

## Consultation Paper No. 10 /2019-20



### Airports Economic Regulatory Authority of India

**TO CONSIDER THE ANNUAL TARIFF PROPOSAL (ATP) FOR FY (2019-20) 4<sup>th</sup> TARIFF YEAR AND (FY 2020-21) 5<sup>th</sup> TARIFF YEAR IN RESPECT OF M/S CELEBI NAS AIRPORT SERVICES INDIA PVT. LTD (M/S CELEBI NAS) FOR PROVIDING GROUND HANDLING SERVICES AT CHHATRAPATI SHIVAJI MAHARAJ INTERNATIONAL AIRPORT (CSMI), MUMBAI.**

**New Delhi: 30<sup>th</sup> October, 2019**

**AERA Building  
Administrative Complex  
Safdarjung Airport  
New Delhi-110003**

## **1. Brief Background**

M/s Celebi NAS Airport Services India Pvt. Ltd. (M/s Celebi NAS) is providing Ground Handling Services at Chhatrapati Shivaji Maharaj International (CSMI) Airport, Mumbai. The Authority vide its Order No. 41/2017-18 dated 26.03.2018 had decided to adopt “Light Touch Approach” for determination of tariff for 2<sup>nd</sup> Control Period w.e.f 01.04.2016 to 31.03.2021, as the Ground Handling Services rendered by M/s Celebi NAS at CSMI Airport, Mumbai was ‘Material but Competitive’ and accordingly, the Authority determined the tariff for (FY 2016-17) 1<sup>st</sup> tariff year, (FY 2017-18) 2<sup>nd</sup> tariff year and (FY 2018-19) 3<sup>rd</sup> tariff year of the 2<sup>nd</sup> Control Period.

## **2. Submissions made by M/s Celebi NAS**

2.1 M/s Celebi NAS, Mumbai vide letter dated 15.02.2019 submitted Annual Tariff Proposal (ATP) towards determination of tariffs (FY 2019-20) i.e. 4<sup>th</sup> tariff year and (FY 2020-21) i.e. 5<sup>th</sup> tariff year of the 2<sup>nd</sup> Control Period for providing Ground Handling Services at Chhatrapati Shivaji Maharaj International Airport, Mumbai.

2.2 M/s Celebi NAS had sought an increase of 10% for ground handling, and 6% for Corporate Aviation & BME service for the 4<sup>th</sup> tariff year and 5<sup>th</sup> tariff year over the 3<sup>rd</sup> tariff year of the 2<sup>nd</sup> Control period **(Annexure-I)**. M/s Celebi NAS in the aforesaid letter dated 15/02/2019 submitted the following justification for the proposed increase in tariff:

- (i) The prices for Ground handling & Corporate Aviation have remained unchanged since 1<sup>st</sup> April 2015 and for Bridge Mounted Equipment (BME) Services remained unchanged since 1<sup>st</sup> April 2016.
- (ii) Increase in minimum wages by 60.3% (Rs 9500 in April 2015 to Rs 15233 in Jan 2019)
- (iii) Increase in fuel cost by 23.4% (Rs 55.69 in April 2015 to Rs 68.76 in Jan 2019)
- (iv) Increase in wholesale price index by 8.9 % (110.2 from April 2015 to 120.0 from December 2018).
- (v) Significant reduction in Annual Traffic Movement (ATM) volume in FY 2019-20 due to closure of the operations of Jet Airways and domestic customers having moved to self-handling mode.

### **Additional submission in ATP by Celebi NAS, Mumbai**

2.3 M/s Celebi NAS further vide mails dated 08.03.2019, 26.06.2019, 15.07.2019 and 24.09.2019 submitted the following additional information:

2.3.1 Details of Capital expenditure (excluding Security Deposit) from FY 2016-17 to FY 2020-21.

**Amount in (Lakhs)**

Financial Year	2016-17 (Actual)	2017-18 (Actual)	2018-19 (Actual)	2019-20 (Projected)	2020-21 (Projected)
CAPEX	15284.17	527.40	950.24	788.30	192.54

2.3.2 Details of Security deposit given to Airport Operator as per Concession Agreement from FY 2016-17 to FY 2018-19.

**Amount in (Lakhs)**

Financial Year	2016-17 (Actual)	2017-18 (Actual)	2018-19 (Actual)
Security Deposit	725.00	10150.00	8227.00

2.3.3 Actual and Projected Aircraft movements from FY 2019-20 to FY 2020-21.

Financial Year	2016-17 (Actual)	2017-18 (Actual)	2018-19 (Actual)	2019-20 (Projected)	2020-21 (Projected)
ATM	47210	42238	41833	30622	21860

2.3.4 M/s Celebi NAS revised their tariff rate now proposing an increase of 5% for ground handling, and 5% for Corporate Aviation & BME service for the 4<sup>th</sup> tariff year and 5<sup>th</sup> tariff year over the 3<sup>rd</sup> tariff year of the 2<sup>nd</sup> Control period **(Annexure-II)**.

