

634/सन्निव (पेट)
06/03/18

T-89

To,

Date: 01 March 2018

The Secretary
Airports Economic Regulatory Authority of India
AERA Building, Administrative Complex
Safdarjung Airport, New Delhi – 110003

Dear Sir / Ma'am,

Sub: Submission of Multi-Year Tariff Proposal (MYTP) for FY 2017 – FY 2021 and Annual Tariff Proposal (ATP) for FY 2018-2019 for Celebi Ground Handling Delhi Private Limited for its COCHIN station.

1.1 As per directions in the Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft Guidelines 2011 ('Guidelines') issued under Section 15 of The Airports Economic Regulatory Authority of India Act, 2008, please find enclosed the following:

1.1.1 Multi Year Tariff Proposal ('MYTP') for the second control period starting 1 April 2016 and ending on 31 March 2021

1.1.2 Annual Tariff Proposal ('ATP') for the first tariff year of the second control period i.e. FY 2018 – 2019

for Celebi Ground Handling Delhi Pvt. Ltd. its COCHIN station ('Celebi GH COK').

1.2 As per Chapter 1, Section 3.1 & 3.2 of the Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft Guidelines 2011, AERA would assess the materiality, competition and reasonableness of user agreements to decide on a regulated or light touch approach.

1.3 Since start of our business, Celebi GH COK is competing with Air India Air Transport Services Ltd (AIATSL) and Bird Worldwide Flight Services India Pvt Ltd (BWFSIPL), for all forms of ground handling services at the IGIA. Therefore, the service is deemed "competitive" at the airport as per the provisions of Chapter 1 Section 5 of the Tariff Guidelines.

1.4 Celebi's operations, therefore will be "material and competitive" as per the provisions of Chapter 1, Section 3.2. ii and hence qualify to be regulated under the **Light Touch Approach** as described in Chapter 5 of the prescribed Tariff Guidelines.

1.5 While we request the Authority to regulate the business under Light Touch Approach, Celebi has used the **"Single – Till" regulatory approach** as per the Tariff Guidelines to determine the Aggregate Revenue Requirement (ARR) and yield for the second control period.

1.6 Considering that we are operating under the "Light Touch Approach", we request AERA to maintain complete confidentiality of the contents of the MYTP.

Thanking you,

Yours sincerely,

For Celebi Ground Handling Delhi Pvt. Ltd

Cem Sensoz
Chief Executive Officer
Email: cem.sensoz@celebiaviation.in
Tel: +91 11 2560 1191

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SH. K. K. N
06/3/18

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण
सफदरजंग एयरपोर्ट, नई दिल्ली-110003

प्राप्त
11987
डायरी नं.: 05/03/2018
तारीख :

2. Enclosures

#	Form Number	Description
Supporting documents for MYTP FY 2017 - FY 2021 (Forms and Celebi GH COK's Calculations)		
1	Form A	Submission Letter for Multi - Year Tariff Proposal
2	Form F1(a)	Historical and proposed Aggregate Revenue Requirement
3	Form F1(b)	Competition assessment
4	Form F2	Historical & projected balance sheet
5	Form F3	Historical and projected profit & loss account
6	Form F4	Historical and projected cash flow statement
7	Form F5	Cost of equity and post-tax FRoR forecast
8	Form F6(a)	Loan master
9	Form F6(b)	Summary statement of interest and finance charges
10	Form F7	Format for identifying initial Regulatory Asset Base
11	Form F9	Forecast and Actual Roll-forward RAB
12	Form F10(b)	Forecast and Actual Roll Forward RAB
13	Form F10(c)	Year wise capital expenditure financing plans for next 10 years
14	Form F10(e)	Additional capital projects summary
15	Form F11(a)	Employee strength
16	Form F11(b)	Payroll related expenditure and provisions
17	Form F11(c)	Administration and general expenditure
18	Form F11(d)	Repair and maintenance expenditure
19	Form F11(e)	Utilities and outsourcing expenditure
20	Form F11(f)	Other outflows
21	Form F11(g)	Current assets and liabilities
22	Form F12(a)	Historical and projected flight numbers
23	Form F13(a)	Historical tariffs and revenues from Regulated Services
24	Form F13(b)	Historical and projected revenues from services other than regulated service
25	--	Shortfall Calculations
Supporting documents for ATP FY 2018 - 2019 (Forms and Celebi GH COK's Calculations)		
26	Form B	Submission Letter for Annual Tariff Proposal
27	Form F14(b)	Annual Tariff Proposal for tariff year 1 (FY 2016 - 17)





