

फा.सं. ऐरा / 20010 / एम.वाई.टी.पी./एच.एम.ए.सी.पी.एल./सी.पी-दो/2016-17/ भाग दो
भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण
ऐरा भवन, प्रशासनिक कॉम्पलेक्स,
सफदरजंग एयरपोर्ट,
नई दिल्ली-110003

दिनांक : 18 अगस्त, 2017

विषय: राजीव गांधी अंतर्राष्ट्रीय हवाई अड्डा, हैदराबाद में ग्राउंड हैंडलिंग सेवाएं प्रदान करने हेतु मैसर्स हैदराबाद मेन्ज़ीस एयर कार्गो प्राईवेट लिमिटेड (एच.एम.ए.सी.पी.एल.) के संबंध में द्वितीय नियंत्रण अवधि के लिए बहुवर्ष प्रशुल्क प्रस्ताव (01.04.2016 से 31.03.2021)

उपर्युक्त विषय पर दिनांक 18.08.2017 का परामर्श पत्र सूचना एवं टिप्पणी के लिए संलग्न है।

भवदीय,

(वी. के. सचदेवा)
उप महा प्रबंधक (वित्त)

सेवा में,

सभी पणधारी



Airports Economic Regulatory Authority of India

TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL AND ANNUAL TARIFF PROPOSAL FOR THE SECOND CONTROL PERIOD W.E.F. 01.04.2016 TO 31.03.2021 IN RESPECT OF M/s HYDERABAD MENZIES AIR CARGO PVT LTD (HMACPL) FOR PROVIDING CARGO SERVICES AT RAJIV GANDHI INTERNATIONAL AIRPORT, HYDERABAD.

New Delhi: 18th August, 2017

**AERA Building
Administrative Complex
Safdarjung Airport
New Delhi-110003**

M/s Hyderabad Menzies Air Cargo Pvt Ltd (HMACPL) vide their letter dated 10.03.2016 submitted their Multi Year Tariff Proposal for the 2nd control period (01.04.2016 to 31.03.2021) and Annual Tariff Proposal for tariff year 1 (01.04. 2016 to 31.03.2017), for determination of Cargo handling charges at Rajiv Gandhi International Airport, Hyderabad. Following are the salient features of the proposal:

1	Name of the ISP	Hyderabad Menzies Air Cargo Pvt. Ltd.(HMACPL)
2	Service	Cargo Handling Service.
3	Airport	Rajiv Gandhi International Airport, Hyderabad
4	(i) Proposal under consideration (ii) Whether Justification for proposed increase in tariffs provided by HMACPL.	(i) a) MYTP for the 2 nd control period w.e.f. 01.04.2016 to 31.03.2021. (Annexure I) b) ATP for FY 2016-17. (Annexure I) (ii) No increase in tariffs sought for 2016-17.
5	Regulatory Approach in first control period.	The Authority adopted light touch approach as the service provided by M/s HMACPL is “material but not competitive”, but M/s HMACPL has entered into reasonable user agreements and user consultation process is in place and issued the Multi Year Tariff Order No. 10/2012-13 dated 20.06.2012. And accordingly tariff order was also issued for the 3 rd , 4 th and 5 th tariff year of the 1 st Control period(Annexure II).
6	Year of Last Revision of rates with % (+/-).	Tariff last revised for F Y. 2012-13 by increasing 6% of charges payable by Airlines vide AERA Order No. 10/2012-13 dated 20.06.2012.
7	(i) Tariff Comparison for HMACPL- Existing Rates Vs Proposed Rates. (ii) Tariff Comparison HMACPL vs. Competitors.	(i) HMACPL has submitted the comparative tariff (1 st Control period vs 2 nd Control period). However, on a review of the proposed tariffs for 2016-17, it is observed that following charges though suggested to be removed by ACAA and CHAAH, have not been removed by M/s HMACPL from their proposed tariff: (a) As per ACAA, merchant overtime charges to be deleted from both export and import tariff but the minimum merchant overtime rate is still part of the proposed tariff. (b) As per ACAA, transshipment documentation charges to be deleted from the import tariffs, but the same continues to be part of the proposed import tariff. (Annexure III & IV) (ii) No competition at Hyderabad for Cargo Service.
8	(i) Annual Compliance Statement for the 1 st control period with key parameters Revenue,	(i) Key parameters: (Annexure V)

<div>Expenditure, Operating Profit, CAPEX, PBT & PAT, Volume.</div> <div>(ii) Audited Balance Sheet for the FY.2015-16</div>	Rs crores						
	Sl #	Performance Report for the years	2011-12	2012-13	2013-14	2014-15	2015-16
	1	Total Revenue	59.54	73.73	66.65	75.80	87.19
	2	Total Expenditure	43.12	41.50	44.39	50.16	56.19
	3	Regulatory Operating Profit {(1)-(2)}	16.42	32.23	22.26	25.64	31.00
	4	Capital Expenditure	1.28	0.60	1.54	1.84	2.04
	5	Return on Average RAB	94%	206%	157%	188%	228%
	6	Profit before Tax (PBT)	16.42	32.23	22.26	25.64	31.00
	7	Profit after tax (PAT)	12.93	25.78	17.61	20.44	24.31
	8	Total Volume (MT)	0.0073	0.0076	0.0081	0.0093	0.0103
(ii) Audited financial Statement submitted by M/s HMA CPL (Annexure VI)							
9	Whether copy of User Agreements/Concession Agreement provided by HMA CPL.	Copy of latest user agreements has not been submitted.					
10	Evidence of Stakeholder Consultation done by HMA CPL with reference to their proposed MYTP-ATP submitted to AERA.	1. List of Stakeholders		As an evidence of stakeholder consultation, HMA CPL has provided letter from Air Cargo Agents Association of India (ACAAI) and Custom house agents association, Hyderabad (CHAAH) requesting for removal of AWB amendment charges, overtime charges and Minimum TSP charges from the tariff structure of ISP. But following was observed: (i) As per ACAAI, merchant overtime charges to be deleted from both export and import tariff but the minimum merchant overtime rate is still part of the proposed import tariff. (ii) As per ACAAI, transshipment documentation			
		2. Meeting Notice					
		3. Minutes of the meeting with the attendance sheet of the participants.					
		4. Comments of the Stakeholders					
		5. Redressal of stakeholder's concerns, if any,					

			<p>charges to be deleted from the import tariffs, but the same continues to be part of the proposed import tariff.</p> <p>(iii) CHAAH suggested M/s HMA CPL to have same minimum rate in both exports and imports tariff but the same has not been given effect to.</p>
11	Examination of the proposal as per the “Light Touch” approach parameters provided in the CGF guidelines, 2011.	Parameter	Status
		1. Materiality Index (MI)	Material (3.97%).
		2. Competition	<p>No.</p> <p>As per Form 1(b), HMA CPL stated that Blue Dart is also providing cargo handling services at Rajiv Gandhi International Airport, Hyderabad.</p> <p>HMA CPL also stated that Blue Dart is handling 21% of domestic cargo operations at Hyderabad.</p> <p>However, the service of Blue dart was not considered as a competition in MYTO for 1st control period because Blue dart was a competitor only for domestic business and 85% of Cargo revenue at RGI airport flows from international cargo.</p> <p>In view of the lack of competition for international cargo, the cargo facility at RGI airport has limited competition and hence falls under the category of ‘material but not competitive’.</p>
		3. Reasonableness of user agreements.	Though the user agreements have not been submitted by HMA CPL, as

			per the communication from Air Cargo Agents Association of India (ACAAI) and Customs House Agents' Association, Hyderabad (CHAAH) and MYTP submitted by HMA CPL, the concerns raised by the users have been partly addressed.
12	Remarks :	<p>i) GHIAL vide letter dated 09th March 2016, submitted that as per the concession agreement with Govt. of India the cargo handling services do not form part of regulated services. They further stated that without prejudice to the writ petition no. 22474/2014 pending before Hon'ble High Court at Hyderabad and as desired by AERA, they have authorized HMA CPL to file MYTP for 2nd control period.</p> <p>ii) In view of the lack of competition for international cargo, the cargo facility at RGI airport has limited competition and hence falls under the category of 'material but not competitive'.</p> <p>iii) Proposed investment during 2nd control period is Rs.24.3 crores.</p> <p>iv) The volume of cargo to be handled is projected to decline by 3%, 22%, 18% in 2017-18, 2018-19 & 2019-20 respectively but increase by 7% in 2020-21</p>	

2.1 As stipulated in Clause 3 of the guidelines, the Authority shall follow a three stage process for determining its approach to the regulation of regulated service-

- (i) 'Materiality' as per Clause 4 of the CGF Guidelines, 2011;
- (ii) 'Competition' as per Clause 5 of the CGF Guidelines, 2011; and
- (iii) Reasonability of User Agreement(s) as per Clause 6 of the CGF Guidelines, 2011.

2.2 The materiality index for service provided for Cargo facility at a major airport A shall be defined as:

$$\text{Materiality Index (MI}_C\text{) is= } \frac{\text{Cargo Volume at major airport A}}{\text{Total Cargo Volume at Major Airports}} \times 100$$

Where the MI_C, as calculated above is 2.5% or more at a major airport, the service is deemed 'material'.

2.3 As per clause 5.1 of the guidelines "*where regulated service is being provided at a major airport by two or more service provider(s), it shall be deemed*

‘competitive’ at that airport. If a regulated service is provided by less than two service provider(s) it shall be deemed not competitive.”

- 2.4 As per Clause 6 of the guidelines, 2011, the Authority shall consider the existing User Agreement(s) as reasonable provided that:
- (i) *“The Service Provider submits existing User Agreement(s) between the Service Provider and all the User(s) of the Regulated Service(s), clearly Indicating the tariff(s) that are agreed to between the Service Provider and the User(s) of the Regulated Service(s) and*
 - (ii) *The User(s) of the Regulated Service(s) have not raised any reasonable objections or concerns in regard to the existing User Agreement(s) which have not been appropriately addressed”.*
- 2.5 As per Clause 3.2 (ii) of the guidelines, 2011, wherever the regulated service provided is ‘material and not competitive’, but where the Authority is assured of the reasonableness of the User Agreement(s), the Authority shall determine Tariff(s) for service Provider (s) based on a ‘light touch approach’ for the duration of the control period, according to the provisions of chapter V. The guidelines also provide that the Authority may in its discretion consider such other additional evidence regarding reasonableness of competition, as it may deem fit.
- 2.6 In terms of Clause 7.3 & 7.4 of the Guidelines, the Authority shall upon due consideration of the MYTP and stakeholder consultations thereon make a MYTO for a Control Period. As per Clause 11.2, the ATP is required to be submitted in the manner and form provided in AI. 8.1 of Appendix I and should be supported by the following documents:
- 2.6.1 Form B and Form 14(b)
 - 2.6.2 Details of consultation with stakeholders
 - 2.6.3 Evidence of User Agreements clearly indicating the Tariff proposed by the Service Provider.

3 Examination

- 3.1 The service rendered by HMA CPL for providing cargo services at Rajiv Gandhi International Airport, Hyderabad is an “aeronautical service” in terms of section 2(a) of the Airports Economics Regulatory Authority of India Act, 2008 (Act) whereas under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.
- 3.2 The Materiality Index (MI) for Cargo services at Rajiv Gandhi International Airport, Hyderabad is 3.97% based on the cargo volume statistics for the FY 2014-15 and hence, is deemed as ‘material’.
- 3.3 With respect to competition, Blue dart is also operating in Rajiv Gandhi International Airport and is handling 21% of the domestic cargo at the Airport. But 85% of Cargo revenue at RGI Airport flows from international cargo. In view of lack of competition for international cargo, the cargo facility at RGI airport has limited competition and hence falls under the category of “not competitive”.
- 3.4 Air Cargo Agents Association of India (ACAAI) and Custom house agents association, Hyderabad (CHAAH) vide theirs letters dated 29th Feb 2016

requested for removal of AWB amendment charges, overtime charges and Minimum TSP charges from the tariff structure of ISP, but following charges are yet to be removed from the proposed tariff:

- 3.4.1 As per ACAAI, merchant overtime charges to be deleted from both export and import tariff but the minimum merchant overtime rate has been removed only from the proposed export tariff but is still part of the proposed import tariff.
- 3.4.2 As per ACAAI, transshipment documentation charges to be deleted from the import tariffs, but the same continues to be part of the proposed import tariff.
- 3.4.3 CHAAH suggested M/s HMA CPL to have same minimum rate in both exports and imports tariff but the same has not been given effect to.
- 3.5 As per the ACS for the 2nd control period submitted by HMA CPL, though revenue and cargo volume have increased, operating profit has mostly been stable as brought out in para 8 of the table.
- 3.6 HMA CPL in their Annual Tariff Proposal have submitted Form-B, Form 14(b) and proof of stakeholder consultation meeting along with the submission.
- 3.7 HMA CPL has provided the capex projections for the 2nd control period in Form F9 under the heads-Building, Office Furniture, Electrical Installations and Tools & Plant.

