ANNEXURE - III



CAMBATA AVIATION PVT. LTD.

Corp. Off.: T9 & 9A, 3rd Floor, Vasant Square Mall, Vasant Kuni, New Delhi-110070 Phone: +91-11-40000260-264

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/S. CAMBATA AVIATION PRIVATE LTD- DELHI BRANCH

- I P. Bharani Kumar aged 46 years resident of Delhi- India acting in my official capacity as Chief Financial Officer M/s. Cambata Aviation Private in having its registered office at T 9/9A, Vasant Square Mall, Vasant Kunj, New Delhi-110 070 do hereby state and affirm as under that:
 - 1. That I am duly authorized to act for and on behalf of M/s. Cambata Aviation Private Ltd in the matter of making this submission before the Airports Economic regulatory Authority of India, New Delhi ('the Authority');
 - 2. I am competent to make this submission before the Authority;
 - 3. I am making this submission in my official capacity and the facts stated herein are based on official records;
 - 4. The contents of this submission which include inter alia
 - (I) Estimated Maximum Allowed Yield per unit and the proposed detailed breakup of Tariff(s) (in context to Estimated Maximum Allowed Yield per unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to clause 3.2:

OR

Proposed detailed break-up of Tariffs(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 and

(II) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

P. Bharani Kumar

Chief Financial Officer.

Place: New Delhi

Date: 29th March 2013

CAMBATA AVIATION PVT LTD DELHI

GROUND HANDLING OPERATIONS

Form F14 (b) - Annual Tariff Proposal for Tariff Year-3 (2013-14)						
Aircraft Type	Per Turnaround		Discount/Surcharge			
	(IN USD)	(IN INR)				
	Maximum	Maximum				
A-310	2750	148,500	NIL			
A-320	1700	91,800	NIL			
A-321	1700	91,800	NIL			
A-330	3300	178,200	NIL			
A-340	3200	172,800	NIL			
B-737	1725	93,150	NIL			
B-767	1725	93,150	NIL			
B-777	3200	172,800	NIL			
B-777F	2800	151,200	NIL			
B747-F	2800	151,200	NIL			
A-310-F	2500	135,000	NIL			
MD11-F	2500	135,000	NIL			
A300F	2500	135,000	NIL			
B757	1400	75,600	NIL			

Notes:

Our tariffs given above are inclusive of royalties payable to Airport Operators. s are quoted in USD and for ATP purposes USD has been converted @ 1USD= INR54

CAMBATA AVIATION PVT LTD DELHI

CARGO OPERATIONS- CARGO DOCUMENTATION SERVICES

Form F14 (b) - Annual Tariff Proposal for Tariff Year-3 (2013-14)					
Aircraft Type	Per Tur	Discount/Surcharge			
	(IN USD)	(IN INR)			
	Maximum	Maximum			
A-310	200	10,800	NIL		
A-320	250	13,500	NIL		
A-321	275	14,850	NIL		
A-330	375	20,250	NIL		
A-340	400	21,600	NIL		
B-737	250	13,500	NIL		
B-767	350	18,900	NIL		
B-777	375	20,250	NIL		
B-777F	500	27,000	NIL		
B747-F	450	24,300	NIL		
A-310-F	450	24,300	NIL		
MD11-F	500	27,000	NIL		
A300-600	450	24,300	NIL		
A300F	475	25,650	NIL		
B757	450	24,300	NIL		
Delivery Order Charges		1,500	Per Master AWB		
Delivery Order Charges		1,200	Per House AWB		

Notes:

- 1. Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD= INR 56
- 2. Our tariffs given above are inclusive of royalties payable to Airport Operators.