



CARGO SERVICE CENTER

ANNEXURE-1

1/6

April 24th, 2012

To,
The Chairman,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi 110 003

Subject: Submission of Annual Tariff Proposal for CSC Perishable Cargo Terminal at SVPI Airport, Ahmedabad.

Dear Sir,

This is in reference to the submission of the Multi Year Tariff Proposal for the CSC Perishable Cargo Terminal at SVPI Airport, Ahmedabad.


I am forwarding the Annual Tariff Proposal (Form 14 (b)) as required per the Guidelines for determination of Tariff of Service provided for Cargo Facility, Ground Handling and Supply of Fuel to aircraft.

Further I would like to indicate that the projections for volumes, and subsequently revenues from various services, have not been made due to lack of precedents as well as statistical data.

I hope the Authority will approve the proposed Tariff plan for Tariff year 2012-13 effective 16th May 2012.

I would be happy to provide any clarification if so required by the Authority.

Yours Sincerely,


Radharaman Panicker
Chief Executive Officer



Encl:

1) Annual Tariff Proposal Form 14 (b).

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA


AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/S CARGO SERVICE CENTER INDIA PRIVATE LIMITED

I, Radharamanan Panicker, aged 52 year's resident of Flat No. 305, Dheeraj Basera, Opposite Soni Complex, Malad (W), Mumbai- 64, acting in my official capacity as Chief Executive Officer in M/s Cargo Service Center India Private Limited having its registered office at 301-303, Rangoli, Sahar road, Sahar, Andheri (E), Mumbai- 400099 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Cargo Service Center India Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia:
 - (i) Proposed detailed break-up of Tariff(s) where the Authority has specified a light touch approach for the duration of the Control Period and (ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.


Radharamanan Panicker
Chief Executive Officer



Form - 14(b) – 1
City Side Tariff

TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP) AT NEW PERISHABLE CARGO TERMINAL
MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT
EFFECTIVE FROM 1ST APRIL, 2012 AND VALID TILL 31ST MARCH, 2013

S.No.	Charges	Rate	Remarks
1. Loading / Unloading Charges			
1.1.	Loading / Unloading Charges	1.25	Rs / Kg subject to minimum of Rs.150 per AWB
2. TSP Charges			
2.1.	TSP Charges	0.75	Rs / Kg subject to minimum of Rs.150 per AWB
3. Demurrage Charges			
3.1.	Demurrage/Storage Charges beyond 24 hrs free period	3.00	Rs / Kg / Day subject to minimum of Rs.150 per AWB Demurrage free period shall be as per government order issued from time to time.
4. Customs Cost Recovery Charges			
4.1.	Customs Cost Recovery Charges	0.50	Rs / Kg
5. Optional Charges			
5.1	Special Handling (Pharmaceutical, to maintain product temperature on request)	2,000.00	Rs / AWB
5.2	Back to Town	50 % of TSP charges	Rs / Kg subject to minimum of Rs.50 per AWB If not cleared within 24 hrs of intimation, demurrage charges will be applicable

Note:

- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.



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2. For misdeclaration of weight above 2% and up to 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five times the applicable TSP charges of the differential weight. No penal charges will be there for variation up to and inclusive of 2%.
3. While it is our intention not to allow any other agencies to operate inside the facility, in case for special reason exporters wants to engage their own labour, discount of 5% will be granted in TSP charges for offloading the cargo from truck and putting on custom examination area, and on pallets.
4. All invoices will be rounded off to nearest Rs.5. As per IATA Tact Rule book Clause-5.7.2, rounding off procedure, when rounding off Unit is 5.

For Example:

When the results of calculations are between/and	Rounded off amount will be
102.5 - 107.4	105
107.5 - 112.4	110

5. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
6. Demurrage free period shall be as per government order issued from time to time, which will not attract any demurrage charges.



