



## Airports Economic Regulatory Authority of India

**TO CONSIDER THE ANNUAL TARIFF PROPOSAL FOR FY2018-19, FY2019-20 AND FY2020-21 FOR THE SECOND CONTROL PERIOD IN RESPECT OF M/s MENZIES AVIATION BOBBA (BANGALORE) PRIVATE LIMITED FOR PROVIDING CARGO HANDLING SERVICES AT KEMPEGOWDA INTERNATIONAL AIRPORT, BENGALURU.**

**New Delhi: 25<sup>th</sup> January, 2019.**

**AERA Building  
Administrative Complex  
Safdarjung Airport.  
New Delhi.**

## **1. Brief Background:**

M/s Menzies Aviation Bobba (Bangalore) Pvt. Ltd. (MABB) is one of the Cargo Handling agencies appointed by Bangalore International Airport Ltd. for carrying out Cargo Handling (CH) at Kempegowda International Airport, Bengaluru (BIAL). The Authority vide its Order No. 18/2016-17 dated 28<sup>th</sup> March, 2017 decided to determine tariff under “Light Touch Approach” for the whole duration of second control period. Simultaneously the Authority determined/approved tariff for FY2016-17 of the second control period. The Authority vide the following Orders allowed AOs/ISPs to continue with the existing tariff till the determination of tariffs for Second Control period:

- a) Order No.50/2015-16 dated 31<sup>st</sup> March, 2016
- b) Order No. 11/2016-17 dated 29<sup>th</sup> September, 2016.
- c) Order No. 19/2016-17 dated 31<sup>st</sup> March, 2017.
- d) Order No. 43/2017-18 dated 28<sup>th</sup> March, 2018.
- e) Order No. 21/2018-19 dated 28<sup>th</sup> September, 2018.

## **2. Financials submitted by M/s MABB.**

M/s MABB vide their letter dated 13<sup>th</sup> December, 2017 submitted the Balance Sheet and ACS for FY 2016-17 (**Annexure I**). Further M/s MABB has also submitted the audited ACS for FY2017-18(**Annexure II**).

## **3. Determination of Aeronautical Tariff under “Light Touch Approach”.**

- 3.1 The Authority vide its Order No. 18/2016-17 dated 28<sup>th</sup> March, 2017 decided to adopt ‘Light Touch Approach’ for the Second Control Period (FY. 2016-17 to FY. 2020-21).
- 3.2 M/s MABB vide their email dated 1<sup>st</sup> October, 2018 submitted to the Authority that they are not seeking any increase in the existing tariff from AERA (**Annexure III**).

## **4 Authority’s Examination on the financials submitted by M/s MABB.**

- 4.1 The services rendered by MABB for providing Cargo Handling facility at Kempegowda International Airport, Bengaluru are aeronautical services in terms of section 2(a) of the Airports Economic Regulatory Authority of India Act, 2008 (Act) and under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.
- 4.2 Based on the ACS submission of MABB, a comparative statement of revenue, costs, and, return on average RAB for the FY2016-17 and FY2017-18 is prepared and annexed as “**Annexure-IV**”. The Authority observed the following parameters in the financials as submitted by MABB:
  - a) Return on Average RAB for FY2016-17 and FY 2017-18 stands at 69% and 96% respectively.
  - b) The turnover/profit % earned in FY 2016-17 and FY2017-18 is 26% and 29% respectively.



- 4.3 The Authority observed that M/s MABB vide their Email dated 1<sup>st</sup> October, 2018 has not sought any increase in tariff from the existing tariff approved by AERA vide order No. 18/2016-17 dated 28<sup>th</sup> March, 2017.
- 4.4 The Authority observed that M/s MABB has planned/forecasted Rs.10.8cr for FY2018-19, Rs.3.94cr for FY2019-20 and Rs.16.12cr. for FY2020-21 towards Capital expenditure.

