# फा.सं. ऐरा/20010/एम.वाई.टी.पी./भद्रा/जी.एच./कोलकाता/सी.पी-दो/2016-17 भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण ऐरा भवन, प्रशासनिक कॉम्पलेक्स, सफदरजंग एयरपोर्ट, नई दिल्ली—110003

दिनांक: 8 सितंबर, 2017

विषय: नेताजी सुभाष चंद्र बोस इंटरनेशनल (एनएससीबीआई) हवाई अइडे, कोलकाता में ग्राउंड हैंडिलेंग सेवा प्रदान करने के लिए मैसर्स भद्रा इंटरनेशनल (इंडिया) प्रा.लि. का द्वितीय नियंत्रण अविध (01.04.2016 से 31.03.2021) के लिए बहु वर्ष के टैरिफ प्रस्ताव और टैरिफ वर्ष 1 (01.04.2016 से 31.03.2017) और टैरिफ वर्ष 2 (01.04.2017 से 31.03.2018) के लिए वार्षिक टैरिफ प्रस्ताव पर विचार करना।

उपर्युक्त विषय पर दिनांक 08.09.2017 का **परामर्श पत्र संख्या 21/2017-18** सूचना एंव टिप्पणी के लिए संलग्न है।

भवदीय,

(वी.के. सचदेवा)

उप महा प्रंबधक (वित्त)

सेवा में.

सभी पणधारी



#### **Airports Economic Regulatory Authority of India**

TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL FOR THE 2<sup>nd</sup> CONTROL PERIOD(01.04.2016 TO 31.03.2021) AND ANNUAL TARIFF PROPOSAL FOR TARIFF YEAR 1 (01.04.2016 TO 31.03.2017) AND TARIFF YEAR 2 (01.04.2017 TO 31.03.2018) OF M/S BHADRA INTERNATIONAL (INDIA) PVT LTD (M/S BHADRA) FOR PROVIDING GROUND HANDLING SERVICES AT NETAJI SUBHASH CHANDRA BOSE INTERNATIONAL (NSCBI) AIRPORT, KOLKATA.

New Delhi: 8th September, 2017

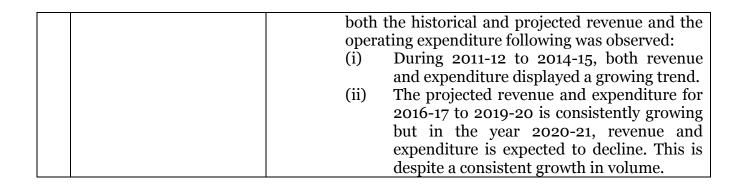
AERA Building Administrative Complex Safdarjung Airport New Delhi-110003

M/s Bhadra International (India) Pvt Ltd submitted, online on 15<sup>th</sup> March 2016, their Multi Year Tariff Proposal (MYTP) for the 2<sup>nd</sup> control period (01.04.2016 to 31.03.2021) and Annual Tariff Proposal (ATP) for tariff year 1 (01.04. 2016 to 31.03.2017) and tariff year 2 (01.04. 2017 to 31.03.2018) and for determination of ground handling tariff at NSCBI Airport, Kolkata. Following are the salient features of the proposal:

1	Name of the ISP	M/s Bhadra International (India) Pvt Ltd.(M/s Bhadra)
2	Service	Ground Handling Service.
3	Airport	Netaji Subhash Chandra Bose International (NSCBI) Airport, Kolkata
4	(i) Proposal under consideration	(i) a) MYTP for the 2 <sup>nd</sup> control period w.e.f. 01.04.2016 to 31.03.2021 b) ATP for FY 2016-17 & 2017-18 (Annexure I)
	(ii) Whether Justification for proposed increase in tariffs provided by M/s Bhadra.	<ul> <li>(ii) Yes. Justifications submitted by M/s Bhadra for tariff increase are as follows:</li> <li>(a) Increase in operational cost.</li> <li>(b) Increase in the land license fee by AAI.</li> </ul>
5	Year of Last Revision of rates with % (+/-).	Order No. 30/2011-12 dated 28.11.2011. Subsequently order was issued for T2 (1st control period) vide Order No.27/2012-13 dated 29.10.2012 and for T3 (1st control period) vide Order No.7/2013-14 dated 26.04.2013. The tariffs applicable on 31.03.2014 are continuing till date.
6	Regulatory Approach in first control period.	Authority Adopted-'Light Touch Approach' for the 1 <sup>st</sup> control period as the service is "not material" and also determined the tariff for 1 <sup>st</sup> tariff year vide Tariff Order No. 30/2011-12 dated 28.11.2011. ( <b>Annexure II</b> )
7	(i) Tariff Comparison for M/s Bhadra-Existing Rates Vs Proposed Rates. (ii) Tariff Comparison M/s Bhadra vs. Competitors.	<ul> <li>(i) A comparison of existing tariff and proposed tariff (1st Tariff Year &amp; 2nd Tariff year) of M/s Bhadra is placed at (Annexure III)</li> <li>(ii) M/s Bhadra has not submitted Form F1 (b) on competition assessment for the 2nd control period. However as per mail from Airport Authority of India, M/s J.P. Aviation Services Pvt Ltd., M/s M.K. Enterprise and M/s JSM Construction are also providing ground handling service in NSCBI Airport, Kolkata. However, the above mentioned competitors of M/s Bhadra have not submitted any proposal to the Authority and hence the comparative data for the competitors is not available. Further, M/s AIATSL is also operating in NSCBI Airport. On a comparison of the existing tariff rates of M/s Bhadra and M/s AIATSL, it is observed that in international tariff, M/s Bhadra is charging higher. However, in case of domestic tariff, M/s AIATSLs rates are higher by more than 50%. (Annexure III)</li> </ul>

8	(i) Annual Compliance	(i) Key parameters	•				
	Statement for the 1 <sup>st</sup>	(i) Rey parameters	•				Rs crs
	control period with key parameters Revenue,	Performance Report for the years	2011- 12	2012- 13	2013- 14	2014 15	
	Expenditure, Operating	Total Revenue	9.61	11.41	14.82	2 24.39	
	Profit, CAPEX, PBT & PAT, Volume.	Total Expenditure	8.40	17.27	21.08	24.59	31.59
	,	Regulatory Operating Profit	(5.02)	(7.67)	(9.67)	(9.77	) (7.20)
		Return on Average RAB	-19%	-16%	-21%	-24%	-21%
		Total Volume (MT)- Ground handling	600	1288	1441	1996	3273
		PBT & PAT: Details 2015-16 audited finan				lra are	as follows: <b>Rs crs</b>
				2013-14	201	4-15	2015-16
		<b>Total Revenue</b>		108.66	12	24.68	156.55
		<b>Total Expenses</b>	112.60	1	31.63	152.70	
		Earnings before inter depreciation & Amort	-3.94		-6.96	3.85	
		Depreciation & Amortisate expense		27.03	2	28.60	32.88
		Finance Cost		36.40	3	39.45	37.57
		Profit before tax (PBT	<b>(</b> )	-67.37	-7	75.00	-66.60
		Tax Expenses		-	_	-	-
		Profit after tax (PAT)		-67.37	-7	75.00	-66.60
	(ii) Comparative ACS for 5 years (2011-12 to 2015- 16) (iii) Audited Financial Statements	(ii) Comparative AG annexed with th (iii) M/s Bhadra ha for 2015-16, 2014-15	e CP. (As s submi s and 20	nnexur tted audi 13-14 (A	e IV) ted fina nnexui	ncial	
9	Whether copy of User Agreements/Concession Agreement provided by M/s Bhadra.	User Agreements ha	ve been	submitte	ed.		
10	Evidence of Stakeholder	1. List of Stakeh	olders			ence	for
	Consultation done by M/s Bhadra with	2. Meeting Noti	ce			eholde ultatio	er on has not
	reference to their proposed MYTP-ATP	3. Minutes of the attendar			h beer	furni	
	submitted to AERA.	participants. 4. Comments of	the Stal	keholders	5		
		5. Redressal concerns, if a		keholder'	S		

12	License Fee	As per the license agreement (Annexure VI), the license							
		fee (royalty) is to be calculated as follows:							
		a) Minimum Amount of royalty of 13% of the gross turnover.							
		b) Additional amount of royalty of 19.5% on the gross							
		annual turnover.							
		Note: 'Gross Annual Turnover'	will be the actual turnover						
		during the year or the minimun	n turnover of Rs 211 crore as						
		specified in the license agreemen							
13	Examination of the	Parameter	Status						
	proposal as per the	1. Materiality Index (MI)	Not Material (4.92%).						
	"Light Touch" approach parameters provided in	2. Competition	M/s Bhadra has not						
	the CGF guidelines, 2011.		submitted Form F1 (b) on competition assessment						
	the cor guidennes, 2011.		for the 2 <sup>nd</sup> control period.						
			But M/s J.P. Aviation						
			Services Pvt Ltd., M/s						
			M.K. Enterprise and M/s						
			JSM Construction and M/s						
			AIATSL provide similar services in NSCBI Airport,						
			Kolkata.						
		3. Reasonableness of user	M/s Bhadra has valid user						
		agreements.	agreements and the same						
		J	have been submitted.						
14	Remarks:		nitted the MYTP for the 2 <sup>nd</sup>						
			P for 1st and 2nd tariff year of						
			d, proposing an increase in ffs. The increase in domestic						
			range from 8% to 117% and						
			maximum tariff increase						
		ranges from 1.5% to 3	2%						
			submitted any evidence of						
			tion for the 2 <sup>nd</sup> control						
		period.	mata for foregoet and estual						
		<u>-</u>	mats for forecast and actual ry asset base', M/s Bhadra						
			y capital expenditure in 2 <sup>nd</sup>						
		control period.	, and a production						
		iv) As per the projected	d volume data for the 2 <sup>nd</sup>						
			furnished in Form F12(c)						
			ovement", aircraft movement						
		is projected to incre control period.(Anne	ase by 9% p.a. in the 2 <sup>nd</sup>						
		v) Justification for increa							
		<del>-</del>	provided the following						
			f increase- 'Due to hike in						
		operational cost ove	r the year which is being						
			ally charged in the revised						
		upper limit of prices	. However, on a review of						



- 2.1 As stipulated in Clause 3 of the guidelines, the Authority shall follow a three stage process for determining its approach to the regulation of regulated service-
- (i) 'Materiality' as per Clause 4;
- (ii) 'Competition' as per Clause 5; and
- (iii) Reasonability of User Agreement(s) as per Clause 6.
- 2.2 The materiality index for service provided for ground handling facility at a major airport A shall be defined as:

Materiality Index (MI<sub>C</sub>) is= Int. Aircraft movement at major airport A  $_{\rm X}$  100 Total Int. aircraft movement at Major Airports

Where the MI<sub>C</sub>, as calculated above is 5% or more at a major airport, the service shall be deemed 'material'.

- 2.3 As per the AERA order no.15/2016-17 dated 12<sup>th</sup> Jan 2017 on the provisions of NCAP-2016, the airport operator will ensure that there will be three ground handling agencies (GHA) including Air India's subsidiary/JV at all major airports to ensure fair competition.
- 2.4 As per Clause 6 of the guidelines, 2011, the Authority shall consider the existing User Agreement(s) as reasonable provided that:
  - (i) "The Service Provider submits existing User Agreement(s) between the Service Provider and all the User(s) of the Regulated Service(s), clearly Indicating the tariff(s) that are agreed to between the Service Provider and the User(s) of the Regulated Service(s) and
  - (ii) The User(s) of the Regulated Service(s) have not raised any reasonable objections or concerns in regard to the existing User Agreement(s) which have not been appropriately addressed".
- 2.5 As per Clause 3.2 (i) of the guidelines, wherever the regulated service provided is 'not material', the Authority shall determine Tariff(s) for service Provider (s) based on a 'light touch approach' for the duration of the control period, according to the provisions of chapter V.
- 2.6 In terms of Clause 7.3 of the Guidelines, the Authority shall upon due consideration of the MYTP and stakeholder consultations thereon and after obtaining such additional information, as it may consider necessary, make a

- MYTO for a Control Period.
- 2.7 As per Clause 11.2, the ATP is required to be submitted in the manner and form provided in AI. 8.1 of Appendix I and should be supported by the following documents:
  - 2.7.1 Form B and Form 14(b)
  - 2.7.2 Details of consultation with stakeholders
  - 2.7.3 Evidence of User Agreements clearly indicating the Tariff proposed by the Service Provider.

#### 3 Examination

- 3.1 The ground handling service rendered by M/s Bhadra at NSCBI Airport, Kolkata is an "aeronautical service" in terms of section 2(a) of the Airports Economics Regulatory Authority of India Act, 2008 (Act) whereas under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.
- 3.2 The Materiality Index (MI) for Ground handling services at NSBI Airport, Kolkata is 4.92% based on the aircraft movement statistics for the FY 2014-15 and hence, is deemed as 'not material'.
- 3.3 With respect to competition, M/s J.P. Aviation Services Pvt Ltd., M/s M.K. Enterprise and M/s JSM Construction and M/s AIATSL provide similar services in NSCBI Airport, Kolkata apart from M/s Bhadra. As per National Aviation policy 2016 there must be 3 or more service providers in a major airport in order to consider the service as competitive. Hence the regulated service is "competitive".
- 3.4 M/s Bhadra has submitted valid user agreements and the license agreement.
- 3.5 Financial Data:
  - Aircraft movement is projected to grow by 9% in the 2<sup>nd</sup> control period. Both the revenue and expenditure is projected to grow consistently till 2019-20 but projected to decline by 67% in 2020-21 despite a consistent growth in aircraft movement.
- 3.6 M/s Bhadra in their Annual Tariff Proposal have submitted Form-B and Annual Tariff Proposal (Form 14(b)) along with the submission. The increase in domestic maximum tariff rates range from 8% to 117% and that in international maximum tariff increase ranges from 1.5% to 32%

#### 4 Proposal

The Authority after careful consideration of the MYTP for FY 2016-17 to FY 2020-21 and ATP for FY 2016-17 & 2017-18 makes the following proposal for stakeholder consultation:

4.1 Ground Handling Service being provided by M/s Bhadra is "not Material but competitive". Further, M/s Bhadra has valid user agreements and license agreement. Therefore the Authority proposes to adopt 'Light Touch Approach' for determination of tariffs for the 2<sup>nd</sup> control period w.e.f. 01.04.2016 to 31.03.2021.

