



FNO- No. AAI/CHQ/MYTP-Raipur/

Dated:01/06/2020

The Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport
New Delhi-110003

Sub:- Submission of revised Multi Year Tariff proposal (MYTP) in respect of Raipur Airport for the control period (01/04/2020 to 31/03/2025)

Sir/Madam,

Reference is invited this office letter dated 20/03/2020 wherein the tariff proposal in respect Raipur airport was submitted to AERA for determination of Aeronautical Tariff.

AERA vide mail dt.14th May 2020 had advised AAI to review the Tariff proposal considering the impact of Covid-19 on aviation sector.

Accordingly, AAI has decided to review the Tariff proposal and following changes have been incorporated in the proposal considering the impact of Covid-19 on Aviation Sector.

1. (A) Capex

Raipur for control period(01/04/2020 to 31/03/2025)		
Project name	PDC taken in Tariff proposal	Revised PDC
Construction of new of Terminal Building - Rs.762.65 crs (Total cost Rs. 897.24 crs. Aero portion is 85%)	PDC, 2024-2025, Sept 2024	PDC 2026-27 (Deferred by 2 years)
Expansion of apron for four bays i/c link taxi.-Rs. 26.36 cr.,	PDC 2023-24	PDC 2025-26 (Deferred by 2 years)
Construction of Fire station, Medical Emergency Centre Fire drill Tower: Rs. 14.73 cr	PDC: 2019-20	PDC 2020-21
Construction of one no. additional parking bays for code 4C, AB-320/321 type of aircrafts – 2.82 cr.,	PDC2019-20	PDC 2020-21
Leveling and grading of extended Runway 24 Aera: Rs.3.48 cr.,	PDC: 2020-21.	PDC 2020-21
Construction of perimeter road along new boundary wall at 24 side on balance land. Rs. 2.85 cr.	PDC: 2020-21	PDC 2020-21
Construction of perimeter road along new constructed operational Boundary wall from fire station to state hanger Rs. 2.97 cr.	PDC: 2019-20	Work completed

Construction of fixed finger Rotunda- 1.30 cr.	PDC: 2020-21.	PDC 2020-21
Augmentation of parking Area & covering of walkway with tensile fabric in front of NITB:- Rs. 2.03 cr.	PDC: 2020-21.	PDC 2020-21
Construction of Boundary Wall from the fire station to fire pit- Rs. 1.07 cr.	PDC 2019-20.	Work Completed
Construction of Boundary wall on Balance land: Rs. 2.97 cr.	PDC: 2020-21.	PDC: 2020-21
SITC of Passenger Boarding bridge (PBB) and Advance Visual Docking Guidance System. (AVDGS). Rs. 2.64 cr. (assuming 1 \$-71.04) excluding CAMC,	PDC: 2020-21.	PDC: 2020-21
SITC of New FIDS system: Rs. 1.13 cr.	PDC: 2020-21	PDC: 2020-21
ILBS – trans installation: Rs. 3.00 cr.	PDC 2020-21.	PDC: 2020-21
Body scanner: Rs. 7.8 cr.	PDC: 2020-21.	PDC: 2020-21
FIDS: Rs. 1.20 cr.	PDC: 2019-20.	PDC: 2020-21
SITC of additional conveyor belt in arrival area: Rs. 3.39 cr.	PDC: 2020-21.	PDC: 2020-21
Extension of runway at 24 beginning expansion of apron suitable for C-category of aircraft and other associated works: SH: Electrical works -Runway Lightning system: Rs. 1.92 cr.	PDC-2019-20.	PDC: 2020-21
XBIS- Rs. 1.02 cr.	PDC-2020-21.	PDC: 2020-21

Capitalization of following works have been shifted from FY2019-20 to 2020-21

ETD Rs. 0.31 cr.	PDC 2019-20	PDC 2020-21
DFMD Rs. 0.09 cr.	PDC 2019-20	PDC 2020-21
Mobile Command Post: Rs. 0.44 cr	PDC 2019-20	PDC 2020-21

Total amount of Rs 2.06 Lakhs on account of procurement of 35 BR helmet @ 5884.75 has been capitalized in FY 2019-20

Following works have been removed from the Capitalization of FY2019-20 as these being charged off as expenditure.

- 90 Nos. of Baggage Trays, Rs. 0.01 cr.
- Construction of Temporary MT pool - provision of electrical work and – Rs. -0.04 crs.
- Provision of Illuminated bay indication Boards for the newly constructed apron bays- Rs. 0.05 crs.

- Replacement of existing non-frangible wind sock with frangible wind sock –Rs. 0.03 crs.
- And Replacement of faulty cable of street light of colony-Rs. 0.06 crs.

