

Form A: (ref: Section A1.1 of Appendix I)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

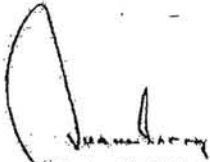
AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF:

M/S BHADRA INTERNATIONAL INDIA LTD.

I, Prem Bajaj, aged 55 resident of New Delhi acting in my official capacity as Managing Director in M/s Bhadra International India Ltd. having its registered office at B-4/62, 1st Floor, Safdarjung Enclave, New Delhi - 110029 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Bhadra International India Ltd. in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi (the Authority);
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include inter alia (i) Business Plan; (ii) Information relating to the Regulatory Building Blocks; (iii) Competition Assessment; (iv) Historical and Forecasted Volumes; and (v) Historical Revenues, are correct and true to my knowledge and belief and nothing material has been concealed there from.


 (Prem Bajaj)

Managing Director

Place New Delhi

Date: 30-04-2011



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BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF
FOR AND ON BEHALF OF:

M/S BHADRA INTERNATIONAL INDIA LTD.

- I, Prem Bajaj, aged 55, resident of New Delhi resident of B-4/62 Safdarjung Enclave New Delhi-29 acting in my official capacity as Managing Director in M/s Bhadra International India Ltd. having its registered office at B-4/62, 1st Floor, Safdarjung Enclave, New Delhi - 110029 do hereby state and affirm as under that:
1. That I am duly authorized to act for and on behalf of M/s Bhadra International India Ltd. in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
 2. I am competent to make this submission before the Authority;
 3. I am making this submission in my official capacity and the facts stated herein are based on official records;
 4. The contents of this submission which include inter alia (i) Estimated Maximum Allowed Yield per unit and the proposed detailed break up of Tariff(s) (in context to Estimated Maximum Allowed Per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the control period, pursuant to clause 3.2;

Or

Proposed detailed break-up of tariff(s) based on clause 11.2 where Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2; and

(ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

(Prem Bajaj)

Managing Director

Place

Date:

bhadra

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Form 1 (b) Competition Assessment (ref: Section A1.3 of Appendix I)

Sl. No.	Details of Competitive facilities
1	Air India SATS
2	Bhadra International India Limited
3	* Continuation by non-entitled entities.
4	
5	
6	



Form F7: Format for identifying Initial Regulatory Asset Base (ref. Section A1.5 of Appendix I)

Fixed Assets already commissioned as on...

S.N.	Asset Name	Asset Type	Description of the Asset	Commission Date	Useful Life	Original Cost of Asset	Depreciation Rate	Accumulated Depreciation
1	PUSH BACK TRACTOR CONVENTIONAL				10	1.75	10%	0.175
2	PUSH BACK TRACTOR WIDE-BODY				10	1.80	10%	0.18
3	LOADER 7 TON.S.				10	1.63	10%	0.163
4	LOADER 7 TON.U.				10	0.98	10%	0.098
5	MAIN-DECK LOADER				10	0.00	10%	0
6	GROUND -POWER UNIT 90 KVA				10	1.04	10%	0.104
7	GROUND -POWER UNIT '140 / 180 KVA				10	0.26	10%	0.026
8	AIR START UNIT				10	3.11	10%	0.311
9	AIR CONDITIONING UNIT 150 TON				10	0.89	10%	0.089
10	AIR CONDITIONING UNIT 65 TON				10	1.11	10%	0.111
11	TRANSPORTER 10FT				10	0.00	10%	0
12	TRANSPORTER 20FT				10	0.00	10%	0
13	TOW BARS				10	0.30	10%	0.03
14	CONVEYOR -BELT TOWABLE				10	0.16	10%	0.016
15	CONVEYOR -BELT MOBILE				10	0.78	10%	0.078
16	AUTO - STEP TOWABLE				10	0.31	10%	0.031
17	AUTO - STEP SELF -PROELLED				10	1.11	10%	0.111
18	TOW -TUGS				10	2.33	10%	0.233
19	TOILET CART TOWABLE				10	0.00	10%	0
20	TOILET CART SELF PROPELLED				10	0.94	10%	0.094
21	WATER CART TOWABLE				10	0.00	10%	0
22	WATER CART MOBILE				10	0.67	10%	0.067
23	PASSENGER COACHES				10	2.57	10%	0.257
24	FORK LIFTS					0.00	10%	0
25	BAGGAGE TROLLEYS					0.11	10%	0.011
26	COINTAINER DOLLEY					0.09	10%	0.009



Form F7: Format for Identifying Initial Regulatory Asset Base (ref. Section A1.5 of Appendix 1)

Fixed Assets already commissioned as on...

