



CARGO SERVICE CENTER

386/सचिव(पैर)
06/2/18

295

Delhi

Dated: - 2nd February, 2018

To,

The Chairman,
Airport Economic Regulatory Authority of India
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi- 110033

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण
सफदरजंग एयरपोर्ट, नई दिल्ली-110003

प्राप्त
डायरी नं: 11876
तारीख: 05/02/2018

73/अचिव(पैर)
5/2/2018

Subject: - Submission of Annual Tariff Proposal for the 3rd Year of the Second Control Period from 01st April, 2018 to 31st March, 2019 for International and Domestic Cargo Handling Services at DCSC Cargo Terminal at IGI Airport, New Delhi.

Dear Sir,

This has reference to the International and Domestic Cargo Terminal operated by Delhi Cargo Service Center Private Limited (DCSC) at Indira Gandhi International Airport, Delhi since May, 2010.

1. The said facilities and services being provided comes within the ambit of Regulated Services under the AERA Act in terms of AERA's Guidelines, 2011 for determination of tariff of services provided for Cargo facility.
2. The company is proposing to increase the overall tariff for International and Domestic Cargo Handling Services for the Financial Year 2018-19.

The Annual Tariff Proposal for International and Domestic Cargo Handling Services for the FY.2018-19 is enclosed along with the user consultations carried out before submission, as per the AERA Guidelines.

I, hereby request the Authority to approve the Annual Tariff Plan for the Tariff Year FY.2018-19 commencing from 1st April 2018. The Proposed detailed breakup of Tariff(s) where the Authority has specified a light touch approach for the duration of the Control Period.

Yours Sincerely,

For Delhi Cargo Service Center Private Limited

Avinash Razdan

Chief Financial Officer



List of documents submitted with this application:

- a) Proposal for Annual Tariff Plan FY 2018-19 at the International and Domestic Cargo Terminal of DCSC at IGI Airport, New Delhi
- b) The Domestic Tariff Plan- Annexure Dom
- c) The International Tariff Plan- Annexure Int
- d) Documents pertaining to User Consultations

6/2
SR/MSH(P)
07/2/18
AGM
Shree Kaveri
07/2/18

Delhi Cargo Service Center Private Limited

Cargo Terminal 2, Gate No. 6, Air Cargo Complex, IGI Airport, New Delhi-110 037

CIN : U74900DL2009PTC196125

Tel. : +91-11-4999 3811 • Fax : +91-11-4997 6676 • www.cscindia.in

1/27



CARGO SERVICE CENTER

296

Delhi

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF PLAN FOR AND ON BEHALF OF: -

M/S DELHI CARGO SERVICE CENTER PRIVATE LIMITED

I, Avinash Razdan, aged 52 years, resident of F-302, Siddh Apartment, Plot No-107, I.P. Extension, Patparganj, Shakarpur East, Delhi-110092 acting in my official capacity as Chief Executive Officer in Delhi Cargo Service Center Private Limited having its Registered Office at Cargo Terminal-2, Gate No. 6, Air Cargo Complex, Indira Gandhi International Airport, New Delhi-110 037 do hereby state and affirm as under that

1. That I am duly authorized to act and on behalf of Delhi Cargo Service Center Private Limited in the matter of this submission before the Airports Economic Regulatory Authority of India, New Delhi ("the Authority");
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia: -
 1. Proposed detailed break up of tariff(s) where the Authority has specified a light touch approach for the duration of the Control Period and
 2. Justifications are correct and true to my knowledge and belief, and nothing material has been concealed there from.

Yours Sincerely,

For Delhi Cargo Service Center Private Limited

Avinash Razdan

Chief Financial Officer



Dated: - 2nd February, 2018

Place:- New Delhi

2/27



1. BACKGROUND

Delhi Cargo Service Center Private Limited, a company registered under the Companies Act, 1956 at Delhi and having its Registered Office at Cargo Terminal 2, Gate No. 5, Air Cargo Complex, Indira Gandhi International Airport, New Delhi – 100 037 (herein termed as “DCSC”) was awarded a 25 years concession Delhi International Airport Limited (herein termed as “DIAL”) to design, build, develop, finance, operate and manage an Integrated Air Cargo Terminal (herein termed as “CT”) IGI Airport, New Delhi. Before the construction of the New Cargo Terminal could be undertaken, a terminal for handling of Domestic Cargo was also developed and become operational at Delhi Airport from May, 2010. New Cargo Terminal building was made operational for handling of International Cargo from March, 2012. Domestic Cargo Handling operations continues from the existing facility- the Domestic Cargo Terminal.

In terms of Sec. 15 of AERA Act, the services being provided by DCSC has been determined to be Regulated Service. As such DCSC had filed its Multi Year Tariff Proposals (“MYTP”) as well as Annual Tariff Proposal (“ATP”) for cargo handling services for approval of the authority. Multi Year Tariff Proposal for the First Control Period (FY.2011-12 to FY.2015-16) & Second Control (FY.2016-17 to FY.2020-21) was approved by AERA vide its Order No. 13/2011-12 dated 29th Sep, 2011 & Order No. 2/2017-18 dated 11th May, 2017 respectively.