2.4 M/s Celebi NAS submitted the Audited Balance Sheet and P&L account for FY 2016-17, FY2017-18 and FY 2018-19. The P&L Account of FY2017-18 shows an operating profit of 61.82 crores against Rs 40.91 crores in FY 2016-17 and 74.35 crores in FY 2018-19 against 61.82 crores in FY 2017-18. M/s Celebi NAS also submitted the Annual Compliance Statements (ACS) for FY 2016-17, FY 2017-18 & FY 2018-19 of 1<sup>st</sup>, 2<sup>nd</sup> & 3<sup>rd</sup> tariff year of the 2<sup>nd</sup> Control Period **(Annexure-III)**.

2.5 M/s Celebi NAS further submitted User Agreements with the Airlines and Concessionaire Agreement with Mumbai International Airport (MIAL). The Concession Agreement of Celebi NAS was valid up to December 2018 which had been further extended by one more year w.e.f (01.01.2019 to 31.12.2019). A new Ground Handling Contract has been awarded to M/s Celebi through a bidding process for another ten (10) years. Accordingly, a new Concession Agreement has been signed by Celebi with MIAL for another ten years w.e.f (01.01.2020 to 31.12.2029).

### **3. Authority Examination**

3.1 The Authority vide order No.41/2017-18 dated 26.03.2018 had decided to adopt "Light Touch Approach" for determination of tariff for the 2<sup>nd</sup> Control Period w.e.f 01.04.2016 to 31.03.2021, as the Ground Handling Services rendered by M/s Celebi NAS at CSMI Airport,

Mumbai was 'Material but Competitive.' In the aforesaid order, the Authority also determined tariff for 1<sup>st</sup> tariff year, 2<sup>nd</sup> tariff year, and, 3<sup>rd</sup> tariff year of the 2<sup>nd</sup> Control Period. To avoid any regulatory vacuum the Authority vide Order No. 48/2018-19 dated 25<sup>th</sup> March, 2019 had allowed M/s Celebi NAS to continue levy of existing tariff as on 31.03.2019 up to 30.09.2019 and then again up to 31.03.2020 or till the date of determination of tariff by AERA whichever is earlier.

- 3.2 In order to determine the tariff for (FY 2019-20) 4<sup>th</sup> tariff year and (FY 2020-21) 5<sup>th</sup> tariff year, the Authority, analysed the revenue, cost, yield per unit based on Annual Compliance Statement (ACS) for FY 2016-17, FY 2017-18 & FY 2018-19 as submitted by M/s Celebi NAS Mumbai (ANNEXURE-III). the Authority found that M/s Celebi NAS is earning good return on average RAB that was 31.81% in FY 2016-17, 33.33% in FY 2017-18 and 34.65% in FY 2018-19 (actual) and as per projection submitted by Celebi NAS for FY 2019-20 and FY 2020-21, Return on average RAB will be 29.27% and 30.19% respectively. The PBT/Turnover ratio was 17.34% in FY 2016-17, 21.16% in FY 2017-18 and 18.85% in FY 2018-19 (actual) & the projected PBT/Turnover ratio will be 15.95% in FY 2019-20 and 15.75% in FY 2020-21 and there is surplus in the ARR during the 2<sup>nd</sup> Control Period. The Authority is of the opinion that the existing tariff is sufficient to meet the revenue requirement of M/s Celebi NAS Mumbai.
- 3.3 The Authority analysed the tariff rate of M/s Celebi NAS Mumbai and found that their rates are generally higher at Mumbai than Delhi & Bangalore. The rates of M/s Celebi Delhi are 15% lower & that of M/s Celebi Bangalore 62% to 125% lower in most of the Aircraft categories when compared to the tariff rate of Celebi NAS Mumbai. However, in 'C' and 'D' category for 'Domestic Passenger Aircraft' the tariff rate of Celebi Bangalore is higher being in the range of 5% to 62% of Mumbai rates.
- 3.4 The Authority observed that actual Aircraft Traffic Movement (ATM) of M/s Celebi NAS was 47210 in FY 2016-17, 42,238 in FY 2017-18 and 43082 in FY 2018-19. As per M/s Celebi NAS submission, the projected ATM will be 34273 in FY 2019-20 due to discontinuation of services by Go Air, and, shut down of operations of Jet Airways. M/s Celebi further submitted their revised projected ATM i.e. 30622 movements for FY 2019-20 and 21860 movements for FY 2020-21 due to Self-Handling started by Spice jet and Indigo Airlines. However, the Authority is of the opinion that the volume share is dynamic among the Ground Handling Agencies at an Airport and volumes may increase or decrease depend upon terms and conditions of the Ground Handling Agencies.
- 3.5 It is observed that M/s Celebi NAS has quoted very high bidding price for getting the contract. Celebi NAS has quoted almost 85% higher than the minimum prescribed Performance Security and 133% higher bid on the minimum monthly guarantee (MMG) against the floor price fixed by the MIAL. The Authority is of the opinion that such bidding parameters fixed by Airport Operator compel the tenderers to quote a high rate to