(B) Growth

The Revised Traffic growth has been projected on actual up to Mar 2020 as given by Dte. Of CPMS considering the impact of Covid-19 which is as under:

Financial Year	Dom. Passenger	Dom. ATM	Dom. Freight
2019-20 (in no.)	2119417	17277	6306(in Tones)
2020-21 (%)	-29.2%	-21.10%	-28.64%
2021-22(%)	25.0%	20.0%	35.0%
2022-23(%)	15.0%	11.0%	15.0%
2023-24(%)	15.0%	11.0%	15.0%
2024-25(%)	10.0%	9.0%	10.0%

Movement of ATM for Extension of Watch Hours has been linked to ATM Growth.

(C) Operating Expenditure:-

- 10% additional expenditure (R&M-Civil) is proposed for FY2020-21 for sanitization/PPE Kit/temporary Partition etc. for maintaining social distancing due to Covid-19.
- 65% reduction is proposed in Electricity for April 20 & May 20 due to lock down. (as intimated by station)

(D) Revenue from Land Lease/Commercial Contracts:

Revenue from land lease and commercial contracts are proposed in FY 2020-21 50% of FY19-20. Further 70% and 100% of revenue of FY 2019-20 have been proposed in FY 2021-22 and in FY2022-23 respectively. Thereafter 10% annual escalation is proposed for FY 2023-24 and FY 2024-25 and for Land Lease 7.5%

2. Fair Rate of Return (FRoR)

FRoR has been taken 14% for FY 19-20 to FY2024-25

3. Proposed Date of implementation of new Tariff

Earlier the date of implement of new tariff was proposed 1st April 2020.The revised proposed date of implementation of new tariff is 1st August 2020.

4. Aggregate Revenue Requirement (ARR)

As per the MYTP, Aggregate Revenue Requirement (ARR) for the first control period on Hybrid Till basis (FY 2020-21 to FY 2024-25) has been worked out to Rs.372.11 crores and PV of ARR is Rs. 331.49 cr including short recovery of Rs.42.44 cr. For FY 2019-20. The total projected revenue at the proposed rate is 289.39 Cr. against the PV of ARR of Rs.331.49 Cr. The shortfall for the FY 19-20 works out to Rs.42.44 crs. which is to be adjusted in the first control period. The short recovery of ARR Rs. 42.09 Cr. is to be adjusted in the next control period to avoid very steep increase in the tariffs.

For short recovery, a suitable Clause will be incorporated in the draft concession agreement by AAI during the next round of PPP transaction.

5. Revenue Stream to recover ARR

The following revenue streams are available to recover the ARR:

(a).Landing Charges: - Landing charges have been increase based on the average landing charges of the aircraft and is proposed to increase by 65.1% for Domestic landing from the existing charges w.e.f. 01.08.2020 till 31.03.2021. An increase of 4% thereafter on year on year basis from FY 2021-22 onward s is proposed. Existing and Proposed Landing charges are as under:

Landing Average	Existing (Rs.)	Proposed Earlier(Rs.)	Proposed Now (Rs.)	Increase (%)
Average Revenue per ATM (Dom)	13043.10	19134.23	21534.16	65.1

(b) 2.Parking Charges: -Parking Charges are proposed to increases in Domestic Parking by 472.3% from the existing charges w.e.f. 01.08.2020 till 31.03.2021. An increase of 4% thereafter on year on year basis from FY 2021-22 onwards. Existing and Proposed Parking charges are as under:

Parking & Housing Average	Existing(Rs.)	Proposed Earlier(Rs.)	Proposed Now (Rs.)	Increase (%)
Average Revenue per ATM (Dom)	32.39	74.17	185.6	472.3%

(c) UDF: - The above charges have been proposed to recover ARR and balance is proposed to recover from the UDF. The revised UDF for both Domestic and International are proposed w.e.f 01.08.2020:-

Per departing passenger	UDF (INR)			
	Existing	Proposed Earlie r(Rs.)	Proposed	Increase (%)

	PSF (F) Rates	(01.04. 2020 to 31.03. 2025)	Proposed Rates (01.08.2020 To 31.03.2025)	
Domestic (PAX)	77/-	417/-	500/-	549%

PSF(F) is proposed to be subsumed with UDF.

(d) Aviation Security Fee (ASF) will continue to be charged as rate prescribed by MoCA.

The up-dated MYTP along with the Annual Tariff Proposals is enclosed for your consideration and approval.

This issues with the approval of Competent Authority.