- 4.2 Allow the continuation of the tariff as on 31st March 2014, which was applicable in year 2015-16 also, in year 2016-17.
- 4.3 Consider the Annual Tariff Proposal (ATP) for FY 2017-18 for the purpose of determination of tariff for year 2017-18. For the ATP for year 2017-18, Authority is of the view that no increase is to be allowed and rates as on 31.03.2014, which was applicable in year 2015-16 also, will be applicable for FY 2017-18 due to the reason that rates charged by M/s Bhadra from users are much lower than the rates determined by AERA for the 1st control period as effective till 31.03.2014 and continued till year 2015-16.(Annexure VIII)
- 4.4 The Authority will review the financial performance and other parameters of M/s Bhadra before determining the tariffs for the remaining period of the 2<sup>nd</sup> Control Period i.e FY.2018-19 to FY. 2020-21.
- 4.5 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, latest by **29.09.2017** at the following address:

Secretary, Airports Economic Regulatory Authority of India, AERA Building, Administrative Complex, Safdarjung Airport, New Delhi- 110003.

Email: puja.jindal@nic.in

Tel: 011-24695042 Fax: 011-24695039

> (S. Machendranathan) Chairperson



		A- Into	ernationa	l Maximu	um Tariff.		
	Existing AEREA appro	oved Tariff For			New Purpos	sed Rate For	
	2011-12, 2012-13, 2013-14,	, 2014-15 & 201			2016-17 8	& 2017-18	
ICAO Code			Tariff per Flight in (INR)	ICAO Code			Tariff per Flight in (INR)
[a]- Passe	nger International Flights			[a]- Passe	nger International Fligh	ts	-
Code B				Code B		Upper Limit	24,73
Code B1				Code B1		Upper Limit	36,10
Code C1				Code C1		Upper Limit	51,14
Code C	A320 (Narrow Body)	Upper Limit	125,208	Code C		Upper Limit	127,03
Code D				Code D		Upper Limit	216,62
Code D	A300/310 (Wide Body)	Upper Limit	155,100	Code D	A330/310	Upper Limit	204,59
Code E				Code E		Upper Limit	300,87
Code D	747/777 (Wide Body)	Upper Limit	202,100	Code E	747/777 (Wide Body)	Upper Limit	240,69
Code F				Code F	100	Upper Limit	247,38
[h]. Freigl	hter International Flights			[h] Froigh	iter International Flight	<u> </u>	
Code B	international Fights	Upper Limit		Code B	itel international riight	Upper Limit	
Code B1		Upper Limit		Code B1		Upper Limit	
CodeC1		Upper Limit		Code D1		Upper Limit	48,13
Code C		Upper Limit		Code C		Upper Limit	120,348
Code D		Upper Limit	211,500	Code D		Upper Limit	240,690
Code E	-	Upper Limit	211,500	Code E	-	Upper Limit	300,870
Code F				Code F		Upper Limit	247,387
Code		Upper Limit		Coder		Topper runic	247,501

		B- Do	mestic
[a]- Passer	nger Flights		
Code B			
Code B1			
Code C1			
Code C		Upper Limit	45,000
Code D		Upper Limit	54,000
Code E		Upper Limit	99,000
Code F			
b- Freighte	er Flights		
Code B			
Code B1			
CodeC1		Upper Limit	21,620
Code C			
Code D	A-310	Upper Limit	74,730
Code E			
Code F			-

[a]- Passe	enger Flights		
Code B		Upper Limit	19,000
Code B1		Upper Limit	19,800
Code C1		Upper Limit	41,400
Code C		Upper Limit	63,000
Code D		Upper Limit	117,000
Code E		Upper Limit	171,000
Code F		Upper Limit	153,000
b- Freight	ter Flights		
Code B		Upper Limit	
Code B1		Upper Limit	
CodeC1		Upper Limit	36,000
Code C		Upper Limit	63,000
Code D		Upper Limit	117,000
Code D	A-310	Upper Limit	81,000
Code E		Upper Limit	171,000
Code F		Upper Limit	126,000

#### Justification for increase, if any, in Tariff sought

- (i) Due to increasing operational cost over the year which is being proposed to be partially charged in the revised upper limit of prices.
- (ii) In view of the various increases in the cost structure and around 40% hike in the central minimum wages act and having impact on other contractual obligations like PF, ESI etc during the last five years and recent major hike in wages.
- (iii) During the last five years there had been major increase in almost all other costs.
- (iii) Keeping in view the revised policy where the self-handling has also been allowed the scope for the absorption of cost becomes difficult and hence the increase is proposed rate.
- (iv) Abnormal increase in the land license fees rates by AAI w.e.f. 01/10/2014 (Copy Attached), where earlier rate of Rs. 2700 p.s.m.p.a. has gone up to Rs. 6300 p.s.m.p.a.



# A- International Carriers Maximum Tariff.

# B- Domestic Carriers Maximum Tariff.

VESTINA	AND COMMENT OF THE STREET OF T		/	1			
	New Purposed Rate For 2016-17 & 2017-18				New Purposed Rate For 2016-17, & 2017-18	andk	e area santas per
ICAO Code	Aircraft Type		Tariff per Flight in (INR)	ICAO Code	Aircraft Type		Tariff per Flight in (INR)
	nger International Flights			[a]- Passer	nger Domestic Flights		
Code B	Aircraft, test-int	Upper Limit	24,/38		Single Engine Aircraft, test-int	Upper Limit	19.000
Code B1		Upper Limit	36,104	Code B1	Dornier	Upper Limit	19,800
Code C1		Upper Limit		Code C1		Upper Limit	41,400
Code C	YAK 40, ATR 42, F27, F50, AN 24, ATR 72, AN 26, F28, F70, F100, YAK 42, B717, A318, A319, A320, A321, B727, B737, BBJ, "MD81 to MD 90", DC 9, TU 134A	Upper Limit	127,034	,	YAK 40, ATR 42, F27, F50, AN 24, ATR 72, AN 26, F28, F70, F100, YAK 42, B717, A318, A319, A320, A321, B727, B737, BBj, "MD81 to MD 90", DC 9, TU 134A	Upper Limit	63,000
Code D	B 727-100, B 757, B 767, A 767 F, B-767, A300-600, A-310, A-310-F, B 707, DC 8, DC 10, B 787-300, MD 11, MD 11-F	Upper Limit	216,626	Code D	B 727-100, B 757, B 767, A 767 F, B-767, A300-600, A-310, A-310-F, B 707, DC 8, DC 10, B 787-300, MD 11, MD 11-F	Upper Limit	117,000
Code E	B 787-900, IL 96	Upper Limit		<u></u>	B 787-900, IL 96		
Code F	A 380	Upper Limit	247,382	Code F	A 380	Upper Limit	153,000
				1000			1
	hter International Flights				ter Domestic Flights	<u> </u>	-
Code B		Upper Limit		Code B		Upper Limit	
Code B1		Upper Limit		Code B1	'	Upper Limit	
CodeC1		Upper Limit	48,139		EMB 135, ATR 72, EMB 170	Upper Limit	36,00
Code C	YAK 40, ATR 42, F27, F50, AN 24, ATR 72, AN 26, F28, F70, F100, YAK 42, B717, A318, A319, A320, A321, B727, B737, BBJ, "MD81 to MD 90", DC 9, TU 134A	Upper Limit	120,348	Code C	YAK 40, ATR 42, F27, F50, AN 24, ATR 72, AN 26, F28, F70, F100, YAK 42, B717, A318, A319, A320, A321, B727, B737, BBJ, "MD81 to MD 90", DC 9, TU 134A	Upper Limit	63,00
Code D	B 727-100, B 757, B 767, A 767 F, B-767, A300-600, A-310, A-310-F, B 707, DC 8, DC 10, B 787-300, MD 11, MD 11-F	Upper Limit	240,696	6 Code D	B 727-100, B 757, B 767, A 767 F, B-767, A300-600, A-310, A-310-F, B 707, DC 8, DC 10, B 787-300, MD 11, MD 11-F	Upper Limit	117,00
Code E	A330-200, A 330-309, B 787-800, A-340, B-747, B-747SP, B 747-200, B-777, B777-200F, B 787-900, IL 96		300,870		A330-200, A 330-309, B 787-800, A-340, B-747, B-747SP, B 747-200, B-777, B777-200F, B 787-900, IL 96		
Code F	A 380	Upper Limit	247,382	Code F	A 380	Upper Limit	126,00

	-00
- 8	113
- 6	X III
- 9	0

	A- NSO's International Flights Maxir	num Tariff.		B- NSO's Domestic Flights Maximum Tariff.					
12 (1996) 17 	New Purposed Rate For 2016-17 & 2017-18	2			New Purposed Rate For 2016-17 & 2017-18				
1CAO Code	Aircraft Type		Tariff per Flight in (INR)	ICAO Code	Aircraft Type		Tariff per Flight in (INR)		
Code B	Single Engine Aircraft, test-int	Upper Limit	30,087	Code B	Single Engine Aircraft, test-int	Upper Limit	29,700		
Code B1	Dornier	Upper Limit	42,122	Code B1	Dornier	Upper Limit	21,700		
Code C1	EMB 135, ATR 72, EMB 170	Upper Limit	60,174	Code C1	EMB 135, ATR 72, EMB 170	Upper Limit	50.400		
Code C	YAK 40, ATR 42, F27, F50, AN 24, ATR 72, AN 26, F28, F70, F100, YAK 42, B717, A318, A319, A320, A321, B727, B737, BBJ, "MD81 to MD 90", DC 9, TU 134A	Upper Limit	150,435	Code C	YAK 40, ATR 42, F27, F50, AN 24, ATR 72, AN 26, F28, F70, F100, YAK 42, B717, A318, A319, A320, A321, B727, B737, BBJ, "MD81 to MD 90", DC 9, TU 134A	Upper Limit	99.000		
Code D	B 727-100, B 757, B 767, A 767 F, B-767, A300-600, A-310, A-310-F, B 707, DC 8, DC 10, B 787-300, MD 11, MD 11-F	Upper Limit	240,696	Code D	B 727-100, B 757, B 767, A 767 F, B-767, A300-600, A-310, A-310-F, B 707, DC 8. DC 10, B 787-300, MD 11, MD 11-F	Upper Limit	144,000		
Code E	A330-200, A 330-309, B 787-800, A-340, B-747, B-747SP, B 747-200, B-777, B777-200F, B 787-900, IL 96	Upper Limit	300,870	Code E	A330-200, A 330-309, B 787-800, A-340, B-747, B-747SP, B 747-200, B-777, B777-200F, B 787-900, IL 96	Upper Limit	198,000		
Code F	A 380	Upper Limit	247,382	Code F	A 380	Upper Limit	162,000		

#### [F.No. AERA/20010/MYTP/Bhadra/GH/Kolkata/2011-12]

#### Airports Economic Regulatory Authority of India

Order No. 30/2011-12

AERA Building, Administrative Complex, Safdarjung Airport, New Delhi - 110 003

Date of Order: 28th November, 2011 Date of Issue: 5th December, 2011

In the matter of Multi Year Tariff Proposal for 1st Control Period submitted by Bhadra International India Ltd., for providing Ground Handling Services at NSCBI Airport, Kolkata.

Bhadra International India Limited (Bhadra), have vide their application dated 30.04.2011, and subsequent communications submitted their Multi Year Tariff Proposal (MYTP) for the first control period commencing 01.04.2011, in respect of the tariff for the services provided for ground handling facility at NSCBI Airport, Kolkata. Bhadra also submitted their Annual Tariff Proposal (ATP) for the First Tariff year requesting for approval of the tariff to be applicable from 01.04.2011.

- 2. Briefly, the facts of the case are as under:-
  - 2.1 Bhadra have sought approval for the tariff for ground handling services for the first control period (period of 5 years commencing 01.04.2011) based on a "light touch approach" as specified in Chapter V of the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling, and Supply of Fuel to the Aircraft) Guidelines, 2011 (the Guidelines). Bhadra have further sought approval for the ATP, seeking approval of the rates w.e.f. 01.04.2011
  - 2.2 As stipulated in the Guidelines, the Authority shall follow a three stage process for determining its approach to the regulation of a regulated service:
    - a) Materiality Assessment;
    - b) Competition Assessment;

Tegendary Authory Authority de

c) Assessment of reasonableness of the User Agreements between the service providers and the users of the regulated services.

The ground handling service being provided at NSCBI Airport, Kolkata has a materiality index of 4.9%, which is less than 5% materiality Index fixed for the subject service, hence the service is deemed as "not material", in terms of Clause 4.3 of the Guidelines.

- 2.3 Hence the ground handling services at NSCBI Airport, Kolkata being provided by Bhadra is "not material" and hence may be regulated under light touch approach for tariff determination.
- The Authority, vide its Order No.17/2010-11 dated 31.03.2011, while extending the timeline for submission of MYTP by the independent service providers (ISP(s)) upto 30.04.2011 had also decided that, in the interim, all ISP(s) may continue to charge the tariffs as prevalent on 01.09.2009 or as may have been approved/determined by the Authority thereafter with effect from 01.4.2011 and upto the date when the new tariffs as may be approved by the Authority became applicable and that this interim arrangement would be subject to the condition that the concerned independent service providers submit the MYTP latest by 30.04.2011. In case any service provider(s) fails to submit MYTP on or before 30.4.2011, the interim arrangement in respect of such service provider (s) would cease to be effective.
- 2.5 The Authority noted that Bhadra had submitted the MYTP for ground handling services provided by them in respect of NSCBI Airport, Kolkata as per the timelines prescribed in the Guidelines.
- 3.1 The Authority, vide Consultation Paper No. 27/2011-12, dated 24.10.2011, proposed for stakeholder Consultation that the ground handling services provided by Bhadra at NSCBI Airport, Kolkata is "not material" and hence the Authority may adopt a, "Light Touch Approach" for determination of tariff in the first control period w.e.f. 01.04.2011. Since, the tariff is to be determined under light touch approach and keeping in view the precedents in other cases, the Authority decided to propose for stakeholder consultation that the ATP, as submitted by Bhadra may be considered at this stage itself and that the ATP may be made effective from 1.04.2011 or such other prospective date as the Authority may finally decide.
- 3.2. In response, comments were received from Bhadra International India Pvt. Ltd., vide their letter no. Bhadra/AERA.MYTP/2011-12 dated 03.11.2011 and from Deccan Charters Ltd., vide their letter no. DCL/AERA/MYTP/2011-12 dated 11.11.2011. Deccan Charters have stated that the proposed charges are exorbitant and have asked the Authority to verify the calculations given by



various ground handlers. As regards the aforesaid issues highlighted by Deccan, it is observed that as per the Guidelines, wherever the service is not material the Authority shall adopt a Light Touch Approah for determination of tariff. Further, if the service is being provided by two or more players it is deemed "competitive" and the Authority shall adopt a light touch approach for determination of tariff for the said services. In the instant case, the Ground handling service provided by Bhadra at Kolkata Airport is "not material". Also, Bhadra has claimed AIATSL to be a competitor at Kolkata Airport. Hence, in view of the fact that the Ground handling service at Kolkata Airport is "not material", as also there being two service providers, the MYTP is being considered under light touch approach.