get the contract. The tenderers also quote high rate assuming the cost of financing the Deposit/MMG will be a 'pass through' in the tariff determination. The high financial Cost/MMG ultimately has to be borne by end user and such unhealthy practice needs to be curbed. The ISP, in the tariff proposal, has claimed that the Performance Security has been financed through a loan, and, has asked to consider the interest on Loan/MMG as a 'pass through' cost. The Authority feels that payment of high Performance Security has led to increase in costs to the ISP and a lower quote of MMG (revenue) receivable by the Airport Operator. The Authority will look into this aspect, and, the interest earned by MIAL on Performance Security and take a call at the time of tariff determination of MIAL (CSMI) Airport, Mumbai.

- 3.6 It is further observed that the actual expenditure on Capital asset capitalized by Celebi NAS from 1<sup>st</sup> April 2019 to 31<sup>st</sup> August 2019 is only Rs 66.57 lakhs against the projected expenditure on capital asset of Rs 788.3 lakhs for FY 2019-20 which is only 8.44% of the projected capital expenditure on asset. The Authority has considered the projected expenditure on capital asset for FY 2019-20 and FY 2020-21 as submitted by Celebi NAS, assuming that the remaining expenditure on capital assets will be capitalized in FY 2019-20. The Authority does not propose to true up the revenue rate for past years as it was decided on 'Light Touch Approach'.
- 3.7 M/s Celebi NAS has submitted documentary evidence of User Consultation Committee meeting held on 10<sup>th</sup> and 11<sup>th</sup> December 2018 for Ground Handling Services, Bridge Mounted Equipment (BME) and Corporate Aviation. It is observed from the 'minutes' of the meeting that representatives of Airlines, Airport Operators, and, other Stakeholders had attended the AUCC meeting, and, none of the Stakeholders have raised any objections on the proposed increase in Tariff.

#### **4 Proposal**

The Authority, after careful consideration of Annual Tariff Proposal (ATP) for the (FY 2019-20) 4<sup>th</sup> tariff year and (FY 2020-21) 5<sup>th</sup> tariff year of 2<sup>nd</sup> Control Period, makes the following proposal for Stakeholders' Consultation:

- 4.1 Keeping in view the facts as stated at para 3 above, the Authority proposes to allow M/s Celebi NAS Mumbai to continue the levy of existing tariff as on 31.03.2018 for the 4<sup>th</sup> tariff year (FY 2019-20 ) and 5<sup>th</sup> tariff year (FY 2020-21) of the Second Control Period as per "**Annexure IV**".
- 4.2 Tariff determined as above will be maximum tariff to be charged. No other charge is to be levied over and above the approved tariff.
- 4.3 Tariff charges for Non Schedule Operators shall not exceed the tariff charges as approved by AERA for the Scheduled Operations for similar class of aircraft.