Form A
BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF:

M/s Celebi Ground Handling Delhi Pvt. Ltd
International Cargo Terminal,
Indira Gandhi International Airport,
New Delhi – 110037

I, **Cem Sensoz**, aged 47 years, resident of Villa No. 126B, ITC Laburnum, Block A, Sushant Lok Phase – I, Gurgaon acting in my official capacity as **Chief Executive Officer** in M/s Celebi Ground Handling Delhi Pvt. Ltd having its registered office at **Room No. CE-01, Import Building 2, International Cargo Terminal, IGI Airport, New Delhi – 110037**, India do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Celebi Ground Handling Delhi Pvt. Ltd for the Cochin station, in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include (i) Business Plan; (ii) Information relating to the Regulatory Building Blocks; (iii) Competition Assessment; (iv) Historical and Forecasted volumes; and (v) Historical revenues, are correct and true to my knowledge and belief and nothing material has been concealed therefrom.

Signature

Place New Delhi

Date: 01 March 2018



Form B: (ref: Section AI. 8 of Appendix I)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR
AND ON BEHALF OF:

Çelebi Ground Handling Delhi Pvt. Ltd
International Cargo Terminal,
Indira Gandhi International Airport,
New Delhi – 110037

I, **Cem Sensoz**, aged 47 years resident of Villa No. 126B, ITC Laburnum, Block A, Sushant Lok Phase – I, Gurgaon acting in my official capacity as **Chief Executive Officer** in Çelebi Ground Handling Delhi Pvt. Ltd having its registered office at **Room No. CE-01, Import Building 2, International Cargo Terminal, IGI Airport, New Delhi – 110037** do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of Çelebi Ground Handling Delhi Pvt. Ltd for the Cochin station, in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
- i. The contents of the Annual Tariff Proposal submission which include i) Estimated maximum allowed yield per passenger (where determined by the Authority); ii) Proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed yield per passenger where determined by the authority); iii) Justifications, are correct and true to my knowledge and belief and nothing material has been concealed there from.

Signature



Place New Delhi

Date: 01 March 2018

Form 1a Historical and proposed aggregate revenue requirement

Sl no.	Aggregate revenue requirement	last available audited year	Financial year before	Tariff year 1	Tariff year 2	Tariff year 3	Tariff year 4	Tariff year 5
1	Aggregate revenue requirement	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
		-	-	-	80,487,871	499,752,052	599,764,456	648,844,784



Form 1b Competition Assessment (Sec AL3)

Sl No.	Details of Competitive Facilities
1	Air India Air Transport Services Limited (AIATSL)
2	Bird Worldwide Flight Services (India) Pvt. Ltd (BWFSIPL)




Form F 3 Historical & Projected Profit & Loss Account

S. No.	Particulars	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
1	Revenue Revenue from regulated services Revenue from other than regulated services	-	-	-	41,656,725 41,656,725	470,307,517 470,307,517	588,183,088 588,183,088	647,665,904 647,665,904
2	Operating Expenditure Payroll Costs Administrative & General Costs Utilities & Outsourcing Costs Other outflows Repair & Maintenance Costs	-	-	-	49,910,102 13,320,000 4,000,308 2,133,935 29,436,479 1,019,380	429,487,741 174,111,000 4,639,960 24,306,250 224,901,461 1,529,070	530,131,531 197,169,500 4,959,952 27,365,082 298,967,722 1,669,274	570,622,285 210,964,750 5,163,457 30,520,300 322,203,099 1,773,680
3	Earning before depreciation, interest & taxation (EBDIT)	-	-	-	(8,253,377)	40,819,776	58,051,558	77,043,619
4	Depreciation and Amortisation	-	-	-	5,923,347	20,509,312	21,130,101	21,126,038
4	Earning before interest & taxation (EBIT)	-	-	-	(14,176,724)	20,310,465	36,921,456	55,917,581
5	Total Interest and Finance Charges	-	-	-	-	-	-	-
5	Profit/Loss before tax	-	-	-	(14,176,724)	20,310,465	36,921,456	55,917,581
6	Provision for taxation & Deferred Tax Income/Expense	-	-	-	-	-	-	11,989,974
6	Profit/Loss after taxation	-	-	-	(14,176,724)	20,310,465	36,921,456	43,927,607
7	Balance carried to balance sheet	-	-	-	(14,176,724)	20,310,465	36,921,456	43,927,607



