

विमान वाहतूक विभाग, दिल्ली-110005
अतिरिक्त सचिव, नई दिल्ली-110005
5027
3/5/16

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22/4/2016
21/5/16



Date: 7th April, 2016

The Secretary
Airports Economic Regulatory Authority of India
AERA Building, Administrative Complex
Safdarjung Airport, New Delhi – 110003

339/050-II
04/5/16

3/5 P Mohil
AGM (RRG)
Reddy
7/5

Dear Sir / Ma'am,

Sub: Submission of Multi-Year Tariff Proposal (MYTP) for FY 2017 – FY 2021 and Annual Tariff Proposal (ATP) for FY 2016-2017 for Celebi NAS Airport Services India Private Limited

- 1.1 As per directions in the Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft Guidelines 2011 ('Guidelines') issued under Section 15 of The Airports Economic Regulatory Authority of India Act, 2008, please find enclosed the following:
 - 1.1.1 Multi Year Tariff Proposal ('MYTP') for the second control period starting 1 April 2016 and ending on 31 March 2021
 - 1.1.2 Annual Tariff Proposal ('ATP') for the first tariff year of the second control period i.e. FY 2016 – 2017 for Celebi NAS Airport Services India Private Limited. ('Celebi GH Mumbai').
- 1.2 As per Chapter 1, Section 3.1 & 3.2 of the Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft Guidelines 2011, AERA would assess the materiality, competition and reasonableness of user agreements to decide on a regulated or light touch approach.
- 1.3 Since start of our business, Celebi GH Mumbai is competing with Cambata Aviation Pvt. Ltd and Air India SATS Airport Services Private Limited, for all forms of ground handling services at the Chhatrapati Shivaji International Airport (CSIA). Therefore, the service is deemed "competitive" at the airport as per the provisions of Chapter 1 Section 5 of the Tariff Guidelines.
- 1.4 Celebi's operations, therefore will be "material and competitive" as per the provisions of Chapter 1, Section 3.2. ii and hence qualify to be regulated under the **Light Touch Approach** as described in Chapter 5 of the prescribed Tariff Guidelines.
- 1.5 While we request the Authority to regulate the business under Light Touch Approach, Celebi has used the **"Single – Till" regulatory approach** as per the Tariff Guidelines to determine the Aggregate Revenue Requirement (ARR) and yield for the second control period.
- 1.6 The online forms and the supporting documents describe all the calculations behind projections for the building blocks of aggregate revenue requirements for the second control period.

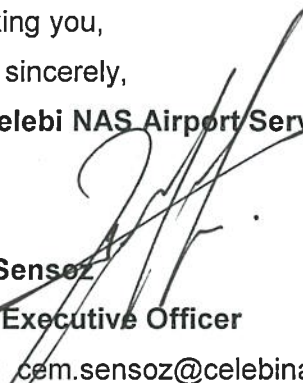


- 1.7 The Authority had approved regulation of tariffs under the Light Touch Approach for the first control period vide Order No. 26/2011-12 and we request the Authority to continue with the same approach.
- 1.8 Considering that we are operating under the "Light Touch Approach", we request AERA to maintain complete confidentiality of the contents of the MYTP.
- 1.9 Please find enclosed the copies of the online submitted forms for MYTP, ATP and ACS along with the respective attachments for certain forms, wherever required.

Thanking you,

Yours sincerely,

For Celebi NAS Airport Services India Pvt. Ltd.


Cem Sensoz

Chief Executive Officer

Email: cem.sensoz@celebinas.in

Tel: +91 11 2560 1191



2. Enclosures

#	Form Number	Description
Supporting documents for MYTP FY 2017 - FY 2021 (Online Forms and Celebi GH Mumbai's Calculations)		
	Form A	Submission Letter for Multi - Year Tariff Proposal
1	Form F1(a)*	Historical and proposed Aggregate Revenue Requirement
2	Form F1(b)*	Competition assessment
3	Form F2*	Historical & projected balance sheet
4	Form F3*	Historical and projected profit & loss account
5	Form F4 *	Historical and projected cash flow statement
6	Form F5*	Cost of equity and post-tax FRoR forecast
7	Form F6(a)*	Loan master
8	Form F6(b)*	Summary statement of interest and finance charges
9	Form F7*	Format for identifying initial Regulatory Asset Base
10	Form F9*	Forecast and Actual Roll-forward RAB
11	Form F10(b)	Capital Expenditure projected plan - 10 year Master
12	Form F10(c)	Year wise capital expenditure financing plans for next 10 years
13	Form F10(e)	Additional capital projects summary
14	Form F11(a)	Employee strength
15	Form F11(b)	Payroll related expenditure and provisions
16	Form F11(c)	Administration and general expenditure
17	Form F11(d)	Repair and maintenance expenditure
18	Form F11(e)	Utilities and outsourcing expenditure
19	Form F11(f)	Other outflows
20	Form F11(g)	Current assets and liabilities
21	Form F12(a)	Historical and Projected Cargo Volumes in tonnes
22	Form F12(b)	Historical Aircraft Movements
23	Form F12(c)	Projected Aircraft Movements
24	Form F13(a)	Historical tariffs and revenues from Regulated Services
25	Form F13(b)	Historical and projected revenues from services other than regulated service
Supporting documents for ATP FY 2016 - 2017 (Online Forms and Celebi GH Mumbai's Calculations)		
	Form B	Submission Letter for Annual Tariff Proposal
26	Form F14(b)*	Annual Tariff Proposal for tariff year 1 (FY 2016 - 17)

Also enclosing the Annual Compliance Certificate (following forms)

27	Form F16*	Performance Report for the Tariff Year (Only for ISP)
28	Form F17	Revenue from Regulated Services recovered during the Tariff year
29	Form F18	Revenue from Services other than Regulated Services recovered during the Tariff year (Only for ISP)
30	Form F19	Operating Expenditure incurred during the Tariff Year (Only for ISP)
31	Form F20	Reconciliation Statement for the Tariff Year (Only for ISP)
32	Form F21	Regulatory Asset Base (RAB) reconciliation Statement (Only for ISP)

***Note:** Owing to technical/arithmetical error certain figures/details couldn't be entered correctly in the online forms hence uploaded the same in separate attachment, kindly refer attachments.

Form A
BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF:

M/s Celebi NAS Airport Services India Pvt. Ltd.
E8 3016, New T2, Chhatrapati Shivaji International Airport,
Andheri (East), Mumbai – 400099

I, **Cem Sensoz**, aged 44 years, resident of Villa No. 126B, ITC Laburnum, Block A, Sushant Lok Phase – I, Gurgaon acting in my official capacity as **Chief Executive Officer** in M/s Celebi NAS Airport Services India Pvt. Ltd. having its registered office at **E8 3016, New T2, Chhatrapati Shivaji International Airport, Andheri (East), Mumbai – 400099**, India do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Celebi NAS Airport Services India Pvt. Ltd. in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include (i) Business Plan; (ii) Information relating to the Regulatory Building Blocks; (iii) Competition Assessment; (iv) Historical and Forecasted volumes; and (v) Historical revenues, are correct and true to my knowledge and belief and nothing material has been concealed therefrom.

For Celebi NAS Airport Services India Pvt. Ltd.

Cem Sensoz

Chief Executive Officer



Place: New Delhi

Date: 07-04-2016

Form B: (ref: Section A1. 8 of Appendix I)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

**SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR
AND ON BEHALF OF:**

M/s Celebi NAS Airport Services India Pvt. Ltd
E8 3016, New T2, Chhatrapati Shivaji International Airport,
Andheri (East), Mumbai – 400099

I, **Cem Sensoz**, aged 44 years resident of Villa No. 126B, ITC Laburnum, Block A, Sushant Lok Phase – I, Gurgaon acting in my official capacity as **Chief Executive Officer** in Celebi NAS Airport Services India Pvt. Ltd. having its registered office at **E8 3016, New T2, Chhatrapati Shivaji International Airport, Andheri (East), Mumbai – 400099** do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of Celebi NAS Airport Services India Pvt. Ltd. in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of the Annual Tariff Proposal submission which include inter alia
 - i. Proposed detailed break-up of Tariff(s) based on Clause 11.2
 - ii. Justifications, are correct and true to my knowledge and belief and nothing material has been concealed there from.

For Celebi NAS Airport Services India Pvt. Ltd.

Cem Sensoz

Chief Executive Officer



Place New Delhi

Date: 07-04-2016

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Airports Economic Regulatory Authority of India

Schedule

This schedule contains the various specified forms that relate to specific clause(s) of the guidelines or section(s) of the appendix as the case may be

Form A: (ref Section A1 of Appendix 1)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF MULTI-VAR TARIFF PROPOSAL FOR AND ON BEHALF OF

M/s

I, Cem Sensoz aged 44 resident of E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), acting in my official capacity as ISP in M/s Celebi NAS Airport Services India Pvt. Ltd., having its registered office at E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), do hereby state and affirm as under that:

1. That I am authorized to act for and on behalf of M/s Celebi NAS Airport Services India Pvt. Ltd. in the matter of making submission before the Airports Economic Regulatory Authority of India, New Delhi (the Authority)
2. I am competent to make this submission before the authority
3. I am making the submission in my official capacity and the facts stated herein are based on official records
4. The contents of this submission which include inter alia (i) Business Plan (ii) Information Relating to the Regulatory Building Blocks (iii) Competition Assessment (iv) Historical and Forecasted Volumes and (v) Historical Revenues are correct and true to my knowledge and belief and nothing material has been concealed there from

Sd/

Place

Date: 14-03-2016

Form F1: Historical and Proposed Aggregate Revenue Requirement

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Aggregate Revenue Requirement	995468749.00	1330288778.00	1905387306.16	2039445434.04	2141361309.87	2317233957.82	2530852777.08



Form 1a Historical and proposed aggregate revenue requirement

Sl no.	Aggregate revenue requirement	last available audited year	Financial year before Tariff year	Tariff year 1	Tariff year 2	Tariff year 3	Tariff year 4	Tariff year 5
		2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
1	Aggregate revenue requirement	1,220,483,582	1,638,763,150	2,078,500,955	2,211,132,800	2,311,623,588	2,507,499,623	2,741,382,270



Airports Economic Regulatory Authority of India

F1b: Competition Assessment (Only for ISP)

Particulars	Actual for tariff year under consideration	Forecast as per the Multi Year Tariff order
1	0.00	0.00
2	0.00	0.00
3	0.00	0.00
4	0.00	0.00
5	0.00	0.00
6	0.00	0.00
7	0.00	0.00



ATTACHMENT

Form 1b Competition Assessment (Sec AL3)

Sl No.	Details of Competitive Facilities
1	Cambata Aviation Pvt Ltd
2	National Aviation Company of India Ltd.



