                                                | 6.25            | 350.00     |         | 6.25       | 350.00     |         | 6.25       | 350.00     |         | 6.25       | 350.00     |         |
| 2.3         | Export - Valuable & Silver Cargo                                             |                 |            |         |            |            |         |            |            |         |            |            |         |
|             | Upto 120 Hrs incl Free Period per kg Per day                                 | 4.50            | 500.00     |         | 4.50       | 500.00     |         | 4.50       | 500.00     |         | 4.50       | 500.00     |         |
|             | Between 120 to 720 Hrs per kg Per day                                        | 8.50            | 500.00     |         | 8.50       | 500.00     |         | 8.50       | 500.00     |         | 8.50       | 500.00     |         |
|             | Beyond 720 Hrs per kg Per day                                                | 12.00           | 500.00     |         | 12.00      | 500.00     |         | 12.00      | 500.00     |         | 12.00      | 500.00     |         |
| 2.4         | Export - Gold, gold plain or Studded with Precious/Semi Precious Stone etc.) |                 |            |         |            |            |         |            |            |         |            |            |         |
|             | Upto 120 Hrs incl Free Period per kg Per day                                 | 50.00           | 1000.00    |         | 50.00      | 1000.00    |         | 50.00      | 1000.00    |         | 50.00      | 1000.00    |         |

|                                   |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
|-----------------------------------|------------------------------------------------------------------------------------------------------------------------------------------|--------------------|---------|--------------------|---------|--------------------|---------|--------------------|---------|--------------------|---------|
|                                   | Between 120 to 720 Hrs per kg Per day                                                                                                    | 50.00              | 1000.00 | 50.00              | 1000.00 | 50.00              | 1000.00 | 50.00              | 1000.00 | 50.00              | 1000.00 |
|                                   | Beyond 720 Hrs per kg Per day                                                                                                            | 50.00              | 1000.00 | 50.00              | 1000.00 | 50.00              | 1000.00 | 50.00              | 1000.00 | 50.00              | 1000.00 |
|                                   |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
| <b>3 Security Charge</b>          |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
| 3.1                               | X Ray Machine Usage and physical Examination/ Certification (Export General/ Special Cargo)(Subject to Minimum of Rs. 105/- Consignment) | 2.21               | 105.00  | 2.21               | 105.00  | 2.21               | 105.00  | 2.21               | 105.00  | 2.21               | 105.00  |
|                                   |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
| <b>4 Bonding Charge</b>           |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
| 4.1                               | Bonding Charges                                                                                                                          | 1.00               |         | 1.00               |         | 1.00               |         | 1.00               |         | 1.00               |         |
|                                   |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
| <b>5 Courier Handling Charges</b> |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
| 5.1                               | TSP Export Courier                                                                                                                       | 4.00               |         | 4.00               |         | 4.00               |         | 4.00               |         | 4.00               |         |
| 5.2                               | X Ray Machine Usages amd Physical Examination ( Export Courier )                                                                         | 4.00               |         | 4.00               |         | 4.00               |         | 4.00               |         | 4.00               |         |
|                                   |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
| <b>7 Optional Charges</b>         |                                                                                                                                          |                    |         |                    |         |                    |         |                    |         |                    |         |
| 7.1                               | Special Handling ( Pharmaceutical, to maintain product temperature on request)                                                           | 2000.00            |         | 2000.00            |         | 2000.00            |         | 2000.00            |         | 2000.00            |         |
|                                   |                                                                                                                                          | 50% of TSP Charges | 50.00   | 50% of TSP Charges | 50.00   | 50% of TSP Charges | 50.00   | 50% of TSP Charges | 50.00   | 50% of TSP Charges | 50.00   |
| 7.2                               | Back to Town                                                                                                                             |                    |         |                    |         |                    |         |                    |         |                    |         |
| 7.3                               | Amendment/ Cancellation Charges(Per Shipping Bill)                                                                                       | 175.00             |         | 175.00             |         | 175.00             |         | 175.00             |         | 175.00             |         |
| 7.4                               | MOT Charges beyond Custom hours per S.B/AWB                                                                                              | 300.00             |         | 300.00             |         | 300.00             |         | 300.00             |         | 300.00             |         |
| 7.5                               | Forklift Charges                                                                                                                         |                    |         |                    |         |                    |         |                    |         |                    |         |
|                                   | 001 to 250 Kgs                                                                                                                           | 75/-               |         | 75/-               |         | 75/-               |         | 75/-               |         | 75/-               |         |
|                                   | 251 TO 500 Kgs                                                                                                                           | 100/-              |         | 100/-              |         | 100/-              |         | 100/-              |         | 100/-              |         |
|                                   | 501 to 1000 Kgs                                                                                                                          | 150/-              |         | 150/-              |         | 150/-              |         | 150/-              |         | 150/-              |         |
|                                   | 1001 & 1500 Kgs                                                                                                                          | 200/-              |         | 200/-              |         | 200/-              |         | 200/-              |         | 200/-              |         |