S.N.	Asset Name	Asset Type	Description of the Asset	Commission Date	Useful Life	Original Cost of Asset	Depreciation Rate	Accumulated Depreciation
27	PALLET DOLLEY 10 FT				10	0.12	10%	0.012
28	PALLET DOLLEY 20 FT				10	0.00	10%	0
29	CREW VEHICLE				10	0.16	10%	0.016
30	CABIN CLEANING VEHICLE				10	0.08	10%	0.008
31	LIGHTING TOWER WITH DG SET				10	0.33	10%	0.033
32	FUEL BOWSER				10	0.13	10%	0.013
33	FIRE- BOTTLES				10	0.07	10%	0.007
34	STEP FOR MAINTAINENCE AND FUELLING				10	0.01	10%	0.001
35	WHEEL CHAIR				10	0.01	10%	0.001
36	CHOKES				10	0.02	10%	0.002
37	AMBULIFT				10	0.35	10%	0.035
38	LAZY ROLLERS				10	0.00	10%	0
39	IT SOLUTIONS FOR GROUND HANDLERS				10	0.00	10%	0
40	CREW STAIRS				10	0.00	10%	0
41	AIRCRAFT TURN AROUND TOOLS				10	0.00	10%	0
42	EASY DROP DISPOSABLE				10	0.00	10%	0
43	O2 & N2 System				10	0.00	10%	0
44	CHERRY PICKER				10	0.00	10%	0
45	VEHICLES				10	0.00	10%	0



Form F8 (a): Format for providing asset-wise information of stakeholder contributions (ref: Section A1.5 of Appendix I)

Details of User Contributions of the assets

S.N.	Contribution Name	Asset Name	Extent of User Contribution approved for the project	Year of Approval	Tenure for User Contribution collection	Actual Accumulated Collection till beginning of the previous year	Accumulated Collection estimated till the beginning of the first Tariff Year*	Total Collection proposed in Tariff Year 1	Total Collection proposed in Tariff Year 2	Total Collection proposed in Tariff Year 3	Total Collection proposed in Tariff Year 4	Total Collection proposed in Tariff Year 5
1	Grant	Asset A	-	-	-	-	-	-	-	-	-	-
2		Asset B	-	-	-	-	-	-	-	-	-	-
3			-	-	-	-	-	-	-	-	-	-
4	Development Fee	Asset C	-	-	-	-	-	-	-	-	-	-
5			-	-	-	-	-	-	-	-	-	-



Form F8 (b): Format for providing proposed exclusions from RAB (ref: Section A1.5 of Appendix I)

Details of Proposed Excluded Assets from RAB

S.N.	Asset Name	Book Value	Accumulated Depreciation	Justification for exclusion	Any Land Associated with Asset	If yes, details of land
1	Asset A	-	-	-	-	-
2	Asset B	-	-	NIL	-	-
3		-	-	-	-	-
4		-	-	-	-	-
5		-	-	-	-	-



Form F10 (a): Capital Projects completed before current Review for Roll Forward of RAB (ref: Section A1.5 of Appendix I)

Project Details				Projected Capital Expenditure																			
S. N.	Project Name	Project Type	Comn Date	Tariff Year 1				Tariff Year 2				Tariff Year 3				Tariff Year 4				Tariff Year 5			
				Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP
1	Project 1	Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Project 2	Vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Project 3	P&M	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Project 4	F&F	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
...	...	...																					
Project Details				Actual Capital Expenditure																			
S. N.	Project Name	Project Type	Comn Date	Tariff Year 1				Tariff Year 2				Tariff Year 3				Tariff Year 4				Tariff Year 5			
				Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP
1	Project 1	Buildings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Project 2	Vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3	Project 3	P&M	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Project 4	F&F	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
...	...	...																					