Airports Economic Regulatory Authority of India

F2: Historical and Projected Balance Sheet (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Share Capital	552000000.00	552000000.00	552000000.00	552000000.00	552000000.00	552000000.00	552000000.00
Share Application Money	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Reverses And Surplus	341027746.00	501368034.00	549119953.00	664910782.00	801590093.00	930332224.00	931739516.00
Loan Funds	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Secured Loans	0.00	800000000.00	876992000.00	700976000.00	524960000.00	348944000.00	865668000.00
Unsecured Loans	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Deferred Tax Liability	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Sources Of Funds	893027746.00	1853368034.00	1978111953.00	1917886782.00	1878550093.00	1831276224.00	2349407516.00
Gross Block (Net Of Assets Not In Use)	979568791.00	2258313381.00	2432391514.00	2432391514.00	2432391514.00	2732391514.00	3588316514.00
Less: Accumulated Depreciation	622061218.00	744086283.00	957790516.00	1182177989.00	1343348859.00	1491115524.00	1733307693.00
Net Block	572507600.00	1511678506.00	1474600998.00	1250213525.00	1089042655.00	1241275990.00	1855008821.00
Capital Work In Progress	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Fixed Assets	572507600.00	1511678506.00	1474600998.00	1250213525.00	1089042655.00	1241275990.00	1855008821.00
Investments	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Deferred Tax Assets	33489646.00	33489646.00	33489646.00	33489646.00	33489646.00	33489646.00	33489646.00
Sundry Debtors	185473891.00	232466332.00	278152381.00	306836838.00	325222578.00	346169321.00	358703387.00
Cash And Bank Balances	197658102.00	90516118.00	173186344.00	315407058.00	426428965.00	209871023.00	104943153.00
Inventories	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Current Assets	28271888.00	28271888.00	28271888.00	28271888.00	28271888.00	28271888.00	28271888.00
Loans And Advances	20790023.00	92948267.00	133201199.00	133201199.00	133201199.00	133201199.00	133201199.00
Total Current Assets	432193904.00	444202605.00	612811812.00	783716983.00	913124630.00	717513431.00	625119629.00
Liabilities	135795121.00	126634447.00	133422225.00	140165094.00	147738561.00	151634566.00	154842233.00
Provisions	9368256.00	9368277.00	9368277.00	9368277.00	9368277.00	9368277.00	9368277.00
Total Current Liabilities	145163377.00	136002724.00	142790502.00	149533371.00	157106838.00	161002843.00	164210580.00
Net Current Assets	287030527.00	308199881.00	470021310.00	634183612.00	756017792.00	556510588.00	460909249.00



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Airports Economic Regulatory Authority of India

Total Application Of Fund	893027773.00	1853368033.00	1978111954.00	1917886783.00	1878550093.00	1831276224.00	2349407516.00
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Form F 2 Historical & Projected Balance Sheet

Sl. No.	Particulars	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
1	SOURCES OF FUNDS							
	A) Shareholders funds	893,027,746	1,053,368,034	1,101,119,953	1,216,910,782	1,353,590,093	1,482,332,224	1,483,739,516
	a) Share Capital	552,000,000	552,000,000	552,000,000	552,000,000	552,000,000	552,000,000	552,000,000
	a) Share Application Money							
	c) Reserves & Surplus	174,316,790	341,027,746	501,368,034	549,119,953	664,910,782	801,590,093	930,332,224
	d) Profit & Loss Account	166,710,956	160,340,288	47,751,918	115,790,829	136,679,311	128,742,131	1,407,292
	B) Loan Funds	-	800,000,000	876,992,000	700,976,000	524,960,000	348,944,000	865,668,000
	a) Secured Loans	-	800,000,000	876,992,000	700,976,000	524,960,000	348,944,000	865,668,000
	b) Unsecured Loans	-	-	-	-	-	-	-
	C) Capital Grants	-	-	-	-	-	-	-
	D) Deferred tax Liability	-	-	-	-	-	-	-
	TOTAL SOURCES OF FUNDS	893,027,746	1,853,368,034	1,978,111,953	1,917,886,782	1,878,550,093	1,831,276,224	2,349,407,516
2	APPLICATION OF FUNDS							
	A) Fixed Assets	572,507,600	1,511,678,506	1,474,600,998	1,250,213,525	1,089,042,655	1,241,275,990	1,855,008,821
	a) Gross Block	979,568,791	2,258,313,381	2,432,391,514	2,432,391,514	2,432,391,514	2,732,391,514	3,588,316,514
	b) Less: Accumulated depreciation	(622,061,218)	(746,634,875)	(957,790,516)	(1,182,177,989)	(1,343,348,859)	(1,491,115,524)	(1,733,307,693)
	c) Net Block	572,507,600	1,511,678,506	1,474,600,998	1,250,213,525	1,089,042,655	1,241,275,990	1,855,008,821
	d) Capital Work in progress	-	-	-	-	-	-	-
	B) Investments	-	-	-	-	-	-	-
	C) Deferred Tax Assets	33,489,646	33,489,646	33,489,646	33,489,646	33,489,646	33,489,646	33,489,646
	D) Current Assets, Loans & Advances	213,745,779	260,738,220	306,424,269	335,108,726	353,494,466	374,441,209	386,975,275
	a) Sundry Debtors	185,473,891	232,466,332	278,152,381	306,836,838	325,222,578	346,169,321	358,703,387
	c) Inventories	-	-	-	-	-	-	-
	d) Other Current Assets	28,271,888	28,271,888	28,271,888	28,271,888	28,271,888	28,271,888	28,271,888
	e) Loans & Advances	-	-	-	-	-	-	-
	Current Liabilities & Provisions:	145,163,404	136,002,724	142,790,502	149,533,371	157,106,838	161,002,843	164,210,580
	a) Liabilities	135,795,121	126,634,447	133,422,225	140,165,094	147,738,561	151,634,566	154,842,303
	b) Provisions	9,368,283	9,368,277	9,368,277	9,368,277	9,368,277	9,368,277	9,368,277
	Net Current Assets	68,582,375	124,735,496	163,633,766	185,575,354	196,387,628	213,438,366	222,764,695
	E) Cash & Bank Balances	197,658,102	90,516,118	173,186,344	315,407,058	426,428,965	209,871,023	104,943,155
	F) Non Current Assets	20,790,023	92,948,267	133,201,199	133,201,199	133,201,199	133,201,199	133,201,199
	TOTAL APPLICATION OF FUNDS	893,027,746	1,853,368,034	1,978,111,953	1,917,886,782	1,878,550,093	1,831,276,224	2,349,407,516



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Form F3: Historical and Projected Profit / Loss Account (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Revenue From Regulated Services	1283277007.00	1646777510.61	1979056900.80	2183147091.42	2313961808.81	2462998094.66	2552178093.78
Revenue From Other Than Regulated Services	10002609.00	5000000.00	6315395.00	6315395.00	6315395.00	6315395.00	6315395.00
Total Revenue	1293279616.00	1651777510.61	1985372295.80	2189462486.42	2320277203.81	2469313489.66	2558493488.78
Pay Roll Costs	391581011.00	582466292.00	745843307.00	747033385.00	810564192.00	933046984.00	1013062432.00
Repair And Maintenance Costs	43484902.00	52678555.00	61094144.00	64092051.00	113920389.00	120094574.00	126606158.00
Utilities And Outsourcing Costs	91176260.00	154727551.00	196417228.00	277719402.84	310925340.42	343095554.39	366267867.59
Admin And General Expenses	48918394.00	47809832.00	75074641.00	69093268.00	70893478.00	73098317.00	76324232.00
Concession Fee	344733324.00	412748206.00	517683415.00	541673749.00	574934077.00	606018155.00	625216434.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Expenditure	919893891.00	1250430436.00	1596112735.00	1699611855.84	1881237476.42	2075353584.39	2207477123.59
Earning Before Depreciation Interest And Taxation	373385725.00	401347074.61	389259560.80	489850630.58	439039727.39	393959905.27	351016365.19
Depreciation And Amortisation	0.00	0.00	211155642.00	224387473.00	161170872.00	147766665.00	242192169.00
Earning Before Interest And Taxation	373385725.00	401347074.61	178103918.80	265463157.58	277868855.39	246193240.27	108824196.19
Total Interest And Finance Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Profit Loss Before Tax	373385725.00	401347074.61	178103918.80	265463157.58	277868855.39	246193240.27	108824196.19
Tax	85577467.00	84858342.00	25272180.00	61281029.00	72336029.00	68135363.00	744794.00
Profit Loss After Taxation	287808258.00	316488732.61	152831738.80	204182128.58	205532826.39	178057877.27	108079402.19
Balance Carried To Balance Sheet	287808258.00	316488732.61	152831738.80	204182128.58	205532826.39	178057877.27	108079402.19



ATTACHMENT

Form F 3 Historical & Projected Profit & Loss Account

S. No.	Particulars	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
1	Revenue	1,293,279,616	1,651,777,511	1,985,372,296	2,189,462,486	2,320,277,204	2,469,313,490	2,558,493,489
	Revenue from regulated services	1,283,277,007	1,646,777,511	1,979,056,901	2,183,147,091	2,313,961,809	2,462,998,095	2,552,178,094
	Revenue from other than regulated services	10,002,609	5,000,000	6,315,395	6,315,395	6,315,395	6,315,395	6,315,395
2	Operating Expenditure	919,893,891	1,250,430,435	1,596,112,741	1,699,611,858	1,881,237,473	2,075,353,584	2,207,477,124
	Payroll Costs	391,581,011	582,466,293	745,843,307	747,033,385	810,564,192	933,046,984	1,013,062,433
	Administrative & General Costs	48,918,394	47,809,832	75,074,641	69,093,268	70,893,478	73,098,317	76,324,231
	Utilities & Outsourcing Costs	91,476,260	154,727,551	196,417,233	277,719,404	310,925,336	343,095,554	366,267,869
	Other outflows	344,733,324	412,748,206	517,683,416	541,673,749	574,934,077	606,018,155	625,216,434
	Repair & Maintenance Costs	43,484,902	52,678,555	61,094,144	64,092,051	113,920,389	120,094,574	126,606,158
3	Earning before depreciation, interest & taxation (EBDIT)	373,385,725	401,347,075	389,259,555	489,850,629	439,039,731	393,959,905	351,016,365
	Depreciation and Amortisation	115,999,642	124,573,657	211,155,641	224,387,473	161,170,870	147,766,665	242,192,169
4	Earning before Interest & taxation (EBIT)	257,386,083	276,773,418	178,103,913	265,463,156	277,868,861	246,193,240	108,824,196
	Total Interest and Finance Charges	5,097,660	31,574,788	105,079,815	88,391,298	68,853,522	49,315,746	106,672,110
5	Profit/Loss before tax	252,288,423	245,198,630	73,024,098	177,071,858	209,015,339	196,877,494	2,152,086
	Provision for taxation & Deferred Tax Income/Expense	85,577,467	84,858,342	25,272,180	61,281,029	72,336,029	68,135,363	744,794
6	Profit/Loss after taxation	166,710,956	160,340,288	47,751,918	115,790,829	136,679,311	128,742,131	1,407,292
7	Balance carried to balance sheet	166,710,956	160,340,288	47,751,918	115,790,829	136,679,311	128,742,131	1,407,292



Airports Economic Regulatory Authority of India

Form F4: Historical and projected cash flow statement (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Net Profit Before Taxation	373385725.00	401347074.61	178103918.80	265463157.58	277868855.39	246193240.27	108824196.19
Depreciation And Amortisation	0.00	0.00	211155642.00	224387473.00	161170872.00	147766665.00	242192169.00
Loss / (Profit) On Sales Of Assets(net)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Provision –Additions (write Back) Net	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Profit Before Working Capital Changes	373385725.00	401347074.61	389259560.80	489850630.58	439039727.39	393959905.27	351016365.19
Decrease/ Increase In Trade Receivables	-46992441.16	-45686048.70	-28684456.93	-18385739.73	-20946743.74	-12534065.63	0.00
Decrease/ Increase In Inventories	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decrease/ Increase In Cash And Bank Balance	107141984.00	-82670226.00	-142220714.00	-111021907.00	216557942.00	104927868.00	0.00
Decrease/ Increase In Loans And Advances	-72158244.00	-40252932.00	0.00	0.00	0.00	0.00	0.00
Decrease/ Increase In Sundry Creditors	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decrease/ Increase In Provisions	21.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Cash Flow From Operating Activities	361377044.84	232737867.91	218354389.87	360442983.85	634650925.65	486353707.64	351016365.19
Purchase Of Fixed Assets	-979568789.00	-326170716.00	-10000000.00	-10000000.00	-10000000.00	-862175000.00	0.00
Decrease In WIP Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash From Investing Activities	-979568789.00	-326170716.00	-10000000.00	-10000000.00	-10000000.00	-862175000.00	0.00
Decrease In Share	0.00	0.00	0.00	0.00	0.00	0.00	0.00



Airports Economic Regulatory Authority of India

Capital							
Cash Flow From Financing Activities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Change In Cash And Cash Equivalents	-618191744.16	-93432848.09	208354389.87	350442983.85	624650925.65	-375821292.36	351016365.19
Cash And Cash Equivalents At The Beginning Of The Period	97381722.00	0.00	240000123.49	172215927.22	314428793.21	425442965.16	208888510.11
Cash And Cash Equivalents At The End Of The Period	0.00	240000123.49	172215927.22	314428793.21	425442965.16	208888510.11	208888510.11