- 4. The Authority considered the submissions made by the stakeholders and observed that:
  - (i) Bhadra is providing ground handling services at NSCBI airport, Kolkata, which is" not material."
  - (ii) Deccan Charters, have stated that the proposed charges are exorbitant and has asked the Authority to verify the calculations given by various ground handlers. In this regard, the Authority observed that as per the Order and Guidelines issued for economic regulation of services provided for Cargo Facility, Ground Handling and Supply of Fuel by Independent Service Providers (ISP(s)), a situation where such service is provided by two or more service providers will be deemed to be competitive and the Authority will adopt a light touch approach for determination of tariffs for such services, instead of Price Cap mechanism. Thus, the Authority has correctly proposed to adopt light touch approach while determining tariff for ground handling services provided by Bhadra at NSCBI airport, Kolkata as the service is "not material" and Air India Airport Transport Service Ltd. (AIATSL) is also providing the same service and hence the service is 'competitive'. APE-MAN W

#### ORDER:

- 5. Upon careful consideration of material available on record, the Authority in exercise of powers conferred by Section 13(1)(a) of the Act, hereby orders that:
  - (i) The services provided for ground handling at NSCBI Airport by Bhadra International India Limited, are "not material". Hence the Authority shall adopt light touch approach for determination of tariff during the first control period of 5 years commencing 01.04.2011.



(ii) The tariff for the ground handling services provided by Bhadra at NSCBI Airport at Kolkata is determined, as at **Annexure-I** w.e.f. 1.04.2011.

By the Order of and in the Name of the Authority

(Capt. Kapil Chaudhary) Secretary

To

M/s Bhadra International India Limited, B-4/62, Safdarjung Enclave, New Delhi – 110 029 (Through: Shri Prem Bajaj, Chairman and Managing Director)





## Bhadra International India Limited

Station Name: NSCBI Airport, Kolkata

Tariff Heading	Conditions of Tariff
A-International	Maximum
	. Tariff per Flight in
	(INR)
a-Passenger Flights	
A320(Narrow Body)Upper Limit	1,25,208
A320(Narrow Body)Lower Limit	83,472
A300/310 Upper Limit	1,55,100
A300/310 Lower Limit	1,36,300
Wide Body(747/777)Lower Limit	1,73,900
Wide Body(747/777)Upper Limit	2,02,100
b-Freighter	
Freighter Lower Limit	1,55,100
Freighter Upper Limit	2,11,500
B-Domestic	
a-Passenger Flights	
Learjet, Jetstream, DH6, C560	12,600
YAK40,CL60,F50,F27,F28,C750,AN24,ATR42,ATR72,HS748,HS125,DA90,G-	20,250
2 to GB,TU124,TU134,CRJ,EM4,CV580,BAC111,BE2	
AN8,AN12,B737-100/200,IL18,DC9,MD82,F70,F100	36,000
A320,A321,B727,B737-500 to 800,C130,MD 83/87/88/90,TU154,TU104	45,000
B757,TU204,B707,C106	45,000
A310,A300,A330,B767,II62,IL76,DC8,787-3	54,000
A340,B777,DC10,IL86,IL96,MD11,L1011,B747,AN124	99,000
b-Freighter	
Freighter A310	74,730
Freighter ATR	21,620



#### TARIFF COMPARISON-EXISTING VS PROPOSED

Existing				Proposed:2016-17 & 2017-18					
ICAO Code	Aircraft type	Limit	Tariff Per flight (in INR)	ICAO Code	Aircraft type	Limit	Tariff Per flight (in INR)	% Increase/ (decrease)	
			Internation	nal Max	imum Tariff			<u> </u>	
(a) Passe	enger International Flight	ts		(a) Passe	nger International Fligh	nts			
Code B				Code B		Upper limit	24738		
Code B1				Code B1		Upper limit	36104		
Code C1				Code C1		Upper limit	51148		
Code C	A320 (Narrow Body)	Upper limit	1,25,208	Code C		Upper limit	127034	1.5%	
Code D				Code D		Upper limit	216626		
Code D	A300/310 (Wide Body)	Upper limit	1,55,100	Code D	A300/310	Upper limit	204592	31.9%	
Code E				Code E		Upper limit	300870		
Code E	747/777 (Wide Body)	Upper limit	2,02,100	Code E	747/777 (Wide Body)	Upper limit	240696	19.1%	
Code F				Code F		Upper limit	247382		
(b) Freig	thter International Flight	s		(b) Freig	hter International Fligh	its			
Code B		Upper limit		Code B		Upper limit			
Code B1		Upper limit		Code B1		Upper limit			
Code C1		Upper limit		Code C1		Upper limit	48139		
Code C		Upper limit		Code C		Upper limit	120348		
Code D		Upper limit	2,11,500	Code D		Upper limit	240696	13.8%	
Code E		Upper limit		Code E		Upper limit	300870		
Code F		Upper limit		Code F		Upper limit	247382		
			Domesti	c Maxir	num Tariff				
(a) Pass	enger International Fligh	ts		(a) Passe	enger International Flig	hts			
Code B				Code B		Upper limit	19000		
Code B1				Code B1		Upper limit	19800		
Code C1				Code C1		Upper limit	41400		
Code C		Upper limit	45,000	Code C		Upper limit	63000	40.0%	
Code D		Upper limit	54,000	Code D		Upper limit	117000	116.7%	
Code E		Upper limit	99,000	Code E		Upper limit	171000	72.7%	
Code F				Code F		Upper limit	153000		
(b) Freig	ghter International Flight	ts		(b) Freig	hter International Fligh	nts			
Code B				Code B		Upper limit			
Code B1	200 2000 2000 2000 2000			Code B1		Upper limit			
Code C1		Upper limit	21,620	Code C1		Upper limit	36000	66.5%	
Code C				Code C		Upper limit	63000		
Code D				Code D		Upper limit	117000		
Code D	A-310	Upper limit	74,730	Code D	A-310	Upper limit	81000	8.4%	
Code E				Code E		Upper limit	171000		
Code F				Code F		Upper limit	126000	)	

EXISTING TARIFF COMPARISON-M/S BHADRA VS M/S AIATSL											
Particulars	BHADI Scheduled International	RA Scheduled Domestic	AI Scheduled International	ATSL Scheduled Domestic	% variation (International) (Bhadra vs	% variation (Domestic) (Bhadra vs AIATSL)					
A-Single Engine Aircraft			_	38,700	AIATSL)						
B-ATR/Embraer/CRJ	-	-	50,000	46,500		-					
C-A319/A320/A321/B737	1,25,208	45,000	1,04,000	94,750	20.39	(52.51)					
D-A300/A310/B767	1,55,100	54,000	1,45,600	1,32,600	6.52	(59.28)					
E-A330/B787/B777	2,02,100	54,000	1,82,000	1,65,800	11.04	(67.43)					
F-A340/B747	2,02,100	99,000	2,18,400	1,90,000	(7.46)	(47.89)					

2,62,000

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ANN EXURE-IV

#### COMPARATIVE STATEMENT OF ACS FOR THE TARIFF YEAR 1 TO 5

(Refer AI.9 of the Guidelines and Form No. 16)

#### KOLKATA

Rs. In Crs.

Sl No.	Performance Report for the years	2011-12	2012-13	2013-14	2014-15	2015-16
1	Regulated revenue :	3.29	9.32	11.18	14.62	23.99
2	Regulated Services-Ground Handling	2.14	7.03	6.98	8.90	17.95
3	-Cargo Handling	1.15	2.30	4.20	5.71	6.05
4	Other than Regulated Services	0.09	0.28	0.23	0.20	0.40
5	Total Revenue {(1)+(4)}	3.38	9.61	11.41	14.82	24.39
	Expenditure:					
6	Operating Expenditure	6.03	12.12	15.63	18.87	24.81
7	Depreciation	2.37	5.16	5-45	5.72	6.78
8	Total Expenditure{(6)+(7)}	8.40	17.27	21.08	24.59	31.59
9	Regulatory Operating Profit {('5)-(8)}	(5.02)	(7.67)	(9.67)	(9.77)	(7.20)
10	Capital Expenditure	52.04	2.78	0.38	0.75	0.05
11	Opening RAB	0.96	50.63	48.25	43.18	38.20
12	Disposals /Transfers	-	· <b>a</b> .	-	0.02	-
13	Depreciation	2.37	5.16	5.45	5.72	6.78
14	Closing RAB {(10+11-12-13)}	50.63	48.25	43.18	38.20	31.48
15	Average RAB{(11+14)/2}	25.80	49.44	45.72	40.69	34.84
16	Return on Average RAB {(9)/(15)}	-19%	-16%	-21%	-24%	-21%
17	Total Volume (MT)-Ground handling	600	1,288	1,441	1,996	3,273
	Actual Yield Per Unit {(1)/(17)}-In Rs	35,681	54,560	48,432	44,605	54,835

Note: Details of Disposal/transfers have not been provided by M/s Bhadra for years 2011-12 to 2013-14. Hence the comparison has been done assuming NIL Disposal/transfer during the years 2011-12 to 2013-14.

#### Additional Information (As per Audited Consolidated Profit & Loss Account):

Rs Crs

Particulars		Financial Year	
	2013-14	2014-15	2015-16
Revenue:			
Revenue from Operations	106.51	123.00	154.01
Other Income	2.15	1.68	2.54
Total Revenue (i)	108.66	124.68	156.55
Expenses:			
Employee benefit expenses	47.51	56.35	65.46
Other expenses	65.09	75.28	87.24
Total Expenses (ii)	112.60	131.63	152.70
Earnings before interest depreciation & Amortisation {(i)-(ii)}=(iii)	(3.94)	(6.96)	3.85
Depreciation & Amortisation expense (iv)	27.03	28.60	32.88
Finance Cost (v)	36.40	39.45	37-57
Profit before tax (PBT){(iii)-(iv)- (v)}=(vi)	(67.37)	(75.00)	(66.60)
Tax Expenses (vii)		•	
Current Tax	-	-	in.
Deferred tax expense/(credit)			-
Profit after tax (PAT) {(vi)-(vii)} ACS data for other stations (For the purpose of reconciliation):	(67.37)	(75.00)	(66.60
Total Revenue-Trivandrum	6.96	9.03	11.80
Total Revenue-Calicut	12.24	12.23	10.31
Total Revenue-Chennai	74.66	79.83	96.01
Total Revenue-Other Airports	3.38	8.77	14.04
Total Operating Expenditure-Trivandrum	8.14	9.78	12.19
Total Operating Expenditure-Calicut	10.34	10.36	9.57
Total Operating Expenditure-Chennai	74.11	84.79	95.46
Total Operating Expenditure-Other airports	4.37	7.83	10.68
Total Depreciation-Trivandrum	2.57	2.67	3.07
Total Depreciation-Calicut	3.12	3.31	3.70
Total Depreciation-Chennaí	13.46	14.30	15.96
Total Depreciation-Other Airports	2.44	2.61	3.37
Total Finance Cost-Trivandrum	3.38	3.62	3.47
Total Finance Cost-Calicut	4.19	4.52	4.14
Total Finance Cost-Chennai	18.57	20.07	18.50
Total Finance Cost-Other airports	3.14	3.55	3.82
Reconciliation (ACS Revenue Vs Audited Financial Statement Revenue)	0.01	(0.00)	(0.00
Reconciliation (ACS Expenditure Vs Audited Financial Statement Expenditure)	0.01	0.00	(0.00
Reconciliation (ACS Depreciation Vs Audited Financial Statement Depreciation)	0.00	(0.00)	(0.00

		3-

Bhadra International (India) Private Limited Balance sheet as at 31 Murch 2016 (Amount in Indian rupees unless stated otherwise)

	Note	As at 31 March 2016	As at 31 March 2015
EQUITY AND LIABILITIES			
Character and a			5*
Shareholders' funds Share capital	3	598,588,100	598,588,100
Reserves and surplus	4	(2,591,206,859)	(1,925,240,446)
Two ves and surplus		(1,992,618,759)	(1,326,652,346)
Non-current liabilities		(11/2-1010)1027	(1,020,002,010)
Long-term borrowings	5	2,762,909,530	3,145,109,240
Long-term provisions	6	36,130,127	32,764,178
	_	2,799,039,657	3,177,873,418
Current liabilities			
Short-term borrowings	7	194,632,082	160,228,931
Trade payables		751 30000	
a) Total outstanding dies to micro enterprises and small enterprises	8	680,296	*
b) Total outstanding dues to parties other than micro enterprises and small enterprises	8	1,004,921,169	558,870,215
Other current liabilities	9	893,888,915	633,708,054
Short-term provisions	10	9,581,843	3,113,296
		2,103,704,305	1,355,920,496
TOTAL		2,910,125,203	3,207,141,568
ASSETS		2	
Non-current assets			
Fixed assets			
Tungible assets	11	1,619,994,484	1,881,690,547
Intampfible assets	II	37,494	60,962,234
Long-tenn loans and advances	12	728,603,039	779,774,241
Officer non-current assets	13	86,875,126	88,696,505
	A-1-	2,435,510,143	2,811,123,527
Current assets			
Inventories	14	1,743,077	1,930,208
Trade receivables	15	242,282,395	233,392,834
Cash and bank balances	16	63,940,850	41,930,276
Short-term loans and advances	17 18	159,908,756	111,976,374
Office current assets	18	6,739,982	6,788,349
	-	474,615,060	396,018,041
TOTAL	-	2,910,125;203	3,207,141,568