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Form - 14(b) – 2

Air Side Tariff

MAXIMUM TARIFF FOR VARIOUS ELEMENTS OF CARGO HANDLING FOR THE AIRLINE CUSTOMERS AT NEW PERISHABLE CARGO TERMINAL MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT EFFECTIVE 1ST APRIL 2012 AND VALID TILL 31ST MARCH 2013

S.No.	Charges	Price	Currency	Price Driver	Remarks
1	Export handling per kg for Full Handling.	1.75	INR	Per KG	subject to a minimum chargeable weight of 500 kgs per flight
2	Perishable cargo storage beyond demurrage free period after acceptance	3.00	INR	Per KG	subject to minimum chargeable weight of 100 kgs per AWB
3	X-ray screening/physical examination	2.00	INR	Per KG	subject to a minimum chargeable weight of 500 kgs per flight
4	Miscellaneous Charges (None of the above)	3.00	INR	Per KG	subject to minimum charge of INR 1000 per awb
5	Full HAWB data capture per HAWB	26.00	INR	Per AWB	
6	DRY Ice Checklist charges	700.00	INR	Per AWB	
7	DGR Acceptance fee	1400.00	INR	Per AWB	
S.No.	Charges	Price	Currency	Price Driver	Remarks
8	DGR-fee, in case shipment above 20 pieces	50.00	INR	Per Additional Unit	
9	Special Handling (Pharmaceutical, to maintain product temperature on request by shipper/airline)	2000.00	INR	Per Unit	
10	ULD cleaning / unit	5000.00	INR	Per Unit	

Note:

1. Demurrage will be applicable to airlines if custom cleared cargo is stored in the warehouse beyond the free period in case of export cargo
2. Handling rates provided above are inclusive of scope of handling services including physical handling, document handling and IT handling.
3. Handling rates will vary depending on whether the document handling fees are collected by the airline or CSC.



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4. Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
5. In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
6. Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.



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CARGO SERVICE CENTER

Dated: 18th June 2012

To,
Mr. C.V. Deepak,
OSD,
The Airport Economic Regulatory Authority
Safdarjung Airport,
Safdarjung,
New Delhi

Sub: Our proposal for approval of Tariff for Cargo handling at Center for Perishable Cargo at Ahmedabad airport and Annual Tariff plan for FY 2012-13

Dear Mr. Deepak,

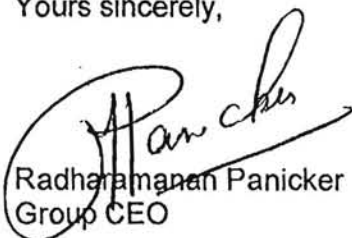
This has reference to our discussion on the application filed by Cargo Service Center India Pvt Ltd for approval of Tariff for cargo handling at Center for Perishable Cargo at Ahmedabad airport and Annual Tariff plan for FY 2012-13 vide our letter dated 24th April 2012.

As discussed I am forwarding the proposed Five Year Tariff plan both for City side tariff and Air side Tariff as well for consideration and approval of the Authority. In respect of the said plan please note that the tariff proposal for Custom cost recovery on estimate basis based on cost recovery notice given for first year. The final tariff applied will depend on actual cost recovery charged by Customs.

I would urge the Authority to clear and approve our Tariff proposals at the earliest as the session has already started and any delay will hamper export of perishable cargo at Ahmedabad airport.

Warm regards.

Yours sincerely,


Radharamanan Panicker
Group CEO

**FIVE YEARS TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP) AT NEW PERISHABLE CARGO TERMINAL
MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT
EFFECTIVE FROM 1ST APRIL, 2012 AND VALID TILL 31ST MARCH, 2017**

S.No.	Charges	Price per Financial Year Basis					Price Driver	Remarks
		2012-13	2013-14	2014-15	2015-16	2016-17		
1. Loading / Unloading Charges								
1.1	Loading / Unloading Charges	1.25	1.30	1.30	1.40	1.40	INR Per kg	Subject to minimum of INR150 per AWB
2. TSP Charges								
2.1	TSP Charges	0.75	0.75	0.75	0.75	0.75	INR Per kg	Subject to minimum of INR150 per AWB
3. Demurrage Charges								
3.1	Demurrage/Storage Charges beyond 24 hrs free period	3.00	3.00	3.20	3.20	3.50	INR Per kg	Subject to minimum fee of INR150 per AWB. Demurrage free period shall be as per government order issued from time to time.
4. Customs Cost Recovery Charges								
4.1	Customs Cost Recovery Charges	0.50	0.60	0.65	0.70	0.70	INR Per kg	Indicative based on estimated volume therefore subject to actual cost recovery made by customs
5. Optional Charges								
5.1	Special Handling (Pharmaceutical, to maintain product temperature on request)	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	INR per AWB	
5.2	Back to Town	50 % of TSP charges	50 % of TSP charges	50 % of TSP charges	50 % of TSP charges	50 % of TSP charges	INR per AWB	Subject to minimum fee of INR100 per AWB. If not cleared within 24 hrs of intimation, demurrage charges will be applicable

Note

- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- For misdeclaration of weight above 2% and upto 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five
- While it is our intention not to allow any other agencies to operate inside the facility, in case for special reason exporters wants to engage their own labour, discount of 5% will be granted in
- All invoices will be rounded off to nearest Rs.5. As per IATA Tact Rule book Clause-5.7.2, rounding off procedure, when rounding off Unit is 5.