It was determined in terms of the proposal that the services being provided by DCSC was both Material and Competitive. The Authority vide its Multi-Year Tariff Order (MYTO) Order No. 13/2011-12 dated 07.10.2011, decided to adopt ‘Light Touch Approach’ for determination of the tariffs for the first control period. Subsequently, the Authority also determined the annual tariffs for cargo handling services, as provided by DCSC for first tariff year (FY. 2011-12) & second tariff year (FY. 2012-13) vide its Order No. 05/2012-13 dated 21.05.2012, third tariff year (F.Y. 2013-14) vide its Order No. 30/2013-14 dated 31.07.2013, forth tariff year (F.Y. 2014-15) vide its Order No. 18/2014-15 dated 06.02.2015 and fifth tariff year (F.Y. 2015-16) Order No. 39/2015-16 dated 04.11.2015, of the First Control Period (FY.2011-12 to FY.2015-16) respectively.

The Authority vide its Order No. 11/2016-17 dated 29.09.2016 extended the levy of tariffs as on 31.03.2016 up to 31.03.2017. The Authority vide its Order No. 19/2016-17 dated 31.03.2017 further extended the levy of tariffs as on 31.03.2016 up to 30.09.2017. But Authority vide Order No. 02/2017-18 dated 11.05.2017, decided to adopt same ‘Light Touch Approach’ for determination of the tariffs for the second control period(FY.2016-17 to FY.2020-21). In this order authority also determined the annual tariffs for cargo handling services, as provided by DCSC for the first tariff year (FY. 2016-17) & extended the same tariffs rates for the second tariff year (FY. 2017-18), of the Second Control Period respectively.

Vide Clause 10.8 of the said guideline for Tariff Determination it is required to file Annual Tariff Proposal prior to the start of each Tariff Year commencing 1st April, 2018.



2. REGULATORY APPROACH TO TARIFF DETERMINATION

As per the AERA [Airports Economic Regulatory Authority of India (Terms and Conditions for Determination for services for Cargo Facility, Ground Handling and Supply Fuel to the Aircraft) Guidelines, 2011], the Authority shall follow a three-stage process for determining its approach to the regulation of a regulated service.

a. *Materiality Assessment*

Materiality of the service is linked to cargo volume at the major airport. It has already been established that in case of Delhi Airport Cargo, the volume of cargo justified regulatory oversight. This condition has not been changed. Hence, the service is deemed 'material'.

b. *Competition Assessment*

In our MYTP it has been stated that we faced competition from Celebi Delhi Cargo Terminal Management India Pvt. Ltd who is the second concessionaire for providing cargo handling services at Delhi Airport. This condition has also not been changed at time of this filing. Hence, the cargo services at IGI Airport, Delhi are 'Competitive'.

c. *Assessment of reasonableness of the user agreements between the service providers and the regulated services: -*

As already submitted, services are provided to two broad categories of users:- Shippers and Consignees represented by their agents on city side to whom Terminal, Storage and Processing Charges are levied besides demurrage in case the shipment is cleared beyond the free period. Additionally, document handling fees are also levied for issuance of delivery order in case such work is outsourced to us by the airlines.

The city side tariff which are commonly applied to all users, are determined using consultative approach with Users of the facility namely the forwarders and the shippers. Trade bodies like FIEO, CII, FICCI, ASSOCHAM, ACAAI, DCAAI and DCCAA are also involved in such discussion and negotiation as appropriate.

On the other hand, the airside charges are airline specific and fixed after detailed negotiation with specific airlines based on the volume of cargo to be handled, service level agreement, specific handling requirements and such other factors. Agreements with Airlines are signed based on the Standard Ground Handling Agreements (herein referred to as "SGHA") as per IATA Guidelines. Such negotiations are on-going and are entered into from one-year upto five years.

Given the above factors, it is contended that the cargo handling services being provided by DCSC at Delhi Airport is material but competitive and therefore the tariff should be regulated by the Authority under Light Touch Approach as per Chapter V of your guidelines.

For Delhi Cargo Service Center Pvt. Ltd.,

Avinash Razdan
VP & CFO



3. IMPLEMENTATION OF THE APPROVED TARIFF

The Annual Tariff Plan for domestic and international cargo for the F.Y.2016-17 was filed with Authorities in 11th March, 2016. While the company expected to receive the approval of this at the beginning of F.Y. 2016-17 but the order from the authority approving the tariff for the same was received only on the 11th May, 2017 vide order no. 02/2017-18 that was after delay of 14 months approximately thereby causing a deficit of approximately Rs.10 Crores in the said period. The late approval of the order resulted in the company charging the old tariff during the period of delay.

4. TARIFF PROPOSAL AND JUSTIFICATION FOR INCREASE :-

For the Tariff Year 2018-19, DCSC is proposing an increase in the all the tariff rates for International and Domestic Cargo which is currently handled at the Cargo Terminal-2, w.e.f. 1st April, 2018. The increase in the tariff for majority of tariff items is around 34%. Some minor tariff items have been revised by more than 34% in order to adjust them to their respective cost.

