

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण

ऐरा भवन, प्रशासनिक कॉम्पलेक्स,

सफदरजंग एयरपोर्ट,

नई दिल्ली -110003

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दिनांक : 25 अप्रैल, 2019

विषय : दूसरी नियंत्रण अवधि के लिए छत्रपति शिवाजी अंतर्राष्ट्रीय हवाई अड्डे, मुम्बई पर बहुवर्ष टैरिफ प्रस्ताव और वार्षिक टैरिफ प्रस्ताव (2019-20 से वित्त वर्ष 2020-21) के संदर्भ में मैसर्स मुम्बई कॉर्पोरेशन सर्विसेज सेन्टर एयरपोर्ट प्राइवेट लिमिटेड (एमसीएससीएपीएल) के लिए अंतर्राष्ट्रीय कॉर्पोरेशन हैंडलिंग सेवाएं प्रदान करने के मामले में।

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उपरोक्त विषय पर दिनांक 25 अप्रैल, 2019 का टैरिफ परामर्श पत्र सूचना और अनुपालन के लिए संलग्न है।

उपरोक्त परामर्श पत्र सं. 02/2019-20 पर हितधारकों से लिखित साक्ष्य- आधार राय, टिप्पणियां और सुझाव प्रस्तुत करने की अंतिम तिथि 15 मई, 2019 है।

भवदीया,

गीता साहू  
25.04.19

(गीता साहू)

सहायक महाप्रबंधक (वित्त)

**TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL AND ANNUAL TARIFF PROPOSAL (FY.2019-20 to FY.2020-21) FOR THE SECOND CONTROL PERIOD IN RESPECT OF M/s MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED (MCSCAPL) FOR PROVIDING INTERNATIONAL CARGO HANDLING SERVICES AT CHHATRAPATI SHIVAJI INTERNATIONAL AIRPORT,MUMBAI.**

**New Delhi: 25<sup>th</sup> April, 2019**

**AERA Building  
Administrative Complex  
Safdarjung Airport.  
New Delhi.**

## 1. Brief Background:

M/s Mumbai Cargo Service Center Airport Private Limited (herein under referred to as “**MCSCAPL**”) is one of the Cargo Handling agencies appointed by Mumbai International Airport Ltd. (MIAL) for carrying out International Cargo Services at Chhatrapati Shivaji International Airport, Mumbai (CSIA) vide Agreement dated 23.11.2017. MCSCAPL started their operations at Chhatrapati Shivaji International Airport, Mumbai (CSIA) from 16<sup>th</sup> April, 2018.

## 2. MYTP/ATP/ACS Submissions made by M/s MCSCAPL for 2<sup>nd</sup> control period.

M/s MCSCAPL submitted their MYTP/ATP for FY 2019-20 & FY 2020-21 vide Letter dated 30.01.2019. Further, M/s MCSCAPL submitted the following documents for the determination of MYTP/ATP for Second Control Period:

- a) Audited Balance Sheet for FY 2017-18 and Unaudited for 2018-19 (till December 2018) (**Annexure I**).
- b) Unaudited Annual Compliance Statement (ACS) for 2018-19 (till December 2018) (**Annexure II**).
- c) The Concession Agreement entered with MIAL.
- d) Key User Agreements for examination of the Authority.
- e) The evidence/minutes of the stakeholder consultation conducted on 24<sup>th</sup> September, 2018(1<sup>st</sup> Round) & 12<sup>th</sup> October, 2018 (2<sup>nd</sup> Round) for the proposed tariff (**Annexure III**).

## 3. Principles for Determination of Aeronautical Tariff under “Light Touch Approach”.

3.1 The Authority vide its Order No. 12/2010-11 dated 10.01.2011 and Direction No. 04/2010-11 issued on 10.01.2011 finalized its approach in the matter of Regulatory Philosophy and Approach in Economic Regulation of the Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft at the major airports and issued the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and supply of Fuel to the Aircraft) Guidelines, 2011 (“the Guidelines”).

3.2 In accordance, to above mentioned AERA Guidelines and Directions the following procedure is followed:

### a) Stage 1: **Materiality:**

$$\text{Materiality Index (MIg)} = \frac{\text{Cargo Volume at Mumbai Airport}}{\text{Total Cargo Volume at major airports}} \times 100$$

$$\begin{aligned} \text{The materiality index at Mumbai Airport} &= 694260/2489139 \\ &= 27.89\%. \end{aligned}$$

The percentage share of Cargo Handling for CSIA, Mumbai for the FY 2014-15 is 27.89% which is more than 2.5% Materiality Index (MIg) for the above subject service. Hence the regulated service is deemed as ‘**Material**’ for the second control period.

b) Stage 2: **Competition:** As per the information available the following Cargo operators are operating International Cargo services at Chhatrapati Shivaji International Airport, Mumbai (CSIA).

- a) M/s Air India Air Transport Service Limited (AIATSL).
- b) M/s Mumbai Cargo Service Centre Airport Private Limited (MCSCAPL).



Hence in the instance case, there are two International Cargo Handling service providers; therefore the service is deemed '**Competitive**'.

3.3 Stage 3: **Reasonableness of existing User Agreement(s)**: M/s MCSCAPL has submitted the valid User Agreements for Mumbai International Airport. Till date none of the Users has complained on the Cargo Handling services of MCSCAPL. M/s MCSCAPL has submitted the copy of Concession Agreement with MIAL for the scrutiny of Authority.

3.4 M/s MCSCAPL has submitted documentary evidence of conducting the stakeholder consultation with the users.

#### 4. **Authority's Examination on the proposal.**

4.1 The services rendered by M/s MCSCAPL for providing International Cargo Handling facility at Mumbai Airport are aeronautical services in terms of section 2(a) of the Airports Economic Regulatory Authority of India Act, 2008 (Act) and under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.

4.2 M/s MCSCAPL started their International Cargo Handling Operations from 16<sup>th</sup> April, 2018 and submitted the Annual Compliance Statement (ACS) for the FY2018-19 (upto December 2018) for Second control period. MCSCAPL has submitted the MYTP/ATP for FY 2019-20 & FY2020-21 of second control period. M/s MCSCAPL has also submitted evidence of stakeholder consultation meeting.

4.3 M/s MCSCAPL has proposed an increase of 22% in FY2019-20 and 6% for FY2020-21 in the components of the proposed ATP from the existing tariff (ad-hoc tariff based on the approved tariff of M/s Concor) **Annexure-IV**. Considering the ACS and other financials submitted by MCSCAPL an Aggregate Revenue Required (ARR) is been calculated. Based on the ARR calculations the Authority proposes a tariff increase of 15% for FY2019-20 and 3% for FY2020-21. Further, the Authority decided that the increase/hike in tariff for FY2019-20 and FY2020-21 and its implications would be analysed/scrutinised at the end of Second Control Period. The brief of calculations and the projections assumed is as follows:

Particulars	(2018-19) Actuals till December	Averaging for the complete FY 2018-19	2019-20	2020-21
Increase in Volume	316729	422305	443421	465592
Regulated Revenue including increase in Volumes	304.23	406.00	426.00	515.44
OPEX	95.18	126.91	152.29	182.75
CAPEX	312.12	312.12	0.00	0.00
Return on Average RAB	20.88	20.56	30.69	29.00
ARR	317.98	421.94	490.89	532.85
Tariff % increase required from existing tariff	-----	-----	15.00%	3.00%

Projections taken to arrive at ARR is as follows:

a) Projected Volume increase taken at 5%.

b) Return on Average RAB taken at 11%.



## 5. Proposal

The Authority, after careful consideration of the MYTP and ATP for FY 2018-19, FY2019-20 & FY2020-21 makes the following proposal for stakeholder consultation:

- 5.1 The service for International Cargo handling being provided by M/s MCSCAPL at Chhatrapati Shivaji International Airport, Mumbai (CSIA) is “**Material and Competitive**”. Therefore the Authority proposes to adopt “**Light Touch Approach**” for determination of tariffs for the FY 2018-19 to FY 2020-21 of 2<sup>nd</sup> control period.
- 5.2 Considering the facts/calculations at para 4.3, the Authority proposes 15% increase in tariff for FY2019-20 and 3% increase in tariff for FY2020-21 (Year on Year). The proposed tariff card is attached as **Annexure-V**. The shortfall created or excess revenue generated due to the above mentioned determined tariff would be carried forward/adjusted in next control period after true up.
- 5.3 Tariff proposed as above will be tariff to be charged. No other charge is to be levied over and above the proposed tariff. In case the agency/ISP provides any discount to the customer without consent of AERA, the same will not be taken into account for true up.
- 5.5 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response here to and by making such decision fully documented and explained in terms of the provisions of the Act.
6. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, latest by **15<sup>th</sup> May, 2019** at the following address:

**AGM (Fin.),  
Airports Economic Regulatory Authority of India,  
AERA Building,  
Administrative Complex,  
Safdarjung Airport,  
New Delhi- 110003.  
Email- [gita.sahu@aera.gov.in](mailto:gita.sahu@aera.gov.in)**

**Tel: 011-24695043  
Fax: 011-24695048**

**Chairperson (I/c)**

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**BALANCE SHEET AS AT 31ST MARCH 2018**

PARTICULARS	Note No.	Amounts in Rs. As at March 31st, 2018
<b>EQUITY AND LIABILITIES</b>		
<b>SHAREHOLDERS' FUNDS</b>		
Share capital	2	2,85,71,430
Reserves & surplus	3	2,73,41,507
		5,59,12,937
<b>NON CURRENT LIABILITIES</b>		
Long term borrowings	4	4,40,94,60,000
		4,40,94,60,000
<b>CURRENT LIABILITIES</b>		
Trade payable	5	
-Micro, Small and medium Enterprises		
-Other than Micro, Small and Medium Enterprises		1,73,826
Other current liabilities	6	79,00,64,697
		79,02,38,523
<b>TOTAL</b>		<b>5,25,56,11,460</b>
<b>ASSETS</b>		
<b>NON-CURRENT ASSETS</b>		
a) Fixed Assets	7	
(i) Tangible assets		70,838
(ii) Intangible assets		1,08,318
(iii) Capital work-in-progress		3,10,79,34,192
		3,10,81,13,349
b) Long term loans and advances	8	2,07,05,65,750
		<b>5,17,86,79,099</b>
<b>CURRENT ASSETS</b>		
Trade receivables	9	
Cash & cash equivalents	10	6,69,37,876
Short Term Loans and Advances	11	99,94,484
		<b>7,69,32,360</b>
<b>TOTAL</b>		<b>5,25,56,11,460</b>

**Significant Accounting Policies**

1

The notes referred to above form an integral part of the financial statements

As per our attached report of even date

For Yashpal Kumar & Co.  
Chartered Accountants  
Firm Reg no :111733W

For and on behalf of the Board of Directors  
Mumbai Cargo Service Center Airport Private Limited

Yashpal Kumar  
Proprietor  
Membership No 34460  
Place : Mumbai  
Date : 20 JUN 2018



Tushar Jani  
Director  
DIN NO. 00192621  
Place : Mumbai  
Date :



Khushroo Dubash  
Director  
DIN NO. 00199661

For Mumbai Cargo Service Center Airport Pvt. Ltd.