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Form F 6 (c)	Contributions, Grants and Subsidies Master
	NIL




Form F 7 Format for Identifying Initial Regulatory Asset Base

As on 31, March, 2015

Asset Name	Original	Accumulated Depreciation	Net Book Value
Leasehold improvement	-	-	-
Ground handling equipments	-	-	-
Plant & machinery	-	-	-
Furnitures and fixtures	-	-	-
Vehicles	-	-	-
Office Equipment	-	-	-
Computers	-	-	-
Computer Software	-	-	-
Security Deposit	-	-	-
Grand Total	-	-	-



[Handwritten signature]

Form F 8 a	Format for providing asset wise information of stakeholders contributions
	NIL




Form F 8 b	Format for providing proposed exclusions from RAB
	NIL




		Depreciation Rates	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
A	Opening RAB		-	-	-	-	254,242,416	259,793,348	238,663,247
	Leasehold Improvements		-	-	-	-	-	-	-
	Ground Handling Equipments		-	-	-	-	168,685,145	173,219,974	157,371,202
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	-	-	39,636	39,636	39,636
	Vehicles		-	-	-	-	32,856,625	33,889,226	28,624,395
	Office Equipments		-	-	-	-	161,010	144,512	128,014
	Computers		-	-	-	-	-	-	-
	Intangible Assets - Computer Software		-	-	-	-	-	-	-
	Security Deposit		-	-	-	-	52,500,000	52,500,000	52,500,000
B	Additions - W/P Capitalisation		-	-	-	260,165,763	26,060,244	-	-
	Leasehold Improvements		-	-	-	-	-	-	-
	Ground Handling Equipments		-	-	-	173,914,590	19,966,494	-	-
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	-	39,636	-	-	-
	Vehicles		-	-	-	33,543,758	6,093,750	-	-
	Office Equipments		-	-	-	-	-	-	-
	Computers		-	-	-	167,780	-	-	-
	Intangible Assets - Computer Software		-	-	-	-	-	-	-
	Security Deposit		-	-	-	52,500,000	-	-	-
C	Disposals/ Transfers		-	-	-	-	-	-	-
	Leasehold Improvements		-	-	-	-	-	-	-
	Ground Handling Equipments		-	-	-	-	-	-	-
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	-	-	-	-	-
	Vehicles		-	-	-	-	-	-	-
	Office Equipments		-	-	-	-	-	-	-
	Computers		-	-	-	-	-	-	-
	Intangible Assets - Computer Software		-	-	-	-	-	-	-
	Security Deposit		-	-	-	-	-	-	-
D	Depreciation Charge		-	-	-	5,923,347	20,509,312	21,130,101	21,126,038
	Leasehold Improvements		-	-	-	-	-	-	-
	Ground Handling Equipments		-	-	-	5,229,445	15,431,664	15,848,772	15,848,772
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	-	-	-	-	-
	Vehicles		-	-	-	687,133	5,061,149	5,264,831	5,264,831
	Office Equipments		-	-	-	-	-	-	-
	Computers		-	-	-	6,770	16,498	16,498	12,435
	Intangible Assets - Computer Software		-	-	-	-	-	-	-
	Security Deposit		-	-	-	-	-	-	-
E	Closing RAB (A+B-C-D)		-	-	-	254,242,416	259,793,348	238,663,247	217,537,208
	Leasehold Improvements		-	-	-	-	-	-	-
	Ground Handling Equipments		-	-	-	168,685,145	173,219,974	157,371,202	141,522,429
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	-	39,636	39,636	39,636	39,636
	Vehicles		-	-	-	32,856,625	33,889,226	28,624,395	23,359,565
	Office Equipments		-	-	-	-	-	-	-
	Computers		-	-	-	161,010	144,512	128,014	115,579
	Intangible Assets - Computer Software		-	-	-	-	-	-	-
	Security Deposit		-	-	-	52,500,000	52,500,000	52,500,000	52,500,000
F	Average RAB		-	-	-	127,121,208	257,017,882	249,228,297	228,100,227

