फा.सं. ऐरा / 20010 / एम.वाई.टी.पी./एच.एम.ए.सी.पी.एल./सी.पी-दो/2016-17/ भाग दो

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण ऐरा भवन, प्रशासनिक कॉम्पलेक्स, सफदरजंग एयरपोर्ट, नई दिल्ली—110003 ****

दिनांक: 18 अगस्त, 2017

विषय: राजीव गांधी अंतर्राष्ट्रीय हवाई अङ्डा, हैदराबाद में ग्रांउड हैंडलिंग सेवाएं प्रदान करने हेतु मैसर्स हैदराबाद मेन्ज़ीस एयर कार्गो प्राईवेट लिमिटेड (एच.एम.ए.सी.पी.एल.) के संबंध में द्वितीय नियंत्रंण अविध के लिए बहुवर्ष प्रशुल्क प्रस्ताव (01.04.2016 से 31.03.2021)

उपर्युक्त विषय पर दिनांक 18.08.2017 का परामर्श पत्र सूचना एंव टिप्पणी के लिए संलग्न

भवदीय,

(वी. के. सचदेवा) उप महा प्रबंधक (वित्त)

सेवा में,

台

सभी पणधारी

File No. AERA/20010/MYTP/HMACPL/CP-II/2016-17/Vol-I Consultation Paper No.14/2017-18



Airports Economic Regulatory Authority of India

TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL AND ANNUAL TARIFF PROPOSAL FOR THE SECOND CONTROL PERIOD W.E.F. 01.04.2016 TO 31.03.2021 IN RESPECT OF M/s HYDERABAD MENZIES AIR CARGO PVT LTD (HMACPL) FOR PROVIDING CARGO SERVICES AT RAJIV GANDHI INTERNATIONAL AIRPORT, HYDERABAD.

New Delhi: 18th August, 2017

AERA Building Administrative Complex Safdarjung Airport New Delhi-110003

M/s Hyderabad Menzies Air Cargo Pvt Ltd (HMACPL) vide their letter dated 10.03.2016 submitted their Multi Year Tariff Proposal for the 2nd control period (01.04.2016 to 31.03.2021) and Annual Tariff Proposal for tariff year 1 (01.04. 2016 to 31.03.2017), for determination of Cargo handling charges at Rajiv Gandhi International Airport, Hyderabad. Following are the salient features of the proposal:

1	Name of the ISP	Hyderabad Menzies Air Cargo Pvt. Ltd.(HMACPL)
2	Service	Cargo Handling Service.
3	Airport	Rajiv Gandhi International Airport, Hyderabad
4	(i) Proposal under	(i)
+	consideration	a) MYTP for the 2 nd control period w.e.f. 01.04.2016 to
	Consideration	31.03.2021. (Annexure I)
		b) ATP for FY 2016-17. (Annexure I)
		(ii) No increase in tariffs sought for 2016-17.
	(ii) Whether	(ii) Two increase in turing sought for 2010 1/.
	Justification for	
	proposed increase	
	in tariffs provided	
	by HMACPL.	
5	Regulatory Approach	The Authority adopted light touch approach as the service
J	in first control period.	provided by M/s HMACPL is "material but not competitive",
		but M/s HMACPL has entered into reasonable user
		agreements and user consultation process is in place and
		issued the Multi Year Tariff Order No. 10/2012-13 dated
		20.06.2012. And accordingly tariff order was also issued for
		the 3 rd , 4 th and 5 th tariff year of the 1 st Control
		period(Annexure II).
6	Year of Last Revision	Tariff last revised for F Y. 2012-13 by increasing 6% of charges
	of rates with $\%$ (+/-).	payable by Airlines vide AERA Order No. 10/2012-13 dated
		20.06.2012.
7	(i) Tariff Comparison	(i) HMACPL has submitted the comparative tariff (1st Control
,	for HMACPL-	period vs 2 nd Control period). However, on a review of the
	Existing Rates Vs	proposed tariffs for 2016-17, it is observed that following
	Proposed Rates.	charges though suggested to be removed by ACAAI and
	•	CHAAH, have not been removed by M/s HMACPL from
		their proposed tariff:
		(a) As per ACAAI, merchant overtime charges to be
		deleted from both export and import tariff but the
	(ii) Tariff Comparison	minimum merchant overtime rate is still part of the
	HMACPL vs.	proposed tariff.
	Competitors.	(b) As per ACAAI, transshipment documentation
		charges to be deleted from the import tariffs, but
		the same continues to be part of the proposed
		import tariff.
		(Annexure III & IV)
		(ii) No competition at Hyderabad for Cargo Service.
8	(i) Annual Compliance	(i) Key parameters: (Annexure V)
	Statement for the 1st	
	control period with key	
	parameters Revenue,	

	Expenditure,							Rs c	rores
	Operating Profit,	Sl	Performance	2011-	201	2-	2013-	2014-15	2015-
	CAPEX, PBT & PAT,	#	Report for the years	12]	13	14		16
	Volume.	1	Total Revenue	59.54	73.	73	66.65	75.80	87.19
		2	Total	43.12	41.5	50	44.39	50.16	56.19
		3	Expenditure Regulatory	16.42	32.5	00	22.26	25.64	31.00
		3	Operating	10.42	32.4	23	22.20	25.04	31.00
		4	Profit {(1)-(2)} Capital	1.28	0.6	50	1.54	1.84	2.04
		4	Expenditure					·	
		5	Return on Average RAB	94%	206	5%	157%	188%	228%
		6	Profit before Tax (PBT)	16.42	32.5	23	22.26	25.64	31.00
	(ii) Audited Balance	7	Profit after tax (PAT)	12.93	25.7	78	17.61	20.44	24.31
	Sheet for the FY.2015-	8	Total Volume (MT)	0.0073	0.00	76	0.0081	0.0093	0.0103
			Audited financi (Annexure VI)			•	·	CPL
9	Whether copy of User Agreements/Concessio n Agreement provided by HMACPL.	Copy				s not been submitted.			
10	Evidence of	1.	. List of Stakel	nolders				ce of stake	
	Stakeholder Consultation done by	2	. Meeting Noti	ce				HMACP etter from	
	HMACPL with	3	. Minutes of t	he meeti				s Associa	
	reference to their		with the sheet of the p	attendar			•	AI) and C	
	proposed MYTP-ATP submitted to AERA.				т		se ager erabad	us assoc (CI	ciation, HAAH)
		4	. Comments Stakeholders		re	equ	esting	for remo	val of
		5	. Redressal				s amen time	dment cl charges	narges, and
			stakeholder's	concer	ns, N	Iini	mum T	SP charge	s from
			if any,					ructure o	
					(i		oliowing As	g was obse per = A	rvea: ACAAI,
						.)	merch	_	ertime
								es to be o	
								both expo t tariff b	
							minin		erchant
							overti	me rate	is still
								of the pro	oposed
					(i	i)	Impor As	t tariff. per	ACAAI,
						,	transs	hipment	,
							docun	nentation	

	<u> </u>		ahangas ta ba dalatad
			charges to be deleted from the import tariffs, but the same continues to be part of the proposed import tariff. (iii) CHAAH suggested
			M/s HMACPL to have same minimum rate in both exports and
			imports tariff but the same has not been given effect to.
11	Examination of the	Parameter	Status
	proposal as per the	1. Materiality Index (MI)	Material (3.97%).
	"Light Touch"	2. Competition	No.
	approach parameters provided in the CGF guidelines, 2011.		As per Form 1(b), HMACPL stated that Blue Dart is also providing cargo handling services at Rajiv Gandhi International Airport, Hyderabad.
			HMACPL also stated that Blue Dart is handling 21% of domestic cargo operations at Hyderabad.
			However, the service of Blue dart was not considered as a competition in MYTO for 1st control period because Blue dart was a competitor only for domestic business and 85% of Cargo revenue at RGI airport flows from international cargo.
			In view of the lack of competition for international cargo, the cargo facility at RGI airport has limited competition and hence falls under the category of 'material but not competitive'.
		3. Reasonableness of user	U
		agreements.	agreements have not been submitted by HMACPL, as

			per the communication from Air Cargo Agents Association of India (ACAAI) and Customs House Agents' Association, Hyderabad (CHAAH) and MYTP submitted by HMACPL, the concerns raised by the users have been partly addressed.
12	Remarks:	 i) GHIAL vide letter dated 09th as per the concession agreen cargo handling services do services. They further stated that wi petition no. 22474/2014 pe Court at Hyderabad and as authorized HMACPL to file M 	nent with Govt. of India the not form part of regulated thout prejudice to the writ nding before Hon'ble High desired by AERA, they have
		ii) In view of the lack of compet the cargo facility at RGI airp and hence falls under the cat competitive'.	port has limited competition
		iii) Proposed investment during crores.	2 nd control period is Rs.24.3
		iv) The volume of cargo to be had by 3%, 22%, 18% in 201 respectively but increase by 7%	17-18, 2018-19 & 2019-20

- 2.1 As stipulated in Clause 3 of the guidelines, the Authority shall follow a three stage process for determining its approach to the regulation of regulated service-
- (i) 'Materiality' as per Clause 4 of the CGF Guidelines, 2011;
- (ii) 'Competition' as per Clause 5 of the CGF Guidelines, 2011; and
- (iii) Reasonability of User Agreement(s) as per Clause 6 of the CGF Guidelines, 2011.
- 2.2 The materiality index for service provided for Cargo facility at a major airport A shall be defined as:

Where the MI_{C_i} as calculated above is 2.5% or more at a major airport, the service is deemed 'material'.

2.3 As per clause 5.1 of the guidelines "where regulated service is being provided at a major airport by two or more service provider(s), it shall be deemed

- 'competitive' at that airport. If a regulated service is provided by less than two service provider(s) it shall be deemed not competitive."
- 2.4 As per Clause 6 of the guidelines, 2011, the Authority shall consider the existing User Agreement(s) as reasonable provided that:
 - (i) "The Service Provider submits existing User Agreement(s) between the Service Provider and all the User(s) of the Regulated Service(s), clearly Indicating the tariff(s) that are agreed to between the Service Provider and the User(s) of the Regulated Service(s) and
 - (ii) The User(s) of the Regulated Service(s) have not raised any reasonable objections or concerns in regard to the existing User Agreement(s) which have not been appropriately addressed".
- 2.5 As per Clause 3.2 (ii) of the guidelines, 2011, wherever the regulated service provided is 'material and not competitive', but where the Authority is assured of the reasonableness of the User Agreement(s), the Authority shall determine Tariff(s) for service Provider (s) based on a 'light touch approach' for the duration of the control period, according to the provisions of chapter V. The guidelines also provide that the Authority may in its discretion consider such other additional evidence regarding reasonableness of competition, as it may deem fit.
- 2.6 In terms of Clause 7.3 & 7.4 of the Guidelines, the Authority shall upon due consideration of the MYTP and stakeholder consultations thereon make a MYTO for a Control Period. As per Clause 11.2, the ATP is required to be submitted in the manner and form provided in AI. 8.1 of Appendix I and should be supported by the following documents:
 - 2.6.1 Form B and Form 14(b)
 - 2.6.2 Details of consultation with stakeholders
 - 2.6.3 Evidence of User Agreements clearly indicating the Tariff proposed by the Service Provider.

3 Examination

- 3.1 The service rendered by HMACPL for providing cargo services at Rajiv Gandhi International Airport, Hyderabad is an "aeronautical service" in terms of section 2(a) of the Airports Economics Regulatory Authority of India Act, 2008 (Act) whereas under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.
- 3.2 The Materiality Index (MI) for Cargo services at Rajiv Gandhi International Airport, Hyderabad is 3.97% based on the cargo volume statistics for the FY 2014-15 and hence, is deemed as 'material'.
- 3.3 With respect to competition, Blue dart is also operating in Rajiv Gandhi International Airport and is handling 21% of the domestic cargo at the Airport. But 85% of Cargo revenue at RGI Airport flows from international cargo. In view of lack of competition for international cargo, the cargo facility at RGI airport has limited competition and hence falls under the category of "not competitive".
- 3.4 Air Cargo Agents Association of India (ACAAI) and Custom house agents association, Hyderabad (CHAAH) vide theirs letters dated 29th Feb 2016

- requested for removal of AWB amendment charges, overtime charges and Minimum TSP charges from the tariff structure of ISP, but following charges are yet to be removed from the proposed tariff:
- 3.4.1 As per ACAAI, merchant overtime charges to be deleted from both export and import tariff but the minimum merchant overtime rate has been removed only from the proposed export tariff but is still part of the proposed import tariff.
- 3.4.2 As per ACAAI, transhipment documentation charges to be deleted from the import tariffs, but the same continues to be part of the proposed import tariff.
- 3.4.3 CHAAH suggested M/s HMACPL to have same minimum rate in both exports and imports tariff but the same has not been given effect to.
- 3.5 As per the ACS for the 2nd control period submitted by HMACPL, though revenue and cargo volume have increased, operating profit has mostly been stable as brought out in para 8 of the table.
- 3.6 HMACPL in their Annual Tariff Proposal have submitted Form-B, Form 14(b) and proof of stakeholder consultation meeting along with the submission.
- 3.7 HMACPL has provided the capex projections for the 2nd control period in Form F9 under the heads-Building, Office Furniture, Electrical Installations and Tools & Plant.

4 Proposal

The Authority after careful consideration of the MYTP for FY 2016-17 to FY 2020-21 and ATP for FY 2016-17 makes the following proposal for stakeholder consultation:

- 4.1 Cargo Service being provided by Hyderabad Menzies Air Cargo Pvt Ltd (HMACPL) at Rajiv Gandhi International Airport, Hyderabad is "Material but not competitive". But M/s HMACPL has a stakeholder consultation process in place and the concerns raised by the stakeholders (ACAAI & CHAAH) has been partly addressed. Therefore the Authority proposes to adopt 'Light Touch Approach' for determination of tariffs for the 2nd control period w.e.f. 01.04.2016 to 31.03.2021.
- 4.2 Allow HMACPL to continue the levy of tariff prevailing on 31.03.2016 for the FY 2016-17.
- 4.3 Consider the Annual Tariff Proposal submitted by HMACPL for FY 2016-17 as per the tariff card for determination of tariff for FY 2017-18. (**Annexure VII**). No increase is proposed for the FY 2017-18. The tariff proposed in the tariff card for FY 2017-18 is same as the tariff prevailing on 31.03.2016.
- 4.4 The Authority will review the financial performance and other parameters of M/s HMACPL before determining the tariffs for the remaining period of the 2nd Control Period i.e FY.2018-19 to FY. 2020-21.
- 4.5 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a

meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, latest by 8th, **September**, **2017** at the following address:

Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003.

Email: <u>puja.jindal@nic.in</u>

Tel: 011-24695042 Fax: 011-24695039

S. Machendranathan Chairperson

Hyderabad Menzies Air Cargo Pvt. Ltd.





To,

The Secretary
Airport Economic Regulatory Authority of India (AERA)
AERA Building, Administrative Complex,
Safdarjung Airport,
New Delhi – 110 003

Dear Sir,

9

Subject: Tariff submission in respect of Aeronautical Services provided by

Airport Operators, providers of Cargo, Ground Handling and Supply

of Fuel at the Major Airports for the 2nd Control Period.

Reference: Your letter File No. AERA/20019/CGF-G/2010-11/Vol-VI/8662-93

dated 28th January, 2016 and AERA/20019/CGF-G/2010-11/Vol-

VI/8817 dated 25th February, 2016

With subject and reference to the above, we are hereby submitting our Annual Tariff Proposal for the Financial Year 2016-17 in the required format along with the necessary declaration form in respect of the Multi Year Tariff Proposal, 2nd Control Period.

We would like to inform the Authority that the Company has conducted due stakeholder consultation meetings with the relevant trade associations namely Air Cargo Agents Association of India (ACAAI), Customs House Agents Association Hyderabad (CHAAH) and Domestic Air Cargo Agents Association of India (DACAAI) with regard to maintaining the existing tariff towards cargo handling charges at Hyderabad Airport.

Based on their respective inputs, we are making the following changes to our existing tariff as under:-

- We are removing the AIR WAYBILL AMENDMENT CHARGE of INR 100/AWB for International Cargo (both export and import cargo) as per ACAAI and CHAAH requests.
- 2. We are removing the MERCHANT OVERTIME CHARGE (beyond Customs working hours) for International Cargo (Export Cargo) since Customs 24 x 7 working is now available for all Export shipments as per ACAAI and CHAAH requests.