4 (a) DEVELOPMENTS AND FURTHER FACILITIES :-

DCSC is committed to provide world class facilities to its users. In regard DCSC has carried out following major developments & to strengthen its commitment.

- DCSC invested approximately Rs.32 crores to construct a new express Cargo Terminal (Project T2) at Delhi Airport having area & capacity of approximately 23,000 sq.mtrs & 2.25 lacs MT per annum respectively.
- Development of cargo handling infrastructure (Installation of two 5 Ton hoists construction of fully equipped office space of 6000 sq.ft. at area 1B, dedicated warehouse space) specially for Air India airline, costing the company around Rs.7 crores.
- Invested approximately Rs.3 crores to revamp its IT infrastructure.
- DCSC has extended the area of its Domestic terminal by 872 sq.mtrs and constructed a mezzanine floor & dedicated fully equipped office space for its existing customers. DCSC invested approximately 3 crores in this.
- Development of mobile application by the name of "TURANT-CSC" TURANT - CSC has been developed keeping in view to provide better, fast and real time information to its customers as it provides the complete tracking of shipments in both export and imports in real time.
- An area of approximately 1000 sq.mtrs has been developed to cater the storage of Vulnerable Cargo.
- Construction of trade facilitation center specially for agents.
- DCSC has installed a single point window system for faster processing of special cargo.
- DCSC has developed a separate lane for handling express delivery.

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan
VP & CFO



4 (b) USER CONSULTATION MEETING CONDUCTED TO PRESENT AND DISCUSS TARIFF PROPOSAL FOR THE FY 2018-19

DCSC conducted USER Consultation Meeting with their stake holders & trade members to present Tariff proposal for the FY 2018-19, on 7th Nov'17 at DCSC Cargo Terminal.

In the above said User-meeting, Mr. Venugopal Bangera, CEO DCSC, explained to the trade, various initiatives/developments and key Investments undertaken by DCSC to improve the Operation and Services during the period:

➤ Investment / Operational Developments

- Additional 10 Ton ULD & two 5 Ton Loose Cargo Hoist installed for faster intake and delivery of Import Cargo.
- Dedicated area for storage of Vulnerable Cargo.
- Implementation of HHT (hand held terminal) as part of automations.
- Extension of Import Warehouse Area to reduce the congestion and faster processing of cargo
- Dedicated window for assisting Special cargo handling.

➤ Additional Infrastructure:

- Construction of another new Greenfield Cargo Terminal by DCSC (DCSC Cargo terminal-2), having plot area of approx. 23,000 sq.mtrs, for catering to Express and other General Cargo, adding additional capacity of 225,000 MT per annum at Delhi Airport. The said upcoming facility will be ready by Feb'18 for Operational purpose.
- Airside temperature Cool Dolly for transportation of cargo to Aircraft
- Express Services – A separate lane dedicated to express handling of shipment as per customer's demand.
- Upcoming Animal Quarantine Facility.

➤ IT Developments

- Launch of E-Freight.
- Trade Facilitation Center at Customer Care for agency to track and trace.
- Launch of E-Delivery order.
- IT interface in the Cargo Acceptance & Delivery Procedure
- Launch of Dash Boards – Live displays.
- IT Visibility - Visibility to Customer - Track & Trace – DCSC Portal. Launch of Mobile App - TURANT – CSC.

Further to this, Mr. Vipin Jain, COO DCSC, presented various issues in the meeting which the trade had raised/flagged in the previous meetings and the actions taken by DCSC on issues accordingly. He also presented some of the Excellence Projects that the company has undertaken to improve processes and the service standards of DCSC. He explained to the trade various initiatives taken by DCSC w.r.t. Facilitation Center for the trade in the 2nd floor,



inside the Terminal, 24 X 7 Cargo acceptance and clearance in the Terminal etc., to smoothen the clearances of trade. He also stated that the company is committed towards delivering high standards of services to its customers and appreciated the support the company has received from the trade members.

4 (c) JUSTIFICATION FOR INCREASE

Mr. Venugopal Bangera, CEO DCSC, explained to Trade partners, DCSC's investment plans & detailed justification behind the proposed increase in the tariff for majority of tariff items by 34% for International and Domestic Cargo Handling Services for the Financial Year 2018-19 sought by DCSC in the Annual Tariff proposal.

i) **Delay in approval for previous Tariff Order (FY 2016-17) :-**

DCSC applied for tariff increase of 7% for the first tariff period (FY 2016-17) in January 2016 and Authority (AERA) approved the same only in May 2017 hence implementation of revised tariff rates was delayed by nearly 14 months. This contributes to the incremental revenue loss to the tune of Rs.10 Crores. Since the Tariff Order for the period (FY 2016-17) was approved only in May'17, the late approval of the said order caused the company to continue to charge the old tariff for the period FY 2017-18, affecting its financial position.

ii) **Increase in Operating Cost:-**

(a) **Increase in Statutory Payment (Salary Cost)** : The Office of the Chief Labour Commissioner, Ministry of Labour & Employment, Government of India vide its Order No. 1/13(1)/2017-LS-II dated 19.01.2017 increased the minimum rate of wages for various categories of people with effect from Jan'17. Again, in the month of April, vide its Order No. 1/13(7)/2017-LS-II dated 01.04.2017 the Office revised the minimum wages. Both the revisions in the minimum wages rates were in tune to almost by 43% in the period from Jan 2017 to May 2017. Apart from impact of minimum wages, salary of employees has been increased by approximately 12 %.