4 Proposal

The Authority after careful consideration of the MYTP for FY 2016-17 to FY 2020-21 and ATP for FY 2016-17 makes the following proposal for stakeholder consultation:

- 4.1 Cargo Service being provided by Hyderabad Menzies Air Cargo Pvt Ltd (HMA CPL) at Rajiv Gandhi International Airport, Hyderabad is “Material but not competitive”. But M/s HMA CPL has a stakeholder consultation process in place and the concerns raised by the stakeholders (ACAAI & CHAAH) has been partly addressed. Therefore the Authority proposes to adopt ‘Light Touch Approach’ for determination of tariffs for the 2nd control period w.e.f. 01.04.2016 to 31.03.2021.
- 4.2 Allow HMA CPL to continue the levy of tariff prevailing on 31.03.2016 for the FY 2016-17.
- 4.3 Consider the Annual Tariff Proposal submitted by HMA CPL for FY 2016-17 as per the tariff card for determination of tariff for FY 2017-18. (**Annexure VII**). No increase is proposed for the FY 2017-18. The tariff proposed in the tariff card for FY 2017-18 is same as the tariff prevailing on 31.03.2016.
- 4.4 The Authority will review the financial performance and other parameters of M/s HMA CPL before determining the tariffs for the remaining period of the 2nd Control Period i.e FY.2018-19 to FY. 2020-21.
- 4.5 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a

meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, latest by **8th, September, 2017** at the following address:

**Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003.**

Email: puja.jindal@nic.in

**Tel: 011-24695042
Fax: 011-24695039**

**S. Machendranathan
Chairperson**

Hyderabad Menzies Air Cargo Pvt. Ltd.



To,

The Secretary
Airport Economic Regulatory Authority of India (AERA)
AERA Building, Administrative Complex,
Safdarjung Airport,
New Delhi – 110 003

Dear Sir,

Subject: Tariff submission in respect of Aeronautical Services provided by Airport Operators, providers of Cargo, Ground Handling and Supply of Fuel at the Major Airports for the 2nd Control Period.

Reference: Your letter File No. AERA/20019/CGF-G/2010-11/Vol-VI/8662-93 dated 28th January, 2016 and AERA/20019/CGF-G/2010-11/Vol-VI/8817 dated 25th February, 2016

With subject and reference to the above, we are hereby submitting our Annual Tariff Proposal for the Financial Year 2016-17 in the required format along with the necessary declaration form in respect of the Multi Year Tariff Proposal, 2nd Control Period.

We would like to inform the Authority that the Company has conducted due stakeholder consultation meetings with the relevant trade associations namely Air Cargo Agents Association of India (ACAAI), Customs House Agents Association Hyderabad (CHAAH) and Domestic Air Cargo Agents Association of India (DACAAI) with regard to maintaining the existing tariff towards cargo handling charges at Hyderabad Airport.

Based on their respective inputs, we are making the following changes to our existing tariff as under:-

1. We are removing the AIR WAYBILL AMENDMENT CHARGE of INR 100/AWB for International Cargo (both export and import cargo) as per ACAAI and CHAAH requests.
2. We are removing the MERCHANT OVERTIME CHARGE (beyond Customs working hours) for International Cargo (Export Cargo) since Customs 24 x 7 working is now available for all Export shipments as per ACAAI and CHAAH requests.

6 3

3. We are reducing the Minimum TSP Charge for Import Cargo (General Cargo) to INR 120 per AWB to be in line with the Minimum TSP Charge for Export Cargo (General Cargo) as per CHAAH request.


All other charges as per our existing tariff will remain unchanged and copies of correspondences exchanged with the above trade associations have been separately enclosed along with the other documents submitted for the MYTP 2nd Control Period for your reference.

Thanking you.

Yours sincerely,

for Hyderabad Menzies Air Cargo Pvt. Ltd.,




Ravinder Bolangdy
Chief Executive Officer

Place: Hyderabad

Date: 10th March, 2016

F.No. AERA/20010/MYTP-Menzies/C/HIAL/2011-12/Vol-II

Airports Economic Regulatory Authority of India

Order No. 10/2012-13

AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi - 110 003

Date of Order: 20th June, 2012

Date of Issue: 06th July, 2012

In the matter of Multi Year Tariff Proposal for 1st Control Period and the Annual Tariff Proposals for the first and second tariff year submitted by Hyderabad Menzies Air Cargo Pvt. Ltd. for providing Cargo Services at Rajiv Gandhi International Airport, Shamshabad Hyderabad.

M/s Hyderabad Menzies Air Cargo Pvt. Ltd. (HMACPL) submitted their Multi Year Tariff Proposal (MYTP) for the 1st Control period, starting w.e.f 01.04.2011, vide their proposal dated 29.04.2011 and subsequent submissions made on 10.11.2011 and 01.03.2012, in respect of the cargo services being rendered by them at Rajiv Gandhi International Airport, Shamshabad, Hyderabad. HMACPL also submitted their Annual Tariff Proposal (ATP) for the first tariff year (FY 2011-12) and second tariff year (FY 2012-13), w.e.f. 01.04.2011 and 01.04.2012 respectively, vide their submissions dated 01.03.2012. HMACPL is a joint venture company formed by GMR Hyderabad International Airport Ltd. and Menzies Aviation Cargo (Hyderabad) Limited (a 100% owned subsidiary of Menzies Aviation Plc., UK.) with a shareholding ratio of 51:49 respectively. HMACPL has been carrying out cargo operations at RGI Airport, Hyderabad since 23rd March, 2008.

2.1 As per the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariffs for services provided for Cargo Facility, Ground Handling and Supply of Fuel to Aircraft) Guidelines, 2011 (i.e., the Guidelines) in respect of the regulated service(s) provided for cargo facility at the major airports, the Authority considers that materiality of the service is linked to the cargo volume at the major airport. The materiality shall be assessed based on cargo volume in MT at the major airport as a percentage of cargo volume in MT at all major airports, in terms of Clause 4.3 of the Guidelines. The percentage share of cargo volume for RGI Airport, Hyderabad is 3.4% (as per the AAI traffic statistics for the year 2010-11) which is greater than 2.5% Materiality Index fixed for the subject service. Hence the service is deemed 'material'.

2.2 As per the Guidelines, where a Regulated Service is being provided at a major airport by two or more Service Provider(s), it shall be deemed "competitive" at that airport and if such service is provided by less than two Service Provider(s), it shall be deemed "not competitive". The Guidelines provide that the Authority may in its



discretion consider such other additional evidence regarding reasonableness of competition, as it may deem fit and the determination of number of Service Provider(s) at a major airport shall include the Airport Operator, if the Airport Operator is also providing Regulated Service(s) at that major airport.

2.3 HMA CPL, in Form F1 (b) on the Competition Assessment, mentioned M/s Blue Dart as their competitor and submitted that Blue Dart carries 27% of domestic cargo at Hyderabad Airport and is able to give competition for domestic cargo. M/s HMA CPL also mentioned, in their submission, that volume-wise the domestic and international air cargo business at Hyderabad Airport was divided in the ratio of 40:60; whereas revenue-wise international business volume contributes almost 85% of the total cargo revenue.

2.4 In view of the lack of competition for international cargo, which contributes almost 85% of total cargo revenue at RGI Airport, Hyderabad, as per submission by M/s HMA CPL, the cargo facility at RGI Airport, Hyderabad appeared to have limited competition and hence the instant case falls under the category 'material but not competitive.'

3.1 As per the Guidelines, based on the assessment of materiality and competition, when such regulated service is deemed "material but not competitive", the Authority shall then assess the reasonableness of existing User Agreement(s). Where the Authority is assured of the reasonableness of the existing User Agreement(s), the Authority shall determine Tariff(s) for the service providers based on a light touch approach.

3.2 Regarding Reasonableness of User Agreement(s), Clause 6 of the Guideline provides that the Authority shall consider the existing User Agreement(s) as reasonable provided that:

"2.8.1 The service provider submits existing User Agreement(s) between the Service Provider and all the User(s) of the Regulated Service(s), clearly indicating the tariff(s) that are agreed to between the Service Provider and the User(s) of the Regulated Service(s), and

2.8.2 The User(s) of the Regulated Service(s) have not raised any reasonable objections or concerns in regard to the existing User Agreement(s), which have not been appropriately addressed.

Provided that the Authority may in its discretion consider such other additional evidence regarding reasonableness of User Agreement(s) as it may deem fit."

3.3 Regarding User Agreement(s) and consultation process, HMA CPL submitted copies of agreements with 17 airlines. The agreements with the airlines contain schedule of rates, which are generally similar and also submitted copies of documents relating to user consultation process with the domestic and foreign airlines. HMA CPL submitted that tariff was determined in consultation with ACCAI and submitted copies of correspondence with ACCAI.



3.4 As per the Guidelines, the Authority may, in its discretion, consider such other additional evidence regarding reasonableness of User Agreement(s) as it may deem fit. In this regard, the Authority observed that HMA CPL is the only cargo facility service provider. But, it has entered into user agreements - which contain specific charges and hence are apparently reasonable. Also, HMA CPL provided evidence regarding user consultation with the trade members with reference to fixing of charges like TSP etc., which had been altered or reduced on specific user requests.

4. Taking into consideration the submissions made by HMA CPL and the above observations, the Authority vide Consultation Paper No. 03/2012-13 dated 30.04.2012, proposed the following for stakeholder consultation:

- “(i) The service for Cargo facility being provided by HMA CPL at Rajiv Gandhi International Airport, Hyderabad is “material but not competitive”. However, HMA CPL has entered into reasonable user agreements and user consultation process is in place. In view of the same, the Authority tentatively decided to adopt light touch approach for determination of tariff for the 1st Control period w.e.f. 01.04.2011.
- (ii) The charges proposed by HMA CPL as part of its Annual Tariff Proposal may be approved w.e.f. 01.04.2011 for first tariff year (2011-12) and w.e.f. 01.04.2012 for second tariff year (2012-13) respectively or from such other prospective date as the Authority may finally decide.”

5.1 Following entities/stakeholders furnished their comments in response to the Consultation paper 03/2012-13 issued by the Authority:-

- (i) GMR Hyderabad International Airport Ltd.(GHIAL)
- (ii) Air Cargo Agents Association of India.(ACCAI)
- (iii) Customs House Agents Association.(CHAA)
- (iv) Board of Airlines Representative-Cargo Sub Committee(BAR-C)
- (v) Airports Authority of India(AAI)

5.2 The comments of the stakeholders are summarised as follows:

- i. **GMR Hyderabad International Airport Ltd. :** HIAL supported the findings of the Authority to adopt light touch approach for Cargo Service provider since the evidence of reasonableness of user agreements duly supported by the user consultation have been produced. In their view, the Authority's assessment and adoption of light touch approach is a step in the right direction and will go on to encourage more competition in the segment and make the sector more healthy and responsive.
- ii. **Air Cargo Agents Association of India (ACAAI):** ACAAI submitted that HMA CPL has committed that they would not increase the tariff till April-2013, and therefore, ACAAI assumes that the present consultation paper available on the website of AERA is for next financial year. Further,



ACAAI suggested that AERA may circulate the proposal to users of HMA CPL, seek their views, call for a joint meeting before any revision is accepted.