Authorised Signatory



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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**STATEMENT OF PROFIT AND LOSS FOR THE PERIOD 17TH MARCH, 2017 (BEING THE INCORPORATION DATE ) TO 31ST MARCH, 2018**

Amounts in Rs.

For The period ended  
Mar 31, 2018

PARTICULARS	Note No.	
<b>Revenue</b>		
Revenue from operations	12	-
Other Income	13	5,16,057
<b>Total Revenue</b>		<b>5,16,057</b>
<b>Expenses</b>		
Employee benefits expense	14	-
Finance Cost	15	3,72,09,315
Depreciation and amortisation expense	7	343
Other expenses	16	71,43,467
<b>Total Expenses</b>		<b>4,43,53,125</b>
<b>Profit before exceptional and extraordinary items and tax</b>		<b>(4,38,37,068)</b>
<b>Exceptional items</b>		-
<b>Profit before extraordinary items and tax</b>		<b>(4,38,37,068)</b>
<b>Extraordinary items</b>		-
<b>Profit before tax</b>		<b>(4,38,37,068)</b>
<b>Tax expense:</b>		
Current tax		-
Short/(Excess) provision of tax		-
<b>Profit for the period</b>		<b>(4,38,37,068)</b>
<b>Earning per share -Basic &amp; Diluted (Rs.)</b>	20	<b>(15.34)</b>

**Significant Accounting Policies**

1

The notes referred to above form an integral part of the financial statements

As per our attached report of even date

For Yashpal Kumar & Co.

Chartered Accountants

Firm Reg no :111733W

Yashpal Kumar  
Proprietor

Membership No 34404

Place : Mumbai

Date :



For and on behalf of the Board of Directors

Mumbai Cargo Service Center Airport Private Limited

Tushar Jani

Director

DIN NO. 00192621

Place : Mumbai

Date :

Khushroo Dubash

Director

DIN NO. 00199661



For Mumbai Cargo Service Center Airport Pvt. Ltd.

Authorised Signatory

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**UNAUDITED BALANCE SHEET AS AT 31ST DECEMBER 2018**

*Amounts in Rs.*

<b>PARTICULARS</b>	<b>As at December 31st, 2018</b>	<b>As at March 31st, 2018</b>
<b>EQUITY AND LIABILITIES</b>		
<b>SHAREHOLDERS' FUNDS</b>		
Share capital	2,85,71,430	2,85,71,430
Reserves & surplus	10,01,68,134	2,73,41,507
	12,87,39,564	5,59,12,937
<b>NON CURRENT LIABILITIES</b>		
Long term borrowings		
Secured Loan	4,17,56,25,000	4,40,94,60,000
	4,17,56,25,000	4,40,94,60,000
<b>CURRENT LIABILITIES</b>		
Trade payable		
- Micro, Small and medium Enterprises	-	-
- Other than Micro, Small and Medium Enterprises	12,71,03,448	1,73,826
Other current liabilities	62,08,98,022	5,98,68,354
Unsecured Compulsorily Convertible Debentures	73,01,96,000	73,01,96,000
	1,47,81,97,470	79,02,38,180
<b>TOTAL</b>	<b>5,78,25,62,033</b>	<b>5,25,56,11,117</b>
<b>ASSETS</b>		
<b>NON-CURRENT ASSETS</b>		
a) Fixed Assets		
(I) Tangible assets	3,12,06,79,500	70,838
(II) Intangible assets	3,62,525	1,08,318
(III) Capital work-in-progress	-	3,10,79,34,192
	3,12,10,42,025	3,10,81,13,349
(-) Depreciation	(13,76,76,679)	(343)
Net Fixed Assets	2,98,33,65,346	3,10,81,13,006
b) Long term loans and advances	2,07,05,67,750	2,07,05,65,750
	<b>5,05,39,33,096</b>	<b>5,17,86,78,756</b>
<b>CURRENT ASSETS</b>		
Trade receivables	13,40,22,567	-
Cash & cash equivalents( Incl DSRA of Rs.15.58 Crores)	40,72,79,919	6,69,37,877
Short Term Loans and Advances	18,73,26,451	99,94,484
	<b>72,86,28,937</b>	<b>7,69,32,361</b>
<b>TOTAL</b>	<b>5,78,25,62,033</b>	<b>5,25,56,11,117</b>

For Mumbai Cargo Service Center Airport Pvt Ltd

  
**Hrish Shetty**  
 Authorised Signatory

Place: Mumbai


Date: 25th February 2019



**MUMBAI CARGO SERVICE CENTER AIRPORT PVT LTD**  
**Statement of Profit & Loss for the period 31st December 2018**

PARTICULARS	Amounts in Rs.	
	As at December 31st, 2018	As at March 31st, 2018
<b>Revenue</b>		
Revenue from Operations	3,04,22,69,161	-
Other Income ( Bank Interest)	14,90,583	5,16,057
<b>Total Revenue</b>	<b>3,04,37,59,744</b>	<b>5,16,057</b>
<b>Expenses</b>		
Employee Benefit Expenses	61,60,08,226	-
Finance Cost	36,21,29,565	3,72,09,315
Depreciation & Amortisation Exp.	13,76,77,022	343
Other Expenses	1,81,59,03,967	71,43,467
<b>Total Expenses</b>	<b>2,93,17,18,780</b>	<b>4,43,53,125</b>
<b>Profit Before Exceptional &amp; Extraordinary Items &amp; Tax</b>	<b>11,20,40,964</b>	<b>(4,38,37,068)</b>
<b>Exceptional Items</b>	-	-
<b>Profit before Extraordinary Items &amp; Tax</b>	<b>11,20,40,964</b>	<b>(4,38,37,068)</b>
<b>Extraordinary Items</b>	-	-
<b>Profit Before Tax</b>	<b>11,20,40,964</b>	<b>(4,38,37,068)</b>
<b>Tax</b>	<b>3,92,14,338</b>	-
<b>Profit After Tax</b>	<b>7,28,26,627</b>	<b>(4,38,37,068)</b>

For Mumbai Cargo Service Center Airport Pvt Ltd

  
**Harish Shetty**  
 Authorised Signatory

Place: Mumbai  
 Date: 25th February 2019

**For Annual Tariff Yr 2018-19 (upto Dec 2018)**

*All figures in Crores*

<b>CONFIDENTIAL - NOT FOR PUBLIC DISCLOSURE</b>	
<b>Mumbai Cargo Service Center Airport Pvt Ltd.</b>	
<b>Form F 16: Performance report for the Tariff Year ( ref: Section A1.9 of Appendix I)</b>	
<b>Particulars</b>	<b>Provisional for the Tariff Year (FY 2018-19 (upto Dec 2018))</b>
Total Revenue from Regulated Service (1)	304.23
Total revenue from services other than Regulated Services (2)	0.15
Operating Expenditures (3)	279.40
Depreciation (4)	13.77
Total Expenditure (3) + (4) = (5)	293.17
Regulatory Operating Profit (1) + (2) - (5) = (6)	11.21
Capital Expenditure (7)	312.12
Opening RAB (8)	-
Disposals/ Transfers/Adjustments (9)	-
Closing RAB (8) + (7) - (4) - (9) = (10)	298.35
Average RAB (8) + (10)/2 = (11)	149.18
Total Volume (Cargo/ Fuelthroughput/ ATM (12) (in MT)	3,16,729
Actual yield per unit (1/12)	9,605

**for Mumbai Cargo Service Center Airport Pvt Ltd**

  
**(Authorised Signatory)**



Annexure - III



CARGO SERVICE CENTER



Mumbai Cargo Service Center Airport Pvt Ltd. ("MCSCAPL")

Minutes of the meeting held on 24<sup>th</sup> September, 2018 at 12.45 p.m. (1<sup>st</sup> Round) of Stake Holders Consultation for Annual Tariff Proposal for 2018-19 and Multi Year Tariff proposal for the second Control Period.

List of Participants: Enclosed Attendance Sheet

Location: MIAL Big Conference Hall, First Floor Import Heavy Building, Air Cargo Complex, Sahar Road, Andheri East Mumbai 400099

The CEO of MCSCAPL Mr. Venugopal Bangera, introduced himself and welcomed all the participants who had come to attend the meeting. He thanked them for having taken time out of their busy schedules to participate in the meeting.

Mr. Venugopal then made a presentation to the cargo stakeholders where in shared the following details

- 1) Background of CSC & SATS
- 2) Insights on the MCSCAPL. (MIAL appointed JV w.e.f 16<sup>th</sup> April 2018)
- 3) Growth of Aircargo business.
- 4) Growth of Aircargo business in MIAL
- 5) Operations developments and various initiatives taken by MIAL.
- 6) Operations and development initiatives taken by MIAL
- 7) Initiatives taken by MIAL to facilitate faster clearances and reduction in dwell time.
- 8) Vehicle management initiatives taken by MIAL.
- 9) Setting up of training center for training and development of staff.
- 10) Facilitating direct GST benefit to importers. (Pure agent)
- 11) E initiatives such as developing a web-based application GMAX for the Cargo Terminal, Cargo Mobile application, and being the leader in e-freight initiative.
- 12) Consistent Service Performance delivered by Mumbai Cargo Terminal and the various Operations Milestones achieved in the FY 18.
- 13) Cargo Infrastructure developed in last three years (FY16 – FY18) at the Mumbai Airport to the tune of INR 52 crores.
- 14) Cargo Infrastructure development proposed by MCSCAPL from FY19 to FY21 which is to the tune of INR 280 crores. These developments towards a) Expansion of Import warehouse capacity; b) Further expansion of International Cargo Terminal; c) High end X-Ray machines; d) Renovation of security Main-gate and Access Control; e) Repairs to ACC & Fire fighting equipment; f) Export Heavy shed expansion; g) Other infrastructure development
- 15) Shared various Industry / Regulatory / Trade / Airline recognitions received for Mumbai Cargo Terminal
- 16) Shared Comparison of Mumbai Tariff with a comparable Airport Tariff (Delhi).





- The Export TSP Charges of Delhi is 73% higher than Mumbai charges for GEN/SPL/VAL and 149% higher for Export Pharmaceuticals, similarly Export Demurrage charges in Delhi is around 68% higher than Mumbai charges
- The Import TSP Charges in Delhi is 53% higher than Mumbai charges, even Import Demurrage charges in Delhi is 75% higher than Mumbai charges

17) Shared a slide of Increased Operating Costs during FY16 to FY 18.

