

Globe Ground India Pvt. Ltd. (Operations at Bangaluru International Airport)
Maximum Rate to be paid by Scheduled Airlines for comprehensive ground handling
Tariff Year 1

Form 14(b)

| S.No. | ICAO Code | Aircraft Type | Maximum Ground Handling Rates in INR for Tarrif Year 1 | | | |
|-------|-----------|---|--|---------------|------------------------------|---------------|
| | | | Scheduled Passenger Aircraft | | Scheduled Freighter Aircraft | |
| | | | Domestic | International | Domestic | International |
| 1 | Code B | Single Engine Aircraft | 10,000 | 28,000 | N/A | N/A |
| 2 | Code C | A318, A319, A320, A321, B717, B727, B737, BBJ, MD81 to MD90, DC9, TU134, TU134A, AN24, AN26, ATR42, ATR72, F27, F28, F50, F70, F100, YAK40, YAK42 | 13,400 | 73,000 | 45,000 | 109,500 |
| 3 | Code D | A300-600, A310, B707, B727-100, B757, B767, B787-300, DC8, DC10, MD11 | 21,440 | 110,000 | 78,000 | 121,000 |
| 4 | Code E | A330-200, A330-300, A340, B747SP, B747, B777, B787-800, B787-900, IL96 | 45,000 | 140,000 | 94,000 | 165,000 |
| 5 | Code F | A380 | 80,000 | 198,000 | 127,900 | 237,600 |

Note: The above rates are excluding all taxes such as Service Tax and Airport Levies, as may be applicable.



Globe Ground India Pvt. Ltd. (Operations at Bangaluru International Airport)
Maximum Rate to be paid by Scheduled Airlines for comprehensive ground handling
Tariff Year 2

Form 14(b)

| S.No. | ICAO Code | Aircraft Type | Maximum Ground Handling Rates in INR for Tarrif Year 2 | | | |
|-------|-----------|---|--|---------------|------------------------------|---------------|
| | | | Scheduled Passenger Aircraft | | Scheduled Freighter Aircraft | |
| | | | Domestic | International | Domestic | International |
| 1 | Code B | Single Engine Aircraft | 11,000 | 30,800 | N/A | N/A |
| 2 | Code C | A318, A319, A320, A321, B717, B727, B737, BBJ, MD81 to MD90, DC9, TU134, TU134A, AN24, AN26, ATR42, ATR72, F27, F28, F50, F70, F100, YAK40, YAK42 | 14,740 | 80,300 | 49,500 | 120,450 |
| 3 | Code D | A300-600, A310, B707, B727-100, B757, B767, B787-300, DC8, DC10, MD11 | 23,584 | 121,000 | 85,800 | 133,100 |
| 4 | Code E | A330-200, A330-300, A340, B747SP, B747, B777, B787-800, B787-900, IL96 | 49,500 | 154,000 | 103,400 | 181,500 |
| 5 | Code F | A380 | 88,000 | 217,800 | 140,690 | 261,360 |

Note:

1. The Proposed ATP for Tariff Year 2 is based on the rates for Tariff Year 1 increased by 10% on account of prevalent rate of inflation.
2. The above rates are excluding all taxes such as Service Tax and Airport Levies, as may be applicable.



Globe Ground India Pvt. Ltd. (Operations at Bangaluru International Airport)

Maximum Rate to be paid by Scheduled Airlines for comprehensive ground handling

Tariff Year 3

Form 14(b)

| S.No. | ICAO Code | Aircraft Type | Maximum Ground Handling Rates in INR for Tarrif Year 3 | | | |
|-------|-----------|---|--|---------------|------------------------------|---------------|
| | | | Scheduled Passenger Aircraft | | Scheduled Freighter Aircraft | |
| | | | Domestic | International | Domestic | International |
| 1 | Code B | Single Engine Aircraft | 12,100 | 33,880 | N/A | N/A |
| 2 | Code C | A318, A319, A320, A321, B717, B727, B737, BBJ, MD81 to MD90, DC9, TUI34, TUI34A, AN24, AN26, ATR42, ATR72, F27, F28, F50, F70, F100, YAK40, YAK42 | 16,214 | 88,330 | 54,450 | 132,495 |
| 3 | Code D | A300-600, A310, B707, B727-100, B757, B767, B787-300, DC8, DC10, MD11 | 25,942 | 133,100 | 94,380 | 146,410 |
| 4 | Code E | A330-200, A330-300, A340, B747SP, B747, B777, B787-800, B787-900, IL96 | 54,450 | 169,400 | 113,740 | 199,650 |
| 5 | Code F | A380 | 96,800 | 239,580 | 154,759 | 287,496 |
| | | | | | | |

Note:

1. The Proposed ATP for Tariff Year 3 is based on the rates for Tariff Year 2 increased by 10% on account of prevalent rate of inflation.
2. The above rates are excluding all taxes such as Service Tax and Airport Levies, as may be applicable.



BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

Submission of Form B in connection with submission of ATP for 1st, 2nd and 3rd Tariff Year on behalf of: M/S GLOBEGROUND INDIA PRIVATE LIMITED for its operations at Bangaluru International Airport, Bangalore

I, Sanjay Savant, aged 44 years resident of H-596 C, Palam Vihar, Gurgaon, Haryana acting in my official capacity as GM – Finance & Controlling in M/s GlobeGround India Private Limited having its registered office at , E-9, Connaught House , Connaught Place , New Delhi -1100 01 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s GlobeGround India Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi('AERA');
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The Contents of the Annual Tariff Proposal submission which includes inter-alia
 - (i) ~~Estimated Maximum Allowed Yield per Unit and the proposed detailed break up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period pursuant to Clause 3.2;~~

Or

Proposed detailed breakup of tariff(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to clause 3.2.

- (i) Justifications are fair and true to my knowledge and belief and nothing material has been concealed there-from.