## **5 Proposal**

The Authority, after careful consideration of the MYTP and ATP for Second Control Period, makes the following proposal for stakeholder consultation:

- 5.1 The Authority in accordance to the provisions of Chapter V of the AERA Guidelines vide its Order No. 18/2016-17 dated 28<sup>th</sup> March, 2017 decided that the tariff for M/s MABB will be determined under **“Light Touch Approach”** for the duration of Second Control Period (1<sup>st</sup> April, 2016 to 31<sup>st</sup> March, 2021) and accordingly issued the MYTO for the 2<sup>nd</sup> control period.
- 5.2 The Authority is of the view that even under the **‘Light Touch approach’**, the Authority may examine the profit margins and Return on RAB to ensure that extraordinary profits do not accrue to the service provider and that the ultimate customer is not burdened with higher tariffs as the latter does not have much say in the User Agreements.
- 5.3 Considering the fact stated at para 4.3, 4.4 & 5.1, it is proposed that M/s MABB may be allowed to continue with the existing tariff, as determined by Authority vide its Order No. 18/2016-17 dated 28<sup>th</sup> March, 2017 for the residual period of FY2018-19, and, for tariff years FY2019-20 and FY2020-21 of the Second Control Period. The proposed tariff may be seen at **Annexure-V**.
- 5.4 The Authority will issue the final order only after considering the written comments/observations of the stakeholder.
- 5.5 Tariff determined as above will be maximum and demurrage free period shall be as per Government orders issued from time to time. No other charge is to be levied over and above the approved tariff.
- 5.6 M/s MABB should not exceed the tariff charges for its Non-Schedule Operations as approved by AERA for its schedule operations for similar class of aircraft.
- 5.7 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 5 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any

Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response here to and by making such decision fully documented and explained in terms of the provisions of the Act.

- 5.8 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 5 above, latest by **15<sup>th</sup> February, 2019** at the following address:

**Secretary,  
Airports Economic Regulatory Authority of India,  
AERA Building  
Administrative Complex,  
Safdarjung Airport,  
New Delhi- 110003.**

**Tel: 011-24695040  
Fax: 011-24695039**

**Email- [chairperson@aera.gov.in](mailto:chairperson@aera.gov.in)  
[gita.sahu@aera.gov.in](mailto:gita.sahu@aera.gov.in)**

**S. Machendranathan  
Chairperson**



## Menzies Aviation Bobba (Bangalore) Pvt. Limited, Bangalore

## ANNUAL COMPLIANCE STATEMENT: TARIFF YEAR 2016-17 : 2ND CONTROL PERIOD

Form F16: Performance Report for the Tariff Year (ref: F16 of MYTP submitted to AERA)

Details	Actual for the Tariff Year under consideration	Forecast as per the Multi Year Tariff Order
	2016-17	2016-17
Total Revenue from Regulated Services (1)	1,01,84,10,540	82,97,54,008
- Cargo Handling Revenue	73,20,97,029	63,25,73,308
- Demurrage Collection	28,63,13,511	19,71,80,700
Total Revenue from Services other than Regulated Services (2)	14,15,57,305	5,57,06,850
- Rental Income	3,13,43,633	3,17,06,850
- Interest & Other Income	11,02,13,672	2,40,00,000
Operating Expenditure (3)	69,39,84,326	61,50,46,127
Depreciation (4)	7,92,76,285	8,18,29,147
Income Tax (5)	8,29,29,000	8,85,69,501
Total Expenditure (3) + (4) + (5) = (6)	85,61,89,611	78,54,44,776
Regulatory Operating Profit (1) - (6) = (7)	16,22,20,929	4,43,09,232
Capital Expenditure (8)	3,09,26,193	7,65,13,500
Opening RAB (9)	46,25,55,557	46,71,40,532
Disposals/ Transfers (Net Amount) (10)	97,065	-
Closing RAB (8) + (9) - (10) - (4) = (11)	41,41,08,400	46,18,24,885
Average RAB (9) + (11) / 2 = (12)	43,83,31,979	46,44,82,708
Return on Average RAB (7) / (12)	37.01%	9.54%
Total Volume (Cargo) (13)	13,98,48,002	13,16,38,000
Actual yield per unit (13/1)	13.73%	15.86%
Return on average RAB after adjusting for excess Demurrage Revenue	16.67%	9.54%