For Example:

When the results of calculations are between/and	Rounded off amount will be
102.5 - 107.4	105
107.5 - 112.4	110

- In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- Demurrage free period shall be as per government order issued from time to time, which will not attract any demurrage charges.

CARGO SERVICE CENTER INDIA PVT. LTD

Harish
Authorized Signatory



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FIVE YEAR TARIFF FOR VARIOUS ELEMENTS OF CARGO HANDLING FOR THE AIRLINE CUSTOMERS AT NEW PERISHABLE CARGO TERMINAL
MANAGED AND OPERATED BY CARGO SERVICE CENTER INDIA PVT LTD AT AHMEDABAD AIRPORT

EFFECTIVE 1ST APRIL 2012 AND VALID TILL 31ST MARCH 2017

S.No.	Charges	Price per Financial Year basis					Price Driver	Remarks
		2012-13	2013-14	2014-15	2015-16	2016-17		
1	Export handling per kg for Full Handling.	1.75	1.80	1.80	1.85	1.85	INR per kg	subject to a minimum chargeable weight of 500 kgs per flight
2	Perishable cargo storage beyond demurrage free period after acceptance	3.00	3.25	3.25	3.50	3.50	INR per kg	subject to minimum chargeable weight of 100 kgs per AWB
3	X-ray screening/physical examination	2.00	2.00	2.00	2.25	2.25	INR per kg	subject to a minimum chargeable weight of 500 kgs per flight
4	Miscellaneous Charges (None of the above)	3.00	3.25	3.25	3.50	3.50	INR per kg	subject to minimum charge of INR 1000 per awb
5	Full HAWB data capture per HAWB	25.00	25.00	25.00	25.00	25.00	INR per AWB	
6	DRY Ice Checklist charges	700.00	700.00	750.00	750.00	750.00	INR per AWB	
7	DGR Acceptance fee	1400.00	1400.00	1500.00	1500.00	1500.00	INR per AWB	

S.No.	Charges						Price Driver	Remarks
8	DGR-fee, in case shipment above 20 pieces	50.00	50.00	50.00	50.00	50.00	INR per additional piece	
9	Special Handling (Pharmaceutical, to maintain product temperature on request by shipper/airline)	2000.00	2000.00	2000.00	2000.00	2000.00	INR per additional AWB	
10	ULD cleaning / unit	5000.00	5000.00	5000.00	5000.00	5000.00	INR per ULD	

Note:

- Demurrage will be applicable to airlines if custom cleared cargo is stored in the warehouse beyond the free period in case of export cargo
- Handling rates provided above are inclusive of scope of handling services including physical handling, document handling and IT handling.
- Handling rates will vary depending on whether the document handling fees are collected by the airline or CSC.
- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.

CARGO SERVICE CENTER INDIA PVT. LTD.

P. Pariches
Authorized Signatory



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Search Search Mail

mimilush8 Fwd: Your letter date...

Fwd: Your letter dated 8th May 2012 regarding the MYTP for Perishable Center at Ahmedabad 1

Hide Details

FROM: CV Deepak Monday, 4 June 2012 5:29 PM TO: Saumitra Dey

May pls expedite the proposal !!! Regards. Deepak

----- Forwarded message ----- From: C V Deepak <cv.deepak@aera.gov.in> Date: Mon, Jun 4, 2012 at 5:21 PM Subject: Fwd: Your letter dated 8th May 2012 regarding the MYTP for Perishable Center at Ahmedabad To: cvdeep@gmail.com

--- Original Message --- From: RG Panicker <rg.panicker@cscindia.in> Date: Friday, May 11, 2012 20:01 Subject: Your letter dated 8th May 2012 regarding the MYTP for Perishable Center at Ahmedabad To: cv.deepak@aera.gov.in