Form F 10 a	Capital projects completed before current review for Roll - Forward of RAB
	Same as in Form F7




Form F 10 b Capital Expenditure projected plan - 10 year Master

SR. NO.	PROJECT NAME	PROJECT TYPE	F.Y. before Tariff Year 1		Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year 5	Tariff Year 6	Tariff Year 7	Tariff Year 8	Tariff Year 9	Tariff Year 10
			2015-16	2016-17										
1	N.A.	Leasehold Improvements	-	-	-	-	-	-	-	-	-	-	-	-
2	N.A.	Ground Handling Equipments	-	-	-	173,914,590	19,966,494	-	-	-	-	-	-	-
3	N.A.	Plant & Machinery	-	-	-	-	-	-	-	-	-	-	-	-
4	N.A.	Furniture & Fixtures	-	-	-	39,636	6,093,750	-	-	-	-	-	-	-
5	N.A.	Vehicles	-	-	-	33,543,758	-	-	-	-	-	-	-	-
6	N.A.	Office Equipments	-	-	-	-	-	-	-	-	-	-	-	-
7	N.A.	Computers	-	-	-	167,780	-	-	-	-	-	-	-	-
8	N.A.	Intangible Assets - Computer Software	-	-	-	-	-	-	-	-	-	-	-	-
9	N.A.	Security Deposit	-	-	-	52,500,000	-	-	-	-	-	-	-	-
		TOTAL	-	-	-	260,165,763	26,060,244	-	-	-	-	-	-	-




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PROJECT DETAILS	Tariff Year 1		Tariff Year 2		Tariff Year 3		Tariff Year 4		Tariff Year 5		Tariff Year 6		Tariff Year 7		Tariff Year 8		Tariff Year 9		Tariff Year 10	
	2016-17	AMOUNT	2017-18	AMOUNT	2018-19	AMOUNT	2019-20	AMOUNT	2020-21	AMOUNT	2021-22	AMOUNT	2022-23	AMOUNT	2023-24	AMOUNT	2024-25	AMOUNT	2025-26	AMOUNT
INTERNAL ACCRUAL	-	-	INTERNAL ACCRUAL	25,05,63,363	-	-	INTERNAL ACCRUAL	6,59,69,244	-	-	INTERNAL ACCRUAL	6,59,69,244	-	-	INTERNAL ACCRUAL	6,59,69,244	-	-	INTERNAL ACCRUAL	6,59,69,244
EQUITY INFUSED	-	-	EQUITY INFUSED	65,04,141	-	-	EQUITY INFUSED	6,51,5,091	-	-	EQUITY INFUSED	6,51,5,091	-	-	EQUITY INFUSED	6,51,5,091	-	-	EQUITY INFUSED	6,51,5,091
USER CONTRIBUTION	-	-	USER CONTRIBUTION	-	-	-	USER CONTRIBUTION	-	-	-	USER CONTRIBUTION	-	-	-	USER CONTRIBUTION	-	-	-	USER CONTRIBUTION	-
TOTAL DEBT	-	-	TOTAL DEBT	195,124,232	-	-	TOTAL DEBT	19,545,133	-	-	TOTAL DEBT	19,545,133	-	-	TOTAL DEBT	19,545,133	-	-	TOTAL DEBT	19,545,133
TOTAL CAPEX FINANCED	-	-	TOTAL CAPEX FINANCED	200,165,763	-	-	TOTAL CAPEX FINANCED	25,06,69,244	-	-	TOTAL CAPEX FINANCED	25,06,69,244	-	-	TOTAL CAPEX FINANCED	25,06,69,244	-	-	TOTAL CAPEX FINANCED	25,06,69,244