Lenzies Aviation Bobba (Bangalore) Pvt. Limited, Bangalore

ANNUAL COMPLIANCE STATEMENT: TARIFF YEAR 2017-18: 2ND CONTROL PERIOD

Form F16: Performance Report for the Tariff Year (ref: Section AI.9 of Appendix I)

Details	Actual for the Tariff Year under consideration 2017-18	Forecast as per the Multi Year Tariff Order 2017-18
Total Revenue from Regulated Services (1)	1,16,01,56,620	85,21,27,219
- Cargo Handling Revenue	84,16,02,421	65,83,71,208
- Demurrage Collection	31,85,54,199	19,37,56,011
Total Revenue from Services other than Regulated Services (2)	14,21,39,295	5,72,92,193
- Rental Income	3,22,04,945	3,32,92,193
- Interest & Other Income	11,49,34,350	2,40,00,000
Operating Expenditure (3)	74,79,97,160	64,14,46,690
Depreciation (4)	7,82,76,155	9,42,52,643
Income Tax (5)	10,30,49,000	5,63,49,043
Total Expenditure (6)	92,93,22,315	79,20,48,376
Regulatory Operating Profit (1)-(6) = (7)	23,08,34,305	6,00,78,843
Capital Expenditure (8)	3,68,07,976	15,84,96,000
Opening RAB (9)	41,41,08,400	46,18,24,885
Disposals/ Transfers (10)	6,52,347	-
Closing RAB (8) + (9) - (10) - (4) = (11)	37,19,87,874	52,60,68,242
Average RAB (9) + (11) / 2 = (12)	39,30,48,137	49,39,46,563
Return on Average RAB (7) / (12)	58.73%	12.16%
Total Volume (Cargo) (13)	15,89,19,218	13,74,78,000
Actual yield per unit (13/1)	13.70%	16.13%

Return on average RAB after adjusting for excess Demurrage Revenue	26.93%	12.16%
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*J. B. Samuel*





Subject: RE: RE: MYTP/ATP determination for the FY 2018-19-reg.  
To: "karry@aera.gov.in" <karry@aera.gov.in>

Date: 10/01/18 10:07 AM  
From: Ramesh Shiv <ramesh.shiv@menziesbobba.com>

ACS - Forms - FY 2017-18 - MABB.XLSX (22kB)

Dear Mr. Narasimha,

As discussed, we will not be requesting for any increase in cargo tariff.

Please find attached ACS Form.

Thanks & Regards  
Ramesh S  
CFO | Menzies Bobba | Bangalore

T: + 91 (80) 22018011 | VOIP: (7091) 18011 | [www.menziesbobba.com](http://www.menziesbobba.com)

**From:** karry@aera.gov.in [mailto:karry@aera.gov.in]  
**Sent:** 24 September 2018 15:36  
**To:** Ramesh Shiv <ramesh.shiv@menziesbobba.com>  
**Subject:** Fwd: RE: MYTP/ATP determination for the FY 2018-19-reg.

Ref. to the trailing mail,  
Dear Mr. Narsimha

Mr. Ramesh, newly appointed CFO for Menzies Aviation Bobba (Bangalore) Pvt. Ltd., Bangalore who is copied herein shall revert on this please. His contact details are herein given below;

e-mail ID: [ramesh.shiv@menziesbobba.com](mailto:ramesh.shiv@menziesbobba.com)  
Mobile #: 9538866899

Regards

## Menzies Aviation Bobba(Bangalore) Pvt. Ltd, Bangalore

## Annual Compliance Statement:

(Rs. in Crores)

