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भारतीय विमानपत्तन प्राधिकरण  
AIRPORTS AUTHORITY OF INDIA

No. AAI/CHQ/AERA/MYTP-Kolkata/2016-17/119

6th March, 2017

भारतीय विमानपत्तन आर्थिक विनिर्मायक प्राधिकरण  
सफदरजंग एयरपोर्ट, नई दिल्ली-110003

The Secretary,  
Airports Economic Regulatory Authority of India,  
AERA Building,  
Administrative Complex,  
Safdarjung Airport  
New Delhi-110003

प्राप्त  
डायरी नं०: 5874  
तारीख: 06/03/17

**Sub:- Submission of Multi Year Tariff proposal (MYTP) in respect of Kolkata Airport on 30% Hybrid Till basis.**

Sir,

Reference is invited to AERA letter No. F.No. AERA/20010/Civil Aviation policy/20141-15/9408 dated 4th August, 2016.

The proposal has been prepared on the basis of 30% Hybrid Till and the following revisions have been made:-

1. The space earmarked for Non-aeronautical activities in the Terminal Building is 6.56% of total area of the Terminal Building.
2. The Regulatory Asset Base as on 01.04.2016 has been bifurcated into a) Aeronautical Assets b) Non-Aeronautical Assets and c) Common Assets.
3. The expenses appearing in the Trial Balance for the F.Y.2015-16 has been bifurcated into a) Aeronautical Expenses b) Non-Aeronautical expenses and c) Common Expenses.
4. The effective date of new Tariff has been considered as 01.04.2017.
5. The Traffic data has been updated up to the F.Y. 2015-16.
6. The actual data for expenses, income and assets have been updated for the F.Y. 2015-16.
7. The year-wise capitalization during the 2nd Control period (proposed) in respect of Kolkata Airport approved by the competent authority is furnished vide Form F10(a) of the up-dated MYTP enclosed herewith.
8. The Traffic and Financial Statistics upto 2015-16 have been taken as per actuals and from F.Y. 2016-17 to 2020-21 on the basis of projection.
9. In the up-dated MYTP the effective corporate tax rate of 34.60% (F.Y.2015-16) and WACC at 14% have been considered.
10. The Annual Traffic Proposals (ATP) for the F.Y. 2017-18 (effective from 01.04.2017 to 31.03.2021) based on the up-dated MYTP is enclosed as Annexure-'A'.
11. The mapped Trial Balance for the F.Y. 2014-15 and F.Y. 2015-16 is enclosed as Annexure-'B'.
12. AUCC for major capital works is enclosed as Annexure-'C'.
13. The award letters of major commercial contracts/service contracts are enclosed as Annexure-'D'.

14. The highlights of the proposal are as follows:-

- i) **Landing, Parking & Housing** - It is proposed to increase average domestic landing charges by 28% and international landing charges by 21% and Parking Housing by 60% from the existing charges. Landing charge is proposed to increase by 4% every year from 2018-19 onwards (50% average WPI increase on the basis of average of last 10 years).
- ii) **Fuel Throughput Charges** - No increase is proposed during 2<sup>nd</sup> Control period.
- iii) **UDF** - UDF is proposed to be merged with PSF (F). No UDF will be levied separately w.e.f 01.04.2017.
- iv) **PSF (Facilitation)** - It is proposed to increase both Domestic and International PSF (Facilitation) w.e.f 01.04.2017.
  - a) Domestic Departing PAX - Rs. 518.00 per PAX
  - b) International Departing PAX -Rs. 1246.00 per PAX

It is proposed to increase PSF by 4% every year from 2018-19 onwards.
- v) **Aerobridge Charges** - It is proposed to introduce Aerobridge Charges w.e.f. 01.04.2017.

The up-dated MYTP along with the Annual Tariff Proposals is enclosed for your consideration and approval.

Thanking you,

Yours faithfully,



( G. Ravichandran )  
Executive Director (JVC & Tariff)

**Encl:- a.a.**



**Annexure- A****AIRPORTS AUTHORITY OF INDIA****KOLKATA AIRPORT - PROPOSED RATE CARD FOR AERONAUTICAL SERVICES****FOR F.Y. 2017-18****EFFECTIVE FROM 1 APRIL 2017 TO 31 MARCH 2018**

(I)	Landing Charges - International flights
Weight of the Aircraft	Proposed Rate Per Landing (In INR)
Upto 25 MT	715 Per MT
Above 25 MT up to 50 MT	17875+790 per MT in excess of 25 MT
Above 50 MT up to 100	37625+865 per MT in excess of 50 MT
Above 100 MT to 200 MT	80875+950 per MT in excess of 100 MT
Above 200 MT	175875+1050 per MT in excess of 200 MT

(I) –a Landing Charges – Domestic Flights	
Weight of the Aircraft	Proposed Rate Per Landing (In INR)
Upto 25 MT	370 Per MT
Above 25 MT up to 50 MT	9250+430 per MT in excess of 25 MT
Above 50 MT up to 100	20000+500 per MT in excess of 50 MT
Above 100 MT to 200 MT	45000+570 per MT in excess of 100 MT
Above 200 MT	102000+660 per MT in excess of 200 MT

## **II) PARKING AND HOUSING CHARGES**

Weight of the Aircraft	Proposed Rates (In INR)	
	Parking Charges Rates per Hour Per MT	Housing Charges Rates per Hour Per MT
Upto 100 MT	Rs. 14.40 Per Hour Per MT	Rs. 28.20 Per Hour Per MT
Above 100 MT	1440+18.80 Per MT per Hours in excess of 100 MT	2820+37.80 Per MT per Hours in excess of 100 MT

### Notes-

1. No parking charges shall be levied for the first two hours. While calculating free parking period, standard time of 15 minutes shall be added on account of time taken between touch down time and actual parking time on the parking stand. Another standard time of 15 minutes shall be added on account of taxing time of aircraft from parking stand to take off point. These periods shall be applicable for each aircraft irrespective of actual time taken in the movement of aircraft after landing and before take-off.
2. For calculating chargeable parking time, part of an hour shall be rounded off to the nearest hour.
3. Charges shall be calculated on the basis of nearest MT.
4. Charges for each period parking shall be rounded off to nearest rupee.
5. At the in-contact stands and open stands, after free parking, for the next two hours normal parking charges shall be levied. After this period, the charges shall be double the normal parking charges.
6. It is proposed to waive off the night parking charges in principle for all domestic scheduled operators at Kolkata Airport if the State Government has brought the rate of tax (VAT) on ATF up to 5%. The above waiver of night parking charges (between 2200 hrs. to 0600 hrs) will be made applicable from the date of implementation of 5% tax on ATF by the State Govt. In the event of upward revision in the tax rate of ATF by the State Govt., the relief of free night parking charges will also be deemed to be withdrawn for all the airports within the jurisdiction of the said State.
7. Flight operating under Regional Connectivity Scheme will be completely exempted from parking charges from the date the scheme is operationalised by GOI.