Form F 10 d	Summary Statement of Expenses Capitalised
	NIL




Form F 10 e	Additional Capital Projects Summary
	NIL




Form 11(a) Employee Strength (ref: AI.4 of Appendix I)

SR. NO.	Particulars with detailed breakup	As on 31st March, 2015	As on 31st March, 2016	As on 31st March, 2017	As on 31st March, 2018	As on 31st March, 2019	As on 31st March, 2020	As on 31st March, 2021
A	Department wise full time employees							
	Airport Director	-	-	-	-	-	-	-
	ATC/Operations	-	-	-	450	510	510	510
	Communications	-	-	-	-	-	-	-
	Human Resource (HR)	-	-	-	-	-	-	-
	Official Language	-	-	-	-	-	-	-
	Finance	-	-	-	-	-	-	-
	Terminal Management Housekeeping	-	-	-	-	-	-	-
	Engineering	-	-	-	-	-	-	-
	Commercial	-	-	-	-	-	-	-
	Land Management	-	-	-	-	-	-	-
	Security	-	-	-	-	-	-	-
	Mt Workshop	-	-	-	-	-	-	-
	Fire	-	-	-	-	-	-	-
	Medical	-	-	-	-	-	-	-
	Cargo	-	-	-	-	-	-	-
	Other 1 (Head office)	-	-	-	-	-	-	-
	Total Full Time Employees	-	-	-	450	510	510	510

B	Department wise part time contractual Employees							
	Department 1	-	-	-	-	-	-	-
	Department 2	-	-	-	-	-	-	-
	Department 3	-	-	-	-	-	-	-
	Department 4	-	-	-	-	-	-	-

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Form 11(b) Payroll related Expenditures and Provisions (ref: A1.5 of Appendix I)

Sr. NO.	Particulars with detailed breakup	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
A	Salaries & Wages	-	-	-	12,680,640	165,753,672	187,705,364	200,835,586
B	PF Contributions	-	-	-	639,360	8,357,328	9,464,136	10,126,164
C	Medical Expenses	-	-	-	-	-	-	-
D	Overtime	-	-	-	-	-	-	-
E	Staff Welfare Fund	-	-	-	-	-	-	-
F	Others	-	-	-	-	-	-	-
1	Grand Total	-	-	-	13,320,000	174,111,000	197,169,500	210,961,750
2	Employee Expenses Capitalized	-	-	-	-	-	-	-
3	Net Employee Expenses (1)-(2)	-	-	-	13,320,000	174,111,000	197,169,500	210,961,750

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Form 11(c) Administration and General Expenditure (ref: A1.5 of Appendix I)

Sr. No.	Particulars with detailed breakup	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
A	Administration Charges	-	-	-	-	-	-	-
	Directors Sitting Fees	-	-	-	-	-	-	-
	Rates & Taxes	-	-	-	-	-	-	-
	Lease/Rent	-	-	-	-	-	-	-
	Rates & Taxes	-	-	-	-	-	-	-
	Communication Expenses	-	-	-	-	-	-	-
	Advertisement	-	-	-	-	-	-	-
	Office Maintenance	-	-	-	-	-	-	-
	Printing & Stationery	-	-	-	-	-	-	-
	Total	-	-	-	60,160	202,860	221,461	235,312
B	Legal Charges/Auditor's Fees	-	-	-	60,160	202,860	221,461	235,312
	Auditor's Fees	-	-	-	-	-	-	-
C	Legal Charges	-	-	-	-	-	-	-
	Total	-	-	-	-	-	-	-
D	Consultancy/Advisory Expenses	-	-	-	-	-	-	-
	Consultancy/Technical/Other Professional Charge	-	-	-	-	-	-	-
E	Other Charges	-	-	-	-	-	-	-
	Land Lease	-	-	-	-	-	-	-
	Insurance Costs	-	-	-	-	-	-	-
	During Construction Period	-	-	-	-	-	-	-
	During Operation Period	-	-	-	-	-	-	-
	Event management/ Inauguration Expenses	-	-	-	-	-	-	-
	Recruitment and Training Charges	-	-	-	-	-	-	-
	Bank Charges	-	-	-	-	-	-	-
	Miscellaneous Expenses	-	-	-	-	-	-	-
	Interest on short term loans	-	-	-	-	-	-	-
F	Travel	-	-	-	1,911,548	1,000,000	1,091,693	1,159,973
	Office Expenses	-	-	-	2,028,600	2,028,600	2,109,150	2,134,350
G	Certification Expenses	-	-	-	-	1,408,500	1,537,649	1,633,822
	Total	-	-	-	3,940,148	4,437,100	4,738,491	4,928,145
G	Grand Total	-	-	-	4,000,308	4,639,960	4,959,952	5,163,457
	Administration & General expenses capitalised	-	-	-	-	-	-	-
G	Net A&G expenses (E)-(F)	-	-	-	4,000,308	4,639,960	4,959,952	5,163,457
		-	-	-	4,000,308	4,639,960	4,959,952	5,163,457