Yours sincerely

For GlobeGround India Private Limited


Authorized Signatory

Place: New Delhi
Encl.: as above



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ANNEXURE - IV

**STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE****ANNEX B — LOCATION(S), AGREED SERVICES AND CHARGES****TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004**

Between: Oman Aviation Services Co. (S.A.O.G.) /

having its principal office at:

P.O.Box 58, Muscat International Airport, Postal Code 111, Sultanate of Oman.

and hereinafter referred to as 'the Carrier'

and: Globe Ground India (P) Ltd

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi – 110 001

and hereinafter referred to as 'the Handling Company'

effective from: May 11 2008

This Annex B for

location(s): New Bangalore International Airport

is valid from: May 11 2008

and replaces: None

PREAMBLE:

This Annex B is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

ANNEXURE - IV

PARAGRAPH 13- TRADEMARKS

- 13.1 The Handling Company shall not use the Carrier's trademarks, service marks, trade dress, trade name, corporate name, proprietary logo and indicia and other source or business identifiers in connection with the Handling Company's promotional and marketing materials, publicity, marketing and advertising, without the Carrier's prior written consent. Any such use shall be in accordance with any guidelines or other requirements as issued by the Carrier from time to time.

PARAGRAPH 14 - LEGAL COMPLIANCE

- 14.1 In the provision of the services, the Handling Company agrees to comply with all applicable IATA, ICAO and/or local regulations.

PARAGRAPH 15. DURATION, TERMINATION & MODIFICATION

- 15.1 This Main Agreement shall continue in force until terminated by either Party giving sixty days prior notice to the other party or when the Carrier ceases to operate to the location.
- 15.2 Notwithstanding Sub-Article 11.11 of the Main Agreement, the rates contained herein shall be valid as stipulated in Sub-paragraph 1.2 of this Annex B for the specific period.
- 15.3 Notwithstanding Sub-Article 11.2 of the Main Agreement, any modification shall be in the form of an Annex B, agreed and signed by the Handling Company and the Carrier's representative.

--Signed the SGHA ANNEX B GGI-OAS NEW BLR MARCH 2008 (REF.IATA AHM 810 JAN 2004)--

at BENGALURU, INDIA.

at BENGALURU, INDIA.

for and on behalf of

for and on behalf of

OMAN AVIATION SERVICES CO.SAOG.

GLOBEGROUND INDIA Pvt Ltd

by

(Name:

witnessed by

(Name:

Abdullah Alhadhrani



witnessed by

(Name: D. SATHYANARAYANAN)





STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

ANNEX B — LOCATION(S), AGREED SERVICES AND CHARGES

TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004

between: **Oman Aviation Services Co. (S.A.O.G.)**

having its principal office at:

P.O.Box 58, Muscat International Airport, Postal Code 111, Sultanate of Oman.

and hereinafter referred to as 'the Carrier'

and: **Globe Ground India (P) Ltd**

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi – 110 001

and hereinafter referred to as 'the Handling Company'

Effective from: **May 11 2008**

This Annex B for

at location(s): **New Bangalore International Airport**

is valid from: **May 11 2008**

and replaces: **None**

PREAMBLE:

This Annex B is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

PARAGRAPH 13- TRADEMARKS

- 13.1 The Handling Company shall not use the Carrier's trademarks, service marks, trade dress, trade name, corporate name, proprietary logo and indicia and other source or business identifiers in connection with the Handling Company's promotional and marketing materials, publicity, marketing and advertising, without the Carrier's prior written consent. Any such use shall be in accordance with any guidelines or other requirements as issued by the Carrier from time to time.

PARAGRAPH 14 – LEGAL COMPLIANCE

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PARAGRAPH 15. DURATION, TERMINATION & MODIFICATION

- 15.1 This Main Agreement shall continue in force until terminated by either Party giving sixty days prior notice to the other party or when the Carrier ceases to operate to the location.
- 15.2 Notwithstanding Sub-Article 11.11 of the Main Agreement, the rates contained herein shall be valid as stipulated in Sub-paragraph 1.2 of this Annex B for the specific period.
- 15.3 Notwithstanding Sub-Article 11.2 of the Main Agreement, any modification shall be in the form of an Annex B, agreed and signed by the Handling Company and the Carrier's representative.

--Signed the SGHA ANNEX B GGI-OAS NEW BLR MARCH 2008 (REF.IATA AHM 810 JAN 2004)--

at BENGALURU, INDIA.

at BENGALURU, INDIA.

for and on behalf of

for and on behalf of

OMAN AVIATION SERVICES CO.SAOG.

GLOBEGROUND INDIA Pvt Ltd

by.....

by.....

(Name:

(Name: PATRICK TSCHIRKY

witnessed by.....

witnessed by.....

(Name: Abdullah Almadhouni

(Name: D. SATHYANARAYANAN)

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BRITISH AIRWAYS

STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

ANNEX B1.0 — LOCATION(S), AGREED SERVICES AND CHARGES

TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004

between: **BRITISH AIRWAYS**

having its principal office at:

Waterside (HEB3) Americas House, PO Box 365 Harmondsworth UB7 OGB

and hereinafter referred to as 'the Carrier'

and: **GLOBEGROUND INDIA PRIVATE LIMITED**

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi – 110 001

and hereinafter referred to as 'the Handling Company'

effective from: ^{11 MAY 2008} ~~30 March 2008~~ *Al*

This Annex B1.0 for

the location(s): **New Bangalore International Airport**

is valid from: ^{11 MAY} ~~30 March 2008~~ *Al*

and replaces: None

PREAMBLE:

This Annex B1.0 is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B1.0, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

PARAGRAPH 17. NOTIFICATION

17.1 In accordance Sub-article 11.3 of the Main Agreement, any notice or communication to be given hereunder shall be addressed to the respective parties as follows:

| | Carrier BRITISH AIRWAYS. | Handling Company GLOBEGROUND INDIA PVT.LTD., |
|-----------|-------------------------------------|---|
| Name | | Patrick Tschirky |
| Title | | General Manager – Operations |
| Address | | Vatika Triangle, Ground Floor, Sushant Lok, Phase I, Gurgaon 122022, India. |
| Telephone | | +91 124 4610666 |
| Facsimile | | +91 124 4610667 |
| Email | | pat@ggimail.in |

Signed the BA-GGI NEW BLR SGHA ANNEX B1.0 MAR'08

at LONDON

for and on behalf of

BRITISH AIRWAYS

by 

C-HATD

witnessed by 

ROBERT ALABASTER

GM FUEL & GROUND OPERATIONS.