Significant accounting policies

The notes referred above form an integral part of the financial statements

As per our report of even date attached

For BSR & Associates LLP Charlered Accomitants

First registration number, 116231W/W-100024

Rakesh Dewan Pariner

Membership no. 092212

Place: Gurgaon
Date: 29 September 2016

For and on behalf of the Board of Di Bhagra International (India) Priva

Prem Bajaj

1 - 2

Chairman and Managing Director DIN 00770351 Place: New Delhi

Date: 29 September 2016

Hisav Bajdi

Director DIN 01113834

Place: New Dellu Daler 29 September 2016

Violi Malajan Chief Finance Officer

Place: New Dellu Date: 29 September 2016

Vikash Misra Company Secretary Place, New Delhi Date: 29 September 2016 279 /242

Bhadra International (India) Private Limited Statement of Profit and Loss for the year ended 31 March 2016 (Amount in Indian Rupees unless stated otherwise)

	Note	For the year ended 31 March 2016	For the year ended 31 March 2015
Revenue			
Revenue from operations			
Sale of services	19	1,540,105,615	1,229,950,495
Other income	20	25,434,126	16,805,727
Total Revenue		1,565,539,741	1,246,756,222
Expenses			
Employee benefits	21	654,597,507	571,623,875
Rinance costs	22	375,709,635	383,207,154
Depreciation and amortisation	11	328,780,807	285,992,395
Other expenses	23	872,418,205	755,963,759
Total expenses		2,231,506,154	1,996,787,183
Loss before tax		(665,966,413)	(750,030,961)
Tax expense		-	-
Loss for the year		(665,966,413)	(750,030,961)
Basic carnings/(loss) per share of Rs. 10 each	31	(18,06)	(20.34)
Significant accounting policies	1 - 2		

The notes referred above form an integral part of the financial statements

As per our report of even date attached

For BSR & Associates LLP

Chartered Accountants

ICAL Firm Registration number: 116231W /W-100024

Rakesh Dewan

Pariner

Membership No. 092212

Place: Gurgaon

Date: 29 September 2016

on and on behalf of the Board of Directors of Bhadra International (India) Private Limit

Frem Bajaj

Chairman and Managing Director

DIN 00770351

Place: New Delhi

Date: 29 September 2016

Hiyav Bajaj Director

DIN 01113831

Place: New Delhi Date: 29 September 2016

troit

Vipin Mahajan Chief Finance Officer Place: New Delhi

Date: 29 September 2016

Vikash Misra

Company Secretary
Place: New Delhi

Date: 29 September 2016

Bhadra International (India) Private Limited
Cash flow statement for the year ended 31 March 2016 (Amount in Indiau Rupers unless stated otherwise)

	ÿ	For the year ended 31 March 2016	For the year ended 31 March 2015
۸.	Cash flow from operating activities		
	Loss for the year before tax	(665,966,413)	(750,030,961)
	Adjustments for:		
	Depreciation and amortisation	328,780,807	285,992,396
	Interest income	(14,342,526)	(15,336,403)
	Unrealised foreign exchange (gain)/ loss	1,494,602	(302,571)
	Interest paid	375,709,635	383,207,154
	Provision for doubtful debts	175,608	-
	Bad deht written off	18,670	77,169
	Provision for wealth tax	-	332.023
	Miscellaneous expenditure written off		8,770,000
	Liability no longer required written back	(424,186)	(94,865)
	Loss on sale of fixed assets		42,430
	Operating each flow before working capital changes	25,446,197	(87,343,570)
	(Increase)/Decrease in trade receivables	(9,811,450)	(47,386,755)
	(Increase)/Decrease in loans and advances	70,778,594	170,129,493
	Ilucrease)/Decrease in other current assets	784,073	(784,073)
	(Increase)/Decrease in inventory	187,131	(754,713)
	Increase/(Decrease) in trade payables	447,192,084	269,588,009
	Increaso (Decrease) in other current liabilities	98,179,470	134,848,969
	ligrease ((Decrease) in other long term liabilities	•	(17,135,674)
	Increase/(Decease) in provisions	10,186,519	13,764,366
	Cash generated from operations	642,922,618	434,926,032
	Ideome fax paid	(75,182,526)	(57,531,066)
	Wealth tax paid	(332,023)	(156,266)
	Not cash generated from operating activities	567,408,069	<b>4</b> 377,238,700
В,	Cash flow from investing activities		
	Purchase of fixed assets (including capital work in progress)	(6,775,253)	(51,486,055)
	Fixed deposits with banks	(1,506,363)	(4,985,604)
	Interest received on fixed deposits	2,428,085	4,809,073
	Inferest received on Joan to related party	5,739,743	576,629
	Repayment of loan from related party	7,642,752	5,221,323
	Net cash generated/(weed) in investing activities	7,522,964	(45,864,634)
	E a Silvinia de la companya della companya della companya de la companya della co		
C.	Cash flow from financing activities	34;403,151	55,903,746
	Proceeds/(Repsyment) of short term borrowing (net)	(224,040,160)	(106,831,793)
	Proceeds/(Repsyment) of torm loan from bank	(224,090,100)	35,000,000
	Proceeds from usue of debenjures	**************************************	
	Interest paid	(372,052,532)	(314,981,264)
	Net each used in linancing activities	(561,689,541)	(330,909,311)
	Net increase in cash and cash equivalents (A+B+C)	13,241,492	464,755
	Cash and cash equivalents at the beginning of the year	29 488,558	29,006,893
	Less: Effect of exchange rate exchange in closing balances of Cash and cash equivalents	(3,652)	16,910
	Cash and cash equivalents at the end of the year (refer notes below)	42,726,398	29,488,558
	Notes to eash flow statement:		
	1 Components of cash and cash equivalents		
	Cash on band	\$23,694	1,711,284
	Balances with banka	* * * * * * * * * * * * * * * * * * * *	
	on Current accounts	42,202,704	27,777,274
	Cash and cash equivalents at the end of the year	42,726,398	29,488,558
	A THE CASE OF SECTION AND ADDRESS OF THE PARTY OF THE PAR		The second second second second

2 The notes referred above form an integral part of the financial statements

As per our report of even date attached

For B S R & Associates LLP Chartered Accountains ICAI Firm Registration number: 116231W /W-100024

Rakesh Dewau Porties Monterphy No. 092212 Picco: Gurgaoi Date: 29 September 2016 for uni on beholf of the Board of Directors of Bhabra International (India) Private Limited

Prem Bajaj Charmonium Managine Director pik 60770151 Pace, New Delhi Date: 29 September 2016

Director DIN 01113831

Place: New Dellii Date: 29 September 2016.

Viple Mahajan Chief Phinick Officer Place New Delbi Date 29 September 2016

Vikash Misra Company Secretary Place: New Delhi Date: 29 September 2016

Bhadra International (India) Private Limited Notes to the financial statements for the year ended 31 March 2016 (Amount in Indian rupeex unless stated vilierwise)

Share Capital As at 31 March 2016 As at 31 March 2015 Authorised 37,000,000 (Previous year 37,000,000) Equity shares of Rs 10 each 370,000,000 370,000,000 53,000,000 (Previous year 53,000,000) Zero percent Computatify Convertible Preference Shares (CCPS) of Rs 530,000,000 530,000,000 900,000,000 900,000,000 Issued, subscribed and fully paid up 36,880,320 (Provious year 36,880,320) Equity shares of Rs. 10 each fully paid up 368,803,200 368,803,200 22,978,490 (Previous year 22,978,490) Zero Percent Compulsorily Convertible Preference Shares (CCPS) of 229,784,900 229,784,900 Rs. 10 each fully paid up 598,588,100 598,588,100

Reconciliation of theres outstanding at the beginning of the year and at the end of the reporting period

#### As at 31 March 2016

As at 31 March 2015

historia.

	Number	Amount	Number of shares	Attrourit
Equity shares At the commencement and at the end of the year	36,880,320	368,803,200	36,880,320	368,803,200
Computativity Convertible Preference Shares (CCPS) of Re 10 each.  At the commencement and at the east of the year	22,978,490	229,784,900	22,978,490	229,784,900

Rights, preferences and restrictions attached to Equity shares

The company has equity shares having a par value of Rs 10 each. Each holder of equity shares is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of the equity shares held by the shareholders.

Rights, preferences and restrictions attached to Preference shares. The Company has Compulsory Convertible Preference Shares (CCPS) having par value of Rs. 10 each.

(i) The CCPS shall carry a right to a preference dividend of 0% (zero) per annum to relation to the capital paid-up on them.

(ii) In the case of figuidation, the holders of the CCPS shall be entitled to a preferencial right of return as agreed in the Shareholders agreement of the amount paid-up or decimed to have been paid-up. The remaining assets and funds of the Company available for distribution to shareholders shall be distributed among the holders of equity shares and the balance among all holders of CCPS and equity shares taked by the choice of them.

The ECPS shall be compalisorly convenible. Each CCPS shall be convened into equity shares of the Company at the following price

(a) 8,311,823 CCP6 issued in the FY 2010-11 shall be converted in to equity shares at a price of Rs. El.5) per than (b) 14,666,667 CCPS laused in the FY 2012-13 shall be converted in to equity shares between a price range of Rs. I3 to Rs. 80 per than

The CCPS shall be converted fine equity shares on the occurrence of the following events and on the terms set out in the Shareholders' Agreement (SHA):

(a) Expiry of five years and are months from the first closing dates.

(b) A figuidity event as per the terms of the SHA; or

(c) An event of deligns as per the terms of the SHA;

- (iii) The Conversion of CCPS in to equity states that could the investors to achieve the percentage of staircitolding as agreed in the Sharcholders' agreement.
- Aggregate number of books shares laned, shares limed for consideration other than each during the period of live years immediately preceding the reporting date. (b)

The Company has not issued any bonns shares for consideration other than that during the period of tive years introductely preceding the reporting date.

Details of shareholders holding more than 5% shares of the Company (c)

Equily shares

Ax at 31 March 2016 Name of shareholder At at 31 March 2015 % of Holding 62.49% 37.50% No. of shares 23,049,600 of shares % of Holding 23,049,60 Mr. Prom Balay 62.49%

Zero Percent Compulsory Convertible Preference shares

Name of shareholder OPC Mauritat IX LLC

As at 31 March 2016 No. of shares 22,978,490

of Holding 100%

As at 31st March 2015 No. of shares held 22,978,490 of Holding

\* These shares we pledged in favour of the lenders for borrowings obtained by the Company.

Bhadra International (India) Private Limited Notes to the Busneigl statements for the year ended 31 Murch 2016 (Amount la Indian rupers puless stated otherwise)

4	Reserves and surplus	As at 31 March 2016	As at 31 March 2015
	Securities premium  At the commencement and end of the year	691,913,900	601,913,900
	The art Committee and the Comm	601,913,900	601,913,900
	Surplus/(Loss) - Profit and Loss Bulance		grì
	At the commencement of the year	(2,527,154,346)	(1,777,079,385)
	Add; Loss for the year	(665,966,413)	(750,030,961)
	Add; TDS of earlier year written off	-	(44,000)
	At the end of the year	(3,193,120,759)	(2,527,154,346)
		(2,591,284,859)	(1,925,240,446)
5	Long-term borrowings	As at 31 March 2016	As at 31 March 2015
	Term loans from banks (secured)*	3,024,108,330	3,248,148,490
	18:780,000 (Previous year 17,780,000) 0% Fully Compulsory Convertible Debentures (PCCD) of Rx. 10 each (insecured).**	187,800,000	177,800,000
	Application money for allotment of Nil (Previous year 1,000,000) 0% Fully Compulsory Convertible Debentures (FCCD) of Rs. 10 each		10,000,000
		3,211,908,330	3,435,948,490
	Loss: Current majurities of long-term borrowings	-50	
	-Term loans from banks (Amount disclosed under "other current liabilities")	448,998,800	290,839,250
		2,762,909,530	3,145,109,240

\* The Company had restructured its cutstanding loans by implementation of a restructuring scheme effective from 1st September 2012 (cut off date). After restructuring, the Company has the following types of loans. Restructured term loan (TC), Working capital term loan (WCTL), Punded interest term loan (FITL) and a New term loan (New

a) Term Loans (IL) and Working capital term load (WCTL) are to be repaid in 32 quarterly graded installments after a meratorium of 22 months from out off date, compacting from September 2014 with last installments due in June 2022. The outstanding four amount of TL and WCTL as at 31 March 2016 is Rs. 2.565, 201, 330 (Previous year Rs. 2,711,184,300). The interest rate on restouchined Tenti Loans and WCTI. is charged at base rate (PND's base rate) with a minimum of 11% p.s. Interest rate in be reval after every 2 (sear). There were defaults/delays in repayment of principal of Rs. 41,709,420 (Previous year Rs. 34,757,850) and in interest payment of Rs. 73,749,102 (Previous year Rs. 72,853,585) as on reporting date. However, the same has been cleared/made good on or before 30 June 2016.

b) The future interest payable on all existing form loans including WCTL for 19 months from our off date i.e. till March 2014 has also been converted in to Funded interest form loan (FITL) and is repayable in 17 graded quarterly installments commencing from time 2014 with last installment due in June 2018. The outstanding loan amount of FITL as at 31 March 2016 is Rs. 337,503,000. (Previous year Rs. 429,864,000), interest taxe on FITL is to be charged at base rate of FRO with minimization 10.25% p.s. with logerous rases after 2 years. There were defaults/debys in repayment of principal of Rs. 18,816,000 (Previous year Rs. 14,112,000) and in interest payment of Rs. 9,856,009 (Previous year Rs. 18,085,516) as on reporting date. However, the lattice has been cleared/made good on to before 30 laine 2016.

c) The new term ion (New TL) is repsyable in 32 quarterly installments commencing from September 2014 with the last installment due in zone 2022. The cutstanding high amount of new TL as at 31 Migrat 2016 is Rs. 101,475,000 (Province year Rs. 107,230,000). Induced rate up new term tops in to be charged at base rate + 1,75% with a communal of 12% p.s. with interest least after 2 years. There were definite/delay in reparation of principal of Rs. 1,550,000 (Province year Rs. 1,375,000) and in interest payment of Rs. 2,512,003 (Previous year Rs. 1,375,000) as on reporting date. However, the same has been desired/made good on or before 30 Jane 2016.