- iii. **Customs House Agents Association (CHAA):** CHAA endorsed the views of ACAAI vide email dated 15.05.2012.
- iv. **Board of Airlines Representative-Cargo Sub committee (BAR-C):** BAR-(C) vide email dated 16.05.2012, stated that rate increase proposals forwarded by HMA CPL also covers an increase in charges borne by airline customers-like build up, break down and X-ray screening charges and the proposed increase in these charges have been compiled and proposed without consultation or agreement with Airline customers. Further, BAR-C stated that in the submission made by HMA CPL, HMA CPL had only provided a document related to their agreement with the agents/ACAAI on TSP charges and since the same had not been discussed/ agreed with airline customers no document to this effect has been submitted. Since these charges were billed to airline customers and the increase directly impacts the operational cost of their services, BAR would request that these charges be deferred till a common agreement between HMA CPL and airline customers was reached.
- v. **Airports Authority of India:** AAI have vide their letter No. ED/CARGO/1351/17/2012/601 dated 01.06.2012 stated that the cargo facility being provided by M/s HMA CPL at Rajiv Gandhi International Airport, Hyderabad is "material but not competitive", however, M/s HMA CPL has entered into reasonable user agreements and user consultation process is in place. The decision of Authority to adopt light touch approach for determination of tariff for the first control period w.e.f. 01.04.2011 seems to be in order. Apart from this, AAI had no other comments to offer.
- vi. HMA CPL in their response to the Consultation Paper vide letter No. Nil dated 14.05.2012 expressed appreciation to the Authority for the detailed understanding of their MYTP submissions and for placing the proposal before stakeholders for consultation. HMA CPL briefly touched on the competitive scenario at the Hyderabad airport (comparing their service with Blue Dart that Handles 27% of the Domestic Cargo); the agreements and one to one negotiations with their airlines and Cargo agents associations like ACAAI and DCAAI and the user consultation process put in place by them. They requested the Authority's approval of the proposal under the light touch approach and approval of the charges for the first and second tariff year of the control period.

5.3 The comments received from ACAAI, BAR-C and CHAA were forwarded to HMA CPL for their comments/views on the stakeholder observations. HMA CPL vide their letter no. NIL dated 01.06.2012 commented on the stakeholder responses as follows:



Stakeholder Response	HMACPL Comments
<p>Air Cargo Agents Association of India (ACAAI)_ has raised two points:</p> <ul style="list-style-type: none"> • Need a confirmation/clarification that HMACPL shall not increase the TSP and storage rates during 2012-13. • Joint meeting should be called before any revision in rates is accepted by AERA. <p>Customs House Agents Association_ has also agreed with the opinion of ACCAI.</p>	<p>Although increase in rates for TSP and storage was agreed with ACAAI and CHA Association in April, 2011, while filing for Annual Tariff Plan for Tariff Year 2011-12 and 2012-13, they have not proposed any rate increase. For the ATP for the year beginning 1st April, 2013, in case HMACPL intends to revise the rates of TSP and storage charges, they will call for a consultation meeting, as done in the past, with trade bodies before implementing any revision.</p>
<p>Chairman, Board of Airline Representative-Cargo Subcommittee for AP has raised the concern that rates proposed for Airline cargo unitization, de-unitization and X-ray screening has not been discussed with them. They have also mentioned that the increase should be deferred till a common agreement between HMACPL and airline customers is reached.</p>	<p>The rates with airline differ from customer to customer and are negotiated on one to one basis depending on the volumes and services offered. The rates referred in the ATP filed with AERA are maximum rates contracted with any customer and shall only define the upper limit. We would not like to have a common agreement with all airline customers through BAR and propose to follow the existing process of one-to-one negotiation. Unlike TSP tariff, which is charged for providing similar services to all forwarders, in the case of Airline customers, the service scope, volumes handled and service expectation varies from customer to customer. Thus as a standard industry practice (also followed internationally) one-to-one negotiations and agreements (including tariff) is concluded on an individual basis with each Airline customer.</p>

6. Meanwhile, ACAAI vide their letter no. ACAAI/AERA-14/19/2012 dated 28.05.2012 made an additional submission on the Consultation Paper, wherein they stated that there should be two components for any tariff revision and both should be dependent upon:

- (i). A comprehensive proposal by the terminal operators seeking revision that should include investments, expected returns, resultant improvements in the efficiency levels of service, etc. and



- (ii). Conditionalities, performance standard, benchmarking of activities that the terminal operator is mandated to meet in their operations.

7. The Authority noted the above comments/views of stakeholders and response of HMA CPL to the same and observed that:-

7.1 AAI and GMR HIAL have agreed with the Authority's proposal to adopt a light touch approach for the first control period in respect of the cargo facility being provided by M/s Hyderabad Menzies Air Cargo Private Limited (HMA CPL) at Rajiv Gandhi International Airport, Hyderabad for determination of tariff for the first control period w.e.f 01.04.2011.

7.2 The concerns of ACAAI and CHAA were to seek confirmation that HMA CPL does not increase the rates till 31.03.2013, which has been confirmed by HMA CPL that they are not proposing to increase any charges for 2012-13. Further, for any revision in charges w.e.f. 01.04.2013, a consultation meeting with the trade would be held before such implementation.

7.3 As regards the concerns raised by BAR-C, HMA CPL have clarified the same that the rates with airline differ from customer to customer and are negotiated on one to one basis depending on the volumes and services offered. The rates referred in the ATP filed with AERA are maximum rates contracted with any customer and shall only define the upper limit and that they would not like to have a common agreement with all airline customers through BAR and propose to follow the existing process of one-to-one negotiation. Unlike TSP tariff, which is charged for providing similar services to all forwarders, in the case of Airline customers, the service scope, volumes handled and service expectation varies from customer to customer. Thus as a standard industry practice (also followed internationally) one-to-one negotiations and agreements (including tariff) is concluded on an individual basis with each Airline customer.

7.4 Further, the Authority also noted the additional issues raised by ACAAI and observed that these had been duly dealt with by the Authority during the process of stakeholder consultation process undertaken for finalization of the Guidelines. Further, these Guidelines issued by the Authority require the ISP(s) to submit proposal containing the capital investments proposed, returns etc. Further regarding the quality of service, the Authority has, vide its Order No. 5/2010-11 dated 02.08.2011, considered that there are significant interdependencies between activities performed by multiple parties at air cargo facilities, including aspects like dwell time, quality of service and information requirement. In such a scenario, it may not be possible to attribute objective or subjective quality of service indicators solely to cargo facility operators and consider linkage of service quality performance to tariff determination process. However, the Authority is conscious of the need to evolve the systems/procedures for monitoring performance standards and is minded to direct further analysis on the issue if deemed necessary during the first regulatory cycle. Further, the Authority had also stated in the said Order 5/2010-11, that it shall monitor the relevant performance standards in respect of the regulated services as may be set by the Central Government or any authority authorized by it in this behalf.



8. Upon careful consideration of material available on record, submissions made by the stakeholders and clarifications furnished by HMA CPL, the Authority approved the Multi Year Tariff Proposal and the Annual Tariff Proposal for the first and second year of the control period.

ORDER:

9. In exercise of the powers conferred by Section 13(1)(a) of the Act, The Authority hereby orders that:

- (i) The service for cargo facility being provided by M/s Hyderabad Menzies Air Cargo Private Limited at Rajiv Gandhi International Airport, Hyderabad is "material but not competitive". However, as Hyderabad Menzies Air Cargo Private Limited has entered into reasonable user agreements and user consultation process is in place, the Authority will adopt a "Light Touch Approach" for determination of tariff for the first five year control period w.e.f. 01.04.2011.
- (ii) The charges for cargo services provided by M/s Hyderabad Menzies Air Cargo Private Limited at Rajiv Gandhi International Airport, Hyderabad, w.e.f 01.04.2011 for the first tariff year (FY 2011-12) and w.e.f 01.04.2012 for the second tariff year (FY 2012-13), are determined as placed at Annexure-I and Annexure-II, respectively.
- (iii) Tariff proposed as above will be maximum and demurrage free period shall be as per Government Orders issued from time to time.

**By the Order of and in the
Name of the Authority**


**(Capt. Kapil Chaudhary)
Secretary**

To

**Hyderabad Menzies Air Cargo Pvt. Limited,
Rajiv Gandhi International Airport,
Shamshabad,
Ranga Reddy Dist.,
Andhra Pradesh – 500 409
(Through: Shri Prashant Nimgade, VP-Finance)**



Annexure - I

HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 1
MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	Description of Service	Unit	FY 2011-12 Tariff Year 1	
A) INTERNATIONAL CARGO			Minimum Rate in INR	Rate per Kg in INR
EXPORT CARGO				
1	Unitization/Build-up/Palletization	Per Kg	319 per flight	1.34
2	Courier/Mail Charges	Per Kg	319 per flight	1.34
3	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond *demurrage free period)			
a)	General Export Cargo	Per Kg	165/AWB	1.89
b)	Valuable/Perishable/ Hazardous Cargo/ Live Animals etc.	Per Kg	286/AWB	3.79
4	X-Ray screening charges	Per Kg	110/AWB	2.25
IMPORT CARGO				
1	De-unitization/Break-down/De-Palletisation	Per Kg	319 per flight	1.34
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day)			
a)	General Export Cargo	Per Kg	165/AWB	1.89
b)	Valuable/Perishable/ Hazardous Cargo/ Live Animals etc.	Per Kg	319/AWB	5.04
TRANSHIPMENT CHARGES				
1	Transshipment charges-International to International General Cargo	Per Kg	319 per flight	2.00
2	Transshipment charges-International to Domestic General Cargo	Per Kg	319 per flight	2.00
B) DOMESTIC CARGO				
OUTBOUND CARGO				
1	Unitization/ Build-up/Palletization	Per Kg	244 per flight	1
2	Courier/Mail Charges	Per Kg	244 per flight	1.05
3	X-Ray screening charges	Per Kg	122/AWB	1.55
INBOUND CARGO				
1	De-unitization/Break-down/De-Palletisation	Per Kg	244 per flight	1
2	Courier/Mail Charges	Per Kg	305 per flight	1.05
TRANSHIPMENT CHARGES				
1	Domestic to Domestic/International General Cargo	Per Kg	146 per flight	1.00
	Special Cargo		286 per flight	1.05



1. User Agreements (Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.
2. The rates with each Airline are based on negotiation and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed such as Usage of equipment, credit period, indemnity/insurance, and other service necessary thought fit by the Airline.



HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 1
MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.No.	LIST OF CHARGES	FY 2011-12 Tariff Year 1	
		Minimum Rate in INR	Rate per Kg in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE[TSP]		
a)	General Cargo	100/AWB	0.65
b)	Special Cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	221/Flight	0.71
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond *demurrage free period)		
a)	General Cargo	125/AWB	0.65
b)	Special Cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	
5	RETURN CARGO CHARGE	100/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
INBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE[TSP]		
a)	General Cargo/Unaccompanied Baggage	125/AWB	1.10
b)	Special Cargo (AVI)	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept. Mails	331/Flight	1.22
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond *demurrage free period)		
a)	General Cargo	200/AWB	1.25
b)	Special Cargo (AVI)	250/AWB	2.20
c)	PER/DGR/VAL cargo	250/AWB	2.20
3	COURIER HANDLING CHARGE	125/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	



HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 1

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.	LIST OF CHARGES	FY 2011-12 Tariff Year 1	
		Minimum rate in INR	Rate per Kg in INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE[TSP] – (per Shipping Bill)		
a)	General Cargo	120/AWB	1.00
b)	Special Cargo (AVI)	200/AWB	1.40
c)	PER/DGRVAL cargo	230/AWB	2.43
d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65
e)	Meat Products	200/AWB	1.10
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day)		
a)	General Cargo	200/AWB	1.00
b)	Special Cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	250/AWB	2.43
3	COURIER HANDLING CHARGE	120/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- Per Package	
5	RETURN CARGO CHARGE	500/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
8	Bonded trucking (loading charge)	120/AWB	1.00
9	Merchant Overtime Charge (beyond customs working hours)	55/-per Shipping Bill	
	VAL cargo	1000/- per AWB	
IMPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] – (per Bill of Entry)		
a)	General Cargo	200	4.75
b)	Special Cargo (AVI)	200	8.89
c)	PER/DGR/VAL cargo	250	9.50
3	DEMURRAGE/STORAGE CHARGE (rate per kg per 24 hours)		
a)	General Cargo/Unaccompanied baggage	Overall minimum 295/BoE	
i)	From Actual Time of Arrival of flight (ATA) upto *demurrage free period	No charges	No charges



S.No.	LIST OF CHARGES	FY 2011-12 Tariff Year 1	
		Minimum rate in INR	Rate per Kg in INR
ii)	Cargo cleared between *demurrage free period and 120 hours		1.30
iii)	Cargo cleared between 120 hours and 720 hours		2.60
iv)	Cargo cleared beyond 720 hours		3.90
b)	Special Cargo (AVI)	Overall minimum 580/BoE	
i)	Flight Actual Time of Arrival (ATA) upto *demurrage free period	No charges	No charges
ii)	Cargo cleared between *demurrage free period and 120 hours		2.60
iii)	Cargo cleared between 120 hours and 720 hours		5.20
iv)	Cargo cleared after 720 hours		7.80
c	PER/DGR/VAL cargo	Overall minimum 1160/BoE	
i)	Flight Actual Time of Arrival (ATA) plus *demurrage free period	No charges	No charges
ii)	Cargo cleared between *demurrage free period and 120 hours		5.20
iii)	Cargo cleared between 120 hours and 720 hours		10.40
iv)	Cargo cleared after 720 hours		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90
5	AIR WAYBILL AMENDMENT CHARGE	100/ AWB	
6	TRANSHIPMENT CHARGE – International to Domestic		
a	General Cargo	125	1.80
b	PER/DGR/VAL /AVI cargo	235	1.80
	Documentation Charges	100/AWB	
7	MERCHANT OVERTIME CHARGE (beyond customs working hours)		
a	General Cargo	215/- per Bill of Entry	
b	VAL cargo	1000/- per AWB	
8	Bonded trucking (Breakdown/unloading)	200	0.65
9	PACKING/REPACKING/STRAPPING CHARGE	5/- Per package	

Note: Applicable for international and domestic handling

- (1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.
- (2) The charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher.
- (3) **Free period:**
Demurrage fees will be chargeable after free period as per tariff given.



*Demurrage free period shall be as per Government Orders issued and applicable from time to time.

- (4) 50% of the General Cargo Charges will be applicable to Newspaper (Daily) TV Reels, applicable to domestic cargo.
- (5) All bills will be rounded off to the next INR 5 as per rules.
- (6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 100/Kg and above.
- (7) For Consolidation TP Cargo – TSP Charges will be levied to all types of cargo, in addition to Transshipment charges mentioned above. Demurrage charges will be applicable as per General Cargo tariff.
- (8) All charges above are excluding Service Tax. Service Tax will be charged as per rules.



Annexure - II

HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 2
MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	Description of Services	Unit	FY 2012-13 Tariff Year 2	
			Minimum Rate in INR	Rate per Kg in INR
A)INTERNATIOAL CARGO				
EXPORT CARGO				
1	Unitization/Build- up/Palletization	Per kg	338Per flight	1.42
2	Courier/ Mail Charges	Per kg	338Per flight	1.42
3	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond applicable *demurrage free period)			
a)	General Export Cargo	Per kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per kg	303/AWB	4.02
4	X-Ray screening charges	Per kg	117/AWB	2.39
IMPORT CARGO				
1	De-unitization/Break-down/De-Palletization	Per kg	338 Per flight	1.42
2	DEMURRAGE/STORAGE CHARGE (rate per kg day)			
a)	General Export Cargo	Per kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per kg	338/AWB	5.34
TRANSHIPMENT CHARGES				
1	Transshipment charges- International to International General Cargo	Per kg	338 Per flight	2.12
2	Transshipment charges- International to Domestic General Cargo	Per kg	338 Per flight	2.12
B) DOMESTIC CARGO				
OUTBOUND CARGO				
1	Unitization/Build-up/Palletization	Per kg	259Per flight	1.06
2	Courier /Mail Charges	Per kg	259 Per flight	1.11
4	X-Ray Screening Charge	Per kg	129/AWB	1.64
INBOUND CARGO				
1	De-unitization/Break-down/De-Palletization	Per kg	259Per flight	1.06
2	Courier /Mail Charges	Per kg	323 Per flight	1.11



TRANSHIPMENT CHARGES				
1	Domestic to Domestic/ International	Per kg		
	General Cargo		155Per flight	1.06
	Special Cargo		203 Per flight	1.11

1. User agreements (Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.
2. The rates with each Airline are based on negotiations and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed such as Usages of equipment, credit period, indemnity/insurance, and other services necessary thought fit by the Airline.



HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 2
MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.No.	LIST OF CHARGES	FY 2012-13 Tariff Year 2	
		Minimum Rate in INR	Rate per Kg in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	100/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	232/flight	0.75
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	125/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	
5	RETURN CARGO CHARGE	100/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
INBOUND CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept. Mails	348/Flight	1.28
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond *demurrage free period)		
a)	General cargo	200/AWB	1.25
b)	Special cargo (AVI)	250/AWB	2.20
c)	PER/DGR/VAL cargo	250/AWB	2.20
3	COURIER HANDLING CHARGE	125/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	



HYDERABAD MENZIES AIR CARGO PVT. LTD.

Form F14(b) - Annual Tariff Proposal For Tariff Year 2

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.	LIST OF CHARGES	FY 2012-13 Tariff Year 2	
		Minimum Rate in INR	Rate per Kg in INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] –(per Shipping Bill)		
a)	General Cargo	120/AWB	1.00
b)	Special Cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	230/AWB	2.43
d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65
e)	Meat Products	200/AWB	1.10
2	DEMURRAGE/ STORAGE CHARGE (rate per kg per day beyond *demurrage free period)		
a)	General Cargo	200/AWB	1.00
b)	Special Cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	250/AWB	2.43
3	COURIER HANDLING CHARGE	120/AWB	1.20
4	PACKING/REPACKING/ STRAPPING CHARGE	5/-Per package	
5	RETURN CARGO CHARGE	500/AWB	
6	AIRWAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
8	Bonded trucking (loading charge)	120/AWB	1.00
9	MERCHANT OVERTIME CHARGE (beyond customs working hours)	55/-per Shipping Bill	
	VAL cargo	1000/- per AWB	
IMPORT CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]- (per Bill of Entry)		
a)	General cargo/ Unaccompanied Baggage	200	4.75
b)	Special Cargo (AVI)	200	8.89
c)	PER/DGR/VAL cargo	250	9.50
3	DEMURRAGE/ STORAGE CHARGE (rate per kg beyond *demurrage free period)		



S.No.	LIST OF CHARGES	FY 2012-13 Tariff Year 2	
		Minimum Rate in INR	Rate per Kg in INR
a)	General cargo /Unaccompanied baggage	Overall minimum 295/BoE	
i)	From Actual Time of Arrival of flight (ATA) upto *demurrage free period.	No charges.	No charges
ii)	Cargo cleared between *demurrage free period and 120 hrs		1.30
iii)	Cargo cleared between 120hrs and 720 hrs		2.60
iv)	Cargo cleared after 720 hrs		3.90
b)	Special cargo (AVI)	Overall minimum 580/ BoE	
i)	Flight Actual Time of Arrival (ATA) plus *demurrage free period	No charges	No charges
ii)	Cargo cleared between *demurrage free period and 120 hrs		2.60
iii)	Cargo cleared between 120hrs and 720 hrs		5.20
iv)	Cargo cleared after 720 hrs		7.80
c)	PER/DGR/VAL cargo	Overall minimum 1160/ BoE	
i)	Flight Actual Time of Arrival (ATA) plus *demurrage free period	No charges	No charges
ii)	Cargo cleared between *demurrage free period and 120 hrs		5.20
iii)	Cargo cleared between 120hrs and 720 hrs		10.40
iv)	Cargo cleared after 720 hrs		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90
5	AIRWAYBILLAMENDMENT CHARGE	100/per AWB	
6	TRANSHIPMENT CHARGE- International to Domestic		
a	General cargo	125	1.80
b	PER/DGR/VAL cargo	235	1.80
	Documentation Charges	100/AWB	
7	MERCHANT OVERTIME CHARGE (beyond customs working hrs)		
a	General cargo	215/-per Bill of Entry	
b	VAL cargo	1000/- per AWB	
8	Bonded trucking (Breakdown/ uploading)	200	0.65
9	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	

Note: Applicable for international and domestic handling

- (1) Consignments of Human Remains, Coffins, including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.



- (2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges whichever is higher.
- (3) **Free period:**
Demurrage fees will be chargeable after free period as per tariff given
*Demurrage free period shall be as per Government Orders issued and applicable from time to time
- (4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels, applicable to domestic cargo.
- (5) All bills will be rounded off to the next INR 5 as per rules
- (6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/ kg and above.
- (7) For Consolidation TP Cargo- TSP Charges will be levied to all types of Cargo, in addition to Transshipment charges mentioned above. Demurrage Charges will be applicable as per General Cargo tariff.
- (8) All charges above are excluding Service Tax. Service Tax will be charged as per rules.



[F.No. AERA/20010/MYTP/Menzies/Cargo/HIAL/2011-2012 /Vol-I]

Airports Economic Regulatory Authority of India

Order No. 24/2013-14

AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi -110003

Date of Order: 17th June, 2013

Date of Issue: 04th July, 2013

In the matter of Annual Tariff Proposal submitted by Hyderabad Menzies Air Cargo Pvt. Ltd for Third Tariff Year of the first control period for providing Cargo Facility at Rajiv Gandhi International Airport, Shamshabad, Hyderabad.

Hyderabad Menzies Air Cargo Pvt. Ltd (HMACPL) had submitted their Multi Year Tariff Proposal (MYTP) along with Annual Tariff Proposal (ATP) for first and second tariff year of first control period commencing 01.04.2011 in respect of the tariff for Cargo Facility at Rajiv Gandhi International Airport, Shamshabad, Hyderabad. The Authority considered the submissions made by HMACPL and issued a Consultation Paper No. 03/2012-13 dated 30.04.2012 for Stakeholder Consultation. Pursuant to the stakeholder(s) Consultation, the Authority issued a Multi-Year Tariff Order (MYTO) /Annual Tariff Order No. 10/2012-13, dated 06.07.2012, as under:

- (a) "The service for cargo facility being provided by M/s Hyderabad Menzies Air Cargo Private Limited at Rajiv Gandhi International Airport, Hyderabad is "material but not competitive". However, as Hyderabad Menzies Air Cargo Private Limited has entered into reasonable user agreements and user consultation process is in place, the Authority will adopt a "Light Touch Approach" for determination of tariff for the first control period w.e.f. 01.04.2011.
- (b) The charges for cargo services provided by M/s Hyderabad Menzies Air Cargo Private Limited at Rajiv Gandhi International Airport, Hyderabad, w.e.f. 01.04.2011 for the first tariff year (FY 2011-12) and w.e.f 01.04.2012 for the second tariff year (FY-2012-13), are determined.
- (c) Tariff proposed as above will be maximum and demurrage free period shall be as per Government Orders issued from time to time".

2. Thereafter, HMACPL, vide its letter no. Nil dated 29.03.2013, submitted the Annual Tariff Proposal (ATP) for the third tariff year (01.04.2013 - 31.03.2014) of the



First Control Period for the cargo facility services provided at Rajiv Gandhi International Airport, Shamshabad, Hyderabad for the consideration of the Authority.

3. The Authority considered these submissions made by HMA CPL and issued Consultation Paper No. 6/2013-14 on 09.05.2013 with 14 days response time i.e by 23.05.2013 for Stakeholder(s) comments.