- 5 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4 above is hereby put forth for Stakeholder Consultation. To assist the Stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexures to the Consultation Paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response here to and by making such decision fully documented and explained in terms of the provisions of the Act.
- 6 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, latest by **20<sup>th</sup> Nov, 2019** at the following address:

**Airports Economic Regulatory Authority of India,  
AERA Building,  
Administrative Complex,  
Safdarjung Airport,  
New Delhi- 110003  
Email: [Chairperson@aera.gov.in](mailto:Chairperson@aera.gov.in)  
[Gita.sahu@aera.gov.in](mailto:Gita.sahu@aera.gov.in)  
Tel: 011-24695042  
Fax: 011-24695039**

**(Chairperson)**

# Tariff history & Proposed tariffs

## Price list history for International & Domestic Ground Handling

Aircraft Type/ Category (ICAO code types)	Tariff Heading	From 1 April 2015 till date	FY 19-20	% increase in 4 years	FY 20-21	% increase as compared to FY 19-20
<b>International - Passenger aircraft</b>						
C (S)	Comprehensive	64,010	70,410	10%	70,410	0%
	Ramp	48,010	52,810	10%	52,810	0%
C	Comprehensive	106,760	117,440	10%	117,440	0%
	Ramp	75,900	87,890	10%	87,890	0%
D	Comprehensive	175,340	192,870	10%	192,870	0%
	Ramp	140,590	154,650	10%	154,650	0%
F	Comprehensive	206,080	226,690	10%	226,690	0%
	Ramp	165,390	181,930	10%	181,930	0%
F	Comprehensive	288,040	316,840	10%	316,840	0%
	Ramp	225,170	247,690	10%	247,690	0%
<b>International - Freighter aircraft</b>						
C	Ramp	88,010	96,810	10%	96,810	0%
D	Ramp	154,530	169,980	10%	169,980	0%
E	Ramp	181,970	200,170	10%	200,170	0%
F	Ramp	247,570	272,330	10%	272,330	0%
<b>Domestic - Passenger aircraft</b>						
C (S)	Comprehensive					
	Ramp					
C	Comprehensive	12,340	27,000	119%	27,000	0%
	Ramp	8,690	18,900	117%	18,900	0%
D	Comprehensive					
	Ramp					
E	Comprehensive	65,380	71,920	10%	71,920	0%
	Ramp	43,550	47,910	10%	47,910	0%
F	Comprehensive					
	Ramp					

Note: The above price is excluding of Government taxes and duties.

# Tariff history & Proposed tariffs

## Price list history for Corporate Aviation Ground Handling

Handling Rates Aircraft MTOW / Maximum Take Off (Weight)	From 1 Apr, 2015 till date		FY 19-20		% increase in 4 years	FY 20-21		% increase as compared to FY 19-20
	Domestic Flights		Domestic Flights			Domestic Flights		
	Mumbai based Operators	Non Mumbai Based Operators	Mumbai based Operators	Non Mumbai Based Operators		Mumbai based Operators	Non Mumbai Based Operators	
	INR	INR	INR	INR		INR	INR	
0-7500	22,500	24,000	13,400	14,800	6%	13,400	14,800	0%
7500-10000	17,500	21,000	18,500	22,300	6%	16,800	22,300	0%
10001-25000	28,000	35,000	29,700	37,100	6%	29,700	37,100	0%
25001-35000	30,800	39,200	32,600	42,600	5%	32,600	41,900	0%
35001-40000	43,400	49,000	46,000	51,900	5%	46,000	51,900	0%
40001-50000	47,600	53,200	50,500	56,400	5%	50,500	56,400	0%
50001-70000	53,200	58,800	56,400	62,300	6%	56,400	62,300	0%
70001 and above	105,000	105,000	111,300	111,300	5%	111,300	111,300	0%

Handling Rates Aircraft MTOW / Maximum Take Off Weight	From 1 Apr, 2015 till date				FY 19-20 & FY 20-21				% increase in FY 19-20 from existing in 4 years	% increase in FY 20- 21 as compared to FY 19-20
	International Flights				International Flights					
	Indian Registered		Foreign Registered		Indian Registered		Foreign Registered			
	USD	INR **	USD	INR **	USD	INR **	USD	INR **		
0-5000	463	32,410	631	44,170	500	34,400	700	46,800	6%	0%
5001-10000	924	64,680	1,051	73,570	1,000	68,600	1,100	78,000	6%	0%
10001-20000	1,813	126,910	1,891	132,370	1,900	134,500	2,000	140,300	6%	0%
20001-30000	1,953	136,710	2,031	142,170	2,100	144,900	2,200	150,700	6%	0%
30001-40000	2,031	142,170	2,240	156,800	2,200	150,700	2,400	166,200	5%	0%
40001-50000	2,100	147,000	2,451	171,570	2,200	155,800	2,600	181,900	5%	0%
50001-70000	2,240	156,800	2,660	186,200	2,400	166,200	2,800	197,400	6%	0%
70001 and above	3,251	230,370	3,251	230,370	3,500	244,200	3,500	244,200	6%	0%

\*\* The rates have been converted into INR with estimated exchange rate of 1 USD = INR 70, however billing will be on USD or INR equivalent to USD at the rate applicable on the date of service.



