

Annexure -I

भारत स्टार्स सर्विसेज
प्राइवेट लिमिटेड



BHARAT STARS SERVICES
PRIVATE LIMITED

HO.BSSDPL.AERA

01.02.2013

To

Secretary
Airport Economic Regulatory Authority of India
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi-110003

Kind Attn: Mr. C.V.Deepak

Dear Sir,

Subject: **In the matter of economic regulation – Service Provided for Cargo Facility,
Ground Handling and Supply of Fuel to the Aircraft – Into-Plane Service Fee at
Bangalore**

This is reference to your Multi Year Tariff Order (MYTO) no 20/2011-12 dated 25.10.2011 wherein the authority adopted 'light Touch approach' for the first control period w.e.f. 01.04.2011 and your Order No.26/2012-13 dated 29th October, 2012 on the approval for ITP service fee for 2nd tariff year ending 31.03.2013.

We herewith enclose "Annual Tariff Proposals (ATP)" for the Into Plane Services at Bengaluru International Airport for the financial year 2013-14, FY14-15 and FY15-16 for the 3rd, 4th and 5th tariff year of first control period as required under 'light touch approach' as mentioned in clause A1 8.2 of AERA guidelines dated 10th January 2011.

The following forms are attached herewith

- I. Form 14B of Annual Tariff Proposal for FY13-14, FY14-15 and FY15-16
- II. Form B – Submission of the ATP
- III. Communication to suppliers.

We are requesting you to approve rates mentioned below for the year 2013-14, 2014-15 and 2015-16.

Proposed ITP Fee in Rs. /Kilo Litre as per BIAL					
PERIOD	Fuelling Aircraft	Defueling Aircraft		Refueling of Defueled product	
		Within 48 hours	Beyond 48 hours	Within 48 hours	Beyond 48 hours
01.04.13 to 31.05.13	231.53	231.53	277.83	254.68	277.83
01.06.13 to 31.03.14	243.11	243.11	291.72	267.41	291.72

Page 1 of 2

कॉर्पोरेट ऑफिस : 1st मंजिल, प्लॉट ए-5 एवं 6, सेक्टर-1, नोएडा - 201 301, भारत फोन : +91 120 2474493 / 4408 फैक्स : +91 120 2474481 / 483
Corporate Office : 1st Floor, Plot A-5 & 6, Sector-1, Noida - 201 301, India Phone: +91 120 2474493 / 4408 Fax : +91 120 2474481 / 483

Proposed ITP Fee in Rs. /Kilo Litre as per BIAL					
PERIOD	Fuelling Aircraft	Defueling Aircraft		Refueling of Defueled product	
		Within 48 hours	Beyond 48 hours	Within 48 hours	Beyond 48 hours
01.04.14 to 31.05.14	243.11	243.11	291.72	267.41	291.72
01.06.14 to 31.03.15	255.27	255.27	306.31	280.78	306.31
01.04.15 to 31.05.15	255.27	255.27	306.31	280.78	306.31
01.06.15 to 31.03.16	268.03	268.03	321.63	294.82	321.63

The above increase of 5% is in line with prevailing trend and in line with agreements.

We would like to inform that since, your order is subject to the decision of the Hon'ble AERA Appellate Tribunal as referred in the order currently the invoices for ITP services at Bangalore are being raised at Rs.200.00/KL on provisional basis for Refueling Services at Bengaluru International Airport since FY 2009-10.

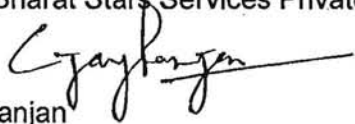
The invoices based on difference in ITP fees currently billed & ITP fees approved by AERA will be raised by us to suppliers once the issue is concluded by Hon'ble AERA Appellate Tribunal.

This submission includes extract of relevant agreements, written communication with supplier, airport operator and other business details are confidential in nature. It is requested that the same is not to put in public domain to ensure that our business interests are protected & confidentiality is maintained.

Thanking you & assuring of our best co-operation at all times.