(b) **Land License fees** : Automatic increase in land license fees by 7.5 % every year payable to Airport Operator.

(c) **Electricity & Other Administrative Overheads** : Other operating expenses i.e electricity & Other Administrative Overheads have also gone up.

The general expenses (i.e Hire equipment lease charges, Legal Expenses, Packing Material Expenses) increased in other operating costs is caused due to inflation (7 % increase as indicated by CPI Index) .

iii) Significant capital expenditure being incurred to facilitate faster clearing and the work being carried out to improve operational efficiency.

For Delhi Cargo Service Center Pvt. Ltd.



CARGO SERVICE CENTER

302

Delhi

DCSC invited all the trade bodies like ACAAI, DACAI, DCCAA, FIEO, CII, ASSOCHAM and shipper/consignee for the USER Consultation Meeting for presenting and discussing the proposed Tariff for the period FY 2018-19. The meeting was called on 07th November, 2017 at DCSC Cargo Terminal. The meeting was attended by the representative of FICCI, Air Cargo Agents Association of India and Domestic Air Cargo Association of India and freight forwarders and CHAs. The meeting minutes made after the said meeting were circulated along with the proposed changes in the tariff, Comments and feedback came from some, which were replied too.

Yours Sincerely,

For Delhi Cargo Service Center Private Limited

Avinash Razdan



Chief Financial Officer

List of Documents attached in connection with stakeholder's consultation process held at Delhi Cargo Servicer at Delhi Airport.

Annexures

1. Notice of Stakeholders meeting called to discuss proposal to revise terminal, storage and processing charges at Cargo Terminal-2 at Delhi Airport.
2. List of Attendees.
3. Copy of Minutes of the Meeting circulated to all stakeholders.

8/27

Form F14(b)-Cargo Domestic


Delhi Cargo Service Center Private Limited - IGI Airport, New Delhi

Tariff- Domestic Cargo

Form 14(b) - Domestic Cargo

		Tariff 2018-19	
Type of Cargo		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB
Domestic Outbound Cargo Terminal Storage And Processing Charges			
1) General Cargo		1.22	72
2) Special Cargo		2.87	143
Domestic Outbound Cargo Demurrage Charges			
		Per Day Per Kg	Per Day
1) General Cargo		1.43	72
2) Special Cargo		3.23	72
Domestic Inbound Cargo Terminal Storage And Processing Charges			
1) General Cargo		1.07	72
2) Special Cargo		2.59	143
Domestic Inbound Cargo Demurrage Charges			
		Per Day Per Kg	Per Day
1) General Cargo	beyond free period and upto 5 days	1.43	72
1) General Cargo	beyond 5 days and upto 15 days	2.16	72
2) Special Cargo	beyond free period and upto 5 days	3.59	72
2) Special Cargo	beyond 5 days and upto 15 days	5.03	72
Domestic Outbound Cargo Handling Charges			
1) General Cargo		1.58	72
2) Special Cargo		2.51	1147
Domestic Inbound Cargo Handling Charges			
1) General Cargo		1.43	72
2) Special Cargo		2.22	1147
Domestic Cargo Handling for Transfer			
1) General Cargo		1.93	72
2) Special Cargo		1.93	1147
Documentation & Supervision Services			
1) General Cargo		2.00	72
2) Special Cargo		2.00	1147
Domestic Outbound Cargo Handling-full handling inclusive of document handling and data management			
1) General Cargo		2.16	359
2) Special Cargo		3.02	1147
Domestic Inbound Cargo Handling-full handling inclusive of document handling and data management			
1) General Cargo		1.93	359
2) Special Cargo		2.87	1147

For Delhi Cargo Service Center Pvt. Ltd.


Avinash Razdan
VP & CFO

304

Form F14(b)-Cargo Domestic

Delhi Cargo Service Center Private Limited - IGI Airport , New Delhi

Tariff- Domestic Cargo

Form 14(b) - Domestic Cargo

		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB
Domestic Security Handling			
If Inclusive of X-Ray/Physical Examination		3.23	359
If Exclusive of X-Ray/Physical Examination		1.80	143
Other Charges			
Handling of Shipper Build ULD or handling of full ULD for delivery to Consignee-per kg		50% of Applicable Handling Charges	N.A
Miscellaneous Charges (None of the above)-(maximum tariff @ per kg and minimum charge @ per AWB)		2.51	1147
DRY Ice checklist Charges-per AWB		860	N.A
DGR Acceptance fee-per AWB		1721	N.A
Live Animal Acceptance Check and delivery-per AWB		1434	N.A
Valuable & Vulnerable escort service to and fro aircraft to terminal-per AWB		913	N.A
DGR-fee, in case shipment above 20 pieces-per additional unit		72	N.A

Notes :-

1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.

2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.

Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wrierever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.