Form F 4 Historical & Projected Cash Flow Statement

S. No.	Particulars	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
1	Cash flow from Operating Activities							
	Net Profit before tax	252,288,423	245,198,630	73,024,098	177,071,858	209,015,339	196,877,494	2,152,086
	Adjustment to reconcile net profit before tax to cash provided by operating activities							
	Depreciation and Amortisation	115,999,642	124,573,657	211,155,641	224,387,473	161,170,870	147,766,665	242,192,169
	Loss/(Profit) on sale of fixed assets	650,856						
	Interest & Finance Expenses (net)	(2,242,625)	26,574,788	98,764,420	82,075,903	62,538,127	43,000,351	100,356,715
	Provisions	4,397,091	(6)	-	-	-	-	-
	Change in Deferred tax liability							
	Other operating (income)	(2,604,000)						
	Operating Profit before Working Capital changes	368,489,387	396,347,069	382,944,160	483,535,234	432,724,336	387,644,510	344,700,970
	Adjustment for changes in Current Assets and Current Liabilities							
	Decrease/(Increase) in Trade Receivables	(12,028,412)	(46,992,441)	(45,686,049)	(28,684,457)	(18,385,740)	(20,946,744)	(12,534,066)
	Decrease/(Increase) in Inventories	-	-	-	-	-	-	-
	Loans and Advances	(53,896,948)	-	-	-	-	-	-
	(Decrease)/Increase in Sundry Creditors	7,094,149	(9,160,674)	6,787,779	6,742,869	7,573,466	3,896,005	3,207,737
	Increase/(decrease) in other payables	13,674,657	-	-	-	-	-	-
	Net change in working capital	323,332,833	340,193,954	344,045,889	461,593,646	421,912,063	370,593,772	335,374,641
	Income Tax Paid	(93,322,647)	(84,858,342)	(25,272,180)	(61,281,029)	(72,336,029)	(68,135,363)	(744,794)
	Net Cash flow from Operating Activities	230,010,186	255,335,612	318,773,709	400,312,617	349,576,034	302,458,409	334,629,847
2	Cash flow from Investing Activities	(26,406,417)	(1,063,744,563)	(174,078,133)	-	-	(300,000,000)	(855,925,000)
	Purchase of Fixed Assets	(26,406,417)	(1,063,744,563)	(174,078,133)	-	-	(300,000,000)	(855,925,000)
3	Cash flow from Financing Activities	(103,327,383)	701,266,968	(62,025,352)	(258,091,903)	(238,554,127)	(219,016,351)	416,367,285
	Proceeds from issue of share capital	-	-	-	-	-	-	-
	Share Application Money	-	-	-	-	-	-	-
	Deposits	-	(72,158,244)	(40,252,932)	-	-	-	-
	Dividend Paid	-	-	-	-	-	-	-
	Unsecured Loans	-	-	-	-	-	-	-
	Long Term borrowings	(101,278,918)	800,000,000	76,992,000	(176,016,000)	(176,016,000)	(176,016,000)	516,724,000
	Short-term borrowings	(4,291,096)	-	-	-	-	-	-
	Interest Payment (net)	2,242,625	(26,574,788)	(98,764,420)	(82,075,903)	(62,538,127)	(43,000,351)	(100,356,715)
4	Net Change in Cash & Cash Equivalents	100,276,380	(107,141,983)	82,670,225	142,220,714	111,021,907	(216,557,942)	(104,927,868)
5	Cash & Cash Equivalents at the beginning of	97,381,722	197,658,102	90,516,118	173,186,344	315,407,058	426,428,965	209,871,023
6	Cash & Cash Equivalents at the end of the period	197,658,102	90,516,119	173,186,343	315,407,058	426,428,965	209,871,023	104,943,155



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Airports Economic Regulatory Authority of India

Form F5: Cost of Equity and Post-tax FRoR Forecast

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Gearing Low	0.00	45.63	0.00	0.00	0.00	0.00	0.00
Gearing High	0.00	55.63	0.00	0.00	0.00	0.00	0.00
Gearing Point Estimate	0.00	50.63	52.93	47.33	40.23	30.91	52.60
Pre Tax Cost Of Debt Low	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Pre Tax Cost Of Debt High	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Pre Tax Cost Of Debt Point Estimate	0.00	11.10	11.10	11.10	11.10	11.10	11.10
Risk Free Rate Low	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Risk Free Rate High	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Risk Free Rate Point Estimate	8.07	8.07	8.07	8.07	8.07	8.07	8.07
Equity Risk Premium Low	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity Risk Premium High	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equity Risk Premium Point Estimate	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Beta Low	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Beta High	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Beta Point Estimate	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Post Tax Cost Of Equity Low	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Post Tax Cost Of Equity High	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Post Tax Cost Of Equity Point Estimate	17.00	17.00	17.00	17.00	17.00	17.00	17.00
Post Tax Fror Low	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Post Tax Fror High	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Post Tax Fror Point Estimate	14.29	14.29	14.29	14.29	14.29	14.29	14.29



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Form F 5 Cost of Equity and Post Tax FRoR Forecast

Particulars	2016-17			2017-18			2018-19			2019-20			2020-21		
	Low	High	Point Estimate	Low	High	Point Estimate	Low	High	Point Estimate	Low	High	Point Estimate	Low	High	Point Estimate
Gearing	47.93%	57.93%	52.93%	42.33%	52.33%	47.33%	95.23%	45.23%	40.23%	25.91%	35.91%	30.91%	47.60%	57.60%	52.60%
Pre tax cost of debt	10.60%	11.60%	11.10%	10.60%	11.60%	11.10%	10.60%	11.60%	11.10%	10.60%	11.60%	11.10%	10.60%	11.60%	11.10%
Risk free rate	7.57%	8.57%	8.07%	7.57%	8.57%	8.07%	7.57%	8.57%	8.07%	7.57%	8.57%	8.07%	7.57%	8.57%	8.07%
Equity Risk Premium	**	**	**	**	**	**	**	**	**	**	**	**	**	**	**
Cost of equity	**	**	**	**	**	**	**	**	**	**	**	**	**	**	**
Post tax cost of equity	16.50%	17.50%	17.00%	16.50%	17.50%	17.00%	16.50%	17.50%	17.00%	16.50%	17.50%	17.00%	16.50%	17.50%	17.00%
Post Tax FRoR	13.79%	14.79%	14.29%	13.79%	14.79%	14.29%	13.79%	14.79%	14.29%	13.79%	14.79%	14.29%	13.79%	14.79%	14.29%



Airports Economic Regulatory Authority of India

Form F6(a): Loan Master

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Secured Loan Repayments During The Year	105570014.00	0.00	0.00	0.00	0.00	0.00	0.00
Secured Loan Interest Payment During The Year	5081801.00	31574788.00	105079815.00	88391298.00	68853522.00	49315746.00	106672110.00
Secured Loan Outstanding At The End Of The Year	0.00	800000000.00	876992000.00	700976000.00	524960000.00	348944000.00	865668000.00
Unsecured Loan Repayments During The Year	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unsecured Loan Interest Payment During The Year	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unsecured Loan Outstanding At The End Of The Year	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Particulars	Secured Loan against hypothecation of the assets of the company	Against hypothecation of the equipment	Against current assets of the company	0.00	0.00	0.00	0.00
Source	ICICI Bank	ICICI Bank	ICICI Bank	0.00	0.00	0.00	0.00
Type Of Loan	PS	PS	WC	PS	PS	PS	PS
Project	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Loan Sanctioned	965000000.00	600000000.00	100000000.00	0.00	0.00	0.00	0.00
Loan Tenure	7 years	7 years	Renewal every year	0.00	0.00	0.00	0.00
Interest Type	Floating	Floating	Floating	Fixed	Fixed	Fixed	Fixed
Rate Of Interest	11.10	11.10	11.35	0.00	0.00	0.00	0.00
Base Rate	9.35	9.35	9.35	0.00	0.00	0.00	0.00
Margin	1.75	1.75	2.00	0.00	0.00	0.00	0.00
Caps Or Floor Chk	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Caps Or Floor	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Moratorium Period	18 months	18 months	0.00	0.00	0.00	0.00	0.00
Moratorium Effective	2015-04-01	2020-04-01	2015-04-01	2016-02-27	2016-02-27	2016-02-27	2016-02-27



Airports Economic Regulatory Authority of India

From							
Repayment Period	66 months	66 months	0.00	0.00	0.00	0.00	0.00
Repayment Start Date	2016-10-01	2021-10-01	2015-04-01	2016-02-27	2016-02-27	2016-02-27	2016-02-27
Repayment Frequency	Monthly	Monthly	Monthly	0.00	0.00	0.00	0.00
Arrangement Fees	2.00	2.00	2.00	0.00	0.00	0.00	0.00
Outstanding Loan	3.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Terms	0.00	0.00	0.00	0.00	0.00	0.00	0.00



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Form F 6 (a) (i)

Loan Master

Particulars	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Secured Loan - At the beginning of the year	101,278,918	-	800,000,000	876,992,000	700,976,000	524,960,000	348,944,000
Disbursement	-	800,000,000	165,000,000	-	-	-	692,740,000
Repayment during the year	101,278,918	-	(88,008,000)	(176,016,000)	(176,016,000)	(176,016,000)	(176,016,000)
Interest payment during the year	5,081,801	31,574,788	105,079,815	88,391,298	68,853,522	49,315,746	106,672,110
Outstanding at the end of the year	-	800,000,000	876,992,000	700,976,000	524,960,000	348,944,000	865,668,000
Cash Credit facility - At the beginning of the year	4,291,096	-	-	-	-	-	-
Disbursement	-	-	-	-	-	-	-
Repayment during the year	4,291,096	-	-	-	-	-	-
Interest payment during the year	-	-	-	-	-	-	-
Outstanding at the end of the year	-	-	-	-	-	-	-
Unsecured Loan - At the beginning of the year	-	-	-	-	-	-	-
Payment received during the year including interest accrued	-	-	-	-	-	-	-
Repayment during the year	-	-	-	-	-	-	-
Interest payment during the year	-	-	-	-	-	-	-
Outstanding at the end of the year	-	-	-	-	-	-	-



Form F 6 (a) (ii)

For every Loan (actual/proposed, secured/unsecured) the following information should also be provided/indicated

Sr. NO.	Description	Existing Loan	Proposed Loan	Working Capital
1	Particulars	Existing Secured Loan against hypothecation of the assets of the company	Against hypothecation of the equipment	Cash Credit
2	Source	ICICI Bank Ltd	ICICI Bank Ltd	ICICI Bank Ltd
3	Type of Loan (PS/WC) If PS, then Indicate the Project/	PS	PS	WC
4	Aportionment to a project	Rs. 96.50 crores.	Rs. 60.00 crores.	Rs. 10 crores
5	Total Loan Amount Sanctioned	Rs. 96.50 crores	Rs. 60.00 crores.	Rs. 10 crores
6	Loan Tenure	7 years	7 years	Renewal every year
7	Interest Type (Fixed/ Floating)	Floating	Floating	Floating
8	If Fixed interest , rate of Interest %	N.A	N.A	N.A
9	Base Rate, if Floating Interest	as on 31st January, 2016 - Base rate is 9.35%	as on 31st January, 2016 - Base rate is 9.35%	as on 31st January, 2016 - Base rate is 9.35%
10	Margin, if floating Interest	1.75%	1.75%	2.00%
11	Are there any Caps/ Floor?	no	no	no
12	If above is yes, specify Caps/floor	N.A	N.A	N.A
13	Moratorium Period	18 months	18 months	N.A
14	Moratorium effective from	April, 2015	April, 2020	N.A
15	Repayment Period	October, 2016 - March, 2022	October, 2021 - March, 2027	N.A
16	Repayment Start Date	October 1st, 2016	October 1st, 2021	N.A
17	Repayment Frequency	Monthly	Monthly	N.A
18	Arrangement Fees	2% of the Loan Amount	2% of the Loan Amount	2% of the Loan Amount
19	Outstanding Loan			
20	Other terms			



Airports Economic Regulatory Authority of India

Form F6(b): Summary Statement of Interest and Finance Charges

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Government Loans	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Bonds	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Foreign Currency Note Or Credit	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Debentures	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Interest Charges 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Interest Charges 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Interest Charges On Government Loans	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Secured	5081801.00	31574788.00	105079815.00	88391298.00	68853522.00	49315746.00	106672110.00
Other Secured Interest 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Secured Interest 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unsecured	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Unsecured Interest 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Unsecured Interest 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Interest On Long Term Loans	5081801.00	31574788.00	105079815.00	88391298.00	68853522.00	49315746.00	106672110.00
Cost Of Raising Finance And Bank Charges On Project Loans	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grand Total Of Interest And Finance Charges	5081801.00	31574788.00	105079815.00	88391298.00	68853522.00	49315746.00	106672110.00
Less Interest And Finance Charges Capitalised	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Total Of Interest	0.00	0.00	0.00	0.00	0.00	0.00	0.00