- During the period FY 16 to FY18, the Handling expenses increased by 34%, Payroll expenses increased by 22%, Utility expenses increased by 11% and Outsourcing expenses increased by 53%. The overall average expenses increased by 30%
- F.Y 18-19 there has been further increase in operating cost mainly on account of payroll, handling and security measure cost to the tune of 12 to 15% as against previous year.
- In the last 12 years, Mumbai has revised cargo tariff only once, whereas Delhi has revised 04 times and their charges have increased by 2 times (100%).

18) MCSCAPL proposed Tariff for the period 2018-19 for Export & Import International Cargo Handling at Mumbai Airport.

- After proposing the increase in Mumbai Tariff, Export TSP Charges in Delhi is still 28% higher than Mumbai, similarly Export Demurrage charges in Delhi is still 53% higher than Mumbai.
- After proposing the increase in Mumbai Tariff, Import TSP Charges is still 24% higher than Mumbai and Import Demurrage charges in Delhi is still 30% higher than Mumbai

Venugopal Bangera also emphasized that the Mumbai Air Cargo Terminal, has been a most Efficient Air Cargo Terminal - significant developments has been brought in Infrastructure, Improvements in Process and Efficiency with an endeavour of benchmarking Mumbai Air Cargo Terminal and its services with the global standards.

Mr Manoj Singh Sr VP Cargo MIAL, also explained to the cargo stakeholders :

- Development of infrastructure would happen in a time bound manner .
- The complete revamp the entry gate and how various other initiatives such as SMS system would facilitate the entry and quick turn around of vehicles inside the terminal
- Upcoming Pharma and Agro -Terminal which would add to the capacities and through put of cargo and dramatically improve the truck turn around time .
- A complete revamp of the Import warehouse was being planned to increase the storage space inside the warehouse after due consultation with cargo stakeholders.
- The revamp of the export shed would increase the through put capacity .
- MIAL Urban Planning team has been working in close coordination with the State Government Authorities to develop a 3 lane approach to Cargo Complex .
- Thanked all the stakeholders for the support extended to MIAL as this is the only airport in India which work 24X7. He also emphasized that these efforts need to be backed by complimentary infrastructure to achieve optimization of terminal and faster clearances .





On completion of the presentation by Venugopal Bangera, he requested all the stakeholders to share their feedback on the above Tariff proposed by MCSCAPL.

A) Mr Dushyant Mulani of Bombay Custom Broking Association, appreciated Mumbai air cargo terminal as one of the best air cargo terminals in India in terms of cargo handling facilities, process and efficiency. He further appreciated MIAL for the timely infrastructure developments and initiatives in terms of e-freight, 24x7 operations and IT developments. He made the following submissions to MCSCAPL:

- The infrastructure development should be time bound. BCBA wanted to see increase in docking area and more space for general cargo.
- Approach road to Air Cargo Complex to be further developed with coordination and support of state government authorities
- Import warehouse infrastructure needs to be further enhanced
- The requirement of hard copy of the AWB has to be completely eliminated in the Import Cargo Handling process.
- BCBA wants Mumbai to flourish and move forward and hence any increase in Tariff would be counter productive.
- MCSCAPL should involve/ invite all stake holders , associations, trade bodies in such meetings.
- Comparison should be made not with Delhi but with Sea and any increase in rate could lead to cargo being diverted to sea. He requested MCSCAPL to avoid any increase in tariff for the current year.

**In reply to Mr Dushyant, Manoj Singh/ MIAL explained that :**

- MIAL was continuously striving to bring about improvements and developments in the Air Cargo Complex .
- Any expansion of development plan would be finalized after consulting the stake holders involved. MIAL/MCSCAPL will be coming up with DO acceptance processes and procedures which would help in the ease of doing business .
- The cost of doing business had increased over the past so many years
- As part of request from BCBA in the past to ease the process of odd size cargo in CLF area, MIAL has created new Export Heavy and Bonded Cargo terminal.
- Import cargo operations process will be further strengthened by complete revamping of infrastructure facilities in the coming years

**In reply to Mr Dushyant, Venugopal / MCSCAPL further explained on increasing in the overall cost:**

- the Handling expenses increased by 34%, Payroll expenses increased by 22%, Utility expenses increased by 11% and Outsourcing expenses increased by 53%. The overall average expenses increased by 30% from FY16 to FY18
- F.Y 18-19 there has been further increase in operating cost mainly on account of payroll, handling and security measure cost to the tune of 12 to 15% as against previous year.
- Investment in Cargo Infrastructure development in last three years (FY16 – FY18) at the Mumbai Airport to the tune of INR 52 crores.



CARGO SERVICE CENTER



- Further investment in Cargo Infrastructure development proposed by MCSCAPL from FY19 to FY21 which is to the tune of INR 280+ crores.

B) Mr T A Varghese ACCI submitted that tariff increase should be postponed for next FY.

**MCSCAPL** / Mr Venugopal, informed that the proposed tariff for 2018-19 shall be filed with AERA after Nov'18, which means 6-8 month for the tariff period 2018-19 has already completed, left with only 3-4 months period for claiming the increased tariff. Hence to that extent the rate increase is deferred by 7-8 months of the tariff period 2018-19.

C) Raghav of AMTOI suggested that MIAL should take initiative and resolve all issues with AI in the interest of Air Cargo business in Mumbai.

D) Mr Chandrashekar of Ingarm Micro said that with the rate hike MIAL/MCSCAPL tariff would be higher than Delhi. He also said that MIAL/MCSCAPL should have volume based discount offers to attract more cargo to the terminal.

**MCSCAPL** / Venugopal clarified that the tariff referred by Mr Chandrashekar was old tariff and not the recent approved tariff of Delhi. He further explained that the proposed tariff is much lower than the current published and approved tariff of Delhi cargo terminal operator of similar size.

E) Mr Bharat Thakkar wanted the PCT online carting should start with immediate effect.

F) Mr Bharat Thakkar process of stake holder consultation should be in accordance with guidelines issued by AERA.

Mr Manoj Singh assured that the consultation process was in accordance with the above guideline.

Mr. Venugopal, CEO – MCSCAPL, summed it up requesting stakeholder to support the increase in tariff which is rational considering the development need of Mumbai Cargo Terminal and meet its objective to be one of the efficient Cargo Terminal Operation in India for the benefit of all the Stakeholders.



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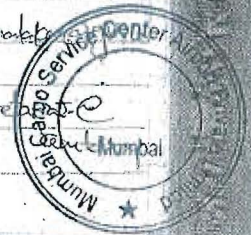


MUMBAI CARGO SERVICE CENTER AIRPORT PVT LTD

STAKEHOLDERS MEETING 24th September 2018 at 12:45 P.M.

AT MIAL CONFERENCE ROOM IMPORT HEAVY BLD AIRCRAFT COMPLEX  
ANAPUR 1 (E) MUMBAI 19

SERIAL	NAME	Company / Association	Phone	Email ID
1	SMRITHI KUMAR JEE	MESCAPL	9324003618	Smrithi.Jee@escindia.in
2	Deep Arora	"	9820457170	deep.arora@escindia.in
3	VISHWANATHAN NAIR	"	9821069280	vishwanathan.nair@escindia.in
4	Harpreet Makol	FIEO	9768222255	harpreet.makol@fio.org
5	Dhananjay Sharma	FIEO	9701922617	dhananjay@fio.org
6	Charlaly Melita	ACAAI	9820106805	charlaly@etpl.com
7	Ketan Desai	BCBA	5819500551	Ketan@SK-agency.in
8	Kaushal Thakkar	BCBA	9821032019	Kaushal@help.com
9	Parvath R. Sanyal	BCBA	9152021776	Parvath@balaya.co
10	T.A. LARGHESG	ACAAI	9833402051	Varghese@wavy.com
11	Bharat J. Thakkar	ACAAI	984042848	thakkarbharat3@gmail.com
12	DUSHYANT MULLANI	BCBA	9820204744	dushyant@chimji.com
13	Sanjeev Harale	BCBA	9819650121	sanjeev@iport.co.in
14	MOHAMED NAIR	MIA	9819107886	mohamed.nair@iport.co.in
15	R. Kamalakar Singh	MIA	7506337826	r.kamalakar@iport.co.in
16	Raghav Uchit	APTOI	9167764899	Secret@aptoi.com





MUMBAI CARGO SERVICE CENTER AIRPORT PVT LTD.  
 STAKEHOLDER MEETING 24<sup>th</sup> Sep, 2018 at 12.45 PM  
 AT MIAL CONFERENCE ROOM, IMPORT HEAVY BUILDING, AIR CARGO  
 COMPLEX, ANOHERICE, MUMBAI-99.

Sr. No.	NAME	COMPANY / ASSOCIATION	PHONE	EMAIL ID
17.	Chandrashekhar Thakur	Ingram Micro	9987030624	chandrashekhar.thakur@ingrammicro.com
18	JOY JOHN	CORA LOGISTICS	9820058639	
19.	Suwendra Singh	Maprum Cargo	993008387	
20	RAVI PRASAD	CARRICORN LOGISTICS	9702001140	
21	Ashok Satavase	MIAL Security	9892019418	ashok.satavase
22	A.V.S.R. MURTHY	MIAL Cargo	9820856230	murthy.dhishankar@csia.gov.in
23	Sushant Agarwal	MIAL	8767190280	sushant.f.ajga@gvk.com
24	Saunav Bhargava	MIAL	9833357554	Saunav.bhargava@gvk.com
25	Ch. Lokesh (Retd)	MIAL	9833301542	lokeshrathore@csia.gov.in
26	Hemish Shetty	MCSOPL	9821510394	hemishshetty@in







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**Mumbai Cargo Service Center Airport Pvt Ltd. ("MCSCAPL")**

**Minutes of the meeting held on 12<sup>th</sup> October. 2018 at 2.30 p.m. (2<sup>nd</sup> Round) of Stake Holders Consultation for Annual Tariff Proposal for 2018-19 and Multi Year Tariff proposal for the second Control Period.**

List of Participants: Enclosed Attendance Sheet

Location: MIAL Big Conference Hall, First Floor Import Heavy Building, Air Cargo Complex, Sahar Road, Andheri East Mumbai 400099

The CEO of MCSCAPL Mr. Venugopal Bangera, introduced himself and welcomed all the participants who had come to attend the meeting. He thanked them for having taken time out of their busy schedules to participate in the meeting and also conveyed that for those few who could not attend this meeting, it is planned to have second round of meeting.