3. We are reducing the Minimum TSP Charge for Import Cargo (General Cargo) to INR 120 per AWB to be in line with the Minimum TSP Charge for Export Cargo (General Cargo) as per CHAAH request.

All other charges as per our existing tariff will remain unchanged and copies of correspondences exchanged with the above trade associations have been separately enclosed along with the other documents submitted for the MYTP 2nd Control Period for your reference.

Thanking you.

Yours sincerely,

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for Hyderabad Menzies Air Cargo Pvt. Ltd.,

Rayinder Bolangdy Chief Executive Officer

Place: Hyderabad

Date: 10th March, 2016

F.No. AERA/20010/MYTP-Menzies/C/HIAL/2011-12/Vol-II Airports Economic Regulatory Authority of India Order No. 10/2012-13

AERA Building, Administrative Complex, Safdarjung Airport, New Delhi - 110 003

Date of Order: 20th June, 2012 Date of Issue: 06th July, 2012

In the matter of Multi Year Tariff Proposal for 1st Control Period and the Annual Tariff Proposals for the first and second tariff year submitted by Hyderabad Menzies Air Cargo Pyt. Ltd. for providing Cargo Services at Rajiv Gandhi International Airport, Shamshabad Hyderabad.

M/s Hyderabad Menzies Air Cargo Pvt. Ltd. (HMACPL) submitted their Multi Year Tariff Proposal (MYTP) for the 1st Control period, starting w.e.f 01.04.2011, vide their proposal dated 29.04.2011 and subsequent submissions made on 10.11.2011 and 01.03.2012, in respect of the cargo services being rendered by them at Rajiv Gandhi International Airport, Shamshabad, Hyderabad. HMACPL also submitted their Annual Tariff Proposal (ATP) for the first tariff year (FY 2011-12) and second tariff year (FY 2012-13), w.e.f. 01.04.2011 and 01.04.2012 respectively, vide their submissions dated 01.03.2012. HMACPL is a joint venture company formed by GMR Hyderabad International Airport Ltd. and Menzies Aviation Cargo (Hyderabad) Limited(a 100% owned subsidiary of Menzies Aviation Plc.,UK.) with a shareholding ratio of 51:49 respectively. HMACPL has been carrying out cargo operations at RGI Airport, Hyderabad since 23rd March, 2008.

- 2.1 As per the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariffs for services provided for Cargo Facility, Ground Handling and Supply of Fuel to Aircraft) Guidelines, 2011 (i.e., the Guidelines) in respect of the regulated service(s) provided for cargo facility at the major airports, the Authority considers that materiality of the service is linked to the cargo volume at the major airport. The materiality shall be assessed based on cargo volume in MT at the major airport as a percentage of cargo volume in MT at all major airports, in terms of Clause 4.3 of the Guidelines. The percentage share of cargo volume for RGI Airport, Hyderabad is 3.4% (as per the AAI traffic statistics for the year 2010-11) which is greater than 2.5% Materiality Index fixed for the subject service. Hence the service is deemed 'material'.
- 2.2 As per the Guidelines, where a Regulated Service is being provided at a major airport by two or more Service Provider(s), it shall be deemed "competitive" at that airport and if such service is provided by less than two Service Provider(s), it shall be deemed "not competitive". The Guidelines provide that the Authority may in its

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Order No. 10/2012-13

discretion consider such other additional evidence regarding reasonableness of competition, as it may deem fit and the determination of number of Service Provider(s) at a major airport shall include the Airport Operator, if the Airport Operator is also providing Regulated Service(s) at that major airport.

- 2.3 HMACPL, in Form F1 (b) on the Competition Assessment, mentioned M/s Blue Dart as their competitor and submitted that Blue Dart carries 27% of domestic cargo at Hyderabad Airport and is able to give competition for domestic cargo. M/s HMACPL also mentioned, in their submission, that volume-wise the domestic and international air cargo business at Hyderabad Airport was divided in the ratio of 40:60; whereas revenue-wise international business volume contributes almost 85% of the total cargo revenue.
- 2.4 In view of the lack of competition for international cargo, which contributes almost 85% of total cargo revenue at RGI Airport, Hyderabad, as per submission by M/s HMACPL, the cargo facility at RGI Airport, Hyderabad appeared to have limited competition and hence the instant case falls under the category 'material but not competitive.'
- 3.1 As per the Guidelines, based on the assessment of materiality and competition, when such regulated service is deemed "material but not competitive", the Authority shall then assess the reasonableness of existing User Agreement(s). Where the Authority is assured of the reasonableness of the existing User Agreement(s), the Authority shall determine Tariff(s) for the service providers based on a light touch approach.
- 3.2 Regarding Reasonableness of User Agreement(s), Clause 6 of the Guideline provides that the Authority shall consider the existing User Agreement(s) as reasonable provided that:
 - "2.8.1 The service provider submits existing User Agreement(s) between the Service Provider and all the User(s) of the Regulated Service(s), clearly indicating the tariff(s) that are agreed to between the Service Provider and the User(s) of the Regulated Service(s), and
 - 2.8.2 The User(s) of the Regulated Service(s) have not raised any reasonable objections or concerns in regard to the existing User Agreement(s), which have not been appropriately addressed.

Provided that the Authority may in its discretion consider such other additional evidence regarding reasonableness of User Agreement(s) as it may deem fit."

3.3 Regarding User Agreement(s) and consultation process, HMACPL submitted copies of agreements with 17 airlines. The agreements with the airlines contain schedule of rates, which are generally similar and also submitted copies of documents relating to user consultation process with the domestic and foreign airlines. HMACPL submitted that tariff was determined in consultation with ACCAI and submitted copies of correspondence with ACCAI.



- 3.4 As per the Guidelines, the Authority may, in its discretion, consider such other additional evidence regarding reasonableness of User Agreement(s) as it may deem fit. In this regard, the Authority observed that HMACPL is the only cargo facility service provider. But, it has entered into user agreements which contain specific charges and hence are apparently reasonable. Also, HMACPL provided evidence regarding user consultation with the trade members with reference to fixing of charges like TSP etc., which had been altered or reduced on specific user requests.
- 4. Taking into consideration the submissions made by HMACPL and the above observations, the Authority vide Consultation Paper No. 03/2012-13 dated 30.04.2012, proposed the following for stakeholder consultation:
 - "(i) The service for Cargo facility being provided by HMACPL at Rajiv Gandhi International Airport, Hyderabad is "material but not competitive". However, HMACPL has entered into reasonable user agreements and user consultation process is in place. In view of the same, the Authority tentatively decided to adopt light touch approach for determination of tariff for the 1st Control period w.e.f. 01.04.2011.
 - (ii) The charges proposed by HMACPL as part of its Annual Tariff Proposal may be approved w.e.f. 01.04.2011 for first tariff year (2011-12) and w.e.f. 01.04.2012 for second tariff year (2012-13) respectively or from such other prospective date as the Authority may finally decide."
- 5.1 Following entities/stakeholders furnished their comments in response to the Consultation paper 03/2012-13 issued by the Authority:-
 - (i) GMR Hyderabad International Airport Ltd.(GHIAL)
 - (ii) Air Cargo Agents Association of India.(ACCAI)
 - (iii) Customs House Agents Association (CHAA)
 - (iv) Board of Airlines Representative-Cargo Sub Committee (BAR-C)
 - (v) Airports Authority of India(AAI)
- 5.2 The comments of the stakeholders are summarised as follows:
 - i. <u>GMR Hyderabad International Airport Ltd.</u>: HIAL supported the findings of the Authority to adopt light touch approach for Cargo Service provider since the evidence of reasonableness of user agreements duly supported by the user consultation have been produced. In their view, the Authority's assessment and adoption of light touch approach is a step in the right direction and will go on to encourage more competition in the segment and make the sector more healthy and responsive.
 - ii. Air Cargo Agents Association of India (ACAAI): ACAAI submitted that HMACPL has committed that they would not increase the tariff till April-2013, and therefore PACAAI assumes that the present consultation paper available on the website of AERA is for next financial year. Further,



- ACAAI suggested that AERA may circulate the proposal to users of HMACPL, seek their views, call for a joint meeting before any revision is accepted.
- iii. <u>Customs House Agents Association (CHAA):</u> CHAA endorsed the views of ACAAI vide email dated 15.05.2012.
- iv. Board of Airlines Representative-Cargo Sub committee (BAR-C): BAR-(C) vide email dated 16.05.2012, stated that rate increase proposals forwarded by HMACPL also covers an increase in charges borne by airline customers-like build up, break down and X-ray screening charges and the proposed increase in these charges have been compiled and proposed without consultation or agreement with Airline customers. Further, BAR-C stated that in the submission made by HMACPL, HMACPL had only provided a document related to their agreement with the agents/ACAAI on TSP charges and since the same had not been discussed/ agreed with airline customers no document to this effect has been submitted. Since these charges were billed to airline customers and the increase directly impacts the operational cost of their services, BAR would request that these charges be deferred till a common agreement between HMACPL and airline customers was reached.
- v. <u>Airports Authority of India:</u> AAI have vide their letter No. ED/CARGO/1351/17/2012/601 dated 01.06.2012 stated that the cargo facility being provided by M/s HMACPL at Rajiv Gandhi International Airport, Hyderabad is "material but not competitive", however, M/s HMACPL has entered into reasonable user agreements and user consultation process is in place. The decision of Authority to adopt light touch approach for determination of tariff for the first control period w.e.f. 01.04.2011 seems to be in order. Apart from this, AAI had no other comments to offer.
- vi. HMACPL in their response to the Consultation Paper vide letter No. Nil dated 14.05.2012 expressed appreciation to the Authority for the detailed understanding of their MYTP submissions and for placing the proposal before stakeholders for consultation. HMACPL briefly touched on the competitive scenario at the Hyderabad airport (comparing their service with Blue Dart that Handles 27% of the Domestic Cargo); the agreements and one to one negotiations with their airlines and Cargo agents associations like ACAAI and DACAAI and the user consultation process put in place by them. They requested the Authority's approval of the proposal under the light touch approach and approval of the charges for the first and second tariff year of the control period.

5.3 The comments received from ACAAI, BAR-C and CHAA were forwarded to HMACPL for their comments/views on the stakeholder observations. HMACPL vide their letter no. NIL dated 01.06.2012 commented on the stakeholder responses as follows:

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Stakeholder Response

Air Cargo Agents Association of India (ACAAI)_ has raised two points:

- Need a confirmation/clarification that HMACPL shall not increase the TSP and storage rates during 2012-13.
- Joint meeting should be called before any revision in rates is accepted by AERA.

Customs House Agents Association has also agreed with the opinion of ACCAI.

Airline Chairman, Board of Representative-Cargo Subcommittee for AP has raised the concern that rates proposed for Airline cargo unitization, de-unitization and Xray screening has not been discussed with them. They have also mentioned that the increase should be deferred till common agreement between HMACPL and airline customers is reached.

HMACPL Comments

Although increase in rates for TSP and storage was agreed with ACAAI and CHA Association in April, 2011, while filing for Annual Tariff Plan for Tariff Year 2011-12 and 2012-13, they have not proposed any rate increase. For the ATP for the year beginning 1st April,2013, in case HMACPL intends to revise the rates of TSP and storage charges, they will call for a consultation meeting, as done in the past, with trade bodies before implementing any revision.

differ The rates with airline customer customer and to are negotiated one to on one basis depending on the volumes and services offered. The rates referred in the ATP filed with AERA are maximum rates contracted with any customer and shall only define the upper limit. We would not like to have a common agreement with all airline customers through BAR and propose to follow the existing process of one-to-one negotiation. Unlike TSP tariff, which is charged for providing similar services forwarders, in the case of Airline customers, the service scope, volumes handled and service expectation varies from customer to customer. Thus as a standard industry practice (also followed internationally) one-to-one negotiations and agreements (including tariff) is concluded on an individual basis with each Airline customer.

- 6. Meanwhile, ACAAI vide their letter no. ACAAI/AERA-14/19/2012 dated 28.05.2012 made an additional submission on the Consultation Paper, wherein they stated that there should be two components for any tariff revision and both should be dependent upon:
 - (i). A comprehensive proposal by the terminal operators seeking revision that should include investments expected returns, resultant improvements in the efficiency levels of service, etc. and



- (ii). Conditionalities, performance standard, benchmarking of activities that the terminal operator is mandated to meet in their operations.
- 7. The Authority noted the above comments/views of stakeholders and response of HMACPL to the same and observed that:-
- AAI and GMR HIAL have agreed with the Authority's proposal to adopt a light touch approach for the first control period in respect of the cargo facility being provided by M/s Hyderabad Menzies Air Cargo Private Limited (HMACPL) at Rajiv Gandhi International Airport, Hyderabad for determination of tariff for the first control period w.e.f 01.04.2011.
- 7.2 The concerns of ACAAI and CHAA were to seek confirmation that HMACPL does not increase the rates till 31.03.2013, which has been confirmed by HMACPL that they are not proposing to increase any charges for 2012-13. Further, for any revision in charges w.e.f. 01.04.2013, a consultation meeting with the trade would be held before such implementation.
- 7.3 As regards the concerns raised by BAR-C, HMACPL have clarified the same that the rates with airline differ from customer to customer and are negotiated on one to one basis depending on the volumes and services offered. The rates referred in the ATP filed with AERA are maximum rates contracted with any customer and shall only define the upper limit and that they would not like to have a common agreement with all airline customers through BAR and propose to follow the existing process of one-to-one negotiation. Unlike TSP tariff, which is charged for providing similar services to all forwarders, in the case of Airline customers, the service scope, volumes handled and service expectation varies from customer to customer. Thus as a standard industry practice (also followed internationally) one-to-one negotiations and agreements (including tariff) is concluded on an individual basis with each Airline customer.
- Further, the Authority also noted the additional issues raised by ACAAI and observed that these had been duly dealt with by the Authority during the process of stakeholder consultation process undertaken for finalization of the Guidelines. Further, these Guidelines issued by the Authority require the ISP(s) to submit proposal containing the capital investments proposed, returns etc. Further regarding the quality of service, the Authority has, vide its Order No. 5/2010-11 dated 02.08.2011, considered that there are significant interdependencies between activities performed by multiple parties at air cargo facilities, including aspects like dwell time, quality of service and information requirement. In such a scenario, it may not be possible to attribute objective or subjective quality of service indicators solely to cargo facility operators and consider linkage of service quality performance to tariff determination process. However, the Authority is conscious of the need to evolve the systems/procedures for monitoring performance standards and is minded to direct further analysis on the issue if deemed necessary during the first regulatory cycle. Further, the Authority had also stated in the said Order 5/2010-11, that it shall monitor the relevant performance standards in respect of the regulated services as may be set by the Central Government or any authority authorized by it in this behalf.

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8. Upon careful consideration of material available on record, submissions made by the stakeholders and clarifications furnished by HMACPL, the Authority approved the Multi Year Tariff Proposal and the Annual Tariff Proposal for the first and second year of the control period.

ORDER:

- 9. In exercise of the powers conferred by Section 13(1)(a) of the Act, The Authority hereby orders that:
 - (i) The service for cargo facility being provided by M/s Hyderabad Menzies Air Cargo Private Limited at Rajiv Gandhi International Airport, Hyderabad is "material but not competitive". However, as Hyderabad Menzies Air Cargo Private Limited has entered into reasonable user agreements and user consultation process is in place, the Authority will adopt a "Light Touch Approach" for determination of tariff for the first five year control period w.e.f. 01.04.2011.
 - (ii) The charges for cargo services provided by M/s Hyderabad Menzies Air Cargo Private Limited at Rajiv Gandhi International Airport, Hyderabad, w.e.f 01.04.2011 for the first tariff year (FY 2011-12) and w.e.f 01.04.2012 for the second tariff year (FY 2012-13), are determined as placed at Annexure-I and Annexure-II, respectively.
 - (iii) Tariff proposed as above will be maximum and demurrage free period shall be as per Government Orders issued from time to time.

