



Mr. C V Deepak
AERA Building
Administrative Complex
Safdarjung Airport
New Delhi 110 003

Subj.: Submission of ATP for 3rd Tariff Year of Bird Worldwide Flight Services (India) Private Limited for its operations at Cochin International Airport, Cochin

Dear Sir,

This is in reference to your letter dated 14th May 2013, we would like to state that desired informations were already submitted to your good office on dated 12th April 2013 however we are herewith again enclosing the following documents in connection with the cited subject matter:

- a. Form B
- b. Copy of Ceiling Rates issued by CIAL for the financial year 2013-14 for International and Domestic Passenger flights.
- c. Annual Tariff Proposal for Tariff Year 3 in Form 14(b). In the Ceiling Rates List for FY 2013-14, CIAL has not mentioned ceiling rates for Cargo Flights. Considering the fact that the ceiling rates for FY 2013-14 have not changed from FY 2012-13, the maximum rates mentioned in Form 14(b) for the FY 2013-14 are the same as were approved for FY 2012-13.

We would like to bring it to your notice that the ceiling rates given by CIAL for the financial year 2013-14 have remained same as they were for the financial year 2012-13. In view of the fact that the rates for FY 2012-13 are already approved, we place our request for extending the approval for FY 2013-14 at your earliest convenience.

Kindly do let us know in case any further information is required in this regard.

Yours sincerely

for Bird Worldwide Flight Services (India) Private Limited

Sandeep Jain
Authorized Signatory

Place: New Delhi

Encl.: as above

BIRD WORLDWIDE FLIGHT SERVICES (INDIA) PVT. LTD.
E-9, Connaught House, Connaught Place
New Delhi - 110 001 India

www.bird.in
Tel: +91 11 2341 8199
Fax: +91 11 2341 5679
CP No. 47/2013-14 MYTP/BWFS/GH/CIAL/2011-12/Vol-I



Form B: (ref: Section A1.8 of Appendix I)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA
AT NEW DELHI

Submission of Form B in connection with submission of ATP for 3rd Tariff Year on behalf of Bird Worldwide Flight Services (India) Private Limited for its operations at Cochin International Airport, Cochin

I, Sundeep Kr Jain, aged 45 years resident of C-78, Sector-47, Noida, U.P. acting in my official capacity as Head Corporate Finance in M/s Bird Worldwide Flight Services (India) Private Limited having its registered office at , E-9, Connaught House, Connaught Place, New Delhi -1100 01 do hereby state and affirm as under that:

- a) That I am duly authorized to act for and on behalf of M/s Bird Worldwide Flight Services (India) Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi('AERA');
- b) I am competent to make this submission before AERA;
- c) I am making this submission in my official capacity and the facts stated herein are based on official records;
- d) The Content: of the Annual Tariff Proposal submission which includes inter-alia ~~(i) Estimated Maximum Allowed Yield per Unit and the proposed detailed break up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period pursuant to Clause 3.2;~~

Or

Proposed detailed breakup of tariff(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to clause 3.2.

- e) Justifications are fair and true to my knowledge and belief and nothing material has been concealed there-from.

Yours sincerely

for Bird Worldwide Flight Services (India) Private Limited


Authorized Signatory

Place: New Delhi

BIRD WORLDWIDE FLIGHT SERVICES (INDIA) PVT. LTD.
E-9, Connaught House, Connaught Place
New Delhi - 110 001 India

www.bird.in
Tel: +91 11 2341 8198
Fax: +91 11 2341 5679
CP No 47/2013-14 MYTP/BWFS/GH/CIAL/2011-12/Vol-I

Bird Worldwide Flight Services (India) Private Limited

Maximum Rate to be paid by Scheduled Airlines for comprehensive ground handling at Cochin International Airport

Form 14(b) for Tariff Year 3 (FY2013-14)

			Maximum Ground Handling Rates in INR for Tarrif Year 3					
S.No.	ICAO Code	Aircraft Type	Scheduled Passenger Aircraft			Scheduled Freighter Aircraft		
			Domestic	International		Domestic	International	
			Amt in INR	Amt in USD	Amt in INR	Amt in INR	Amt in USD	Amt in INR
1	Code B 1	Dornier	5,000	N.A.	N.A.	N.A.	N.A.	N.A.
2	Code B	CRJ , ATR 42	15,000	1,500	84,000	N.A.	N.A.	N.A.
3	Code C 1	ATR-72 , EMB 135	20,000	1,500	84,000	45,000	N.A.	N.A.
4	Code C 1	EMB 170	25,000	1,500	84,000	45,000	N.A.	N.A.
5	Code C	A319, A320, A321, B717, B737	35,000	2,500	140,000	75,000	1,800	100,800
6	Code D	A300, A310	56,300	4,100	229,600	90,000	3,200	179,200
7	Code E	A330, A340, B777, B747	105,000	4,800	268,800	110,000	3,800	212,800

Notes:

- 1 The above rates are excluding Service Tax and including Concession Fee.
- 2 Exchange rate of 56 is used to convert USD to INR