# Tariff history & Proposed tariffs

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## Price List history for Bridge Mounted Equipment Services

Customer Category	Aircraft Type (ICAO code types)	From 1 April 2016 till date		FY 19-20		Increase % in FY 19-20 in 3 years	Increase % in FY 21 as compared to FY 19-20 in 3 years			
		FEGP (per hour in INR) *	PCA (per hour in INR) *	FEGP (per hour in INR) *	PCA (per hour in INR) *					
Domestic	Code C		2,500	3,750	2,650	3,980	6%	0%		
	Code D		3,000	4,000	3,180	4,240	6%	0%		
	Code E		3,500	4,250	3,710	4,510	6%	0%		
International	Code C	Single Cable	5,750 60T	5,850	Single Cable	6,100 60T	6,200	6%	0%	
		Double Cable	6,950 90T	6,525	Double Cable	7,370 90T	6,920	6%	0%	
	Code D	Single Cable	5,750 90T	6,525	Single Cable	6,100 90T	6,920	6%	0%	
		Double Cable	6,950		Double Cable	7,370		6%	0%	
	Code E	Single Cable	5,750 90T	6,525	Single Cable	6,100 90T	6,920	6%	0%	
		Double Cable	6,950		Double Cable	7,370		6%	0%	
	Code F	Single Cable	5,750 90T	6,525	Single Cable	6,100 90T	6,920	6%	0%	
		Double Cable		120T	7,525		120T	7,980	6%	0%
			6,950 120T for A380 series	8,725	Double Cable	7,370 120T for A380 series	9,250	6%	0%	

\* FEGP - Fixed Electric Ground Power

PCA - Pre-Conditioned Air Cool

Note: The above price is excluding of Government taxes and duties.

**Annexure - I Price List for Scheduled Aircrafts**

Annexure - II

Aircraft Type/ Category (ICAO code types)	Tariff Heading	Tariff - INR
<b>International - Passenger aircraft</b>		
C (S)	Comprehensive	67,210
	Ramp	50,410
C	Comprehensive	112,100
	Ramp	83,900
D	Comprehensive	184,110
	Ramp	147,620
E	Comprehensive	216,380
	Ramp	173,660
F	Comprehensive	302,440
	Ramp	236,430
<b>International - Freighter aircraft</b>		
C	Ramp	92,410
D	Ramp	162,260
E	Ramp	191,070
F	Ramp	259,950
<b>Domestic - Passenger aircraft</b>		
C	Comprehensive	27,000
	Ramp	18,900
E	Comprehensive	68,650
	Ramp	45,730

**Note:** The above price is excluding of Government taxes and duties such as Goods & Service Tax (GST) etc.



## Annexure - II Price List for Non Scheduled Aircrafts



### A. Handling Rates

Aircraft MTOW (Maximum take off weight)	Domestic Flights		International Flights			
	Mumbai Based Operators	Non Mumbai Based Operators	Indian Registered		Foreign Registered	
	INR	INR	USD	INR **	USD	INR **
0-5000	13,200	14,700	500	34,000	700	46,400
5001-10000	18,400	22,100	1,000	67,900	1,100	77,200
10001-20000	29,400	36,800	1,900	133,300	2,000	139,000
20001-30000	32,300	41,200	2,100	143,500	2,100	149,300
30001-40000	45,600	51,500	2,100	149,300	2,400	164,600
40001-50000	50,000	55,900	2,200	54,400	2,600	180,100
50001-70000	55,900	61,700	2,400	64,600	2,800	195,500
70001 and above	110,300	110,300	3,500	241,900	3,500	241,900

\*\* The rates have been converted into INR with estimated exchange rate of 1 USD = INR 70, however billing will be on USD or INR equivalent to USD at the rate applicable on the date of service.