### **III) THROUGHPUT CHARGES**

<b>Proposed Rate Per KL (IN INR)</b>
<b>Rs. 1478.94</b>

### **V) AEROBRIDGE CHARGES**

Aerobridge charges are payable for each usage as per rates given below:

<b>Aerobridge Charges Rate Per Hour</b>	
<b>Domestic Flight</b>	<b>Rs.2000/-</b>
<b>International Flight</b>	<b>Rs.4000/-</b>

- For calculating chargeable Aerobridge usage time, any part of an hour shall be rounded off to the next hour.
- Charges for each usage shall be rounded off to the nearest Rupee.

### **V) PASSENGER SERVICE FEE (PSF) – FACILITATION**

<b>Passenger</b>	<b>Proposed rate in INR (per embarking passenger)</b>	<b>Proposed rate in US \$ (per embarking passenger)</b>
<b>Domestic</b>	<b>Rs.518/-</b>	<b>\$ 12.98</b>
<b>International Passenger</b>	<b>Rs.1246/-</b>	<b>\$ 31.23</b>

#### **Notes:-**

- Collection charges: if the payment is made within 15 days of receipt of bills, then collection charges at 2.5% of PSF per passenger is payable by AAI to Airline operators. No collection charges shall be payable if the operator fails to pay the PSF to AAI within the credit period and incase of part payment. Airlines to make full payment of PSF collection to AAI and raise a separate invoice for the collection charges on PSF to AAI.
- No collection charges are payable to casual operator/non-scheduled operators.
- For conversion of US\$ into INR the rate as on the 1st day of the month for 1st fortnightly billing period and rate as on 16th of the month for the 2nd fortnightly

billing period shall be adopted.

- d) Revised PSF (F) charges will be applicable on tickets issued on or after 01/04/2017.
- e) No PSF (Facilitation) will be levied for Transit Passengers.

#### **V) PASSENGER SERVICE FEE (PSF) – SECURITY : Existing Rate will continue.**

- a) **Rs. 130/-** per embarking International/ Domestic passenger.
- b) **US \$ 3.25 (US \$ Three and twenty five cents only)** per passenger in respect of the tickets issued against Dollar Tariff.
- c) **Collection charges:** if the payment is made within 15 days of receipt of invoice, then collection charges at INR 2.50% of PSF per passenger shall be paid by AAI. No collection charges shall be paid in case the airline fails to pay the PSF to AAI within the credit period of 15 days.
- d) No PSF (Security) will be levied for Transit Passengers.
- e) For conversion of US \$ into INR the rate as on 1<sup>st</sup> day of the month for 1<sup>st</sup> fortnightly billing period and rate as on 16<sup>th</sup> of the month for the 2<sup>nd</sup> fortnightly billing period shall be adopted. If the payment is made within 15 days of receipt of bills, then collection at 2.5% of PSF per passenger is payable.

#### **VI Exemption from levy and collection from UDF/PSF at the Airports**

The Ministry of Civil Aviation, Govt. of India vide order no. AV.16011/002/2008-AAI dated 30.11.2011 has directed AAI to exempt the following categories of persons from levy and collection of UDF/PSF.

- a) Children (under age of 2 years),
- b) Holders of Diplomatic Passport,
- c) Airlines crew on duty including sky marshals & airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
- d) Persons travelling on official duty on aircraft operated by Indian Armed Forces,
- e) Persons traveling on official duty for United Nations Peace Keeping Missions.
- f) Transit/transfer passengers (this exemption may be granted to all the passengers transiting up to 24 hrs. "A passenger is treated in transit only if onward travel journey is within 24 hrs. from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger").
- g) Passengers departing from Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

#### **VI) USER DEVELOPMENT FEE (UDF)**

Discontinued w.e.f. 1st April, 2017.

#### **VII) GENERAL CONDITION:**

All the above Charges are excluding Service Tax. Service Tax at the applicable rates are payable in addition to above charges.

## Annexure B

3 2ND CONTROL PERIOD (SINGLE TILL FOR 1ST CONTROL AND HYBRI

2ND CONTROL HYBRID TILL

Account Number	Accumulated balance 1 INR	TOTAL	PROJECT	AIRPORT	FIGURE FOR MYTP	TOTAL	PROJECT	CARGO	AERO	NON-AERO	COMMON	AERO COMMON	NON-AERO COMMON	CARGO COMMON	AERO ACTUAL (AERO< FIGURE FOR MY
OAAI/701001000 Basic Pay/PP/SP	396,720.00		396,720.00			396,720.00	396,720.00								396,720.00
OAAI/701001000 Basic Pay/PP/SP	13,345,922.67					13,345,922.67						0.00	0	0	12,090,471.72
OAAI/701001000 Basic Pay/PP/SP	1,693,443.79					1,693,443.79						12090471.72	231952.136	1023498.81	1,534,141.53
OAAI/701001000 Basic Pay/PP/SP	282,817,572.96					282,817,572.96						1534141.533	29432.05307	129870.2043	1,534,141.53
OAAI/701001000 Basic Pay/PP/SP	17,089,083.78		17,089,083.78			17,089,083.78	17,089,083.78					256212923.9	4915369.418	21689279.67	256,212,923.87
OAAI/701003000 Family Planning F	15,910.00					15,910.00						0.00	0	0	17,089,083.78
OAAI/701003000 Family Planning F	11,680.00					11,680.00						15,910.00	14413.3463	276.5158	14,413.35
OAAI/701003000 Family Planning F	311,977.21					311,977.21						11,680.00	10581.2624	1220.1379	10,581.26
OAAI/701003000 Family Planning F	10,919.99		10,919.99			10,919.99	10,919.99					311,977.21	282629.5139	5422.16391	282,629.51
OAAI/701005000 VDA	409,167.10		409,167.10			409,167.10	409,167.10					0.00	0	0	282,629.51
OAAI/701005000 VDA	14,104,897.40					14,104,897.40						0.00	0	0	10,919.99
OAAI/701005000 VDA	1,796,359.21					1,796,359.21						14,104,897.40	12778049.7	245143.1168	409,167.10
OAAI/701005000 VDA	299,028,374.69					299,028,374.69						1,796,359.21	1627375.699	31220.72307	12,778,049.70
OAAI/701005000 VDA	17,912,144.95		17,912,144.95			17,912,144.95	17,912,144.95					299,028,374.69	270898775.5	5197113.152	1,627,375.70
OAAI/701006000 House Rent Allow	119,016.00		119,016.00			119,016.00	119,016.00					0.00	0	0	1,627,375.70
OAAI/701006000 House Rent Allow	3,396,202.61					3,396,202.61						0.00	0	0	270,898,775.48
OAAI/701006000 House Rent Allow	508,033.14					508,033.14						0.00	0	0	17,912,144.95
OAAI/701006000 House Rent Allow	77,787,281.76					77,787,281.76						3,396,202.61	3076721.83	260454.7782	3,076,721.83
OAAI/701006000 House Rent Allow	4,357,043.79		4,357,043.79			4,357,043.79	4,357,043.79					508,033.14	460242.4625	38961.06151	460,242.46
OAAI/701007000 Prof.Allowance	37,688.00		37,688.00			37,688.00	37,688.00					0.00	0	0	70,469,832.16
OAAI/701007000 Prof.Allowance	1,223,309.01					1,223,309.01						0.00	0	0	4,357,043.79
OAAI/701007000 Prof.Allowance	165,634.00					165,634.00						0.00	0	0	37,688.00
OAAI/701007000 Prof.Allowance	24,464,160.80		24,464,160.80			24,464,160.80	24,464,160.80					1,223,309.01	1105232.331	93815.56798	1,108,232.33
OAAI/701007000 Prof.Allowance	1,540,858.55		1,540,858.55			1,540,858.55	1,540,858.55					165,634.00	150052.8096	2878.71892	150,052.81
OAAI/701007000 Prof.Allowance	762,543,401.41		762,543,401.41			762,543,401.41	762,543,401.41					24,464,160.80	22162817.19	425187.1147	22,162