3 Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions and Valuable cargo (VAL)

4 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.

5 Penal charges for misdeclaration of weight

% variaton in weight except valuable carto	% of applicable TSP
Upto 5 %	Nil
2 - 5 %	200%
6 -10 %	300%
Above 10%	500%

X

10/27

For Delhi Cargo Service Center Pvt. Ltd.

[Signature]

Avinash Razdan
VP & CFO

308

Form F14(b)-Cargo Domestic

Delhi Cargo Service Center Private Limited - IGI Airport , New Delhi

Tariff- Domestic Cargo

Form 14(b) - Domestic Cargo

7 While it is our intention not to allow any other agencies to operate inside the facility, in case for special reason exporters want to engage their own labour, discount of 5% will be granted in TSP charges for offloading the cargo from truck and putting on custom examination area, and on pallets.

8 All invoices will be rounded off to nearest Rs. 5. As per LATA Tact Rule book Clause - 5.7.2, rounding off procedure, when rounding

For Example:-

When the results of calculations are between / and	Rounded off amount will be
102.5 - 107.4	105
107.5-112.4	110

9 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.

10 For special Cargo consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available other wise general cargo tariff will be applied for such products.

11 Demurrage will be applicable to airlines if customs cleared cargo is stored in the warehouse beyond the free period in case of exports cargo.

12 In case of import cargo, demurrage will be applicable in case the segregation of import cargo is not completed due to airline fault.

13 Handling rates provided above are inclusive of scope of handling services including physical handling, document handling and IT handling.

14 Handling rates will vary depending on whether the document handling fees are collected by the airline or DCSC.

For Delhi Cargo Service Center Pvt. Ltd.



Avinash Razdan
VP & CFO

11/27



Delhi Cargo Service Center Private Limited - IGI Airport , New Delhi

Tariff- International Cargo

Form 14 (b) International Cargo

Sl. No.	Type of Cargo	Tariff	
		2018-19	
		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB
A.	Export Cargo		
A1.	Terminal, Storage and Processing Charges		
A1.1	General	1.50	500
A1.2	Special Cargo		
a.	- Pharma items	4.30	500
b)	- Live Animals	3.02	500
c)	- Hazardous/ Dangerous Goods	4.30	500
d)	- Valuable Goods	3.02	500
e)	- Perishable	3.87	500
f)	- Newspaper and TV reel consignments	3.02	500
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil
A2.	X-Ray Charges		
A2.1	X-Ray Machine charges (City side)	2.00	200
	X-Ray Machine charges (Air side)	2.00	1434
A2.2	X-Ray Certification charges (City side)	2.87	287
	X-Ray Certification charges (Air side)	2.87	1434
A2.3	Certification for Dangerous goods(City side)	2.87	287
	Certification for Dangerous goods(Air side)	2.87	1434
A3.	Demurrage Charges----Export Cargo	Per Day Per Kg	Per Day
A3.1	General (City side)	1.88	188
	General (Air side)	2.16	N.A
A3.2	Special Cargo	Per Day Per Kg	Per Day
a.	Pharma items (City side)	4.85	485
	Pharma items (Air side)	4.30	N.A
b)	Live Animals(City side)	4.85	485
	Live Animals(Air side)	3.59	N.A
c)	Hazardous/ Dangerous Goods(City side)	4.85	485
	Hazardous/ Dangerous Goods(Air side)	4.30	N.A
d)	Valuable Goods(City side)	4.85	485
	Valuable Goods(Air side)	8.60	N.A
e)	Perishable(City side)	4.85	485
	Perishable(Air side)	3.59	N.A
f)	Newspaper and TV reel consignments(City side)	4.85	485
	Newspaper and TV reel consignments(Air side)	3.59	N.A
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil
A4.	Cargo Handling Charges		
A4	Palletisation/ Containerisation/Unitisation/Staffing Charges		
A4.1	General	3.02	1434
A4.2	Special Cargo		
a.	- Pharma items	3.59	1434
b)	- Live Animals	3.59	1434
c)	- Hazardous/ Dangerous Goods	3.59	1434
d)	- Valuable Goods	3.59	1434
e)	- Perishable	3.59	1434
f)	- Newspaper and TV reel consignments	3.59	1434
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil

For Delhi Cargo Service Center Pvt. Ltd.