Sl. No.	Performance report for the years	2016-17	2017-18 (Audited)
1	Regulated revenue:		
2	Regulated Service-Cargo Handling	101.84	116.01
3	Other than Regulated Services	14.15	14.71
4	Total Revenue{(2)+(3)}	115.99	130.72
5	Operating Expenditure	69.39	74.79
6	Depreciation	7.92	7.82
7	Income Tax	8.29	10.3
8	Total Expenditure{(5)+(6)+(7)}	85.6	92.91
9	Operating Profit{(4)-(8)}	30.39	37.81
10	Capital Expenditure	3.09	3.68
11	Opening RAB	46.25	41.41
12	Disposals/ Transfers	0.01	0.07
13	Depreciation	7.92	7.82
14	Closing RAB{(10+11-12-13)}	41.41	37.20
15	Average RAB{(11+14)/2}	43.83	39.31
16	Return on Average RAB {(9)/(15)}	69%	96%
17	profit margin{(9/4)}	26%	29%
18	Total Volume(MT)	14	15.89
	Actual Yield Per Unit{(1)/(18)}- In Rs	8.30	8.23



Menzies Aviation Bobba (Bangalore) Pvt. Ltd.

Maximum Rates To Be Paid By Freight Forwarder For International Cargo

		Existing Tariff		FY2018-19		FY2019-20		FY2020-21	
S.no.	List of Charges	Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg
<b>A) International Cargo</b>									
<b>Export Cargo</b>									
1	<b>Terminal, Storage and Processing Charges (TSP)- (Per Shipping Bill)</b>								
a)	General Cargo	131	1.1	131	1.1	131	1.1	131	1.1
b)	Special Cargo	263	1.65	263	1.65	263	1.65	263	1.65
c)	PER/DGR/VAL cargo	263	2.87	263	2.87	263	2.87	263	2.87
2	Customs Cargo Service Provider Charge (Per Shipping)	30	0.65	30	0.65	30	0.65	30	0.65
3	<b>Demurrage Charges (Rate per Kg per day)</b>								
a)	General Cargo	137	0.88	137	0.88	137	0.88	137	0.88
b)	Special Cargo	263	1.65	263	1.65	263	1.65	263	1.65
c)	PER/DGR/VAL cargo	263	2.87	263	2.87	263	2.87	263	2.87
4	Courier Handling Charge	158	1.65	158	1.65	158	1.65	158	1.65
5	Packing/Repacking/Strapping Charge	6/-per carton/bag		6/-per carton/bag		6/-per carton/bag		6/-per carton/bag	
6	Return Cargo Charge	525/AWB	-----	525/AWB	-----	525/AWB	-----	525/AWB	-----
7	Air way Bill Amendment Charge	105/AWB	-----	105/AWB	-----	105/AWB	-----	105/AWB	-----
8	weight/Volume Mis-Declaration Charge								
a)	2-5% variation	2times		2times		2times		2times	
b)	More than 5% variation	5times		5times		5times		5times	
9	Overtime Charge (beyond customs working Hours)	53/- per Shipping Bill		53/- per Shipping Bill		53/- per Shipping Bill		53/- per Shipping Bill	
	Val Cargo	1050/-Per AWB		1050/-Per AWB		1050/-Per AWB		1050/-Per AWB	
<b>Import Cargo</b>									
1	<b>Terminal, Storage and Processing Charges (TSP)- (Per Shipping Bill)</b>								
a)	General Cargo	131	5.4	131	5.4	131	5.4	131	5.4
b)	Special Cargo	263	10.8	263	10.8	263	10.8	263	10.8
c)	PER/DGR/VAL cargo	263	10.8	263	10.8	263	10.8	263	10.8
2	Customs Cargo Service Provider Charge (Per HAWB)	30	1.85	30	1.85	30	1.85	30	1.85
3	<b>Demurrage/Storage Charge(rate per kg pe day)</b>								
a)	General Cargo								
i)	Flight Sctual Time of Arrival(ATA) plus 72 hours	No Charge	-----	No Charge	-----	No Charge	-----	No Charge	-----
ii)	Cargo cleared between 72 hours and 120 hours	336	1.65	336	1.65	336	1.65	336	1.65
iii)	Cargo cleared between 120 hours and 720 hours	336	3.09	336	3.09	336	3.09	336	3.09
iv)	Cargo cleared after 720 hours	336	4.63	336	4.63	336	4.63	336	4.63
b)	Special Cargo								
i)	Flight Sctual Time of Arrival(ATA) plus 72 hours	No Charge	-----	No Charge	-----	No Charge	-----	No Charge	-----
ii)	Cargo cleared between 72 hours and 120 hours	656	3.09	656	3.09	656	3.09	656	3.09
iii)	Cargo cleared between 120 hours and 720 hours	656	6.17	656	6.17	656	6.17	656	6.17