OAAI/726003000 Water Charges	0.00	0.00	0	0.00	0.00							0.00
OAAI/727003000 CARGO GOODS IN	125,918.00			125,918.00	125,918.00	0	0.00					0
OAAI/727006000 INSU VEH EXL.MC	77,073.00			77,073.00				77,073.00	74298.372	1387.314	1387.314	74298.372
OAAI/727007000 INSUR-MC&JEEP	69,162.00			69,162.00				66672.168		1244.916	1244.916	66672.168
OAAI/727008000 Fidelity Insurance	7,640.00			7,640.00	7,640.00			0	0	0	0	0
OAAI/727008000 Fidelity Insurance	37,769.00			37,769.00	37,769.00			0	0	0	0	37769
OAAI/729001000 HIRE CHGS-MC/II	2,362,710.80	317,562.00	3.17562	2,362,710.80	133,558.00	37,769.00	0.00	146,235.00	140,870.54	2,632.23	2,632.23	178,739.54
OAAI/729001000 HIRE CHGS-MC/II	0.00			0.00				2,362,710.80	2148153.032	39646.28722	174911.4805	2148153.032
OAAI/729003000 HIRE CHG-OTH.VI	115,847.00			115,847.00				0	0	0	0	0
OAAI/729003000 HIRE CHG-OTH.VI	2,874,318.00			2,874,318.00		115,847.00		0	0	0	0	115847
		5,352,875.80	53.528758	5,352,875.80	0	2,874,318.00	0	2362710.8	2148153.032	39646.28722	174911.4805	5138318.032
OAAI/729002000 Other Hire Charge	13,931,821.00	13,931,821.00	139.31821	13,931,821.00	0.00	2990165	0	0	0	0	0	13931821
OAAI/730002000 TAXE&FEE-OTH.V	24,885.00			24,885.00	24,885.00			0.00				24885
OAAI/730003000 TAXES ON MC/JEI	188,617.00			188,617.00				0.00				188617
OAAI/730009000 Survey/Maps/Ch	0.00			0.00	0.00			0.00				0
OAAI/731001000 R & M Civil RUNW	4,463,500.00	213,502.00	2.14	4,463,500.00	0.00	213,502.00	0.00	0.00	0.00	0.00	0.00	213,502.00
OAAI/731002000 R&M-Civil T/w/AF	11,741,853.00			11,741,853.00		4,463,500.00		0.00				4,463,500.00
OAAI/731003000 R&M-TB&OTH.BL	62,100,604.68			62,100,604.68		11,741,853.00		0.00				11,741,853.00
OAAI/731004000 R&M-CARGO BLD	5,414,912.00			5,414,912.00		62,100,604.68		0.00				62,100,604.68
OAAI/731005000 R&M-RESOL.BLD	9,119,624.00			9,119,624.00	5,414,912.00			22,674,040.68	21186623.61	1487417.069		60,613,187.61
OAAI/731006000 R&M-OTH.BLDG	2,511,890.00			2,511,890.00		9,119,624.00		0.00				0.00
OAAI/731006000 R&M-OTH BLDG	0.00			0.00		2,511,890.00		9,119,624.00	8593421.695	292739.9304	233462.3744	8,593,421.70
OAAI/731007000 R&M-SEWAGE&C	15,742,463.00			15,742,463.00		0.00		2,347,110.02		164779.984		2,347,110.02
OAAI/731008000 R&M-FENCING,SE	12,876,630.00			12,876,630.00		0.00		0.00				0.00
OAAI/731009000 R & M: CIVIL-GEN	1,757,693.00			1,757,693.00		0.00		0.00				15,742,463.00
OAAI/731010000 R&M:ROAD&CUL	11,607,771.00			11,607,771.00		1,757,693.00		0.00				12,876,630.00
OAAI/731011000 R & M: Spl Repair	1,040,250.00			1,040,250.00		0.00		0.00				1,757,693.00
		138,377,190.68	1383.771907	138,377,190.68	5,414,912.00	0.00	35,345,804.68	33,099,164.92	2,013,177.38	233,462.37	130,715,638.92	1,307.16
OAAI/731101000 R&M-A/C EQPt	48,184,482.00			48,184,482.00		48064622	119860	0.00				48,064,622.00
OAAI/731102000 R&M-POWER SU,8	17,491,247.37			17,491,247.37		1326400	12477895	0	3,686,952.37	3,445,088.29	241864.0755	15,922,983.29
OAAI/731103000 R&M-GRND LIGH	5,092,506.57			5,092,506.57		0	4314120	0	778,386.57	727,324.41	51062.15899	5,041,444.41
OAAI/731104000 R & M: ELEC. INST	62,220,762.73			62,220,762.73		2994707	59047394.86	178660.87	0.00			59,047,394.86
OAAI/731104000 R & M: ELEC. INST	0.00			0.00		0.00		0.00				0.00
OAAI/731105000 R & M: ELEC-OTH	114,782,399.69			114,782,399.69		18759740.5	95425418.29	597240.9	0.00			95,425,418.29
OAAI/731105000 R & M: ELEC-OTH	0.00			0.00		0.00		0.00				0.00
		247,771,398.36	2,477.71	247,771,398.36	23,080,847.50	895,761.77	4,455,338.94	4,172,412.71	292,926.23	0.00	223,501,867.86	2,235.02
OAAI/731201000 R&M:P&M/FOR./	814,653.00			814,653.00	814,653.00	0	0	0.00				0.00
OAAI/731201000 R&M:P&M/FOR./	4,821,990.40			4,821,990.40		210001.00	4,611,989.40	0	0.00			4,611,989.40
OAAI/731202000 R & M: CARS (FBT)	25,754.00			25,754.00		0	25,754.00	0	0.00			25,754.00
OAAI/731203000 R & M: JEEPS (FBT)	389,002.99			389,002.99		0	389,002.99	0	0.00			389,002.99
OAAI/731204000 R & M: AMBULAN	10,860.00			10,860.00		0	10,860.00	0	0.00			10,860.00
OAAI/731206000 R & M: FF VEH.&	3,045,199.59			3,045,199.59		0	3,045,199.59	0	0.00			3,045,199.59
OAAI/731207000 R & M: VEHICLE:C	119,700.00			119,700.00		0	119,700.00	0	0.00			119,700.00
OAAI/731209000 R&M-Te.MT.Fire.	81,936.00			81,936.00		0	81,936.00	0	0.00			81,936.00
		9,309,095.98	93.0909598	9,309,095.98	1,024,654.00	8,284,441.98	0.00	0.00	0.00	0.00	8,284,441.98	82.84
OAAI/731301000 R & M: F&F-Offic	74,968.00			74,968.00		74,968.00		0.00				74,968.00
OAAI/731302000 R & M: F&F-T.Bld	647,319.00			647,319.00		534180	113139	0.00				534,180.00
		722,287.00	7.22287	722,287.00	0.00	609,148.00	113,139.00	0.00	0.00	0.00	609,148.00	6.09
OAAI/731401000 R&M:-Surveillanc	4,888,636.34			4,888,636.34		178680	4709956.34	0.00				4709956.34
OAAI/731402000 R&M-Comm. Eqp	0.00			0.00		0	0	0	0	0	0	0
OAAI/731403000 R&M:-Nav.Eqpts	373,371.00			373,371.00		373,371.00		0.00				0
OAAI/731406000 R&M:-FacL.Eqpts	11,294,050.19			11,294,050.19		277625	10893858	122,567.19	0.00			10893858
OAAI/731407000 R&M-Sec.Eqpts.	11,093,792.05			11,093,792.05		11081933	11859.05	0.00				11081933
OAAI/731407010 R&M-Electron-Sp	88,236.00			88,236.00		0	88,236.00	0	0.00			88236
OAAI/731501000 R&M: COMP., IT I	9,043,871.68			9,043,871.68		7669217	1,356,234.68	18420	0.00			1356234.68
		36,781,957.26	367.8195726	36,781,957.26	8,498,893.00	152,846.24	0.00	0.00	0.00	0.00	28,130,218.02	281.30
OAAI/732001000 MUNICIPAL TAXE	4,902,908.00	4,902,908.00	49.02908	4,902,908.00	4,902,908.00			0.00				4,902,908.00
OAAI/741001000 P & ALLOW.(GROS	0.00			0.00								
OAAI/741002000 MED.EXP.INDOOI	0.00			0.00								
OAAI/741003000 MED.EXP.OUTDO	0.00			0.00								
OAAI/741004000 HIRING-VEHICLE-	0.00			0.00								
OAAI/741004000 HIRING-VEHICLE-	0.00			0.00								
OAAI/741005000 MAINT.VEHICLE-C	0.00			0.00								
OAAI/741007000 OFF.&MISC EXP.C	0.00			0.00								
OAAI/741009000 R&M-CISF	0.00			0.00								
OAAI/741017000 COLL. CHG-PSF-44	0.00			0.00								
OAAI/741017000 COLL. CHG-PSF-44	0.00			0.00								
OAAI/741017000 COLL. CHG-PSF-44	0.00			0.00								
OAAI/741018000 EWC-CISF	0.00			0.00								



