

भारत स्टार्स सर्विसेज
प्राइवेट लिमिटेड



BHARAT STARS SERVICES
PRIVATE LIMITED

Ref: HO. BSSPLAERA

Dt: 09.02.2012

To
The Secretary
Airport Economic Regulatory Authority of India
AERA Building
New Delhi

Kind Attn: Shri. C.V. Deepak

Dear Sir,

Sub: In the matter of Economic regulation- Service provided for cargo facility, Ground Handling, and supply of fuel to the aircrafts – Into plane service fee at Bangalore Airport – Reg


This is with reference to our letter of even reference dated 27.04.2011 & 08.06.2011 AERA order no. 20/2011-12 dt. 25.10.2011. Please find enclosed BSSPL- Bangalore ATP 2011- 2012 as annexure A, B & C. This ATP is in line with our MYTP submitted on 27.04.2011.

However we request you to approve the below given rates as per prevailing agreement with airport operator BIAL.

Price (In Rs/ Kilo Litre)					
Period	Fuelling Aircraft	Defueling Aircraft		Re- fueling de- fueled product Into Aircraft	
		Within 48 hours	Beyond 48 hours	Within 48 hours	Beyond 48 hours
01.04.2011 to 31.05.2011	210	201	252	231	252
01.06.2011 to 31.03.2012	220.50	220.50	264.50	242.55	264.60

* This rate is based on Annual Escalation of 5%

Thanking You


V. Ranjan

Chief Executive Officer.

RCM(R)
on file ps.

W
9/2/2012

OSD II/176
09/02/20

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कॉर्पोरेट ऑफिस : 4 मंजिल, प्लॉट ए-5 एवं 6, सेक्टर-1, नोएडा - 201 301, भारत फोन : +91 120 2474493 / 4407 फैक्स : +91 120 2474481 / 483
Corporate Office : 4th Floor, Plot A-5 & 6, Sector-1, Noida - 201 301, India Phone: +91 120 2474493 / 4407 Fax : +91 120 2474481 / 483

रजिस्टर्ड ऑफिस : सी.पी.सी.एल. एविएशन फ्यूलिंग स्टेशन, इंदिरा-गांधी इन्टरनेशनल एयरपोर्ट टर्मिनल II, न्यू दिल्ली - 110061
Registered Office: BMOA BSSPL Fueling Station, Indira Gandhi International Airport Terminal II, New Delhi 110061

Form B

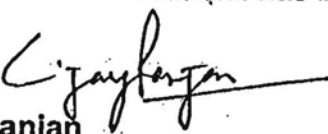
BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA,
AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF AND ON
BEHALF OF:

M/S BHARAT STAR SERVICES PRIVATE LIMITED

I, Vijay Ranjan, aged 50 resident of D1702, BPCL Housing Complex, Sector 56, Noida 201301 acting in my official capacity as Chief Executive Officer in *M/s Bharat Star Services Private Limited* having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport Terminal II, New Delhi-110061 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s Bharat Star Services Private Limited* in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
 - a. Proposed detailed break-up of Tariff(s) based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2, and
 - b. Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.


V. Ranjan
(Chief Executive Officer)

Place: New Delhi

000045

Form 14(b): Annual Tariff Proposal for Tariff Year 2011-12

Period	Tariff heading	Conditions of Tariff		Applicable Discount/ Surcharge	Estimated Units	Estimated Revenues
		e.g. Tariff per KL of Fuel			e.g. Throughput in KL	Tariff * Estimated Units
		Rates as per ATP Calculation (a)	Rates as agreed with Airport Operator (5% escalation) (b)		(c)	(b)*(c)
From 01.04.2011 to 31.05.2011	Fueling Aircraft	295.08	210		18600	3.91
	Defuelling Aircraft:					
	within 48 hrs		210		*	*
	beyond 48 hrs		252		*	*
	Refuelling defuelling Product					
	within 48 hrs		231		*	*
	beyond 48 hrs		252		*	*
From 01.06.2011 to 31.03.2012	Fueling Aircraft	302.15	220.50		93000.00	20.51
	Defuelling Aircraft:					
	within 48 hrs		220.50		*	*
	beyond 48 hrs		264.60		*	*
	Refuelling defuelling Product					
	within 48 hrs		242.55		*	*
	beyond 48 hrs		264.60		*	*
	Total				111600	24.41

* No value is considered as defuelling & redelivery are rare occasions with negligible volume.