#### Securities

The above excell pacifiles have been financial by comordium of banks constable of M/s Publish national bank, Mil. UCO blink and M/s Allatabad bank. The term kans are

accurate applications.

a) First pair passes thango by way of hypotheration of all movables plant and machinery, machinery spaces, electrical tieins, tools and accessories, furniture, fixture and all other term fenters.

b) Second charge on entire current ascers of the company subject to their charge in favour of working capital lenders.

c) Assignment of commissia, agreements, debters and other moves; psychole to the company dust from various all finites and alternative.

They are also secured by the shall-second part passu charge upon collateral security of the properties in the name of his related party, pronoters and relatives of the promoters. They are further secured by personal guarantees of 2 directors. I member and a corporate guarantee of its related party. The promoter's have also pledged (pairs course date) holding in favour of the tenders.

- \*\* These PCCD's are computed by convertible and carry interest of the personal. Each PCCD's shall be converted into equity shares of the Company as per the terms given in the transaction documents, upon the occurrence of the following events and on the terms set out in the shareholder agreement:
  - (a) 20 years from the date of subscription by the promoters of FCCD's, in accordance with terms of the shareholders' agreement (SHA), (c) Liquidity event as per the terms of the describedors' agreement, (c) An event of default, as pet the terms of the characholders' agreement, or (d) Any other event, subject to the prior broad or consent.

The FCCD's shall be converted to to equity shares of the Company, in such manner that the conversion will result in the promoters gotting the lib as per the agreed valuation:

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Blindra International (India) Private Limited Notes to the financial statements for the year caded 34 March 2016 (Amount in Indian supees unless stated otherwise)

ĸ	Long-term provisions	As at 31 March 2016	As at 31 March 2015
	Provision for employee benefits		
	Gratuity (Refer to note 34)	24,658,975	21,822,166
	Compensated sbarnces	11,471,152	10,942,012
		36,130,127	32,764,178
7	Short-term barrowlags	As at 31 March 2016	As at 31 March 2015
	Secured		
	Loans repayable on demand:		
	Cash credit from banks		
	UCO bank	19,113,345	19,391,133
	Punjab national bank	60,263,292	47,705,350
	Allahabad bank	115,255,445	93,132,448
		194,432,082	160,228,931
		Complete property and the complete and t	The street of the state of the

Cash credit has been financed by consentium of banks consisting of Punjab National Bank (PNB), UCO bank and Allahabad bank. After the implementation of restructuring scheme effective from 1 September 2012, the interest rate on restructured cash credit limits is to be charged at base rate + 75 bp with a infilimum of 11% p.a. (linked to Base rate of PNB). The same are secured against first charge by way of hypothecation of entire book dolts stock of the Company and all other current assets of the Company on pari passu hasis and extension of hypothecation charge on all fixed assets of the Company. It is further secured by the other securities as specified in Note 5.

8	Trade payables	As at 31 March 2016	As at 31 March 2015
	<ul> <li>Total outstanding dues to micro and small enterprises (Rofer to note 28)</li> <li>Total outstanding dues to parties other than micro and small enterprises</li> </ul>	680,296 1,004,921,169	\$58,870,215
	Total	1,005,601,465	558,670,215
9	Other current lightities	As at 31 March 2016	Avail 31 March 2015
	Current maturities of long-term borrowings Interest accrued and due on borrowings Interest accrued and due on borrowings Capital creditors Security deposits payable Advance received the insurance claims Advance front customers Employee related payables Statutory dues payable: Tax deducted at source Service fax Employees state interance Welfare fund	448,998,800 171,674 86,565,263 5,452,074 17,067,402 20,000,000 582,837 55,385,287 75,043,608 124,042,003 49,103,403 10,031,547 18,200	290,839,250 184,109 82,895,725 6,647,223 15,923,005 497,606 38,751,189 36,208,270 94,998,253 48,188,854 4,937,866
	Protestional tax Custom duty	\$42,657	48, <b>09</b> 0 ]1,067, <b>8</b> 94
	*Includes principal over don amounthing to Re. 62.175,420 (Previous year Re. 50,244,850).	893,888,915	633,708,054
10	Short-term provident	As at 31 March 2016	As at 31 March 2015
	Provided for employee Ecacifis Graulity (Refer to note 34) Compensated absences	3,494,191 6,087,652	\$90,673 2,156,600
	Other provision for wealth fax	9,581,643	351022 3,10396
	(3) (4)	f*	

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Bhadra International (India) Private Limited

Notes to the financial statements for the year ended 31 March 2016
(Amount in Indian Rupees unless stated otherwise)

4.4.	Linns	asset.

	Gross	biode			Depreciation	and amortisation.		Net block
Belance as at 1 April 2015	Additions	Disposals/ Adjustments	Balance as at 31 March 2016	Balance as at 1 April 2015	For the year	On disposals/ adjustments	Balance as at 31 March 2016	Balance as at 31 March 2016
ATT 680 ACO	902.750		272 106 849	60.858.702	25.816.150		94.874.942	177,321,907
			1 10 16 Call		110000000000000000000000000000000000000	-	990,078,888	1,373,088,288
4 4 6 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6			The second second second second				1,825,584	5,245,912
	383 390		12 6000				13,605,575	22,890,587
" - Charles and the state of	200000		The second secon		6,089,849		17,162,531	32,251,280
And Carry of the Anna State	456,273		13,148,133	3,845,485	2,969,010		6,814,495	6,303,638
17,845,023	379,140		18,224,163	10,962,051	4,369,240	*	15,331,291	2,892,872
2,753,527,786	6,160,004	•	2,759,687,790	871,837,239	267.856.067		1.139,693,306	1,619.994,484
104,467,983	· ·	-4	104,467,983	43,549,965	60,918,018		104,467,983	
52.500		., 4.	52,500	8,284	6.722	٠.	15,006	37,494
104,520,483			104,520,483	43,558,249	60,924,740		104,482,989	37,494
2,858,048,269			2,864,208,273	915395,488	328,780,807		1,244,176,295	1,620,031,978
	1/April/2015 271,893,099 2,353,619,725 7,971,496 36,512,712 49,413,311 12,661,860 17,845,023 27/83,527,786 104,457,983 52,500 104,520,483	Balance as at 1:April 2015 Additions 1:April 2015 Additions 271,805,009 393,750 2358,619,775 8,547,451 7,071,806 36,512,772 383,590 49,412,581 12,661,860 456,272 17,845,023 379,140 27/535,527,786 5,360,004 104,867,983 52,500 304,530,483	1/April/2018 Additions Adjustments  271,895,099 293,750 . 2328,519,775 4,547,451 . 36,512,772 383,590 . 49,413,3311 . 12,661,2860 456,275 . 17,845,023 379,140 . 27,535,527,786 6,160,0004 .  104,467,983 . 22,500 . 304,530,483 .	Balance as at 1/4pfil 2015   Additions   Disposals	Balance as at 1:April 2015   Additions   Disposals   Balance as at 1:April 2015   Adjustments   31 March 2016   1.April 2015	Balance #8 at 1/April 2015   Additional Adjustments   St. Starch 2016   1/April 2015   For the year	Balance as at 12 Additions   Disposate   Balance as at 13 For the year   Additions   Additions   Additions   Struck 2016   1 April 2015   For the year   Additions   Additions   Struck 2016   1 April 2015   For the year   Additions   Additions   Struck 2016   1 April 2015   For the year   Additions   Additions   Struck 2016   1 April 2015   15 Struck 2016   1 April 2015   1 April 2015   1 April 2015   1 April 2016   1 April 2015   1 April 2016   1 Apri	Balance as at 1/April 2015   Additional Adjustments   Balance as at 1/April 2015   For the year   On disposals   Balance as at 31 March 2016

	. 3-1 -	Gross	block			Depreciation	Net black		
	Balance as at 1 April 2014	Additions	Disposals/ Adjustments	Balance as at 31 March 2015	Balance as at 1 April 2014	For the year	On disposals/ adjustments	Balance as at 31 March 2015	Balance as at 31 March 2015
Tangible Assets									
Building (lessehold improvement)	249,074,390	22,728,709	-	271,803,099	44,625,341	24,433,451		69,058,792	202,744.30
Plant and equipments	2,339,184,345	19,435,380		2,358,619,725	541,876,269	223,715,155	•	765,591,424	1,593,028,30
Electrical installation	7,071,496		-	7,071,496	393,252	716,166		1,109,418	5,962,07
Furniture and fixtures	33,905,142	2,207,630	٦.	36,112,772	6,629,942	3,567,445		10,397,387	25,915,38
Vehicles	26,431,030	23,866,177	933,396	49,413,811	5,122,211	6,057,364	106,893	11,072,682	38,341,12
Office equipment	10,967,874	1,693,986	-	12,661,860	961,554	2,883;931	-	3,845,485	8,816,3
Computers	17,116,573	728,450		17,845,023	3,760,247	7,201,804	~	10,962,051	6,882,9
Total	2,683,800,850	70,660,332	933,396	2,753,527,786	603,368,816	268,575,316	106,893	871,837,239	1,381,690,5
Intangible Assets						4			
Computer software.	104,467,983		-	104,467,983	26,139,607	17,410,358		45,549,965	60,918,0
Trade mark	52,500	time		52,500	1,562	6,722		8,284	44.2
Total	104,520,483			104,520,483	26,141,169	17,417,080		43,558;249	60,962,2
Grand Total	-								1
THE WORKS	2,788,321,333	70,660,332	933,396	2,858,048,269	629,509,985	285,992,396	106,893	915,395,488	1/942,652.9
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Bhadra International (India) Private Limited Notes to the financial statements for the year ended 31 March 2016 (Amount to Indian rupees unless stated otherwise)

	(Among to Indian Labers falles stated Otherwise)		
12	Long-term loans and advances		
	(Unsecured, considered good, unless otherwise stated)		
	¥	As at 31 March 2016	As at 31 March 2015
	To parties other than related parties		
	Capital advances Security deposits	28,770,14 496,277,74	
	Propoid expenses	22,439,39	
	Advance lax (net of provision of Rs. Nil (Previous year Rs. Nil))	187,009.21	
	Less: Current portion of long-term leans and advances*		
	Prepaid expenses	5,893,450	
		728,603,039	779,774,241
	*Disclosed under short-(ern) loans and advances (Refer to note 17)		
13	Other non-current assets		•
	(Unocoured, considered good, unless otherwise stated)		
		As at 31 March 2016	As at 31 March 2015
	Dark Andre to 17 of a manual One 10 minute Committee and a transfer		1.2.19
	Bank deposits (due to mature after 12 months from the reporting date)* Interest accused on fixed deposits	68,675,834 18,199,292	75,942,205 12,754,300
		10,177,672	(4,123,300
		86,875,126	88,696,505
	* Represents fixed deposits under lien amounting to Rs. 68,675,834 (Previous year Rs. 75,942,205).		3 W 44-7-1-4-10-7-20-00-10-10-10-10-10-10-10-10-10-10-10-10
14	Inventories		920
	(Valued of the laner of cost and net realisable witne)	#	
		As at 31 March 2016	As at 31 March 2015
	Stores and spaces	1,743,077	1,930,208
		11115/011	Habiotona
		1,743,877	1,930,208
	•		
15	Trade Receivables		
	(Unsecured, considered good, unless otherwise stated)		
		As at 31 March 2016	As at 31 March 2015
	0.2020		
	Outstanding for a period more than six months from the date they are due for payment Condidered good	f 7772 (60	
	Considered doubiful	5,702,650 (,190,260	2,567,887 1,014,652
	Less Provision for doubtful debts	(1,190,260)	(1,014,652)
			war and the same of the same o
		5,702,650	2,567,887
	Other receivables - Considered good	236,579,745	230.824.947
		. The state of the	- Indiana
	ė.	242,282,395	233,392,834
			4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
16	Cash and bank halances		
		As at 31 March 2016	ALATST March 2015
			(
	Cash and east equivalents Cash on hand	****	1.546
	Halascea with banks	523,694	1,711,984
	*on content accords	42,202,704	27,777,274
		42,726,398	29,481,558
	Ciber book balances	21,214,452	12,441,718
		The state of the s	100 March 100 Ma
		63,940,850	41,930,276
	* Includes fixed deposits under lien amounting to Rs. 19.414,451 (Previous year Rs. 10.641,718).	e e	- Ce
	AND THE SECOND SEC. SA		
	Details of bank halances/deposits	As at 31 March 2016	Ar at 31 March 2015
	Bank deposits due to malare within 12 more is of the reporting date included under 'Other bank balances'	21,214,452	12 (41.718
	Propositional and the state of	TO STATE OF	4003.00116
4	Bank deposits que to mature alter 12 mêndie of the reporting date technided under "Other non-current appets" (refer to note 13)	08,575,834	75,942,205
	1.2.3	89,890,246	10,000,00
			1
	1	W.	I France



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Bhadra Intecontional (India) Private Limited Notes to the financial statements for the year ended 31 March 2016 (Amount in Indian rupees unless states) otherwise)

#### Short-term loans and advances

(Unsecured, considered good, unless otherwise stated)

	AN AL 31 MIAPON 2010	As at 31 Maich 2015
Current portion of long-term loans and advances (refer to note 12)	5,893,456	6,032,579
Prepaid expenses	3,004,335	2,916,789
Security deposits	2,054,000	1,076,000
Service tax credit receivable	81,651,309	47,482,318
Advance to suppliers	730,107	422,915
Advance to employees	17,822,160	1,956,048
Amount pald under protest	4,000,000	
Other advances	316,867	10,451
To related parties		•
Loan to related party.	44,436,522	52,079,274
	159,908,756	111,976,374

<sup>\*</sup>The unsecured king to related party carries interest at a rate of 11.25% per annum (previous year 11% per annum). The loan is repayable on domand,

Other current assets: (Unsecured, considered good, unless whervise sweet)

Interest accrued on fixed deposits Interest recoverable on loan to related party Insurance claim receivable

As at 31 March 2016 As at 31 March 2015 1,843,250 B14,614 5,189,662 784,073 4,895,732 6,739,982 6,788,349

Bhaden International (Intha) Private Limited Notes to the financial statements for the year ended 31 March 2016 (Amount in Indian Rupees unless stated otherwise)

forch 2015
,229,950,495
,729,950,495
sh.
328,782,531
8)5,881,162
64,286,802
.229,950,495
ar ended farch 2015
8,298,296
5,766,291
1,271,818
369,657
94,865
1,004,800
16,805,727

\* includes prior period income of Rg. 7.403/283 (Previous year Rs. Nil) on account of rejected of bonis expense recognised in the province years.