A5.	Documentation Fees	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB
A.5.1	Cargo Documentation fees for Manifesto/filing etc	2.00	N.A
B.	Import Cargo		
B1.	Terminal, Storage and Processing Charges		
B1.1	General	8.11	430
B1.2	Special Cargo		
a.	- Pharma items	13.98	717
b)	- Live Animals	13.98	717
c)	- Hazardous/ Dangerous Goods	13.98	717
d)	- Valuable Goods	13.98	717
e)	- Perishable	13.98	717
f)	- Newspaper and TV reel consignments	13.98	717
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil
B2.	Cargo Handling Charges		
B2.	DePalletisation/ Destaffing/DeContainerisation/DeUnitisation Charges		
B2.1	General	2.51	1434
B2.2	Special Cargo		
a.	- Pharma items	3.23	1434
b)	- Live Animals	3.23	1434
c)	- Hazardous/ Dangerous Goods	3.23	1434
d)	- Valuable Goods	3.23	1434
e)	- Perishable	3.23	1434
f)	- Newspaper and TV reel consignments	3.23	1434
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil
B3.	Demurrage Charges----Import Cargo	Per Day Per Kg	Per Day
B3.1	General (upto 5 days)	2.51	503
	(5 to 30days)	5.03	503
	(beyond 30days)	7.53	503
	Air side	2.16	N.A
B3.2	Special Cargo	Per Day Per Kg	Per Day
a)	Pharma items(upto 5 days)	5.03	1004
	(5 to 30days)	10.04	1004
	(beyond 30days)	15.06	1004
	Air side	4.30	N.A
b)	Live Animals(upto 5 days)	5.03	1004
	(5 to 30days)	10.04	1004
	(beyond 30days)	15.06	1004
	Air side	4.30	N.A
c)	Hazardous/ Dangerous Goods(upto 5 days)	5.03	1004
	(5 to 30days)	10.04	1004
	(beyond 30days)	15.06	1004
	Air side	4.30	N.A
d)	Valuable Goods**(upto 5 days)	10.04	2007
	(5 to 30days)	18.64	2007
	(beyond 30days)	27.24	2007
	Air side	8.60	N.A

For Delhi Cargo Service Center Pvt. Ltd.


Avinash Razdan
VP & CFO

13/12

X

308

B3.2	Special Cargo	Per Day Per Kg	Per Day
e)	Perishable(upto 5 days)	5.03	1004
	(5 to 30days)	10.04	1004
	(beyond 30days)	15.06	1004
	Air side	4.30	N.A
f)	Newspaper and TV reel consignments (upto 5 days)	5.03	1004
	(5 to 30days)	10.04	1004
	(beyond 30days)	15.06	1004
	Air side	4.30	N.A
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil
C.	Courier/Mail Cargo	Rate in Rupees per Kilogram	Minimum Charge per Bag
C1.	Incoming Courier Charges-- International		
C1.1	Courier cargo facilitation	10.05	N.A
C1.2	Detention Charges		
	- Free Period	N.A	N.A
	- 4th day to 10th day	2.68	N.A
	- 11th day to 20th day	4.02	N.A
	- 21st day to 30th day	6.03	N.A
	- Beyond 30 days	8.04	N.A
C1.3	Demurrage Charges	6.70	N.A
C2.	Outcoming Courier Charges -- International		
C2.1	Courier cargo facilitation	9.38	N.A
C2.2	X-ray charges	4.14	N.A
C2.3	Demurrage Charges	5.00	N.A
D.	Transshipment Cargo/Carting	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB
D1.	Transshipment charges-international to international		
D1.1	General Cargo	3.15	N.A
D1.2	Special Cargo/DGR/Valuable/Perishable/Pharma	8.13	N.A
D2.	Transshipment charges-international to domestic		
D2.1	General Cargo	3.15	N.A
D2.2	Special/Sensitive Cargo	8.13	N.A
D2.3	DGR/Valuable/Perishable/Pharma	8.13	N.A
D3.	Transshipment charges-domestic to domestic		
D3.1	General Cargo	3.15	N.A
D3.2	Special/Sensitive Cargo	8.13	N.A
D3.3	DGR/Valuable/Perishable/Pharma	8.13	N.A
D.4	Demurrage Charges---Transshipment Cargo Intl to Domestic TP)	Per Day Per Kg	Per Day
D.4.1	General (upto 4 days)	1.87	375
D.4.2	(5 to 30days)	3.75	375
D.4.3	(beyond 30days)	5.62	375

For Delhi Cargo Service Center Pvt. Ltd.



Avinash Razdan
VP & CFO

14/27

309

D.4.4	Special Cargo	Per Day Per Kg	Per Day
a)	Pharma items(upto 4 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
b)	Live Animals(upto 4 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
c)	Hazardous/ Dangerous Goods(upto 4 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
d)	Valuable Goods(upto 4 days)	7.49	1498
	(5 to 30days)	13.91	1498
	(beyond 30days)	20.33	1498
e)	Perishable(upto 4 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
f)	Newspaper and TV reel consignments (upto 4 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil
D.5	Demurrage Charges - International to International & Domestic to International TP	Per Day Per Kg	Per Day
D.5.1	General	1.61	N.A
D.5.2	Special Cargo	Per Day Per Kg	Per Day
a)	Pharma items	2.68	N.A
b)	Live Animals	2.68	N.A
c)	Hazardous/ Dangerous Goods	2.68	N.A
d)	Valuable Goods	6.42	N.A
e)	Perishable	2.68	N.A
f)	Newspaper and TV reel consignments	2.68	N.A
g)	Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil
D.6	Transshipment Cargo - Other charges	Per Day Per Kg	Per Day
a)	Sector Charges	1.61	N.A
b)	Carting Charges - Transshipment	2.41	241
c)	Ramp to Ramp Loose (Incoming Loose & Outgoing Loose)	2.68	N.A
d)	TP - Destuffing charges	1.87	187
E.	Customs Cost Recovery Charges		
E1	Components of customs cargo recovery charges	3.00	N.A

For Delhi Cargo Service Center Pvt. Ltd.