By the Order of and in the Name of the Authority

(Capt. Kapil Chaudhary) Secretary

To

Hyderabad Menzies Air Cargo Pvt. Limited, Rajiv Gandhi International Airport, Shamshabad, Ranga Reddy Dist., Andhra Pradesh – 500 409

(Through: Shri Prashant Nimgade, VP-Finance)



Annexure - I

HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 1 <u>MAXIMUM CHARGES PAYABLE BY AIRLINES</u>

S.No.	Description of Service	Unit		011-12 Year 1
	TERNATIONAL CARGO		Minimum Rate in INR	Rate per Kg in INR
EXPO	RT CARGO			
1	Unitization/Build-up/Palletization	Per Kg	319 per flight	1.34
2 ·	Courier/Mail Charges	Per Kg	319 per flight	1.34
3	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond *demurrage free period)			
a)	General Export Cargo	Per Kg	165/AWB	1.89
b)	Valuable/Perishable/ Hazardous Cargo/ Live Animals etc.	Per Kg	286/AWB	3.79
4	X-Ray screening charges	Per Kg	110/AWB	2.25
	RT CARGO			J
1	De-unitization/Break-down/De-Palletisation	Per Kg	319 per flight	1.34
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day)			•
a)	General Export Cargo	Per Kg	165/AWB	1.89
b)	Valuable/Perishable/ Hazardous Cargo/ Live Animals etc.	Per Kg	319/AWB	5.04
TRANS	HIPMENT CHARGES			
1	Transhipment charges-International to International General Cargo	Per Kg	319 per flight	2.00
2 .	Transhipment charges-International to Domestic General Cargo	Per Kg	319 per flight	2.00
B) DOM	MESTIC CARGO		0	
OUTBO	OUND CARGO			
1	Unitization/Build-up/Palletization	Per Kg	244 per flight	1
2	Courier/Mail Charges	Per Kg	244 per flight	1.05
3	X-Ray screening charges	Per Kg	122/AWB	1.55
NBOU	ND CARGO	· · · · · · · · · · · · · · · · · · ·		
1	De-unitization/Break-down/De-Palletisation	Per Kg	244 per flight	1
2	Courier/Mail Charges	Per Kg	305 per flight	1.05
TRANS	HIPMENT CHARGES			
T	Domestic to Domestic/International			
1	HIPMENT CHARGES Domestic to Domestic/International Amendment of the Company of t	Per Kg	146 per flight	1.00
	Special Cargo		286 per flight	1.05

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- 1. User Agreements (Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.
- 2. The rates with each Airline are based on negotiation and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed such as Usage of equipment, credit period, indemnity/insurance, and other service necessary thought fit by the Airline.



HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 1 MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

,	Electron &	FY 20 Tariff	
S.No.	LIST OF CHARGES	Minimum Rate in INR	
B) DO	MESTIC CARGO		
OUTB	OUND CARGO		
1	TERMINAL, STORAGE AND PROCESSING CHARGE[TSP]		
a)	General Cargo	100/AWB	0.65
b)		200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	221/Flight	0.71
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond *demurrage free period)		
a)	General Cargo	125/AWB	0.65
b)	Special Cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per	
		package	
5	RETURN CARGO CHARGE	100/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	,
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
INBOU	ND CARGO		
1	TERMINAL, STORAGE AND PROCESSING CHARGE[TSP]		
	General Cargo/Unaccompanied Baggage	125/AWB	1.10
. b)	Special Cargo (AVI)	200/AWB	2.10
	PER/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept. Mails	331/Flight	1.22
	DEMURRAGE/STORAGE CHARGE (rate per kg per day		
	beyond *demurrage free period)		
	General Cargo	200/AWB	1.25
	Special Cargo (AVI)	250/AWB	2.20
	PER/DGR/VAL cargo	250/AWB	2,20
	COURIER HANDLING CHARGE	125/AWB	1.20
	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	



HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 1

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.	LIST OF CHARGES	FY 20 Tariff	
		Minimum rate in INR	Rate per Kg in INR
A)IN	TERNATIONAL CARGO		
EXPO	RT CARGO		
1	TERMINAL, STORAGE AND PROCESSING CHARGE[TSP] – (per Shipping Bill)		
_a)·	General Cargo	120/AWB	1.00
_b)	Special Cargo (AVI)	200/AWB	1.40
_c)	PER/DGRVAL cargo	230/AWB	2.43
d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65
<u>e)</u>	Meat Products	200/AWB	1.10
_2	DEMURRAGE/STORAGE CHARGE (rate per kg per day)		
<u>a)</u>	General Cargo	200/AWB	1.00
b)	Special Cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	250/AWB	2.43
3	COURIER HANDLING CHARGE	120/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- Per Package	
5	RETURN CARGO CHARGE	500/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
8	Bonded trucking (loading charge)	120/AWB	1.00
9	Merchant Overtime Charge (beyond customs working hours)	55/-per Shipping Bill	
	VAL cargo	1000/- per AWB	
MPOR	RT CARGO		
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] – (per Bill of Entry)		
a)	General Cargo	200	4.75
_b)	Special Cargo (AVI)	200	8.89
c)	PER/DGR/VAL cargo	250	9.50
3	DEMURRAGE/STORAGE CHARGE (rate per kg per 24 hours)		
a)	General Cargo/Unaccompanied baggage	Overall minimum 295/BoE	
i)	From Actual Time of Arrival of flight (AVA) up to *demurrage free period	No charges	No charges

S.No.	LIST OF CHARGES	FY 20 Tariff	11-12 Year 1
		Minimum rate in INR	Rate per Kg in INR
ii)	Cargo cleared between *demurrage free period and 120 hours		1.30
_iii)	Cargo cleared between 120 hours and 720 hours		2.60
iv)_	Cargo cleared beyond 720 hours	-	3.90
b)	Special Cargo (AVI)	Overall minimum 580/BoE	
i)	Flight Actual Time of Arrival (ATA) upto *demurrage free period	No charges	No charges
ii)	Cargo cleared between *demurrage free period and 120 hours		2.60
iii)	Cargo cleared between 120 hours and 720 hours		5.20
iv)	Cargo cleared after 720 hours		7.80
С	PER/DGR/VAL cargo	Overall minimum 1160/BoE	
i) ,	Flight Actual Time of Arrival (ATA) plus *demurrage free period	No charges	No charges
ii)	Cargo cleared between *demurrage free period and 120 hours		5.20
iii)	Cargo cleared between 120 hours and 720 hours		10.40
iv)	Cargo cleared after 720 hours		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90
5	AIR WAYBILL AMENDMENT CHARGE	100/ AWB)
6	TRANSHIPMENT CHARGE - International to Domestic		
a	General Cargo	125	1.80
_b	PER/DGR/VAL /AVI cargo	235	1.80
	Documentation Charges	100/AWB	
7	MERCHANT OVERTIME CHARGE (beyond customs working hours)		
a	General Cargo	215/- per Bill of Entry	
b	VAL cargo	1000/- per AWB	
	Bonded trucking (Breakdown/unloading)	200	0.65
9	PACKING/REPACKING/STRAPPING CHARGE	5/- Per package	

Note: Applicable for international and domestic handling

(1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.

The charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight of Actual Chargeable weight will be used for the charges which ever is higher.

(3) Free period:

Demurrage fees will be chargeable after see period is per tariff given.

- *Demurrage free period shall be as per Government Orders issued and applicable from time to time.
- (4) 50% of the General Cargo Charges will be applicable to Newspaper (Daily") TV Reels, applicable to domestic cargo.
- (5) All bills will be rounded off to the next INR 5 as per rules.
- (6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 100/Kg and above.
- (7) For Consolidation TP Cargo TSP Charges will be levied to all types of cargo, in addition to Transhipment charges mentioned above. Demurrage charges will be applicable as per General Cargo tariff.
- (8) All charges above are excluding Service Tax. Service Tax will be charged as per rules.



Annexure - II

HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 2 MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	Description of Services	Unit	FY 20 Tariff	12-13 Year 2
			Minimum Rate in INR	Rate per Kg in INR
	ERNATIOAL CARGO			
	RT CARGO	T		
1	Unitization/Build-up/Palletization	Per kg	338Per flight	1,42
. 2	Courier/ Mail Charges	Per kg	338Per flight	1,42
3	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond applicable *demurrage free period)			
a)	General Export Cargo	Per kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per kg	303/AWB	4.02
4	X-Ray screening charges	Per.kg	117/AWB	2.39
IMPOR	T CARGO			
1	De-unitization/Break-down/De-Palletization	Per kg	338 Per flight	1.42
2	DEMURRAGE/STORAGE CHARGE (rate per kg day)			
a)	General Export Cargo	Per kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per kg	338/AWB	5.34
TRANS	HIPMENT CHARGES	45		
1	Transhipment charges- International to International General Cargo	Per kg	338 Per flight	2.12
2	Transhipment charges- International to Domestic General Cargo	Per kg	338 Per flight	2.12
B) DOM	ESTIC CARGO			
	UND CARGO	, r		
1	Unitization/Build-up/Palletization	Per kg	259Per flight	1.06
2	Courier / Mail Charges	Per kg	259 Per flight	1.11
4_	X-Ray Screening Charge	Per kg	129/AWB	1.64
	VD CARGO			
1	De-unitization/Break-down/De-ralletisation	Per kg	259Per flight	1.06
2	Courier / Mail Charges	Per kg	323 Per flight	1.11

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1	Domestic to Domestic/International	Per kg		
	General Cargo		155Per flight	1.06
	Special Cargo		203 Per flight	1.11

- 1. User agreements (Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 8₁₀ Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.
- 2. The rates with each Airline are based on negotiations and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed such as Usages of equipment, credit period, indemnity/insurance, and other services necessary thought fit by the Airline.



HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 2 MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.No.	LIST OF CHARGES)12-13 Year 2
		Minimum Rate in INR	
	MESTIC CARGO		
OUTB	OUND CARGO		
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	100/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	232/flight`	0.75
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	125/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	
5	RETURN CARGO CHARGE	100/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE	100/11/12	
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
NBOU	ND CARGO	1.	
1	TERMINAL STORAGE AND PROCESSIING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept. Mails	348/Flight	1.28
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond *demurrage free period)		
a)	General cargo	200/AWB	1.25
b)	Special cargo (AVI)	250/AWB	2.20
c)	PER/DGR/VAL cargo	250/AWB	2.20
3	COURIER HANDLING CHARGE	125/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	

HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 2 MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.	LIST OF CHARGES	FY 20 Tariff	
		Minimum Rate in INR	Rate per Kg in INR
A) INT	ERNATIONAL CARGO	Nate III IIVA	INS III IIVIN
	RT CARGO	r	
1	TERMINAL, STORAGE AND PROCESSING		
•	CHARGE [TSP] – (per Shipping Bill)		
a)	General Cargo	120/AWB	1.00
. b)	Special Cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	230/AWB	2.43
<u>d)</u>	Fruits & Vegetables (no cold room usage)	75/AWB	0.65
e)	Meat Products	200/AWB	1.10
2	DEMURRAGE/ STORAGE CHARGE (rate per kg per day beyond *demurrage free period)	200/1111	1.10
2)		200/AWB	100
<u>a)</u> b)	General Cargo Special Cargo (AVI)	200/AWB	1.00
c)	PER/DGR/VAL cargo	250/AWB	1.40
	COURIER HANDLING CHARGE		2.43
3		120/AWB	1.20
4	PACKING/REPACKING/ STRAPPING CHARGE RETURN CARGO CHARGE	5/-Per package	· · · · · · · · · · · · · · · · · · ·
<u>5</u>	AIRWAYBILL AMENDMENT CHARGE	500/AWB	
		100/AWB	<u> </u>
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
8	Bonded trucking (loading charge)	120/AWB	1.00
9	MERCHANT OVERTIME CHARGE (beyond		
1	customs working hours)	Shipping Bill	
	VAL cargo	1000/- per AWB	
MPOR	TCARGO		
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]- (per Bill of Entry)		
a)	General cargo/ Unaccompanied Baggage	200	4.75
b)	Special Cargo (AVI)	200	8.89
c)	PER/DGR/VAL cargo	250	9.50
3	DEMURRAGE/STORAGE CHARGE (cate per kg		
	beyond *demurrage free period)		

S.No.	LIST OF CHARGES	FY 2012-13 Tariff Year 2	
		Minimum Rate in INR	Rate per Kg in INR
a)	General cargo /Unaccompanied baggage	Overall minimum 295/BoE	
i)	*demurrage free period.	No charges	No charges
ii)	Cargo cleared between *demurrage free period and 120 hrs		1.30
iii)	Cargo cleared between 120hrs and 720 hrs		2.60
iv)	Cargo cleared after 720 hrs		3.90
b	Special cargo (AVI)	Overall minimum 580/ BoE	
i)	Flight Actual Time of Arrival (ATA) plus *demurrage free period	No charges	No charges
ii) 	Cargo cleared between *demurrage free period and 120 hrs		2.60
iii)	Cargo cleared between 120hrs and 720 hrs		5.20
iv)	Cargo cleared after 720 hrs		7.80
c	PER/DGR/VAL cargo	Overall minimum 1160/ BoE	
i)	Flight Actual Time of Arrival (ATA) plus *demurrage free period	No charges	No charges
ii)	Cargo cleared between *demurrage free period and 120 hrs		5.20
iii)	Cargo cleared between 120hrs and 720 hrs		10.40
iv)	Cargo cleared after 720 hrs		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90
5	AIRWAYBILLAMENDMENT CHARGE	100/per AWB	
6	TRANSHIPMENT CHARGE- International to Domestic		
a	General cargo	125	1.80
b	PER/DGR/VAL cargo	235	1.80
	Documentation Charges	100/AWB	
7	MERCHANT OVERTIME CHARGE (beyond customs working hrs)		
а	General cargo	215/-per Bill of Entry	
b	VAL cargo	1000/- per AWB	
8	Bonded trucking (Breakdown/ uploading)	200	0.65
9	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	

Note: Applicable for international and domestic handling

(1) Consignments of Human Remains, Collins, including Unaccompanied Baggage of the deceased and Human Eyes will be exercised from the purview of the TSP and Demurrage charges.

(2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges whichever is higher.

(3) Free period:

Demurrage fees will be chargeable after free period as per tariff given

- *Demurrage free period shall be as per Government Orders issued and applicable from time to time
- (4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels, applicable to domestic cargo.
- (5) All bills will be rounded off to the next INR 5 as per rules
- (6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl. Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/kg and above.
- (7) For Consolidation TP Cargo- TSP Charges will be levied to all types of Cargo, in additional to Transhipment charges mentioned above. Demurrage Charges will be applicable as per General Cargo tariff.
- (8) All charges above are excluding Service Tax. Service Tax will be charged as per rules.



[F.No. AERA/20010/MYTP/Menzies/Cargo/HIAL/2011-2012 /Vol-I] Airports Economic Regulatory Authority of India

Order No. 24/2013-14

AERA Building, Administrative Complex, Safdarjung Airport, New Delhi -110003

Date of Order: 17th June, 2013 Date of Issue: 04th July, 2013

In the matter of Annual Tariff Proposal submitted by Hyderabad Menzies Air Cargo Pvt. Ltd for Third Tariff Year of the first control period for providing Cargo Facility at Rajiv Gandhi International Airport Shamshabad, Hyderabad.

Hyderabad Menzies Air Cargo Pvt. Ltd (HMACPL) had submitted their Multi Year Tariff Proposal (MYTP) along with Annual Tariff Proposal (ATP) for first and second tariff year of first control period commencing 01.04.2011 in respect of the tariff for Cargo Facility at Rajiv Gandhi International Airport, Shamshabad, Hyderabad. The Authority considered the submissions made by HMACPL and issued a Consultation Paper No. 03/2012-13 dated 30.04.2012 for Stakeholder Consultation. Pursuant to the stakeholder(s) Consultation, the Authority issued a Multi-Year Tariff Order (MYTO) /Annual Tariff Order No. 10/2012-13, dated 06.07.2012, as under:

(a) "The service for cargo facility being provided by M/s Hyderabad Menzies Air Cargo Private Limited at Rajiv Gandhi International Airport, Hyderabad is "material but not competitive". However, as Hyderabad Menzies Air Cargo Private Limited has entered into reasonable user agreements and user consultation process is in place, the Authority will adopt a "Light Touch Approach" for determination of tariff for the first control period w.e.f. 01.04.2011.

(b) The charges for cargo services provided by M/s Hyderabad Menzies Air Cargo Private Limited at Rajiv Gandhi International Airport, Hyderabad, w.e.f. 01.04.2011 for the first tariff year (FY 2011-12) and w.e.f 01.04.2012 for the second tariff year (FY-2012-13), are determined.

(c) Tariff proposed as above will be maximum and demurrage free period shall be as per Government Orders issued from time to time".

2. Thereafter, HMACPI., vide its letter no. Nil dated 29.03.2013, submitted the Annual Tariff Proposal (ATP) for the third tariff year (01.04.2013 - 31.03.2014) of the

The D

Order No. 24/2013-14

First Control Period for the cargo facility services provided at Rajiv Gandhi International Airport, Shamshabad, Hyderabad for the consideration of the Authority.