21	Employée bénefits	Vegrended 31 March 2016	Year ended 31 March 2015
	Salaries, wages and bonus	578,738,272	499,665,335
	Gratulty (refer note 34)	5,740,327	9,813,070
	Compensated absences (refer note 34)	4,426,191	3,951,296
	Contributions to provident and other flinits (roler note 34)	50,799,980	45,909,405
	Staff welfare expenses	14,892,737	12,284,769
	•	654,597,501	571,623,875
		Year ended	Year ended

22 Financo costs	31 March 2016	31 March 2015
Interest expense	375,709,635	383,207,154
	375,789,635	383,207,154

23	Other expenses		Year ended 31 March 2016	Year ended 31 March 2015
	License leas		496,371,633	396,280,888
	Technical fees		23,345,036	21,668,354
	Emoprism like charges.		11,225,\$70	8,500,672
	Power and fuel		20,497,800	23,915,463
	Uniform and liveries		18,516,995	23,601,364
	Contemption of stores and spaces		17,334,235	25,875,618
	Hank charges		11,244,403	11,264,636
	Rent (refer note 42)		133,469,624	83,921,613
	Rates and Jaxes A		33,821,182	46,838,165
	Logal and professional		23,687,809	18,382,789
	Travelling and comes times		13312/34	11,753,019
	Training expenses		7,755,073	9,723,344
	Insurance		7,712(490	8,218,379
	Repair and maintenance		det restorie	
	- Building		1,036,961	674,094
	- Plant and machinery		103#3,057	11,750,985
	- Others		5,760,885	3,042,222
	Payment to suditors?		2131.614	2,000,000
	Had debte written of		18,670	77,169
	Provision for dentiful debts (net)		175,606	
	Miscellangue exponses	•	32,207,336	48,474,985
			#72.418.205	755,963,759

First judes prior period expenses and unting to the 166,159 (Provious year Rs. 8,860,895).

\* includes payment to auditors (excluding service tire)

1,500,000

1,100,000 200,000 700,000

Bhadra International Andia) Private Limited
Notes to the Thancial Multimords for the year ended in March 2016
(Annum in Indian rupees notes assign otherwise)

#### 24 Contingent Liabilities

Amou		

S. Na	Particulare	As at 31 March 2016	As at 31 March 2015
Claims	against the Company that acknowledged hy debt		
	Rem on prived hast claimed by Ampert Authority of India (AAI) - Kolksta for which negotiations for waiter/ reduction are in process with AAI	55,051,203	50,594,907
2	Dispute in respect to payment of Hours	Refer Note 39	Refer Note 39

#### 25 Capital and other commitments

(Amount be Rt)

5. Na.	Particulary	As at 31 Narch 2016	A at 31 March 2015
I.	Estimated amonion of contracts (nel of advances) remaining to be executed on estimal account and not provided for	266,563	4,750,000
2	Other commitments	-	713,577
	Total	266,363	5,483,572

#### 26 Earnings in foreign currency (on each basis)

(Amount la Ri)

 Particulars	For the year cinical 31 March 2016	For the year ended 31 March 2015
Sale of pervices	408,048,180	295,429,026

#### 27 Expenditure in foreign currency

(Amount in Rs.)

S. No.	Particulair	For the year ended 31 March 2016	For the year ended 31 March 2015
1	Technical Res	23,345,036	21,668,354
2	Travelling toperact	2,238,877	1,068,783
)	Logal and professional fees	389,797	
4	Miscollancous expenses	1,396,995	1,063,016

#### 28 Dischoure as required under the Micro, Small and Medium Enterprises Development Act; 2006

The management has identified enterprises which have provided goods and nervices to the Company and which qualify under the definition of micro and small enterprises, as defined poder Micro, Small and Medium Enterprises Developments Act. 2006 (MSMED). Accordingly, the disclosure in respect of the amounts payable to such enterprises as at 31 March 2016 and 31 March 2018 has been made in the financial statements based on information received and available with the Company.

	(Amount In Ro
As at 31 March 2016.	As at 31 Starch 2015
680,296	
3,900	
: i.j.	•
•	
3,900	
•'	
	680,296 3,900

#### 29 CIF value of lasports

S No	Parlisdan.	For the seat ended 31 March 2016	For the year ended 31 March 2015
1	Copical poods		242,732
2	Score and approx	156,783	1.196,717
	744	136.785	6019419

#### Deferred tax assets flabilities

S No	Partient	Aret 31 March 2016	As at 31 March 2015
1	Deferred that thability:		Company of the second of the s
4)	Difference between net bonk, yalve and written down value of fixed assets as per income Tay Act, 1961	40,701,123	73,797,510
	rea(A) the second secon	40,701,123	73,797,510
2	Defensed bit assets		
(d	Provision de amprovis ponentis	15:537:499	12,001,299
D:	Provident for monthly took and the first and	404,369	344,880
a	Chical Greences acces access (b)	121,491,137	146,039,253
b	Carry Boyesing binistices loss been impresorbed deprocustion	949,896,930	734,585,998
	Tall (B)	1,087,330,135	193,072,630
- 75	Net differred tax Babilility #(A) = (B)	+ 51	· · · · · · · · · · · · · · · · · · ·

and biological bosses as per freezone aire Act, 1961. In the absence of victors certainly of spilliches bitton the liabilities:

Bhadra Internutional (India) Private Limited Notes to the financial afolyments for the year ended 51 March 2016 (Amount in Indian rupees lifites stated other wise)

#### Ji Enrolog per shiten

5 No	Particulars	Year unded 31 March 2016	Year ended 31 March 2015
٨	Loss surributed to equity steamblokky (in Rs.)	(665,966,413)	(750,0)0,961
B	Basic! Weighted average number of equity share outstanding during the year (no. of share)	36,880,320	>6,830,320
C.	Notifical value of equity share (for Bs.)	10	10
D	Desic earning/(loss) per share (A/II) (in Re.)	(18,96)	(20.34)
6	Dilated earning/(loss) per share (A/II) (iii Rs.)	(18.00)	(20,34)

Note:
The convertion of outstanding Computerity Convertible Preference States and Fully Computerity Convertible Debendures into equity, if made, would have the effect of reducing the tou per share and world (herefore be and dilutive. Hence, such convertion has not been considered for the purpose of computing dilutive carriings per share.

#### 32 Segment reporting

#### Business Segment

The Coupsin's histories activity fully within a sipelic hostness segment Le, rendering Ground Handling Services at seven domente steparts in India. Therefore, segment reporting requirements as specified in Accounting Standard ~ 17 or Segment reporting is not applicable.

#### Geographical Segment

The Company operates within India and does not have operations in economic environments with different risks and returns. Hence, it is considered operating in single geographical sequent.

#### Disclosures as per Accounting Standard (AS)-IR "Related Party Disclosure;"

A. Related party mis nature of related party relationship where control exhits:

Description of relationship individual control of the management personnel

Name of the parts
Mr. Prem Bajaj (Chairman and Managing Director)

11. Other related parties with whim traditions have been taken placer

Description of relationship Entryption where key management personned have significant influence

Ramo of the party TDI International India (Private) Limited Mr. Hiyav Bajaj (Director) Mrs. Neelam Bajaj (Relative of Director)

#### C. Transpellong with related parties

5 No	Partheiliars .	Partleniërs .	For the year ended 31 March 2016	Far the year coded 3 March 2015
.1	Managerial Residentiation	application of		
	Seat relative successing control for management personnel		LHJ AV.	
	Sur, Prop. (1949)	18,984,000	18,984,00	
2	Real expense			
-	Medical discressing control. Key management personnel			
	Mr. Franklij)	9,102,000	9,102.00	
3	Lessic of DNC Fully Compilitions Confectible Describer	<del></del>	<del></del>	
*	Individual exercising control   New Assessment perpander			
	M.P. COMPRESSION OF A STREET MINISTERS AND A	10,000,000	25,009,00	
7.19		(4-77)		
	Rocces of PCCD application made; pending abusers;	1.34.1.1.1.	The state of the s	
	Market Control County County County and Property			
	M/ FAM HA		10,000,00	
5	Casal responsibilities chied		No. of the Land of the Land	
	Enterprise where her manage west personnel here algoritheous helicules	and the same of th	and the same of the	
	(D) (Birth and Art (Alba ) Minks)	7,642,452	£331,321)	
2			PART ROPA	
	Processing to the process of the pro		CONTRACTOR AND DESCRIPTION	
	Entry of the main of the anti-representing participation of the properties of the state of the s	240X1X	3,766,371	
7	Residence and Residence (Control of Control	e jen stalking i		
	Constitution for the property and product have the others in the product of the p		Maria de la compansión	
	TDI Listerini (contra disebba (Petronica) Libration (	7,334,130	1,994,570	
	Rectard all Security Separat (say betalt in Alepsen Authority in Ladid)	And the second second second		
24				
	TIP ( Secretaria de Contra Con	40,000,000		





35

Bhadra International (Inglis) Private Limited Notes to the financial statements for the sear ended 31 March 2016 (Amount in Indian suppess unless stated otherwise)

C. Related party balances

(Aosocint in Re.)

5 No	Partkolara	As at 31 March 2016	As at 31 March 2015
1	Other current Habilities (Employee related payables)		
	Individual exercising control Key income ment personnel		
	Mi. Perin Bajuj	9,471,080	318,68
2 .	Trade payables (Rent payable)		
	Linkvidual exercising control. Kes management personnel		
	M.Sn. Precin (Helps)	9,460,167	
3	Lair-tra Borrowings (8% Fully Compulsory Convertible Dehentures)	<del>  </del>	<del>- \$1</del>
	Individual exercising control Pen management personnel		
	ML Prem Bala	187,800,000	187,800,500
4	Long term loam and advances (Loan to related party)		<del></del>
	Enterprise where key management personnel have significant influence	T	
	TDI International India (Private) Limited	44,436,522	\$2,079,274
5	Long-texts loans and advances (Security depoilts)	<del></del>	<del> </del>
	Individual exercising conital. Ley management presonnel		
	Mr. Provi Bisja	4,551,660	4,551,000
6	Other current antels (Interest recoverable on loan to related party)	<del> </del>	
	Distription where see management personnel have significant influence		
	TDI [niternational India (Private) Limited	4,896,732	5,189,662
7.	Pledge of shares		
	The entire shareholding of Mr. Prom UNA, Mr. Hiyav Bajaj and Mrs. Nectam Bajaj (KMPs along with relatives) is pledged in throng of the handers for borrowings obtained by the Company.		
8	Personal Corporate guarantes		
	Mr. Press Baile, Mr. Hiver Heise (Directors) and Mrs. Neetien Bajoj (nomber) have given a personal guarantee and TDI international India (Private) United has given a corporate guarantee on behalf of the Company in favour at the feedors for borrowings obtained by the Company.		

- 24 Dischmire in respect of employee benefits under Accounting Standard (AS) 15 "Kauptores Benefits" prescribed by the Companies (Accounts) Rubes, 2014;
  - [5] Defined contribution plans
    The Company instance constitution towards employees' provides fund, welfare fond and employees' usual insurance plan scheme. Under the schemes, the Company is required to confidence a specified percomage of payod cost, as specified in the roles of the schemes, to these defined confidence of the company has recognized by 50,789,986 (Providence Fig. 35,309,405) during the year of experimental towards contribution to these plans.

Particulars	For the year ended 31 March 2016	For the year caded 31 March 2015
Employer's constitutions to:  Provided Fond  Est fund  Welfaire fund  Total	14,393,767 16,696,113 110,080 50,799,980	31,430,844 13,685,354 98,40) 45,987,405

- (b) Defined Benefit Plans/Other long term employee benefits: The disclosure for granify and compensated absence you is given below:
- (i) The changes in the present takes of whilefullon representing reconclination of opening and closing balances

	Crockety		Compressited Afsences	
Particulars	Ayat 31 March 1016	Az at 31 Merch 1015	As at 31 March 2016	As et 33 March 2015
Present value of obligation as at the beginning of stery cor Current service cost	21,4(3,839 1,37 <b>1,66</b> 2	12,399,369 7,160,902	13,132,612 7,028,373	9,151,216 9,151,216
Interplation (gale) Nove	1,745,960 (1,778,750)	1,503,469	(3,286,896)	715,225
Present value of obligation as at the end of the year?	27,738,913	22,412,439	15,889,440	13,037,612

(14) Actuartal gala / loca recognized in the Statement of Profit and Loca

· · · · · · · · · · · · · · · · · · ·	Gridulty.		Compensated Absences	
PACKAGA	For the year anded	District Min	For the year boded 31 March 2016	For the year caded. 31 Ward(2015
Activated (pain Albert Day to Comman in Microsophila	(7.276,336) 8,497,604	Lotte	(3,286,896)	Q.D.ST
Acousties (ghen) Asset the plant search Total galler (Pleas) five they care Acousted galler (Pleas) reologisted in the year Unercognised acousted galler (Rootes) at this and of year	(1,778,786) (3,776,750)	1,501,469	(5,286,896)	0.535.577



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Your gay

CHINE A SALES

Bhaden Issecuational (India) Private Limited Notes to the financial statements for the year couled 31 March 2016 (Aussint in Indian supers unless stated otherwise)

#### Assets and Habilities recognised in the Dalauce Sheet

	Gratulty		Compeniated Absences	
Particulars	As at 31 Murch 2016	As at 31 March 2015	As at 31 March 2016	As at 31 March 2615
Present value of benefit obligation	27,758,911	22,112,839	15,889,440	13,112,61
Fair value of pitch assets		-	-	
Funded status [Susplus (Delicit)]	(27,758,911)	22,412,839	(15,889,440)	(13, 1,12,612
Unrecognised past service cost	1 7	-	-	160 DOMEST D
Net assets / (Ilability) recognised in Balance Sheet*	(27,758,911)	22,412,839	(15,889,440)	(13, 132,612)

#### (iv) Expense recognised in the Statement of Profit and Lass

	Gratulty		Compensated Absences	
Particulars	For the year ended 31 March 2016	For the year ended 31 March 2015	For the year ended 31 March 2016	For the year ended 31 March 2015
Current service cost	7,378,862	7,160,502	7,028,373	6,562,018
Interest cost.	1,745,960	1,149,099	1.015,131	715,225
Expected return on assets			-	
Considered costs			- 1	
Settlement cotts	1 .1	- 1		
Pass service bott		-	- [	
Net networful (gala) I less recognised in the year	(3,778,750)	1,503,469	(5,286,896)	(3,325,977)
Amount recognized in the Statement of Profit and Loss	5,346,072	9,813,070	2,756,828	3,951,296

excludes amount payable to employees who have resigned during the year singuating to Rs. [394,255 and Rs. 1,669,363 for girtfully and complenished observes respectively

#### (v) Principal acquartal assumptions or the halance sheet date are at follows:

Pacificulari	For the year raded 31 March 2016	For the year code ( 3) Blarch 2015
Discount rate	7,91%	7.79%
Average remaining working life Expected rate of return on plan assets	600	23,79
Salary catalation	5'00%	5.00%

- 2011	Particulars	For the year ended 31 blaces 2016	For the year ended 31 March 2013
Retirement age Mortality table		1AT M (1906-08)	58 TALM (2006-08) ublimate
Wildrangl rates 18-40		15%	2%
41-58	1 1 2	5%	2%

#### (vi) Experience adjustments

Particulars	For the year ended								
to the state of	31-Mar-16	31-81arv13	31-Mar-14	31-Mar-13					
Grandly Defined benefit sphigation Flan spect Net paget (liability) Experience adjustment in plan itabilities Experience adjustment in plan itabilities	27,756,91 ( (77,756,911) (3,778,716)	23,112,839 (23,112,819) (3,00),669	12,599,709) (12,599,709)	14:4413) 14:4413)					
Casapranidad Asabura Deli pod boneti cidagation Plan med Noto bases (Hadalay) Expressions adjustances in plan Habittans Hapertoine adjustances in plan habitta	(1). 2007.440 (1). 2007.440 (2). 2008.440)	USUBANI USUBANI Odassani	Giristo o'istine						

As the Company does not have pay fund the disclosured with respect to plan assets sin not applicable.