20884/2012
20884-1/2/2/12

भारत स्टार्स सर्विसेज प्राइवेट लिमिटेड



BHARAT STARS SERVICES
PRIVATE LIMITED

HO.BSSDPL.AERA

Date: 22.06.2012

To

Secretary
Airport Economic Regulatory Authority of India
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi-110003

Mga (MK)

Kind Attn: Mr. C.V. Deepak

Dear Sir,

Subject: In the matter of economic regulation – Service Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft – Into-Plane Service Fee at Bengaluru International Airport.

We write with reference to Order No. 20/2011-12 dt 25.10.2011 and corrigendum of the order 20/2011-12 dt 24.01.2012.

Annual Tariff Proposal (ATP) for FY 2011-12 has already been submitted vide our letter of even reference dated 09.02.2012.

The rates requested for your approval for FY 2011-12 is given below for ready reference.

PERIOD	ITP Fee in Rs. /Kilo Litre as per BIAL				
	Fuelling Aircraft	Defuelling Aircraft		Refuelling of Defuelled product	
		Within 48 hours	Beyond 48 hours	Within 48 hours	Beyond 48 hours
01.04.2011 to 30.05.2011	210.00	210.00	252.00	231.00	252.00
01.06.2011 to 31.03.2012	220.50	220.5	264.60	242.55	264.60

Please find enclosed ATP of BSSPL for FY 2012-13 for Bengaluru International Airport (BIAL). The proposed rates for your approval are given in tabular form in the next page.

Page 1 of 2

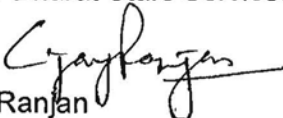
PERIOD	ITP Fee in Rs. /Kilo Litre as per BIAL				
	Fuelling Aircraft	Defuelling Aircraft		Refuelling of product	
		Within 48 hours	Beyond 48 hours	Within 48 hours	Beyond 48 hours
01.04.12 to 30.05.2012	220.50	220.5	264.60	242.55	264.60
01.06.2012 to 31.03.2013	231.53	231.53	277.83	254.68	277.83

This submission including the enclosed "Agreements", Financial & other Business details is confidential in nature. It is requested that the same is not put in public domain to ensure that our business interests are protected & confidentiality is maintained.

Thanking you & assuring of our best co-operation at all times.

Yours faithfully

For Bharat Stars Services Private Limited


V. Ranjan
Chief Executive Officer

Enclosed: As above.

-448-

Form B

**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA
AT NEW DELHI**

**SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF AND ON
BEHALF OF:**

M/S BHARAT STARS SERVICES PRIVATE LIMITED

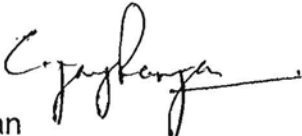
I, Vijay Ranjan, aged 50 resident of D1702, BPCL Housing Complex, Sector 56, Noida 201301 acting in my official capacity as Chief Executive Officer in *M/s Bharat Stars Services Private Limited* having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport Terminal II, New Delhi-110061 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of *M/s Bharat Stars Services Private Limited* in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
(i) ~~Estimated Maximum Allowed Yield per Unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to Clause 3.2;~~

OR

Proposed detailed break-up of Tariff(s) based on Clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 (*strikeout whichever is not applicable*); and

(ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.