### B. Cleaning Rates (In INR)

Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,900	4,400	5,500	17,600	35,300
5001-10000	5,900	4,400	5,500	17,600	35,300
10001-20000	8,800	6,600	8,300	17,600	35,300
20001-30000	13,200	11,000	13,800	17,600	47,000
30001-40000	17,600	14,700	18,400	17,600	47,000
40001-50000	22,100	17,600	22,100	23,500	58,800
50001-70000	25,000	22,100	7,600	23,500	58,800
70001 and above	29,400	25,000	31,200	35,300	58,800

### C. Transportation Rates (In INR)

Vehicle	Per Turnaround
Mercedes / Audi	14,700
Teana / Accord	7,400
Innova	4,400
13 Seater Bus	10,600
21 Seater Bus	14,700
Bolero	4,400
Scorpio	7,400



Note : All the above mentioned prices are excluding government taxes & levies such as Goods & Service

**Annexure - III Price List for Cargo Handling Services**

Services	Unit of billing	Rate in INR
Supervision & Documentation	Per kilo	0.82
Carting and Palletisation	Per kilo	4.46

**Note :** All the above mentioned prices are excluding government taxes & levies such as Goods & Service Tax (GST) etc.



# P.M. Kathariya & Co.

## Chartered Accountants

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CELEBI NAS AIRPORT SERVICES INDIA PVT LTD

Annexure - III

ACS  
2016-17

### Annual Compliance Statement

Form F16: Performance Report for the Tariff Year ( ref: Section A1.9 of Appendix I)

FY 16-17

	Actuals for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total revenue from Regulated Services (1)	2,318,983,730	1,979,056,901
Total revenue services other than from Regulated Services (2)	36,236,698	6,315,395
Operating Expenditure (3)	1,640,188,752	1,596,112,741
Depreciation (4)	210,192,906	211,155,641
Total Expenditure (3) + (4) = (5)	1,850,381,658	1,807,268,382
Regulatory Operating Profit (1) - (2) - (5) = (6)	432,365,374	165,473,124
Capital expenditure (7)	1,600,917,094	184,078,133
Opening RAB (8)	843,585,739	1,511,678,506
Disposals/Transfers (9)	14,763,035	10,000,000
Closing RAB (8) + (7) - (9) - (4) = (10)	2,219,546,892	1,474,600,998
Average RAB (8) + (10)/2 = (11)	1,531,566,316	1,493,139,752
Return on Average RAB (6) / (11)	28.2%	11.1%
Total Volume ( ATM) (12)	47,210	46,169
Actual Yield per unit (1/12)	49,121	42,865

Fields in Italics are not required to be submitted as we are under Material and Competitive Category.



For P. M. KATHARIYA & CO.  
Chartered Accountants

*anuraj PM*  
C.A.-P. M. KATHARIYA  
(Proprietor)  
M. No. 31315



**P.M. Kathariya & Co.**  
**Chartered Accountants**

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**CELEBI NAS AIRPORT SERVICES INDIA PVT LTD**

**Annual Compliance Statement**

Form F16: Performance Report for the Tariff Year ( ref: Section A1.9 of Appendix I)

FY 17-18

	Actuals for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total revenue from Regulated Services (1)	2,866,081,133	2,183,147,091
Total revenue services other than from Regulated Services (2)	56,066,747	6,315,395
Operating Expenditure (3)	1,998,033,652	1,699,611,858
Depreciation (4)	225,799,890	224,387,473
Total Expenditure (3) + (4) = (5)	2,223,833,542	1,923,999,330
Regulatory Operating Profit (1) - (2) - (5) = (6)	586,180,844	252,832,366
Capital expenditure (7)	1,067,740,326	184,078,133
Opening RAB (8)	2,219,546,892	1,474,600,998
Disposals/Transfers (9)	296,435	10,000,000
Closing RAB (8) + (7) - (9) - (4) = (10)	3,061,190,893	1,424,291,658
Average RAB (8) + (10)/2 = (11)	2,640,368,892	1,449,446,328
Return on Average RAB (6) / (11)	22.2%	17.4%
Total Volume ( ATM) (12)	42,238	45,981
Actual Yield per unit (1/12)	67,856	47,479

Fields in italics are not required to be submitted as we are under Material and Competitive Category

Date: 26/07/2018

Place: Mumbai



For P. M. KATHARIYA & CO.  
Chartered Accountants

*P. M. Kathariya*

C.A.-P. M. KATHARIYA  
(Proprietor)  
M. No. 31315

# CELEBI NAS AIRPORT SERVICES INDIA PVT LTD

## Annual Compliance Statement

Form F16: Performance Report for the Tariff Year ( ref: Section A1.9 of Appendix I)