 Avinash Razdan
 VP & CFO

15/27

310

Delhi Cargo Service Center Private Limited - IGI Airport , New Delhi

Tariff- International Cargo

Form 14 (b) International Cargo

Notes :

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the pervue of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special Cargo (Odd size and heavy cargo) are such cargo which requires/have special handling /storage instructions. It also includes heavy cargo in which any single individual piece haviing gross weight or volume weight of 1 ton or above.
Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 5
- 6 Demurrage free period shall as per Government Order issued from time to time.
- 7 While it is our intenfion not to allow any other agencies to operate inside the facility, in case for special reason exporters wants to engage their own labour, discount of 5% will be granted in TSP charges for offloading the cargo from truck and putting oncustom examination area, and on pallets.
- 8 All invoice will be rounded off to nearest Rs. 5. As per IATA Tact Rule, book Clause 5.7.2, rounding off procedure, when rounding off Unit is 5.

When the results of calculations are between / and

102.5 - 107.4

107.5-112.4

- 9 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- 10 Special cargo consists of perishable and temperature sensitive products, live animals,, hazardous goods, valuable and/or any other such cargo which requires/have speical handling/storage instructions.
- 11 Penal charges for misdeclaration of weight:

% variaton in weight except valuable carto	% of applicable TSP
Upto 5 %	Nil
2 - 5 %	200%
6 -10 %	300%
Above 10%	500%

- 12 Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.
- 13 Demurrage will be applicable to airlines if customs cleared cargo is stored in the warehouse beyond the free period in case of export cargo.
- 14 In case of import cargo, demurrage will be applicable in case the segregation of import cargo is not completed due or airline fault.
- 15 Handling rates provided above are inclusive of scope of handling including physical handling, document handling.
- 16 Handling rates will vary depending on whether the document handling fees are collected by the airline or DCSC.

airiff- International Cargo
Form 14 (b) International Cargo

S.No.	Other Charges		Tariff
			2018-19
1. Terminal, Storage and Processing (TSP) charges			
	Export	Special Cargo- Project / Heavy Cargo	Rs 4.30 per kg subject to minimum of Rs.4301 per AWB
	Import	Special Cargo- Project / Heavy Cargo	Rs 15.77 per kg subject to minimum of Rs.15,772 per AWB
2. Other Charges (if chargeable to shipper) - Services on Demand only			
2.1	Export	Special Handling (Pharmaceutical, to maintain product temperature on request)	Rs 2868 / Pallet
		Strapping charges	Rs. 21/- per package
		DRY Ice Checklist charges	Rs. 1433 per AWB
		DGR Acceptance fee	Rs. 2868 per AWB
		Live Animal export acceptance charges	Rs. 2868 per AWB
		Export Perishable Temperature Check as per CHM	Rs. 216 per AWB
		Full HAWB data capture charges	Rs. 72 per AWB subject to minimum INR 717/-
		DGR-fee, in case shipment above 20 pieces	Rs. 72 per additional unit
		Express Services	Rs 1.88 / Kg subject to minimum of Rs.188 per AWB or 33.5% more than the TSP rate for the category the cargo falls under (whichever is higher)
2.2	Import	Back to Town	50 % of applicable TSP charges
		Delivery order fees	Rs.2868 per MAWB
		HAWB issuance charge	Rs.1864 per HAWB
		Express Services	Rs.10.12 per kg subject to minimum of Rs.717 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
2.3	General	Strapping and Repacking charges	Rs 21/package subject to minimum charges INR 50/- per airwaybill
		Shrink Wrap of ULD	Rs.2868 per ULD inclusive of material
		Shrink Wrap of Euro pallet	Rs.430 per Euro pallet/skid
		Airside Cool Container	Rs.2868 per ULD per one way trip
		Repacking charges	Minimum charges of Rs 72/- per AWB; Packing/Repacking charges will Rs 21 per package
		Pet Assistance	Rs. 1434/- per AWB
		Repacking with new wooden skid	Rs.717 per skid
2.4	Import General Cargo (for first slab of 10 days)	Miscellaneous Charges (None of the above)	Rs. 3.59 per kg (subject to minimum Rs.717 per AWB)
		Storage Charge	Rs. 35.84 per kg
		Storage Charge	Rs. 40.15 per kg
		Storage Charge	Rs. 74.56 per kg
		Storage Charge	Rs. 81.73 per kg
		Air Side Charges	Rs.3.59 per kg (subject to minimum Rs 1434 per flight)
		City Side Charges	Rs 1500 per AWB
2.5	Import General Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 40.15 per kg
2.6	Import Perishable Cargo(for first slab of 10 days)	Storage Charge	Rs. 74.56 per kg
3.1	Import Perishable Cargo(beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 81.73 per kg
3.2	Miscellaneous Charges (None of the above)	Air Side Charges	Rs.3.59 per kg (subject to minimum Rs 1434 per flight)
3.3	Miscellaneous Activity Charges (None of the above)	City Side Charges	Rs 1500 per AWB