- 3. The Authority considered these submissions made by HMACPL and issued Consultation Paper No. 6/2013-14 on 09.05.2013 with 14 days response time i.e by 23.05.2013 for Stakeholder(s) comments.
- 4. In response to the proposal contained in the Consultation paper, HIAL vide letters dated 21.05.2013 and 23.05.2013 supported the proposal and have requested the Authority to approve the charges as proposed by HMACPL.

ORDER

- 5. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13(1)(a)of the Airport Economic Regulatory Authority of India Act, 2008, hereby orders that:
 - (i) The maximum tariff for the third tariff year (w.e.f 01.04.2013 to 31.03.2014) of the First Control period for cargo facility provided by Hyderabad Menzies Air Cargo Pvt. Ltd at Rajiv Gandhi International Airport, Shamshabad, Hyderabad is determined as at Annexure-I.

By the Order of and in the Name of the Authority

> (Ravi Pahwa)U Haw] Bench Officer

To.

M/s Hyderabad Menzies Air Cargo Pvt. Limited, Air Cargo Terminal, Rajiv Gandhi International Airport Shamshabad Ranga Reddy District Andhra Pradesh-500409

(Through: Shri Kamesh Peri, Director)



Annexure - I

HYDERABAD MEZIES AIR CARGO PVT. LTD. Form F14 (b) - Annual Tariff Proposal For Tariff Year 3

(0.04)		FY 2013-14 Tariff Year 3		
S.No.	LIST OF CHARGES	MINIMUM RATE IN INR	RATE PER	
A) IN	TERNATIONAL CARGO			
EXPC	PRTCARGO	And the same that the same that	White being all	
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] + (per			
	Shipping Bill)	100/114170		
a)	General cargo	120/AWB	1.00	
.b)	Special cargo (AVI)	200/AWB	1,40	
c)	PER/DGR/VAL pargo	230/AWB	2,43	
d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65	
e)	Meat Products	200/AWB	1.10	
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)	000/15/10		
a)	General cargo	200/AWB	1.00	
b)	Special cargo (AVI)	200/AWB	1.40	
c)	PER/DGR/VAL cargo	250/AWB	2.43	
3	COURIER HANDLING CHARGE	I20/AWB	1.20	
4	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	to the second	
5	RETURN CARGO CHARGE	500/AWB	1	
6 7	AIR WAYBILL, AMENDMENT CHARGE WEIGHT / VOLUME MIS-DECLARATION CHARGE	100/AWB		
a)	2-5% variation	120/AWB	2 times of differential weight	
b)	More than 5% variation	I20/AWB	5 times of differential weight	
8	Bonded trucking (loading charge)	120/AWB	1.00	
9	MERCHANT OVERTIME CHARGE (beyond customs working hours)	55/- per Shipping Bill		
	VAL cargo	1000/- per AWB		
MPOR	T CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)			
a)	General cargo/Unaccompaned Baggage	200	4.75	
b)	Special cargo (AVI)	200	8.89	
c)	PER/DGR/VAL cargo	250	9.50	
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)	,		
a	General cargo/Unaccompanied baggage	Overall minimum 295/BoE		
i)	General cargo/Unaccompanied baggage From Actual Time of Arrival of flight (ATA) upto 72 hours	No Charges	No Charges	
iē)	Cargo cleared between 72 hours and 120 hours		1,30	
iii)	Cargo cleared between 120 hours and 720 hours		2,60	

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iv)	Cargo cleared after 720 hours		3.90
ь	Special cargo (AVI)	Overall minimum 580/BoE]
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		2.60
iii)	Cargo cleared between 120 hours and 720 hours	*	5.20
iv)	Cargo cleared after 720 hours		7.80
¢	PER/DGR/VAL cargo	Overall minimum 1160/BoE	
(i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges
ii).	Cargo cleared between 72 hours and 120 hours		5.20
iii)	Cargo cleared between 120 hours and 720 hours		10,40
iv)	Cargo cleared after 720 hours		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90
5.	AIR WAYBILL AMENDMENT CHARGE	100/ per AWB	:
6	TRANSHIPMENT CHARGE-International to Domestic		
a	General cargo	125	1.80
Ь	PER/DGR/VAL/AVI cargo	235	1.80
	Documentation Charges	100/AWB	1
7	MERCHANT OVERTIME CHARGE (beyond customs working hours)	:	j
· a	General cargo	215/- per Bill of Entry	
b	VAL cargo	1000/- pcr AWB	}
8	Bonded trucking (Breakdown/unloading)	200	0.65
9	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	No. 100 AM 1

Note: Applicable for international and domestic handling

- (1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demmurage charges.
- (2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher.

(3) Free period:

Export Cargo - One working day (24hrs) for examination/processing by Shipper's on 'Per Kg Per day'.

Import Cargo - Shall be 72 hours from the Actual time of arrival of flight. For the next 48 hours, demmurage will be charged at "Per Kg Per Day" on non cummulative basis, provided the consignment is cleared within 120 hrs. If the clearance is effected after 120 hrs (from the time of landing) demmurage will accrue for the entire period from the Actual time of arrival of flight.

- (4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels, applicable to domestic cargo.
- (5) All bills will be rounded off to the next INR 5 as per rules.
- (6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/Kg and above.

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- (7) For Consolidation TP Cargo-TSP Charges will be levied to allow per of Cargo, in addition to Transhipment charges mentioned above. Demmurrage Charges will be applicable as per General Cargo tariff.
- (8) All charges above are excluding Service Tax/Service Tax/VIII by charged as per rules.

HYDERABAD MEZIES AIR CARGO PVT. LTD. Form F14 (b) - Annual Tariff Proposal For Tariff Year 3

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.NO.	LIST OF CHARGES	FY 2013-14 Tariff Year 3	
		MINIMUM RATE in INR	RATE PER KG in INR
B) DC	MESTIC CARGO	HOUSE THE RESERVE	
OUTB	OUND CARGO	The Annual Control of the Control of	
1	TERMINAL, STORAGE AND PROCESSING CHARGE (TSP)		
a)	General cargo	100/AWB	0.65
6)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	232/Flight	0.75
2. "	DBMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	125/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	
5	RETURN CARGO CHARGE	100/AWB	
6:	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7 a)	WEIGHT / VOLUME MIS-DECLARATION CHARGE 2-5% variation	120/AWB	2 times of differential weight
ъ)	More than 5% variation	120/AWB	5 fimes of differential weight
NBOU	ND CARGO		
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)_	General cargo/Unaccompaned Baggage	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept, Mails	348 / Flight	1,28
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a	General cargo	200/AWB	1.25
b	Special cargo (AVI)	250/AWB	2.20
C.	PER/DGR/VAL cargo	250/AWB	2.20
3	COURIER HANDLING CHARGE	125/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	

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HYDERABAD MEZIES AIR CARGO PVT. LTD.

Form F14 (b) - Annual Tariff Proposal For Tariff Year 3

MAXIMUM CHARGES PAYABLE BY AIRLINES

SiNo.	Description of Service	Unit	FY 2013-14 Tariff Year 3	
			MINIMUM RATE in INR	PER KG ii INR
THE R. P. LEWIS CO., LANSING, MICH.	ERNATIONAL CARGO			71
EXPOR	CARGO			
1	Unitization/Build-up/Palletization	Per Kg	338 Per flight	1.42
2 3	Courier /Mail Charges DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 48 hts.)	Per Kg	338 Per flight	1.42
a) '	General Export Cargo	Per Kg	175/AWB	2,00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/AWB	4.02
4	X-Ray screening charges	Per Kg	117/AWB	2.39
IMPORT	CARGO	M:		· · · · · · · · · · · · · · · · · · ·
1	De-unitization/Break-down/De-Palletisation	Per Kg	338 Per flight	1.42
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	5.34
TRANSH	IPMENT CHARGES			····
1	Transhipment charges-International to International			
	General Cargo	Per Kg	338 Per flight	2,12
2	Transhipment charges-International to Domestic General Cargo	Per Kg	338 Per flight	2.12
B) DOM	ESTIC CARGO			
and the second second second	ND CARGO		Stellar desperant in the	
1	Unitization/Build-up/Palletization	Per Kg	259 Per flight	1.06
2	Courier/Mail Charges	Per Kg	259 Per flight	1.4.1
4	X-Ray Screening Charge	Per Kg	129/AWB	1.64
INBOUND	CARGO			
1.	De-unitization/Break-down/De-Palletisation	Per Kg	259 Per flight	1.06
2	Courier/Mail Charges	Per Kg	323 Per flight	1.11
TRANSH	IPMENT CHARGES			
1	Domestic to Domestic/International			
	General Cargo	Per Kg	155 Per flight	1.06
	Special Cargo		203 Per flight	1.11

^{1.} User agreements (Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 810 standard Ground Handling Agreement 2004/2008 (SGHA) as

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^{2.} The rates with each Airline are based on negotiations and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed tugh as Usage of equipment, credit period, indemnity/insurance, and other services necessary figured title the Airline.

[F. No. AERA/20010/MYTP-Menzies/C/HIAL/2011-12/Vol-I] Airports Economic Regulatory Authority of India Order No. 10/2014-15

AERA Building, Administrative Complex, Safdarjung Airport, New Delhi - 110 003.

Date of Order: 29th August, 2014 Date of Issue:1st September, 2014

In the matter of Annual Tariff Proposal submitted by M/s Hyderabad Menzies Air Cargo Private Limited for fourth tariff year of the first control period for providing Cargo Facility Services at Rajiv Gandhi International Airport, Shamshabad, Hyderabad.

The Authority had considered the Multi Year Tariff Proposal (MYTP) for the first Control Period submitted by M/s Hyderabad Menzies Air Cargo Private Limited (HMACPL) in respect of the tariff for the services provided for cargo facility services at Rajiv Gandhi International Airport, Shamshabad, Hyderabad and after due stakeholder Consultation, issued Multi Year Tariff Order (MYTO) No. 10/2012-13 dated 06.07.2012 ordering that the cargo facility services provided by HMACPL though "material but not competitive" the tariffs for the same shall be determined under a "light touch approach", in view of reasonable user agreements and user consultation being in place. Vide the aforesaid Order, the Authority also determined tariff for first and second tariff years.

- 2. Subsequently, HMACPL submitted the ATP for 3rd tariff year. The Authority considered the proposal and issued a Consultation Paper No. 6/2013-14 dated 09.05.2013. Further, after due stakeholder consultation the Authority determined the tariff for the 3rd tariff year vide Order No. 24/2013-14 dated 04.07.2013.
- 3. Thereafter, HMACPL submitted their Annual Tariff Proposal (ATP) for fourth tariff year (2014-15), vide submissions dated 24.04.2014. In the tariff proposal, it is observed that HMACPL has proposed the same rates as were proposed by them for third tariff year and determined by the Authority vide Order No. 24/2013-14 dated 04.07.2013.
- The Authority noted the above and observed that as per the MYTO the tariffs in respect of Cargo Facility Services provided by HMACPL at RGI Airport, Shamshabad, Hyderabad are to be dear mined agree light touch approach and also there is no change in the rates proposed in the ATP for fourth tariff year as determined by the Authority for third tar year light Order No. 24/2013-14 dated 04.07.2013.

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ORDER:

- 5. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13 (1) (a) of the Airport Economic Regulatory Authority of India Act, 2008, hereby orders that:
 - (i) The tariff for the Fourth Tariff Year (01.04.2014 to 31.03.2015) of the first control period for the Cargo Facility Services provided by Hyderabad Menzies Air Cargo Private Limited at RGI Airport, Hyderabad is determined, as at Annexure-I.
 - (ii) These tariffs will be a ceiling on tariffs and will be effective from 01.04.2014.

By the Order of and in the Name of the Authority

> Alok Shekhar) Secretary

To

M/s Hyderabad Menzies Air Cargo Pvt. Limited, Air Cargo Terminal, Rajiv Gandhi International Airport Shamshabad Ranga Reddy District Andhra Pradesh – 500409 (Through: Shri Ravinder Bolangdy, CEO)



HYDERABAD MEZIES AIR CARGO PVT. LTD. Form F14 (b) - Annual Tariff Proposal For Tariff Year 4