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[Signature]

DELEBI GROUND HANDLING DELHI PVT. LTD. DELHI

Form 11(d) Repair & Maintenance Expenditure (ref: A1.5 of Appendix I)

SR. NO.	Particulars with detailed breakup	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
A	Plant and Machinery	-	-	-	1,019,380	1,529,070	1,669,274	1,773,680
1	Grand Total	-	-	-	1,019,380	1,529,070	1,669,274	1,773,680

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Form 11(e) Utilities & Outsourcing Expenditure (ref: A1.5 of Appendix I)

SR. NO.	Particulars with detailed breakup	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
	A Utilities Costs							
	Power Charges				13,536	193,200	200,871	202,810
	Units Consumed				10.00	10.50	11.03	11.58
	Effective Unit Rate				135,360	2,028,600	2,214,608	2,347,785
	Power Costs							
	Water Charges				92,150	1,596,182	1,616,826	1,567,603
	Units Consumed				3.00	3.30	3.63	3.99
	Effective Unit Rate				276,450	5,267,400	5,869,080	6,259,440
	Water Costs		0	0	1,722,125	17,010,250	19,281,394	21,913,075
	Other > Mention all the applicable heads				1,052,675	13,323,050	15,088,710	17,411,240
	Fuel Expenses				106,150	2,070,800	2,428,073	2,626,855
	Cleaning expenses				15,000	60,000	65,502	69,598
	Communication Expenses				-	-	-	-
	Equipment hire expenses				548,300	1,556,400	1,699,110	1,805,382
	Others				2,133,935	24,306,250	27,365,082	30,520,300
	Total	-	-	-				
B Department-wise Outsourcing Costs								
	Airfield Services & Facilities	-	-	-	-	-	-	-
	Terminals	-	-	-	-	-	-	-
	Surveillance	-	-	-	-	-	-	-
	Cleaning	-	-	-	-	-	-	-
	Total	-	-	-	2,133,935	24,306,250	27,365,082	30,520,300
1 Grand Total		-	-	-	2,133,935	24,306,250	27,365,082	30,520,300
2 Utilities and Outsourcing expenses capitalised		-	-	-	-	-	-	-
3 Net Utilities and Outsourcing expenses (1)-(2)		-	-	-	2,133,935	24,306,250	27,365,082	30,520,300



Form 11(f) Other Outflows (ref: A1.5 of Appendix I)

SR. NO.	Particulars	2014-15		2015-16		2016-17		2017-18		2018-19		2019-20		2020-21	
		A	B	A	B	A	B	A	B	A	B	A	B	A	B
1	Grand Total														
	Concession fees	-	-	-	-	-	-	26,623,149	219,501,196	293,027,431	315,668,778				
	License Fees	-	-	-	-	-	-	2,813,330	5,400,265	5,940,292	6,534,321				
		-	-	-	-	-	-	29,436,479	224,901,461	298,967,722	322,203,099				




Form F 12 a Historical and Projected Cargo Volumes in tonnes (Ref: Section A 1.6 of Appendix 1)

Year	Domestic								International				Forecast Error Correction Band	
	Loaded				Unloaded				Loaded & Unloaded				High	Low
	General	Perishable	Valuable	Other	General	Perishable	Valuable	Other	General	Perishable	Valuable	Other		
2009-10	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2010-11	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2011-12	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2012-13	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2013-14	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2014-15	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2015-16	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2016-17	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2017-18	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2018-19	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2019-20	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.
2020-21	-	-	-	-	-	-	-	-	-	-	-	-	N.A.	N.A.