4. In response to the proposal contained in the Consultation paper, HIAL vide letters dated 21.05.2013 and 23.05.2013 supported the proposal and have requested the Authority to approve the charges as proposed by HMA CPL.

ORDER

5. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airport Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) The maximum tariff for the third tariff year (w.e.f 01.04.2013 to 31.03.2014) of the First Control period for cargo facility provided by Hyderabad Menzies Air Cargo Pvt. Ltd at Rajiv Gandhi International Airport, Shamshabad, Hyderabad is determined as at Annexure-I.

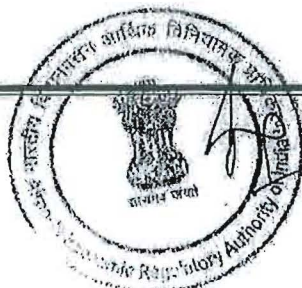
By the Order of and in the
Name of the Authority

(Ravi Pahwa) 11/7/2013
Bench Officer

To,

M/s Hyderabad Menzies Air Cargo Pvt. Limited,
Air Cargo Terminal,
Rajiv Gandhi International Airport
Shamshabad
Ranga Reddy District
Andhra Pradesh-500409

(Through : Shri Kamesh Peri, Director)



Annexure - I

HYDERABAD MEZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 3

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.	LIST OF CHARGES	FY 2013-14 Tariff Year 3	
		MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	<u>TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)</u>		
a)	General cargo	120/AWB	1.00
b)	Special cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	230/AWB	2.43
d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65
e)	Meat Products	200/AWB	1.10
2	<u>DEMURRAGE / STORAGE CHARGE (rate per kg per day)</u>		
a)	General cargo	200/AWB	1.00
b)	Special cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	250/AWB	2.43
3	COURIER HANDLING CHARGE	120/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	
5	RETURN CARGO CHARGE	500/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	<u>WEIGHT / VOLUME MIS-DECLARATION CHARGE</u>		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
8	Bonded trucking (loading charge)	120/AWB	1.00
9	MERCHANT OVERTIME CHARGE (beyond customs working hours)	55/- per Shipping Bill	
	VAL cargo	1000/- per AWB	
IMPORT CARGO			
1	<u>TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)</u>		
a)	General cargo/Unaccompanied Baggage	200	4.75
b)	Special cargo (AVI)	200	8.89
c)	PER/DGR/VAL cargo	250	9.50
3	<u>DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)</u>		
a	General cargo/Unaccompanied baggage	Overall minimum 295/BoE	
i)	From Actual Time of Arrival of flight (ATA) upto 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		1.30
iii)	Cargo cleared between 120 hours and 720 hours		2.60



iv)	Cargo cleared after 720 hours		3.90
b	Special cargo (AVI)	Overall minimum 580/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		2.60
iii)	Cargo cleared between 120 hours and 720 hours		5.20
iv)	Cargo cleared after 720 hours		7.80
c	PER/DGR/VAL cargo	Overall minimum 1160/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		5.20
iii)	Cargo cleared between 120 hours and 720 hours		10.40
iv)	Cargo cleared after 720 hours		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90
5	AIR WAYBILL AMENDMENT CHARGE	100/ per AWB	
6	TRANSHIPMENT CHARGE- International to Domestic		
a	General cargo	125	1.80
b	PER/DGR/VAL/AVI cargo	235	1.80
	Documentation Charges	100/AWB	
7	MERCHANT OVERTIME CHARGE (beyond customs working hours)		
a	General cargo	215/- per Bill of Entry	
b	VAL cargo	1000/- per AWB	
8	Bonded trucking (Breakdown/unloading)	200	0.65
9	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package	

Note: Applicable for international and domestic handling

(1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.

(2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher.

(3) Free period:

Export Cargo - One working day (24hrs) for examination/processing by Shipper's on 'Per Kg Per day'.

Import Cargo - Shall be 72 hours from the Actual time of arrival of flight. For the next 48 hours, demurrage will be charged at "Per Kg Per Day" on non cumulative basis, provided the consignment is cleared within 120 hrs. If the clearance is effected after 120 hrs (from the time of landing) demurrage will accrue for the entire period from the Actual time of arrival of flight.

(4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels, applicable to domestic cargo.

(5) All bills will be rounded off to the next INR.5 as per rules.

(6) VAL Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/Kg and above.

(7) For Consolidation TP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transhipment charges mentioned above. Demurrage Charges will be applicable as per General Cargo tariff.

(8) All charges above are excluding Service Tax. Service Tax will be charged as per rules.



HYDERABAD MEZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 3

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.NO.	LIST OF CHARGES	FY 2013-14 Tariff Year 3	
		MINIMUM RATE in INR	RATE PER KG in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	100/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	232/Flight	0.75
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	125/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	
5	RETURN CARGO CHARGE	100/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
INBOUND CARGO			
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept. Mails	348 / Flight	1.28
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a	General cargo	200/AWB	1.25
b	Special cargo (AVI)	250/AWB	2.20
c	PER/DGR/VAL cargo	250/AWB	2.20
3	COURIER HANDLING CHARGE	125/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	



HYDERABAD MEZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 3

MAXIMUM CHARGES PAYABLE BY AIRLINES

S/No.	Description of Service	Unit	FY-2013-14 Tariff Year 3	
			MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO				
EXPORT CARGO				
1	Unitization/Build-up/Palletization	Per Kg	338 Per flight	1.42
2	Courier /Mail Charges	Per Kg	338 Per flight	1.42
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 48 hrs.)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/AWB	4.02
4	X-Ray screening charges	Per Kg	117/AWB	2.39
IMPORT CARGO				
1	De-unitization/Break-down/De-Palletisation	Per Kg	338 Per flight	1.42
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	5.34
TRANSHIPMENT CHARGES				
1	Transshipment charges-International to International General Cargo	Per Kg	338 Per flight	2.12
2	Transshipment charges-International to Domestic General Cargo	Per Kg	338 Per flight	2.12
B) DOMESTIC CARGO				
OUTBOUND CARGO				
1	Unitization/Build-up/Palletization	Per Kg	259 Per flight	1.06
2	Courier /Mail Charges	Per Kg	259 Per flight	1.11
4	X-Ray Screening Charge	Per Kg	129/AWB	1.64
INBOUND CARGO				
1	De-unitization/Break-down/De-Palletisation	Per Kg	259 Per flight	1.06
2	Courier /Mail Charges	Per Kg	323 Per flight	1.11
TRANSHIPMENT CHARGES				
1	Domestic to Domestic/International General Cargo	Per Kg	155 Per flight	1.06
	Special Cargo		203 Per flight	1.11

1. User agreements(Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.

2. The rates with each Airline are based on negotiations and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed such as Usage of equipment, credit period, indemnity/insurance, and other services necessary thought fit by the Airline.



[F. No. AERA/20010/MYTP-Menzies/C/HIAL/2011-12/Vol-I]

Airports Economic Regulatory Authority of India

Order No. 10/2014-15

AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi - 110 003.

Date of Order: 29th August, 2014
Date of Issue: 1st September, 2014

In the matter of Annual Tariff Proposal submitted by M/s Hyderabad Menzies Air Cargo Private Limited for fourth tariff year of the first control period for providing Cargo Facility Services at Rajiv Gandhi International Airport, Shamshabad, Hyderabad.

The Authority had considered the Multi Year Tariff Proposal (MYTP) for the first Control Period submitted by M/s Hyderabad Menzies Air Cargo Private Limited (HMACPL) in respect of the tariff for the services provided for cargo facility services at Rajiv Gandhi International Airport, Shamshabad, Hyderabad and after due stakeholder Consultation, issued Multi Year Tariff Order (MYTO) No. 10/2012-13 dated 06.07.2012 ordering that the cargo facility services provided by HMACPL though "material but not competitive" the tariffs for the same shall be determined under a "light touch approach", in view of reasonable user agreements and user consultation being in place. Vide the aforesaid Order, the Authority also determined tariff for first and second tariff years.

2. Subsequently, HMACPL submitted the ATP for 3rd tariff year. The Authority considered the proposal and issued a Consultation Paper No. 6/2013-14 dated 09.05.2013. Further, after due stakeholder consultation the Authority determined the tariff for the 3rd tariff year vide Order No. 24/2013-14 dated 04.07.2013.

3. Thereafter, HMACPL submitted their Annual Tariff Proposal (ATP) for fourth tariff year (2014-15), vide submissions dated 24.04.2014. In the tariff proposal, it is observed that HMACPL has proposed the same rates as were proposed by them for third tariff year and determined by the Authority vide Order No. 24/2013-14 dated 04.07.2013.

4. The Authority noted the above and observed that as per the MYTO the tariffs in respect of Cargo Facility Services provided by HMACPL at RGI Airport, Shamshabad, Hyderabad are to be determined under light touch approach and also there is no change in the rates proposed in the ATP for fourth tariff year as determined by the Authority for third tariff year vide Order No. 24/2013-14 dated 04.07.2013.



ORDER:

5. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13 (1) (a) of the Airport Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) The tariff for the Fourth Tariff Year (01.04.2014 to 31.03.2015) of the first control period for the Cargo Facility Services provided by Hyderabad Menzies Air Cargo Private Limited at RGI Airport, Hyderabad is determined, as at **Annexure-I**.
- (ii) These tariffs will be a ceiling on tariffs and will be effective from 01.04.2014.

By the Order of and in the
Name of the Authority

Alok Shekhar
(Alok Shekhar)
Secretary

To

M/s Hyderabad Menzies Air Cargo Pvt. Limited,
Air Cargo Terminal,
Rajiv Gandhi International Airport
Shamshabad
Ranga Reddy District
Andhra Pradesh - 500409
(Through: Shri Ravinder Bolangdy, CEO)



HYDERABAD MEZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 4

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO		FY 2014-15 Tariff Year 4	
S.No.	LIST OF CHARGES	MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO			
EXPORT CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)		
a)	General cargo	120/AWB	1.00
b)	Special cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	230/AWB	2.43
d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65
e)	Meat Products	200/AWB	1.10
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)		
a)	General cargo	200/AWB	1.00
b)	Special cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	250/AWB	2.43
3	COURIER HANDLING CHARGE	120/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- Per package	
5	RETURN CARGO CHARGE	500/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	3 times of differential weight
8	Bonded trucking (loading charge)	120/AWB	1.00
9	MERCHANT OVERTIME CHARGE (beyond customs working hours)	55/- per Shipping Bill	
	VAL cargo	1000/- per AWB	
IMPORT CARGO			
	TERMINAL STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)		
a)	General cargo/Unaccompanied Baggage	200	4.75
b)	Special cargo (AVI)	200	8.89
c)	PER/DGR/VAL cargo	250	9.50
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)		
a	General cargo/Unaccompanied baggage	Overall minimum 295/BoE	
i)	From Actual Time of Arrival of flight (ATA) upto 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		1.30
iii)	Cargo cleared between 120 hours and 720 hours		2.60
iv)	Cargo cleared after 720 hours		3.90
b	Special cargo (AVI)	Overall minimum 580/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		2.60
iii)	Cargo cleared between 120 hours and 720 hours		5.20
iv)	Cargo cleared after 720 hours		7.80
c	PER/DGR/VAL cargo	Overall minimum 1160/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		5.20
iii)	Cargo cleared between 120 hours and 720 hours		10.40
iv)	Cargo cleared after 720 hours		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90
5	AIR WAYBILL AMENDMENT CHARGE	100/ per AWB	
6	TRANSHIPMENT CHARGE- International to Domestic		
a	General cargo	125	1.80
b	PER/DGR/VAL/AVI cargo	235	1.80
	Documentation Charges	100/AWB	
7	MERCHANT OVERTIME CHARGE (beyond customs working hours)		
a	General cargo	215/- per Bill of Entry	
b	VAL cargo	1000/- per AWB	
8	Bonded trucking (Breakdown/unloading)	200	0.65
9	PACKING/REPACKING/STRAPPING CHARGE	5/- Per package	