[illegible]

CAAI/870004000 INT.-BOND	842,066,096.22	842,066,096.22	8420.660962	842,066,096.22	842,066,096.22	786826560.3	55239535.91	786,826,560.31	7868.265603
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QAAI/825001000	PROV:BAD&DOU/I	1,144,828,925.90
QAAI/860402401	Depn.-R/w-Freeh	195,630,322.18
QAAI/860403401	Depn Bldg- Freeh	31,929,141.19
QAAI/860403401	Depn Bldg- Freeh	6,755,004.33
QAAI/860403401	Depn Bldg- Freeh	1,583,961,738.58
QAAI/860404401	Depn.-B/w-Freeh	5,547,973.82
QAAI/860404401	Depn.-B/w-Freeh	3,913,241.65
QAAI/860405401	Depn.-P&E-Freeh	20,536,954.04
QAAI/860405401	Depn.-P&E-Freeh	93,277,305.70
QAAI/860405401	Depn.-P&E-Freeh	731,904,822.22
QAAI/860405401	Depn.-P&E-Freeh	517.03
QAAI/860406401	Depn.-F&F-Freeh	1,479,708.40
QAAI/860406401	Depn.-F&F-Freeh	22,230,060.52
QAAI/860406401	Depn.-F&F-Freeh	67,640.20
QAAI/860407401	Dep.Vehicle-Free	39,004.35
QAAI/860407401	Dep.Vehicle-Free	48,401,449.60
QAAI/860408401	Dep.-Off.Appli.-Fi	86,195.72
QAAI/860408401	Dep.-Off.Appli.-Fi	34,930,380.83
QAAI/860408401	Dep.-Off.Appli.-Fi	103,782.97
QAAI/860450401	Depn.-Comp.S/w	3,007,996.20
QAAI/862403401	PP Depn.-Bldg-Fr	6,783,109.40
QAAI/862405401	PP Depn-P&E-Fre	207,688.50
QAAI/862408401	PP Dep.-Off.Appli	4,044,729.20