Airports Economic Regulatory Authority of India

And Finance Charges Project Related Loans							
Interest On Working Capital Loans	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Interest Charges	15859.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Interest And Finance Charges Chargable To PI Account	15859.00	0.00	0.00	0.00	0.00	0.00	0.00



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Form F 6 (b) Summary Statement of Interest and Finance Charges

S.No.	Particulars	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
A	1 Interest Charges on Government Loans, Bonds and Advances	-	-	-	-	-	-	-
	2 Interest on long term Loans	5,081,801	31,574,788	105,079,815	88,391,298	68,853,522	49,315,746	106,672,110
	Secured	5,081,801	31,574,788	105,079,815	88,391,298	68,853,522	49,315,746	106,672,110
	Total Interest on Loans (1+2)	5,081,801	31,574,788	105,079,815	88,391,298	68,853,522	49,315,746	106,672,110
B	Cost of raising finance and bank charges on project loans	-	-	-	-	-	-	-
C	Grand Total of Interest and Finance Charges (A+B)	5,081,801	31,574,788	105,079,815	88,391,298	68,853,522	49,315,746	106,672,110
D	Less: Interest & Finance Charges Capitalised	-	-	-	-	-	-	-
E	Net Total of Interest & Finance Charges on Project related loans	5,081,801	31,574,788	105,079,815	88,391,298	68,853,522	49,315,746	106,672,110
F	Interest on Working Capital Loans	-	-	-	-	-	-	-
G	Other Interest Charges (Provide headwise details)	15,859	-	-	-	-	-	-
	Interest on Unsecured Loan	-	-	-	-	-	-	-
	Interest to Supplier for delay in payment of Equipments	-	-	-	-	-	-	-
	Interest on Service Tax	2,306	-	-	-	-	-	-
	Interest on TDS	13,553	-	-	-	-	-	-
H	Total Interest and Finance Charges chargeable to P&L account (E+F+G)	5,097,660	31,574,788	105,079,815	88,391,298	68,853,522	49,315,746	106,672,110



Airports Economic Regulatory Authority of India

Schedule

Schedule
This schedule contains the various specified forms that relate to specific clause(s) of the guidelines or section(s) of the appendix as the case may be

Form A: (ref Section A1 1 of Appendix 1)

BEFORE THE APARTMENTS ECONOMIC REGULARITY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF

M/s

I, Cam Sanzoz aged 44 resident of E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), acting in my official capacity as ISP in M/s Celebi NAS Airport Services India Pvt. Ltd., having its registered office at E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), do hereby state and affirm as under that:

1. That I am authorized to act for and on behalf of M/s Celebi NAS Airport Services India Pvt. Ltd. in the matter of making submission before the Airports Economic Regulatory Authority of India, New Delhi (‘the Authority’)

2. I am competent to make this submission before the authority

3. I am making the submission in any official capacity and the facts stated herein are based on official records

4. The contents of this submission which include Inter alia (i) Business Plan (ii) Information Relating to the Regulatory Building Blocks (iii) Competition Assessment (iv) Historical and Forecasted Volumes and (v) Historical Revenues are correct and true to my knowledge and belief and nothing material has been concealed there from

Sd/

Place

Date: 14-03-2016

Form F7: Historical and Proposed Aggregate Revenue Requirement

[illegible]

ATTACHMENT

Form F 7 Format for Identifying Initial Regulatory Asset Base

As on 31, March, 2015

Asset Name	Original	Accumulated Depreciation	Net Book Value
Leasehold Improvement	3,563,112	121,048	3,442,064
Ground handling equipments	881,702,076	542,465,352	339,236,724
Plant & machinery	2,526,647	1,720,011	806,636
Furnitures and fixtures	16,083,625	6,876,462	9,207,163
Vehicles	58,620,056	57,715,635	904,421
Office Equipment	5,474,967	4,216,937	1,258,030
Computers	5,655,678	4,367,859	1,287,819
Computer Software	5,942,628	4,577,912	1,364,716
Security Deposit	215,000,000	0	215,000,000
Grand Total	1,194,568,789	622,061,216	572,507,573



Airports Economic Regulatory Authority of India

Schedule

This schedule contains the various specified forms that relate to specific clause(s) of the guidelines or section(s) of the appendix as the case may be

Form A: (ref Section A1 of Appendix 1)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF

M/s

I, Cem Sensoz aged 44 resident of E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), acting in my official capacity as ISP in M/s Celebi NAS Airport Services India Pvt. Ltd., having its registered office at E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), do hereby state and affirm as under that:

1. That I am authorized to act for and on behalf of M/s Celebi NAS Airport Services India Pvt. Ltd. in the matter of making submission before the Airports Economic Regulatory Authority of India, New Delhi (the Authority)
2. I am competent to make this submission before the authority
3. I am making the submission in my official capacity and the facts stated herein are based on official records
4. The contents of this submission which include inter alia (i) Business Plan (ii) Information Relating to the Regulatory Building Blocks (iii) Competition Assessment (iv) Historical and Forecasted Volumes and (v) Historical Revenues are correct and true to my knowledge and belief and nothing material has been concealed there from

Sd/

Place

Date: 14-03-2016

Form F9: Formats for Forecast and Actual Roll-forward Regulatory Asset Base (RAB)

Financial Year	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028	2028-2029	2029-2030	2030-2031	2031-2032	2032-2033	2033-2034	2034-2035	2035-2036	2036-2037	2037-2038	2038-2039	2039-2040	2040-2041	2041-2042	2042-2043	2043-2044	2044-2045	2045-2046	2046-2047	2047-2048	2048-2049	2049-2050
Land	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Run ways	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Taxi way	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Approach	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Roads Bridges	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Terminal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00



Airports Economic Regulatory Authority of India

[illegible]

Airports Economic Regulatory Authority of India

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Elect	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
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Office	1258	3223	2807	2123	1443	3538	0.00	0.00	0.00	2125	0.00	0.00	0.00	0.00	0.00	1572	4163	6843	6793	1340	0.00	0.00	0.00	0.00	0.00	0.00	3223	2807	2123	1443	2227
e	030.	866.	517.	155.	793.	500.				000.						664.	49.0	62.0	62.0	977.						866.	517.	155.	793.	816.	
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Cft	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
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Othe	3442	2633	1825	1017	3304	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8080	8080	8080	6873	0.00	0.00	0.00	0.00	0.00	0.00	2633	1825	1017	3304	3304	
r 1	064.	996.	928.	860.	70.0											68.0	68.0	68.0	90.0						996.	928.	860.	70.0	70.0		
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Othe	2150	2050	1950	1850	4750	0.00	0.00	0.00	2925	0.00	1000	1000	1000	2500	1000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2050	1950	1850	4750	4650	
r 2	0000	0000	0000	0000	0000				0000		0000	0000	0000	000.	0000										0000	0000	0000	0000	0000	0000	
	0.00	0.00	0.00	0.00	0.00				0.00		.00	.00	.00	00	.00										0.00	0.00	0.00	0.00	0.00	0.00	0.00
Othe	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
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Othe	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
r 5																															



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ATTACHMENT

Form F 9 Formats for Forecast and Actual Roll Forward RAB

	Depreciation Rates	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
A	Opening RAB	593,453,773	572,507,600	1,511,678,506	1,474,600,998	1,250,213,525	1,089,042,655	1,241,275,990
	Leasehold Improvements	0	3,442,064	3,111,593	2,303,525	1,495,458	687,390	(0)
	Ground Handling Equipments	423,724,308	339,236,724	1,217,994,387	1,170,179,464	967,033,115	826,479,327	696,850,695
	Plant & Machinery	554,207	806,636	678,732	463,956	284,037	123,907	11,154
	Furniture & Fixtures	9,966,046	9,207,162	6,861,640	7,978,871	4,743,195	2,065,249	904,220
	Vehicles	8,229,499	904,451	1,537,042	1,864,348	1,349,003	835,816	322,629
	Office Equipments	1,375,235	1,258,028	896,947	2,862,783	2,446,434	1,762,072	1,082,710
	Computers	1,352,755	1,287,819	1,078,093	1,805,246	761,081	214	0
	Intangible Assets - Computer Software	751,723	1,364,716	2,020,073	19,642,804	14,601,203	9,588,680	4,604,583
	Security Deposit	147,500,000	215,000,000	277,500,000	267,500,000	257,500,000	247,500,000	537,500,000
B	Additions - WIP Capitalisation	106,345,586	1,073,744,563	184,078,133	10,000,000	10,000,000	302,500,000	865,925,000
	Leasehold Improvements	3,563,112	477,226	0	0	0	0	0
	Ground Handling Equipments	19,497,460	996,059,395	150,135,202	10,000,000	10,000,000	10,000,000	800,000,000
	Plant & Machinery	572,465	114,886	0	0	0	0	1,925,000
	Furniture & Fixtures	2,122,790	321,269	4,500,000	0	0	0	11,875,000
	Vehicles	0	1,565,933	1,000,000	0	0	0	46,250,000
	Office Equipments	1,150,253	873,353	3,538,500	0	0	0	2,125,000
	Computers	737,367	645,958	2,136,000	0	0	0	3,750,000
	Intangible Assets - Computer Software	1,202,139	1,186,543	22,768,431	0	0	0	0
	Security Deposit	77,500,000	72,500,000	0	0	0	292,500,000	0
C	Disposals/ Transfers	11,292,117	10,000,000	10,000,000	10,000,000	10,000,000	2,500,000	10,000,000
	Leasehold Improvements	0	0	0	0	0	0	0
	Ground Handling Equipments	1,002,725	0	0	0	0	0	0
	Plant & Machinery	27,644	0	0	0	0	0	0
	Furniture & Fixtures	145,059	0	0	0	0	0	0
	Vehicles	105,037	0	0	0	0	0	0
	Office Equipments	11,652	0	0	0	0	0	0
	Computers	0	0	0	0	0	0	0
	Intangible Assets - Computer Software	0	0	0	0	0	0	0
	Security Deposit	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000	2,500,000	10,000,000
D	Depreciation Charge	115,999,642	124,573,657	211,155,641	224,387,473	161,170,870	147,766,665	242,192,169
	Leasehold Improvements	20%	121,048	807,697	808,068	808,068	687,390	0
	Ground Handling Equipments	11.31%	102,982,319	117,301,732	197,950,125	213,146,349	139,628,632	221,748,749
	Plant & Machinery	20%	292,392	242,790	214,775	179,919	112,753	396,160
	Furniture & Fixtures	20%	2,736,615	2,666,791	3,382,768	3,235,677	2,677,946	3,279,226
	Vehicles	20%	7,220,011	933,342	672,694	515,345	513,187	9,572,600
	Office Equipments	20% - 50%	1,255,808	1,234,433	1,572,664	416,349	684,362	1,340,977
	Computers	20% - 33.33%	802,303	855,684	1,408,847	1,044,165	760,867	1,249,875
	Intangible Assets - Computer Software	20%	589,146	531,187	5,145,700	5,041,601	5,012,523	4,604,582
	Security Deposit		0					
E	Closing RAB (A+B-C-D)	572,507,600	1,511,678,506	1,474,600,998	1,250,213,525	1,089,042,655	1,241,275,990	1,855,008,821
	Leasehold Improvements	3,442,064	3,111,593	2,303,525	1,495,458	687,390	(0)	(0)
	Ground Handling Equipments	339,236,724	1,217,994,387	1,170,179,464	967,033,115	826,479,327	696,850,695	1,275,101,946
	Plant & Machinery	806,636	678,732	463,956	284,037	123,907	11,154	1,539,994
	Furniture & Fixtures	9,207,162	6,861,640	7,978,871	4,743,195	2,065,249	904,220	9,499,993
	Vehicles	904,451	1,537,042	1,864,348	1,349,003	835,816	322,629	37,000,029
	Office Equipments	1,258,028	896,947	2,862,783	2,446,434	1,762,072	1,082,710	1,866,734
	Computers	1,287,819	1,078,093	1,805,246	761,081	214	0	2,500,125
	Intangible Assets - Computer Software	1,364,716	2,020,073	19,642,804	14,601,203	9,588,680	4,604,583	0
	Security Deposit	215,000,000	277,500,000	267,500,000	257,500,000	247,500,000	537,500,000	527,500,000
F	Average RAB	582,980,687	1,042,093,053	1,493,139,752	1,362,407,262	1,169,628,090	1,165,159,323	1,548,142,406