iv)	Cargo cleared after 720 hours	656	9.26	656	9.26	656	9.26	656	9.26
c)	PER/DGR/VAL cargo								
i)	Flight Actual Time of Arrival(ATA) plus 72 hours	No Charge	-----	No Charge	-----	No Charge	-----	No Charge	-----
ii)	Cargo cleared between 72 hours and 120 hours	1339	6.17	1339	6.17	1339	6.17	1339	6.17
iii)	Cargo cleared between 120 hours and 720 hours	1339	12.4	1339	12.4	1339	12.4	1339	12.4
iv)	Cargo cleared after 720 hours	1339	18.58	1339	18.58	1339	18.58	1339	18.58
4	Courier Handling Charge	210	6.06	210	6.06	210	6.06	210	6.06
5	Air way Bill Amendment Charge	105/- per AWB		105/- per AWB		105/- per AWB		105/- per AWB	
6	Transshipment charge-International to Domestic								
a)	General Cargo	131	1.98	131	1.98	131	1.98	131	1.98
b)	PER/DGR/VAL cargo	247	1.98	247	1.98	247	1.98	247	1.98
7	Documentation Charges	105/-per AWB		105/-per AWB		105/-per AWB		105/-per AWB	
8	Overtime Charge (beyond customs working Hours)								
a)	General Cargo	210/-per beg of entry		210/-per beg of entry		210/-per beg of entry		210/-per beg of entry	
b)	Val Cargo	1050/- per AWB		1050/- per AWB		1050/- per AWB		1050/- per AWB	
9	Packing/Repacking/Strapping Charge	6/-per Carton/Bag		6/-per Carton/Bag		6/-per Carton/Bag		6/-per Carton/Bag	

For demurrage charges on export/ Import cargo the free period shall be governed as per the instructions of govt of India issued from time to time.

**Notes:**

- 1 Consignments of Human Remains, Coffins including unaccompanied Baggage of deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.
- 2 The charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a misdeclaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges whichever is higher.
- 3 Storage Charges
  - (i) Export Cargo- Free period shall be one day (24 hours), or as decided by the Government of India, from time to time, for examination/processing by Shipper's on 'Per Kg Per day'.
  - (ii) Import Cargo- Free period shall be 72 hours, or as decided by the Government of India, from time to time, from the Actual time of arrival of flight. For the next 48 hours demurrage will be charged at 'Per Kg Per Day' on non commulative basis, provided the consignment is cleared within 120 hours. If the clearance is effected after 120 hours (from the date of landing) demurrage will accrue for the entire period from the Actual time of arrival of flight.
- 4 50% of General Cargo charges will be applicable to newspaper(Daily) TV Reels. Applicable to per kilo charge only.
- 5 All bills will be rounded to the next INR 5 as per IATA rules.
- 6 VAL Cargo consists of Gold Bullion , Currency Notes, Shares, Shares Coupons, Traveler's Cheque, Diamonds (including Diamonds for industrial use), Diamond Jewelry, Watches made of silver, Gold, Platinum and items valued at USD 1000/KG and above.
- 7 Special Cargo (AVI) consist of Live Animals and Day old chicks.
- 8 For consolidation TSP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transshipment charges mentioned above. Demurrage Charges will be applicable per General Cargo tariff.
- 9 No outside labour will be allowed to handle the cargo in the terminal.
- 10 All statutory taxes as per the Govt. norms will be charged extra.
- 11 Charges such as rent and parking fee are not considered in this Annual Tariff Proposal as the same are unregulated services.
- 12 All charges mentioned above include concession fee charged by the Airport Operator.
- 13 Complete shipment should be physically available prior to payment of TSP charges.