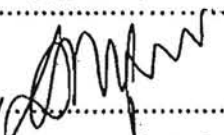
Signed the BA-GGI NEW BLR SGHA ANNEX B1.0 MAR'08

at BENGALURU

for and on behalf of

GLOBE GROUND INDIA Pvt Ltd

by 

witnessed by 

(D. SATHYANARAYANAN)

STANDARD GROUND HANDLING AGREEMENT SIMPLIFIED PROCEDURE

**ANNEX B 1.0 : Location (s), agreed services, facilities and charges
to the Standard Ground Handling Agreement (SGHA) of April 2004**

Between : **GLOBE GROUND INDIA (P) Ltd**
having its head office at :
E-9, Connaught Circus, Connaught Place
New Delhi - 100 001
India

and hereinafter referred to as " the Handling Company "

And : **SOCIETE AIR FRANCE S.A. (and its subsidiaries Regional, Britair)**
having its head office at :
45, rue de Paris
F 95747 Roissy CDG Cedex
France

and hereinafter referred to as " the Carrier "

| | | |
|--------------------------|----------|--|
| This Annex | : | B 1.0 |
| For the locations | : | New Bangalore International Airport (BLR) |
| Is valid from | : | May, 11th, 2008 (or first flight/date from opening of the new airport) |
| Until | : | March 31st, 2011 |
| and Replaces | : | None |

PREAMBLE : This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree that the terms of the Main Agreement and Annex A of the SGHA of April 2004 as published by the International Air Transport Association shall apply as if such terms were repeated in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

recurrent training (manpower and training material) for the Handling Company's personnel with respect to the ERP".

PARAGRAPH 17 : VALIDITY AND TERMINATION

- 17.1.1 This Agreement will be valid from 11th May 2008 (or first flight/date from opening of the new airport) until 31st March 2011.
- 17.2 This Agreement can be terminated given 60 days written notice as mentioned in Articles 11.4 and 11.5 of the Main Agreement.

Signed the 23rd April 2008

Signed the 26th MARCH 2008

at *Paris CDG*

at BENGALooru, INDIA.

For and on behalf of
AIR FRANCE

For and on behalf of
GLOBEGROUND INDIA

By Jean-Raoul Tauzin
VP Ground Handling

By Patrick Tschirky
GM Operations

AIR FRANCE CI.HA

BT4 / 3e / Bureau 45
41, rue de Paris
BP 11201



95703 ROISSY CDG CEDEX
Witnessed by

(Name):

J. SUDAS
BONGE

Witnessed by

(Name): D. SATHYANARAYANAN.



STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

ANNEX B — LOCATION(S), AGREED SERVICES AND CHARGES

TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004

Between: **Oman Aviation Services Co. (S.A.O.G.)**

having its principal office at:

P.O.Box 58, Muscat International Airport, Postal Code 111, Sultanate of Oman.

and hereinafter referred to as 'the Carrier'

and: **Globe Ground India (P) Ltd**

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi – 110 001

and hereinafter referred to as 'the Handling Company'

is valid from: **May 11 2008**

This Annex B for

location(s): **New Bangalore International Airport**

is valid from: **May 11 2008**

and replaces: **None**

PREAMBLE:

This Annex B is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

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PARAGRAPH 13- TRADEMARKS

- 13.1 The Handling Company shall not use the Carrier's trademarks, service marks, trade dress, trade name, corporate name, proprietary logo and indicia and other source or business identifiers in connection with the Handling Company's promotional and marketing materials, publicity, marketing and advertising, without the Carrier's prior written consent. Any such use shall be in accordance with any guidelines or other requirements as issued by the Carrier from time to time.

PARAGRAPH 14 – LEGAL COMPLIANCE

- 14.1 In the provision of the services, the Handling Company agrees to comply with all applicable IATA, ICAO and/or local regulations.

PARAGRAPH 15. DURATION, TERMINATION & MODIFICATION

- 15.1 This Main Agreement shall continue in force until terminated by either Party giving sixty days prior notice to the other party or when the Carrier ceases to operate to the location.
- 15.2 Notwithstanding Sub-Article 11.11 of the Main Agreement, the rates contained herein shall be valid as stipulated in Sub-paragraph 1.2 of this Annex B for the specific period.
- 15.3 Notwithstanding Sub-Article 11.2 of the Main Agreement, any modification shall be in the form of an Annex B, agreed and signed by the Handling Company and the Carrier's representative.

--Signed the SGHA ANNEX B GGI-OAS NEW BLR MARCH 2008 (REF.IATA AHM 810 JAN 2004)--

at BENGALURU, INDIA.


at BENGALURU, INDIA.