OAAI/893006000 CSR Appropriate		100					
OAAI/901001000 Land Dom.flt-IA	-192,251,219.00						
OAAI/901003000 Land Dom. flgtAI	-4,172,680.00						
OAAI/901005000 Land Dom.fltSc	-788,302,262.00						
OAAI/901012000 Land Intl.fltNS.D	-4,716,001.00						
OAAI/901006000 Land.Dom Flgt.NI	-34,006,714.00	-1,023,448,876.00	-10234.4888	-1,023,448,876.00	#####	-1,023,448,876.00	-10234.48876
OAAI/901008000 Land Intl. FlgtAA	-29,684,695.00						
OAAI/901010000 Land.Intl flgt.FAL	-565,285,020.00						
OAAI/901011000 Land.Intl flgt.S.D	-67,738,326.00						
OAAI/901004000 Land.Dom.flt.FA	-21,298,080.00	-684,006,121.00	-6840.06121	-684,006,121.00	#####	-684,006,121.00	-6840.06121
OAAI/902002000 P&HDom FlgtAA	-934,218.00						
OAAI/902003000 P&HDom flgtAI	-10,063,081.00						
OAAI/902004000 P&HDom.FAL	372,776.00						
OAAI/902005000 P&HDom.fltSch.	-22,841,772.58						
OAAI/902006000 P&HDom.fltN.Sc	-1,057,853.00						
OAAI/902008000 P&H.Intl.fltAA	-576,774.00						
OAAI/902010000 P&H.Intl.flt.FAL	-2,454,133.00						
OAAI/902011000 P&H.Intl.fltSch.I	-1,504,665.00						
OAAI/902012000 P&HIntl.fltN.S.D	-8,205.00	-39,067,925.58	-390.679256	-39,067,925.58			
OAAI/925504000 PSFFacil.Oth.Dorr	-44,590.00						
OAAI/925506000 PSFFacil.FAL	-2,713.00						
OAAI/927001000 UDFIntl-Embarkir	-1,068,966,407.00						
OAAI/927002000 UDFDom-Embarr	-2,088,478,883.00	-3,157,492,599.00	-31574.926	-3,157,492,599.00			
OAAI/929001000 Royalty-CUTE chg	-99,764,173.00	-99,764,173.00	-997.64173	-99,764,173.00			
OAAI/930001000 Oil Throughput C	-378,093,658.00	-378,093,658.00	-3780.93658	-378,093,658.00			
OAAI/931001000 Royalty-G.Handlb	-224,171,460.90	-224,171,460.90	-2241.71461	-224,171,460.90			
OAAI/932001000 Restaurant	-109,966,867.00						

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OAAI/940007000 R&S and Rent Ot	-89,707,951.00								
OAAI/940005000 L.Rent Regu Age	-170,813.00								
OAAI/940003000 L.Rent Ramp Air	0.00								
OAAI/940004000 R&S and Rent Rai	-32,506,290.00								
OAAI/940001000 R&S and Rent Oli	-321,018,705.00								
OAAI/940006000 L.Rent-Resid	0.00								
OAAI/940007000 R&S and Rent Ot	-7,284,174.00	-450,687,933.00	-4506.87933	-450,687,933.00				-4,506.88	
OAAI/940011000 T.Bldg Airlines	-83,130,324.40								
OAAI/940012000 TB Regul. Bodies	-63,690,605.00								
OAAI/923001000 R&S A/I Counter C	-23,917,507.97								
OAAI/940013000 TB-Others	-4,572,249.29								
OAAI/940019000 R&S Telephone C	-3,235,701.00	-178,546,387.66	-1785.46388	-178,546,387.66				-1,785.46	
OAAI/950001000 Car Parking	-107,769,875.00	-107,769,875.00	-1077.69875	-107,769,875.00				-1,077.70	
OAAI/960003000 ETSPC-Gen.	-6,393,040.00								
OAAI/960006000 ET-Demur.Gen.	-1,525,360.00								
OAAI/960018000 zREV-CARGO HAF	-3,142,764.00								
OAAI/960020000 Export Terminal-I	-74,955,168.00								
OAAI/960022000 zImportCargo Rev	-7,258,950.00								
OAAI/940009000 R&S Cargo Buildin	-4,905,741.00								
OAAI/826006000 Incentive-Cargo F	1,772,720.00			1772720	1772720	0	0	0	0
OAAI/826006000 Incentive-Cargo F	2,995,730.00			2995730	2995730	0	0	0	0
OAAI/940009000 R&S Cargo Buildin	-2,399,278.00								
OAAI/960022000 zImportCargo Rev	-345,253,102.91	-441,064,953.91	-4410.64954	-441,064,953.91				-4,410.65	
OAAI/950004000 RESTROOMS	-4,754,121.00	-4,754,121.00	-47.54121	-4,754,121.00				-47.54	
OAAI/940020000 R&S Utility Charge	-321,468.00								
OAAI/940020000 R&S Utility Charge	-29,015,978.42								
OAAI/950003000 LEFT LUGGAGE F/	-297,711.00								
OAAI/950005000 OTH.MISC.OP.INK	-2,221,536.00								
OAAI/980001000 Gain/Loss forex(a	-565,435.00								
OAAI/980007000 Sale of Tender Fo	-1,000.00								
OAAI/980007000 Sale of Tender Fo	-36,357.00								
OAAI/980009000 SALES OF SCRAP	-1,179,823.00								
OAAI/990007000 MISC. NON.OP.IN	-20,016,696.13								
OAAI/990007000 MISC. NON.OP.IN	0.00								
OAAI/980008000 INCOME-OTH SEF	2,140,108.00								
OAAI/980015000 Conservancy Chg	0.00								
OAAI/980015000 Conservancy Chg	0.00								
OAAI/980016000 Holiday Home fee	-750.00								
OAAI/980017000 Medical Card-Ret	-66,800.00								
OAAI/980017000 Medical Card-Ret	0.00								
OAAI/990010000 PENALTIES	-3,446,088.00								
OAAI/990010000 PENALTIES	0.00	-55,029,534.55	-550.295345	-55,029,534.55				-550.30	
OAAI/980002000 INT. CONTRACTO	-23,014.00								
OAAI/980002000 INT. CONTRACTO	0.00	-23,014.00	-0.23014	-23,014.00				-0.23	
OAAI/980013000 Misc.Recov-Empl	-9,810.00								
OAAI/980013000 Misc.Recov-Empl	-288.00								
OAAI/980013000 Misc.Recov-Empl	-259,130.00	-269,228.00	-2.69228	-269,228.00				-2.69	
OAAI/980011001 INT.STAFF ADV-R	-16,210.00								
OAAI/980011001 INT.STAFF ADV-R	-91,589.88								
OAAI/980011001 INT.STAFF ADV-R	-95,111.45								
OAAI/980011001 INT.STAFF ADV-R	-3,501,712.76								
OAAI/980011001 INT.STAFF ADV-R	10,900.00	-3,688,414.09	-36.8841409	-3,688,414.09				-36.88	
OAAI/980014000 L.fees-Resd Qtrs	-23,389.54								
OAAI/980014000 L.fees-Resd Qtrs	-1,835.81								
OAAI/980014000 L.fees-Resd Qtrs	-547,661.86								
OAAI/980014000 L.fees-Resd Qtrs	0.00	-572,887.21	-5.7288721	-572,887.21				-5.73	
OAAI/926001000 Aviation Security	-775,295,411.00								
OAAI/926001000 Aviation Security	22,475,875.26	-752,819,535.74	-7528.19536	-752,819,535.74				-7,528.20	



**Minutes of the Airport Users Consultative Committee (AUCC)**  
**held on 20.8.2015 at 14.30 hrs. at conference hall, ops. Office,**  
**NSCBI Airport, Kolkata.**

AUCC meeting was held on 20.8.2015 under the Chairmanship of Shri Sarvesh Gupta. The following members were present.