**Menzies Aviation Bobba (Bangalore) Pvt. Ltd.**

**Maximum Rates To Be Paid By Freight Forwarder For Domestic Cargo**

Domestic Cargo									
S.no.	List of Charges	Existing Tariff		FY2018-19		FY2019-20		FY2020-21	
		Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg
A) Domestic Cargo									
Outbound Cargo									
1	Terminal, Storage and Processing Charges (TSP)								
a)	General Cargo	105	0.72	105	0.72	105	0.72	105	0.72
b)	Special Cargo	210	2.26	210	2.26	210	2.26	210	2.26
c)	PER/DGR/VAL cargo	210	2.26	210	2.26	210	2.26	210	2.26
2	Demurrage Charges (Rate per Kg per day)								
a)	General Cargo	131	0.72	131	0.72	131	0.72	131	0.72
b)	Special Cargo	210	2.26	210	2.26	210	2.26	210	2.26
c)	PER/DGR/VAL cargo	210	2.26	210	2.26	210	2.26	210	2.26
3	Courier Handling Charge	105	0.72	105	0.72	105	0.72	105	0.72
4	Packing/Repacking/Strapping Charge	6/- per carton/per bag		6/- per carton/per bag		6/- per carton/per bag		6/- per carton/per bag	
5	Return Cargo Charge	105	-	105	-	105	-	105	-
6	Air way Bill Amendment Charge	105	-	105	-	105	-	105	-
Inbound Cargo									
1	Terminal, Storage and Processing Charges (TSP)								
a)	General Cargo/Unaccompanied Baggage	131	1.21	131	1.21	131	1.21	131	1.21
b)	Special Cargo (AVI)	210	2.32	210	2.32	210	2.32	210	2.32
c)	PER/DGR/VAL cargo	210	2.32	210	2.32	210	2.32	210	2.32
2	Demurrage/Storage Charge(rate per kg per 24 hours)								
a)	General Cargo	210	1.38	210	1.38	210	1.38	210	1.38
b)	Special Cargo (AVI)	263	2.43	263	2.43	263	2.43	263	2.43
c)	PER/DGR/VAL cargo	263	2.43	263	2.43	263	2.43	263	2.43
3	Courier Handling Charge	131	1.21	131	1.21	131	1.21	131	1.21
4	Air way Bill Amendment Charge	105	-	105	-	105	-	105	-
5	Packing/Repacking/Strapping Charge	6/- per carton/per bag		6/- per carton/per bag		6/- per carton/per bag		6/- per carton/per bag	

For demurrage charges on export/ Import cargo the free period shall be governed as per the instructions of govt of India issued from time to time.

**Notes:**

- 1 Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and human eyes will be exempted from the purview of the TSP and Demurrage charges.
- 2 The charges will be levied on "Gross weight" or Chargeable weight" whichever is higher, wherever there is a misdeclaration of the gross or chargeable weight on the AWB, the actual Gross weight or actual chargeable weight will be used for the charges whichever is higher.
- 3 Storage charges  
(i) **Export Cargo** - shall be one day (24 hours) or as decided by the Government of India, from time to time, for examination/ processing by shipper's on 'Per by Per day'.



**(ii) Import Cargo-** Free period shall be 72 hours or as decided by the Government of India, from time to time, from the actual time of arrival of flight. For the next 48 hours demurrage will be charged at “per kg Per day” on non-consultative basis, provided the consignment is cleared within 120 hours. If the clearance is effected after 120 hours (from the date of landing) demurrage will accrue for the entire period from the Actual time to arrival of flight.

50% of the General Cargo charges will be applicable to newspaper (Daily) TV reels. Applicable to per kilo charge only.

All bills will be rounded off the next INR 5 as per IATA rules.

VAL Cargo consists of Gold Bullion , Currency Notes, Shares, Shares Coupons Traveler’s Cheque, Diamonds (including Diamonds for industrial use), Diamond Jewelry, Watches made of silver, Gold, Platinum and items valued at USD 1000/kg and above.