Dased on the phone facility and briest opinion shadned, the Company is of the riew that the connect child filed by AAI against the Company is not problem and B highly mill style succeed.

36 The Company has re-evaluated useful life of users as per Schedule II of the Company has re-evaluated useful lives along with world lives at per guiller commune

Category of attent

Computer hards are. Partil(are and fixing Office dynipositing

In the propose year, as a result of nontingeneral re-concessions of which life of exacts aligning with Schedule II of the Companies Act, 2013, the Company has so depreciation of Rs. 8,761,477 in the Salesman of Profit and Lois, Farther, broad on a transitional profition provides in Non-You a Schedule II of the Companies II, 1,114,014 has also been recorded in the Statement of Profit and Lois.

Bhadry International (India) Private Limited Notes to the financial sintestends for the year custed 31 March 2016 (Aincom) to Indian rupoes unless mated otherwise)

37 The previous year figures have also been regrouped, where occessary, to conform to current year's classification

Particulars	Classification as per previous year fillunctate	Cinalification as per current year financials	Aniount (INR)
Balance Sheet	the second secon		
Reclassification of Liability for expenses	Other expenses	Trade payables Total sussanding does to parties other than sucro and subtractorprises	86,236,108
Recfusaification of Bank deposit with more than 12 months maturity	Other, non-current users Disk deposit with more than 12 months maturity.	Cash and bidds bilances Other bank balances	12,4 11,718 F
Reclassification of Consumable stores and spaces	Other current assets Conssimulté stores and spures	Liventories Liventories	1,930,208
Recissification of Recoverable from Airport Authority of India	Trade parable Total outsineding does to parties other than triken and strial enterprises	Short John Juans and advances Recoverable from Airport Authority of India	28,702,156
Reclassification of advance to related party	Long-term loans and advances Longs to related party	Short-ferm leads and advances Loan to related party	52,079,274
Statement of Profit and Lass			
Re-classification of Festival expenses	Other expenses Pestival expenses	Employee benefits Staff worthing expenses	7,834,064
Re-classification of Other Non operating experies	Other expenses Other New operating expenses	Resiplance besettis Statt welfare expenses	256,496
Reclassification of Other finance cost (Bank Charges)	Fluince conf Other finance cost	Other expenses Bank clearges	11,261,013

Delst Kestracturists

Deck Restructuring (CDR) composited group at Bold incoming licition 34 April 2013 approach a restricturing peckage in Krist of which the existing loans were trainformed and certain additional financial assistance, was proposed to be expected by the company as act out in the letter of approach to. CDR (SSA) NO. 127701-1-15 dated 15 May 2013 issued by corporate date restricturing peckage in the contraction of the loaders and the consequence of the contraction of the

The Company laid received a notice duted 3 April 2014 from Ministry of Labour for non-particular of bosons under Payment of Bosses Act, 1965 for Financial year 2010-11, 2011-12 and 2012-13 whereby the displace was referred to the Cestural Government Industrial Tolerant class to Expense Courts (CGIT). CGIT passed an order against the Company and districted the Countagry to pay to become to the workeds an account of some notice of the Countagry to pay to be court. The first the High Court Countagr to stay against the said order passed by the COIT. The first the High Court Countagr to said order passed by the COIT. The first the High Court Countagr to said order passed by the COIT. The first the High Court Countagr to passed by the Point Countagraph of the Stay and the said of the Point Countagraph of the High Court In the First 1015-16; the Company has paid advanced bosons of St. 17,437,600 to its specific or the agreement a calculate with labour unitors. However, pending settlement of the above Hightigon, the cause has been recognized as a Countagraph of the said Short-term Loans and Advances. The Countagraph is of the opinion that the claim against it is not tenable and accordingly believes that he amount will be physical to the story of the stor

Unhedged Incolga exchange currency exposure

			For the year ended	31 March 2016	For the year ended 31 March 2015			
en a	Faritodars	Currency	Foreign Currency	Amount for Rs.	Foreign Currency	Amount in fly,		
1	Cash and book bulance	USD	14,214	9,565,991	54,714	3,424,323		
	Socurity deposit payable	USD	152.178	10,093,979	177.172	11,089,347		
	Trado receivables	USO:	809,328	\$3,582,733	912,490	58,990,490		
	Trade population	USD	43,159	1495(15)	22,645	1,415,372		
	Capital creditors	U\$0	30,438	2,285,838	30,438	2,285,458		

Bhadra Internstione) (Indis) Privaty Libited Notes to the financial statements far the year ended 31 Morch 2016 (Amount in Indian ropeds unless stated otherwise)

The Coppeany has entered into various lease agreements for offices, employed residences and paved land at Airports on operating lease with an option of rapeual at the end of the lease term Lease expense charged during the year to the Statement of Profit and Less amounts to Rs. 133, 469,614 (Provious Year Rs. 83,921,613).

Previous year financial statements were audited by another firm of Chartered Accommus.

For B 5:R & Associater LL# Characced Acologisms: Firm Registration Number: \$16231W /W-100024

Rakeah Bernia Portner Membership No. 092212 Place: Gutgaon Daie: 29 September 2016

For and on behalf of the Board of Directors Bhadra International (India) Private Lim

lamboury. Preca Bajaj Chatrmari & Maunging Meeter DIN 00770351 Placs New Delhi Data: 29 September 2016

Vigna Byhajan
Chief Himmee Officer
Puch More Daths
Date: 19 September 2016

HIVANBULU Miyawasuki Director DIN 61113831 Places Neit Della Date: 29 September 2016

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Vilensh Misra Company Secretary Place New Delhi Date: 20 September 2016

#### BHADRA INTERNATIONAL (INDIA) PRIVATE LIMITED

BALANCE SHEET As at March 31", 2015

	Particulars	Note	As at 31 M	arch, 2015	As at 31 March, 2014 (In')				
I.	EQUITY AND LIABILITIES		,,,,						
1	Shareholders' funds								
	(a) Share capital	2	598,588,100		598,588,100				
	(b) Reserves and surplus	3	(1,925,240,446)	(1,326,652,346)_	(1,175,165,485)	(576,577,385			
2	Non-current Habilities								
	(a) Long-term borrowings	4	3,145,109,240		3,343,576,843				
	(b) Deferred tax liabilities (Net)	29							
	(c) Other long term liabilities	5	•		17,135,674				
	(d) Long-term provisions	6	32,764,178	3,177,873,418	19,465,529	3,380,178,040			
3	Current liabilities								
	(a) Short-term borrowings	7	160,228,932		104,325,185				
	(b) Trade payables	8	501,515,563		260,135,287				
	(e) Other current liabilities	9	719,964,862		333,962,096				
	(d) Short-term provisions	10	3,113,296	1,384,822,653	2,471,822	700,894,390			
	TOTAL		-	3,236,043,725	_	3,504,495,052			
	ASSETS				ù.				
	Non-current assets								
	(a) Fixed assets								
	(i) Tangible assets	11	1,881,690,547		2,080,432,036 78,379,314				
	(ii) Intangible assets (iii) Capital work-in-progress	11 11	60,962,234		19,096,540				
	(b) Long-term loans and advances	12	831,785,193		964,488,003				
	(c) Other non-current assets	13	101,138,223	2,875,576,197	101,433,396	3,243,829,289			
	Current assets		,						
	(a) Trade receivables	14		233,392,834	185,814,237				
	(b) Cash and Bank Balance	15		29,488,559	29,006,893				
	(c) Short-term loans and advances (d) Other Current Assets	16 17	_	88,867,578 8,718,557	43,854,544 1,990,089	260,665,763			
	тот	AL		3,236,043,725	-	3,504,495,052			

Summary of significant accounting policies and Notes to financial Statements

The accompanying notes are integral part of these financial statements.

In terms of our report attached For V. SACHDEVA & ASSOCIATES

Chartered Accountants Firm Regd No. 004417N

(V. Sachdev) Proprietor

Chartened Accountants

Membership No. 083435

For and on behalf of the Board of Directors Bhadra International (India) Pvt Limited

Prem Bajaj

Chairman & Managing Director

DIN No. 00770351

Hiyev Bajaj Director

DIN No.01113831

Vikash Misra Company Secretary

Place: New Delhi Date: 28/09/2015

Chief Finance Officer

#### PHADRA INTERNATIONAL (INDIA) PRIVATE LIMITED

#### STATEMENT OF PROFIT & LOSS For the year ended 31st March, 2015

Particulars	Note	Year ended 31st March, 2015 (In ')	Year ended 31st March, 201 (In )		
Income:					
Revenue from Operations	18	1,229,950,495	1,065,055,740		
Other income	19	16,805,727	21,541,387		
Total Revenue		1,246,756,222	1,086,597,127		
Expenses:					
Employee benefits expense	20	563,533,355	475,062,357		
Finance costs	21	394,470,167	363,985,524		
Depreciation and amortization expense	11	285,992,395	270,330,384		
Other expenses	22	752,791,266	650,913,550		
Total expenses		1,996,787,183	1,760,291,815		
Profit/(Loss) before tax		(750,030,961)	(673,694,688)		
Tax expense:			( 1000)		
(1) Current Year Tax		~			
(2) Deferred Tax Liabilities/(Assets)					
Deferred Tax Liabilities					
Less: Deferred Tax Assets		-	-		
Profit (Loss) after tax for the period		(750,030,961)	(673,694,688)		
Earnings per equity share	33				
(Nominal Value Rs. 10 per share)	-				
a) Basic		(20.34)	(18.27)		
b) Diluted		(20.34)			
•, • • • • • • • • • • • • • • • • • •		(20,54)	(18.27)		
Summary of significant accounting policies and	1 - 41				
Notes to financial Statements					

The accompanying notes are integral part of these financial statements.

In terms of our report attached

For V. SACHDEVA & ASSOCIATES

Chartered Accountants Firm Regd No. 004417N

(V. Sachdev) Proprietor

Membership No. 083435

For and on behalf of the Board of Directors Bhadra International (India) Pvt Limited