V. Ranjan
(Chief Executive Officer)

Place

Date: 22.06.2012

Form 14(b): Annual Tariff Proposal for Tariff Year 2011-12

Revised

in million

Tariff heading	Conditions of Tariff		Applicable Discount/ Surcharge	Estimated Units	Estimated Revenues
	e.g. Tariff per KL of Fuel			e.g. Throuhput in KL	Tariff * Estimated Units
	Rates as per ATP Calculation (a)	Rates as agreed with Airport Operator (5% escalation) *		(c)	(b)*(c)
Tariff: INTO PLANE Service (Proposed) From 01.04.2011 to 31.05.2011	310.55	210.00	Nil	18600	3.91
Tariff: INTO PLANE Service (Proposed) From 01.06.2011 to 31.03.2012	310.55	220.50	Nil	93000	20.51
Total				111600	24.41

Annual Tariff Proposal for Tariff Year 2012-13

in million

Tariff heading	Conditions of Tariff		Applicable Discount/ Surcharge	Estimated Units	Estimated Revenues
	e.g. Tariff per KL of Fuel			e.g. Throuhput in KL	Tariff * Estimated Units
	Rates as per ATP Calculation (a)	Rates as agreed with Airport Operator (5% escalation) **		(c)	(b)*(c)
Tariff: INTO PLANE Service (Proposed) From 01.04.2012 to 31.05.2012	306.78	220.50		19530	4.31
Tariff: INTO PLANE Service (Proposed) From 01.06.2012 to 31.03.2013	306.78	231.53	Nil	97650	22.61
TOTAL				117180	26.91

* Approval is sought for this rate only which is less that the arrived rate as per EMAY of Form 14(a)

** Approval is sought for this rate only which is less than the arrived rate as per EMAY of Form 14(a)

Tariff for defuelling and refeulling of defuelled product is already indicated in our covering letter.

[Signature]

[Signature]

ANNEXURE - III

Form F 1(a) - BSSPL Historical and Proposed Aggregated Revenue Requirement with Tariff

S.N.	Aggregated Revenue Requirement	2010-11 (Audited)		2011-12		2012-13
		01.04.10 to 31.05.10	01.06.10 to 31.03.11	Tariff Year t		Tariff Year t+1
				01.04.11 to 31.05.11	01.06.11 to 31.03.12	
1(a)	Aggregated Revenue Requirement (As per ATP)	36.30		34.66		35.95
1(b)	Actual Revenue received	25.41				
2	Tariff Already charged (As per Aera order)*	200	200.00	200.00	200.00	-
3	Tariff as per agreement with Airport Operator (BIAL). (5% annual escalation)	200	210.00	210.00	220.50	231.53
4	Tariff as arrived from our ATP proposal	-	-	310.55	310.55	306.78

Initially as per intimation from BIAL tariff of Rs. 210/KL was charged w.e.f. 01.06.2010, which was revised to Rs. 200/KL w.e.f. 01.11.2010 till 31.03.11 as per advice from AERA. However in accordance with the advice, credit notes were issued to the parties for Rs. 10/KL for services rendered between June to Nov. 2010.

Though approval is received from AERA for Rs.210/- BSSPL not charged for additional rate as per order awaited from tribunal

PROPOSED RATES FOR APPROVAL

S.N.	(Tariff as per available agreements with operator and supplier)	Tariff Year t (2011-12)	Tariff Year t (2011-12)	Tariff Year t+1
		01.04.11-31.05.11	01.06.11-31.03.12	2012-13
1	Tariff for Into-Plane Refueling	210.00	220.50	231.53
2	Defueling within 48 hrs.	210.00	220.50	231.53
3	Defueling after 48 hrs.	252.00	264.60	277.83
4	Refueling of Defueled product with in 48 hrs.	231.00	242.55	254.68
5	Refueling of Defueled product beyond 48 hrs.	252.00	264.60	277.83

* rates enhanced at 5% annual escalation

Please find enclosed herewith the following as per the proposed tariff rate:

- 1 Projected Profit & Loss Account
- 2 Projected Balance Sheet
- 3 Projected Cash Flow Statement

Signature

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Dated 10th June, 2009

ADDENDUM TO THE
AGREEMENT FOR INTO-PLANE SERVICES AGREEMENT
AT
BANGALORE INTERNATIONAL AIRPORT
BETWEEN

BHARAT STARS SERVICES PVT. LTD.
AND
BHARAT PETROLEUM CORPORATION LTD.