For Delhi Cargo Service Center Pvt. Ltd.
Avinash Razdan
VP & CPO

Delhi Cargo Service Center Private Limited - IGI Airport , New Delhi

DCSC International Cargo
Form 14 (b) International Cargo

S.No.	Other Charges		Tariff
			2018-19
3.4	Miscellaneous Packing Charges (None of the above)	City Side Charges	Rs. 150 per packet
4	Miscellaneous Charges - Metal (None of the above)	Air Side/City Side Charges	Rs. 300 per AWB
5	Skid Charges	City Side Charges	Rs. 500 per skid
6	Dry Ice Checklist (per AWB)	Air Side Charges	Rs 1434 per Checklist
7	DGR Acceptance fee (per AWB)	Air Side Charges	Rs 2868 per Checklist
8	Live Animal Acceptance Check and delivery (per AWB)	Air Side Charges	Rs 2868 per Checklist
9	Export Perishable Temperature check (per AWB)	Air Side Charges	Rs 216 per AWB
10	Valuable escort services to & fro to the aircraft (per AWB)	Air Side Charges	Rs 1577 per AWB
11	Empty Pallet Stack	Air Side Charges	Rs. 1000 per stack
12	Withdraw Shipment (X-Ray)	City Side Charges	Rs. 1.65 per kg subject to minimum Rs. 165 per AWB
13	Withdraw Shipment (Demurrage)	City Side Charges	Rs. 1.88 per kg per day subject to minimum Rs. 188 per AWB
14	Full HAWB data capture charges (per AWB)	Air Side Charges	Rs 72 per AWB
15	ULD cleaning charges per unit	Air Side Charges	Rs 7169 per unit
16	DGR fee- in case shipment above 20 pieces per unit	Air Side Charges	Rs 72 per additional unit
17	Special Handling(Pharmaceutical, temperature) per unit	Air Side Charges	Rs 2868 per unit
18	Charges collect fees (per AWB)	Air Side Charges	10% of collectable amount (subject to minimum of Rs 717)
19	Delivery Order fees (per MAWB)	Air Side Charges	Rs 2868 per MAWB
20	HAWB delivery charges (per MAWB) (De-Consolidation Fee)	Air / City Side Charges	Rs 1864 per HAWB
21	Document handling Charges	Air Side Charges	Rs. 1.00 per kg
22	Custom Facilitation Fee	City Side Charges	Rs. 1.00 per kg
23	Air Cargo Freight Consolidation Fee (ACFC)	City Side Charges	Rs. 2.00 per kg (Minimum Rs. 200 per MAWB)
24	Bag Handling charges	Air Side Charges	Rs. 2.10 per kg (Minimum Rs. 210)
25	Segregation Charges (all Amendment / HAWB Feeding / Re-weight of Import Consignment)	City Side Charges	Rs. 911 per HAWB
26	Electricity Charges for RKN Container	Air Side Charges	Rs. 1946 per container per day
27	Ramp to Ramp Transfer	Air Side Charges	Rs. 670 per ULD
28	Wrong Marking / Labelling	City Side Charges	Minimum Charges - Rs. 925/- Maximum Charges - Rs. 3618
29	Damaged Shipments "not in ready to carriage condition"	City Side Charges	
30	Cool Dolly Charges	Air side / City Side Charges	Rs. 2526 per dolly trip

For Delhi Cargo Service Center Pvt. Ltd.
Avinash Razdan
VP & CFO

18/27

313

Delhi Cargo Service Center Private Limited - IGI Airport , New Delhi

Tariff- International Cargo
Form 14 (b) International Cargo

S.No.	Other Charges	Tariff
		2018-19

Notes :

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special Cargo (Odd size and heavy cargo) are such cargo which requires/have special handling /storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of 1 ton or above.
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 6 Demurrage free period shall as per Government Order issued from time to time.
- 7 While it is our intenfion not to allow any other agencies to operate inside the facility, in case for special reason exporters wants to engage their own labour, discount of 5% will be granted in TSP charges for offloading the cargo from truck and putting oncustom examination area, and on pallets.
- 8 All invoice will be rounded off to nearest Rs. 5. As per IATA Tact Rule, book Clause 5.7.2, rounding off procedure, when rounding off Unit is 5.

When the results of calculations are between / and
102.5 - 107.4
107.5-112.4

- 9 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- 10 Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuable and/or any other such cargo which requires/have speical handling/storage instructions.
- 11 Penal charges for misdeclaration of weight:

% variaton in weight except valuable carto	% of applicable TSP
Upto 5 %	Nil
2 - 5 %	200%
6 -10 %	300%
Above 10%	500%

- 12 Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.
- 13 Demurrage will be applicable to airlines if customs cleared cargo is stored in the warehouse beyond the free period in case of export cargo.
- 14 In case of import cargo, demurrage will be applicable in case the segregation of import cargo is not completed due or airline fault.
- 15 Handling rates provided above are inclusive of scope of handling including physical handling, document handling.
- 16 Handling rates will vary depending on whether the document handling fees are collected by the airline or DCSC.

For Delhi Cargo Service Center Pvt. Ltd.


Avinash Razdan
VP & CFO

19/27

X