Form F 12 b Historical Aircraft Movements

Year	Domestic (Landing)	International (Landing)	Total
2009-10	-	-	-
2010-11	-	-	-
2011-12	-	-	-
2012-13	-	-	-
2013-14	-	-	-
2014-15	-	-	-
2015-16	-	-	-




Form F 12 c Projected Aircraft Movements

Year	Domestic (Landing)			International (Landing)		
	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative
2016-17	-	-	-	-	-	-
2017-18	325	295	266	503	457	411
2018-19	10,439	9,490	8,541	4,437	4,034	3,631
2019-20	10,439	9,490	8,541	5,028	4,571	4,114
2020-21	10,439	9,490	8,541	5,213	4,739	4,265
2021-22	10,439	9,490	8,541	6,475	5,886	5,297
2022-23	12,447	11,315	10,184	6,646	6,042	5,438




Form F 12 d	Historical and Projected Fuel throughput in kilolitres (Ref: Section A 1.6 of Appendix 1)
	Not Applicable


A circular blue stamp is located below the signature. The text inside the stamp reads "CELLEBI GROUP" at the top, "DELHI" in the center, and "CONSOLIDATING DELHI PVT. LTD." at the bottom, with small stars on either side of the bottom text.

Form 13(a)

Historical Tariffs and Revenue from Regulated Services (ref: AI.7 of Appendix I)

SR. NO.	Particulars	2014-15		2015-16		2016-17		2017-18		2018-19		2019-20		2020-21	
		Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues
1	Revenues from Regulated Services	-	-	-	-	-	-	55,395	41,656,725	34,776	470,307,517	41,831	588,183,088	45,517	647,665,904
	Ground Handling - Scheduled flights	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Revenue														

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Form 13(b)
Historical and Projected Revenues from services other than Regulated Services (ref: AI.7 of Appendix I)

SR. NO.	Name of the customer	Particulars with detailed breakup	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
A		Revenue from services other than Regulated Services							
1		Revenue from.....	-	-	-	-	-	-	-
2		Revenue from.....	-	-	-	-	-	-	-
3		Revenue from.....	-	-	-	-	-	-	-
		Total 'A'	-	-					
B		Other Revenues							
1		Others	-	-	-	-	-	-	-
2		Others	-	-	-	-	-	-	-
		Total 'B'	-	-	-	-	-	-	-
		Total Revenues (A+B)	-	-	-	-	-	-	-




Annexure 1 - Calculation of ARR

Particulars		2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
RAB for Calculating ARR	RAB	-	-	-	153,371,208	309,517,882	301,728,297	280,600,227
Fair Rate of Return applied to the RAB	FRoR	16.08%	16.08%	16.08%	16.08%	16.08%	16.08%	16.08%
Depreciation	D	-	-	-	5,923,347	20,509,312	21,130,101	21,126,038
Operation & Maintenance Expenditure	O	-	-	-	49,910,102	429,487,741	530,131,531	570,622,285
Tax	T	-	-	-	-	-	-	11,989,974
Revenues from services other than regulated services	NAR	-	-	-	-	-	-	-
ARR		-	-	-	80,487,871	499,752,052	599,764,456	648,844,784

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Forecast RAB

Particulars		2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Opening RAB	OR	-	-	-	-	254,242,416	259,793,348	238,663,247
Commissioned Assets	CA	-	-	-	260,165,763	26,060,244	-	-
Depreciation	DR	-	-	-	(5,923,347)	(20,509,312)	(21,130,101)	(21,126,038)
Disposals	DI	-	-	-	-	-	-	-
Closing RAB	CR	-	-	-	254,242,416	259,793,348	238,663,247	217,537,208
Security Deposit with CIAL								
Opening Security Deposit		-	-	-	-	52,500,000	52,500,000	52,500,000
Closing Security Deposit		-	-	-	52,500,000	52,500,000	52,500,000	52,500,000
RAB	RA = (OR + CR)/2	-	-	-	153,371,208	309,517,882	301,728,297	280,600,227