Mr. Venugopal then made a presentation to the cargo stakeholders where in shared the following details

- 1) Background of CSC & SATS
- 2) Insights on the MCSCAPL. (MIAL appointed JV w.e.f 16<sup>th</sup> April 2018)
- 3) Growth of Aircargo business.
- 4) Growth of Aircargo business in MIAL
- 5) Operations developments and various initiatives taken by MIAL.
- 6) Operations and development initiatives taken by MIAL
- 7) Initiatives taken by MIAL to facilitate faster clearances and reduction in dwell time.
- 8) Vehicle management initiatives taken by MIAL.
- 9) Setting up of training center for training and development of staff.
- 10) Facilitating direct GST benefit to importers. (Pure agent)
- 11) E initiatives such as developing a web-based application GMAX for the Cargo Terminal, Cargo Mobile application, and being the leader in e-freight initiative.
- 12) Consistent Service Performance delivered by Mumbai Cargo Terminal and the various Operations Milestones achieved in the FY 18.
- 13) Cargo Infrastructure developed in last three years (FY16 – FY18) at the Mumbai Airport to the tune of INR 52 crores.
- 14) Cargo Infrastructure development proposed by MCSCAPL from FY19 to FY21 which is to the tune of INR 280 crores. These developments towards a) Expansion of Import warehouse capacity; b) Further expansion of International Cargo Terminal; c) High end X-Ray machines; d) Renovation of security Main-gate and Access Control; e) Repairs to ACC & Fire fighting equipment; f) Export Heavy shed expansion; g) Other infrastructure development.
- 15) Shared various Industry / Regulatory / Trade / Airline recognitions received for Mumbai Cargo Terminal
- 16) Shared Comparison of Mumbai Tariff with a comparable Airport Tariff (Delhi).



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- The Export TSP Charges of Delhi is 73% higher than Mumbai charges for GEN/SPL/VAL and 149% higher for Export Pharmaceuticals, similarly Export Demurrage charges in Delhi is around 68% higher than Mumbai charges
  - The Import TSP Charges in Delhi is 53% higher than Mumbai charges, even Import Demurrage charges in Delhi is 75% higher than Mumbai charges
- 17) Shared a slide of Increased Operating Costs during FY16 to FY 18.
- During the period FY 16 to FY18, the Handling expenses increased by 34%, Payroll expenses increased by 22%, Utility expenses increased by 11% and Outsourcing expenses increased by 53%. The overall average expenses increased by 30%
  - F.Y 18-19 there has been further increase in operating cost mainly on account of payroll, handling and security measure cost to the tune of 12 to 15% as against previous year.
  - In the last 12 years, Mumbai has revised cargo tariff only once, whereas Delhi has revised 04 times and their charges have increased by 2 times (100%).
- 18) MCSCAPL proposed Tariff for the period 2018-19 for Export & Import International Cargo Handling at Mumbai Airport.
- After proposing the increase in Mumbai Tariff, Export TSP Charges in Delhi is still 28% higher than Mumbai, similarly Export Demurrage charges in Delhi is still 53% higher than Mumbai.
  - After proposing the increase in Mumbai Tariff, Import TSP Charges is still 24% higher than Mumbai and Import Demurrage charges in Delhi is still 30% higher than Mumbai

Venugopal Bangera also emphasized that the Mumbai Air Cargo Terminal, has been a most Efficient Air Cargo Terminal - significant developments has been brought in **Infrastructure**, Improvements in **Process** and **Efficiency** with an endeavour of **benchmarking Mumbai Air Cargo Terminal and its services with the global standards**.

On completion of the presentation by Venugopal Bangera, he requested **all the stakeholders to share** their feedback on the above Tariff proposed by MCSCAPL.

A) Mr. Pramod Sant of Siemens thanked Mr. Venugopal for the detailed presentation and expressed his following views and suggestion;

- i. The meeting should be given appropriate notice in **advance to attend the meeting**, as such he couldn't attend the 1st **meeting** by MCSCAPL.

**MCSCAPL** noted his views and said it is for that reason the 2<sup>nd</sup> roundup meeting was planned.

- ii. He further emphasized in ease of doing business and suggested deduction of transaction cost is paramount importance to enable ease of doing business.

**MCSCAPL** answered that the share of cost in the whole value chain of transaction is hardly 2-3% of the entire transaction cost. Nevertheless, MCSCAPL has put in detail explanation for revision in tariff.

- iii. He appreciated the details in the presentation in respect to various increase in cost and addition investment made by MCSCAPL but also requested to include details of earnings.



Mumbai Cargo Service Center Airport Private Limited  
Reg. Office: B-201 Polaris, Off Marol Maroshi Road, Andheri East, Mumbai - 400 059 | Tel: +91-22-40433900, Fax: +91-22-29205768  
[www.cscindia.in](http://www.cscindia.in)

CIN No. U63040MH2017PTC292564



MCSCAPL answered that the major cause of revision of tariff has already been presented to the stake holders such as increase in operating cost and investment in infrastructure development. The other details such as earning, return on investment etc. is been provided to AERA as a part of compliance who will be determining the final tariff order.

- iv. Outsource activity should reduce the cost rather increasing the cost;  
MCSCAPL responded that the outsource is primarily towards high wage cost.
- v. He also said that other airport service is improving with better infrastructure. Further, he also said demurrage period being reduced, the throughput of Cargo has gone up, which should translate into saving to the Cargo Terminal Operator.

MCSCAPL replied that the through put has gone up, however,

- the Handling expenses increased by 34%, Payroll expenses increased by 22%, Utility expenses increased by 11% and Outsourcing expenses increased by 53%. The overall average expenses increased by 30% from FY16 to FY18
- F.Y 18-19 there has been further increase in operating cost mainly on account of payroll, handling and security measure cost to the tune of 12 to 15% as against previous year.
- Increase in cargo throughput demanded Investment in Cargo Infrastructure development in last three years (FY16 – FY18) at the Mumbai Airport to the tune of INR 52 crores.
- Further investment in Cargo Infrastructure development proposed by MCSCAPL from FY19 to FY21 which is to the tune of INR 280+ crores.
- Further with respect to demurrage period though free hours are reduced, the start time for demurrage charges is now changed from Aircraft arrival time to Segregation time.

- B) Mr. Kotian from Reliance industry, suggested truck management at Air Cargo Complex should be improvised for efficient movement and Volume discount should be given for services provided. He further expressed that GST required digital signature to be affixed on TSP to claim credit easily.
- C) Mr. T.A. Varghese President ACCAI said that the trade is generally happy with the overall development at the Mumbai Cargo Terminal and indicated that there is no objection in increase in MCSCAPL tariff rate. However, this should be applied on the phased manner based on the completion of the new project.
- D) Mr. Dushyant Mulani of Vice president of BCBA expressed that he is very happy with the management of Air Cargo operations at Mumbai Airport and with the current/ future development happening at Air Cargo Complex which has enable to trade increase their business from Mumbai gateway. Also requested MCSCAPL to defer the increase in rates by one more year to recover past recession.

MIAL / Mr. Manoj, once again explained the need to increasing the tariff is primary to recover the cost of operation and investment being made in the complex which will help trade to increase their Volume from the facility with minimal time. Also emphasized that Mumbai Airport tariff were never revised in 12 years except once in 2016 and still the average tariff rate is approximately 75% lower than the corresponding tariff rate of similar Airport i.e. Delhi and further informed that proposed version of Mumbai Cargo tariff





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will be still lower than Delhi Airport by 25%. Hence it is imperative to have fare balance in charges to be collected by the Concessioner MCSCAPL.

MCSCAPL / Mr Venugopal, also informed that the proposed tariff for 2018-19 being filed with AERA after Nov'18, which means 6-8 month for the tariff period 2018-19 has already completed, left with only 3-4 months period for claiming the increased tariff. Hence to that extent the rate increase is deferred by 7-8 months of the tariff period 2018-19.

Mr. Venugopal, CEO – MCSCAPL, summed it up requesting stakeholder to support the increase in tariff which is rational considering the development need of Mumbai Cargo Terminal and meet its objective to be one of the efficient Cargo Terminal Operation in India for the benefit of all the Stakeholders.



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Mumbai Cargo Service Center Airport Pvt. Ltd.  
STAKEHOLDER 2ND ROUND MEETINGS held on FRIDAY 12<sup>th</sup> Oct 2018  
at MIAL Conference room @ 14.30 pm

Sl No	NAME	Company Association	Mobile No	email ID
1	Dayanand C. Koriya	Reliance Ind. Ho	dayanand.koriya@5746	985762028
2	Sandeep M. Tiwari	HP Indiasales Pvt Ltd	9167955868	sandeep.k.tiwari@hp.com
3	Kaushal Thakker	BCBA	9821032049	kaushal@hclpl.com
4	Danish R. Saini	BCBA	9821021776	danish@bestya.co
5	Ketan Desai	BCBA	9819900231 982999	ketan@spgagency.com
6	Manish Shah	BCBA	9819874529	shahmanish@shrpil.com
7	Irappa Batgeji	ATAASOPCO Ltd	9545515419	irappa.batgeji@ataasopco.com
8	P. S. SANT	SIEMENS LTD	9820239474	pramod.sant@siemens.co.in
9	DUSHYANT MULANI	CIT IMC BCBA	9820224764	intdev@acharind.co
10	T.A. VARGHESE	ACAAI	9838402051	dushyant@vishiji.com
11				Head of CO@accac@r.com
12	MASIR NASIR	MIAL	9819107886	
13	MATILVANAN. T.	MIAL	998758739	
14	SATISH PRASAD TIWARI	MIAL	9966356699	
15	R. KAMALAKAR	MIAL	7506333825	R. Kamalakar
16	SMRITHI KUMAR IYER	MSCAPL	9324003618	
17	HARISH SHETTY	MSCAPL	9821510374	
18	VENUGOPAL BANGERA	MSCAPL	9821154921	
19	Manoj. SANGH	MIAL	9167213602	
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## MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED

Multi Year Tariff proposal for the FY 2018-19 to 2020-21

Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018

## Schedule of Charges-Cityside Handling

## (A) IMPORT CARGO

Sr. No.	Type Of Cargo	2018-19		2019-20		2020-21	
		Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
1	Terminal, Storage and Processing Charges						
a	General	5.12	138.00	6.25	168.00	6.62	178.00
b	Special and Valuable	10.22	270.00	12.47	329.00	13.22	349.00
c	Export Project / Heavy Cargo			12.10	36,300.00	12.83	38,478.00
d	Additional processing charges -Non Schedule Airlines						
i	General Cargo			1.25	-	1.33	
ii	Special and Valuable			2.50	-	2.65	
e	Custom Facilitation Fee - Import			0.40	-	0.42	
2	Optional services						
a	Delivery order fees			NA	2,868.00	NA	3,046.00
b	HAWB issuance charge			NA	1,864.00	NA	1,976.00
c	Express Services			25% more than the TSP rate for the category the cargo falls under		25% more than the ISP rate for the category the cargo falls under	
d	De-Consolidation Fee - HAWB Delivery Charges			NA	1,000.00	NA	1,000.00

1. The Free Period will be 48 hours (i.e. 2 working days) from the Actual Time of Arrival of flight (ATA) which would be revised based on determination by Government from time to time
2. Computation of Free Period will start from Actual Time of Arrival (ATA) of flight till generation of Gate Pass
3. Prevailing business hours will remain unchanged.