> Dear Mr. Deepak, This has reference to your letter AERA/20010/MYTP-CSC/C/AMD/2012-13 regarding the Multi Year Tariff Proposal for Perishable cargo Terminal at Ahmedabad airport. As I have stated in my proposal to the Authority, this project is something new at Ahmedabad airport. At this juncture we don't even know who the customers are going to be and whether there is need for such services there, given that there is not much air cargo capacity available out of that airport. Most of the cargo out of Ahmedabad goes by road to Mumbai or Delhi under bond. Further no one at Ahmedabad airport is currently providing a full scope of handling service which includes storage, palletisation and document handling. So who will we consult and to whom are the consultation papers going to be addressed to? It will gie It is also stated in my proposal that currently volume at Ahmedabad airport comes within the "Non Material" category and therefore the authority should treat the matter as proposed by us. Anyway since the matter cannot be delayed any further, I have enclosed the papers which can be disclosed and which in our opinion is sufficient to have meaningful consultation with stakeholders. Please treat this as official communication from our side Warm regards Radharamanan Panicker Chief Executive Officer Cargo Service Center India Pvt Ltd <<AERA-CPC-AMD-0212.pdf>>

C.V.Deepak OSD-II Airports Economic Regulatory Authority of India, 11nd floor, AERA Building, Administrative Block, Safdarjung Airport, New Delhi - 110003 India Tel: 91 11 24695043 Fax: 91 11 24695048 Email: cv.deepak@aera.gov.in Alternative Email: cvdeep@gmail.com

C.V.Deepak +91 9868100459

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CARGO SERVICE CENTER

Cargo Service Center India Pvt. Ltd.
Multi Year Tariff Proposal for Perishable Cargo Terminal
SVP International Airport, Ahmedabad
April 2012

form 1(b) - Competition Assessment (Ref: Sec A1.3 of Appendix 1)

SI No	Details of competitive facilities
1	GUJARAT STATE EXPORT CORPORATION - City Side Activities
2	CAMBATA AVIATION - Air Side Activities
3	GLOBAL AVIATION - Air Side Activities
4	CARGO SERVICE CENTER INDIA PVT LTD - Both Sets of Activities



CONFIDENTIAL

Prakash
11/5/12

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Annexure - B



Cargo Service Center India Pvt. Ltd.
 Multi Year Tariff Proposal for Perishable Cargo Terminal
 SVP International Airport, Ahmedabad
 April 2012

Form F3: Historical and Projected Profit and Loss Account (Ref: Section A1 4 of Appendix I)					
Particulars	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5
Revenue	2.06	2.38	2.63	3.03	3.31
Regulated Service Revenue	2.06	2.38	2.63	3.03	3.31
Non Regulated Service Revenue	0.00	0.00	0.00	0.00	0.00
Operating Expenditure	1.74	1.97	2.27	2.57	2.94
Payroll Costs	0.84	0.93	1.04	1.15	1.28
Administrative and General Costs	0.08	0.08	0.09	0.09	0.09
Utilities and Outsourcing Costs	0.21	0.22	0.24	0.25	0.27
Concession Fees	0.34	0.44	0.59	0.73	0.91
Customs Cost	0.18	0.20	0.22	0.24	0.26
Repair and Maintenance Costs	0.09	0.09	0.10	0.10	0.11
Other Outflows	0.01	0.01	0.01	0.01	0.01
Earnings before depreciation, interest & taxation (EBDIT)	0.32	0.41	0.35	0.46	0.37
Depreciation	0.17	0.17	0.17	0.17	0.17
Earnings before interest and taxation (EBIT)	0.15	0.24	0.18	0.29	0.20
Total Interest and Finance Charges	0.01	0.00	0.00	0.00	0.00
Profit/ loss before tax	0.14	0.24	0.18	0.29	0.20
Provision for Taxation	0.05	0.08	0.06	0.10	0.07
Profit/ loss after tax	0.09	0.16	0.12	0.20	0.13
Balance Carried to Balance Sheet	0.09	0.25	0.38	0.57	0.70
RETAINED EARNINGS CB	0.00	0.09	0.25	0.38	0.57
Profit/Loss Current Year	0.09	0.16	0.12	0.20	0.13
Appropriations	0.00	0.00	0.00	0.00	0.00
RETAINED EARNINGS CB	0.09	0.25	0.38	0.57	0.70



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J. Parikh
11/5/12