Sl.No	Name (Shri / Ms)	Designation	Organization
1	Capt. S.K. Gupta	Chairman, AUCC/Air Operators' Committee(AOC)	Jet Airways
2	Anushila Chaturvedi	Vice Chairman,AOC	Emirates
3	Dr.Saugat Mukharjee	Regional Director,ER	CII
4	A.Chakraborty	Dy. Director	CII
5	Mohit Saha, WBCS	Jt. Director	Govt. of WB Tourism
6	Debdatta Nandawani	Dy.Director General	FIEO
7	P.T. Srinath	Jt. Director	FIEO
8	Debmalya Banerjee	Regional Director	ASSOCHAM
9	Deepak Dahiya	GM(Ops)	Bhadra International
10	Vijay Matta	Director (ER)	Indogo
11	Saurav Das	CSE	Go Air
12	Harish M Hegiste	Station Manager	Jet Airways
13	Kalyan Chatterjee	AGM©	Air India
14	R.Bhattacharjee	Ch. Manager (AVN)	IOCL, Kolkata AFS
15	Nishi Kant Sinha	Office Manager	Consumer Unity & Trust Society
16	Sandeep Mukharjee	Sr. Manager	Bhadra International

**AAI Officials present in the AUCC Meeting**

Sl.No	Name (Shri / Ms)	Designation
1	Anil Kr. Sharma	Airport Director
2	Ashok Srivastava	Dy. Airport Director
3	T.E. Ramgopal	G.M.(TM)
4	S. Judson	G.M. (Engg. - Elect))
5	M.K. Abdul Azeez	G.M (Engg. - Civil)
6	S. Lai	Jt. G.M.(F&A)
7	D. Bhattacharjee	Jt. G.M. (Engg.- Civil)
8	S.W. Burewar	Jt. G.M. ( Engg.-Elect)
9	B.K. Bhuyan	Asstt. G.M. (Fin)



Shri Anil Kr. Sharma, Airport Director, NSCBI Airport welcomed the distinguished guests and thanked all for sparing there time to attend the meeting.

In the meeting Shri D. Bhattacharjee, JGM (Engg.-Civil) made a presentation for the action taken on the issues already reviewed in the last meeting held on 31.07.2015 and status of the same are as under.

Sl.No	Deliberated Issues	Status
<b>Category - I</b>		
1	Providing Departure conveyor line and additional Departure conveyors for common handling line to facilitate single point L-3/L-4 examination in the baggage make up area at Domestic and International portions of Terminal-2 with Estd. Cost: Rs. 12.80 Crores.	Inspection & testing of materials in progress in Spain and Germany. PDC of work - Oct.,2015.
<b>Category - II</b>		
1	Resurfacing of Main Runway 19L-01R with Estd. Cost : Rs. 61.34 Crores.	Letter of acceptance issued on 17.07.2015. Jt.G.M.Engg.(C) briefed the members about progress of the work. Meeting for arrangement of NOTAM timing will be arranged by next week. In the meantime, AUCC Chairman explained to take up the constraints to minimise the time to complete the construction work. He also suggested to close down the runway altogether i.e. for 24 hours, initially for at least 15 ro 30 days. Later on. Seeing the progress of the resurfacing work, NOTAM timing may be reviewed.
2	Up-gradation of drainage system with Estd. Cost: Rs.28.68 Crores.	Jt. GM Engg.(C) briefed the members about the progress of the work. The work is substatially complete. The same is being carried out in consultation with Jadavpur



		University for inside the airport and for outside the airport KMDA is being involved. 2 Nos Lagoons have been created on the south & west side of the runways. Surface water is collected through drains and water from the lagoons are pumped out through drains leading to drain water outfalls located at the periphery of the airport. From these outfalls, water flows into the drains provided by KMDA.
3	Provision of CAT-III lighting system for Main Runway 19L-01R with Estd. Cost: 61.68 crores	Letter of acceptance issued on 29.07.2015.
4	Relocation of existing main fire station and construction of new Sub-fire station with Est.Cost: Rs.26.52 crores and Rs.10.37 crores respectively.	Work is in progress & likely to be completed by 30.09.2015. AOC Vice Chairman has suggested for establishment of emergency medical unit in fire station. In reply, Dy. Airport Director clarified regarding availability of emergency medical unit in NTB.
5	Construction of Isolation Bay with Link Taxiway with Estd. Cost: Rs.27.30 Crores.	Chairman AOC/AUCC <i>has</i> clarified <del>justified</del> the importance/requirement of isolation bay at Kolkata airport. Work has been awarded and preliminary work has commenced at site. PDC - July, 2016.
6	Construction of ATC tower and Technical Block with Estd. Cost: Rs.326.17 Crores.	Location of the proposed ATC Tower cum Technical Block is under finalization. Chairman AOC/AUCC has suggested that the new ATC Tower should be at easy accessible location from the safety & security point of view.
<b>Additional Issues</b>		
1	In-line Baggage Handling System.	Mr. Vijay Matta, Station Manager, Indigo has asked about the timeline of the new

		line XBIS machinje. GM (Engg.-Elect) is informed that AAI shall take up the work once scheme of XBIS approved by BCAS.
2	<u>Metro Rail Project</u>	Metro Railway has awarded work upto Jessore Road (Airport Gate No.1) Station. The shifting of structure falling in the alignment of Metro for rehabilitation are in process. PDC - Dec. 2017.
3	<u>Cargo Movement</u>	The present proposal in 1 <sup>st</sup> phase is to shift the existing Domestic Cargo Operation to the old Intl. Terminal shall be taken up by demolishing existing dilapidated cargo building.
4	<u>Energy Efficiency</u>	Airport Director briefed the Members that a land for Solar Power has been earmarked for generating of 18 MW non conventional energy with the purpose to save consumption of electricity being taken from CESC with PDC by 31.03.2016.

Apart from the above the following additional issues were also brought out by the member concerned and deliberated as under.

- i) **Signage** : Station Manager, Jet Airways has asked for proper signages for smooth movement of layman passenger. Airport Director suggested the airlines to give feedback on proper signages so that a layman passenger can board without inconvenience. G.M Engg.(E) has proposed for GPRS based signages for passenger convenience.