a) General cargo b) Special cargo (AVI) pER/DGRV/AL cargo d) Fruits & Vegetables (no cold room usage) d) Perilis & Vegetables (no cold room usage) d) Fruits & Vegetables (no cold room usage) d) Ment Predicts 2 DEMURRAGGE STORAGE GHARGE (rate periks periday) d) General cargo b) Special cargo (AVI) d) General cargo d) COURER (TANDLING CHARGE pACKING/REPACK INGS/TRAPPING CHARGE pACKING/REPACK INGS/TRAPPING CHARGE f) PACKING/REPACK INGS/TRAPPING CHARGE f) WEIGHT / VOLUME MIS-DESCLARATION CHARGE f) WEIGHT / VOLUME MIS-DESCLARATION CHARGE g) ART WAYBILL AMENDMENT CHARGE (beyond cusioms working hours) g) ARRCHANT COVERTIME CHARGE (beyond cusioms working hours) g) PERMIRAC. STORAGE AND PROCESSING CHARGE [TISP]-Lore Bill of the company of the com		AXIMUM RATES TO BE PAID BY FREIGHT FORWARDE	FY 2014 Taxiff Ye	-13
1.00	S.No.	LIST OF CHARGES	MINIMUM RATE IN INR	RATE PER KG in W
TERMINAL STORAGE AND PROCESSING CHARGE [TSF]-(pet. Shipping Bill) General cargo PERDGREVAL cargo PRUSE & Vegetablate (no cold room usage) Pruits & Vegetablate (no cold room usage) DEMURRAGE STORAGE CHARGE (rele packs pet day) General cargo COURER HANDLING CHARGE PERDGREVAL cargo COURER HANDLING CHARGE PACKING/REPACKINGSTRAPPING CHARGE RETURN CARGO CHARGE ARI WAYBILL AMENDMENT CHARGE PREMING CHARGE SONAWB 120/AWB 2 times of did weigh 120/AWB 2 times of did weigh 120/AWB 2 times of did weigh 120/AWB 2 time				
Shipping Bill) General cargo Special cargo (AVI) Special cargo (A	XPORT	CARGO		Τ
a) General cargo b) Special cargo (AVI) c) PERCOGROVAL cargo d) Puits & Vegetables (no cold room usage) d) Products longer Froducts longer Froducts longer Froducts longer Froducts longer Froducts longer General cargo longer General General General General General Cargo longer General Cargo longer General Cargo longer General Gener	i			
b) Special cargo (AVI) c) PERTOGRAVAL cargo d) General cargo d) COURIER ITANDLING CHARGE d) PERTOGRAVAL cargo d) COURIER ITANDLING CHARGE d) PERTOGRAVAL cargo d) GENERAL AMENDMENT CHARGE d) J DAL CHARGO d) GENERAL AMENDMENT CHARGE d) J DAL CHARGO d) GENERAL AMENDMENT CHARGE d) J DEMTOR CARGO d) MORE than 5% variation d) General cargo (Junacompaned Beggings d) MERCHANT OVERTIFIE CHARGE (beyond customs working hours) d) General cargo (Junacompaned Beggings d) General cargo (Junacompaned Beggings d) General cargo (Junacompaned Beggings d) Special cargo (AVI) e) PERTOGRAVAL cargo d) DEMTRAGE STORAGE CHARGE (Interpseks per 24 hours) d) General cargo (Junacompaned Beggings d) DEMTRAGE STORAGE CHARGE (Interpseks per 24 hours) d) General cargo (Junacompaned Beggings d) PERTOGRAVAL cargo d) DEMTRAGE STORAGE CHARGE (Interpseks per 24 hours) d) General cargo (Junacompaned Beggings d) DEMTRAGE STORAGE CHARGE (Interpseks per 24 hours) d) General cargo (AVI) e) PERTOGRAVAL cargo d) General cargo (AVI) e) PERTOGRAVAL cargo d) General cargo (AVI) e) PERTOGRAVAL cargo d) Ginerat cargo (AVI) e) PERTOGRAVAL cargo d) Flight Actual Time of Arrival (ATA) plus 72 hours d) General cargo (GAVI) e) Cargo cleared between 72 hours and 120 hours cargo cleared between 72 hours and 120 hours d) Cargo cleared between 72 hours and 120 hours d) Cargo cleared between 72 hours and 120 hours e) General cargo (AVI) e) Cargo cleared between 72 hours and 720 hours d) Cargo cleared between 120 hours and 720 hours d) Cargo cleared between 120 hours and 720 hours d) Cargo cleared between 120 hours and 720 hours e) Flight Actual Time of Arrival (ATA) plus 72 hours d) Cargo cleared between 120 hours and	۵)		120/AWB	1.00
PERPORITY AL cargo Pruits & Vegelables (no cold room usage) Meat Products 200/AWB 1.10			200/AWB "	1.40
### Pruits & Vegetables (no cold room usage) ### Pruits & Vegetables (no cold room usage) ### Active Products ### DemMark Age Is Torkage CHARGE (note pering pering) ### COUNTIER HANDLING CHARGE ### Decompleted on the pering pe		(1977年) 11 12 12 12 12 12 12 12 12 12 12 12 12	230/A\WB	2,43
Meat Products 200/AWB 1.10		The state of the s	75/AWB	0.65
DEMURRAGE / STORAGE GHARGE (mise perks perday) a) General cargo General cargo Demurrage Demurrage COURTER ITANDLING CHARGE COURTER ITANDLING CHARGE ARRY WAYBILL AMENDMENT CHARGE ARRY WAYBILL AMENDMENT CHARGE ARRY WAYBILL AMENDMENT CHARGE DEMURRAGE (From Action Time of Arrival of flight (ATA) pito 72 hours Demurrage cleared after 720 hours and 120 hours Cargo cleared after 720 hours and 120 hours Cargo cleared after 720 hours and 720 hours Cargo cleared after 720 hours and 720 hours Cargo cleared between 72 hours and 720 hours Cargo cleared after 720 hours and 720 hours Cargo cleared between 72 hours and 720 hours Cargo cleared between 72 hours and 720 hours Cargo cleared after 720 hours and 720 hours Cargo cleared after 720 hours and 720 hours Cargo cleared between 72 hours		5-991 x 3253 THY CLEANER B. 45-91	200/AWB	1.10
a) General cargo b) Special cargo (AVI) c) PERDERIVAL carge 3 COURIER HANDLING CHARGE 4 PACKING/REPACKING/STRAPPING CHARGE 5 RETURN CARGO CHARGE 6 AIR WAYBILL AMENDMENT CHARGE 7 WEIGHT / VOLUME MIS-DECLARATION/CHARGE 120/AWB 120/A				
b) Special cargo (AVI) c) PER/DGR/VAL cargo 3 COURIER HANDLING CHARGE 4 PACKING/REPACKING/STRAPPING CHARGE 5 RETURN CARGO CHARGE 5 RETURN CARGO CHARGE 6 AIR WAYBIL AMERIDMENT CHARGE 7 WEIGHT / VOLUME MIS-DECLARATION CHARGE 8 Bonded funcking (loading aftarge) 100/AWB 120/AWB 120			200/AWB	1.00
periodrival cargo COURIER HANDLING CHARGE PACKING/REPACKING/STRAPPING CHARGE PACKING/REPACKING/STRAPPING CHARGE PACKING/REPACKING/STRAPPING CHARGE AIR WAYSHLL AMENDMENT CHARGE PACKING/STRAPPING CHARGE AIR WAYSHLL AMENDMENT CHARGE POWER HANDLING (loading dharge) Bonded trucking (loading dharge) Bonded trucking (loading dharge) MRCHANT OVERTIME CHARGE (beyond customs working hours) VAL charge PACKING/CHART OVERTIME CHARGE (beyond customs working hours) VAL charge AFORT CARGO TERMINAL STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Birly) General cargo/Unaccompaned Baggage Birly General cargo/Unaccompaned Baggage Birly General cargo/Unaccompaned Baggage Birly General cargo/Unaccompaned Baggage Birly Cargo cleared between 120 hours and 720 hours Cargo cleared between 120 hours and 720 hours Cargo cleared between 120 hours and 720 hours Cargo cleared defeveen 72 hours and 120 hours Cargo cleared between 120 hours and 720 hours Cargo cleared between 120 hours and 720 hours Cargo cleared defeveen 72 hours and 120 hours Cargo cleared defeveen 72 hours and 120 hours Cargo cleared between 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours Cargo cleared between 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours Cargo cleared between 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours Cargo cleared between 72 hours and 720 hours Cargo cleared defeveen 72 hours and 720 hours C		· 第二 以於 (40) [4] [4] [4]	200/AWB	1,40
COURIER INADILING CHARGE A PACKING/REPACK ING/STRAPPING CHARGE PACKING/REPACK ING/STRAPPING CHARGE RETURN CARGO CHARGE AIR WAYBILL AMENDMENT CHARGE WEIGHT / VOLUME MIS-DECLARATION CHARGE Donded trucking (loading diarge) More than 5% variation Bonded trucking (loading diarge) More than 5% variation Bonded trucking (loading diarge) More than 5% variation Bonded trucking (loading diarge) MORE THAN TO VERTIME CHARGE (beyond customs working hours) VAL charge APORT CARGO TIERMINAL STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entro) General carge (Unaccompaned Baggage DEMURRAGE / STORAGE CHARGE (interpet ke per 24 hours) General carge (Unaccompaned Baggage DEMURRAGE / STORAGE CHARGE (interpet ke per 24 hours) Cargo cleared between 120 hours and 120 hours Cargo cleared between 120 hours and 12		TO THE TANK THE T	250/AWB	2.43
A PACKING/REPACKING/STRANDPING CHARGE A PACKING/REPACKING/STRANDPING CHARGE AIR WAYBILL AMENDMENT CHARGE AIR WAYBILL AMENDM			120/AWB'	1.20
RECEIVEN CARGO CHARGE AIR WAYBILL AMENDMENT CHARGE WEIGHT / VOLUME MIS-DECLARATION CHARGE Double More than 5% variation Bonded trucking (loading charge) MERCHANT OVERTIME CHARGE (beyond customs working hours) MERCHANT OVERTIME CHARGE (beyond customs working hours) TERMINAL STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entro) General cargo/Unaccompaned Baggage DEMURRAGE / STORAGE CHARGE (fige pecks per 24 hours) TERMINAL STORAGE CHARGE (fige pecks per 24 hours) DEMURRAGE / STORAGE CHARGE (fige pecks per 24 hours) Cargo cleared between 72 hours and 720 hours Cargo cleared between 72 hours and 720 hours Cargo cleared abetween 72 hours and 720 hours Cargo cleared between 120 hours and 720 hours Cargo cleared between 72 hours and 120 hours Cargo cleared between 72 hours and 720 hours Cargo cleared between 72 hours and 72				
ARR WAYBILL AMENDMENT CHARGE 7 WEIGHT / VOLUME MIS-DECLARATION CHARGE 120/AWB 120			V	1
ARRWAYBILLAMENDMENT CHARGE 7 WEIGHT / VOLUME MIS-DECLARATION CHARGE 1 120/AWB 1 200 4 275 2 200		The state of the s	All Property and the second se	
a) 2-5% variation More than 5% variation Bonded trucking (loading efiarge) MERCHANT OVERTIME CHARGE (beyond customs working hours) MERCHARGE AND PROCESSING CHARGE (TSP) - (per Bill of Entry) General cargo/Unaccompaned Baggage MERCHANT OVERTIME CHARGE (beyond customs working hours) MERCHARGE AND PROCESSING CHARGE (TSP) - (per Bill of Entry) MERCHANT OVERTIME CHARGE (Total per ks per 24 hours) MERCHANT OVERTIME CHARGE (Deyond customs working hours) MERCHARGE AND PROCESSING CHARGE (TSP) - (per Bill of Entry) MERCHANT OVERTIME CHARGE (Deyond customs working hours) MERCHART OVERTIME CHARGE (Deyond customs w				
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### TERMINAL STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry) a) General cargo/Unaccompaned Baggage. 200 4.75 b) Special cargo (IAVI) c) PER/DQR/VAL cargo 250 9,50 3 DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours) a General cargo/Unaccompaned Baggage Overall minimum 295/BoE (rate per kg per 24 hours) a) Ceneral cargo/Unaccompaned Baggage Overall minimum 295/BoE (rote argo (Inaccompanied Baggage Overall minimum 295/BoE (Cargo cleared between 72 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared after 720 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours and 120 hours (III) Cargo cleared between 120 hours (III) Cargo cleared between 120 hours (III) Cargo cleared between 120 hours (III) Cargo cleared after 720 hours (III) Cargo cleared between 120 hours (III) Cargo cleared between 120 hours (III) Cargo	9	MERCHANT OVERTIME CHARGE (beyond customs working hours)		
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Bitry) General cargo/Unaccompaned Baggage b) Special cargo (AVI) c) PER/DGR/VAL cargo DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours) Cargo cleared between 120 hours and 120 hours Cargo cleared between 120 hours and 120 hours Cargo cleared after 720 hours Cargo cleared after 720 hours and 120 hours Cargo cleared between 120 hours and 720 hours Cargo cleared after 720 hours Cargo cleared between 120 hours and 720 hours Cargo cleared between 120 hours	PORT C	ARGO:	<u>v </u>	T:
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iii) Cargo cleared between 120 hours and 720 hours Cargo cleared after 720 hours PER/DGR/VAL cargo Flight Actual Time of Arrival (ATA) plus 72 hours Cargo cleared between 72 hours and 120 hours Cargo cleared between 120 hours and 120 hours Cargo cleared between 120 hours and 720 hours Cargo cleared after 720 hours Course Handling Charge AIR WAYBILL AMENDMENT CHARGE TRANSHIPMENT CHARGE for International to Domestic and 120 hours Coursel cargo Documentation Charges MERCHANT OVERTIME CHARGE (beyonderstums work and 120 hours) Conserved cargo Documentation Charges MERCHANT OVERTIME CHARGE (beyonderstums work and 120 hours) Conserved cargo Conserved cargo Documentation Charges MERCHANT OVERTIME CHARGE (beyonderstums work and 120 hours) Conserved cargo 215/- per Bill of Entry			,	2.60
iv) Cargo cleared after 720 hours c PER/DGR/VAL cargo flight Actual Time of Arrival (ATA) plus 72 hours ho Cargo cleared between 72 hours and 120 hours cargo cleared between 120 hours and 120 hours fv) Cargo cleared after 720 hours COURTER HANDLING CHARGE AIR WAYBILL AMENDMENT CHARGE TRANSHIPMENT CHARGE-International to Doinestic 131 a General cargo b PER/DGR/VAL/AVI cargo Documentation Charges MERCHANT OVERTIME CHARGE (beyonderstums work) Conserved cargo MERCHANT OVERTIME CHARGE (beyonderstums work) Conserved cargo Conser				5,20
C PER/DGR/VAL cargo Flight Actual Time of Arrival (ATA) plus 72 hours No Charges No Char				7.80
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iii) Cargo cleared between 120 hours and 720 hours (v) Cargo cleared after 720 hours 4 COURTER HANDLING CHARGE 5 AIR WAYBILL AMENDMENT CHARGE 6 TRANSHIPMENT CHARGE- International to Domestic and State of St	-	October Shared Returner 72 hours and 120 hours		5.20
(v) Cargo cleared after 720 hours 4 COURTER HANDLING CHARGE 5 AIR WAYBILL AMENDMENT CHARGE 6 TRANSHIPMENT CHARGE- International to Domestic and State of		Cargo cleared between 12 hours and 720 hours		10:40
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AIR WAYBILL AMENDMENT CHARGE TRANSHIPMENT CHARGE-International to Domestic 100/ per AWB 125 180 PER/DGR/VAL/AVI cargo Documentation Charges MERCHANT OVERTIME CHARGE (beyonder times work) Conecid cargo 215/- per Bill of Entry			200/AWB	4.90
6 TRANSHIPMENT CHARGE- International to Domestic and State 125 a General cargo b PER/DGR/VAL/AVI cargo Documentation Charges 7. MERCHANT OVERTIME CHARGE (beyonderstams work 125) Conserve cargo 215/- per Bill of Entry			100/ per AWB	}
b PER/DGR/VAL/AVI cargo Documentation Charges 7. MERCHANT OVERTIME CHARGE (beyond common work) Conserved cargo 215/- per Bill of Entry		AIR WAYBILL AMENDMENT CHARGE		
b PER/DGR/VAL/AVI cargo Documentation Charges 7. MERCHANT OVERTIME CHARGE (beyonderstums work urs) 215/- per Bill of Entry		TRANSHIPMENT CHARGE- International to Domestic day	125	1.80
Documentation Charges MERCHANT OVERTIME CHARGE (beyond chitms work) Conserve learns 215/- per Bill of Entry		Ucheral cargo	N.	1.80
7. MERCHANT OVERTIME CHARGE (beyond common work) (urs) 215/- per Bill of Entry	p	The state of the s	A L	
General carro		Documentation Charges	A DOVA W.B.	
	7.	MERCHANT OVERTIME CHARGE (beyond constructions work	August Poll - Charles	
VAL cargo VAL cargo	Zo a	Generál cargo		1
7 MI 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(0)	VAL cargo		0.65
Bonded trucking (Breakdown/unloading) PACKING/REPACK ING/STRAPPING CILARGE 9 PACKING/REPACK ING/STRAPPING CILARGE 5/-Per package	5/8	Bonded trucking (Breakdown/unloading)	300	0.03

HYDERABAD MEZIES AIR CARGO PVT. LTD. Form F14 (b) - Annual Tariff Proposal For Tariff Year 4

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.NO.	LIST OF CHARGES	FY 2014-15 Tariff Year 4		
G.HO.	LIST OF CHARGES	MINIMUM RATE IS INR	RATE PER KG in INR	
B) DOMI	STIC CARGO	TO THE SHAPE OF THE		
OUTBOU	VD CARGO	Application of the second		
1	TERMINAL, STORAGE AND PROCESSING CHARGE (TSP)			
a)	General cargo	100/AWB	0.65	
6)	Special cargo (AVI)	200/AWB	2.05	
c)	PER/DGR/VAL cargo	200%AWB	2.05	
d)	Postal Dept. Mails	232/Flight	0.75	
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)	ĺ		
a)	General cargo	125/AWB	0.65	
b) .	Special cargo (AVI)	200/AWB	2:05	
c)	PER/DGR/VAL cargo	200/AWB	2.05	
3	COURIER HANDLING CHARGE	100/AWB	, 0 :75	
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	· '	
5	RETURN CARGO CHARGE	100/A.W.B		
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	ŀ	
7	WEIGHT / VOLUME MIS-DECLARATION CHARGE	}		
· a)	2-5% variation	120/AWB	2 times of differential weight	
b).	More than 5% variation	120/AWB	5 times of differential weight	
INBOUND				
1, *	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]			
a)	General cargo/Unaccompaned Baggage	125tAWB	1.10	
þ)	Special cargo (AVI)	200/AWB	2.10	
c).	PER/DGR/VAL cargo	200/AWB	2.10	
d)	Postal Dept, Mails	348 / Flight	1:28	
	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)	La Pas.	3.	
	General cargo	200/A WB	1,25	
	Special cargo (AVI)	250/AWB	2.20	
	PER/DGR/VAL cargo	250/AWB	2.20	
3	COURIER HANDLING CHARGE	125/AWB	1.20	
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package		





HYDERABAD MEZIES AIR CARGO PVT. LTD. Form F14 (b) - Annual Tariff Proposal For Tariff Year 4

MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	Description of Service	Unit	FY 2014-15 Tariff Year 4		
301 10.			MINIMUM RATE IN INR	RATE PER KG in INR	
	RNATIONAL CARGO		Baugh Basking		
EXPORT	CARGO		Programme J. S. W.	- Constitution of	
1	Unitization/Build-up/Palletization	Per Kg	338 Per flight	1.42	
2	Courier Mail Charges	Per Kg	338 Per flight	1.42	
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 48 hrs.)	li i	, ,		
a)	General Export Cargo	Per Kg	175/A.WB	2.00	
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/AWB	4.02	
4	X-Ray screening charges	Per Kg	117/AWB	2.39	
IMPORT	CARGO	and and and	,		
1	De-unitization/Break-down/De-Palictication	Per Kg	338 Per flight	1.42	
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)	a Language		t	
a)	General Export Cargo	Per Kg	175/A.WB	2.00	
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	3.34	
TRANSHI	PMENT CHARGES	4	ķ.		
Ţ	Transhipment charges-International to International				
	General Cargo	Per Kg	338 Per flight	2.12	
2	Transhipment charges-International to Domestic				
N	General Cargo	Per Kg	338 Per flight	2,12	
B) DOME	STIC CARGO				
OUTBOU	ND CARGO	HAZZE A ZZZZENE	1		
<u>,</u> 1	Unitization/Build-up/Palletization	Per Kg .	259 Per flight	1,06	
. 2	Courier IMail Charges	Per Kg	259 Per flight	1.11	
4	X-Ray Screening Charge	PerKg	129/AWB	1,64	
INBOUND (2ARGO	appear of the	-Wile		
1	De-unitization/Break-down/De-Palletisation	Per Kg	259 Per flight	1.06	
2.	Courier /Mail Charges	Per Kg	323 Per flight	1.11	
TRANSHII	MENT CHARGES	2015			
í	Domestic to Domestic/International			· · · · · · · · · · · · · · · · · · ·	
	General Cargo	Per Kg	155 Per flight	1.06	
	Special Cargo		203 Per flight	1,11	

- 1. User agreements (Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AYM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.
- 2. The rates with each Airline are based on negotiations and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed such as Usage of equipment, oredit period, indemnity/insurance, and other services necessary thought fit by the Airline.