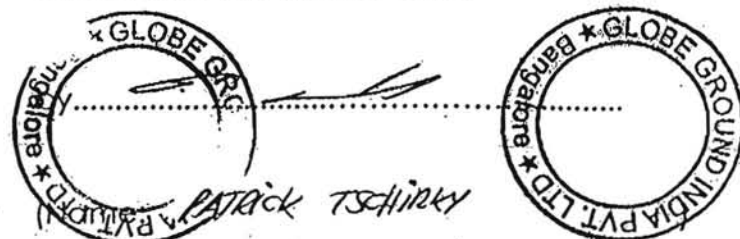
for and on behalf of

for and on behalf of

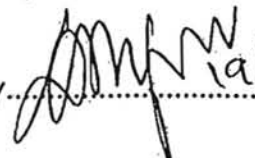
OMAN AVIATION SERVICES CO.SAOG.

GLOBEGROUND INDIA Pvt Ltd

by 



(Name: 

witnessed by 

(Name: Abdulhake Almadhouni)

(Name: D. SATHYANARAYANAN)

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BRITISH AIRWAYS

**STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED
PROCEDURE**

ANNEX B1.0 — LOCATION(S), AGREED SERVICES AND CHARGES

**TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF
JANUARY 2004**

between: **BRITISH AIRWAYS**

having its principal office at:

Waterside (HEB3) Americas House, PO Box 365 Harmondsworth UB7 OGB

and hereinafter referred to as 'the Carrier'

and: **GLOBEGROUND INDIA PRIVATE LIMITED**

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi – 110 001

and hereinafter referred to as 'the Handling Company'

effective from: ^{11 MAY 2008} ~~30 March 2008~~ *Al*

This Annex B1.0 for
the location(s): **New Bangalore International Airport**

is valid from: ^{11 MAY} ~~30 March 2008~~ *Al*

and replaces: None

PREAMBLE:

This Annex B1.0 is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B1.0, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

000111

PARAGRAPH 17. NOTIFICATION

17.1 In accordance Sub-article 11.3 of the Main Agreement, any notice or communication to be given hereunder shall be addressed to the respective parties as follows:

| | Carrier BRITISH AIRWAYS. | Handling Company GLOBEGROUND INDIA PVT.LTD., |
|-----------|-----------------------------|---|
| Name | | Patrick Tschirky |
| Title | | General Manager – Operations |
| Address | | Vatika Triangle, Ground Floor, Sushant Lok, Phase I, Gurgaon 122022, India. |
| Telephone | | +91 124 4610666 |
| Facsimile | | +91 124 4610667 |
| Email | | pat@ggimail.in |

Signed the BA-GGI NEW BLR SGHA ANNEX B1.0 MAR'08

at.....LONDON.....

for and on behalf of

BRITISH AIRWAYS

by..........

C-HATON

witnessed by..........

ROBERT ALABASTER

GM FUEL & GROUND OPERATIONS.

Signed the BA-GGI NEW BLR SGHA ANNEX B1.0 MAR'08

at...BENGALURU.....

for and on behalf of

GLOBE GROUND INDIA Pvt Ltd

by..........

witnessed by..........

(D. SATHYANARAYANAN)

000112

STANDARD GROUND HANDLING AGREEMENT SIMPLIFIED PROCEDURE

ANNEX B 1.0 - Location (s), agreed services, facilities and charges
to the Standard Ground Handling Agreement (SGHA) of April 2004

Between : **GLOBE GROUND INDIA (P) Ltd**
 having its head office at :
 E-9, Connaught Circus, Connaught Place
 New Delhi - 100 001
 India

and hereinafter referred to as "the Handling Company "

And : **SOCIETE AIR FRANCE S.A. (and its subsidiaries Regional, Britair)**
 having its head office at :
 45, rue de Paris
 F 95747 Roissy CDG Cedex
 France

and hereinafter referred to as "the Carrier "

| | | |
|--------------------------|----------|--|
| This Annex | : | B 1.0 |
| For the locations | : | New Bangalore International Airport (BLR) |
| Is valid from | : | May, 11th, 2008 (or first flight/date from opening of the new airport) |
| Until | : | March 31st, 2011 |
| and Replaces | : | None |

PREAMBLE : This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree that the terms of the Main Agreement and Annex A of the SGHA of April 2004 as published by the International Air Transport Association shall apply as if such terms were repeated in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

recurrent training (manpower and training material) for the Handling Company's personnel with respect to the ERP".

PARAGRAPH 17 : VALIDITY AND TERMINATION

- 17.1.1 This Agreement will be valid from 11th May 2008 (or first flight/date from opening of the new airport) until 31st March 2011.
- 17.2 This Agreement can be terminated given 60 days written notice as mentioned in Articles 11.4 and 11.5 of the Main Agreement.

Signed the 23rd April 2008

Signed the 26th MARCH 2008

at *Mersy CDC*

at BENGALooru, INDIA.

For and on behalf of
AIR FRANCE

For and on behalf of
GLOBEGROUND INDIA

By Jean Kaou/Tauzin
VP Ground Handling

By Patrick Tschirky
GM Operations

AIR FRANCE CI.HA

BT4 / 3e / Bureau 45

41, rue de Paris

BP 11201

95703 ROISSY CDG CEDEX

Witnessed by
(Name):

*J. SUDAS
BORGES*



Witnessed by

(Name): D. SATHYANARAYANAN.

000114



STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

ANNEX B — LOCATION(S), AGREED SERVICES AND CHARGES

☐ TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004

☐

☒ between: Srilankan Airlines

having its principal office at:

No.22-01, East Tower, World Trade Centre, Echelon Square, Colombo 1, Srilanka
and hereinafter referred to as 'the Carrier'

and: Globe Ground India (P) Ltd

having its principal office at:

☐, Connaught Circus, Connaught Place, New Delhi – 110 001

☒ *and hereinafter referred to as 'the Handling Company'*

☒ *effective from: 11 May 2008*

This Annex B1.0 for

the location(s): BANGALORE (BLR)

is valid from: 11 May 2008

and replaces: None

000115

PREAMBLE:

This Annex B1.0 is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

PARAGRAPH 11. GOVERNING LAW

11.1 Governing law and courts as per Article 9.1 of the Main Agreement

Governing Law: This agreement shall be governed by and interpreted in accordance with the laws of India.
Courts for the resolution of disputes: The Courts of New Delhi.