FY 18-19

	Actuals for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
Total revenue from Regulated Services (1)	3,144,473,343	2,313,961,809
Total revenue services other than from Regulated Services (2)	27,703,542	6,315,395
Operating Expenditure (3)	2,253,795,590	1,881,237,473
Depreciation (4)	169,153,910	161,170,870
Total Expenditure (3) + (4) = (5)	2,422,949,500	2,042,408,342
Regulatory Operating Profit (1) - (2) - (5) = (6)	693,820,301	265,238,071
Capital expenditure (7)	917,724,968	10,000,000
Opening RAB (8)	3,061,190,894	1,250,213,525
Disposals/Transfers (9)	10,000,000	10,000,000
Closing RAB (8) + (7) - (9) - (4) = (10)	3,799,761,952	1,089,042,655
Average RAB (8) + (10)/2 = (11)	3,430,476,423	1,169,628,090
Return on Average RAB (6) / (11)	20.2%	22.7%
Total Volume ( ATM) (12)	41,833	46,901
Actual Yield per unit (1/12)	75,167	49,337

Fields in italics are not required to be submitted as we are under Material and Competitive Category.



## Tariff Card for Ground Handling Services for FY 2019-20, 2020-21 (T4 &amp; t5)

Chhatrapati Shivaji Maharaj International Airport Service India Pvt. Ltd. CSIA, Mumbai

Aircraft Type/Category (ICAO Code Type)

Conditions of Tariff-INR (Ceiling Price)

		Maximum tariff
International - Passenger Aircraft		
C (S)	Comprehensive	64010
	Ramp	48010
C	Comprehensive	106760
	Ramp	79900
D	Comprehensive	175340
	Ramp	140590
E	Comprehensive	206080
	Ramp	165390
F	Comprehensive	288040
	Ramp	225170
International -Freighter Aircraft		
C	Ramp	88010
D	Ramp	154530
E	Ramp	181970
F	Ramp	247570
Domestic- Passenger Aircraft		
C	Comprehensive	12340
	Ramp	8690
E	Comprehensive	65380
	Ramp	43550

1. All the charges mentioned above include the prevailing concession fee, royalty, airport levy charged by the Airport Operator.

2.

2. Tariff determined as above will be maximum tariff to be charged from the users including Non-Schedule.

3.

3. Operators (NSOP) for the same type of Aircraft for the ground handling service, no other charges to be levied over 3 and above the approved tariff.

4. All the above mentioned prices are excluding government taxes and levies such as service tax etc.



<b>Tariff Card for Ground Handling Services for FY 2019-20, 2020-21 (T4 &amp; t5)</b>					
<b>Celebi NAS Airport Services India Pvt. Ltd., CSIA, Mumbai</b>					
<b>D. Price list for Bridge mounted equipment services</b>					
	<b>Service</b>		<b>FEGP (per hour in INR)*</b>	<b>PCA (per hour in INR)*</b>	
Domestic	Code C		2500		3750
	Code D		3000		4000
	Code E		3500		4250
International	Code C	Single Cable	5750	60T	5850
		Double Cable	6950	90T	6525
	Code D	Single Cable	5750	90T	6525
		Double Cable	6950		
	Code E	Single Cable	5750	90T	6525
		Double Cable	6950		
	Code F	Single Cable	5750	90T	6525
		Double Cable	6950	120T	7525
				120T for A380 Series	8725

\*FEGP- Fixed Electric Ground Power

PCA - Pre-Conditioned Aircool

Note:-

- 1 All the Charges mentioned above include the prevailing concession fee, royalty, airport levy charged by the Airport Operator.  
Tariff determined as above will be maximum tariff to be charged from the users including Non-Schedule Operators (NSOP) for the same type of Aircraft for the ground handling service, no other charges to be levied over and above the approved tariff.
- 2
- 3 All the charges mentioned above are excluding statutory taxes and other levied as and when applicable.

<b>Tariff Card for Cargo Handling Services for FY 2019-20, 2020-21 (T4 &amp; t5)</b>		
<b>Celebi NAS Airport Services India Pvt. Ltd., CSIA, Mumbai</b>		
<b>Price list of Cargo Handling services</b>		
<b>Services</b>	<b>Unit of Billing</b>	<b>Rate in INR</b>
Supervision & Documentation	Per kilo	0.78
Carting and Palletisation	Per kilo	4.25

Note:

- 1 All the Charges mentioned above include the prevailing concession fee, rolyalty, airport levy charged by the Airport Operator.
- 2 Tariff determined as above will be maximum tariff to be charged from the users including Non-Schedule Operators (NSOP) for the same type of Aircraft for the ground handling service, no other charges to be levied over and above the approved tariff.
- 3 All the charges mentioned above are excluding statutory taxes and other levied as and when applicable.