[F. No. AERA/20010/MYTP/Menzies/C/HIAL/2011-12/Vol-I] Airports Economic Regulatory Authority of India

Order No. 32/2015-16

AERA Building, Administrative Complex, Safdarjung Airport, New Delhi - 110003

Date of Order: 21st August, 2015 Date of Issue: 28th August, 2015

Service: Service provider: Airport:

Cargo Handling Services

M/s Hyderabad Menzies Air Cargo Pvt. Ltd. (HMACP) Rajiv Gandhi International Airport, Shamshabad, Hyderabad.

Determination of tariff for the Fifth (2015-16) tariff year of the first control period.

The Authority, vide Direction No. 04/2010-11 dated 10.01.2011, had issued the Guidelines [The Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft), Guidelines, 2011] prescribing procedures, terms and conditions for determination of tariff for the above mentioned regulated services being provided by Independent Service Provider(s). As per the Guidelines, the service providers are required to submit Multi Year Tariff Proposal (MYTP) for the five year control period and Annual Tariff Proposal (ATP) for individual tariff years of the Control Period.

- Accordingly, the Authority had considered the Multi Year Tariff Proposal (MYTP) submitted by Hyderabad Menzies Air Cargo Pvt. Ltd. for the first control period commencing O1.04.2011 in respect of Cargo Handling Services at Rajiv Gandhi International Airport, Shamshabad, Hyderabad. After due stakeholder consultation, the Authority issued Multi Year Tariff Order (MYTO) No. 10/2012-13 dated 06.07.2012 wherein, inter-alia, it was decided that the service provided for cargo handling services, is "material but not competitive", hence "light touch approach" be adopted for determination of tariff for the 1st Control period. Pursuant to issue of above, the Authority considered the Annual Tariff Proposal (ATR) and after due stakeholder consultation, determined the twiffe vide ATCO. Proposal (ATP) and after due stakeholder consultation, determined the tariffs vide ATO(s) no. Order No. 10/2012-13 dated 06.07.2012 for the first and second tariff year, vide Order No. 24/2013-14 dated 04.07.2013 for the third tariff year and vide Order No. 10/2014-15 dated 01.09.2014 for the fourth tariff year.
- Hyderabad Menzies Air Cargo Pvt. Ltd. vide letter no. nil dated 29.05,2015 submitted the Annual Tariff Proposal for the fifth tariff year (i.e 2015-16) along with Form B and Form 14 (b) and also submitted Annual Compliance Statements for tariff years 2011-12, 2012-13 and 2013-14 along with Audited Final Accounts. In the above letter, HMCAP also submitted that:

"..... We would like to inform the Authority that the Company does not intend to revise its tariff for the time being hence is submitting the same tariff sheet as applicable for Tariff year 2014-15....



ORDER

- 4. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:
 - (i) Hyderabad Menzies Air Cargo Pvt. Ltd. would continue to levy tariffs in respect of cargo handling services at Rajiv Gandhi International Airport, Shamshabad, Hyderabad for the remaining period of the current control period at the same level as was approved vide Authority's Order No. 10/2014-15 dated 01.09.2014 for the fourth tariff year (Annexure I).
 - (ii) Hyderabad Menzies Air Cargo Pvt. Ltd. (HMACP) should submit the MYTP and ATP for the 2nd Control Period well in time as per the Guidelines by incorporating the actual financials of 2014 2015.

By the Order of and in the Name of the Authority

> Hoh Helhar (Alok Shekhar) Secretary

To,

Hyderabad Menzies Air Cargo Pvt. Ltd. (HMACP) Air Cargo Terminal, Rajiv Gandhi International Airport, Hyderabad, Shamshabad – 500 409. (Through: Shri Ravinder Bolangdy, Chief Financial Officer)



Annexula.

HYDERABAD MEZIES AIR CARGO PVT. LTD. Form F14 (b) - Annual Tariff Proposal For Tariff Year 4

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO PA 2014-15 Partif Years DIST OF CHARGES S.No. MINIMUM RATE IN INR HATE PER KG IN INR O INTERNATIONAL CARGO EXPORT CARGO TERMINAL STORAGE AND PROCESSING CHARGE (TREL OWL Şhinplua Billi 1.00 120/AWB General cargo 1.40 200/AWB Special cargo (AYI) 6) 2.43 BWW/QCS PURDORVAL CARBO 6) 0.65 THAWD 4) Fruirs & Vegetables (no cold room using) 200/AWD Meat Products d) DEMURRACIDISTORACID CHARGII (rate per ka ner day) 2 1.00 200/AWB H) Obneral cargo 1,40 200/AWD b) Special cargo (AVI) 2.43 250/AWB 6). PER/DOR/VAL enigo 1 20 120/AWB' COURTER HANDLING CHARGE 3 5/-Per package PACKING/RUPAGKING/STRAPPING CHARGE 500/AWB RETURN CARGO CHARGE 5 CWAVOOT AIR WAYBILL AMENDMENT CHARGE WBIGHT / YOLUMG MIS-DECLARATION CHARGE 7 2 times of differential (20/AWD weight
5 times of differential 2.5% variation 120/AWB Moro than 5% variation walght b (20/AWB Bonded trucking (loading charge) 55% per Shipping Bill MERCHANT OVERTIME GHARGE (beyond customs working hours) TOOUT-per AWB VAL ourgo IMPORTEARGO. TERMINAL STORAGE AND PROCESSING CHARGO (TSP) - (DECEMBLA) 200 General cargo/Unaccompaned Baggage al 8.89 200 b): Special corgo (AVI) 9,50 250 PERUDORVAL CATED 0). DEMURRACIB/ISTORAGE CHARGE (THE IN KRIJECZA HOVES) 3 Overall miniminu. 295/BoB General curgo/Unicompanied beggage Ħ. No Charges From Actual Time of Arrivatof flight (ATA) upto 72 hours No Chargos 竹旗 1.30 Cargo cleared between 72 hours and 120 hours 3:60 Cargo cleared between 120 hours and 720 laura 流 1:90 Cargo aleared after 720 hours iv) Overall minimum 580/Boll Special cargo (AVI) 6 No Charges No Charges . Flight Actual Time of Arrival (ATA) plus 72 hours 1 2.60 m. Cargo cleated between 72 hours and 120 hours 5.20 Corne elegred between 120 hours and 720 hours 310 7.80 iv) Cargo cleared after 720 hours Gverall minimum 1160/BoB PERVOQUVALCATED No Charges No.Churges. Might Actual Time of Arrival (ATA) plus 72 hours 0 5:20 Gargo cleared between 72 liques and 120 hours 11) 1040 Corgo cleared between 120 hours and 720 hours Hi) 15,60 Cargo cleared after 720 hours (v) 4.90 200/AWB COURDER HANDLING CHARGE 100/per AWB air waydili. Ambhoment charcie TRANSHIPMENT CHARGE Internalismal to Donie 6 125 धिया वित्रिक General cargo 235 PHRADGIUVA LIAVI CATGO Documentation Charges MERCHANT OVERTIME CHARGE (BOYON 0€10N60 32/2015-16 0007, pt 200

Bonded Grocking (Drockdownfunlond 198) PACKING/REPACKING/STRAIPING CHARGE

HYDERABAD MEZUES AIR CARGO PVT. LTD. Room FI4 (b) - Annual Tariff Proposal For Tariff Year

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

ava			OLA-15 TYOATA
8,NO.	LIST OF CHARGES	A CONTRACTOR OF THE PROPERTY AND PARTY AND PROPERTY.	RATEPER KG In INR
	MESTIC CARGO	A STATE OF THE OWNER, WHEN THE PARTY OF THE	
OUTBO	UND CARGO		
44	TERMINAL, STOKAGE AND PROCESSING CHARGE (1989)		
n)	General cargo	100/AWB	0.65
b)	Special cergo (AVI)	200/AWB	2.05
c)	PBR/DGR/VAL vargo	200/A.WB	2.05
d)	Postni Dept. Mails	232/07light	0.75
2	DEMURINAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
0)	Gonorni vargo	125/AWB	0.65
6)	Special cargo (AVI)	200/AWD	2.05
c)	PBR/DGRAVAL cargo	200/AWB	2,05
. 3	COULUBR HANDLING CHAILOE	EWA\001	0,75
4	PACKING/REPACKING/STIKAPPINO CHARGE	5/- per package	
5	KETURN CARGO CHARGE	LOD/AWB	
-6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	0
7	WEIGHT / VOLUME MISSDECLARATION CHARGE		
a)	2-5% variation:	120/AWB	2 simes of differential weight
b).	More than 5% variation	120/AWB	5 times of differential weight
NBOUNI	0-CARGO		
1	TERMINAL STORAGE AND PROCESSING CHARGE ITSPI		
a)	General corgo/Unaccompaned Daggage	125/AWB	1.10
(b) (d)	Spoolal cargo (A VI)	200/AWB	2.10
(6)	PER/DER/VAL dargo	200/AWA	2.10
d)	Postal Dopp Maus	348/Pilglii	1.28
2	DEMURRAGE / STORAGE CHARGE (rate per kg, per day beyond 24 firs)		
Ò	General cargo	200/AWA	1.25
b	Special cargo (AVI)	250/AWB	2.20
Ü	PERODORAL, CATEO	250/AWB	2.20
3	COURTER HANDLING CHARGE	125/AWD).20
d.	PACKINO/REPACKING/STRABPING-CHARGE	S/- per package	



Antoniori Mariani Mari

Order No. 32/2015-16



Page 4 of 5

HVDERABAD MEZIES AIR CARGO PVT. LTD. Form F14 (b) - Annual Turiff Proposal For Tariff Year 4

MAXIMUM CHARGES PAYABLE BY AIRLINES

			IVEYONAL COOK THOU	8
SIND	Dosemption of sorvice (Unit:	MINIMUMICATION IN	
A) INTI	RNATIONAL CARGO			
EXPORT	CARGO		1	
	Unlitzation/Gutld-up/Palletization	Per Kg	338 Per Might	1.42
2	Confer Mail Charges	Per Kg	338 Per Albhi	1.42
3	DEMURRAGE ASTORAGE CHARGE (rate penks per day boyond 48 life)			
d)	Goneral Bahort Cargo	Per Kg	175/AWB	2,00
b)	Yafinable/Raristinble/Hazardous Cargo/Live Animals etc.	Pcr Kg	303/AWB	4,02
A	X-Ray screening charges	Per Ko	117/AWB	2.39
MEORT	GARGO			
I	Dounflization/Breakedown/Do-Palletisation	Per Kg	338 Per Night	1:42
2	DIMURRAGILISTORAGII CHARGE (inte per ka per day)			District to
6)	Ocneral Export Cargo	Pcr Kg	175/AWB	2,00
b)	Valuable/Perishable/Hazardous Cargo/Livo Animals etc.	Por K.g	338/AWB	5.34 ,
RANGH	IPMENT CHARGES			
I	Translitpment charges-International to International			Kwil-E-
	Ocheral Cargo	Per Kg	338 Pen Dight	2.12
2	Transhipment charges-International to Domestic			
	General Cargo	Per Kg	338 Per flight	2.12
) DOM	ESTIC CARGO	16 而誤以家以	The season of the season	on grow
UTBOU	ND CARGO			
T	Untiration/build-up/Palictization	Per Kg	259 Per Illghi	1.06
2	Courier /Mail Charges	Rer.Kg	259 Per flight	1.11
1	X-Ray Screening Citarge	Per Kg	129/AWB	1164
DANDOR	CARGO			
THE RESIDENCE		The state of the s	The state of the s	The state of the s

- L. User agreements (Airlines or their agents.) shall have the raiss subject to maximum specified above. The agreements are in line with the IATA, AIRM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.
- 2. The rates with each Aldine are based on negotiations and as agreed between the Service Provider (DIMAOPL) and the Airline depending on the specific service levels agreed such as Usage of equipment, credit period, indemnity/insurance, and other services necessary thought fir by the Airline.



2 Courier (Mall Charges
"TRANSTIPMENT CHARGES

General Gargo

Special Cargo

Order No. 32/2015-16

De-unffization Break-down De-Palletishilon

Domestic to Domestic/International



Per Kg

Por Kg.

Per Kg

259 Per filght

323 Per Miglu

155 Per Dighi

203 Per Might

1:06

1.06

LIL



MAXIMUM RATIES TO BE PAUD BY FREIGHT FORWARDER FOR AMPARTIES

			MYTI	P - I	MYTE	P -	
S.No.		LIST OF CHARGES	MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG in INR	
NTERN	ΑΠΟ	NAL CARGO					
EX	POR	T CARGO					
1.		TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)					
	a)	General cargo	120/AWB	1.00 -	120/AWB	1.00 -	
	b)	Special cargo (AVI)	200/AWB	1.40 /	200/AWB	1.40 _	
	c)	PER/DGR/VAL cargo	230/AWB	2.43	230/AWB	2.43	
	d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65	75/AWB	0.65	
	e)	Meat Products	200/AWB	1.10	200/AWB	1.10	
2.		DEMURRAGE / STORAGE CHARGE (rate per kg per day)					
	a)	General cargo	200/AWB	1.00	200/AWB	1.00	
	b)	Special cargo (AVI)	200/AWB	1.40	200/AWB	1.40	
	c)	PER/DGR/VAL cargo	250/AWB	2.43	250/AWB	2.43	
3.		COURIER HANDLING CHARGE	120/AWB	1.20	120/AWB	1.20	
4.		PACKING/REPACKING/STRAPPING CHARGE	5/-Per package		5/-Per package		
5.		RETURN CARGO CHARGE	500/AWB		500/AWB		
6.		AIR WAYBILL AMENDMENT CHARGE	100/AWB		/ Remo	oved	
7		WEIGHT / VOLUME MIS-DECLARATION CHARGE					
	a)	2-5% variation	120/AWB	2 times of differential weight	120/AWB	2 times of differential weight	
	b)	More than 5% variation	120/AWB	5 times of differential weight	120/AWB	5 times of differential weight	
8.		Bonded trucking (loading charge)	120/AWB	1.00	120/AWB	1.00 -	
9.		MERCHANT OVERTIME CHARGE (beyond customs working hours)	55/- per Shipping Bill		Remo	oved	
		VAL cargo	1000/- per AWB		Removed		

Annexure-3







MAXXIMUMIRATIES TO BE PATID BY FRENCH FORWARDER FOR

		MYT	P - I	MYTP	- 11
S.No.	LIST OF CHARGES	MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG INR
	NAL CARGO				
	CARGO				
	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)				
	General cargo	200	4.75	120 (reduced from 200)	4.75
b)	Unaccompanied Baggage	200	4.75	200	4.75
	Special cargo (AVI)	200	8.89	200	8.89
	PER/DGR/VAL cargo	250	9.50	250	9.50
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)				
	General cargo/Unaccompanied baggage	Overall minimum 295/BoE		Overall minimum 295/BoE	
i)	From Actual Time of Arrival of flight (ATA) upto 72 hours	No Charges	No Charges	No Charges	No Charges
	Cargo cleared between 72 hours and 120 hours		1.30		1.30
	Cargo cleared between 120 hours and 720 hours		2.60		2.60
iv)	Cargo cleared after 720 hours		3.90		3.90
	Special cargo (AVI)	Overall minimum 580/BoE		Overall minimum 580/BoE	0.00
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		2.60		2.60
iii)	Cargo cleared between 120 hours and 720 hours		5.20		5.20
iv)	Cargo cleared after 720 hours		7.80		7.80
С	PER/DGR/VAL cargo	Overall minimum 1160/BoE	7.00	Overall minimum 1160/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges	No Charges	NI- OI
ii)	Cargo cleared between 72 hours and 120 hours	110 Onlarges	5.20	No Charges	No Charges
iii)	Cargo cleared between 120 hours and 720 hours		10.40		5.20
iv) {	Cargo cleared after 720 hours		15.60		10.40
	COURIER HANDLING CHARGE	200/AWB	4.90	200/AWB	15.60
Ś	AIR WAYBILL AMENDMENT CHARGE	100/ per AWB	4.50	100/ per AWB	4.90