Yours faithfully,

[Signature]
01/06/2020

(Pradeep Kumar)
Executive Director(JVC/Tariff)

Encl:- As above

AIRPORTS AUTHORITY OF INDIA

RAIPUR AIRPORT - PROPOSED RATE CARD FOR AERONAUTICAL SERVICES FOR F.Y. 2020-2021

EFFECTIVE FROM 1st August 2020 TO 31 MARCH 2021

(I) Landing Charges	
Weight of the Aircraft	Proposed Rate Per Landing (In INR)
Upto 25 MT	202 Per MT
Above 25 MT up to 50 MT	5050+355 per MT in excess of 25 MT
Above 50 MT up to 100	13925+405 per MT in excess of 50 MT
Above 100 MT to 200 MT	34175+494 per MT in excess of 100 MT
Above 200 MT	83575+557 per MT in excess of 200

Same rate applicable in case of International Flight.

- No Landing charges shall be payable in respect of a) aircraft with a maximum certified Capacity of less than 80 seats, being operated by domestic schedule operators at airport and b) helicopters of all types C) DGCA approved Flying school/flying training institute aircrafts.
- All domestic legs of International routes flown by Indian Operators will be treated as Domestic flights as far as landing charges is concerned, irrespective of flight number Assigned to such flights.
- Charges shall be calculated on the basis of nearest MT (i.e. 1000 kg).
- Flight operating under Regional connectivity scheme will be completely exempted from Landing charges from the date of the scheme is operationalized by GOI.

II) PARKING CHARGES

Weight of the Aircraft	Proposed Rates (In INR)	
	Parking Charges per Hour(First two hours after free parking period)	Parking Charges per Hour(beyond four hours)
Upto 25 MT	10.11 Per Hour Per MT	20.22 Per Hour Per MT
Above 25 MT up to 50 MT	252.75+ 11.25 per MT per Hour in excess of 25 MT	505.50+22.50 per MT per Hour in excess of 25 MT
Above 50 MT up to 100	534+ 22.50 per MT per Hour in excess of 50 MT	1068+45 per MT per Hour in excess of 50 MT

Above 100 MT to 200 MT	1659+ 28.13 per MT per Hours in excess of 100 MT	3318+56.26 per MT per Hours in excess of 100 MT
Above 200 MT	4472+ 30.93 per MT per Hours in excess of 200 MT	8944+61.86 per MT per Hours in excess of 200 MT

Same rate applicable in case of International Flight.

Notes-

1. No parking charges shall be levied for the first two hours. While calculating free parking period, standard time of 15 minutes shall be added on account of time taken between touch down time and actual parking time on the parking stand. Another standard time of 15 minutes shall be added on account of taxing time of aircraft from parking stand to take off point. These periods shall be applicable for each aircraft irrespective of actual time taken in the movement of aircraft after landing and before take-off.
2. For calculating chargeable parking time, part of an hour shall be rounded off to the nearest hour.
3. Charges shall be calculated on the basis of nearest MT.
4. Charges for each period parking shall be rounded off to nearest rupee.
5. At the in-contact stands and open stands, after free parking, for the next two hours normal parking charges shall be levied. After this period, the charges shall be double the normal parking charges.
6. It is proposed to waive off the night parking charges in principle for all domestic scheduled operators at Raipur Airport if the State Government has brought the rate of tax (VAT) on ATF \leq 5%. The above waiver of night parking charges (between 2200 hrs. to 0600 hrs) will be made applicable from the date of implementation of \leq 5% tax on ATF by the State Govt. In the event of upward revision in the tax rate of ATF by the State Govt., the relief of free night parking charges will also be deemed to be withdrawn.
7. Flight operating under Regional Connectivity Scheme will be completely governed by AIC issued on this subject by DGCA.
8. For unauthorized overstay of aircraft an additional charge of Rs. 20.00 per hour per MT beyond 24 hours is to be payable.

III) USER DEVELOPMENT FEES (UDF)

Passenger	Proposed UDF (per embarking passenger)
Domestic	Rs. 500/-

PSF (F) is proposed to be subsumed in the UDF.

At present there is no international flight at Raipur Airport.
Same rate applicable in case of International PAX

Notes:-

- a) Collection charges: if the payment is made in accordance within period prescribed under credit policy of AAI, then collection charges at Rs. 5.00 per departing passenger shall be paid by AAI. No collection charges shall be paid in case the airline fails to pay the UDF invoice to AAI within the prescribed credit period or in case of part payment. To be eligible to claim this collection charges, the airlines should have no overdue on any account with AAI.
- b) No collection charges are payable to casual operator/non-scheduled operators.
- c) For calculating the UDF in foreign currency, the RBI conversion rate as on the last day of the previous month for tickets issued in the 1st fortnight and rate as on 15th of the month for tickets issued in the 2nd fortnight shall be adopted.
- d) Revised UDF charges will be applicable on tickets issued on or after 01/08/2020.
- e) No UDF/PSF (Facilitation) will be levied for Transit Passengers.