PARAGRAPH 12 – DATA PROTECTION

12.1 In the provision of the Services under this Agreement, the Handling Company shall use reasonable measures to prevent the unauthorised processing, capture, transmission or use of information relating to identified or identifiable individuals (including customer and employee data) which has been collected by or on behalf of the Carrier.

12.2 The Handling Company agrees not to use such information other than for the purposes of performing the services or as instructed by the Carrier, and in this regard the Carrier shall not make any claim against the Handling Company and shall defend, hold harmless and indemnify it against any legal liability for claims or suits, including costs and expenses incidental thereto, which may arise in respect of the transfer or disclosure of any such information as may be required to enable the Handling Company to perform the Services or pursuant to any instructions received from the Carrier or from any regulatory or governmental agency having authority to require such transfer or disclosure.

PARAGRAPH 13- TRADEMARKS

13.1 The Handling Company shall not use the Carrier's trademarks, service marks, trade dress, trade name, corporate name, proprietary logo and indicia and other source or business identifiers in connection with the Handling Company's promotional and marketing materials, publicity, marketing and advertising, without the Carrier's prior written consent. Any such use shall be in accordance with any guidelines or other requirements as issued by the Carrier from time to time.

PARAGRAPH 14 – LEGAL COMPLIANCE

14.1 In the provision of the services, the Handling Company agrees to comply with all applicable IATA, ICAO and/or local regulations.

PARAGRAPH 15. DURATION, TERMINATION & MODIFICATION

15.1 This Main Agreement shall continue in force until terminated by either Party giving sixty days prior notice to the other party or when the Carrier ceases to operate to the location.

15.2 Notwithstanding Sub-Article 11.11 of the Main Agreement, the rates contained herein shall be valid as stipulated in Sub-paragraph 1.2 of this Annex B for the specific period.

15.3 Notwithstanding Sub-Article 11.2 of the Main Agreement, any modification shall be in the form of an Annex B, agreed and signed by the Handling Company and the Carrier's representative.

--Signed the SGHA ANNEX B GGI-UL BLR MAY 11 2008 (REF.IATA AHM 810 JAN 2004)--

at COLOMBO On 30 Apr '08
for and on behalf of
SRILANKAN AIRLINES

by.....

Name: MR R. A. FERNANDES



Witnessed by D. S. DE S. WICKREMETILLE

CP No. 19/2012-13/MYTP-GGI/GH/BIAL/2011-12

at BENGALURU, INDIA On 28/04/08
for and on behalf of
GLOBEGROUND INDIA Pvt Ltd

by.....

Name: PATRICK TSCHIRKY



Witnessed by.....

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STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

ANNEX B2 — LOCATION(S), AGREED SERVICES AND CHARGES

TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004

between: **Kingfisher Airlines Limited**

having its principal office at:

Kingfisher House, Western Express Highway, Vile Parle (E), Mumbai - 400099

and hereinafter referred to as 'the Carrier'

and: **Globe Ground India (P) Ltd**

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi - 110 001

and hereinafter referred to as 'the Handling Company'

effective from: **August 1st 2008**

This Annex B2 for

the location(s): **New Bangalore International Airport**

is valid from: **August 1st 2008**

until: **July 31st 2015**

and replaces: **None**

PREAMBLE:

This Annex B is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

PARAGRAPH 10. GOVERNING LAW

10.1 Governing law and courts as per Article 9.1 of the Main Agreement

Governing Law: This agreement shall be governed by and interpreted in accordance with the laws of India.

Courts for the resolution of disputes: The Courts of New Delhi.

Signed the.....

at.....

for and on behalf of

KINGFISHER AIRLINES LIMITED

by.....

witnessed by.....

Signed the.....

at.....

for and on behalf of

GLOBE GROUND INDIA Pvt Ltd

by.....

witnessed by.....

(D. SATHYANARAYANAN)

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STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

ANNEX B1 — LOCATION(S), AGREED SERVICES AND CHARGES

TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004

between: **KINGFISHER AIRLINES LIMITED**

having its principal office at:

Kingfisher House, Western Express Highway, Vile Parle (E), Mumbai - 400099

and hereinafter referred to as 'the Carrier'

and: **GLOBEGROUND INDIA PVT. LTD.**

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi - 110 001

and hereinafter referred to as 'the Handling Company'

effective from: **29 March 2008**

This Annex B for

the location(s): **New Bangalore International Airport**

Is valid from: **29 March 2008**

until: **28 March 2015**

and replaces: None

PREAMBLE:

This Annex B is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

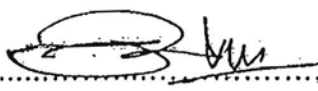
000119

PARAGRAPH 10. GOVERNING LAW

10.1 Governing law and courts as per Article 9.1 of the Main Agreement

Governing Law: This agreement shall be governed by and interpreted in accordance with the laws of India.

Courts for the resolution of disputes: The Courts of New Delhi.

Signed the.....

at.....

for and on behalf of
KINGFISHER AIRLINES LIMITED

by.....

witnessed by.....

Signed the.....

at.....

for and on behalf of
GLOBE GROUND INDIA Pvt Ltd

by.....

witnessed by.....