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MAXIMUMIRATIES TO BE BAYID BY FREIGHT FORWARDER FOR

		MYTP	-	MYTP - II	
S.No.	LIST OF CHARGES	MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG
NTERNATIO	ONAL CARGO				
MPORT CA	ARGO				
6.	TRANSHIPMENT CHARGE- International to Domestic				
a)	General cargo	125	1.80	125	1.80
b)	PER/DGR/VAL/AVI cargo	235	1.80	235	1.80
	Documentation Charges	100/AWB		100/AWB	
7.	MERCHANT OVERTIME CHARGE (beyond customs working hours)				
a)	General cargo	215/- per Bill of Entry		215/- per Bill of Entry	у .
b)	VAL cargo	1000/- per AWB ₩		1000/- per AWB	
8.	Bonded trucking (Breakdown/unloading)	200	0.65	200	0.65
9.	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package		5/-Per package	







PAT MAXXIMUM RATIES TO BE PAVID BY FREIGHT FORWAYAVEDER FOR IDVOMIESTRIC CARCEO

		MYTF	P - I	MYTP - II		
S.No.	LIST OF CHARGES	MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG i INR	
OMESTIC C	CARGO					
		-				
UTBOUND	CARGO					
1.	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]					
a)	General cargo	100/AWB	0.65	100/AWB	0.65	
b)	Special cargo (AVI)	200/AWB	2.05	200/AWB	2.05	
c)	PER/DGR/VAL cargo	200/AWB	2.05	200/AWB	2.05	
d)	Postal Dept. Mails	232/Flight	0.75	232/Flight	0.75	
2.	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)					
a)	General cargo	125/AWB	0.65	125/AWB	0.65	
b)	Special cargo (AVI)	200/AWB	2.05	200/AWB	2.05	
c)	PER/DGR/VAL cargo	200/AWB	2.05	200/AWB	2.05	
3.	COURIER HANDLING CHARGE	100/AWB	0.75	100/AWB	0.75	
4.	PACKING/REPACKING/STRAPPING CHARGE	5/- per package		5/- per package		
5.	RETURN CARGO CHARGE	100/AWB		100/AWB		
6.	AIR WAYBILL AMENDMENT CHARGE	100/AWB		100/AWB		
7.	WEIGHT / VOLUME MIS-DECLARATION CHARGE				-	
a)	2-5% variation	120/AWB	2 times of differential weight	120/AWB	2 times of differential weigh	
b)	More than 5% variation	120/AWB	5 times of differential weight	120/AWB	5 times of differential weigh	







MAXONMUMBRATIES TO BE EVAID BY FRETCHHI FORWARDER EOR

		MYTP - I		MYTP	- !
S.No.	LIST OF CHARGES	MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG INR
OMES	TIC CARGO				
BOUN	ND CARGO				
1.	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]				
a)	General cargo/Unaccompaned Baggage	125/AWB	1.10	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10	200/AWB	2.10
a)	Postal Dept. Mails	348 / Flight	1.28	348 / Flight	1.28
2.	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24				
a)	General cargo	200/AWB	1.25	200/AWB	1.25
b)	Special cargo (AVI)	250/AWB	2.20	250/AWB	2.20
c)	PER/DGR/VAL cargo	250/AWB	2.20	250/AWB	2.20
3.	COURIER HANDLING CHARGE	125/AWB	1.20	125/AWB	1.20
4.	PACKING/REPACKING/STRAPPING CHARGE	5/- per package		5/- per package	







MAXIMUM CHARGES PAYABLEBY AURUINES

	LIST OF CHARGES		MYT	MYTP - I		MYTP - II	
S.No.			MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER K	
NTERNATIO	ONAL CARGO						
EXPORT CA	ARGO						
1	Unitization/Build-up/Palletization	Per Kg	338 Per flight	1.42	338 Per flight	1.42	
2	Courier /Mail Charges	Per Kg	338 Per flight	1.42	338 Per flight	1.42	
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 48 hrs.)						
a)	General Export Cargo	Per Kg	175/AWB	2.00	175/AWB	2.00	
D)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/AWB	4.02	303/AWB	4.02	
4	X-Ray screening charges	Per Kg	117/AWB	2.39	117/AWB	2.39	
IMPORT CA	RGO						
1	De-unitization/Break-down/De-Palletisation	Per Kg	338 Per flight	1.42	338 Per flight	1.42	
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)					20.50 (3)	
a)	General Export Cargo	Per Kg	175/AWB	2.00	175/AWB	2.00	
Dj	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	5.34		5.34	
TRANSHIPN	MENT CHARGES						
1	Transhipment charges-International to International						
	General Cargo	Per Kg	338 Per flight	2.12	338 Per flight	2.12	
2	Transhipment charges-International to Domestic			40.14.	- Ingrit	2.12	
	General Cargo	Per Kg	338 Per flight	2.12	338 Per flight	2.12	







IN AXXIDATUM CHARGES PAYABLEBY AMBURRINES

	LIST OF CHARGES		MYT	P-1	MYTP - II	
S.No.			MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER K
OMESTIC C	ARGO					
OUTBOUND	CARGO					
1.	Unitization/Build-up/Palletization	Per Kg	259 Per flight	1.06	259 Per flight	1.06
2.	Courier /Mail Charges	Per Kg	259 Per flight	1.11	259 Per flight	1.11
3.	X-Ray Screening Charge	Per Kg	129/AWB	1.64	129/AWB	1.64
NBOUND C	ARGO	<u> </u>	<u> </u>			
1.	De-unitization/Break-down/De-Palletisation	Per Kg	259 Per flight	1.06	259 Per flight	1.06
2.	Courier /Mail Charges	Per Kg	323 Per flight	1.11	323 Per flight	1.11
RANSHIPN	MENT CHARGES	<u> </u>				
1.	Domestic to Domestic/International					
a)	General Cargo	Per Kg	155 Per flight	1.06	155 Per flight	1.06
b)	Special Cargo	Per Kg	203 Per flight	1.11	203 Per flight	1.11







THANK YOU







HYDERABAD SUB-REGION.

Date: 29.02.2016

To

The Chief Executive Officder, HYDERABAD MENZIES AIR CARGO PRIVATE LIMITED, Air Cargo Terminal, Rajiv Gandhi International Airport, SHAMSHABAD - 5000049.

Dear Sir,

SUB: HMACPL CARGO HANDLING CHARGES/TARIFFS FOR 2ND CONTROL PERIOD WITH A.E.R.A., GOVERNMENT OF INDIA.

REF: YOUR LETTER DT/10.02.2016, NUMBERED HMACPL/ACAAI/1002/2016.

With reference to the above we are glad to note that your company has decided to continue with the existing import and Export handling charges for the 2nd control period with AERA. Please do file the same with AERA and provide us a copy of the same to us for our records against this consultation paper.

Secondly we suggest the below changes to be considered while submitting the tariffs to AERA for 2nd control period and to facilitate the trade.

- 1. Merchant Over Time Charges to be deleted in the wake of 24x7 customs working came into practice all over. This needs to be deleted from both export and import tariff of yours.
- 2. AWB amendment charges also to be deleted as the said amendments are done by airlines and not by HMACPL,
- 3. Also suggest you not to Include "PHARMA" Cargo's in High Value category as they are only of General and Temperature type cargo's and cannot be classified under High Value Cargo's at all. There by HMACPL cannot apply High Value charges to Pharma cargo as you already classified them under general category and temperature controlled category and you have already created respective handling and storage areas for the sais general and temperature controlled cargo's, as such we request you once again not to include the said cargo's both Exports and Imports under High Value Category.

THE AIR CARGO AGENTS ASSOCIATION OF INDIA, HYDERABAD SUB-REGION, C/O HINDUSTAND CARGO PHIVATE LIMITED, T302, 3^{HO} FLOOR, TECHNOPOLIS BUILDING, LANE ADJACENT TO PANTALOONS SHOW ROOM, BEGUMPET, HYDERABAD - 500016

 Lastly the Transhipment Documentation charges from your import tariffs to be deleted and the said TP documentation is done by Forwarders and Airlines and not by HMACPL.

Kindly acknowledge the same and do the needful and support trade at Hyderabad.

Thanking you,

Yours Truly

FOR AIR CARGO AGENTS ASSOCIATION OF INDIA, HYDERABAD SUB-REGION



CUSTOMS HOUSE AGENTS' ASSOCIATION, HYDERABAD.

C/o. VIVA CUSTOMS CARGO CLEARING AGENTS
#10-3-103/104, SLN Plaza. 2nd Floor, Above Minerva Sweets
Opp S D Eye Hospital, Humayun Nagar, Hyderabad - 500 028 (A.P.) IndiaTel: +91-040 23591944, 23591955, 65501381 Fax: *91-040 23591933
E-mail: trydcba@gmail.com URL: www.chaat.in

Fresident

M. NAYEEMUDDIN

Mocile No : 98480 19759

Carran carvacustoms(ปัญญาล com

Vice Presidents

ADIL KHAN

- Mobile No : 98490 26011

T. ABHIMANYU

Nobile No : 98480 14337

General Secretary.

P.S. RAJ KUMAR

Mobile No : 98481 28478

E-mail: rajkumar@arklogistics.ccan

Bacrelary .

RAJENDRANATH BHARATHI

Applie No : 93465 28784

Email: rajendranathb@gmail.com

Joint Secretaries .

Y. RAJENDER

Mobile No : 90495 77700

K. VIJAY KUMAR

Mobile No : 9395u 33616

Tressurer

SYED JAMEELUDDIN

Mobile No : 93483 33617

Member:



To, The Chief Executive Officer, Hyderabad Menzies Air Cargo Pvt. Ltd., Air Cargo Terminal, RGIA,

Dear Sir,

Sub: Your Cargo Handling Charges.

Shamshabad - 500 049.

Ref: Your Letter No.HMACPL/CHAAH/1002/2016 Dt: 10/02/16.

Date: 29/02/2016

It is glad to note that you are continuing with the existing Import and Export Handling Charges for 2nd control period with AERA. Please send a copy of the same to us for our records.

We also suggest the below changes from the existing tariff.

- 01. Minimum weight number of Kg's should be mentioned in the tariff, i.e. upto what weight this flat rate is applicable.
- Also request you to maintain the same minimum rate in both Exports and Imports tariffs.
- AWB amendment charges as the said amendment charges were already charged by Airlines, please delete the same from the Export handling tariffs.
- O4. The over time charges of Rs.250/- may be removed from the tariff as it was decided in one of the CAFAC meetings after the implementation of 24x7 by customs.
- 05. Value based charges should be charged to val cargo only and not to general cargo which exceeds 1000USD per Kg.

Please acknowledge the above and do the needful sir.

Thanks & Best Regards,

For Customs-House Agents Association,

M. Nayeemuddin.

President.

Annexure-V

COMPARATIVE STATEMENT OF ACS FOR THE TARIFF YEAR 1 TO $5\,$

(TOTAL REVENUE-TOTAL COST)

(Refer AI.9 of the Guidelines and Form No. 16)

M/s HMACPL

Rs. In Crs.

_		T				Tariff yea	ırs				Tariff	vears
	Particulars	2011	-20				3-2014	2014-2015		2015-2016		
Sl	Performance Report for the years	MYTO		Actual	MYTO	Actual	MYTO	Actual	MYTO	Actual	MYTO	Actual
No.												
1	Regulated revenue:	47.25		55.38	50.78	54.83	54.30	61.68	58.89	71.39	44.23	80.52
2	Regulated Services-Cargo Handling Services	47.2510274	0	55.3818	50.77705	54.8327	54.2991	61.680642	58.893922	71.388	44.2264	80.52
3	Other than Regulated Services	2.41		4.16	2.52	18.90	2.64	4.97	2.48	4.41	2.50	6.67
4	Total Revenue {(1)+(3)}	49.66		59.54	53.29	73.73	56.94	66.65	61.38	75.80	46.73	87.19
	Expenditure:								-			
5	Operating Expenditure	39.12		40.39	42.91	38.76	46.08	42.04	49.22	48.15	45.63	54.19
6	Depreciation	2.34		2.73	2.56	2.74	2.17	2.35	2.46	2.01	2.65	2.00
7_	Total Expenditure{(5)+(6)}	41.47		43.12	45-47	41.50	48.25	44-39	51.68	50.16	48.28	56.19
8	Regulatory Operating Profit {('4-7)}	8.20		16.42	7.82	32.23	8.69	22.26	9.70	25.64	-1.56	31.00
9	Capital Expenditure	1.87		1.28	2.00	0.60	5.67	1.54	4.02	1.84	1.02	2.04
10	Opening RAB	18.24		18.17	17.77	16.73	17.21	14.57	20.71	13.76	38.37	13.57
11	Disposals /Transfers	-		-		0.02	-	0.00		0.01	-	0.01
12	Depreciation	2.34		2.73	2.56	2.74	2.17	2.35	2.46	2.01	2.65	2.00
13	Closing RAB {(9+10-11-12)}	17.77		16.73	17.21	14.57	20.71	13.76	22.27	13.57	36.74	13.60
14	Average RAB{(10+13)/2}	18.00		17-45	17.49	15.65	18.96	14.16	21.49	13.67	37.56	13.59
15	Return on Average RAB {(8)/(14)}	46%		94%	45%	206%	46%	157%	45%	188%	-4%	228%
16	Total Volume (MT)	79,696	_	73,235	86,869	76,263	93,819	81,023	1,01,324	93,439	75,993	1,02,786
17	Actual Yield Per Unit {(1)/(16)} (in Rs)	5,929	$\overline{}$	7,562	5,845	7,190	5,788	7,613	5,812		5,820	7,834

Additional Information (As per Audited Profit & Loss Account):

Rs Crs

Particulars	Financial Year						
	2011-12	2012-13	2013-14	2014-15	2015-16		
Revenue:							
Revenue from Operations (net)	56.40	56.35	63.51	73.76	83.81		
Other Income	3.13	17.38	3.14	2.04	3.38		
Total Revenue (i)	59-54	73-73	66.65	75.80	87.19		
Expenses:							
Employee benefit expenses	5.97	6.83	7.57	9.22	10.42		
Other expenses	34.28	31.76	34.32	38.78	43.62		
Total Expenses (ii)	40.24	38.58	41.89	48.00	54.03		
Earnings before interest depreciation & Amortisation {(i)-(ii)}=(iii)	19.30	35-15	24.76	27.80	33.16		
Depreciation & Amortisation expense (iv)	2.73	2.74	2.35	2.01	2.00		
Finance Cost (v)	0.15	0.18	0.15	0.15	0.16		
Profit before tax (PBT){(iii)-(iv)- (v)}=(vi)	16.42	32.23	22.26	25.64	31.00		
Tax Expenses (vii)	3.49	6.45	4.65	5.20	6.69		
Current Tax	3.30	6.45	4.67	5.37	6.6		
Deferred tax expense/(credit)		0.00	-0.01	-0.17	0.0		
Profit after tax (PAT) {(vi)-(vii)}	12.93	25.78	17.61	20.44	24.3		
Reconciliation (ACS Revenue vs Audited Revenue)	-	-	0.00	-0.00	0.00		
Reconciliation (ACS Expense vs Audited Expense)	-	-		-	-0.00		
Reconciliation (ACS Depreciation vs Audited Depreciation)	-	-	-	-	-		

Note: In the year 2015-16, ISP included tax expense of Rs.6.69 crores in their operating expenditure has the operating expenditure as per ACS has been adjusted accordingly

fyderabad Menzies Air Cargo Private Limited CINNo: U62100TG2006FTC049243
Bralance Sheet as at March 31, 2016
rAll anomus in Indian Rupres, unless atherwise stated)

	Notes	March 31, 2016	March 31, 2015
Equity and liabilities			
Shareholders' funds			
Share capital		100 207 250	
Reserves and surplus	3	190,387,350	190,387,350
Resolves and surplus	-1	475,406,449	393,293,633
Non-current liabilities		665,793,799	583,680,983
Long-term borrosvings	5	6,000,000	0.000.000
Defened tax liability	6	5,903,607	8,000,000
Long-term provisions	7	7,873,797	5,137,424
V	· —	19,777,404	6,622,902
Current liabilities		17,777,303	19,760,326
Tra de payables			
Total outstanding dues of micro enterprises and small enterprises	•		
Foldoutstanding dues of creditors other than micro enterprises and small enterprises	8	120,657,616	91,737,551
Other current liabilities	9	32,576,275	24,770,220
Short-term provisions	7	41,097,571	55,634,288
		194,331,462	172,142,039
TOTAL.		879,902,665	775,583,368
Assets			
Non-current assets			
ixed assets			
Tangible assets	10	131,865,542	131,353,944
Intangible assets	10	4,110,626	4,378,973
Capital work-in-progress		6,313,819	1,949,585
oans and advances	11	287,608,681	250,916,184
Other non-current assets	12		66,298,698
		429,898,668	454,897,384
Current assets			.0 2,057,501
rade receivables	13	50,653,893	40,645,673
arrent investments -	- 14	100,000,000	7,779,000
ash and bank balances	15	277,189,561	202,994,291
oans and advances	11	7,417,029	64,491,924
ther current assets	12	14,743,514	4,775,096
		450,003,997	320,685,984
TOTAL.		879,902,665	775,583,368

The accompanying notes are an integral part of the financial statements.