Further to the 'Into-Plane Agent Agreement' (Agreement) for the supply of Aviation Fuel at Bangalore International Airport dated 10th June, 2008, between M/s Bharat Stars Services Pvt. Ltd. and Bharat Petroleum Corporation Ltd, the following has been added as Addendum to the Agreement.

1. Further to Clause 5.1 of the Agreement, the validity of the Agreement has been extended beyond the date 10th June, 2009.
2. The rest of the Clauses in the Agreement remain same.
3. The Addendum should be read in conjunction with the Agreement and is integral part of the Agreement.
4. This has been mutually agreed between the 'Parties'.

IN WITNESS WHEREOF the Parties have caused Addendum to the Agreement to be duly executed the day and year first above written.

Signed and sealed for and behalf of
BHARAT PETROLEUM CORPORATION LTD.)
[THE SUPPLIER])

by S P Mathur
Executive Director & Head Aviation S B U)
Registered Office: Mumbai)



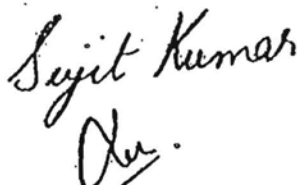
Signed for and behalf of
BHARAT STARS SERVICES PVT. LTD)
[THE INTO-PLANE AGENT])

by Vijay Ranjan
Chief Executive Officer)
Registered Office: Delhi)



WITNESS:

1.)



2.)

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उत्तर प्रदेश UTTAR PRADESH

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INTO PLANE AGENT AGREEMENT

THIS INTO PLANE AGENT AGREEMENT is made on 10TH JUNE 08 at NOIDA

BETWEEN

Bharat petroleum Corporation Ltd, a company incorporated under the provisions of the Companies Act, 1956 and having its registered office at Bharat Bhawan, 4 & 6 Currimbhoy Road, Ballard Estate, Mumbai-400 001 represented herein by its General Manager & Head, SBU (Aviation) Mr. S.P.Mathur, (hereinafter referred to as the Supplier, which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its executors, administrators and permitted assigns) of the First Part;

AND

Bharat Stars Services Pvt. Ltd, a company incorporated under the provisions of the Companies Act, 1956 and having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport, Terminal-II, New Delhi - 110061 represented herein by its Chief Executive Officer, Mr. V.Ranjan, (hereinafter referred to as the Into Plane Agent, which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its executors, administrators, successors and permitted assigns) of the Second Part.


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IN WITNESS WHEREOF the Parties have caused this Agreement to be duly executed the day and year first above written.

SIGNED for and on behalf of
[THE SUPPLIER]
by: S.P.Mathur.

General Manager & Head, SBU (Aviation)

BPCL, Registered Office: Mumbai


S.P. MATHUR
General Manager (Aviation)
Bharat Petroleum Corporation Ltd.
A-5 & 6, Sector-1, Noida-201 301 (U.P.)

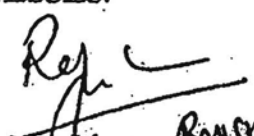
SIGNED for and on behalf of
[INTO PLANE AGENT]
by: Vijay Ranjan
Chief Executive Officer

Bharat Stars Services Pvt Ltd
Registered Office: Delhi

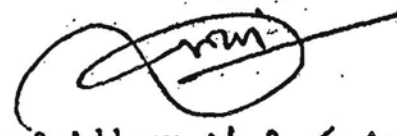


WITNESSES:

1)


Name & Address: Ram Narayan
BPCL

2)