Airports Economic Regulatory Authority of India

Form F10(b): Capital Expenditure Projected Plan - 10 year Master

Financial Year	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025	2025-2026
Project Name	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Project Type	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Comm Date	2016-04-01	2017-04-01	2018-04-01	2019-04-01	2020-04-01	2021-04-01	0000-00-00	0000-00-00	0000-00-00	0000-00-00
Capex	184078133.00	10000000.00	10000000.00	302500000.00	865925000.00	0.00	0.00	0.00	0.00	0.00
Com	184078133.00	10000000.00	10000000.00	302500000.00	865925000.00	0.00	0.00	0.00	0.00	0.00
Cdate	0000-00-00	0000-00-00	0000-00-00	0000-00-00	0000-00-00	0000-00-00	0000-00-00	0000-00-00	0000-00-00	0000-00-00
Wip	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00



Airports Economic Regulatory Authority of India

Form F10(c): Year-wise Capital Expenditure Financing Plans for next 10 years

Financial Year	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Internal Accrual	19078133.00	10000000.00	10000000.00	302500000.00	173185000.00
Total Capex Planned	0.00	0.00	0.00	0.00	0.00
Equity Infused	0.00	0.00	0.00	0.00	0.00
User Contributions	0.00	0.00	0.00	0.00	0.00
Total Debt	165000000.00	0.00	0.00	0.00	692740000.00



Airports Economic Regulatory Authority of India

Form F10(e): Additional Capital Projects Summary

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Building	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Plant And Machinery	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Electrical Installation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Furniture And Fittings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 4	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 5	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00



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Airports Economic Regulatory Authority of India

Schedule

This schedule contains the various specified forms that relate to specific clause(s) of the guidelines or section(s) of the appendix as the case may be

Form A: (ref Section A1 of Appendix 1)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF

M/s

I, Cem Sensoz aged 44 resident of E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), acting in my official capacity as ISP in M/s Celebi NAS Airport Services India Pvt. Ltd., having its registered office at E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), do hereby state and affirm as under that:

1. That I am authorized to act for and on behalf of M/s Celebi NAS Airport Services India Pvt. Ltd. in the matter of making submission before the Airports Economic Regulatory Authority of India, New Delhi (the Authority)
2. I am competent to make this submission before the authority
3. I am making the submission in any official capacity and the facts stated herein are based on official records
4. The contents of this submission which include Inter alia (i) Business Plan (ii) Information Relating to the Regulatory Building Blocks (iii) Competition Assessment (iv) Historical and Forecasted Volumes and (v) Historical Revenues are correct and true to my knowledge and belief and nothing material has been concealed there from

Sd/

Place

Date: 14-03-2016

Form F11(a): Details of Employees Staff Strength

Context to books → 0 values.

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
APD	0	0	0	0	0	0	0
ATC/ Operations	1689	2156	2419	2505	2505	2552	2552
CNS	0	0	0	0	0	0	0
Human Resource	6	9	11	11	11	11	11
Official Language	0	0	0	0	0	0	0
Finance	7	8	9	9	9	9	9
Terminal Management	0	0	0	0	0	0	0
Housekeeping							
Engineering	0	0	0	0	0	0	0
Commercial	0	0	0	0	0	0	0
Land Management	0	0	0	0	0	0	0
Security	0	0	0	0	0	0	0



Airports Economic Regulatory Authority of India

Mt Workshop	0	0	0	0	0	0	0
Fire	0	0	0	0	0	0	0
Medical	0	0	0	0	0	0	0
Cargo	162	180	285	0	0	0	0
Other 1 ✓	12	14	15	15	15	15	15
Other 2 ✓	0	0	0	0	0	0	0
Other 3 ✓	0	0	0	0	0	0	0
Other 4 ✓	0	0	0	0	0	0	0
Total Full Time Employees	1876	2367	2739	2540	2540	2587	2587
Other 5	0	0	0	0	0	0	0
Other 6	0	0	0	0	0	0	0
Department Wise Part Time Contractual Employee	0	0	0	0	0	0	0
Total Particulars	1876	2367	2739	2540	2540	2587	2587



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Form F11(b): Payroll Related Expenditure and Provisions (Only for AO)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Salary And Wages	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Overtime	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Staff Welfare Fund	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Medical Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Provident Fund Contribution	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Appointment Of Provisions Made At Chq	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Staff Cost	0.00	0.00	0.00	0.00	0.00	0.00	0.00



Form 11(b) Payroll related Expenditures and Provisions (ref: A1.5 of Appendix I)

SR. NO.	Particulars with detailed breakup	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
A	Salaries & Wages	305,153,142	425,229,217	574,305,686	582,413,824	635,596,861	738,091,400	805,215,544
B	PF Contributions	12,815,516	22,191,048	31,866,619	32,342,173	35,287,143	41,042,237	44,764,198
C	Medical Expenses	10,616,593	16,277,509	19,415,189	19,847,899	21,613,424	25,264,051	27,505,649
D	Overtime	30,851,453	53,440,684	23,127,105	23,243,247	25,339,593	29,628,340	32,289,882
E	Staff Welfare Fund	-	-	-	-	-	-	-
F	Others	32,144,307	65,327,834	97,128,708	89,186,242	92,727,171	99,020,956	103,287,159
1	Grand Total	391,581,011	582,466,293	745,843,307	747,033,385	810,564,192	933,046,984	1,013,062,433
2	Employee Expenses Capitalized	-	-	-	-	-	-	-
3	Net Employee Expenses (1)-(2)	391,581,011	582,466,293	745,843,307	747,033,385	810,564,192	933,046,984	1,013,062,433

Note: Details of Form 11 (Cb) for ISP were entered in online form but the same is not covered under downloaded forms, hence attaching those details herewith separately.



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Form F11(c): Admin & General Expenses

Financial-Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Director Sitting Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Rent Rate Taxes	3758468.00	3795585.00	4163934.00	4199558.00	4237076.00	4276592.00	4318214.00
Municipal Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Insurance	12169033.00	9510680.00	10421280.00	10425713.00	10430367.00	10435254.00	10440386.00
Advtg Publicity	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Office Expenses	1163053.00	903630.00	2069215.00	2172676.00	2281310.00	2395375.00	2515144.00
Telephone Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Printing And Stationery	4657814.00	7172260.00	3009609.00	3160089.00	3318094.00	3483999.00	3658199.00
Watch And Ward Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Travelling Expenses	9874364.00	8074779.00	11213985.00	11774684.00	12363418.00	12981589.00	13630669.00
Other Administrative Charges 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Administrative Charges 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Legal Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Audit Fees	2022130.00	2126438.00	2353013.00	2470664.00	2594197.00	2723907.00	2860102.00
Other Legal Expense 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Legal Expense 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fees Paid To Outsiders (Consultancy / Advisory)	4890566.00	4188500.00	12174148.00	4397925.00	4617821.00	4848712.00	5091148.00
Conservancy Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hire Charges Car Jeep	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Consultancy Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1	10382966.00	12037960.00	29669457.00	30491959.00	31051195.00	31952889.00	33810370.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grand Total	48918394.00	47809832.00	75074641.00	69093268.00	70893478.00	73098317.00	76324232.00



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Apportionment Of Admn. Expenses (Overhead Expenses Other Than Employees Related)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net A&G Expenses	48918394.00	47809832.00	75074641.00	69093268.00	70893478.00	73098317.00	76324232.00



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Form F11(d): Repair & Maintenance Expenditure

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Civil	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Electrical	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equipment And Furniture	43484902.00	52678555.00	61094144.00	64092051.00	113920389.00	120094574.00	126606158.00
Electronics	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 4	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Of R M	43484902.00	52678555.00	61094144.00	64092051.00	113920389.00	120094574.00	126606158.00



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Form F11(e): Utilities & Outsourcing Expenses

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Electricity Unit Consumed	0.00	0.00	2960864.00	7664908.00	8699058.00	9401841.00	9543293.00
Unit Cost	0.00	0.00	14.50	15.23	15.99	16.79	17.63
Power Charges	2464644.00	4126272.00	42932528.00	116736548.84	139097937.42	157856910.39	168248255.59
Water Charges	3261644.00	6577547.00	7006889.00	7298436.00	7663358.00	8207457.00	8617829.00
Airfield Service And Facilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Terminals	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Maintenance	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cleaning	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1	85449972.00	144023732.00	146477811.00	153684478.00	164164045.00	177031187.00	189401783.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grand Total (A)	91176260.00	154727551.00	196417228.00	277719402.84	310925340.42	343095554.39	366267867.59
Consumption Of Stores & Spares/Utilities And Outsourcing Expenses Capitalised (B)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Utilities And Outsourcing Expenses (A-B)	91176260.00	154727551.00	196417228.00	277719402.84	310925340.42	343095554.39	366267867.59



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Form F11(f): Other Outflows

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Landing Discount	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Collection Charges On PSF(F)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Consumption Of Pol	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Consumption Of Other Consumables	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Provision For Taxation	85577467.00	84858342.00	25272180.00	61281029.00	72336029.00	68135363.00	744794.00
Licence Fee	37862338.00	60890093.00	71865903.00	73942307.00	79487980.00	85449579.00	91858297.00
Royalty	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revenue Share	306870986.00	351858113.00	445817512.00	467731442.00	495446097.00	520568576.00	533358137.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Grand Total	344733334.00	412748206.00	517683415.00	541673749.00	574934077.00	606018155.00	625216434.00



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Form F11(g): Current Assests & Liabilities

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Sundry Debtors	185473890.99	232466332.15	278152380.85	306836837.78	325222577.51	346169321.25	358703386.88
Cash And Bank Balances	197658102.00	90516118.00	173186344.00	315407058.00	426428965.00	209871023.00	104943155.00
Inventories	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Current Assets	28271888.00	28271888.00	28271888.00	28271888.00	28271888.00	28271888.00	28271888.00
Loans And Advances	20790023.00	92948267.00	133201199.00	133201199.00	133201199.00	133201199.00	133201199.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Assets Loans	432193903.99	444202605.15	612811811.85	783716982.78	913124629.51	717513431.25	625119628.88
Liabilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Provisions	9368256.00	9368277.00	9368277.00	9368277.00	9368277.00	9368277.00	9368277.00
Other 2	100624611.00	100624611.00	100624611.00	100624611.00	100624611.00	100624611.00	100624611.00
Total Liabilities Provisions	145163377.00	136002723.84	142790502.45	149533371.48	157106837.87	161002843.07	164210579.83
Net Current Assets	287030526.99	308199881.31	470021309.40	634183611.30	756017791.64	556510588.18	460909049.05



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Form F12 (a) - Historical and Projected Cargo Volumes in tonnes (Only for ISP)

Financial Year	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Domestic Loaded General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Domestic Loaded Perishable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Domestic Loaded Valuable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Domestic Loaded Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Domestic Unloaded General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Domestic Unloaded Perishable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Domestic Unloaded Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
International Loaded General	0.00	0.00	0.00	0.00	15693	57887	55325	47415	49281	50060	56187	77195	0.00	0.00	0.00	0.00	0.00	0.00
International Loaded Perishable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
International	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00



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nal Loaded Valuable																		
International Loaded Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
International Unloaded General	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
International Unloaded Perishable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
International Unloaded Valuable	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
International Unloaded Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Forecast Error Cor rection Band Op timistic	0.00	0.00	0.00	0.00	16006.86	59044.74	56431.50	48363.30	50266.62	51061.20	57310.74	78738.90	0.00	0.00	0.00	0.00	0.00	0.00
Forecast Error Cor rection Band	0.00	0.00	0.00	0.00	15693.00	57887.00	55325.00	47415.00	49281.00	50060.00	56187.00	77195.00	0.00	0.00	0.00	0.00	0.00	0.00
Forecast Error Cor rection Band Co	0.00	0.00	0.00	0.00	15379.14	56729.26	54218.50	45466.70	48295.38	49058.80	55063.26	75651.10	0.00	0.00	0.00	0.00	0.00	0.00



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[illegible]

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Form F12 (b) -Historical Aircraft Movement (Only for ISP)