(D. SATHYANARAYANAN)

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IATA STANDARD GROUND HANDLING AGREEMENT

SIMPLIFIED PROCEDURE

Annex B 1.0 - Location, Agreed Services and Charges

to the Standard Ground Handling Agreement (SGHA) of January 2004

between: **Lufthansa German Airlines
Division Cargo AG**

having its principle office at: **Von Gablenz-Str. 2-6
50679 Koeln
Germany
(and hereinafter referred to as "the Carrier")**

and: **GlobeGround India Pvt. Ltd.**

having its principle office at: **E-9, Connaught Circus, Connaught Place, New Delhi - 110 001
India
(and hereinafter referred to as "the Handling Company")**

This Annex B
for the location: **New Bangalore Airport (BLR)**

is valid from: **11th May 2008 (or from the First flight/Airport Opening Day)**

in connection with: **Attachment 1 - SLA Aircraft Handling**

and replaces: **None.**

PREAMBLE:

This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association, shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

Annex B 1.0 - GGI_BLR_AC Handling

Handling Co. Initials

Carrier Initials

Page 1 of 5

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Paragraph 8 - Training Requirements

- 8.1 Minimum training requirements are listed in Attachment 1. All necessary training costs shall be borne by the Handling Company.

Paragraph 9 - Settlement

- 9.1 Notwithstanding Sub-Article 7.2 of the Main Agreement, settlement of accounts shall be effected within thirty days after receipt of the invoice (in local currency) from the Handling Company through the Carrier's office as follows:

Paragraph 10 - Duration and Termination

- 10.1 Notwithstanding Sub-Articles 11.4 and 11.5 of the Main Agreement this Annex B shall be valid for a period of three years commencing 11th May 2008 through 10th May 2011. Thereafter this Annex B will stay in force until a new Annex B has been concluded or until this Annex B has been terminated in accordance with the provisions of Sub-Articles 11.4 and 11.5 of the Main Agreement.

Paragraph 11 - Governing Law

- 11.1 In line with Article 9.1 of the Main Agreement, the governing law shall be the law of Germany and the court for the resolution of dispute shall be the court of Frankfurt.

signed (Date) _____
at Singapore / Frankfurt
for and on behalf of


signed (Date) 25th April 2008
at New Delhi / Bangalore
for and on behalf of

Lufthansa German Airlines

GlobeGround India


Martin Schlingensiepen
Vice President
Asia Pacific
Division Cargo


Jochen Schneider
Vice President
Corporate Procurement & Facility
Management
Division Cargo


Gaurav Bhatia
Executive Director




Patrick Tschirky
General Manager


Michael Klein
General Manager
Finance & Personnel South Asia

Annex B 1.0 - GGI_BLR_AC Handling

Handling Co. Initials

Carrier Initials

Page 5 of 5



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STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

ANNEX B1 — LOCATION(S), AGREED SERVICES AND CHARGES

TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004

between: **KINGFISHER AIRLINES LIMITED**

having its principal office at:

Kingfisher House, Western Express Highway, Vile Parle (E), Mumbai - 400099

and hereinafter referred to as 'the Carrier'

and: **GLOBEGROUND INDIA PVT. LTD.**

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi - 110 001

and hereinafter referred to as 'the Handling Company'

effective from: **29 March 2008**

This Annex B for

the location(s): **New Bangalore International Airport**

Is valid from: **29 March 2008**

until: **28 March 2015**

and replaces: **None**

PREAMBLE:


This Annex B is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

PARAGRAPH 10. GOVERNING LAW

10.1 Governing law and courts as per Article 9.1 of the Main Agreement

Governing Law: This agreement shall be governed by and interpreted in accordance with the laws of India.

Courts for the resolution of disputes: The Courts of New Delhi.

Signed the.....

at.....

for and on behalf of
KINGFISHER AIRLINES LIMITED

by.....

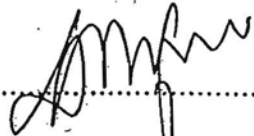
witnessed by.....

Signed the.....

at.....

for and on behalf of
GLOBE GROUND INDIA Pvt Ltd

by.....

witnessed by.....

(D. SATHYANARAYANAN)



दिल्ली DELHI

E 15832

GROUND HANDLING AGREEMENT

An Agreement made this 12th day of February 2008 between SpiceJet Limited having its registered office at Near Steel Gate Bus Stop, Terminal-I, Indira Gandhi International Airport, New Delhi-110037 and corporate office at 319, Udyog Vihar, Phase-IV, Gurgaon-122016, Haryana hereinafter referred to as 'the Carrier'

AND

Globe Ground India Pvt Ltd having its principal office at: E-9 Connaught House Connaught Place, New Delhi - 110 001 hereinafter referred to as 'the Handling Company',

The Carrier and the Handling Company may hereinafter be individually referred to as Party and collectively as Parties.

NOW, THEREFORE, IN CONSIDERATION OF MUTUAL AGREEMENTS, AND COVENANTS HEREIN CONTAINED, THE PARTIES AGREE AS FOLLOWS:

DEFINITIONS AND TERMINOLOGY

For the sake of clarity, the following definitions and terminology apply to the Agreement:

AIRPORT TERMINAL means all buildings used for arrival and departure handling of aircraft.

ARRANGE (or MAKE ARRANGEMENTS FOR) implies that the Handling Company may request an outside agency to perform services in addition to the service in question. The charge of the outside agency shall be paid by the Carrier. The Handling Company assumes no liability toward the Carrier for such arrangements.



IN WITNESS HEREOF THE PARTIES HERETO HAVE EXECUTED THIS CONTRACT,
THE DAY, THE MONTH AND THE YEAR HEREINABOVE WRITTEN.