Name & Address: N.P. GAWAI, Sr. M.
BPCL - Noida

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Dated 9th June, 2009

**ADDENDUM TO THE
AGREEMENT FOR INTO PLANE SERVICE
AT
BANGALORE INTERNATIONAL AIRPORT**

**BETWEEN
BHARAT STARS SERVICES PRIVATE LIMITED
&
HINDUSTAN PETROLEUM CORPORATION LIMITED**

Further to the 'Into Plane Agent Agreement' (Agreement) for the supply for Aviation Fuel at Bangalore International Airport dated 9th June 2008 between M/s Bharat Stars Services Private limited and M/s Hindustan Petroleum Corporation Limited, the following has been added as addendum to the agreement :-

1. Further to clause 5.1 of the Agreement, the validity of the Agreement has been extended beyond the date 9th June, 2009.
2. The rest of the Clauses in the Agreement remain the same.
3. The Addendum should be read in conjunction with the Agreement and integral part of the Agreement.
4. These has been mutually agreed between the 'Parties'

IN WITNESS WHEREOF the Parties have caused Addendum to the Agreement to be duly executed the day and year first above written.

Signed and sealed for and behalf of
HINDUSTAN PETROLEUM CORPORATION LIMITED.)
[THE SUPPLIER]

by K. SRINIVAS
DGM (I/C) & Head SBU (Aviation)
HPCL, Registered Office, Mumbai.)

Signed and sealed for and behalf of
BHARAT STARS SERVICES PRIVATE LIMITED)
[THE INTO-PLANE AGENT]

by VIJAY RANJAN
Chief Executive Officer,
Registered Office, Delhi)

WITNESS

1. **BOONY G. CHACKO** 

2.

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भारतीय गैर न्यायिक

एक सौ रुपये

Rs. 100

रु. 100

ONE
HUNDRED RUPEES



भारत INDIA
INDIA NON JUDICIAL

General Station, Mumbai
MAHARASHTRA
16 APR 2008
Proper Officer

Shri. M. D. Kadam

दि. महाराष्ट्र मंत्रालय अँड अलाईड ऑफिसस
को. आरप. बैंक लि., मंत्रालय, मुंबई ४०० ०३३
ए. स. वही. क्रमांक - ६६४
क्र. ३ - ४ दिनांक :-
बां. शाखा, बांद्रा (पु). मुंबई
सर्वश्री/श्री/श्रीमती Mr. Vijay Ranjan
यांना न्यायेतर मुद्रांक रु. _____ चा
विकला.

AZ 8419

मुद्रांक विक्रेता

प्रविण शंकर कीरीयन

INTO PLANE AGENT AGREEMENT

This INTO PLANE AGENT AGREEMENT is made on 09.06.2008 Mumbai

BETWEEN

Hindustan petroleum Corporation Ltd, a company incorporated under the provisions of the Companies Act, 1956 and having its registered office at 17, Jamshedji Tata Road, Mumbai-400 020 represented herein by its DGM (I/Charge) & Head, SBU (Aviation), Mr. K.Srinivas, (hereinafter referred to as the Supplier, which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its executors, administrators and permitted assigns) of the First Part;

AND

Bharat Stars Services Pvt. Ltd, a company incorporated under the provisions of the Companies Act, 1956 and having its registered office at BPCL Aviation Fuelling Station, Indira Gandhi International Airport, Terminal-II, New Delhi - 110061 represented herein by its Chief Executive Officer, Mr. V.Ranjan, (hereinafter referred to as the Into Plane Agent, which expression shall, unless repugnant to the meaning or context thereof, be deemed to mean and include its executors, administrators, successors and permitted assigns) of the Second Part.

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IN WITNESS WHEREOF the Parties have caused this Agreement to be duly executed the day and year first above written.