## Notes:

- 1) Consignment of human remains, coffin including baggage of deceased & Human Eyes will be exempted from the purview of Terminal Charges.
- 2) No separate Forklift Charges will be levied.

For Mumbai Cargo Service Center Airport Pvt. Ltd.

*Shah*  
 AUTHORIZED SIGNATURE



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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018**

- 3) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight and/ or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' or 'chargeable weight' whichever is higher.
- 4) Special Import Cargo consists of cargo stored in cold storage, live animal and hazardous goods.
- 5) Valuable consignment means "cargo with high declared value for example, rare and precious metal such as gold, platinum, iridium, rhodium, ruthenium, osmium and palladium and their alloys/ products; various precious stones, rubies, emeralds, sapphires, opals, Jade articles, diamond, pearl and its jewellery / products; watches made of silver, gold or platinum, valuable documents including books, paintings, and antiques etc.; currency notes, securities, stamps and articles that have been declared with value of no less than 1000 US Dollars per kilogram of gross weight."
- 6) Project cargo are such cargo which requires/special handling /storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of 3 ton or above.
- 7) All the bills shall be rounded off to the nearest of Rs. 5/-, as per IATA act Rules book clause 5.7.2, the rounding off procedure, when the rounding off unit is 5. When the results of calculation are between/and Rs. 102.5 - Rs. 107.4, rounded off amount will be Rs. 105 and when the results of calculation are between/and Rs. 107.5 - Rs. 112.4, rounded off amount will be Rs. 110.
- 8) Packing/repacking charges shall be levied as per existing rates.
- 9) GST and any other statutory Indirect taxes shall be levied extra as per government notifications.
- 10) Cancellation of Bank Challan and Gate Pass will be charged @ Rs. 115/- for year 2018-19 Rs.140/- for year 2019-20 and Rs.149/- for the year 2020-21 per cancellation.
- 11) Labeling charges will be charged @ Rs. 575/- for year 2018-19 Rs.702/- for year 2019-20 and Rs.744/- for the year 2020-21 per AWB.
- 12) Sector and Sector Airway bill charges @ Rs. 1.73/- per kg for year 2018-19 Rs.2/- per kg for year 2019-20 and Rs.2/- perkg for the year 2020-21.
- 13) Segregation charges @ Rs. 575/- for year 2018-19 Rs.702/- for year 2019-20 and Rs.744/- for the year 2020-21 per shipment.
- 14) Special equipment charges will be charged at 200% of the General cargo charges.

**For Mumbai Cargo Service Center Airport Pvt. Ltd.**

  
**Authorised Signatory**

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018

**Schedule of Charges-Cityside Handling**

**(B) EXPORT CARGO**

Sr. No.	Type Of Cargo	2018-19		2019-20		2020-21	
		Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
1	Terminal, Storage and Processing Charges						
a	General	0.81	138.00	0.99	168.00	1.05	178.00
b	Special and Valuable	1.61	270.00	1.96	329.00	2.08	349.00
c	Perishable						
	a) wherever State of Art facility is provided	2.67	270.00	3.26	329.00	3.45	349.00
	b) wherever exclusive of facility is not provided	0.77	138.00	0.94	168.00	1.00	178.00
d	Export Project / Heavy Cargo			3.30	9,900.00	3.50	10,494.00
e	Custom facilitation			0.40		0.42	
2	Optional services						
a	Air Cargo Freight Consolidation Fees(ACFC)			2.00	500.00	2.12	530.00
				25% more than the TSP rate for the category the cargo falls under 50 % of applicable TSP charges		25% more than the TSP rate for the category the cargo falls under 50 % of applicable TSP charges	
b	Express Services						
c	Back to Town						
d	Consolidation fee - HAWB or Shipping bill charges(per HAWB or per Shipping			1,000.00		1,060.00	

**Notes:**

- 1) The free period for export cargo shall be 12 hrs. for examination/processing by the shippers which would be revised based on determination by government from time to time.
- 2) Terminal charges applicable to Newspaper and TV reel consignments shall be 50% of the prescribed charges.
- 3) Consignments of human remains, coffin including baggage of deceased & Human eyes will be exempted from the purview of Terminal charges.
- 4) Terminal charges are inclusive of Forklift charges wherever Forklift. Usage is involved. No separate Forklift charges will be levied.
- 5) Special Cargo consists of live animals, hazardous goods, valuable cargo and cargo stored in cold storage.
- 6) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight and/or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' whichever is higher.
- 7) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable Terminal charges will be levied. For valuation above 5%, the penal charges will be leviable @ 5 times the applicable Terminal charges of the differential weight. No penal charges will be leviable for variation up to and inclusive of 2%. This will not apply to valuable cargo.

*(Signature)*  
**PARISH SHETTY**  
Authorized Signatory

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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018**

- 8) All the bills should be rounded off to the nearest of Rs. 5/-, as per IATA Tact Rules book clause 5.7.2, the rounding off procedure, when the rounding off unit is 5. When the results of calculation are between/and Rs. 102.5 - Rs. 107.4, rounded off amount will be Rs. 105 and when the results of calculation are between/and Rs. 107.5 - Rs. 112.4, rounded off amount will be Rs. 110.
- 9) Packing/repacking charges shall be levied @ 2% of packages per shipping bill with a minimum of Rs. 34.50/- per airway bill. Packing/repacking charges will be Rs. 17.25/- per packet.
- 10) GST and any other statutory indirect taxes shall be levied extra as per government notifications.
- 11) Project cargo are such cargo which requires/special handling /storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of 3 ton or above.
- 12) MOT charges will be levied @ Rs. 230/- for year 2018-19 Rs.281/- for year 2019-20 and Rs.297/- for the year 2020-21 per AWB.
- 13) Terminal receipt cancellation charges will be @ Rs. 115/- for year 2018-19 Rs.140/- for year 2019-20 and Rs.149/- for the year 2020-21 per Terminal receipt.
- 14) Export administration charges will be charged Rs. 115/- for year 2018-19 Rs.140/- for year 2019-20 and Rs.149/- for the year 2020-21 per receipt in case of expiry of receipt. Tile receipt will be expired at 24:00 hrs. of the date of preparation of receipt.
- 15) Back to town charges are in addition to applicable Charges
- 16) Facility for advance on line generation of Terminal charges receipt for next working day subject to availability of valid carting order for the day.

For Mumbai Cargo Service Center Airport Pvt. Ltd.

  
Authorised Signatory



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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018**

**Schedule of Charges-Cityside Handling**

**(C) Other General Charges**

Sr. No.	Type Of Cargo	2018-19		2019-20		2020-21	
		Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
a	Shrink Wrap of ULD (cost inclusive of material) Per ULD			2,868.00		3,040.08	
b	Shrink Wrap of Euro pallet			430.00		455.80	
c	Pet Assistance			1,434.00		1,520.04	
d	Repacking with wooden skid Per Wooden Skid			717.00		760.02	
e	Miscellaneous Charges (None of the above)			3.59	717.00	3.81	760.00
f	Overtime fee for gate pass generation(Per AWB)			-	265.00	-	281.00
g	Escorting services to & fro to the aircraft for high value pharmaceutical cargo (per kg)			2.00		2.12	

For Mumbai Cargo Service Center Airport Pvt. Ltd.

  
Authorised Signatory



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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018

**Schedule of Charges-Cityside Handling**

**DEMURRAGE CHARGES- payable by Shippers/Consignors/Agents/Airlines**

**(A) IMPORT CARGO**

Sr. No.	Type Of Cargo	Period	2018-19		2019-20		2020-21	
			Rate per Kilogram per day (Maximum)	Minimum Rate per consignment	Rate per Kilogram per day (Maximum)	Minimum Rate per consignment	Rate per Kilogram per day (Maximum)	Minimum Rate per consignment
1	General	Up to 96 hrs. including free period	1.50	339.00	1.83	414.00	1.94	439.00
		Between 96 hrs. and 696 hrs.	2.99		3.65		3.87	
		Beyond 696 hrs.	4.49		5.48		5.81	
2	Special Cargo	Up to 96 hrs. including free period	2.99	667.00	3.65	814.00	3.87	863.00
		Between 96 hrs. and 696 hrs.	5.98		7.30		7.73	
		Beyond 696 hrs.	8.97		10.94		11.60	
3	Valuable Cargo	Up to 96 hrs. including free period	5.98	1,334.00	7.30	1,627.00	7.73	1,725.00
		Between 96 hrs. and 696 hrs.	11.96		14.59		15.47	
		Beyond 696 hrs.	17.94		21.89		23.20	

- 1) The free period will be 48 hrs. (i.e. 2 working days) from the Segregation time which would be revised based upon determination by the government from time to time.
- 2) Computation of Free Period will start from the Segregation time of Flight till generation of Gate Pass
- 3) After Expiry of above mentioned stipulated Free Period, Demurrage for next 48 hrs. will be charged on 'per kg per day non -cumulative basis' inclusive of holidays, provided the consignment is cleared within 96 hours from Segregation time.
- 4) Number of hours applicable for demurrage will be computed as the time between Segregation Time and " Time of issue of Gate Pass". Each 24 hrs, cycle will be taken as 01 day and any part thereof will be counted as one full day
- 5) Prevailing Business hours will remain unchanged.
- 6) After Expiry of the stipulated free period i.e. 48 hrs. , if the total time between Segregation time and generation of the Gate Pass exceeds 96 hrs. , Demurrage charges will be levied on cumulative basis inclusive of holidays from the date and Segregation as per above table.

**Notes:**

- 1) Consignment of human remains, coffin including baggage of deceased & Human Eyes will be exempted from the purview of Terminal Charges.

For Mumbai Cargo Service Center Airport Pvt. Ltd.

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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018**

- 2) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight and/ or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' or 'chargeable weight' whichever is higher
- 3) Special Import Cargo consists of cargo stored in cold storage, live animal and hazardous goods.
- 4) Valuable consignment means "cargo with high declared value for example, rare and precious metal such as gold, platinum, Iridium, rhodium, ruthenium, osmium and palladium and their alloys / products; various precious stones, rubies, emeralds, sapphires, opals, jade articles, diamond, pearl and its jewellery/products; watches made of silver, gold or platinum, valuable documents including books, paintings and antiques etc.; currency notes, securities, stamps and articles that have been declared with value of no less than 1000 US Dollars per kilogram of gross weight."
- 5) All the bills shall be rounded off to the nearest of Rs. 5/-, as per IATA Tact Rules book clause S,7.2, the rounding off procedure, when the rounding off unit is 5, When the results of calculation are between/and Rs. 102.5 - Rs. 107.4, rounded off amount will be Rs. 105 and when the results of calculation are between/and Rs. 107.5 - Rs. 112.4, rounded off amount will be Rs. 110.
- 6) Packing/repacking charges shall be levied as per existing rates.
- 7) GST and any other statutory indirect taxes shall be levied extra as per government notifications.
- 8) Cancellation of Bank Challan and Gate Pass will be charged @ Rs. 115/- for year 2018-19 Rs.140/- for year 2019-20 and Rs.149/- for the year 2020-21 per cancellation.