HYDERABAD MEZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 4

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.NO.	LIST OF CHARGES	FY 2014-15 Tariff Year 4	
		MINIMUM RATE in INR	RATE PER KG in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	100/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	232/Flight	0.75
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	125/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	
5	RETURN CARGO CHARGE	100/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
INBOUND CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept. Mails	348/Flight	1.28
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	200/AWB	1.25
b)	Special cargo (AVI)	250/AWB	2.20
c)	PER/DGR/VAL cargo	250/AWB	2.20
3	COURIER HANDLING CHARGE	125/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	



HYDERABAD MEZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 4

MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	Description of Service	Unit	FY 2014-15 Tariff Year 4	
			MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO				
EXPORT CARGO				
1	Utilization/Build-up/Palletization	Per Kg	338 Per flight	1.42
2	Courier /Mail Charges	Per Kg	338 Per flight	1.42
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 48 hrs.)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/AWB	4.02
4	X-Ray screening charges	Per Kg	117/AWB	2.39
IMPORT CARGO				
1	De-utilization/Break-down/De-Palletisation	Per Kg	338 Per flight	1.42
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	5.34
TRANSHIPMENT CHARGES				
1	Transshipment charges-International to International General Cargo	Per Kg	338 Per flight	2.12
2	Transshipment charges-International to Domestic General Cargo	Per Kg	338 Per flight	2.12
B) DOMESTIC CARGO				
OUTBOUND CARGO				
1	Utilization/Build-up/Palletization	Per Kg	259 Per flight	1.06
2	Courier /Mail Charges	Per Kg	259 Per flight	1.11
4	X-Ray Screening Charge	Per Kg	129/AWB	1.64
INBOUND CARGO				
1	De-utilization/Break-down/De-Palletisation	Per Kg	259 Per flight	1.06
2	Courier /Mail Charges	Per Kg	323 Per flight	1.11
TRANSHIPMENT CHARGES				
1	Domestic to Domestic/International General Cargo	Per Kg	155 Per flight	1.06
	Special Cargo		203 Per flight	1.11

1. User agreements(Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.
2. The rates with each Airline are based on negotiations and as agreed between the Service Provider (HMACPL) and the Airline depending on the specific service levels agreed such as Usage of equipment, credit period, indemnity/insurance, and other services necessary thought fit by the Airline.



[F. No. AERA/20010/MYTP/Menzies/C/HIAL/2011-12/Vol-I]

Airports Economic Regulatory Authority of IndiaOrder No. 32/2015-16

AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi - 110003

Date of Order: 21st August, 2015Date of Issue: 28th August, 2015

Service: Cargo Handling Services
Service provider: M/s Hyderabad Menzies Air Cargo Pvt. Ltd. (HMACP)
Airport: Rajiv Gandhi International Airport, Shamshabad, Hyderabad.

Determination of tariff for the Fifth (2015-16) tariff year of the first control period.

The Authority, vide Direction No. 04/2010-11 dated 10.01.2011, had issued the Guidelines [The Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft), Guidelines, 2011] prescribing procedures, terms and conditions for determination of tariff for the above mentioned regulated services being provided by Independent Service Provider(s). As per the Guidelines, the service providers are required to submit Multi Year Tariff Proposal (MYTP) for the five year control period and Annual Tariff Proposal (ATP) for individual tariff years of the Control Period.

2. Accordingly, the Authority had considered the Multi Year Tariff Proposal (MYTP) submitted by Hyderabad Menzies Air Cargo Pvt. Ltd. for the first control period commencing 01.04.2011 in respect of Cargo Handling Services at Rajiv Gandhi International Airport, Shamshabad, Hyderabad. After due stakeholder consultation, the Authority issued Multi Year Tariff Order (MYTO) No. 10/2012-13 dated 06.07.2012 wherein, inter-alia, it was decided that the service provided for cargo handling services, is "material but not competitive", hence "light touch approach" be adopted for determination of tariff for the 1st Control period. Pursuant to issue of above, the Authority considered the Annual Tariff Proposal (ATP) and after due stakeholder consultation, determined the tariffs vide ATO(s) no. Order No. 10/2012-13 dated 06.07.2012 for the first and second tariff year, vide Order No. 24/2013-14 dated 04.07.2013 for the third tariff year and vide Order No. 10/2014-15 dated 01.09.2014 for the fourth tariff year.

3. Hyderabad Menzies Air Cargo Pvt. Ltd. vide letter no. nil dated 29.05.2015 submitted the Annual Tariff Proposal for the fifth tariff year (i.e 2015-16) along with Form B and Form 14 (b) and also submitted Annual Compliance Statements for tariff years 2011-12, 2012-13 and 2013-14 along with Audited Final Accounts. In the above letter, HMCAP also submitted that:

"..... We would like to inform the Authority that the Company does not intend to revise its tariff for the time being hence is submitting the same tariff sheet as applicable for Tariff year 2014-15...."



ORDER

4. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) Hyderabad Menzies Air Cargo Pvt. Ltd. would continue to levy tariffs in respect of cargo handling services at Rajiv Gandhi International Airport, Shamshabad, Hyderabad for the remaining period of the current control period at the same level as was approved vide Authority's Order No. 10/2014-15 dated 01.09.2014 for the fourth tariff year (**Annexure - I**).
- (ii) Hyderabad Menzies Air Cargo Pvt. Ltd. (HMACP) should submit the MYTP and ATP for the 2nd Control Period well in time as per the Guidelines by incorporating the actual financials of 2014 - 2015.

By the Order of and in the
Name of the Authority

Alok Shekhar
(Alok Shekhar)
Secretary

To,

Hyderabad Menzies Air Cargo Pvt. Ltd. (HMACP)
Air Cargo Terminal,
Rajiv Gandhi International Airport, Hyderabad,
Shamshabad - 500 409.
(Through: Shri Ravinder Bolangdy, Chief Financial Officer)



HYDERABAD MEZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 45

Annexure - 7

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.		LIST OF CHARGES	FY 2014-15 Tariff Year	
			MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO				
EXPORT CARGO				
1	TERMINAL STORAGE AND PROCESSING CHARGE (TSP) - Over Bill of Lading			
a)	General cargo		120/AWB	1.00
b)	Special cargo (AVI)		200/AWB	1.40
c)	PER/DGR/VAL cargo		230/AWB	2.43
d)	Fruits & Vegetables (no cold room usage)		75/AWB	0.65
e)	Meat Products		200/AWB	1.10
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day)			
a)	General cargo		200/AWB	1.00
b)	Special cargo (AVI)		200/AWB	1.40
c)	PER/DGR/VAL cargo		250/AWB	2.43
3	COURIER HANDLING CHARGE		120/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE		5/- Per package	
5	RETURN CARGO CHARGE		500/AWB	
6	AIR WAYBILL AMENDMENT CHARGE		100/AWB	
7	WEIGHT/VOLUME MIS-DECLARATION CHARGE			
a)	2-5% variation		120/AWB	2 times of differential weight
b)	More than 5% variation		120/AWB	5 times of differential weight
8	Bonded trucking (loading charge)		120/AWB	1.00
9	MERCHANT OVERTIME CHARGE (beyond customs working hours)		55/- per Shipping Bill	
	VAL cargo		1000/- per AWB	
IMPORT CARGO				
1	TERMINAL STORAGE AND PROCESSING CHARGE (TSP) - (per Bill of Lading)			
a)	General cargo/Unaccompanied Baggage		200	4.75
b)	Special cargo (AVI)		200	8.89
c)	PER/DGR/VAL cargo		250	9.50
2	DEMURRAGE/STORAGE CHARGE (rate per kg per 24 hours)			
a)	General cargo/Unaccompanied baggage		Overall minimum 295/Bolt	
i)	From Actual Time of Arrival (ATA) upto 72 hours		No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours			1.30
iii)	Cargo cleared between 120 hours and 720 hours			2.60
iv)	Cargo cleared after 720 hours			3.90
b)	Special cargo (AVI)		Overall minimum 580/Bolt	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours		No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours			2.60
iii)	Cargo cleared between 120 hours and 720 hours			5.20
iv)	Cargo cleared after 720 hours			7.80
c)	PER/DGR/VAL cargo		Overall minimum 1160/Bolt	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours		No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours			5.20
iii)	Cargo cleared between 120 hours and 720 hours			10.40
iv)	Cargo cleared after 720 hours			15.60
3	COURIER HANDLING CHARGE		200/AWB	4.90
4	AIR WAYBILL AMENDMENT CHARGE		100/- per AWB	
5	TRANSHIPMENT CHARGE - International to Domestic			
a)	General cargo		125	
b)	PER/DGR/VAL/AVI cargo		235	
c)	Documentation Charges		100/AWB	
6	MERCHANT OVERTIME CHARGE (beyond customs working hours)		215/- per Bill of Lading	
	VAL cargo		1000/- per AWB	
7	Bonded trucking (Breakdown/unloading)		200	
8	PACKING/REPACKING/STRAPPING CHARGE		5/- Per package	

Order No: 32/2015-16



Page 3 of 5

HYDERABAD MEZUES AIR CARGO PVT. LTD.
Form FI4 (b) - Annual Tariff Proposal For Tariff Year 45

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.NO.	LIST OF CHARGES	FY 2014-15 Tariff Year 4	
		MINIMUM RATE In INR	RATE PER KG In INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	100/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PBR/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	232/Flight	0.75
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	125/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PBR/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	
5	RETURN CARGO CHARGE	100/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
INBOUND CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10
c)	PBR/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept. Mails	348/Flight	1.28
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	200/AWB	1.25
b)	Special cargo (AVI)	250/AWB	2.20
c)	PBR/DGR/VAL cargo	250/AWB	2.20
3	COURIER HANDLING CHARGE	125/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	



HYDERABAD MEZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 4

MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	Description of Service	Unit	FY 2014/15 Tariff Year 4	
			MINIMUM CHARGE INR	RATE PER KG IN INR
A) INTERNATIONAL CARGO				
EXPORT CARGO				
1	Utilization/Build-up/Palletization	Per Kg	338 Per flight	1.42
2	Courier/Mail Charges	Per Kg	338 Per flight	1.42
3	DEMURRAGE/STORAGE CHARGE (rate per kg per day beyond 48 hrs.)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/AWB	4.02
4	X-Ray screening charges	Per Kg	117/AWB	2.39
IMPORT CARGO				
1	De-utilization/Break-down/De-Palletization	Per Kg	338 Per flight	1.42
2	DEMURRAGE/STORAGE CHARGE (rate per kg per day)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	5.34
TRANSHIPMENT CHARGES				
1	Transshipment charges-International to International General Cargo	Per Kg	338 Per flight	2.12
2	Transshipment charges-International to Domestic General Cargo	Per Kg	338 Per flight	2.12
B) DOMESTIC CARGO				
OUTBOUND CARGO				
1	Utilization/Build-up/Palletization	Per Kg	259 Per flight	1.06
2	Courier/Mail Charges	Per Kg	259 Per flight	1.11
4	X-Ray Screening Charge	Per Kg	125/AWB	1.64
INBOUND CARGO				
1	De-utilization/Break-down/De-Palletization	Per Kg	259 Per flight	1.06
2	Courier/Mail Charges	Per Kg	323 Per flight	1.11
TRANSHIPMENT CHARGES				
1	Domestic to Domestic/International General Cargo	Per Kg	155 Per flight	1.06
	Special Cargo		203 Per flight	1.11

1. User agreements (Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AEM/EIO Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.
2. The rates with each Airline are based on negotiations and as agreed between the Service Provider (NMAOPL) and the Airline depending on the specific services levels agreed such as Usage of equipment, credit period, indemnity/insurance, and other services necessary thought fit by the Airline.





MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

Annexure-III

S.No.	LIST OF CHARGES	MYTP - I		MYTP - II	
		MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG in INR
INTERNATIONAL CARGO					
EXPORT CARGO					
1.	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)				
a)	General cargo	120/AWB	1.00	120/AWB	1.00
b)	Special cargo (AVI)	200/AWB	1.40	200/AWB	1.40
c)	PER/DGR/VAL cargo	230/AWB	2.43	230/AWB	2.43
d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65	75/AWB	0.65
e)	Meat Products	200/AWB	1.10	200/AWB	1.10
2.	DEMURRAGE / STORAGE CHARGE (rate per kg per day)				
a)	General cargo	200/AWB	1.00	200/AWB	1.00
b)	Special cargo (AVI)	200/AWB	1.40	200/AWB	1.40
c)	PER/DGR/VAL cargo	250/AWB	2.43	250/AWB	2.43
3.	COURIER HANDLING CHARGE	120/AWB	1.20	120/AWB	1.20
4.	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package		5/-Per package	
5.	RETURN CARGO CHARGE	500/AWB		500/AWB	
6.	AIR WAYBILL AMENDMENT CHARGE	100/AWB		Removed	
7.	WEIGHT / VOLUME MIS-DECLARATION CHARGE				
a)	2-5% variation	120/AWB	2 times of differential weight	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight	120/AWB	5 times of differential weight
8.	Bonded trucking (loading charge)	120/AWB	1.00	120/AWB	1.00
9.	MERCHANT OVERTIME CHARGE (beyond customs working hours)	55/- per Shipping Bill		Removed	
	VAL cargo	1000/- per AWB		Removed	

Annexure-3

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Hyderabad Menzies Air Cargo Pvt. Ltd.



Annexure-3



MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.	LIST OF CHARGES	MYTP - I		MYTP - II	
		MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG in INR
INTERNATIONAL CARGO					
IMPORT CARGO					
1	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)				
a)	General cargo	200	4.75	120 (reduced from 200)	4.75
b)	Unaccompanied Baggage	200	4.75	200	4.75
c)	Special cargo (AVI)	200	8.89	200	8.89
d)	PER/DGR/VAL cargo	250	9.50	250	9.50
3	DEMURRAGE / STORAGE CHARGE (rate per kg per 24 hours)				
a	General cargo/Unaccompanied baggage	Overall minimum 295/BoE		Overall minimum 295/BoE	
i)	From Actual Time of Arrival of flight (ATA) upto 72 hours	No Charges	No Charges	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		1.30		1.30
iii)	Cargo cleared between 120 hours and 720 hours		2.60		2.60
iv)	Cargo cleared after 720 hours		3.90		3.90
b	Special cargo (AVI)	Overall minimum 580/BoE		Overall minimum 580/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		2.60		2.60
iii)	Cargo cleared between 120 hours and 720 hours		5.20		5.20
iv)	Cargo cleared after 720 hours		7.80		7.80
c	PER/DGR/VAL cargo	Overall minimum 1160/BoE		Overall minimum 1160/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		5.20		5.20
iii)	Cargo cleared between 120 hours and 720 hours		10.40		10.40
iv)	Cargo cleared after 720 hours		15.60		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90	200/AWB	4.90
5	AIR WAYBILL AMENDMENT CHARGE	100/ per AWB		100/ per AWB	



MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.	LIST OF CHARGES	MYTP - I		MYTP - II	
		MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG in INR
INTERNATIONAL CARGO					
IMPORT CARGO					
6.	TRANSHIPMENT CHARGE- International to Domestic				
a)	General cargo	125	1.80	125	1.80
b)	PER/DGR/VAL/AVI cargo	235	1.80	235	1.80
	Documentation Charges	100/AWB		100/AWB	
7.	MERCHANT OVERTIME CHARGE (beyond customs working hours)				
a)	General cargo	215/- per Bill of Entry		215/- per Bill of Entry	
b)	VAL cargo //	1000/- per AWB *		1000/- per AWB	
8.	Bonded trucking (Breakdown/unloading)	200	0.65	200	0.65
9.	PACKING/REPACKING/STRAPPING CHARGE	5/-Per package		5/-Per package	



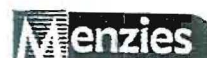


MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.No.	LIST OF CHARGES	MYTP - I		MYTP - II	
		MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG in INR
DOMESTIC CARGO					
OUTBOUND CARGO					
1.	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]				
a)	General cargo	100/AWB	0.65	100/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05	200/AWB	2.05
d)	Postal Dept. Mails	232/Flight	0.75	232/Flight	0.75
2.	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)				
a)	General cargo	125/AWB	0.65	125/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05	200/AWB	2.05
3.	COURIER HANDLING CHARGE	100/AWB	0.75	100/AWB	0.75
4.	PACKING/REPACKING/STRAPPING CHARGE	5/- per package		5/- per package	
5.	RETURN CARGO CHARGE	100/AWB		100/AWB	
6.	AIR WAYBILL AMENDMENT CHARGE	100/AWB		100/AWB	
7.	WEIGHT / VOLUME MIS-DECLARATION CHARGE				
a)	2-5% variation	120/AWB	2 times of differential weight	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight	120/AWB	5 times of differential weight

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Hyderabad Menzies Air Cargo Pvt. Ltd.





MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.No.	LIST OF CHARGES	MYTP - I		MYTP - II	
		MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER KG INR
DOMESTIC CARGO					
INBOUND CARGO					
1.	TERMINAL, STORAGE AND PROCESSING CHARGE [TSP]				
a)	General cargo/Unaccompanied Baggage	125/AWB	1.10	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10	200/AWB	2.10
d)	Postal Dept. Mails	348 / Flight	1.28	348 / Flight	1.28
2.	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)				
a)	General cargo	200/AWB	1.25	200/AWB	1.25
b)	Special cargo (AVI)	250/AWB	2.20	250/AWB	2.20
c)	PER/DGR/VAL cargo	250/AWB	2.20	250/AWB	2.20
3.	COURIER HANDLING CHARGE	125/AWB	1.20	125/AWB	1.20
4.	PACKING/REPACKING/STRAPPING CHARGE	5/- per package		5/- per package	

Hyderabad Menzies Air Cargo Pvt. Ltd.



MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	LIST OF CHARGES		MYTP - I		MYTP - II	
			MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER K in INR
INTERNATIONAL CARGO						
EXPORT CARGO						
1	Unitization/Build-up/Palletization	Per Kg	338 Per flight	1.42	338 Per flight	1.42
2	Courier /Mail Charges	Per Kg	338 Per flight	1.42	338 Per flight	1.42
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 48 hrs.)					
a)	General Export Cargo	Per Kg	175/AWB	2.00	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/AWB	4.02	303/AWB	4.02
4	X-Ray screening charges	Per Kg	117/AWB	2.39	117/AWB	2.39
IMPORT CARGO						
1	De-unitization/Break-down/De-Palletisation	Per Kg	338 Per flight	1.42	338 Per flight	1.42
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)					
a)	General Export Cargo	Per Kg	175/AWB	2.00	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	5.34	338/AWB	5.34
TRANSHIPMENT CHARGES						
1	Transshipment charges-International to International					
	General Cargo	Per Kg	338 Per flight	2.12	338 Per flight	2.12
2	Transshipment charges-International to Domestic					
	General Cargo	Per Kg	338 Per flight	2.12	338 Per flight	2.12

Hyderabad Menzies Air Cargo Pvt. Ltd.





MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	LIST OF CHARGES	MYTP - I		MYTP - II		
		MINIMUM RATE in INR	RATE PER KG in INR	MINIMUM RATE in INR	RATE PER K in INR	
DOMESTIC CARGO						
OUTBOUND CARGO						
1.	Unitization/Build-up/Palletization	Per Kg	259 Per flight	1.06	259 Per flight	1.06
2.	Courier /Mail Charges	Per Kg	259 Per flight	1.11	259 Per flight	1.11
3.	X-Ray Screening Charge	Per Kg	129/AWB	1.64	129/AWB	1.64
INBOUND CARGO						
1.	De-unitization/Break-down/De-Palletisation	Per Kg	259 Per flight	1.06	259 Per flight	1.06
2.	Courier /Mail Charges	Per Kg	323 Per flight	1.11	323 Per flight	1.11
TRANSHIPMENT CHARGES						
1.	Domestic to Domestic/International					
a)	General Cargo	Per Kg	155 Per flight	1.06	155 Per flight	1.06
b)	Special Cargo	Per Kg	203 Per flight	1.11	203 Per flight	1.11



THANK YOU

Hyderabad Menzies Air Cargo Pvt. Ltd.





AIR CARGO AGENTS ASSN OF INDIA

HYDERABAD SUB - REGION.

Date: 29.02.2016

To
The Chief Executive Officer,
HYDERABAD MENZIES AIR CARGO PRIVATE LIMITED,
Air Cargo Terminal,
Rajiv Gandhi International Airport,
SHAMSHABAD - 5000049.

Dear Sir,

SUB: HMA CPL CARGO HANDLING CHARGES/TARIFFS FOR 2ND CONTROL PERIOD WITH
A.E.R.A., GOVERNMENT OF INDIA.

REF: YOUR LETTER DT/10.02.2016 , NUMBERED HMA CPL/ACAAI/1002/2016.

With reference to the above we are glad to note that your company has decided to continue
with the existing import and Export handling charges for the 2nd control period with AERA.

Please do file the same with AERA and provide us a copy of the same to us for our records
against this consultation paper.

Secondly we suggest the below changes to be considered while submitting the tariffs to AERA
for 2nd control period and to facilitate the trade.

1. ✓ Merchant Over Time Charges to be deleted in the wake of 24x7 customs working come
into practice all over. This needs to be deleted from both export and import tariff of
yours. //
2. ✓ AWB amendment charges also to be deleted as the said amendments are done by
airlines and not by HMA CPL,
3. Also suggest you not to include " PHARMA " Cargo's in High Value category as they
are only of General and Temperature type cargo's and cannot be classified under High
Value Cargo's at all . There by HMA CPL cannot apply High Value charges to Pharma
cargo as you already classified them under general category and temperature
controlled category and you have already created respective handling and storage
areas for the said general and temperature controlled cargo's, as such we request you
once again not to include the said cargo's both Exports and Imports under High Value
Category .

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4. Lastly the Transhipment Documentation charges from your Import tariffs to be deleted and the said TP documentation is done by Forwarders and Airlines and not by HMA CPL.

Kindly acknowledge the same and do the needful and support trade at Hyderabad .

Thanking you,

Yours Truly

FOR AIR CARGO AGENTS ASSOCIATION OF INDIA, HYDERABAD SUB-REGION


CHAIRMAN



CUSTOMS HOUSE AGENTS' ASSOCIATION, HYDERABAD.

C/o. VIVA CUSTOMS CARGO CLEARING AGENTS

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K. VIJAY KUMAR

Mobile No : 93950 33616

Treasurer

SYED JAMEELUDDIN

Mobile No : 93483 33617

Member :



Date : 29/02/2016

To,
The Chief Executive Officer,
Hyderabad Menzies Air Cargo Pvt. Ltd.,
Air Cargo Terminal, RGIA,
Shamshabad - 500 049.

Dear Sir,

Sub : Your Cargo Handling Charges.

Ref : Your Letter No.HMACPL/CHAAH/1002/2016 Dt : 10/02/16.

It is glad to note that you are continuing with the existing Import and Export Handling Charges for 2nd control period with AERA. Please send a copy of the same to us for our records.

We also suggest the below changes from the existing tariff.

01. Minimum weight number of Kg's should be mentioned in the tariff, i.e. upto what weight this flat rate is applicable.

02. Also request you to maintain the same minimum rate in both Exports and Imports tariffs.

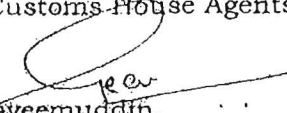
03. AWB amendment charges as the said amendment charges were already charged by Airlines, please delete the same from the Export handling tariffs.

04. The over time charges of Rs.250/- may be removed from the tariff as it was decided in one of the CAFAC meetings after the implementation of 24x7 by customs.

05. Value based charges should be charged to val cargo only and not to general cargo which exceeds 1000USD per Kg.

Please acknowledge the above and do the needful sir.

Thanks & Best Regards,
For Customs House Agents Association,


M. Nayeemuddin,
President.

COMPARATIVE STATEMENT OF ACS FOR THE TARIFF YEAR 1 TO 5

(TOTAL REVENUE-TOTAL COST)

(Refer AI.9 of the Guidelines and Form No. 16)

M/s HMA CPL

Rs. In Crs.