Prem Bajaj

Chairman & Managing Director

DIN No. 00770351

Director DIN No.01113831

Hiyav Bajaj

Vlkash Misra Company Secretary

Place: New Delhi Date: 28/09/2015

Particulars	Current		Previous Year		
A. CASH FLOW FROM OPERATING ACTIVITIES	2014-	13	2013-14		
Net Profit/(Loss) before Tax		(750,030,961)		(673,694,68	
Non-cash adjustment to reconcile profit before tax to net cash flows		(750,050,701)		(673,654,68	
Depreciation on fixed Assets	285,992,395		270,330,384		
Foreign Fluctuation Exchange Loss/ (Gain) from Capital Goods	=				
Unrealised Foreign Fluctuation Exchange Loss/ (Gain)	302,511		(2,706,566)		
Provision for Doubtful Doubts			893,404		
Provision for Wealth Tax	332,023		156,266		
Amortization/Write off of Misc. Expenditure	8,770,000		8,770,002		
Income Tax of Earlier Years					
Other Prior Period Expenses	1,860,895		1,359,789		
Capital Advances written off			- (1 # B2 4 #40)		
Interest Income	(15,336,405)	472 120 574	(15,834,513)	/ · · · · · · · · · · · · · · · · · · ·	
Interest Expense	383,207,154	672,128,574	348,811,965	611,780,731	
Operating Profit before Working Capital Changes		(77,902,387)		(61,913,957	
Movement in Working Capital: (Increase) / Decrease in Trade Receivable	(47,578,597)		(41,803,198)		
(Increase) / Decrease in Loan & Advances					
(Increase) / Decrease in Other Current Assets	87,689,776 (6,772,468)		(72,609,901) 27, <b>8</b> 66,276		
Increase / (Decrease) in Trade Payables	241,380,276		155,030,650		
Increase / (Decrease) in Other Current liabilities	191,141,066		(36,418,754)		
Increase / (Decrease) in other long term liabilities	(17,135,674)		1,851,795		
Increase / (Decrease) in Provisions	13,764,366		6,089,153		
Effect of Exchange Rate change in Movement in Working Capital	(296,093)	462,192,652	2,683,234	42,689,255	
Cash Generated from operations	(270,073)	384,290,265	2,005,251,	(19,224,703	
a the same of the		2011274203		(17,224,703	
Adjustments for Direct Taxes & other Items					
Prior Period Expenses		(8,860,895)		(1,359,789	
Direct Taxes Paid		(156,266)		(187,741	
Net Cush Flow from Operating Activities (A)		375,273,104		(20,772,233	
B. CASH FLOW FROM INVESTING ACTIVITIES Purchase of Fixed assets  locrease/ (Decrease) in Capital Work-In-Progress Foreign Fluctuation Exchange Gain/ (Loss)  Capital Advances written off  Movements in fixed deposits with Banks	(69,833,826) 19,096,540 - - (8,474,827)		(80,762,681) (19,044,040) - - 8,290,845		
Interest Roceived	15,336,405		15,834,513		
Vet Cash flow from Investing activities (B)		(43,875,708)		(75,681,363)	
C. CASH FLOW FROM FINANCING ACTIVITIES					
Proceeds from Issue of Share Capital	•		•		
Proceeds from Security Premium Reserve	(314,981,264)		(336,591,506)		
Proceeds/Repsyments of Unsecured Loan	35,000,000		(330,391,300)		
ncrease / (Decrease) in Long-term Borrowing	(233,467,603)		228,937,779		
ncrease / (Decrease) in Current Maturities of Long - term Borrowings	126,635,810		164,046,505		
ncrease / (Decrease) in Short term Borrowing	55,903,747		40,260,650		
let Cash flow from financing activities (C)	35,705,711	(330,909,310)	10,200,000	96,653,427	
		(22.1)		70,000,101	
iet Increase/ (Decrease) in Cash & Cash Equivalents D-A+B+C		488,066		199,832	
ash & Cash Equivalents at Beginning of Period		28,983,562		28,783,729	
ash & Cash Equivalents at End of Period		29,471,648		28,983,561	
emponents of cash and cash aquivalents.		45.000			
ish on hand norest with branches	and the state of the	930,045 781,239	F Farmer V.	1,308,216	
alances with Banks		791,439		1,632,639	
On Current Accounts		21,777,274		26,066,038	
Deposit with original maturity more than 3 months but less than 12 months		41,111,417		20,000,038	
anh & Cash Balances at End of Period (Refer Note-15)		29,488,559		29,096,893	
		(16,911)		(23,332)	
EN: Effect of exchange Rate exchange in closing halances of Cnsh & Cnsh Balances  131: Deposit with original maturity more than 3 months but less than 12 months				V	

Notes

Chartered Accountanta

New Delhi

(a). The above Cash Flow Statements has been prepared under the "Indirect Method" as act out in the Accounting Standard -3

(b). Figures in brackets denotes outflows of cash and cash equivalents.

(c). Previous year's figures have been regrouped wherever necessary.

in terms of our report attached For V. SACHDEVA & ASSOCIATES

Chartered Accountants
Firm Regd No 004417N

V. Bachdev ) Proprietor Membership No. 083435

Place: New Delhi Date: 28/09/2015 Prem Bajaj Chairman & Managing Director DIN No. 00770351

Vipin Mahajan Chief Finance officer

of the Board of Directors paul Ladia) Por Limited For and on boast Bhadra Internal

DIN No.0111831

Vikash Misra Company Secretary

#### BHADRA INTERNATIONAL (INDIA) PRIVATE LIMITED

#### Notes forming Part of Financial Statements:

Significant Accounting Policies & Notes to Accounts attached to and forming part of Balance Sheet as at 31st March' 2015:

#### NOTE 1

Significant Accounting Policies followed by the Company

#### Corporate Information

The Company carries on business of rendering Ground Handling Services at seven Airports awarded by Airports Authority of India. During the year the Company provided the Ramp Handling services at all 7 (Seven) Airports & Cargo Handling services at the Chennai & Kolkata Airports.

The Financial statement have been prepared on a going concern basis despite of erosion of net worth of the Company. The said basis is considered appropriate as the restructuring package was approved by the CDR empowered group at their meeting held on 26th April 2013. The company has successfully implemented the package effective from 1st September 2012. It was also able to infuse requisite funds from its shareholders in the FY 2012-13 enabling the continuity of normal business operation. The management is confident of its ability for meeting its obligation and continuity of business operations of the Company in future.

#### Significant Accounting Policies

The Accounting Policies have been consistently applied by the Company and are consistent with those applied in previous year. However the changes are required by a change or revision to an existing accounting standard are dealt in the appropriate paras in the notes forming part of the financial statement.

All assets and liabilities have been classified as current or non current as per the company's normal operating cycle and other criteria set out in the revised schedule VI, based on the nature of the services and time between completion/rendering of services and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of the current and non current classification of the assets and liabilities.

#### (i) Basis of preparation of Financial Statements

- a) The financial statements have been prepared as a going concern on accrual basis under the historical cost convention in accordance with the Generally Accepted Accounting Principles in India ("India GAAP") to comply with the Accounting Standards specified under Section 133 of Companies Act 2013, read with Rule 7 of he Companies (Accounts) Rules, 2014 and the relevant provisions of Companies Act 2013, as applicable and other pronouncements issued by the Institute of Chartered Accountants of India.
- b) The Company follows Mercantile System of Accounting & recognises significant items of Income & Expenditure
- c) The accounting policies have been consistently applied by the Company and are consistent with those applied in the previous year. However the changes as required by the accounting standards or revision to an existing accounting standard or revised Schedule VI are dealt at the appropriate paras in the notes to accounts of the financial statements.

#### (ii) Use Of Estimates

The preparation of financial statements requires estimates and assumptions to be made that affect the reported amount of assets and liabilities and disclosures relating to contingent liabilities as on the date of the financial statement and the reported amount of the income and expenses during the reporting period. Difference between the actual result and estimates are recognized in the period in which the results are known/ materialized. Example of such estimates includes provision for taxation, useful life of fixed assets etc. The estimates are based upon management knowledge of current event & economic circumstances.

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#### LICENCE AGREEMENT

THIS AGREEMENT MADE at New Delhi this \_ of MEN. I'MO \_day Thousand Ten between AIRPORTS AUTHORITY OF INDIA, a body corporate constituted by the Central Government under the Airports Authority Act, 1994 and having its Corporate Office at Rajiv Gandhi Bhavan, New Delhi and Units at the International Airports at Delhi, Mumbai, Kolkata, Chennai, Thiruvanathapuram, and other Civil Airports in India hereinafter called the Authority" (which expression shall, unless expressly excluded by or repugnant to the context, include its Chairman, Whole time Member, Airport Director, Regional Executive Director, Executive Director, General Manager and Officers and all or any of them duly authorised by Chairman in this behalf and its successors and assigns) of the one part AND a Joint Venture Consortium comprising NOVIA International Consulting ApS with their Headquarters at Terminal 2, DK 2770, Kastrup, Denmark and M/s Bhadra International (India) Limited, a Company incorporated under the laws of India and having its Corporate Office at B-4/62, Safdarjung Enclave, New Delhi-110029 hereinafter called "the Licensee", (which expression shall, unless excluded by or repugnant to the context, be deemed to include its successors and assigns) of the other part.

WHEREAS the Authority is desirous of maintaining amenities and facilities for airlines and passengers comparable to International standards at its International and Domestic Airports in India and has decided to provide safe and secure Ground Handling Services at its airports in India.

AND WHEREAS the Authority had invited tenders for granting licence for providing efficient, safe and secure ground handling services to the interested airlines at Airports for maintaining turn around time of aircraft handling as per International standard;

AND WHEREAS the licensee had submitted a tender to the Authority for providing such Ground Handling Services to the interested airlines at Chennai & Kolkata

For Bhadra International (India) Ltd.

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Director

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Airports under the control, supervision and administration of the Authority;

AND WHEREAS the Licensee has been granted the licence for providing Ground Handling Services within the ambit of Airports Authority of India (General Management, Entry for Ground Handling Services) Regulations, 2007 also forming a part of this licence agreement at Chennai & Kolkata Airport(s)

NOW THIS AGREEMENT WITNESSETH AND IT IS LIEREBY AGREED by and between the Parties hereto as follows :

- 1(a) This Licence shall commence on the 23 day of 20 Pand shall be valid for a period of ten years from 23 9 2010 to 22 9 2000 unless terminated earlier under the provisions of this Agreement.
- 1(b) The licence for ground handling operation is subject to further extension upto 5 years on satisfactory performance & on revised financial terms at the sole discretion of AAI.
- In case of privatisation/leasing out of the airport(s), the unexpired period of licence agreement for Ground Handling Services shall be honored by the prospective lessee/operator(s) of such airport(s).
  - 2. The Licensee shall pay to the Authority, amount of gross turnover related royalty as per following details:

Particulars Airports Located in Southern Region	Prescribed amount of GTO in respect of national & International flights(in Rs. In crores p.a.)	Minimum amount of royalty payable to AAI at 13% of the gross turnover calculated on the amount indicated in Column (2) (Rs. In crores)	Additional ** % of * 19.5 % quoted royalty payable to AAI on the annual turn- over, in addition to the 13% of GTO as indicated in Column(2)
(1)	(2)	(3)	(4)
Chennai & Kolkata	211	27 +	41.575

N.B.: Annual gross turnover which will be the actual turnover during the year or the minimum turnover (as indicated in Column 2 above), whichever is higher.

- 3(a) The amount of gross turnover related royalty shall be payable and be paid by the Licensee to the Authority every month in advance on or before the 10th day of every English Calendar month.
- 3(b) The amount of additional royalty at rate/percentage on the basis of actual gross turnover as over and above the AAI prescribed annual turnover shall be payable and

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For Bhadra International (India) Ltd.

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Director

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appointed, shall be final and binding on the Parties. The Arbitrator may, with the consent of the parties, enlarge, from time to time, the time for making and publishing the award. The venue of the arbitration shall be at New Delhi.

- 79. This Agreement shall be governed by and interpreted according to the Laws of India.
- 80. All matters, claims or disputes arising out of or anyway relating to this Agreement shall be subject to the exclusive jurisdiction of the Courts of law in India only.

IN WITHNESS WHEREOF the Parties hereto have executed these presents the day and year first above written.

SIGNED and DELIVERED by the within named AIRPORTS AUTHORITY OF INDIA by its Mr.

in the presence of :

2.

SIGNED and DELIVERED by the within named LICENSEE M/s Bhadra International(India) Ltd., B-4/62, Safdarjung Enclave, New Delhi-10029, duly authorised in this behalf in the presence of:

Signed by the within named Licensee M/s NOVIA International Consulting ApS Terminal 2, DK 2770, Kastrup, Denmark. duly authorized in this behalf in the presence of:

For Bhadra Injurational (India) Ltd.

Director

(Authorized Signatory of M/s Bhadra)

(PREM BAJAJ)

Novla Danmark A/S ivns Luithavn Kasjup(

(Authorized Signatory of M/s NOVIA)

#### Witnesses:

- 1. Mr. A.K. Sharma, A-1, Sector-31, NOIDA-201301
- 2. Mr. Ajay Rajpal, D-34, Sham Nagar, New Delhi-18

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Movia Danmakk A/S Kobenhavre Liney 2770 Kas

# Airports Economic Regulatory Authority of India



## Form F12 (c) -Projected Aircraft Movement (Only for ISP)

Financial Year	2005-20 06	2006-20 07	2007-20 08	2008-20 09	2009-20 10	2010-20 11	2011-20 12	2012-20 13	2013-20 14	2014-20 15	2015-20 16	2016-20 17	2017-20 18	2018-20 19	2019-20 20	2020-20 21	2021-20 22	2022-20 23
Domestic Landing Optimisti c	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3408.84	3749.52	4124.88	4536.96	4990.86	5490.66	6038.40
Domestic Landing Mostlikel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3342.00	3676.00	4044.00	4448.00	4893.00	5383.00	5920.00
7 Domestic Landing Conserv ative	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3275.16	3602.48	3963.12	4359.04	4795.14	5275.34	5801.60
Domestic Landing Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3342.00	3676.00	4044.00	4448.00	4893.00	5383.00	5920.00
Internatio nal Landing Optimisti	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3328.26	3560.82	3809.70	4075.92	4361.52	4665.48	4992.90
Internatio nal Landing Conserv ative	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3197.74	3421.18	3660.30	3916.08	4190.48	4482.52	4797.10
Internatio nal Landing Total	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3263.00	3491.00	3735.00	3996.00	4276.00	4574.00	4895.00
Forecast Error Cor rection Band Op timistic	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6737.10	73:0.34	7934.58	8612.88	9352.38	10156.14	11031.30



Financial Year	2005-20 06	2006-20 07	2007-20 08	2008-20 09	2009-20	2010-20 11	2011-20 12	2012-20 13	2013-20 14	2014-20 15	2015-20 16	2016-20 17	2017-20 18	2013-20 19	2019-20 20	2020-20 21	2021-20 22	2022-20 23
Forecast Error Cor rection Band	AND THE PROPERTY OF THE PARTY O	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6605.00	7167.00	7773.00	8444.00	9169.00	9957.00	10815.00
Forecast Error Cor rection Band Co nservativ e		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6472.90	7023.66	7623.42	8275.12	8985.62	9757.86	10598.70

#### **Bhadra International India Limited**

# Annual Tariff for Ground Handling Services for Third Tariff Year 2013-14 at NSCBI Airport, Kolkata

Tariff Heading	Conditions of Tariff
A-International	Maximum Tariff per Flight (INR)
a-Passenger Flights	
A320(Narrow Body)	1,25,208
A300/310	1,55,100
Wide Body(747/777)	2,02,100
b-Freighter	
Freighter	2,11,500
B-Domestic	
a- Passenger Flights	
Learjet, Jetstream, DH6, C560	12,600
YAK40,CL60,F50,F27,F28,C750,AN24,ATR42,ATR72,HS748,HS125,DA90 2 to GB,TU124,TU134,CRJ,EM4,CV580,BAC111,BE2	,G- 20,250
AN8,AN12,B737-100/200,IL18,DC9,MD82,F70,F100	36,000
A320,A321,B727,B737-500 to 800,C130,MD 83/87/88/90,TU154,TU104	45,000
B757,TU204,B707,C106	45,000
A310,A300,A330,B767,II62,IL76,DC8,787-3	54,000
A340,B777,DC10,IL86,IL96,MD11,L1011,B747,AN124	99,000
b-Freighter	
Freighter A310	74,730
Freighter ATR	21,620

