



Jan 31, 2012

Menzies Aviation Bobba  
(B'lore) Pvt. Ltd.

Plot No. C-04L  
Bengaluru International Airport  
Devanahalli, Bangalore - 560 300  
INDIA

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The Secretary  
Airports Economic Regulatory Authority of India  
New Delhi - 110 003

Dear Ms.Kapil Chaudhary

Subject: Submission of Annual Tariff Plan for Tariff Period 3: 2013-14

With reference to the above kindly find enclosed Annual Tariff Proposal for Tariff Period 3 together with Form B.

We request you to kindly call us for any further information or explanation in this regard.

Thanking you

Yours sincerely,

K. Venkata Reddy  
Chief Executive Officer

Form B: (ref. Section A 1.8 of Appendix 5)

**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA**

**AT NEW DELHI**

**SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR  
AND ON BEHELF OF:**

M/s. Menzies Aviation Bobba (Bangalore) Private Limited  
Plot C-04L, Bangalore International Airport,  
Devanahalli, Bangalore – 560 300

I, K.Venkata Reddy aged 47 years resident of Bangalore acting in my official capacity as Chief Executive Officer in M/s. Menzies Aviation Bobba (Bangalore) Private Limited having its registered office at Plot C-04L, Bangalore International Airport, Devanahalli, Bangalore do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s. Menzies Aviation Bobba (Bangalore) Private Limited in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi (AERA);
2. I am competent to make this submission before AERA;
3. I am making this submission in my official capacity as CEO and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
  - (i) proposed detailed break-up of Tariff(s) based on Clause 11.2 where the authority has specified a light touch approach for the duration of the 3rd Control period pursuant to Clause 3.2 and
  - (ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from

Place: Bangalore

Date: Jan 30, 2013



K. Venkata Reddy  
Chief Executive Officer



**MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO**

S.N.	LIST OF CHARGES	FY 2013-14 Tariff Year 3	
		MINIMUM RATE In INR	RATE PER KG In INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)		
a)	General cargo	131	1.10
b)	Special cargo (AVI)	263	1.65
c)	PER/DGR/VAL cargo	263	2.87
2	CUSTOMS CARGO SERVICE PROVIDER CHARGE [CCSP] - (per Shipping Bill)	30	0.65
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	137	0.88
b)	Special cargo (AVI)	263	1.65
c)	PER/DGR/VAL cargo	263	2.87
4	COURIER HANDLING CHARGE	158	1.65
5	PACKING/REPACKING/STRAPPING CHARGE	6/-Per Carton/Bag	
6	RETURN CARGO CHARGE	525/AWB	
7	AIR WAYBILL AMENDMENT CHARGE	105/AWB	
8	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	2 times	
b)	More than 5% variation	5 times	
9	OVERTIME CHARGE (beyond customs working hours)	53/- per Shipping Bill	
	VAL cargo	1050/- per AWB	
IMPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)		
a)	General cargo/Unaccompanied Baggage	131	5.40
b)	Special cargo (AVI)	263	10.80
c)	PER/DGR/VAL cargo	263	10.80
2	CUSTOMS CARGO SERVICE PROVIDER CHARGE [CCSP] - (per HAWB)	30	1.85
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
a	General cargo		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	
ii)	Cargo cleared between 72 hours and 120 hours	336	1.65
iii)	Cargo cleared between 120 hours and 720 hours	336	3.09
iv)	Cargo cleared after 720 hours	336	4.63
b	Special cargo (AVI)		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	
ii)	Cargo cleared between 72 hours and 120 hours	656	3.09
iii)	Cargo cleared between 120 hours and 720 hours	656	6.17
iv)	Cargo cleared after 720 hours	656	9.26
c	PER/DGR/VAL cargo		
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	
ii)	Cargo cleared between 72 hours and 120 hours	1339	6.17
iii)	Cargo cleared between 120 hours and 720 hours	1339	12.40
iv)	Cargo cleared after 720 hours	1339	18.58
4	COURIER HANDLING CHARGE	210	6.06
5	AIR WAYBILL AMENDMENT CHARGE	105/ per AWB	
6	TRANSHIPMENT CHARGE- International to Domestic		
a	General cargo	131	1.98
b	PER/DGR/VAL/AVI cargo	247	1.98
	Documentation Charges	105/AWB	
7	OVERTIME CHARGE (beyond customs working hours)		
a	General cargo	210/- per Bill of Entry	
b	VAL cargo	1050/- per AWB	
8	PACKING/REPACKING/STRAPPING CHARGE	6/-Per Carton/Bag	

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**Note: Applicable for international and domestic handling**

(1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.

(2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher.

**(3) Storage Charges**

**Export Cargo** - Free Period Shall be one day (24hrs) for examination/processing by Shipper's on 'Per Kg Per day'.

**Import Cargo** - Free period shall be 72 hours from the Actual time of arrival of flight. For the next 48 hours, demurrage will be charged at "Per Kg Per Day" on non cumulative basis, provided the consignment is cleared within 120 hrs. If the clearance is effected after 120 hrs (from the time of landing) demurrage will accrue for the entire period from the Actual time of arrival of flight.

(4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels. Applicable to per kilo charge only

(5) All bills will be rounded off to the next INR 5 as per IATA rules.

(6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/Kg and above.

(7) Special Cargo (AVI) consist of Live Animals and Day old chicks

(8) For Consolidation TP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transshipment charges mentioned above. Demurrage Charges will be applicable as per General Cargo tariff.

(9) No Outside Labour will be allowed to handle the cargo in the Terminal

(10) All charges above are excluding Service Tax or any other taxes or levies that existing or to be introduced. Such Taxes and levies shall be charged extra on the above prices.