Special Cargo (AVI) consist of Live Animals and Day old chicks.

For consolidation TP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transshipment charges mentioned above. Demurrage Charges will be applicable as per General Cargo tariff.

No outside labour will be allowed to handle the cargo in the terminal.

All statutory taxes as per the Govt. norms will be charged extra.

Charges such as rent and parking fee are not considered in this Annual Tariff Proposal as the same unregulated services.

All charges mentioned above include concession fee charged by the Airport Operator.

Complete shipment should be physically available prior to payment of TSP charges

**Menzies Aviation Bobba (Bangalore) Pvt. Ltd.**  
**Maximum Charges Payable By Airlines**

		Existing Tariff		FY2018-19		FY2019-20		FY2020-21	
S.no.	List of Charges	Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg	Minimum Rate	Rate per Kg
<b>A) International Cargo</b>									
<b>Export Cargo</b>									
1	Palletization	404	1.71	404	1.71	404	1.71	404	1.71
a)	Courier/Mail Charges	404	1.75	404	1.75	404	1.75	404	1.75
3	<b>Demurrage Charges (Rate per Kg per day)</b>								
a)	General Export Cargo	300	2.29	300	2.29	300	2.29	300	2.29
b)	Valuable/Perishable/Hazardeous Cargo/Live Animal etc	338	4.59	338	4.59	338	4.59	338	4.59
4	X-ray Charges	140	2.9	140	2.9	140	2.9	140	2.9
5	Dangerous Goods Certification	800	-----	800	-----	800	-----	800	-----
6	Export General	300	-----	300	-----	300	-----	300	-----
<b>Import Cargo</b>									
1	De-Palletization	404	1.64	404	1.64	404	1.64	404	1.64
2	Courier Mail Charges	404	1.75	404	1.75	404	1.75	404	1.75
3	<b>Demurrage/Storage Charge(rate per kg pe day)</b>								
a)	General Export Cargo	300	2.29	300	2.29	300	2.29	300	2.29
b)	Valuable/Perishable/Hazardeous Cargo/Live Animal etc	404	6.23	404	6.23	404	6.23	404	6.23
4	Export General	300	-----	300	-----	300	-----	300	-----
<b>Transshipment Charges</b>									
1	Transshipment Charges-International to International								
a)	General Cargo	189	2.76	189	2.76	189	2.76	189	2.76
b)	Special Cargo	364	2.76	364	2.76	364	2.76	364	2.76
c)	Documentation Fee	155	-----	155	-----	155	-----	155	-----
2	Transshipment Charges-International to Domestic								
a)	General Cargo	189	2.76	189	2.76	189	2.76	189	2.76
b)	Special Cargo	364	2.76	364	2.76	364	2.76	364	2.76
c)	Documentation Fee	155	-----	155	-----	155	-----	155	-----
<b>B) Domestic Cargo</b>									
<b>Outbound Cargo</b>									
1	Palletization	314	1.21	314	1.21	314	1.21	314	1.21
2	Courier/Mail Charges	314	1.21	314	1.21	314	1.21	314	1.21
3	X-ray Charges	152	2.14	152	2.14	152	2.14	152	2.14
<b>Inbound Cargo</b>									
1	De-Palletization	314	1.21	314	1.21	314	1.21	314	1.21
2	Courier Mail Charges	314	1.21	314	1.21	314	1.21	314	1.21

For demurrage charges on export/ Import cargo the free period shall be governed as per the instructions of govt of India issued from time to time.

**Notes:**

- 1 The above rates are maximum rates to be charged.
- 2 User agreement (Airline or other agencies) shall have the rates subject to maximum specified above. The agreement are in line with the IATA. AHM 8.10 standard Ground Handling Agreement 2004/2008 (SCHA) as amended from time to time with mutual consent by.
- 3 The rates with each Airlines are based on negotiations and as agreed between Company (MABB) and the Airline depending on the specific service levels agreed such as usage equipment credit period ,insurance and other services necessary.
- 4 All statutory taxes as per the Govt. norms will be charged extra.