Yours faithfully

For Bharat Stars Services Private Limited


V. Ranjan
Chief Executive Officer

Encl.: As above.

Page 2 of 2

Form B

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA
AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF AND ON
BEHALF OF:

M/S BHARAT STARS SERVICES PRIVATE LIMITED

I, Vijay Ranjan, aged 50 resident of D1702, BPCL Housing Complex, Sector 56, Noida 201301 acting in my official capacity as Chief Executive Officer in *M/s Bharat Stars Services Private Limited* having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport Terminal II, New Delhi-110061 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s Bharat Stars Services Private Limited* in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;

4. The contents of the Annual Tariff Proposal submission which include inter alia

~~(i) Estimated Maximum Allowed Yield per Unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to Clause 3.2;~~

OR

Proposed detailed break-up of Tariff(s) based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2, and

(ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.


V. Ranjan
(Chief Executive Officer)

Place DELHI

Date: 01/02/13.

Form 14(b): Annual Tariff Proposal for Tariff Year 2013-14

BSSPL- Bangalore Airport

Tariff heading	Period	Conditions of Tariff	Applicable Discount/Surcharge	Estimated Units	Estimated Revenues inRs.
		e.g. Tariff per KL of Refuelling	e.g. Discount if paid within 15 days	e.g. Through put in KL	Tariff * Estimated Units
Tariff 1	01.04.13-31.05.13	231.53	Nil	17500	40,51,775
Tariff 1	01.06.13-31.03.14	243.11	Nil	87500	2,12,72,125
Tariff 2		NA			
Tariff 3		NA			
Total	FY 2013-14			105000	2,53,23,900

Note:

1. approval is requested for tariff per KL based on 5% annual escalation in line with prevailing agreements with airport operator
2. Tariff for defuelling and refuelling of defuelled product are already indicated in our covering letter based on 5% annual escalation in line with prevailing agreements. The volume/throughput for such is insignificant compared to normal fuelling throughput and hence not mentioned above.

ADUTTA

Form 14(b): Annual Tariff Proposal for Tariff Year 2014-15
BSSPL- Bangalore Airport

Tariff heading	Period	Conditions of Tariff	Applicable Discount/Surcharge	Estimated Units	Estimated Revenues inRs.
		e.g. Tariff per KL of Refuelling	e.g. Discount if paid within 15 days	e.g. Through put in KL	Tariff * Estimated Units
Tariff 1	01.04.14-31.05.14	243.11	Nil	18500	44,97,535
Tariff 1	01.06.14-31.03.15	255.27	Nil	92500	2,36,12,475
Tariff 2		NA			
Tariff 3		NA			
Total	FY 2014-15			111000	2,81,10,010

Note:

1. approval is requested for tariff per KL based on 5% annual escalation in line with prevailing agreements with airport operator
2. Tariff for defuelling and refuelling of defuelled product are already indicated in our covering letter based on 5% annual escalation in line with prevailing agreements. The volume/throughput for such is insignificant compared to normal fuelling throughput and hence not mentioned above.

Subh
ADVT/A

Form 14(b): Annual Tariff Proposal for Tariff Year 2015=16**BSSPL- Bangalore Airport**

Tariff heading	Period	Conditions of Tariff	Applicable Discount/Surcharge	Estimated Units	Estimated Revenues inRs.
		e.g. Tariff per KL of Refuelling	e.g. Discount if paid within 15 days	e.g. Through put in KL	Tariff * Estimated Units
Tariff 1	01.04.15-31.05.1	255.27	Nil	19500	49,77,765
Tariff 1	01.06.15-31.03.1	268.03	Nil	97500	2,61,32,925
Tariff 2		NA			
Tariff 3		NA			
Total	FY 2015-16			117000	3,11,10,690

Note:

1. approval is requested for tariff per KL based on 5% annual escalation in line with prevailing agreements with airport operator

2. Tariff for defuelling and refuelling of defuelled product are already indicated in our covering letter based on 5% annual escalation in line with prevailing agreements. The volume/throughput for such is insignificant compared to normal fuelling throughput and hence not mentioned above.

ADUTPA