Financial Year	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
Domestic Landing	19721	14140	21447	23718	24742	26155	28124	28124	28687	28687	29621
International Landing	7786	7426	7415	8291	16898	18001	17857	17857	18214	18214	18579
Forecast Error Correction Band Optimistic	28057.14	21997.32	29439.24	32649.18	42472.80	45039.12	46900.62	46900.62	47839.02	47839.02	49164.00
Forecast Error Correction Band	27507.00	21566.00	28862.00	32009.00	41640.00	44156.00	45981.00	45981.00	46901.00	46901.00	48200.00
Forecast Error Correction Band Conservative	26956.86	21134.68	28284.76	31368.82	40807.20	43272.88	45061.38	45061.38	45962.98	45962.98	47236.00



Airports Economic Regulatory Authority of India

Form F12 (c) -Projected Aircraft Movement (Only for ISP)

Financial Year	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2022-2023
Domestic Landing Optimistic	20115.42	14422.80	21875.94	24192.36	25236.84	26678.10	28686.48	28686.48	29260.74	29260.74	29846.22	0.00	0.00	0.00	0.00	0.00	0.00	29846.22
Domestic Landing Mostlikely	19721	14140	21447	23718	24742	26155	28124	28124	28687	28687	29261	0.00	0.00	0.00	0.00	0.00	0.00	29261
Domestic Landing Conservative	19326.58	13857.20	21018.06	23243.64	24247.16	25631.90	27561.52	27561.52	28113.26	28113.26	28675.78	0.00	0.00	0.00	0.00	0.00	0.00	28675.78
Domestic Landing Total	19721.00	14140.00	21447.00	23718.00	24742.00	26155.00	28124.00	28124.00	28687.00	28687.00	29261.00	0.00	0.00	0.00	0.00	0.00	0.00	29261.00
International Landing Optimistic	7941.72	7574.52	7563.30	8456.82	17235.96	18361.02	18214.14	18214.14	18578.28	18578.28	18950.58	0.00	0.00	0.00	0.00	0.00	0.00	18950.58
International Landing Conservative	7630.28	7277.48	7266.70	8125.18	16560.04	17640.98	17499.86	17499.86	17849.72	17849.72	18207.42	0.00	0.00	0.00	0.00	0.00	0.00	18207.42
International Landing Total	7786.00	7426.00	7415.00	8291.00	16898.00	18001.00	17857.00	17857.00	18214.00	18214.00	18579.00	0.00	0.00	0.00	0.00	0.00	0.00	18579.00
Forecast Error Correction Band Optimistic	28057.14	21997.32	29439.24	32649.18	42472.80	45039.12	46900.62	46900.62	47839.02	47839.02	48796.80	0.00	0.00	0.00	0.00	0.00	0.00	48796.80
Forecast	27507.00	21566.00	28862.00	32009.00	41640.00	44156.00	45981.00	45981.00	46901.00	46901.00	47840.00	0.00	0.00	0.00	0.00	0.00	0.00	47840.00



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Error Cor rection Band																		
Forecast	26956.86	21134.66	28284.76	31368.82	40807.20	43272.88	45061.38	45061.38	45962.98	45962.98	46883.20	0.00	0.00	0.00	0.00	0.00	0.00	46883.20
Error Cor rection Band Co nservativ e																		



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Schedule

This schedule contains the various specified forms that relate to specific clause(s) of the guidelines or section(s) of the appendix as the case may be

Form A: (ref Section A1 of Appendix 1)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF

M/s

I, Cem Sensoz aged 44 resident of E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), acting in my official capacity as ISP in M/s Celebi NAS Airport Services India Pvt. Ltd. having its registered office at E8-3016, Level 3, New T2, Chhatrapati Shivaji International Airport, Andheri (East), do hereby state and affirm as under that:

1. That I am authorized to act for and on behalf of M/s Celebi NAS Airport Services India Pvt. Ltd. in the matter of making submission before the Airports Economic Regulatory Authority of India, New Delhi (the Authority)
2. I am competent to make this submission before the authority
3. I am making the submission in any official capacity and the facts stated herein are based on official records
4. The contents of this submission which include inter alia (i) Business Plan (ii) Information Relating to the Regulatory Building Blocks (iii) Competition Assessment (iv) Historical and Forecasted Volumes and (v) Historical Revenues are correct and true to my knowledge and belief and nothing material has been concealed there from

Sd/

Place

Date: 14-03-2016

Form F13(a): Historical Tariff (S) & Revenue Forms Regulated Services

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Landing Charges Domestic	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Landing Charges International	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Landing Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Housing And Parking Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Psf	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Udf Domestic	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Udf International	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Udf	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Throughput Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00



Airports Economic Regulatory Authority of India

Ground Handling Charges	1220601086.00	1573575605.28	1864721943.28	2183147091.42	2313961808.81	2462998094.66	2552178093.78
Cute Charges	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cargo Special Rent	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Aai Cargo Revenue	62675921.00	73201905.33	114334957.52	0.00	0.00	0.00	0.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue	1283277007.00	1646777510.61	1979056900.80	2183147091.42	2313961808.81	2462998094.66	2552178093.78



Airports Economic Regulatory Authority of India

Form F13(b): Historical & Projected Revenue From Services other than Regulated Services

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Restaurants Snacks Bar	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Tr Stall	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Hoarding Display	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Trading Concessions 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Trading Concessions 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Trading Concessions 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Land Leases	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Residential Building	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Non Residential Building	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Rent And Services 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Rent And Services 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Rent And Services 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Duty Free Shops	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Car Rentals	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Car Parking	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Porterage	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Admission Tickets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
X Baggage Screening	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Misc Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sale Of Scrap	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Miscellaneous 1	10002609.00	5000000.00	6315395.00	6315395.00	6315395.00	6315395.00	6315395.00
Other Miscellaneous 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Miscellaneous 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Miscellaneous 4	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue Other	10002609.00	5000000.00	6315395.00	6315395.00	6315395.00	6315395.00	6315395.00



Airports Economic Regulatory Authority of India

Then Regulated Service							
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Form F14(b)-Cargo Domestic

Category	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges
	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Minimum rate per AWB	Minimum rate per AWB	Minimum rate per AWB	Minimum rate per AWB	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Minimum rate per AWB	Minimum rate per AWB	Minimum rate per AWB	Minimum rate per AWB	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Rate in Rupees per Kilogram	Minimum rate per AWB	Minimum rate per AWB
General	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bulk Cargo	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pharma Items	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Live Animals	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Hazardous/Dangerous Goods	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Valuable Goods**	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Perishable	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Newspaper And TV Reel Consignments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Human Remains, Coffin Including Unaccompanied Baggage Of Deceased And Human Eyes Etc.																						
*Others, If Any	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Form F14(b)-Fuel Throughput Farm

Financial Year	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Fuel Farm Facility Services (Rate Per KL (Rs.))	0	0	0	0	0

Form F14(b)-Fuel Throughput-Into Plane Services

Financial Year	2016-2017	2016-2017	2017-2018	2017-2018	2018-2019	2018-2019	2019-2020	2019-2020	2020-2021	2020-2021
Particulars Type	hours	rate per KL	hours	rate per KL	hours	rate per KL	hours	rate per KL	hours	rate per KL
Aircraft Fueling	0	0	0	0	0	0	0	0	0	0
Aircraft Defueling Within Six Hours	0	0	0	0	0	0	0	0	0	0



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Aircraft Defueling Beyond Six Hours	0	0	0	0	0	0	0	0	0	0
Aircraft Refueling Defueled Product Aircraft Within Six Hours	0	0	0	0	0	0	0	0	0	0
Aircraft Refueling Defueled Product Aircraft Beyond Six Hours	0	0	0	0	0	0	0	0	0	0
Form F14(b)-Ground Handling										
Financial Year	2016-2017	2017-2018	2017-2018	2018-2019	2018-2019	2019-2020	2019-2020	2020-2021	2020-2021	
Code	7	7	7	7	7	7	7	7	7	
Code Type										
PAX	freight	freight	non scheduled	freight	non scheduled	freight	non scheduled	freight	non scheduled	
Ramp	0	0	0	0	0	0	0	0	0	
Traffic	88010	0	0	0	0	0	0	0	0	
Comprehensive	88010	0	0	0	0	0	0	0	0	
Form F14(b)-Landing Charges										
Rate per Landing	International Flight	Domestic Flight	International Flight	Domestic Flight	International Flight	Domestic Flight	International Flight	Domestic Flight	International Flight	Domestic Flight
Upto 100 Mt	0	0	0	0	0	0	0	0	0	0
Above 200 Mt	0	0	0	0	0	0	0	0	0	0
Form F14(b)-Parking & Housing Fee										
Rate Proposed	Parking Charges Rates per Hour	Housing Charges Rates per Hour	Parking Charges Rates per Hour	Housing Charges Rates per Hour	Parking Charges Rates per Hour	Housing Charges Rates per Hour	Parking Charges Rates per Hour	Housing Charges Rates per Hour	Parking Charges Rates per Hour	Housing Charges Rates per Hour
Upto 100 Mt	0	0	0	0	0	0	0	0	0	0
Above 200 Mt	0	0	0	0	0	0	0	0	0	0
Form F15: Annual Tariff Proposal for Tariff Year (Only for ISP)										
Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021			
Actual Wpl During The Year	0	0	0	0	0	0	0			



Security Operating Cost Correction Term	0	0	0	0	0	0	0	0			
Other Mandated Operating Cost Correction Term	0	0	0	0	0	0	0	0			
Institutional Cost Operating Correction Term	0	0	0	0	0	0	0	0			
Forecast Error Correction Term	0	0	0	0	0	0	0	0			
Recovery Error Correction Term	0	0	0	0	0	0	0	0			
Actual Yield Per Passenger	0	0	0	0	0	0	0	0			
Revenues Subject To Yield Cap	0	0	0	0	0	0	0	0			
Volumes	0	0	0	0	0	0	0	0			
Over Recovery Of Allowed Yield Error Correction	0	0	0	0	0	0	0	0			



Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges	Domestic Inbound Cargo Terminal Storage And Processing Charges	Domestic Inbound Cargo Demurrage Charges	Domestic Outbound Cargo Terminal Storage And Processing Charges	Domestic Outbound Cargo Demurrage Charges
Minimum rate per AWP	Minimum rate per AWP	Rate In Rupees per Kilogram	Rate In Rupees per Kilogram	Rate In Rupees per Kilogram	Rate In Rupees per Kilogram	Minimum rate per AWP	Minimum rate per AWP	Minimum rate per AWP	Minimum rate per AWP	Rate In Rupees per Kilogram	Rate In Rupees per Kilogram	Rate In Rupees per Kilogram	Rate In Rupees per Kilogram	Minimum rate per AWP	Minimum rate per AWP	Minimum rate per AWP	Minimum rate per AWP	Minimum rate per AWP	Minimum rate per AWP
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0



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Price List - Scheduled Aircrafts

Passenger FY 2015-16				Passenger FY 2016-17				Passenger FY 2017-18				Passenger FY 2018-19			
ICAO Code	Passenger	Ramp	Comprehensive	ICAO Code	Passenger	Ramp	Comprehensive	ICAO Code	Passenger	Ramp	Comprehensive	ICAO Code	Passenger	Ramp	Comprehensive
C (S)	16,000	48,010	64,010	C (S)	16,000	48,010	64,010	C (S)	16,000	48,010	64,010	C (S)	16,960	50,890	67,850
C	26,860	79,900	106,760	C	26,860	79,900	106,760	C	26,860	79,900	106,760	C	28,470	84,690	113,160
D	34,750	140,590	175,340	D	34,750	140,590	175,340	D	34,750	140,590	175,340	D	36,840	149,030	185,870
E	40,690	165,390	206,080	E	40,690	165,390	206,080	E	40,690	165,390	206,080	E	43,130	175,310	218,440
F	62,870	225,170	288,040	F	62,870	225,170	288,040	F	62,870	225,170	288,040	F	66,640	238,680	305,320

Freighter FY 2015-16				Freighter FY 2016-17				Freighter FY 2017-18				Freighter FY 2018-19			
ICAO Code	Passenger	Ramp	Comprehensive	ICAO Code	Passenger	Ramp	Comprehensive	ICAO Code	Passenger	Ramp	Comprehensive	ICAO Code	Passenger	Ramp	Comprehensive
C	0	88,010	88,010	C	0	88,010	88,010	C	0	88,010	88,010	C	0	93,290	93,290
D	0	154,530	154,530	D	0	154,530	154,530	D	0	154,530	154,530	D	0	163,800	163,800
E	0	181,970	181,970	E	0	181,970	181,970	E	0	181,970	181,970	E	0	192,890	192,890
F	0	247,570	247,570	F	0	247,570	247,570	F	0	247,570	247,570	F	0	262,420	262,420

Passenger FY 2019-20				Passenger FY 2020-21			
ICAO Code	Passenger	Ramp	Comprehensive	ICAO Code	Passenger	Ramp	Comprehensive
C (S)	16,960	50,890	67,850	C (S)	16,960	50,890	67,850
C	28,470	84,690	113,160	C	28,470	84,690	113,160
D	36,840	149,030	185,870	D	36,840	149,030	185,870
E	43,130	175,310	218,440	E	43,130	175,310	218,440
F	66,640	238,680	305,320	F	66,640	238,680	305,320

Freighter FY 2019-20				Freighter FY 2020-21			
ICAO Code	Passenger	Ramp	Comprehensive	ICAO Code	Passenger	Ramp	Comprehensive
C	0	93,290	93,290	C	0	93,290	93,290
D	0	163,800	163,800	D	0	163,800	163,800
E	0	192,890	192,890	E	0	192,890	192,890
F	0	262,420	262,420	F	0	262,420	262,420

Note: Above prices are excluding of all Government Taxes and duties such as Service Tax etc.