<b>Tariff Card for Ground Handling Services for FY 2019-20, 2020-21 (T4 &amp; t5)</b>	
<b>Celebi Nas Airport Service India Pvt. Ltd. CSIA, Mumbai</b>	
<b>Price List for Corporate Aviation</b>	
<b>C. Transportation Rates</b>	
<b>Vehicle</b>	<b>2016-17</b>
	<b>Per turnaround</b>
	<b>(INR)</b>
Mercedes/Audi	14,000
Teana/Accord	7,000
Innova	4,200
13 Seater Bus	10,080
21 Seater bus	14,000
Bolero	4,200
Scorpio	7,000

**Note:**

- 1 All the Charges mentioned above include the prevailing concession fee, rolyalty, airport levy charged by the Airport Operator.
- 2 Tariff determined as above will be maximum tariff to be charged from the users including Non-Schedule Operators (NSOP) for the same type of Aircraft for the ground handling service, no other charges to be levied over and above the approved tariff.
- 3 All the charges mentioned above are excluding statutory taxes and other levied as and when applicable.

<b>Tariff Card for Ground Handling Services for FY 2019-20, 2020-21 (T4 &amp; t5)</b>					
<b>Celebi Nas Airport Service India Pvt. Ltd. CSIA, Mumbai</b>					
<b>Price List for Corporate Aviation</b>					
<b>B. Cleaning Rates</b>					
<b>Aircraft MTOW (Maximum take-off weight)</b>	<b>Exterior</b>	<b>Interior</b>	<b>Deep</b>	<b>Carpet Shampoo</b>	<b>Steel Polish</b>
0-5000	5600	4200	5250	16800	33600
5001-10000	5600	4200	5250	16800	33600
10001-20000	8400	6300	7870	16800	33600
20001-30000	12600	10500	13130	16800	44800
30001-40000	16800	14000	17510	16800	44800
40001-50000	21000	16800	21000	22400	56000
50001-70000	23800	21000	26250	22400	56000
70001and above	28000	23800	29750	33600	56000

**Note:**

- 1 All the Charges mentioned above include the prevailing concession fee, rolyalty, airport levy charged by the Airport Operator.
- 2 Tariff determined as above will be maximum tariff to be charged from the users including Non-Schedule Operators (NSOP) for the same type of Aircraft for the ground handling service, no other charges to be levied over and above the approved tariff.
- 3 All the charges mentioned above are excluding statutory taxes and other levied as and when applicable.

Tariff Card for Ground Handling Services for FY 2019-20, 2020-21 (T4 & t5)						
Celebi Nas Airport Service India Pvt. Ltd. CSIA, Mumbai						
Price List for Corporate Aviation						
A. Handling Rates						
Aircraft MTOW (Maximum take-off weight)	Maximum Tariff					
	Domestic Flights		International Flights			
	Mumbai Based Operators	Non Mumbai Based Operators	Indian Registered		Foreign Registered	
	INR	INR	USD	INR**	USD	INR**
0-5000	12600	14000	463	28706	631	39122
5001-10000	17500	21000	924	57288	1051	65162
10001-20000	28000	35000	1813	112406	1891	117242
20001-30000	30800	39200	1953	121086	2031	125922
30001-40000	43400	49000	2031	125922	2240	138880
40001-50000	47600	53200	2100	138200	2451	151962
50001-70000	53200	58800	2240	138880	2660	164920
70001 and above	105000	105000	3291	204042	3291	204042

\*\* The rates have been converted into INR with estimated exchange rate of 1 USD = INR 62, however billing will be on USD or INR equivalent to USD at the rate applicable on the date of service.

Note:-

- 1 All the Charges mentioned above include the prevailing concession fee, rolyalty, airport levy charged by the Airport Operator.
- 2 Tariff determined as above will be maximum tariff to be charged from the users including Non-Schedule Operators (NSOP) for the same type of Aircraft for the ground handling service, no other charges to be levied over and above the approved tariff.
- 3 All the charges mentioned above are excluding statutory taxes and other levied as and when applicable.