ES AIR

As per our report of even date.

For S.V.GHATALIA & ASSOCIATES LLP

Summary of significant accounting policies

ICAI Firm registration number (103162W)
Chartered Accountants

(2)11

pec Shankar Srinivasan

Membership No. 213271

Place: Hyderabad Date: April 20, 2016 For and on behalf of the board of directors of Hyderabad Menzies Air Cargo Private Limited

Rajdeli Kumar Arora Director

DIN No: 03174536

2.1

Nomder Bolangdy Thief Executive Officer Kamesh Peri Director

DIN No: 00710289

Stikanth Vetcha Chief Financial Officer

Sai Krishna Pilli Company Secretary M.No : A37532

Place: Hyderabad Date: April 20, 2016

Hyderabad Menzies Air Cargo Private Limited CIT No: U62100TG2006PTC049243

Sta tement of profit and loss for the year ended March 31, 2016

(All amounts in Indian Rupees, unless otherwise stated)

	Notes	Year ended	Year ended
- Andrews		March 31, 2016	March 31, 2015
Income			
Revenue from operations (net)	16	838,137,341	737,613,076
Oth crincome	17	33,755,869	20,299,077
Tolal tevenue (i)		871,893,210	757,912,153
Exp cuses			
Employee benefits expense	18	104,156,682	92,186,066
Oth Cr expenses	19	436,152,807	387,676,950
Total (ii)		540,309,489	479,863,016
Harmings before Interest, Tax, Depreciation and Amortisation (EBTTDA) [(i) - (ii)]		331,583,721	278,049,137
Depreciation and amortisation expense	20	19,963,812	20,137,872
Finance costs	21	1,570,980	1,519,798
Profit before tax	10000	310,048,929	256,391,467
Tax expenses			
Current tax		66,169,402	53,740,933
Deferred tax expense / (credit)		766,183	(1,743,680)
Total tax expense	_	66,935,585	51,997,253
Profit for the year	-	243,113,344	204,394,214
Earnings per share	22		
Basic and diluted		212.90	175.15
Nominal value of share		10	10
Weighted average number of equity shares		1,020,000	1,020,000
Summary of significant accounting policies	2.1		

The accompanying notes are an integral part of the financial statements.

CHARTERED ACCOUNTANTS

As per our report of even date.

For S.V.GHATALIA & ASSOCIATES LLP

ICAI Firm registration number ATO31 62W

Chartered Accountants

per Shankar Srinivasan

Parmer

Membership No. 213271

Place: Hyderabad Date: April 20, 2016 For and on behalf of the board of directors of Lyderabad Menzies Air Cargo Private Limited

Rajesh Kumar Arora

Director

DIN No: 03174536

Kamesh Rer

Director

DIN No: 00710289

Srikanth Vetcha

Chief Financial Officer

Redinder Bolangdy

Sai Krishna Pilli

Company Secretary M.No: A37532

Place: Hyderabad Date: April 20, 2016

Hyderabad Menzies Air Cargo Pvt. Ltd.





To, The Secretary Airport Economic Regulatory Authority of India (AERA) AERA Building, Administrative Complex Safdarjung Airport, New Delhi

SUBJECT: SUBMISSION OF PROPOSAL FOR DETERMINATION OF 2016-17 ANNUAL TARIFF AND ON BEHALF OF: M/s. HYDERABAD MENZIES AIR CARGO PVT. LTD.

I, Ravinder Bolangdy, aged 57, resident of Flat No: D-3, H.NO-8-2-468/A/1, Park Side Residency, Banjara IIills, Road No-5, and Hyderabad-34 acting in my, official capacity as Chief Executive Officer of M/s. Hyderabad Menzies Air Cargo Pvt. Ltd., Rajiv Gandhi International Airport, Shamshabad having its registered office at Air Cargo Terminal, RGIA, Shamshabad, R.R.District, A.P do hereby state and confirm as under that:

- 1. That I am duly authorized to act for and on behalf of M/s. Hyderabad Menzies Air Cargo Pvt Ltd. in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi('the Authority');
- 2. I am competent to make this submission before the Authority;
- 3. I am making this submission in my official capacity and the facts stated herein are based on official records;
- 4. The contents of the Annual Tariff Proposal submission which inter alia
 - (i) Proposed detailed break-up of Tariff(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to clause 3.2; and
 - (ii) Justification, are correct and true to my knowledge and belief and nothing material has been concealed from.

Thanking you.
Yours Sincerely

Raylnder Bolangdy Chief Executive Officer

Place: Hyderabad Date: 10th March 2016

Air Cargo Terminal, Rajív Gandhi International Airport, Shamshabad - 500 409. R.R. Dist. A.P. India. Ph: +91 040 66977021, Fax: +91 040 66502561, www.hyderabadmenzies.com

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HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14 (b) - Annual Tariff Proposal For Tariff Year 1 MYTP II

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

1	MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO FY 2016-17						
1	S.No. LIST OF CHARGES		Tariff Y				
-			MINIMUM RATE in INR	RATE PER KG in INR			
P.		RNATIONAL CARGO	The Secret Principles,	Chi Victor - 11350 Call Fine Chi			
1	XPORT						
1	1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP] (per Shipping Bill)					
1	at)	Cremeral cargo	120/AWB	1 00			
	-b)	Special curgo (AVI)	200/AWB /	1.40			
1	e)	PFR:DGR/VAL cargo	230/AWB	2.43			
1	(i)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65			
1	e)	Meat Products	200/AWB	1 10			
1	2	DEMURRAGE STORAGE CHARGE (rate per kg per day)		}			
ı	a)	General cargo	200/AWB	1 00			
$\dot{\Box}$	b)	Special cargo (AVI)	200/AWB	1 40			
1	c)	PFR/DGR/VAL cargo	250/AWB	2 43			
1	3	COURILR HANDLING CHARGI-	120/AWB	1 20			
1	4	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package				
L	5	RETURN CARGO CHARGE	500/AWB				
,	6	WEIGHT / VOLUME MIS-DECLARATION CHARGE					
	a)	2-5% variation	120/AWB	2 times of differential weight			
L							
	b)	More than 5% variation	120/AWB	5 times of differential weight			
L				We received the decrease something makes Quarter			
2	7	Bonded trucking (loading charge)	120/AWB	1 00			
IN	IPORT (ARGO					
1-)	1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of		Part Ser Ser Service IV and Shake Shake			
1		1-mry2	1200	475			
1	a)	General cargo	2 0.00				
i	b)	Unaccompanied Baggage	200	4 75			
,)	c)	Special cargo (AVI)	200 <	8 89			
Į		PER/DGR/VAL cargo //	250	9.50			
)		DEMURRAGE INTORAGE CHARGE, (rate per kg.per 24 hours)	205/0-5				
	,i	General cargo/Unaccompanied baggage	Overall minimum 295/BoE	N. Chara			
)		From Actual Time of Arrival of thight (ATA) upto 72 hours	No Charges	No Charges			
		Cargo cleared between 72 hours and 120 hours		1 30			
		Cargo cleared between 120 hours and 720 hours		2 60			
	-	Curpo cleared after 720 hours	500/5	3.90			
)	is	Special cargo (AAA)	Overall minimum 580/BoF.				
	1	Hight Actual Time of Arrival (ATA) plus 72 horus	No Charges	No Charges			
)	Į.	Cargo cleared between 72 hours and 120 hours		2.60			
	1	Cargo cleared between 120 hours and 720 hours		5 20			
)		Cargo cleared after 720 hours		7.80			
		PFR/DGR/VAL cargo	Overall minimum 1160/BoE	N. 200			
)	1	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges			
	17	Cargo cleared between 72 hours and 120 hours		5 20			
)	ві)	Pargo cleared between 120 hours and 720 hours		10 40			
	17.)	Jacgo cleared after 720 hours		15.60			
1		COURIER HANDLING CHARGE	200/AWB	4 90			
	5	FRANSHIPAII:NT CHARGL: International to Domestic					
	.1	General Cargo	125	1 80			
	'>	PER/DGR/VAF/AVI corgo	235	1 80			
	1	Documentation Charges	100/AWB				
	<i>t</i> ;	#FRCHANT OVER HML CHARGE (beyond castoms working hours)					
.		Seneral curgo	215/- per Bill of Entry				
٠.	ь	/AL cargo	1000/- per AWB				
		Sonded trucking (Breakdown-unloating)	200	0.65			
	SAN	ACKING/REPACKING STRAPPING CHARGE	5/-Per package				

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6 Note: Applicable for international and domestic handling (1) Consign. .ts of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demmurrage charges. (2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher. (3) Free period: Export Cargo - One working day (24hrs) for examination/processing by Shipper's on 'Per Kg Per day'. Import Cargo - Shall be 72 hours from the Actual time of arrival of flight. For the next 48 hours, demmurage will be charged at "Per Kg Per Day" on non cummulative basis, provided the consignment is cleared within 120 hrs. If the clearance is effected after 120 hrs (from the time of landing) demmurage will accrue for the entire period from the Actual time of arrival of flight. (4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels, applicable to domestic cargo. (5) All bills will be rounded off to the next fNR 5 as per rules. (6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/Kg and above. (7) For Consolidation TP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transhipment charges mentioned above. Demmurrage Charges will be applicable as per General Cargo tariff. (8) All charges above arc excluding Service Tax. Service Tax will be charged as per rules.

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HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14 (b) - Annual Tariff Proposal For Tariff Year 1 MYTP II

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

OUTBe (a) (b) (c) (d) (2) (a) (b) (c) (c)	MESTIC CARCO DUND CARGO TERMINAL STORAGE AND PROCESSING CHARGE [TSP] General cargo Special cargo (AVI) PERVDGR/VAL cargo Postal Dept. Mails DEMURRAGE STORAGE CHARGE (rate per kg per day beyond 24 hrs) General cargo Special cargo (AVI)	MINIMUM RATE in INR 100/AWB 200/AWB 200/AWB 232/Flight	0.65 2.05 2.05 0.75
OUTBe (a) (b) (c) (d) (2) (a) (b) (c) (c)	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] General cargo Special cargo (AVI) PERVIDUR/VAL cargo Postal Dept. Mails DEMURRAGE - STORAGE CHARGE (rate per kg per day beyond 24 hrs) General cargo Special cargo (AVI)	200/AWB 200/AWB 232/Flight	2.05 2.05 0.75
(a) b) c) d) 2 a) b) c)	TERMINAL. STORAGE AND PROCESSING CHARGE [TSP] General cargo Special cargo (AVI) PER/DGR/VAL cargo Postal Dept. Mails DEMURRAGE - STORAGE CHARGE (rate per kg per day beyond 24 lirs) General cargo Special cargo (AVI)	200/AWB 200/AWB 232/Flight	2.05 2.05 0.75
() a) b) c) d) 2 a) b) c) c)	General cargo Special cargo (AVI) PER/DGR/VAL cargo Postal Dept. Mails DEMURRAGE - STORAGE CHARGE (rate per kg per day beyond 24 hrs) General cargo Special cargo (AVI)	200/AWB 200/AWB 232/Flight	2.05 2.05 0.75
b) c) d) 2 a) b) c)	Special cargo (AVI) PER/DGR/VAL cargo Postal Dept. Mails DEMURRAGE - STORAGE CHARGE (rate per kg per day beyond 24 hrs) General cargo Special cargo (AVI)	200/AWB 200/AWB 232/Flight	2.05 2.05 0.75
() (d) (2) (a) (b) (c)	PER/DGR/VAL cargo Postal Dept. Mails DEMURRAGE - STORAGE CHARGE (rate per kg per day beyond 24 hrs) General cargo Special cargo (AVI)	200/AWB 232/Flight	2.05 0.75
d) 2 a) b) c)	Postal Dept. Mails DEMURRAGE - STORAGE CHARGE (rate per kg per day beyond 24 hrs) General cargo Special cargo (AVI)	232/Flight	0.75
2 a) b) c)	DEMURRAGE - STORAGE CHARGE (rate per kg per day beyond 24 hrs) General curpo Special cargo (AVI)		4: 200
a) b) c)	General cargo Special cargo (AVI)	125/AWB	
(b) (c)	Special cargo (AVI)	125/AWB	
()			0.65
- 10		200/AWB	2.05
	PFR/DGR/VAL cargo	200/AWB	2.05
\bigcirc 3	COURTER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	
() 5	RETURN CARGO CHARGE	100/AWB	[
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
(a)	2-5% variation	120/AWB	2 times of differential weight
() b)	More than 5% variation	120/AWB	5 times of differential weight
INBOU	ID CARGO		
() 1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
(a)	General cargo/Unaccompaned Baggage	125/AWB	1.10
() b)	Special cargo (AVI)	200/AWB	2.10
() c)	PER/DGR/VAL cargo	200/AWB	2.10
(d)	Postal Dept. Mails	348 / Flight	1.28
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a	General cargo	200/AWB	1.25
() b	Special cargo (AVI)	250/AWB	2.20
	PER/DGR/VAL cargo	250/AWB	2.20
\bigcirc 3	COURIER HANDLING CHARGE	125/AWB	1.20
b 1	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	



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HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14 (b) - Annual Tariff Proposal For Tariff Year 1 MYTP II

MAXIMUM CHARGES PAYABLE BY AIRLINES

	S.No.	Description of Service	Unit	Tariff Year 1 MINIMUM RATE in INR	RATE PER		
	-	THE TO STATE OF THE PROPERTY O		MINIMUM RATE in IND I	KALEFER		
	-		MATERIAL SAFE STREET,	MINIMOM REALE III INK	KG in INR		
	ALORIC	NATIONAL CARGO	(4-20年2月)	医内部的 医皮肤状态			
(E	3			2200 211			
	2	Unitization/Build-up/Palletization	Per Kg	338 Per flight	1.42 /		
(2	Courier /Mail Charges	Per Kg	338 Per flight	1.42		
	3	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 48 hrs.)					
(a)	General Export Cargo	Per Kg	175/AWB	2.00		
	b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/∧WB	4 02		
0-		X-Ray sercening charges	Per Kg	117/AWB	2.39		
IM	IPORT C	· · · · · · · · · · · · · · · · · · ·					
0		De-unitization/Break-down/De-Palletisation	Per K.g	338 Per flight	1.42		
`	2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)					
(1)	a)	General Export Cargo	Per Kg	175/∧WB	2 00		
	_b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	5 34		
(TR	TRANSHIPMENT CHARGES						
1	1	Franshipment charges-International to International					
O.	1	General Cargo	Per Kg	338 Per flight	2.12		
1	2	Transhipment charges-International to Domestic			1		
()		General Cargo	Per Kg	338 Per flight	2.12		
1117	DOMES	TIC CARGO	in the wast	Market Market	计图像数据		
(OU	TBOUNI	CARGO			Anna Calledge Mark		
	1 1	Unitization/Build-up/Palletization	Per Kg	259 Per flight	1 06		
	2 (Courier /Mail Charges	Per Kg	259 Per flight	111		
	4	K-Ray Screening Charge	Per K.g	129/AWB	1 64		
(INB	BOUND CA	ARGO					
	ı	De-unitization/Break-down/De-Palletisation	Per Kg	259 Per flight	1 06		
() L	2	Courier /Mail Charges	Per Kg	323 Per flight	1.11		
TRA	ANSHIP	MENT CHARGES					
()	1 0	Domestic to Domestic/International					
	0	General Cargo	Per Kg	155 Per flight	1.06		
	S	pecial Cargo		203 Per flight	111		

User agreements (Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.

3. The rates with each Airline are based on negotiations and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed such as Usage of equipment, credit period, indemnity/insurance, and other services necessary thought fit by the Airline.