**Note:**

- 1.Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 2.Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions.
- 3.For mis declaration of weight above 2% and up to 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five times the applicable TSP charges of the differential weight. No penal charges will be there for variation up to and inclusive of 2%.
- 4.Custom cost charges if applicable will be recovered separately on actuals in addition to above charges.

| When the results of calculations are between/and | Rounded off amount will be |
|--------------------------------------------------|----------------------------|
| 102.5 - 107.4                                    | 105                        |
| 107.5 - 112.4                                    | 110                        |

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The Final Tariff Card will be approved only after receipt of Stakeholder's Comments.  
Cargo Service Center India Pvt Ltd  
Center for Perishable & General Cargo, SVPI Airport, Ahmedabad  
Air Side Tariff

| Sr No | Charges                                                                                                                                  | Existing Tariff 2017-18 |                      | 2018-19              |                       | 2019-20              |                       | 2020-21              |                       |
|-------|------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|----------------------|----------------------|-----------------------|----------------------|-----------------------|----------------------|-----------------------|
|       |                                                                                                                                          | Max Tariff<br>Per KG    | Min Tariff<br>Per KG | Max Tariff<br>Per KG | Min tariff<br>Per Awb | Max Tariff<br>Per KG | Min tariff<br>Per Awb | Max Tariff<br>Per KG | Min tariff<br>Per Awb |
| 1     | Export Handling                                                                                                                          |                         |                      |                      |                       |                      |                       |                      |                       |
| 1.1   | Export Handling - General Cargo                                                                                                          | 1.89                    |                      | 1.89                 |                       | 1.89                 |                       | 1.89                 |                       |
| 1.2   | Export Handling - Special Cargo (PER/VAL/DGR)                                                                                            | 3.78                    |                      | 3.78                 |                       | 3.78                 |                       | 3.78                 |                       |
| 1.3   | Export Handling - Special Cargo (Courier)                                                                                                | 4.73                    |                      | 4.73                 |                       | 4.73                 |                       | 4.73                 |                       |
| 1.4   | Export Handling for Transfer Cargo (Subject to Minimum of Rs. 168/-)                                                                     | 2.10                    |                      | 2.10                 |                       | 2.10                 |                       | 2.10                 |                       |
| 2     | Demurrage                                                                                                                                |                         |                      |                      |                       |                      |                       |                      |                       |
| 2.1   | Export - General Cargo                                                                                                                   |                         |                      |                      |                       |                      |                       |                      |                       |
|       | Upto 120 Hrs incl Free Period per kg Per day                                                                                             | 1.30                    | 225.00               | 1.30                 | 225.00                | 1.30                 | 225.00                | 1.30                 | 225.00                |
|       | Between 120 to 720 Hrs per kg Per day                                                                                                    | 2.60                    | 225.00               | 2.60                 | 225.00                | 2.60                 | 225.00                | 2.60                 | 225.00                |
|       | Beyond 720 Hrs per kg Per day                                                                                                            | 3.90                    | 225.00               | 3.90                 | 225.00                | 3.90                 | 225.00                | 3.90                 | 225.00                |
| 2.2   | Export - Perishable & Cold Storage, DGR & Live Animals                                                                                   |                         |                      |                      |                       |                      |                       |                      |                       |
|       | Upto 120 Hrs incl Free Period per kg Per day                                                                                             | 3.25                    | 350.00               | 3.25                 | 350.00                | 3.25                 | 350.00                | 3.25                 | 350.00                |
|       | Between 120 to 720 Hrs per kg Per day                                                                                                    | 4.50                    | 350.00               | 4.50                 | 350.00                | 4.50                 | 350.00                | 4.50                 | 350.00                |
|       | Beyond 720 Hrs per kg Per day                                                                                                            | 6.25                    | 350.00               | 6.25                 | 350.00                | 6.25                 | 350.00                | 6.25                 | 350.00                |
| 2.3   | Export - Valuable & Silver Cargo                                                                                                         |                         |                      |                      |                       |                      |                       |                      |                       |
|       | Upto 120 Hrs incl Free Period per kg Per day                                                                                             | 4.50                    | 500.00               | 4.50                 | 500.00                | 4.50                 | 500.00                | 4.50                 | 500.00                |
|       | Between 120 to 720 Hrs per kg Per day                                                                                                    | 8.50                    | 500.00               | 8.50                 | 500.00                | 8.50                 | 500.00                | 8.50                 | 500.00                |
|       | Beyond 720 Hrs per kg Per day                                                                                                            | 12.00                   | 500.00               | 12.00                | 500.00                | 12.00                | 500.00                | 12.00                | 500.00                |
| 2.4   | Export - Gold, gold plain or Studded with Precious/Semi Precious Stone etc.)                                                             |                         |                      |                      |                       |                      |                       |                      |                       |
|       | Upto 120 Hrs incl Free Period per kg Per day                                                                                             | 50.00                   | 1000.00              | 50.00                | 1000.00               | 50.00                | 1000.00               | 50.00                | 1000.00               |
|       | Between 120 to 720 Hrs per kg Per day                                                                                                    | 50.00                   | 1000.00              | 50.00                | 1000.00               | 50.00                | 1000.00               | 50.00                | 1000.00               |
|       | Beyond 720 Hrs per kg Per day                                                                                                            | 50.00                   | 1000.00              | 50.00                | 1000.00               | 50.00                | 1000.00               | 50.00                | 1000.00               |
| 3     | Security Charge                                                                                                                          |                         |                      |                      |                       |                      |                       |                      |                       |
| 3.1   | X Ray Machine Usage and physical Examination/ Certification (Export General/ Special Cargo)(Subject to Minimum of Rs. 105/- Consignment) | 2.21                    | 105.00               | 2.21                 | 105.00                | 2.21                 | 105.00                | 2.21                 | 105.00                |