SIGNED for and on behalf of)
[THE SUPPLIER])

by: Mr. K. Srinivas)
DGM (IA/Charge) & Head SBU (Aviation)

HPCL, Registered Office: Mumbai

For HINDUSTAN PETROLEUM CORPORATION LTD.


K. SRINIVAS
Constituted Attorney

SIGNED for and on behalf of)
[INTO PLANE AGENT])

By Mr. Vijay Ranjan)
CEO)

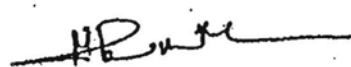
Bharat Stars Services Pvt Ltd
Registered Office: Delhi



WITNESSES:

1) 

2)



Name & Address:

S.S. BRAMHE
HPCL, MUMBAI

Name & Address:

P.J. KAVDE
BPA, MUMBAI

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GOVERNMENT OF KARNATAKA

REGISTRAR GENERAL & STAMPS

Dated 12th September 2009

& Sub

**ADDENDUM TO THE
AGREEMENT FOR INTO PLANE AGREEMENT**

**BETWEEN
BHARAT STARS PRIVATE LIMITED
AND
SHELL MRPL AVIATION FUELS AND SERVICES PRIVATE LIMITED**

Further to the Into Plane agreement dated 12th September 2009, between M/s Bharat Stars Services Private Limited and M/s Shell MRPL Aviation Fuels and Services Private Limited, the following were added as addendum :-

- 1) The agreement is valid from 12th September 2009, unless terminated pursuant to the following :
 - a) By the Supplier in the event the Into Plane Agent ceases to be entitled to perform the services at the Airport.
 - b) By Into Plane Agent in the event the Supplier ceases to be entitled to supply ATF through the Facility.
 - c) By either party, by providing to the other party, a three month's notice indicating its intention to terminate this agreement.
- 2) All other clauses remains same.

Executed by

On behalf of M/s Shell MRPL Aviation Fuels and Services Private Limited

Sanjay Varkey, CEO

Witness :

On behalf of M/s Bharat Stars Services Private Limited

Vijay Ranjan, CEO

Witness :

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ನೋಂದಣಿ ಹಾಗೂ ಮುದ್ರಾಂಕ ಇಲಾಖೆ
Registration and Stamps Department

ಚೀಲೆ : ರೂ. 2/-

ಈ ಹಾಳೆಯನ್ನು ಯಾವುದೇ ದಸ್ತಾವೇಜಿಗೆ ಉಪಯೋಗಿಸಬಹುದು
This sheet can be used for any document

ದಸ್ತಾವೇಜನ್ನು ಬರೆದುದಕ್ಕೊಟ್ಟ ದಿನಾಂಕ
Date of execution

ಪಾವತಿಸಿದ ಒಟ್ಟು ಮುದ್ರಾಂಕ ಶುಲ್ಕ ರೂ.
Total stamp duty paid Rs.

Dated 12th September 2009

ADDENDUM TO THE
AGREEMENT FOR INTO PLANE AGREEMENT

BETWEEN
BHARAT STARS PRIVATE LIMITED
AND
SHELL MRPL AVIATION FUELS AND SERVICES PRIVATE LIMITED

Further to the Into Plane agreement dated 12th September 2009, between M/s Bharat Stars Services Private Limited and M/s Shell MRPL Aviation Fuels and Services Private Limited, the following were added as addendum :-

- 1) The agreement is valid from 12th September 2009, unless terminated pursuant to the following :
 - a) By the Supplier in the event the Into Plane Agent ceases to be entitled to perform the services at the Airport.
 - b) By Into Plane Agent in the event the Supplier ceases to be entitled to supply ATF through the Facility.
 - c) By either party, by providing to the other party, a three month's notice indicating its intention to terminate this agreement.
- 2) All other clauses remains same.

Executed by

On behalf of M/s Shell MRPL Aviation Fuels and Services Private Limited

Sanjay Varkey, CEO

Witness :

On behalf of M/s Bharat Stars Services Private Limited

Vijay Ranjan, CEO

Witness :

000085