Form F10(b) Capital Expenditure Projected Plan - 10 Year Master (ref. Section A1.5 of Appendix I)

Note:- Information to be provided for 10 Year period for all projects either spilling into the period or starting during the period

Project Details				Estimated WIP, Capex and Commissioning in each year																							
S. N.	Project Name	Project Type	Comm Date	Financial Year before Tariff Year 1*			Tariff Year 1				Tariff Year 2				Tariff Year 3				Tariff Year 4				Tariff Year 5				
				TCAPEX	TCOMM	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	Capex	Com	CDate	WIP	
1	Project 1	Buildings		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2	Project 2	Vehicles		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
3	Project 3	P&M		-	-	-	-	23.20	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
4	Project 4	F&F		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	



Station Name: Calicut

Form F10 (c) Year-wise Capital Expenditure Financing Plans for next 10 years (ref: Section A15 of Appendix II)

Note:- Information to be provided for 10 Year period for all projects either spilling into the period or starting during the period

Project Details		Tariff Year 1				Tariff Year 2				Tariff Year 3				Tariff Year 4				Tariff Year 5			
S. N.	Total Capex Planned	Internal Accrual	Equity Infused	User Contributions	Total Debt	Internal Accrual	Equity Infused	User Contributions	Total Debt	Internal Accrual	Equity Infused	User Contributions	Total Debt	Internal Accrual	Equity Infused	User Contributions	Total Debt	Internal Accrual	Equity Infused	User Contributions	Total Debt
		NA																			



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Form F10 (e) Additional Capital Projects Summary (ref. Section A1.5 of Appendix I)

Forecast WIP Assets						
S. N.	Particulars	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
E	Opening WIP Assets					
	<i>Building</i>	-	-	-	-	-
	<i>Plant & Machinery</i>	-	-	-	-	-
	<i>Electrical Installation</i>	-	-	-	-	-
	<i>Furniture and Fittings</i>	-	-	-	-	-
	...					
F	Additions - New WIP					
	<i>Building</i>	-	-	-	-	-
	<i>Plant & Machinery</i>	23.20	-	-	-	-
	<i>Electrical Installation</i>	-	-	-	-	-
	<i>Furniture and Fittings</i>	-	-	-	-	-
	...					
G	WIP Capitalisation					
	<i>Building</i>	-	-	-	-	-
	<i>Plant & Machinery</i>	23.20	-	-	-	-
	<i>Electrical Installation</i>	-	-	-	-	-
	<i>Furniture and Fittings</i>	-	-	-	-	-
	...					
H	Closing WIP Assets					
	<i>Building</i>	-	-	-	-	-
	<i>Plant & Machinery</i>	-	-	-	-	-
	<i>Electrical Installation</i>	-	-	-	-	-
	<i>Furniture and Fittings</i>	-	-	-	-	-
	...					



Form F11 (a) Employee Strength (ref: Section A1.5 of Appendix I)

S. N.	Particulars- with detailed breakup	Last available audited year ^	Financial Year before Tariff Year 1 *	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
A	Department -wise Full Time Employees							
	Senior Management			1	1	1	1	1
	Middle Management			32	38	46	55	66
	Airline Staff			316	379	455	546	655
								
B	Department -wise Part-Time/ Contractual Employees							
	Department 1	-	-	-	-	-	-	-
	Department 2	-	-	-	-	-	-	-
	Department 3	-	-	-	-	-	-	-
	Department 4	-	-	-	-	-	-	-
		-	-	-	-	-	-	-



Station Name: Calicut

Form F11 (f): Other outflows (ref. Section A1.5 of Appendix I)

S. N.	Particulars	Last available audited year ^	Financial Year before Tariff Year 1 *	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
A		-	-	-	-	-	-	-
B				NIL				
C								
1	Grand Total		-	-	-	-	-	-



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Form F12 (b) Historical Aircraft Movements (ref. Section A1.6 of Appendix I)

Year	Domestic (Landing)	International (Landing)
2003-04	-	-
2004-05	-	-
2005-06	-	-
2006-07	-	-
2007-08	-	-
2009-10	-	-
2010-2011 *	2884	13806

Note: The figure for the year has been taken from the statistical data of AAI.

The figures have been used in projection of Aircraft movement in subsequent years.



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Station Name:

Calicut

Form F-12 (C) - Projected Aircraft Movements (ref. Section A1.6 of Appendix I)

Year	Domestic (Landing)			International (Landing)			Forecast Error Correction band
	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative	
2011-2012	2884	2884	2596	14966	14966	13469	
2012-2013	14966	14966	13469	16223	16223	14601	
2013-2014	16223	16223	14601	17456	17456	15710	
2014-2015	17456	17456	15710	18783	18783	16905	
2015-2016	18783	18783	16905	20211	20211	18190	



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