(11) Charges such as Rent & parking fee are not considered in this Annual Tariff Proposal as the same are un-regulated services

(12) All charges mentioned above include concession fee charged by the Airport Operator

(13) Complete shipment should be physically available prior to payment of TSP charges

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Form F14 (b) - Annual Tariff Proposal For Tariff Year 3 representing 2013-14

**MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO**

S.N.	LIST OF CHARGES	FY 2013-14 Tariff Year 3	
		MINIMUM RATE in INR	RATE PER KG in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	105/AWB	0.72
b)	Special cargo (AVI)	210/AWB	2.26
c)	PER/DGR/VAL cargo	210/AWB	2.26
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	131/AWB	0.72
b)	Special cargo (AVI)	210/AWB	2.26
c)	PER/DGR/VAL cargo	210/AWB	2.26
3	COURIER HANDLING CHARGE	105/AWB	0.72
4	PACKING/REPACKING/STRAPPING CHARGE	6/- per Carton/Bag	
5	RETURN CARGO CHARGE	105/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	105/AWB	
INBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	131/AWB	1.21
b)	Special cargo (AVI)	210/AWB	2.32
c)	PER/DGR/VAL cargo	210/AWB	2.32
2	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
a	General cargo	210/AWB	1.38
b	Special cargo (AVI)	263/AWB	2.43
c	PER/DGR/VAL cargo	263/AWB	2.43
3	COURIER HANDLING CHARGE	131/AWB	1.21
4	AIR WAYBILL AMENDMENT CHARGE	105/AWB	
5	PACKING/REPACKING/STRAPPING CHARGE	6/- per Carton/Bag	

**Note: Applicable for international and domestic handling**

(1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.

(2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher.

**(3) Storage Charges**

**Export Cargo** - Shall be one day (24hrs) for examination/processing by Shipper's on 'Per Kg Per day'.

**Import Cargo** - Free period shall be 72 hours from the Actual time of arrival of flight. For the next 48 hours, demurrage will be charged at "Per Kg Per Day" on non cumulative basis, provided the consignment is cleared within 120 hrs. If the clearance is effected after 120 hrs (from the time of landing) demurrage will accrue for the entire period from the Actual time of arrival of flight.

(4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels. Applicable to per kilo charge.

(5) All bills will be rounded off to the next INR 5 as per IATA rules.

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(6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/kg or above.

(7) Special Cargo (AVI) consist of Live Animals and Day old chicks

(8) For Consolidation TP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transhipment charges mentioned above . Demurrage Charges will be applicable as per General Cargo tariff.

(9) No Outside Labour will be allowed to handle the cargo in the Terminal

(10) All charges above are excluding Service Tax or any other taxes or levies that existing or to be introduced. Such Taxes and levies shall be charged extra on the above prices.

(11) All charges mentioned above include concession fee charged by the Airport Operator

(12) Complete shipment should be physically available prior to payment of TSP charges

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**MAXIMUM CHARGES PAYABLE BY AIRLINES**

S.N.	Description of Service	Unit	FY 2013-14 Tariff Year 3	
			MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO				
EXPORT CARGO				
1	Palletisation	Per Kg	404 Per flight	1.71
2	Courier /Mail Charges	Per Kg	404 Per flight	1.75
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day)			
a)	General Export Cargo	Per Kg	300/AWB	2.29
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	4.59
4	X-Ray charges	Per Kg	149/AWB	2.90
5	Dangerous Goods certification	Per /AWB	800/AWB	
6	Export General Manifesto - filing with Authorities	Per Flight	300/ Flight	
IMPORT CARGO				
1	De-Palletisation	Per Kg	404 Per flight	1.64
2	Courier /Mail Charges	Per Kg	404 Per flight	1.75
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)			
a)	General Export Cargo	Per Kg	300/AWB	2.29
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	404/AWB	6.13
4	Import General Manifesto - filing with Authorities	Per Flight	300/Flight	
TRANSHIPMENT CHARGES				
1	Transshipment charges-International to International			
a)	General Cargo	Per Kg	189/AWB	2.76
b)	Sepecial Cargo	Per Kg	364/AWB	2.76
c)	Documentation Fee	Per AWB	155/AWB	
2	Transshipment charges-International to Domestic			
a)	General Cargo	Per Kg	189/AWB	2.76
b)	Sepecial Cargo	Per Kg	364/AWB	2.76
c)	Documentation Fee	Per AWB	155/AWB	
B) DOMESTIC CARGO				
OUTBOUND CARGO				
1	Palletisation	Per Kg	314 Per flight	1.21
2	Courier /Mail Charges	Per Kg	314 Per flight	1.21
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day)			
a)	General Cargo			
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,			
4	X-Ray Charges	Per Kg	157/AWB	2.14
5	Electronic Data submission for Customs/FLIGHT			
INBOUND CARGO				
1	De-Palletisation	Per Kg	314 Per flight	1.21
2	Courier /Mail Charges	Per Kg	314 Per flight	1.21
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)			
a)	General Export Cargo			
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,			
4	Electronic Data submission for Customs/FLIGHT			

**NOTE:**

1. The above rates are Maximum rates. These are the rates planned to be charged to achieve the projected ARR for the control period from 1-4-2013 to 31-3-2014. The rates are exclusive of Service tax or other levies or taxes existing or to be proposed. Such taxes or levies shall be charged extra on the above prices.

2. User Agreements ( Airline or other agents) shall have the rates subject to maximum specified above. The Agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 ( SGHA) as amended from time to time with mutual consent by

3. The rates with each Airline are based on negotiations and as agreed between Company (MABB) and the Airline depending on the specific service levels agreed such as usage of equipment credit period, indemnity/insurance, and other services necessary thought fit.

4. All charges above are excluding Service Tax or any other taxes or levies that existing or to be introduced. Such Taxes and levies shall be charged extra on the above prices.