Price List - Cargo Handling Services

Services	Unit of billing	Rate in INR	
		FY 15-16	FY 16-17
Supervision & Documentation	Per kilo	0.78	0.82
Carting and Palletisation	Per kilo	4.25	4.46

Note: Above prices are excluding of all Government Taxes and duties such as Service Tax etc.



Price List - Non - Scheduled Aircrafts

FY 2015-16				
A. HANDLING RATES				
Aircraft MTOW	Domestic Flights		International Flights	
	MBO	Non - MBO	Indian Regd.	Foreign Regd.
	INR	INR	USD	USD
0-5000	12,600	14,000	31,769	43,297
5001-10000	17,500	21,000	63,401	72,115
10001-20000	28,000	35,000	124,401	129,753
20001-30000	30,800	39,200	134,007	139,359
30001-40000	43,400	49,000	139,359	153,700
40001-50000	47,600	53,200	144,094	168,178
50001-70000	53,200	58,800	153,700	182,519
70001 and above	105,000	105,000	225,815	225,815

B. CLEANING RATES					
Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,600	4,200	5,250	16,800	33,600
5001-10000	5,600	4,200	5,250	16,800	33,600
10001-20000	8,400	6,300	7,870	16,800	33,600
20001-30000	12,600	10,500	13,130	16,800	44,800
30001-40000	16,800	14,000	17,510	16,800	44,800
40001-50000	21,000	16,800	21,000	22,400	56,000
50001-70000	23,800	21,000	26,250	22,400	56,000
70001 and above	28,000	23,800	29,750	33,600	56,000

TRANSPORTATION CHARGES	Price/Turnaround
Mercedes/Audi	14,000
Teana/Accord	7,000
Innova	4,200
13 Seater Bus	10,080
21 Seater Bus	14,000
Bolero	4,200
Scorpio	7,000

MTOW - Maximum Take Off Weight

MBO - Mumbai Based Operators

Regd. - Registered

Note: Above prices are excluding of all Government Taxes and duties such as Service Tax etc.

Price List - Non - scheduled Aircrafts

FY 2016 - 17				
A. HANDLING RATES				
Aircraft MTOW	Domestic Flights		International Flights	
	MBO	Non - MBO	Indian Regd.	Foreign Regd.
	INR	INR	USD	USD
0-5000	12,600	14,000	31,769	43,297
5001-10000	17,500	21,000	63,401	72,115
10001-20000	28,000	35,000	124,401	129,753
20001-30000	30,800	39,200	134,007	139,359
30001-40000	43,400	49,000	139,359	153,700
40001-50000	47,600	53,200	144,094	168,178
50001-70000	53,200	58,800	153,700	182,519
70001 and above	105,000	105,000	225,815	225,815

B. CLEANING RATES					
Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,600	4,200	5,250	16,800	33,600
5001-10000	5,600	4,200	5,250	16,800	33,600
10001-20000	8,400	6,300	7,870	16,800	33,600
20001-30000	12,600	10,500	13,130	16,800	44,800
30001-40000	16,800	14,000	17,510	16,800	44,800
40001-50000	21,000	16,800	21,000	22,400	56,000
50001-70000	23,800	21,000	26,250	22,400	56,000
70001 and above	28,000	23,800	29,750	33,600	56,000

TRANSPORTATION CHARGES	Price/Turnaround
Mercedes/Audi	14,000
Teana/Accord	7,000
Innova	4,200
13 Seater Bus	10,080
21 Seater Bus	14,000
Bolero	4,200
Scorpio	7,000



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Price List - Non-scheduled Aircrafts

FY 2017 - 18				
A. HANDLING RATES				
Aircraft MTOW	Domestic Flights		International Flights	
	MBO	Non - MBO	Indian Regd.	Foreign Regd.
	INR	INR	USD	USD
0-5000	12,600	14,000	31,769	43,297
5001-10000	17,500	21,000	63,401	72,115
10001-20000	28,000	35,000	124,401	129,753
20001-30000	30,800	39,200	134,007	139,359
30001-40000	43,400	49,000	139,359	153,700
40001-50000	47,600	53,200	144,094	168,178
50001-70000	53,200	58,800	153,700	182,519
70001 and above	105,000	105,000	225,815	225,815

B. CLEANING RATES					
Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,600	4,200	5,250	16,800	33,600
5001-10000	5,600	4,200	5,250	16,800	33,600
10001-20000	8,400	6,300	7,870	16,800	33,600
20001-30000	12,600	10,500	13,130	16,800	44,800
30001-40000	16,800	14,000	17,510	16,800	44,800
40001-50000	21,000	16,800	21,000	22,400	56,000
50001-70000	23,800	21,000	26,250	22,400	56,000
70001 and above	28,000	23,800	29,750	33,600	56,000

TRANSPORTATION CHARGES	Price/Turnaround
Mercedes/Audi	14,000
Teana/Accord	7,000
Innova	4,200
13 Seater Bus	10,080
21 Seater Bus	14,000
Bolero	4,200
Scorpio	7,000



Price List - Non-scheduled Aircrafts

FY 2018 - 19				
A. HANDLING RATES				
Aircraft MTOW	Domestic Flights		International Flights	
	MBO	Non - MBO	Indian Regd.	Foreign Regd.
	INR	INR	USD	USD
0-5000	13,360	14,840	33,675	45,894
5001-10000	18,550	22,260	67,205	76,442
10001-20000	29,680	37,100	131,865	137,538
20001-30000	32,650	41,550	142,047	147,721
30001-40000	46,000	51,940	147,721	162,922
40001-50000	50,460	56,390	152,739	178,268
50001-70000	56,390	62,330	162,922	193,470
70001 and above	111,300	111,300	239,364	239,364

B. CLEANING RATES					
Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,940	4,450	5,570	17,810	35,620
5001-10000	5,940	4,450	5,570	17,810	35,620
10001-20000	8,900	6,680	8,340	17,810	35,620
20001-30000	13,360	11,130	13,920	17,810	47,490
30001-40000	17,810	14,840	18,560	17,810	47,490
40001-50000	22,260	17,810	22,260	23,740	59,360
50001-70000	25,230	22,260	27,830	23,740	59,360
70001 and above	29,680	25,230	31,540	35,620	59,360

TRANSPORTATION CHARGES	Price/Turnaround
Mercedes/Audi	14,840
Teana/accord	7,420
Innova	4,450
13 Seater Bus	10,680
21 Seater Bus	14,840
Bolero	4,450
Scorpio	7,420



Price List - Non - scheduled Aircrafts

FY 2019 - 20				
A. HANDLING RATES				
Aircraft MTOW	Domestic Flights		International Flights	
	MBO	Non - MBO	Indian Regd.	Foreign Regd.
	INR	INR	USD	USD
0-5000	13,360	14,840	33,675	45,894
5001-10000	18,550	22,260	67,205	76,442
10001-20000	29,680	37,100	131,865	137,538
20001-30000	32,650	41,550	142,047	147,721
30001-40000	46,000	51,940	147,721	162,922
40001-50000	50,460	56,390	152,739	178,268
50001-70000	56,390	62,330	162,922	193,470
70001 and above	111,300	111,300	239,364	239,364

B. CLEANING RATES					
Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,940	4,450	5,570	17,810	35,620
5001-10000	5,940	4,450	5,570	17,810	35,620
10001-20000	8,900	6,680	8,340	17,810	35,620
20001-30000	13,360	11,130	13,920	17,810	47,490
30001-40000	17,810	14,840	18,560	17,810	47,490
40001-50000	22,260	17,810	22,260	23,740	59,360
50001-70000	25,230	22,260	27,830	23,740	59,360
70001 and above	29,680	25,230	31,540	35,620	59,360

TRANSPORTATION CHARGES	Price/Turnaround
Mercedes/Audi	14,840
Teana/Accord	7,420
Innova	4,450
13 Seater Bus	10,680
21 Seater Bus	14,840
Bolero	4,450
Scorpio	7,420



Price List - Non-scheduled Aircrafts

FY 2020 - 21				
A. HANDLING RATES				
Aircraft MTOW	Domestic Flights		International Flights	
	MBO	Non - MBO	Indian Regd.	Foreign Regd.
	INR	INR	USD	USD
0-5000	13,360	14,840	33,675	45,894
5001-10000	18,550	22,260	67,205	76,442
10001-20000	29,680	37,100	131,865	137,538
20001-30000	32,650	41,550	142,047	147,721
30001-40000	46,000	51,940	147,721	162,922
40001-50000	50,460	56,390	152,739	178,268
50001-70000	56,390	62,330	162,922	193,470
70001 and above	111,300	111,300	239,364	239,364

B. CLEANING RATES					
Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,940	4,450	5,570	17,810	35,620
5001-10000	5,940	4,450	5,570	17,810	35,620
10001-20000	8,900	6,680	8,340	17,810	35,620
20001-30000	13,360	11,130	13,920	17,810	47,490
30001-40000	17,810	14,840	18,560	17,810	47,490
40001-50000	22,260	17,810	22,260	23,740	59,360
50001-70000	25,230	22,260	27,830	23,740	59,360
70001 and above	29,680	25,230	31,540	35,620	59,360

TRANSPORTATION CHARGES	Price/Turnaround
Mercedes/Audi	14,840
Teana/Accord	7,420
Innova	4,450
13 Seater Bus	10,680
21 Seater Bus	14,840
Bolero	4,450
Scorpio	7,420



Price List - Bridge Mounted Equipment Services

FY 16-17				
	Services	FEGP (per hour in INR) *	PCA (per hour in INR)*	
Domestic	Code C		2,500	3,750
	Code D		3,000	4,000
	Code E		3,500	4,250
International	Code C	Single Cable	5,750	60T
		Double Cable	6,950	90T
	Code D	Single Cable	5,750	90T
		Double Cable	6,950	90T
	Code E	Single Cable	5,750	90T
		Double Cable	6,950	90T
	Code F	Single Cable	5,750	90T
		Double Cable	6,950	120T
				120T for A380 series

FY 17-18				
	Services	FEGP (per hour in INR) *	PCA (per hour in INR)*	
Domestic	Code C		2,625	3,938
	Code D		3,150	4,200
	Code E		3,675	4,463
International	Code C	Single Cable	6,038	60T
		Double Cable	7,298	90T
	Code D	Single Cable	6,038	90T
		Double Cable	7,298	90T
	Code E	Single Cable	6,038	90T
		Double Cable	7,298	90T
	Code F	Single Cable	6,038	90T
		Double Cable	7,298	120T
				120T for A380 series

FY 18-19				
	Services	FEGP (per hour in INR) *	PCA (per hour in INR)*	
Domestic	Code C		2,756	4,134
	Code D		3,308	4,410
	Code E		3,859	4,686
International	Code C	Single Cable	6,339	60T
		Double Cable	7,662	90T
	Code D	Single Cable	6,339	90T
		Double Cable	7,662	90T
	Code E	Single Cable	6,339	90T
		Double Cable	7,662	90T
	Code F	Single Cable	6,339	90T
		Double Cable	7,662	120T
				120T for A380 series

FY 19-20				
	Services	FEGP (per hour in INR) *	PCA (per hour in INR)*	
Domestic	Code C		2,894	4,341
	Code D		3,473	4,631
	Code E		4,052	4,920
International	Code C	Single Cable	6,656	60T
		Double Cable	8,045	90T
	Code D	Single Cable	6,656	90T
		Double Cable	8,045	90T
	Code E	Single Cable	6,656	90T
		Double Cable	8,045	90T
	Code F	Single Cable	6,656	90T
		Double Cable	8,045	120T
				120T for A380 series

FY 20-21				
	Services	FEGP (per hour in INR) *	PCA (per hour in INR)*	
Domestic	Code C		3,039	4,558
	Code D		3,647	4,862
	Code E		4,254	5,166
International	Code C	Single Cable	6,989	60T
		Double Cable	8,448	90T
	Code D	Single Cable	6,989	90T
		Double Cable	8,448	90T
	Code E	Single Cable	6,989	90T
		Double Cable	8,448	90T
	Code F	Single Cable	6,989	90T
		Double Cable	8,448	120T
				120T for A380 series

* FEGP - Fixed Electric Ground Power

PCA - Pre - Conditioned Air Cool

∴ Above prices are excluding of all Government Taxes and duties such as Service Tax etc.