For Spice Jet Limited



[Signature]
(I. P. SINGH)

For Globe Ground India (P) Limited

[Signature]
Gaurav Bhatia
Director

Witness:

[Signature]
(D. SATHYANARAYANAN)

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STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

ANNEX B — LOCATION(S), AGREED SERVICES AND CHARGES

TO THE STANDARD GROUND HANDLING AGREEMENT (SGHA) OF JANUARY 2004

between: Paramount Airways

having its principal office at:

Alexander Square, 35, Sardar Patel Road, Guindy, Chennai- 600032

and hereinafter referred to as 'the Carrier'

and: Globe Ground India (P) Ltd

having its principal office at:

E-9, Connaught Circus, Connaught Place, New Delhi - 110 001

and hereinafter referred to as 'the Handling Company'

effective from: 23 May 2008

This Annex B for

the location(s): New Bangalore International Airport

is valid from: 23 May 2008

and replaces: None

PREAMBLE:

This Annex B is prepared in accordance with the simplified procedure whereby the Parties agree that the terms of the Main Agreement and Annex A of the SGHA of January 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the Parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.

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8.1

The services of Annex A Section 3, covered by Sub-Paragraph 1.1 of this Annex B, refer only to the following services of Annex A which are performed for the Carrier, services apart from these either to be provided by other organisation(s) or if provided by Globe Ground India (P) Ltd would be under cover of separate agreement(s).

9.1

In accordance Sub-article 11.3 of the Main Agreement, any notice or communication to be given hereunder shall be addressed to the respective parties as follows:

To Carrier

PARAMOUNT AIRWAYS (P) LTD.

near Alexander Square, #34, Sardar Patel Road,

Chennai Gundy, Chennai - 600 032, India

Phone: +91 44 43909090

+91 44 43909063

Email: sureshnair@paramountairways.com

Mr. Suresh Nair

To Handling Company

GLOBE GROUND INDIA PVT LTD.

near E-9, Connaught Circus, Connaught Place,

City Centre, New Delhi - 110 001, India

Phone: +91 11 23415638

+91 11 23415638

Email: pat@globalmail.in

Mr. Patrick Tschirky

10.1

This Main Agreement shall continue in force until terminated by either Party giving sixty days prior notice to the other party or when the Carrier ceases to operate to the location.

10.2

Termination by either Party of all or any part of the services to be furnished at a specific location requires sixty days prior notice to the other Party. In the event of part termination of services, consideration shall be given to an adjustment of charges.

11.1

Governing law and courts as per Article 9.1 of the Main Agreement.

Governing law: This agreement shall be governed by and interpreted in accordance with the laws of India. Courts for the resolution of disputes: The Courts of New Delhi.

Signed the SGHA ANNEX B GGU/ELR MAY 23 2008 (REV IATA AHM 310 JAN 2004).

at Chennai on 20/05/08

for and on behalf of

PARAMOUNT AIRWAYS (P) LTD.

at BANGALURU, INDIA On

for and on behalf of

GLOBE GROUND INDIA PVT LTD.

by

Name: Suresh Nair

Witnessed by

Name: N.A. VENKATESAN

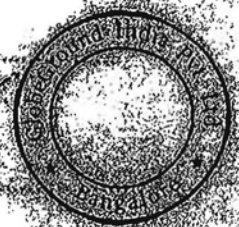


by

Name: Patrick Tschirky

Witnessed by

Name:



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IATA STANDARD GROUND HANDLING AGREEMENT

STANDARD GROUND HANDLING AGREEMENT - SIMPLIFIED PROCEDURE

Annex B 1.0 - Location(s), Agreed Services and Charges

to the Standard Ground Handling Agreement (SGHA) of January 2004

between: **Deutsche Lufthansa Aktiengesellschaft**

having its principal office at: Von-Gablenz-Str. 2-6
50679 Köln
Germany

hereinafter referred to as "the Carrier"

and: **Globe Ground India Pvt. Ltd.**

having its principal office at: Vatika Triangle , Ground Floor
Sushant Lok, Phase 1
Gurgaon, 122 002
India

hereinafter referred to as "the Handling Company"

effective from: **01.04.2008 (first day opening new airport, whatever prevails)**

This Annex B **1.0**

for the location(s): Bangalore, India (BLR)

is valid from: **01.04.2008 (first day opening new airport, whatever prevails)**

and replaces: **none**

PREAMBLE:

This Annex B is prepared in accordance with the simplified procedure whereby the Carrier and the Handling Company agree that the terms of the Main Agreement and Annex A of the SGHA of 2004 as published by the International Air Transport Association shall apply as if such terms were repeated here in full. By signing this Annex B, the parties confirm that they are familiar with the aforementioned Main Agreement and Annex A.



Deutsche Lufthansa AG

Signed the 13/03/08
at

for and on behalf of
Globe Ground India Pvt. Ltd.

Felix Redeker
General Manager
Operations & Airport Services
Asia & Pacific

Signed the 13/03/08
at

for and on behalf of
Deutsche Lufthansa Aktiengesellschaft

Signed the 13/03/08

SERVICE PROVIDER RIGHT HOLDER AGREEMENT
(Ground Handling Services at the New Bangalore International Airport)