**For Mumbai Cargo Service Center Airport Pvt. Ltd.**

  
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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018

**Schedule of Charges-Airside Handling**

**DEMURRAGE CHARGES- payable by Shippers/Consignors/Agents/Airlines**

**(B) EXPORT CARGO**

Sr. No.	Type Of Cargo	2018-19		2019-20		2020-21	
		Rate per Kilogram per day (Maximum)	Minimum Rate per consignment	Rate per Kilogram per day (Maximum)	Minimum Rate per consignment	Rate per Kilogram per day (Maximum)	Minimum Rate per consignment
1	General	0.83	138.00	1.01	168.00	1.07	178.00
2	Special and Valuable	1.64	270.00	2.00	329.00	2.12	349.00
3	Perishable	a) wherever State of Art facility is provided		2.67	270.00	3.26	329.00
		b) wherever exclusive of facility is not provided		0.79	138.00	0.96	168.00
						1.02	178.00

**Notes**

- 1) The free period for export cargo shall be 12 hrs. for examination/processing by the shippers which would be revised based on determination by government from time to time.
- 2) Consignments of human remains, coffin including 'baggage of deceased & Human eyes will be exempted from the purview of Demurrage charges.
- 3) Special Cargo consists of live animals, hazardous goods, valuable cargo and cargo stored in cold storage.
- 4) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher, Wherever the "gross weight and/ or volume weight is weight" is indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' whichever is higher.
- 5) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable Terminal charges will be levied. For valuation above 5%, the penal charges will be leviable @ 5 times the applicable Terminal charges of the differential weight. No penal charges will be leviable for variation up to and inclusive of 2%. This will not apply to valuable cargo.
- 6) All the bills should be rounded off to the nearest of Rs. 5/-, as per IATA Tact Rules book clause 5.7.2, the rounding off procedure, when the rounding off unit is 5. When the results of calculation are between/and Rs. 102.5 - Rs. 107.4, rounded off amount will be Rs. 105 and when the results of calculation are between/and Rs. 107.5 - Rs. 112.4, rounded off amount will be Rs. 110.
- 7) GST and any other statutory indirect taxes shall be levied extra as per government notifications.

For Mumbai Cargo Service Center Airport Pvt. Ltd.

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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018

**Schedule of Charges-Airside Handling**

**International Cargo - payable by Airlines**

Sr. No.	Function	Description of service	2018-19		2019-20		2020-21	
			Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
1	Export	Carting/ Palletisation / Containerization / Bulk Cargo Handling	4.03	-	4.92	-	5.21	-
2	Export	Carting / Palletisation / Containerisation / Unitisation Charges - General / Special Cargo/Post Office mail & Mail Cargo- Non schedule Airline		-	6.40	-	6.78	-
3	Export	Unitization of Bonded cargo	1.73	-	2.11	-	2.24	-
4	Export	Carting of Cargo from Domestic airport to MIAL International Warehouse or return from MIAL International Warehouse to Domestic Airport	2.01	-	2.45	-	2.60	-
5	Export	Carting of Export using other Gateways Airports in India (Jet Airways Domestic Bonded warehouse) (per kg)	1.32	-	1.61	-	1.71	-
6	Export	Carting Export Cargo using using other Gateways Airports in India (Domestic airlines warehouse to MIAL Bonded warehouse)	1.27	-	1.55	-	1.64	-
7	Export	Carting charges to/from aircraft (per kg)	1.15	-	1.40	-	1.49	-
8a	Export	Aircraft loading charges (bulk) (per kg) General cargo	1.90	-	2.32	-	2.46	-
8b	Export	Aircraft loading charges (Per/HZ/VAL cargo)	2.83	-	3.45	-	3.66	-
9a	Export	Storage Chgs. - if uplifted beyond free period of 36 hours (per kg) General cargo (rate per kg per day)	1.85	-	2.26	-	2.39	-
9b	Export	Special cargo (rate per kg per day)	3.69	-	4.50	-	4.77	-
9c	Export	Storage Chgs. - if uplifted beyond free period of 36 hours (per kg) Non Scheduled Airlines			4.50	-	4.77	-
10	Export	Supervision and Co-ordination for export courier at ICT and export perishable at APEDA (Minimum charges applicable per AWB)	0.95	127.00	1.16	155.00	1.23	164.00

For Mumbai Cargo Service Center Airport Pvt. Ltd.

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## MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED

Multi Year Tariff proposal for the FY 2018-19 to 2020-21

Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018

Sr. No.	Function	Description of service	2018-19		2019-20		2020-21	
			Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
11a	Export	Document Handling. (Additional applicable per AWB only for DGR/SPL/VAL cargo) for Schedule Airline	1.15	1,035.00	1.40	1,263.00	1.49	1,339.00
11b	Export	Document Handling - Non Schedule Airline			1.73		1.83	
12	Export	X ray charges - if screening done by airlines (minimum charges applicable per AWB)	1.59	192.00	1.94	234.00	2.06	248.00
13	Export	X ray charges - if screening not done by airlines (minimum charges applicable per AWB)	1.96	259.00	2.39	316.00	2.53	335.00
14	Export	P O mail unitization	4.03		4.92	-	5.21	-
15	Export	ULD weightment charges (for one Tag printing per ULD with Airline logo)						
		- container (lower deck) - LD3 and similar	144.00		175.68	-	186.22	-
		- pallets (lower deck and main deck)	173.00		211.06	-	223.72	-
		-Bulk Trolley	86.00		104.92	-	111.22	-
		-16 foot and 20 foot	288.00		351.36	-	372.44	-
16	Import	Carting charges (TP Cargo) ( minimum charges applicable per CTM)	2.36	179.00	2.88	218.00	3.05	231.00
17a	Import	Storage Charge if cargo unchecked beyond 12 hrs. of arrival of aircraft (per kg per day) (a) Bulk - per Kg./day minimum charges applicable per AWB	1.93	270.00	2.35	329.00	2.50	349.00
17b	Import	(b) ULD - per ULD / day minimum charges applicable per AWB	775.10	270.00	945.62	329.00	1,002.36	349.00
17c	Import	(c) VAL - per Kg./day minimum charges applicable per AWB	4.85	270.00	5.92	329.00	6.27	349.00
17d	Import	(d) HAZ / Per - per Kg./day minimum per Rs 235 per AWB	3.20	270.00	3.90	329.00	4.14	349.00
18	Import	Destuffing of PO Mail ( minimum charges applicable per IGM)	1.22	269.00	1.49	328.00	1.58	348.00
19	Import	Document Handling ( minimum charges applicable per flight)	2.01	920.00	2.45	1,122.00	2.60	1,189.00

For Mumbai Cargo Service Center Airport Pvt. Ltd.

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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018

Sr. No.	Function	Description of service	2018-19		2019-20		2020-21	
			Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
20	Import	Destuffing of PO Mail. (Minimum charges applicable per IGM)	1.22	269.00	1.49	328.00	1.58	348.00
21	Import	Ramp (Import/Export) ( per arriving flight)	4,600.00		5,612.00	-	5,948.72	-
22	Import	Delivery issuance charges	50% of amount collected by		50% of amount collected by		50% of amount collected by	
23	Import	ULD management (per flight)	11,500.00		14,030.00	-	14,871.80	-
24	Other Services	Electricity Charges for RKN Container(per container per day)			1,946.00	-	2,062.76	-
25	Other Services	Empty Pallet Stack making charges			2.00	-	2.12	-
26	Other Services	Escorting services to & fro to the aircraft for valuable cargo (per AWB)			1,577.00	-	1,671.62	-
27	Other Services	Escorting services to & fro to the aircraft for high value pharmaceutical cargo (per kg)			2.00	-	2.12	-
28	Other Services	Escort services for general cargo			1.00	2,000.00	1.06	2,120.00
29	Other Services	Import courier supervision and documentation(Min Per Flight)			2.00	1,000.00	2.12	1,060.00
30	Other Services	ULD cleaning charges per unit			7,169.00	-	7,599.14	-
31	Other Services	Preparation of NOTOC Per NOTOC			2,000.00	-	2,120.00	-
32	Other Services	FWB/FHL data verification Per AWB			150.00	-	159.00	-
33	Other Services	fwb/fhl data capture per AWB			460.00	-	487.60	-
34	Other Services	Pallet stack storage perkg/per day			1.00	-	1.06	-
35	Other Services	Shrink Wrap of ULD (cost inclusive of material) Per ULD			2,868.00	-	3,040.08	-
36	Other Services	Shrink Wrap of Euro pallet per Euro skid			430.00	-	455.80	-
37	Other Services	Airside cool container			4,000.00	-	4,240.00	-

**Notes:**

1) The free period of export cargo for the airlines from the date of entry in bonded area till upliftment shall be 36 hours which may be revised from time to time based upon determination by the Government.

2) In case of TP cargo under fresh sector Airway Bill the additional charges @ Rs. 1.73/- per kg for year 2018-19 Rs.2/- per kg for year 2019-20 and Rs.2/- perkg for the year 2020-21, and the terminal charges applicable for import cargo will be levied on Cash and Carry basis from the Consol Agent and other charges if due and the Carting charges will be

For Mumbai Cargo Service Center Airport Pvt. Ltd.

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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Applicable charges at Air Cargo Complex, Sahar, CSI Airport, Mumbai, w.e.f.01.04.2018**

- 3) All Bills prepared by the Handling Company shall be rounded off to the nearest Rupee.
- 4) Whenever MIAL outsources certain functions/services to contractors, the payment terms/billing arrangements between the Air lines and the contractor shall be discussed/mutually agreed before the same is implemented.
- 5) All applicable charges to importer (consignee) in respect of import cargo and exporter (shipper) in respect of export cargo including all types of transshipment cargo will be leviable on the airline in event of airline availing such services.
- 6) All statutory indirect taxes, duties, levies etc., shall be extra and shall be borne by airlines.
- 7) Invoice shall be raised on a monthly/fortnightly basis and shall have to be paid within 10 days from the date of invoice.
- 8) Failure to pay so shall attract 18% p.a. interest.
- 9) Payment shall be made by way of demand draft/fund transfer/cheque drawn in favour of "Mumbai Cargo Service Center Airport Pvt Ltd" payable at Mumbai.
- 10) Demand Draft/Cheque should be drawn on a Scheduled Commercial Bank in India.
- 11) ULD Handling limited to open pallets, lashing material and loading material used for cargo.
- 12) Security Deposit from the party will be collected at equivalent to 02 months peak billing based on average of last 06 months billing.
- 13) In case of Non-schedule operators Destuffing charges for imports will be levied @ Rs. 1.96/- per kg for year 2018-19 Rs.2/- per kg for year 2019-20 and Rs.3/- perkg for the year 2020-21.