Yield Per unit

Particulars		2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Aggregate Revenue requirement	ARR	-	-	-	80,487,871	499,752,052	599,764,456	648,844,784
Estimated Volume	VE	-	-	-	752	13,524	14,061	14,229
PV of ARR	PV (ARR)	-	-	-	59,738,327	319,549,770	330,389,286	307,926,706
Total PV (ARR)		1,017,604,088						
Total VE		42,566						
Y=Total PV (ARR)/Total VE		23,907						




Form 14 (b) - Price List - Scheduled Aircrafts

FY 17-18			
Aircraft Type/ Category (ICAO code types)	Tariff Heading	Passenger aircraft	
		International	Domestic
B1	Comprehensive Ramp	N.A	5,300 4,300
B	Comprehensive Ramp	99,300 79,500	15,800 12,700
C1	Comprehensive Ramp	99,300 79,500	21,000 16,800
C	Comprehensive Ramp	165,400 132,400	36,800 29,500
D	Comprehensive Ramp	271,300 217,100	59,200 47,400
E	Comprehensive Ramp	317,600 254,100	110,300 88,300

FY 18-19			
Aircraft Type/ Category (ICAO code types)	Tariff Heading	Passenger aircraft	
		International	Domestic
B1	Comprehensive Ramp	N.A	5,300 4,300
B	Comprehensive Ramp	99,300 79,500	15,800 12,700
C1	Comprehensive Ramp	99,300 79,500	21,000 16,800
C	Comprehensive Ramp	165,400 132,400	36,800 29,500
D	Comprehensive Ramp	271,300 217,100	59,200 47,400
E	Comprehensive Ramp	317,600 254,100	110,300 88,300

FY 19-20			
Aircraft Type/ Category (ICAO code types)	Tariff Heading	Passenger aircraft	
		International	Domestic
B1	Comprehensive Ramp	N.A	5,300 4,300
B	Comprehensive Ramp	99,300 79,500	15,800 12,700
C1	Comprehensive Ramp	99,300 79,500	21,000 16,800
C	Comprehensive Ramp	165,400 132,400	36,800 29,500
D	Comprehensive Ramp	271,300 217,100	59,200 47,400
E	Comprehensive Ramp	317,600 254,100	110,300 88,300

FY 20-21			
Aircraft Type/ Category (ICAO code types)	Tariff Heading	Passenger aircraft	
		International	Domestic
B1	Comprehensive Ramp	N.A	5,500 4,500
B	Comprehensive Ramp	102,300 81,900	16,300 13,100
C1	Comprehensive Ramp	102,300 81,900	21,700 17,400
C	Comprehensive Ramp	170,400 136,400	38,000 30,400
D	Comprehensive Ramp	279,500 223,700	61,000 48,900
E	Comprehensive Ramp	327,200 261,800	113,700 91,000

FY 17-18			
Aircraft Type/ Category (ICAO code types)	Tariff Heading	Freighter aircraft	
		International	Domestic
C1	Ramp	N.A	47,300
C	Ramp	119,100	78,800
D	Ramp	211,700	94,500
E	Ramp	251,400	115,500

FY 18-19			
Aircraft Type/ Category (ICAO code types)	Tariff Heading	Freighter aircraft	
		International	Domestic
C1	Ramp	N.A	47,300
C	Ramp	119,100	78,800
D	Ramp	211,700	94,500
E	Ramp	251,400	115,500

FY 19-20			
Aircraft Type/ Category (ICAO code types)	Tariff Heading	Freighter aircraft	
		International	Domestic
C1	Ramp	N.A	47,300
C	Ramp	119,100	78,800
D	Ramp	211,700	94,500
E	Ramp	251,400	115,500

FY 20-21			
Aircraft Type/ Category (ICAO code types)	Tariff Heading	Freighter aircraft	
		International	Domestic
C1	Ramp	N.A	48,800
C	Ramp	122,700	81,200
D	Ramp	218,100	97,400
E	Ramp	259,000	119,000

Note: The above price is excluding of Government taxes and duties such as Goods & Service Tax (GST) etc.