Airports Economic Regulatory Authority of India

Form F16: Performance Report for the Tariff Year (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Total Revenue From Regulated Services	1283277007.00	1646777510.61	1979056900.80	2183147091.42	2313961808.81	2462998094.66	2552178093.78
Total Revenue From Services Other Than Regulated Services	10032609.00	5000000.00	6315395.00	6315395.00	6315395.00	6315395.00	6315395.00
Operating Expenditure	919893891.00	1250430436.00	1596112735.00	1699611855.84	1881237476.42	2075353584.39	2207477123.59
Depreciation	6.00	0.00	211155642.00	224387473.00	161170872.00	147766665.00	242192169.00
Total Expenditure	919893891.00	1250430436.00	1807268377.00	1923999328.84	2042408348.42	2223120249.39	2449669292.59
Regulatory Operating Profit	373385725.00	401347074.61	178103918.80	265463157.58	277868855.39	246193240.27	108824196.19
Capital Expenditure	0.00	0.00	184078133.00	10000000.00	10000000.00	302500000.00	862175000.00
Opening Regulatory Asset Base (RAB)	0.00	0.00	572507573.00	535430064.00	311042591.00	149871719.00	302105054.00
Disposals/ Transfers	0.00	0.00	10000000.00	10000000.00	10000000.00	25000000.00	10000000.00
Closing RAB	0.00	0.00	535430064.00	311042591.00	149871719.00	302105054.00	912087885.00
Average Regulatory Asset Base (RAB)	0.00	0.00	553968818.50	423236327.50	230457155.00	225988386.50	607096469.50
WACC %	14.29	14.29	14.29	14.29	14.29	14.29	14.29
Return On Average RAB Wacc	0.00	0.00	79162144.16	60480471.20	32932327.45	32293740.43	88754085.49
Return On Average Regulatory Asset Base (ROAB)	0.00	0.00	32.15	62.72	120.57	108.94	17.93
Corporate Tax On Return On RAB	85577467.00	84858342.00	25272180.00	61281029.00	72336029.00	68135363.00	744794.00
ARR	995468749.00	1330288778.00	1905387306.16	2039445434.04	2141361309.87	2317233957.82	2530852777.08
Total Volume Cargo	50060.00	56187.00	77195.00	0.00	0.00	0.00	0.00
Required Yield Cargo	19885.51	23675.10	24682.78	0.00	0.00	0.00	0.00
Present Yield Cargo	25624.78	23308.87	25637.11	0.00	0.00	0.00	0.00
Total Volume Fuel	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Required Yield Fuel	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Present Yield Fuel	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Volume ATM	33009.00	41640.00	44156.00	45981.00	45981.00	46901.00	46901.00

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Airports Economic Regulatory Authority of India

Required Yield Atm	31099.65	31947.38	43151.27	44354.09	46570.57	49406.92	53961.60
Present Yield Atm	40091.13	39547.97	44819.66	47479.33	50324.30	52514.83	54416.28



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ATTACHMENT

Form F 16 - Performance report for the tariff year

Financial Year	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Total Revenue from regulated services (1)	1,283,277,007	1,646,777,511	1,979,056,901	2,183,147,091	2,313,961,809	2,462,998,095	2,552,178,094
Total Revenue from services other than regulated services (2)	10,002,609	5,000,000	6,315,395	6,315,395	6,315,395	6,315,395	6,315,395
Operating Expenditure (3)	919,893,891	1,250,430,435	1,596,112,741	1,699,611,858	1,881,237,473	2,075,353,584	2,207,477,124
Depreciation (4)	115,999,642	124,573,657	211,155,641	224,387,473	161,170,870	147,766,665	242,192,169
Total Expenditure (3)+(4)= (5)	1,035,893,533	1,375,004,092	1,807,268,382	1,923,999,330	2,042,408,342	2,223,120,249	2,449,669,293
Regulatory Operating Profit (1)+(2) - (5) = (6)	257,386,083	276,773,418	178,103,913	265,463,156	277,868,861	246,193,240	108,824,196
Capital Expenditure (7)	106,345,586	1,073,744,563	184,078,133	10,000,000	10,000,000	302,500,000	865,925,000
Opening RAB (8)	593,453,773	572,507,600	1,511,678,506	1,474,600,998	1,250,213,525	1,089,042,655	1,241,275,990
Disposals/Transfer (9)	11,292,117	10,000,000	10,000,000	10,000,000	10,000,000	2,500,000	10,000,000
Closing RAB (7)+(8)-(9) = (10)	572,507,600	1,511,678,506	1,474,600,998	1,250,213,525	1,089,042,655	1,241,275,990	1,855,008,821
Average RAB [(8) + (10)] / = (11)	582,980,687	1,042,093,053	1,493,139,752	1,362,407,262	1,169,628,090	1,165,159,323	1,548,142,406
WACC %	14.29%	14.29%	14.29%	14.29%	14.29%	14.29%	14.29%
Return on Average RAB (12)	83,296,670	148,894,952	213,340,806	194,661,660	167,117,243	166,478,743	221,199,622
Corporate Tax Return on RAB (13)	28,827,312	51,529,565	73,832,986	67,368,507	57,835,936	57,614,963	76,552,765
ARR [(3) +(4) + (12) +(13) - (2)] = (14)	1,138,014,906	1,570,428,610	2,088,126,779	2,179,714,103	2,261,046,126	2,440,898,561	2,741,106,285
Total Aircraft Traffic Movement	32,009	41,640	44,156	45,982	45,982	46,901	46,901
Required Yield ATM	35,554	37,714	47,290	47,404	49,173	52,043	58,444
Present Yield ATM	40,092	39,548	44,820	47,479	50,324	52,515	54,416



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Airports Economic Regulatory Authority of India

Form F17 Revenue from Regulated Services recovered during the Tariff year (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Revenue From Tariff1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revenue From Tariff2	1220601086	1573575605	1864721943	2183147091	2313961809	2462998095	2552178094
Revenue From Tariff3	62675921	73201905	114334958	0.00	0.00	0.00	0.00
Revenue From Tariff4	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1							
Other 2							
Other 3							
Other 4							



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Form F18 Revenue from Services other than Regulated Services recovered during the Tariff year (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Revenue From Services Other Than Regulated Services 1	10002609.00	5000000.00	6315395.00	6315395.00	6315395.00	6315395.00	6315395.00
Revenue From Services Other Than Regulated Services 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revenue From Services Other Than Regulated Services 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revenue From Services Other Than Regulated Services 4	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue From Services Other	10002609.00	5000000.00	6315395.00	6315395.00	6315395.00	6315395.00	6315395.00



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Airports Economic Regulatory Authority of India

Form F19 Operating Expenditure Incurred during the Tariff Year (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Operating Expenditure Heading 1	391581011.00	582466293.00	745843307.00	747033385.00	810564192.00	933046984.00	1013062433.00
Operating Expenditure Heading 2	48918394.00	47809832.00	75074641.00	69093268.00	70893478.00	73098317.00	76324231.00
Operating Expenditure Heading 3	43484902.00	52678555.00	61094144.00	64092051.00	113920389.00	120094574.00	126606158.00
Operating Expenditure Heading 4	91176260.00	154727551.00	196417233.00	277719404.00	310925336.00	343095554.00	366267869.00
Operating Expenditure Heading 5	344733324.00	412748206.00	517683416.00	541673749.00	574934077.00	606018155.00	625216434.00
Operating Expenditure Heading 6	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Expenditure Heading 7	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Expenditure Heading 8	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Expenditure Heading 9	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating And Maintenance Expenditure	919893891.00	1250430437.00	1596112741.00	1699611857.00	1881237472.00	2075353584.00	2207477125.00



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Airports Economic Regulatory Authority of India

Form F20 Reconciliation Statement for the Tariff Year (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Revenue From Regulated Services	1283277007.00	1646777511.00	1979056901.00	2183147091.00	2313961809.00	2462998095.00	2552178094.00
Revenue From Other Than Regulated Services	10002609.00	5000000.00	6315395.00	6315395.00	6315395.00	6315395.00	6315395.00
Total Revenue	1293279616.00	1651777511.00	1985372296.00	2189462486.00	2320277204.00	2469313490.00	2558493489.00
Pay Roll Costs	391581011.00	582466293.00	745843307.00	747033385.00	810564192.00	933046984.00	1013062433.00
Repair And Maintenance	43484902.00	52678555.00	61094144.00	64092051.00	113920389.00	120094574.00	126606158.00
Con Of Stores And Spares	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Electricity And Water Charges	5726288.00	10703819.00	49939422.00	124034987.00	146761290.00	166064370.00	176866086.00
Admin And Other Expenses	48918394.00	47809832.00	75074641.00	69093268.00	70893478.00	73098317.00	76324231.00
Other Outflows	430183296.00	556771938.00	664161226.00	695358166.00	739098122.00	783049339.00	814618216.00
Total Operating Expenditure	919893891.00	1250430437.00	1596112740.00	1699611857.00	1881237471.00	2075353584.00	2207477124.00
Profit Before Depreciation	373385725.00	401347075.00	389259555.00	489850629.00	439039731.00	393959905.00	351016365.00
Depreciation And Amortisation	115999642.00	124573657.00	211155641.00	224387473.00	161170870.00	147766665.00	242192169.00
Earning Before Interest And Taxation	257386083.00	276773418.00	178103913.00	265463156.00	277868861.00	246193240.00	108824196.00
Total Interest And Finance Charges	5097660.00	31574788.00	105079815.00	88391298.00	68853522.00	49315746.00	106672110.00
Profit Loss Before Tax	252288423.00	245198630.00	73024098.00	177071858.00	209015339.00	196877494.00	2152086.00
Tax	85577467.00	84858342.00	25272180.00	61281029.00	72336029.00	68135363.00	744794.00
Profit Loss After Tax	166710956.00	160340288.00	47751918.00	115790829.00	136679311.00	128742131.00	1407292.00
Adjustment To Reconcile As Per Statutory Accounts	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Profit As Per Statutory	0.00	0.00	0.00	0.00	0.00	0.00	0.00



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Airports Economic Regulatory Authority of India

Accounts								
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Airports Economic Regulatory Authority of India

Form F21 Regulatory Asset Base (RAB) reconciliation Statement (Only for ISP)

Financial Year	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Net Fixed Assets As Per The Statutory Accounts	357507600.00	1234178506.00	1207100998.00	992713525.00	841542655.00	703775990.00	1327508821.00
Difference Between Net Fixed Asset And Rab	215000000.00	277500000.00	267500000.00	257500000.00	247500000.00	537500000.00	527500000.00
Difference Depreciation Regulatory Depreciation	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Intercompany Transfers	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revaluation In Statutory Accounts	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Reconciliation Adjustment 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Reconciliation Adjustment 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 1	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Closing Rab	572507600.00	1511678506.00	1474600998.00	1250213525.00	1089042655.00	1241275990.00	1855008821.00