**For Mumbai Cargo Service Center Airport Pvt. Ltd.**

  
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**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2019-20 to 2020-21**

**Schedule of Charges-Cityside Handling**

**(A) IMPORT CARGO**

Sr. No.	Type Of Cargo	2019-20		2020-21	
		Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
1	Terminal, Storage and Processing Charges				
a	General	5.89	159.00	6.06	164.00
b	Special and Valuable	11.75	311.00	12.11	320.00
c	Export Project / Heavy Cargo	12.10	36,300.00	12.46	37,389.00
d	Additional processing charges -Non Schedule Airlines				
i	General Cargo	1.25	-	1.29	-
ii	Special and Valuable	2.50	-	2.58	-
2	Custom Facilitation Fee - Import	0.40	-	0.41	-
3	Optional services				
a	Delivery order fees	NA	2,868.00	NA	2,954.00
b	HAWB issuance charge	NA	1,864.00	NA	1,920.00
c	Express Services	25% more than the TSP rate for the category the cargo falls under		25% more than the TSP rate for the category the cargo falls under	
d	De-Consolidation Fee - HAWB Delivery Charges	NA	1,000.00	NA	1,030.00

1. The Free Period will be 48 hours (i.e. 2 working days) from the Actual Time of Arrival of flight (ATA) which would be revised based on determination by Government from time to time.
2. Computation of Free Period will start from Actual Time of Arrival (ATA) of flight till generation of Gate Pass
3. Prevailing business hours will remain unchanged.

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

**Multi Year Tariff proposal for the FY 2019-20 to 2020-21**

**Notes:**

- 1) Consignment of human remains, coffin including baggage of deceased & Human Eyes will be exempted from the purview of Terminal Charges.
- 2) No separate Forklift Charges will be levied.
- 3) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight and/or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' or 'chargeable weight' whichever is higher.
- 4) Special Import Cargo consists of cargo stored in cold storage, live animal and hazardous goods.
- 5) Valuable consignment means "cargo with high declared value for example, rare and precious metal such as gold, platinum, iridium, rhodium, ruthenium, osmium and palladium and their alloys/ products; various precious stones, rubies, emeralds, sapphires, opals, Jade articles, diamond, pearl and its jewellery / products; watches made of silver, gold or platinum, valuable documents including books, paintings, and antiques etc.; currency notes, securities, stamps and articles that have been declared with value of no less than 1000 US Dollars per kilogram of gross weight."
- 6) Project cargo are such cargo which requires/special handling /storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of 3 ton or above.
- 7) All the bills shall be rounded off to the nearest of Rs. 5/-, as per IATA act Rules book clause 5.7.2, the rounding off procedure, when the rounding off unit is 5. When the results of calculation are between/and Rs. 102.5 - Rs. 107.4, rounded off amount will be Rs. 105 and when the results of calculation are between/and Rs. 107.5 - Rs. 112.4, rounded off amount will be Rs. 110.
- 8) Packing/repacking charges shall be levied as per existing rates.
- 9) GST and any other statutory Indirect taxes shall be levied extra as per government notifications.
- 10) Cancellation of Bank Challan and Gate Pass will be charged @ Rs. 115/- for year 2018-19 Rs.132/- for year 2019-20 and Rs.136/- for the year 2020-21 per cancellation.
- 11) Labeling charges will be charged @ Rs. 575/- for year 2018-19 Rs.661/- for year 2019-20 and Rs.681/- for the year 2020-21 per AWB.
- 12) Sector and Sector Airway bill charges @ Rs. 1.73/- per kg for year 2018-19 Rs.2/- per kg for year 2019-20 and Rs.2/- per kg for the year 2020-21.
- 13) Segregation charges @ Rs. 575/- for year 2018-19 Rs.661/- for year 2019-20 and Rs.681/- for the year 2020-21 per shipment.
- 14) Special equipment charges will be charged at 200% of the General cargo charges.



**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Schedule of Charges-Cityside Handling**

**(B) EXPORT CARGO**

Sr. No.	Type Of Cargo	2019-20		2020-21	
		Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
<b>1</b>	<b>Terminal, Storage and Processing Charges</b>				
a	General	0.93	159.00	0.96	164.00
b	Special and Valuable	1.85	311.00	1.91	320.00
c	Perishable	3.07	311.00	3.16	320.00
	a) wherever State of Art facility is provided	0.89	159.00	0.91	164.00
	b) wherever exclusive of facility is not provided				
d	Export Project / Heavy Cargo	3.30	9,900.00	3.40	10,197.00
<b>2</b>	<b>Custom facilitation</b>	0.40		0.41	
<b>3</b>	<b>Optional services</b>				
a	Air Cargo Freight Consolidation Fees(ACFC)	2.00	500.00	2.06	515.00
		25% more than the TSP rate for the category the cargo falls under		25% more than the TSP rate for the category the cargo falls under	
b	Express Services	50 % of applicable TSP charges		50 % of applicable TSP charges	
c	Back to Town				
d	Consolidation fee - HAWB or Shipping bill charges(per HAWB or per Shipping	1,000.00		1,030.00	

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Notes:**

- 1) The free period for export cargo shall be 12 hrs. for examination/processing by the shippers which would be revised based on determination by government from time to time.
- 2) Terminal charges applicable to Newspaper and TV reel consignments shall be 50% of the prescribed charges.
- 3) Consignments of human remains, coffin including baggage of deceased & Human eyes will be exempted from the purview of Terminal charges.
- 4) Terminal charges are inclusive of Forklift charges wherever Forklift. Usage is involved. **No separate Forklift charges will be levied.**
- 5) Special Cargo consists of live animals, hazardous goods, valuable cargo and cargo stored in cold storage.
- 6) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight and/or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual
- 7) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable Terminal charges will be levied. For valuation above 5%, the penal charges will be leviable @ 5 times the applicable Terminal charges of the differential weight. No penal charges will be leviable for variation up to and inclusive of 2%. This will not apply to valuable cargo .
- 8) All the bills should be rounded off to the nearest of Rs. 5/-, as per IATA Tact Rules book clause 5.7.2, the rounding off procedure, when the rounding off unit is 5. When the results of calculation are between/and Rs. 102.5 - Rs. 107.4, rounded off amount will be Rs. 105 and when the results of calculation are between/and Rs. 107.5 - Rs. 112.4, rounded off amount will be Rs. 110.
- 9) Packing/repacking charges shall be levied @ 2% of packages per shipping bill with a minimum of Rs. 34.50/- per airway bill. Packing/repacking charges will be Rs. 17.25/- per packet.
- 10) GST and any other statutory indirect taxes shall be levied extra as per government notifications.
- 11) Project cargo are such cargo which requires/special handling /storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of 3 ton or above.
- 12) MOT charges will be levied @ Rs. 230/- for year 2018-19 Rs.265/- for year 2019-20 and Rs.272/- for the year 2020-21 per AWB.
- 13) Terminal receipt cancellation charges will be @ Rs. 115/- for year 2018-19 Rs.132/- for year 2019-20 and Rs.136/- for the year 2020-21 per
- 14) Export administration charges will be charged Rs. 115/- for year 2018-19 Rs.132/- for year 2019-20 and Rs.136/- for the year 2020-21 per receipt in case of expiry of receipt. The receipt will be expired at 24:00 hrs. of the date of preparation of receipt.
- 15) Back to town charges are in addition to applicable Charges
- 16) Facility for advance on line generation of Terminal charges receipt for next working day subject to availability of valid carting order for the day.



**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Schedule of Charges-Cityside Handling**

**(C) Other General Charges**

Sr. No.	Type Of Cargo	2019-20		2020-21	
		Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
a	Shrink Wrap of ULD (cost inclusive of material) Per ULD	2,868.00		2,954.04	
b	Shrink Wrap of Euro pallet	430.00		442.90	
c	Pet Assistance	1,434.00		1,477.02	
d	Repacking with wooden skid Per Wooden Skid	717.00		738.51	
e	Miscellaneous Charges (None of the above)	3.59	717.00	3.70	739.00
f	Overtime fee for gate pass generation(Per AWB)	-	265.00	-	273.00
g	Escorting services to & fro to the aircraft for high value pharmaceutical cargo (p	2.00		2.06	

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Schedule of Charges-Cityside Handling**

**DEMURRAGE CHARGES- payable by Shippers/Consignors/Agents/Airlines**

**(A) IMPORT CARGO**

Sr. No.	Type Of Cargo	Period	2019-20		2020-21	
			Rate per Kilogram per day (Maximum)	Minimum Rate per consignment	Rate per Kilogram per day (Maximum)	Minimum Rate per consignment
1	General	Up to 96 hrs. including free period	1.73	390.00	1.78	402.00
		Between 96 hrs. and 696 hrs.	3.44		3.54	
		Beyond 696 hrs.	5.16		5.32	
2	Special Cargo	Up to 96 hrs. including free period	3.44	767.00	3.54	790.00
		Between 96 hrs. and 696 hrs.	6.88		7.08	
		Beyond 696 hrs.	10.32		10.62	
3	Valuable Cargo	Up to 96 hrs. including free period	6.88	1,534.00	7.08	1,580.00
		Between 96 hrs. and 696 hrs.	13.75		14.17	
		Beyond 696 hrs.	20.63		21.25	

- 1) The free period will be 48 hrs. (i.e. 2 working days) from the Segregation time which would be revised based upon determination by the government from time to time.
- 2) Computation of Free Period will start from the Segregation time of Flight till generation of Gate Pass
- 3) After Expiry of above mentioned stipulated Free Period, Demurrage for next 48 hrs. will be charged on 'per kg per day non -cumulative basis' inclusive of holidays, provided the consignment is cleared within 96 hours from Segregation time.
- 4) Number of hours applicable for demurrage will be computed as the time between Segregation Time and " Time of issue of Gate Pass". Each 24 hrs, cycle will be taken as 01 day and any part thereof will be counted as one full day
- 5) Prevailing Business hours will remain unchanged.
- 6) After Expiry of the stipulated free period i.e. 48 hrs. , if the total time between Segregation time and generation of the Gate Pass exceeds 96 hrs. , Demurrage charges will be levied on cumulative basis inclusive of holidays from the date and Segregation as per above table.