(IV) Extension of watch Hours.(w.e.f. 01.08.2020)

Charge for extension of Watch Hour beyond designated watch hours irrespective of the weight of the aircraft is categorized as follows:

Extn of Watch Hour (ILS STATION)	Proposed Rates (per hour)
Average Revenue per ATM (Dom) Rs.	15543

➤ **Concessional rates per hour (in Rs) - AAI Airport (w.e.f 01.08.2020)**

Type of user	% of Normal rates	ILS (ILS provided by AAI) in INR
Helicopter	10	1554
Aircraft up-to MTOW 10,000 Kgs.	20	3109
Aircraft up-to MTOW having MTOW more than 10,000 Kgs. but less than 20,000 kgs.	40	6217
1.	A Concession to small domestic aircrafts, helicopters and aircrafts used for training purposes by approved Flying schools/ Flying training institutes on the extension of watch hour charges irrespective of whether the flying rules followed are VFR & IFR.	
2.	The charges are payable by all operators/agencies operating outside the watch hours, except aircraft(s) belonging to any armed force of the Union, including BSF & NCC.	
3.	The charges are payable at the Airports where extension is availed at the time of landing / taking off as the case may be.	
4.	When the two aircraft use the facility at the same time, Charges for Extension of Watch Hours for each Airline/aircraft should be charged separately and no sharing of charges between the Users is permissible.	
5.	Fraction of hours may be rounded off to the next half an hour and charged accordingly.	
6.	If the aircraft has taken off just before the closing of watch hours, watch hours should be extended at least for a period of 30 minutes after take-off as is the normal practice, this will not attract extra service charge. If the aircraft returns to land due to any technical reason, extended period beyond the normal watch hour, if any, should not be charged. However, any extension required after such landing should be charged as per rates applicable.	
7.	Any extension of Watch Hours provided to accommodate an aircraft experiencing	

	technical problem and requesting emergency landing should not be charged. Any extension required after such landing should be charged as per rates applicable.
8.	No charges will be levied for extension of Watch hours due to inescapable delays because of runway block/VVIP Movements/weather conditions at the station.
9.	If an Operator, after obtaining approval of AAI for extension of Watch hours, subsequently intends to withdraw the request under any circumstances, shall inform AAI at least 6 hours in advance of the scheduled departure or arrival time. If the Operator fails to do so, he shall be charged Charges for Extension of Watch Hours for a period of 4 hours as penalty.
10.	The charges for Extension of Watch Hours shall be levied as per revised rates per hour basis for a minimum period of one hour.
11.	The Charges indicated above are only for the services rendered by AAI.
12.	The Charges for Extension of Watch Hours are applicable to the airports which are having designated watch hours.

V) Aviation Security Fee : Applicable as prescribed by MoCA.

VI Exemption from levy and collection from UDF/ASF at the Airports

The Ministry of Civil Aviation, Govt. of India vide order no. AV.16011/002/2008-AAI & vide Letter no. AV.13024/659/2015-AS dated 30.11.2011 & 13.06.2019 respectively has directed AAI to exempt the following categories of persons from levy and collection of UDF/ASF.

- (a) Children (under age of 2 years),
- (b) Holders of Diplomatic Passport,
- (c) Airlines crew on duty including sky marshals & airline crew on board for the particular flight only (this would not include Dead Head Crew, or ground personnel),
- (d) Persons travelling on official duty on aircraft operated by Indian Armed Forces
- (e) Persons traveling on official duty for United Nations Peace Keeping Missions.
- (f) Transit/transfer passengers (this exemption may be granted to all the passengers transiting up to 24 hrs. "A passenger is treated in transit only if onward travel journey is within 24 hrs. from arrival into airport and is part of the same ticket, in case 2 separate tickets are issued it would not be treated as transit passenger").
- (g) Passengers departing from the Indian airports due to involuntary re-routing i.e. technical problems or weather conditions.

VII) GENERAL CONDITION:

- a) All the above Charges are excluding GST. GST at the applicable rates are payable in addition to above charges.
- b) Flight operating under Regional Connectivity Scheme will be completely exempted from charges as per Order No. 20/2016-17 dated 31/03/2017 of the Authority from the date the scheme is operationalized by GOI.