**Action: GM Engg.(E)**

ii) Passenger facilities

**a) Transit Lounge, Duty free shop, ATM :** Regional Director of CII raised about the above facilities. Airport Director has clarified that we will take up the matter with our Hqrs. In regard to Transit Lounge. Regarding Duty Free Shop, it is already in place. Further, tender action for Duty Free Shop is in process at CHQ. Regarding ATM, the facility will be provided at city side area shortly.

**Action: Jt. G.M. (Comm)**

**b) Training of Taxi Drivers :** For Training of Taxi Drivers, a proposal will be forwarded by W.B. Tourism and space for training will be provided by AAI.

**Action: Jt.G.M.(Comm)**

**c) Green Business Centre :** Members suggested to explore the possibilities to establish with Green Business Centre within Terminal Bldg. & City side.

**Action: Jt.G.M.(Comm)**

**d)Forex Counter :** Station Manager, Go Air has requested for Forex Counter be opened round the clock in the arrival visitors area.

**Action: Jt.G.M.(Comm)**

**e)Strong Room:** Dy. Director, FIEO has requested space for strong room required for appraising of jewellery and other valuables and required for more space for perishable cargo. After discussion in length, Airport Director has asked for specific required which they have agreed to.

**Action: Jt.G.M.(Comm)**

**f)Storage for Radioactive Materials :** Airport Manager, Jet Airways has requested for dedicated storage for radioactive materials like medicine. Airport Director clarified that we will

**Action: Jt.G.M.(Comm)**

**3. Toilet facilities :** Representative from Air India as asked for toilet facilities in the arrival area city side. Airport Director has clarified that toilet has already been provided in the car parking area with proper signages and no more facility could be provided.

**Action : G.M Engg. ©**



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4. Traffic Congestion : Vice Chairman, AOC has raised the point about traffic congestion from VIP road to Airport. Airport Director has clarified that the issue relates to Traffic Deptt. State Police. However, we could take up the matter with DCP, WB Police.

**Action : G.M. (Ops)**

5. Provision of Bar Code Scanning Facility : Station Manager, Jet Airways has proposed for provision of Bar Code Scanning facility for common cargo arrival to be provided by AAI so that the same Bar Code can be used till loading of concerned cargo. Regarding Unit Load weighing facility, the same is in operation, which has been confirmed by GM(Ops) of M/s Bhadra International.

**Action : G.M. (Ops)**

6. Battery Operated Fork Lift : Station Manager, Jet Airways has proposed for additional battery operated fork lift for cargo operation. Provision of additional fork lift is under process by Cargo.

**Action: Jt. G.M. (Cargo)**

Chairman AUCC thanked all the members present & participated and for providing inputs in the meeting.

Meeting ended with vote of thanks to the chair.



NO.AAC/COM/829/928

Dated: 05/08/2015.

**M/s Matrix Cellular International Services Pvt. Ltd.  
7 KHULLAR FARMS, MANDI ROAD,  
MEHRAULI,  
NEW DELHI - 110030**

**Subject : Licence for operation of two counters for sale of country specific SIM cards at  
New Integrated Terminal Building, NSCBI Airport, Kolkata.**

Please refer to the e-tender submitted by you through AAI e-portal the technical bid for which were opened on 17/10/2014 (Bid no 1000005754), subsequent clarifications given by you vide e mail and financial bids which were opened on 25/05/2015 .

Competent Authority is pleased to grant you the licence for operation of two counters for sale of country specific SIM cards at New Integrated Terminal Building (Terminal-2), NSCBI Airport , as the highest bidder , on the following Terms & conditions:-

Sl No.	Description of Space	Area in Sqm. (Appx.)	Rate of Licence fee	Period of Licence
01.	<b>Licence for operation of two counters for sale of country specific SIM cards at New Integrated Terminal Building (T-2), NSCBI Airport.</b>	<b>1. International Security Hold Area, Departure Lower Level 5.00 sqm.</b>  <b>2. Near Gate No.4 A &amp; B Departure Lower Level 5.00 sqm.</b>	<b>Rs.2,61,450/-- Per month with 10% annual compound escalation plus applicable utility/facilitation charges .</b>	<b>For 03(three) years. w.e.f the date of award letter.</b>

2. The period of licence shall be Three (03) years.

(a) The licence can be terminated by giving 60 (sixty) days' notice in writing from either side without assigning any reason.

(b) AAI can also terminate the licence on short notice on account of un-satisfactory performance.

3. You shall be required to convey the acceptance within 10 days from the date of the award letter along with duly signed duplicate copy of this award letter.

Contd. → page 2

4. You shall pay the licence fee @ Rs.2,61,450/- ( Rupees Two lakhs sixty one thousand four hundred only) the rate as decided by AAI from time to time in terms of tender conditions. Therefore during the contract period, the licensee shall pay the Authority every month in advance by way of licence fee on or before 10<sup>th</sup> day of English calendar month as under :-

Period	Amount of Monthly Licence Fee (Rs.)
1 <sup>st</sup> Year	Rs. 2,61,450/- plus applicable service tax.
2 <sup>nd</sup> year	Rs. 2,87,595/- plus applicable service tax.
3 <sup>rd</sup> year	Rs. 3,16,355/- plus applicable service tax.

5. In addition to quoted licence fee, applicable normal space rent will also be payable by the licensee towards counter space to be allotted. The prevailing normal space rent rates are Rs.1670/- per sq.mt per month for air-conditioned space .This would be subject to annual compound escalation @10% on every 1<sup>st</sup> April or at the rates as decided by AAI from time to time. Service Tax shall be extra as applicable.
6. Utility / facilitation charges @10% of space rent or as decided by AAI from time to time shall be extra and would also be payable by you.
7. Service tax or any other tax levied by State / Central Govt. as applicable from time to time will be extra & payable by you.
8. You shall be required to pay licence fee along with space rent and utility – facilitation charges thereon in advance by 10<sup>th</sup> day of every month failing which simple interest @ 12% per annum will be charged on delayed payments as per AAI rules and tender conditions.
9. You shall be required to pay electricity and water charges on actual consumption basis as billed by AAI. The electricity charges shall be subject to revision based on revision of electricity tariff by the electricity services provider.
10. You shall pay one month advance licence fee in the mode of demand draft / NEFT, which including space rent, utility facilitation charges and service tax amounting to Rs.3,18,995/- (Rupees three lakhs eighteen thousand nine hundred ninety five only) within 15 (fifteen) days from the date of this letter of intent/award. The amount has been arrived at as follows:-

a. Monthly Licence fee	:	Rs.2,61,450/-
b. Space Rent for Counters(each 5.00 sqm. for 02 nos counter)	:	Rs. 16,700/-
c. Utility / facilitation charges @ 10% on b.	:	Rs. 1670/-
d. Add service tax @ 14% on a+b+c above	:	Rs.39,175/-
e. a+ b+ c+ d	:	Rs.3,18,995/-