|    |                                                                                                  |                                    |  |                                    |  |                                    |  |
|----|--------------------------------------------------------------------------------------------------|------------------------------------|--|------------------------------------|--|------------------------------------|--|
| 4  | Handling of Shipper built ULD                                                                    | 50% of applicable Handling Charges |  | 50% of applicable Handling Charges |  | 50% of applicable Handling Charges |  |
| 5  | Export Perishable Temperature check as per CHM                                                   | 200.00                             |  | 200.00                             |  | 200.00                             |  |
| 6  | Valuable Escort Service to & fro Aircraft                                                        | 1,100.00                           |  | 1,100.00                           |  | 1,100.00                           |  |
| 7  | ULD Cleaning Charges                                                                             | 5,000.00                           |  | 5,000.00                           |  | 5,000.00                           |  |
| 8  | DRY Ice Checklist charges                                                                        | 1,000.00                           |  | 1,000.00                           |  | 1,000.00                           |  |
| 9  | DGR Acceptance Fee                                                                               | 2,000.00                           |  | 2,000.00                           |  | 2,000.00                           |  |
| 10 | DGR fee, in case shipment is above 20 pcs                                                        | 50.00                              |  | 50.00                              |  | 50.00                              |  |
| 11 | Special Handling ( Pharmaceutical, to maintain product Temperature on request by shipper/airline | 2,000.00                           |  | 2,000.00                           |  | 2,000.00                           |  |
| 12 | Supervision and documentation charges                                                            | 1.00                               |  | 1.00                               |  | 1.00                               |  |
| 12 | Full AWB DATA Capture per HAWB                                                                   | 100.00                             |  | 100.00                             |  | 100.00                             |  |
| 14 | Miscellaneous charges                                                                            | 2.50                               |  | 2.50                               |  | 2.50                               |  |

Note:

1. Demurrage will be applicable to airlines if custom cleared cargo is stored in the warehouse beyond the free period in case of export cargo

2. Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.

3. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.

4. Custom cost charges if applicable will be recovered separately on actuals in addition to above charges.

5. Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.

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