BETWEEN

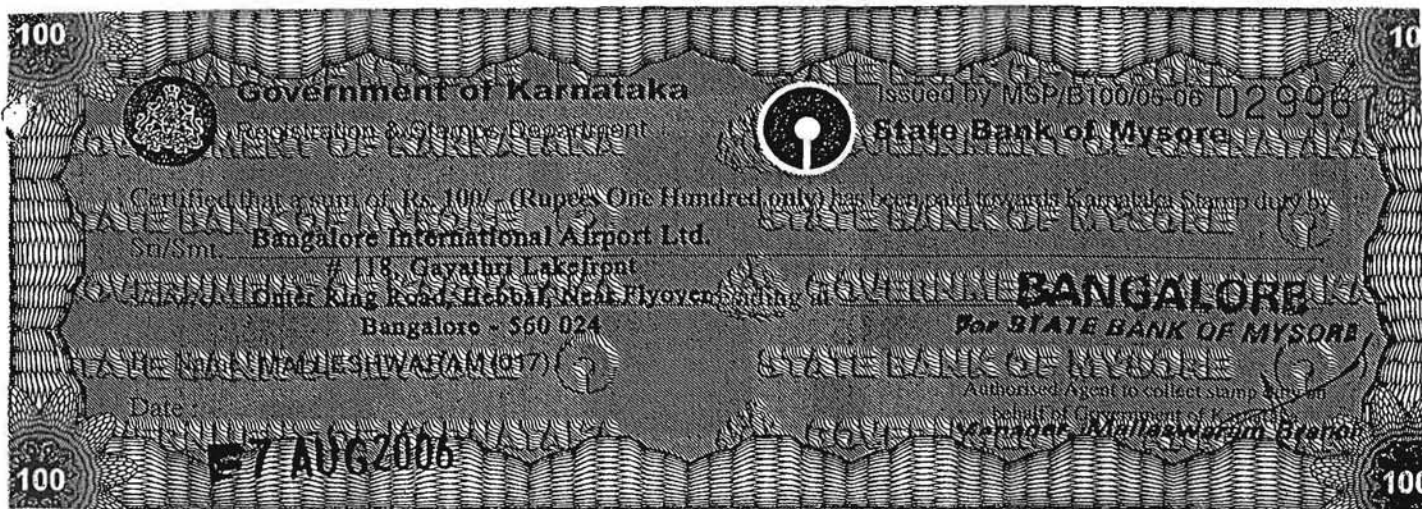
Bangalore International Airport Limited ("BIAL")

AND

GlobeGround India Private Limited ("SPRH")

[Handwritten signature]

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THIS GROUND HANDLING SERVICE PROVIDER RIGHT HOLDER AGREEMENT ("Agreement") is made on the 23rd day of August, 2006 by and between:

1. **BANGALORE INTERNATIONAL AIRPORT LIMITED**, a company incorporated with limited liability under the Companies Act, 1956, having its registered office at #118, Gayathri Lakefront, Outer Ring Road, Hebbal, Bangalore - 560024 (hereinafter referred to as "BIAL", which expression shall be deemed to include its successors and assigns); and
2. **GLOBEGROUND INDIA PRIVATE LIMITED**, a company incorporated with limited liability under the Companies Act, 1956, having its registered office at E-9, Connaught House, Connaught Place, New Delhi - 110 001, (hereinafter referred to as "SPRH", which expression shall be deemed to include its successors and permitted assigns).

WHEREAS

- A. Pursuant to a Concession Agreement (defined later), the Government of India has granted BIAL the exclusive right and privilege to carry out the development, design, financing, construction, commissioning, maintenance, operation and management of the Airport, in accordance with the terms contained therein.

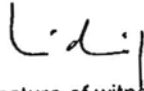
BIAL - SPRH Agreement (Ground Handling Services)

Page # 2

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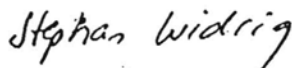
IN WITNESS WHEREOF, these presents)
have been entered into the day and year
first above written. Signed for and on
behalf of
Bangalore International Airport Limited)
By a duly authorized representative)
in the presence of:)



Signature of witness



Signature of Authorised Representative




Name and address of witness

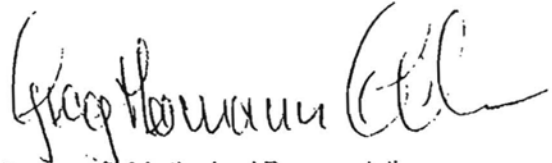


Name of Authorised Representative

Signed for and on behalf of)
GlobeGround India Private Limited)
By a duly authorised representative)
in the presence of:)



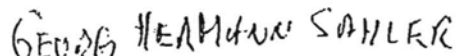
Signature of witness



Signatures of Authorised Representative



Name and address of witness



Name of Authorised Representative





June 25, 2012

Mr. C V Deepak
AERA Building
Administrative Complex
Safdarjung Airport
New Delhi 110 003

Submission of ATP for 1st, 2nd and 3rd Tariff Year on behalf of: GLOBEGROUND INDIA PRIVATE LIMITED for its operations at Bangaluru International Airport, Bangalore

Dear Sir,

Please find enclosed the following documents in connection with the cited subject matter:

- a. Form B
- b. Annual Tariff Proposal for Tariff Years 1, 2 and 3 in Form 14(b).
- c. Copies of user agreements (only first and last page of the agreement may be uploaded for stakeholder consultation).
- d. Copy of the Concession Agreement (confidential and not to be published).
- e. Copy of Award Letter by the Airport Operator (may be uploaded for stakeholder consultation).

Kindly do let us know in case any further information is required in this regard.

Yours sincerely

For GlobeGround India Private Limited


Authorized Signatory

Place: New Delhi

Encl.: as above

GlobeGround India Pvt. Ltd.
E-9, Connaught House
Connaught Place
New Delhi - 110 001 India
Phone : +91 11 23415638 / 30417700
Fax : +91 11 23416112 / 30417777
E-Mail : globeground@thebirdgroup.com

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Bangalore International Airport Limited

118 Gayathri Lakefront, Outer Ring Road, Hebbal, Bangalore - 560 024, India
Tel: +91-80-2354 0000 Fax: +91-80-2333 3400 www.bialairport.com



Bangalore
11th January, 2008

TO WHOM IT MAY CONCERN

We hereby certify that M/s. GlobeGround India Pvt. Ltd. has been awarded the Service Provider Right for undertaking ground handling services at the future Bangalore International Airport, Devanahalli, Karnataka. In this regard, M/s. GlobeGround India Pvt. Ltd. is also permitted to bring in necessary ground handling equipments to the airport.

Yours sincerely
for Bangalore International Airport Limited

Stephan Widrig
Chief Commercial Officer



Registered Office: 118 Gayathri Lakefront, Outer Ring Road, Hebbal, Bangalore - 560 024, India

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