**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Notes:**

- 1) Consignment of human remains, coffin including baggage of deceased & Human Eyes will be exempted from the purview of Terminal Charges.
- 2) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher. Wherever the "gross weight and/ or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' or 'chargeable weight' whichever is higher
- 3) Special Import Cargo consists of cargo stored in cold storage, live animal and hazardous goods.
- 4) Valuable consignment means "cargo with high declared value for example, rare and precious metal such as gold, platinum, Iridium, rhodium, ruthenium, osmium and palladium and their alloys / products; various precious stones, rubies, emeralds, sapphires, opals, jade articles, diamond, pearl and its jewellery/products; watches made of silver, gold or platinum, valuable documents including books, paintings and antiques etc.; currency notes, securities, stamps and articles that have been declared with value of no less than 1000 US Dollars per kilogram of gross weight."
- 5) All the bills shall be rounded off to the nearest of Rs. 5/-, as per IATA Tact Rules book clause S,7.2, the rounding off procedure, when the rounding off unit is 5, When the results of calculation are between/and Rs. 102.5 - Rs. 107.4, rounded off amount will be Rs. 105 and when the results of calculation are between/and Rs. 107.5 - Rs. 112.4, rounded off amount will be Rs. 110.
- 6) Packing/repacking charges shall be levied as per existing rates.
- 7) GST and any other statutory indirect taxes shall be levied extra as per government notifications.
- 8) Cancellation of Bank Challan and Gate Pass will be charged @ Rs. 115/- for year 2018-19 Rs.132/- for year 2019-20 and Rs.136/- for the year 2020-21 per cancellation.

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Schedule of Charges-Airside Handling**

**DEMURRAGE CHARGES- payable by Shippers/Consignors/Agents/Airlines**

**(B) EXPORT CARGO**

Sr. No.	Type Of Cargo	2019-20		2020-21	
		Rate per Kilogram per day (Maximum)	Minimum Rate per consignment	Rate per Kilogram per day (Maximum)	Minimum Rate per consignment
1	General	0.95	159.00	0.98	164.00
2	Special and Valuable	1.89	311.00	1.94	320.00
3	Perishable				
	a) wherever State of Art facility is provided	3.07	311.00	3.16	320.00
	b) wherever exclusive of facility is not provided	0.91	159.00	0.94	164.00

**Notes**

- 1) The free period for export cargo shall be 12 hrs. for examination/processing by the shippers which would be revised based on determination by government from time to time.
- 2) Consignments of human remains, coffin including 'baggage of deceased & Human eyes will be exempted from the purview of Demurrage
- 3) Special Cargo consists of live animals, hazardous goods, valuable cargo and cargo stored in cold storage.
- 4) Charges will be levied on the "gross weight" or the "chargeable weight" of the consignment whichever is higher, Wherever the "gross weight and/ or volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight or 'actual volumetric weight' whichever is higher.
- 5) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable Terminal charges will be levied. For valuation above 5%, the penal charges will be leviable @ 5 times the applicable Terminal charges of the differential weight. No penal charges will be leviable for variation up to and inclusive of 2%. This will not apply to valuable cargo.
- 6) All the bills should be rounded off to the nearest of Rs. 5/-, as per IATA Tact Rules book clause 5.7.2, the rounding off procedure, when the rounding off unit is 5. When the results of calculation are between/and Rs. 102.5 - Rs. 107.4, rounded off amount will be Rs. 105 and when the results of calculation are between/and Rs. 107.5 - Rs. 112.4, rounded off amount will be Rs. 110.
- 7) GST and any other statutory indirect taxes shall be levied extra as per government notifications.



**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Schedule of Charges-Airside Handling**  
**International Cargo - payable by Airlines**

Sr. No.	Function	Description of service	2019-20		2020-21	
			Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
1	Export	Carting/ Palletisation / Containerization / Bulk Cargo Handling	4.63	-	4.77	-
2	Export	Carting / Palletisation / Containerisation / Unitisation Charges - General / Special Cargo/Post Office mail & Mail Cargo- Non schedule Airline	6.40	-	6.59	-
3	Export	Unitization of Bonded cargo	1.99	-	2.05	-
4	Export	Carting of Cargo from Domestic airport to MIAL International Warehouse or return from MIAL International Warehouse to Domestic Airport	2.31	-	2.38	-
5	Export	Carting of Export using other Gateways Airports in India (Jet Airways Domestic Bonded warehouse) (per kg)	1.52	-	1.56	-
6	Export	Carting Export Cargo using using other Gateways Airports in India (Domestic airlines warehouse to MIAL Bonded warehouse)	1.46	-	1.50	-
7	Export	Carting charges to/from aircraft (per kg)	1.32	-	1.36	-
8a	Export	Aircraft loading charges (bulk) (per kg) General cargo	2.19	-	2.25	-
8b	Export	Aircraft loading charges (Per/HZ/VAL cargo)	3.25	-	3.35	-
9a	Export	Storage Chgs. - if uplifted beyond free period of 36 hours (per kg) General cargo (rate per kg per day	2.13	-	2.19	-
9b	Export	Special cargo (rate per kg per day	4.24	-	4.37	-
9c	Export	Storage Chgs. - if uplifted beyond free period of 36 hours (per kg) Non Scheduled Airlines	4.50	-	4.64	-

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

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10	Export	Supervision and Co-ordination for export courier at ICT and export perishable at APEDA (Minimum charges applicable per AWB)	1.09	146.00	1.13	150.00
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2019-20

2020-21

Sr. No.	Function	Description of service	Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
11a	Export	Document Handling. (Additional applicable per AWB only for DGR/SPL/VAL cargo) for Schedule Airline	1.32	1,190.00	1.36	1,226.00
11b	Export	Document Handling - Non Schedule Airline	1.73		1.78	
12a	Export	X ray charges - if screening done by airlines (minimum charges applicable per AWB)	1.83	221.00	1.88	228.00
12b	Export	X ray charges - if screening not done by airlines ( minimum charges applicable per AWB)	2.25	298.00	2.32	307.00
13	Export	X Ray Infrastructure Charges	0.52	70.00	0.54	72.00
14	Export	P O mail unitization	4.63	-	4.77	-
15	Export	ULD weightment charges (for one Tag printing per ULD with Airline logo)				
		- container (lower deck) - LD3 and similar	165.60	-	170.57	-
		- pallets (lower deck and main deck)	198.95	-	204.92	-
		-Bulk Trolley	98.90	-	101.87	-
		-16 foot and 20 foot	331.20	-	341.14	-
16	Import	Carting charges (TP Cargo) ( minimum charges applicable per CTM)	2.71	206.00	2.80	212.00
17a	Import	Storage Charge if cargo unchecked beyond 12 hrs. of arrival of aircraft (per kg per day) (a) Bulk - per Kg./day minimum charges applicable per AWB	2.22	311.00	2.29	320.00
17b	Import	(b) ULD - per ULD / day minimum charges applicable per AWB	891.37	311.00	918.11	320.00



**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**

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17c	Import	(c) VAL - per Kg./day minimum charges applicable per AWB	5.58	311.00	5.74	320.00
17d	Import	(d) HAZ / Per - per Kg./day minimum per Rs 235 per AWB	3.68	311.00	3.79	320.00
18	Import	Destuffing of PO Mail. ( minimum charges applicable per IGM)	1.40	309.00	1.45	318.00
19	Import	Document Handling ( minimum charges applicable per flight)	2.31	1,058.00	2.38	1,090.00

**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

Sr. No.	Function	Description of service	2019-20		2020-21	
			Rate per Kilogram (Maximum)	Minimum Rate per consignment	Rate per Kilogram (Maximum)	Minimum Rate per consignment
20	Import	Destuffing of PO Mail. (Minimum charges applicable per IGM)	1.40	309.00	1.45	318.00
21	Import	Ramp (Import/Export) ( per arriving flight)	5,290.00	-	5,448.70	-
22	Import	Delivery issuance charges	50% of amount collected by		50% of amount collected by	
23	Import	ULD management (per flight)	13,225.00	-	13,621.75	-
24	Other Services	Electricity Charges for RKN Container(per container per day)	1,946.00	-	2,004.38	-
25	Other Services	Empty Pallet Stack making charges	2.00	-	2.06	-
26	Other Services	Escorting services to & fro to the aircraft for valuable cargo (per AWB)	1,577.00	-	1,624.31	-
27	Other Services	Escorting services to & fro to the aircraft for high value pharmaceutical cargo (per kg)	2.00	-	2.06	-
28	Other Services	Escort services for general cargo	1.00	2,000.00	1.03	2,060.00
29	Other Services	Guarding & Surveillance of Cargo(Export/Import)	1.50	200.00	1.55	206.00
30	Other Services	Import courier supervision and documentation(Min Per Flight)	2.00	1,000.00	2.06	1,030.00
31	Other Services	ULD cleaning charges per unit	7,169.00	-	7,384.07	-
32	Other Services	Preparation of NOTOC Per NOTOC	2,000.00	-	2,060.00	-
33	Other Services	FWB/FHL data verification Per AWB	150.00	-	154.50	-
34	Other Services	FWB/FHL data capture per AWB	460.00	-	473.80	-
35	Other Services	Pallet stack storage perkg/per day	1.00	-	1.03	-
36	Other Services	Shrink Wrap of ULD (cost inclusive of material) Per ULD	2,868.00	-	2,954.04	-
37	Other Services	Shrink Wrap of Euro pallet per Euro skid	430.00	-	442.90	-
38	Other Services	Airside cool container	4,000.00	-	4,120.00	-



**MUMBAI CARGO SERVICE CENTER AIRPORT PRIVATE LIMITED**  
**Multi Year Tariff proposal for the FY 2018-19 to 2020-21**

**Notes:**

- 1) The free period of export cargo for the airlines from the date of entry in bonded area till upliftment shall be 36 hours which may be revised from time to time based upon determination by the Government.
- 2) In case of TP cargo under fresh sector Airway Bill the additional charges @ Rs. 1.73/- per kg for year 2018-19 Rs.2/- per kg for year 2019-20 and Rs.2/- perkg for the year 2020-21, and the terminal charges applicable for Import cargo will be levied on Cash and Carry basis from the Consol Agent
- 3) All Bills prepared by the Handling Company shall be rounded off to the nearest Rupee.
- 4) Whenever MIAL outsources certain functions/services to contractors, the payment terms/billing arrangements between the Air lines and the contractor shall be discussed/mutually agreed before the same is implemented.
- 5) All applicable charges to importer (consignee) in respect of import cargo and exporter (shipper) in respect of export cargo including all types of transshipment cargo will be leviable on the airline in event of airline availing such services.
- 6) All statutory indirect taxes, duties, levies etc., shall be extra and shall be borne by airlines.
- 7) Invoice shall be raised on a monthly/fortnightly basis and shall have to be paid within 10 days from the date of invoice.
- 8) Failure to pay so shall attract 18% p.a. interest.
- 9) Payment shall be made by way of demand draft/fund transfer/cheque drawn in favour of "Mumbai Cargo Service Center Airport Pvt Ltd" payable
- 10) Demand Draft/Cheque should be drawn on a Scheduled Commercial Bank in India.
- 11) ULD Handling limited to open pallets, lashing material and loading material used for cargo.
- 12) Security Deposit from the party will be collected at equivalent to 02 months peak billing based on average of last 06 months billing.
- 13) In case of Non-schedule operators Destuffing charges for imports will be levied @ Rs. 1.96/- per kg for year 2018-19 Rs.2/- per kg for year 2019-20 and Rs.2/- perkg for the year 2020-21.