11. The security deposit amounting to Rs.15,43,935/- (Rupees Fifteen lakhs forty three thousand nine hundred thirty five only) equivalent to last four months of quoted licence fee + service tax shall be deposited by you to AAI in absolute favour of Airports Authority of India, Kolkata in the form Demand Draft / Pay order / Bank Guarantee from any Nationalized / Scheduled Bank with validity upto the contract period + three (3) months within 15 days from the date of award letter. Bank Guarantee from Co-operative bank, even scheduled, will not be accepted. No interest is payable on security deposit by AAI. The amount has been arrived at as follows:-
- a. Monthly Licence fee : Rs. 261450/- x 1.1 x 1.1 x 4 = Rs.1265418/-
  - b. Space Rent for Counter (10sqm.) : Rs. 16700/- x 1.1 x 1.1 x 4 = Rs.80,828/-
  - c. Utility / Facilitation charges @ 10% on b : = Rs.1670/- x 1.1 x 1.1 x 4 = Rs.8083/-
  - d. Add service tax @ 14% on a+b+c above = Rs.189606/-
  - e. a+b+c+d+ = Rs.15,43,935/-
12. The Security Deposit amounting to Rs.1,00,000/0(Rupees One lakh only) for electricity charges shall be deposited by you to AAI in addition to the above security deposit in absolute favour of Airports Authority of India, Kolkata in the form of Demand Draft / pay order from any Nationalized / Scheduled Bank with validity upto the contract period + three (3) months within 15 days from the date of award letter. No interest is payable on security deposit by AAI.
13. You shall have to enter into an Agreement on 100/- Non-judicial stamp paper for the subject licence.
14. In respect of existing counter at International Security Hold Area, no gestation period is permitted. However, in respect of new proposed counter at near gate no. 4 A & B departure lower level, gestation period of sixty (60) days or actual commencement of commercial operation whichever is earlier will be permitted.
15. The gestation period will be counted from the date of issuance of letter of intent / award to the successful bidder. The licensee has to ensure all the compliances including security compliances, installation/fabrication of counter etc. within the gestation period itself. Claim for additional gestation period or rebate on account of any non-compliance by the licensee within the gestation period shall not be entertained by AAI at any stage.
16. That the authority reserves to itself the right to change the location of the premises at any time and may at its discretion to call upon the Licensee to vacate the site and may give him alternative premises for the purpose of this licence. In such a case, the Licensee shall be bound to vacate the premises immediately and accept the said alternate premises. The entire expenditure on such shifting shall be borne by him and the licensee shall not be entitled to claim any compensation or revision in the licence fee on that score.
17. M/s Matrix Cellular (International) Services shall submit the plan and model of the proposed Shop/counters/outlets in area of NITB to AAI for approval, before setting up the same.



18. The fees for issuance of Airport Entry Permits/Passes payable to BCAS/appropriate authority shall be borne by the licensee, if any. Certificate from concerned Police Authorities is required for processing the Airport Entry permits of the employees/staff manning the counters.
19. M/s Matrix Cellular (International) Services shall install a minimum 4.5 kg. CO2 Fire Extinguisher in the different location as determined by the Fire Department of AAI.
20. M/s Matrix Cellular (International) Services shall abide by all rules and regulations and terms and conditions of AAI from time to time.
21. The License can be terminated by either side, by giving 60 days notice in writing. However, Airports Authority of India can terminate the contract on a shorter notice, in writing of 15 days on the grounds of unsatisfactory performance. In such an event, the licensee shall vacate the premises and handover peaceful possession of the licensed premises to AAI without claiming any compensation or raising any dispute.
22. M/s Matrix Cellular (International) Services shall not erect or display any advertisement or signboards without prior approval of AAI.
23. AAI reserves the right to change any or all the locations depending on operational requirements.
24. M/s Matrix Cellular (International) Services shall display Bilingual Board at their shops/counters/outlets.
25. M/s Matrix Cellular (International) Services shall keep the surrounding areas in a hygienic condition. The penalty on account of unsatisfactory performance such as (a) not maintaining the quality, (b) Cleanness etc. the penalty of Rs.500/- per day per default shall be imposed.
26. M/s Matrix Cellular (International) Services shall not damage the premises or any part of the Airport Premises. In the event of any damage being caused intentionally or otherwise, AAI shall be entitled to repair the damaged or make the requisite replacement and call upon you to replace or reimburse the cost thereof for which you shall have to pay forthwith on demand. In addition, AAI in any way will not be held responsible for any theft/pilferage etc. You shall to make /provide necessary security arrangement for safety/security of the belongings at your own cost.
27. It shall be the liability of M/s Matrix Cellular (International) Services to obtain proper insurance coverage for their properties/goods to be stored in the licensed premises.



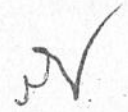
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28. M/s Matrix Cellular (International) Services) shall take all necessary precautions / protection against fire, as per the direction of the AAI Fire Department.
29. The personnel deployed in the Counter should always wear neat and clean uniform and be courteous in nature.
30. The services should be available on round the clock basis.
31. M/s Matrix Cellular (International) Services) shall comply with all the rules and regulations under the contract labour (Regulations & Abolition) Central Rules, 1971 and any other law prevailing from time to time in respect of the personnel employed by them for the subject facility.
32. M/s Matrix Cellular (International) Services) should comply with all the requirements of payment of minimum wages, statutory benefits like PF, ESI, Bonus etc. payable to the workers to be deployed.
33. Any disputes arising out of this licence, the decision of the Airports Authority of India, in the matter shall be final and binding.
34. In the event of licensee suffering any loss of sales, AAI shall not be liable and the licensee shall be bound to pay the monthly licence fee, payable as per the agreement.
35. A complaint register shall be kept at the counter, which shall be made available to the public on demand to record their complaints / suggestions.
36. No soliciting or canvassing of the business shall be permitted.
37. This letter shall form a part of the agreement and other terms and conditions shall be as per the agreement to be executed and tender documents for the subject facility.

Thanking you,

Encl. a.a.

Yours faithfully,



(N. Jayakumar)  
Jt. General Manager (Commercial)

Copy to :-

1. General Manager (Ops-TM), AAI, NSCBI Airport – for information.
2. General Manager (F &A),
3. Dy. General Manager (Engg.-Elect.), -do-
4. Dy. General Manager (Engg.-Civil), -do-
5. Dy. General Manager (Electronics), -do-
6. Dy. General Manager (Fire Services), -do-