Sl No.	Particulars	Tariff years								Tariff years	
		2011-2012		2012-2013		2013-2014		2014-2015		2015-2016	
		MYTO	Actual	MYTO	Actual	MYTO	Actual	MYTO	Actual	MYTO	Actual
1	Regulated revenue :	47.25	55.38	50.78	54.83	54.30	61.68	58.89	71.39	44.23	80.52
2	Regulated Services-Cargo Handling Services	47.2510274	0 55.3818	50.77705	54.8327	54.2991	61.680642	58.893922	71.388	44.2264	80.52
3	Other than Regulated Services	2.41	4.16	2.52	18.90	2.64	4.97	2.48	4.41	2.50	6.67
4	Total Revenue {(1)+(3)}	49.66	59.54	53.29	73.73	56.94	66.65	61.38	75.80	46.73	87.19
	Expenditure:										
5	Operating Expenditure	39.12	40.39	42.91	38.76	46.08	42.04	49.22	48.15	45.63	54.19
6	Depreciation	2.34	2.73	2.56	2.74	2.17	2.35	2.46	2.01	2.65	2.00
7	Total Expenditure{(5)+(6)}	41.47	43.12	45.47	41.50	48.25	44.39	51.68	50.16	48.28	56.19
8	Regulatory Operating Profit {(1)-(7)}	8.20	16.42	7.82	32.23	8.69	22.26	9.70	25.64	-1.56	31.00
9	Capital Expenditure	1.87	1.28	2.00	0.60	5.67	1.54	4.02	1.84	1.02	2.04
10	Opening RAB	18.24	18.17	17.77	16.73	17.21	14.57	20.71	13.76	38.37	13.57
11	Disposals /Transfers	-	-	-	0.02	-	0.00	-	0.01	-	0.01
12	Depreciation	2.34	2.73	2.56	2.74	2.17	2.35	2.46	2.01	2.65	2.00
13	Closing RAB {(9+10-11-12)}	17.77	16.73	17.21	14.57	20.71	13.76	22.27	13.57	36.74	13.60
14	Average RAB{(10+13)/2}	18.00	17.45	17.49	15.65	18.96	14.16	21.49	13.67	37.56	13.59
15	Return on Average RAB {(8)/(14)}	46%	94%	45%	206%	46%	157%	45%	188%	-4%	228%
16	Total Volume (MT)	79,696	73,235	86,869	76,263	93,819	81,023	1,01,324	93,439	75,993	1,02,786
17	Actual Yield Per Unit {(1)/(16)} (in Rs)	5,929	7,562	5,845	7,190	5,788	7,613	5,812	7,640	5,820	7,834

Additional Information (As per Audited Profit & Loss Account):

Rs Crs

Particulars	Financial Year				
	2011-12	2012-13	2013-14	2014-15	2015-16
Revenue:					
Revenue from Operations (net)	56.40	56.35	63.51	73.76	83.81
Other Income	3.13	17.38	3.14	2.04	3.38
Total Revenue (i)	59.54	73.73	66.65	75.80	87.19
Expenses:					
Employee benefit expenses	5.97	6.83	7.57	9.22	10.42
Other expenses	34.28	31.76	34.32	38.78	43.62
Total Expenses (ii)	40.24	38.58	41.89	48.00	54.03
Earnings before interest depreciation & Amortisation {(i)-(ii)}=(iii)	19.30	35.15	24.76	27.80	33.16
Depreciation & Amortisation expense (iv)	2.73	2.74	2.35	2.01	2.00
Finance Cost (v)	0.15	0.18	0.15	0.15	0.16
Profit before tax (PBT){(iii)-(iv)-(v)}=(vi)	16.42	32.23	22.26	25.64	31.00
Tax Expenses (vii)	3.49	6.45	4.65	5.20	6.69
Current Tax	3.30	6.45	4.67	5.37	6.62
Deferred tax expense/(credit)	0.19	0.00	-0.01	-0.17	0.08
Profit after tax (PAT) {(vi)-(vii)}	12.93	25.78	17.61	20.44	24.31
Reconciliation (ACS Revenue vs Audited Revenue)	-	-	0.00	-0.00	0.00
Reconciliation (ACS Expense vs Audited Expense)	-	-	-	-	-0.00
Reconciliation (ACS Depreciation vs Audited Depreciation)	-	-	-	-	-

Note: In the year 2015-16, ISP included tax expense of Rs.6.69 crores in their operating expenditure has the operating expenditure as per ACS has been adjusted accordingly

Hyderabad Menzies Air Cargo Private Limited

CIN No: U62100TG2006PTC049243

Balance Sheet as at March 31, 2016

(All amounts in Indian Rupees, unless otherwise stated)

	Notes	March 31, 2016	March 31, 2015
Equity and liabilities			
Shareholders' funds			
Share capital	3	190,387,350	190,387,350
Reserves and surplus	4	475,406,449	393,293,633
		<u>665,793,799</u>	<u>583,680,983</u>
Non-current liabilities			
Long-term borrowings	5	6,000,000	8,000,000
Deferred tax liability	6	5,903,607	5,137,424
Long-term provisions	7	7,873,797	6,622,902
		<u>19,777,404</u>	<u>19,760,326</u>
Current liabilities			
Trade payables			
Total outstanding dues of micro enterprises and small enterprises			
Total outstanding dues of creditors other than micro enterprises and small enterprises	8	120,657,616	91,737,551
Other current liabilities	9	32,576,275	24,770,220
Short-term provisions	7	41,097,571	55,634,288
		<u>194,331,462</u>	<u>172,142,059</u>
TOTAL		879,902,665	775,583,368
Assets			
Non-current assets			
Fixed assets			
Tangible assets	10	131,865,542	131,353,944
Intangible assets	10	4,110,626	4,378,973
Capital work-in-progress		6,313,819	1,949,585
Loans and advances	11	287,608,681	230,916,184
Other non-current assets	12	-	66,298,698
		<u>429,898,668</u>	<u>454,897,384</u>
Current assets			
Trade receivables	13	50,653,893	40,645,673
Current investments	14	100,000,000	7,779,000
Cash and bank balances	15	277,189,561	202,994,291
Loans and advances	11	7,417,029	64,491,924
Other current assets	12	14,743,514	4,775,096
		<u>450,003,997</u>	<u>320,685,984</u>
TOTAL		879,902,665	775,583,368

Summary of significant accounting policies

2.1

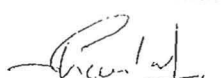
The accompanying notes are an integral part of the financial statements.

As per our report of even date.

For S.V.GHATIA & ASSOCIATES LLP

ICAI Firm registration number 103162W

Chartered Accountants


P. Shankar Srinivasan
Partner

Membership No. 213271



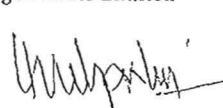
Place: Hyderabad


Date: April 20, 2016



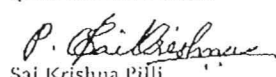
For and on behalf of the board of directors of
Hyderabad Menzies Air Cargo Private Limited


Rajesh Kumar Arora
Director
DIN No: 03174536


Kamesh Peri
Director
DIN No: 00710289


Ravinder Bolangdy
Chief Executive Officer


Srikanth Vetcha
Chief Financial Officer


Sai Krishna Pilli
Company Secretary
M.No : A37532

Place: Hyderabad

Date: April 20, 2016

Hyderabad Menzies Air Cargo Private Limited

CIN No: U62100TG2006PTC049243

Statement of profit and loss for the year ended March 31, 2016

(All amounts in Indian Rupees, unless otherwise stated)

	Notes	Year ended March 31, 2016	Year ended March 31, 2015
Income			
Revenue from operations (net)	16	838,137,341	737,613,076
Other income	17	33,755,869	20,299,077
Total revenue (i)		871,893,210	757,912,153
Expenses			
Employee benefits expense	18	104,156,682	92,186,066
Other expenses	19	436,152,807	387,676,950
Total (ii)		540,309,489	479,863,016
Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA) [(i) - (ii)]		331,583,721	278,049,137
Depreciation and amortisation expense	20	19,963,812	20,137,872
Finance costs	21	1,570,980	1,519,798
Profit before tax		310,048,929	256,391,467
Tax expenses			
Current tax		66,169,402	53,740,933
Deferred tax expense / (credit)		766,183	(1,743,680)
Total tax expense		66,935,585	51,997,253
Profit for the year		243,113,344	204,394,214
Earnings per share	22		
Basic and diluted		212.90	175.15
Nominal value of share		10	10
Weighted average number of equity shares		1,020,000	1,020,000
Summary of significant accounting policies	2.1		

The accompanying notes are an integral part of the financial statements.

As per our report of even date.

For S.V.GHATALLA & ASSOCIATES LLP

ICAI Firm registration number: 003162W

Chartered Accountants

per Shankar Srinivasan

Partner

Membership No. 213271



Place: Hyderabad

Date: April 20, 2016



For and on behalf of the board of directors of

Hyderabad Menzies Air Cargo Private Limited

Rajesh Kumar Arora

Director

DIN No: 03174536

Rajinder Bolangdy

Chief Executive Officer

Sai Krishna Pilli

Company Secretary

M.No : A37532

Place: Hyderabad

Date: April 20, 2016

Kamesh Peri

Director

DIN No: 00710289

Srikanth Vetcha

Chief Financial Officer

Hyderabad Menzies Air Cargo Pvt. Ltd.




To,
The Secretary
Airport Economic Regulatory Authority of India (AERA)
AERA Building, Administrative Complex
Safdarjung Airport, New Delhi

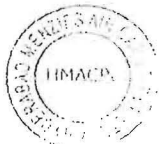
**SUBJECT: SUBMISSION OF PROPOSAL FOR DETERMINATION OF 2016-17
ANNUAL TARIFF AND ON BEHALF OF: M/s. HYDERABAD MENZIES AIR
CARGO PVT. LTD.**

I, Ravinder Bolangdy, aged 57, resident of Flat No: D-3, H.NO-8-2-468/A/1, Park Side Residency, Banjara Hills, Road No-5, and Hyderabad-34 acting in my, official capacity as Chief Executive Officer of M/s. Hyderabad Menzies Air Cargo Pvt. Ltd., Rajiv Gandhi International Airport, Shamshabad having its registered office at Air Cargo Terminal, RGIA, Shamshabad, R.R.District, A.P do hereby state and confirm as under that:

1. That I am duly authorized to act for and on behalf of M/s. Hyderabad Menzies Air Cargo Pvt Ltd. in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records ;
4. The contents of the Annual Tariff Proposal submission which inter alia
 - (i) Proposed detailed break-up of Tariff(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to clause 3.2; and
 - (ii) Justification, are correct and true to my knowledge and belief and nothing material has been concealed from.

Thanking you.
Yours Sincerely


Ravinder Bolangdy
Chief Executive Officer



Place: Hyderabad
Date: 10th March 2016

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HYDERABAD MENZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 1
MYTP II

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR INTERNATIONAL CARGO

S.No.	LIST OF CHARGES	FY 2016-17 Tariff Year 1	
		MINIMUM RATE in INR	RATE PER KG in INR
A INTERNATIONAL CARGO			
EXPORT CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP] - (per Shipping Bill)		
a)	General cargo	120/AWB	1.00
b)	Special cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	230/AWB	2.43
d)	Fruits & Vegetables (no cold room usage)	75/AWB	0.65
e)	Meat Products	200/AWB	1.10
2	DEMURRAGE STORAGE CHARGE (rate per kg per day)		
a)	General cargo	200/AWB	1.00
b)	Special cargo (AVI)	200/AWB	1.40
c)	PER/DGR/VAL cargo	250/AWB	2.43
3	COURIER HANDLING CHARGE	120/AWB	1.20
4	PACKING/RE-PACKING/STRAPPING CHARGE	5/- Per package	
5	RETURN CARGO CHARGE	500/AWB	
6	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
7	Bonded trucking (loading charge)	120/AWB	1.00
IMPORT CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP] - (per Bill of Entry)		
a)	General cargo	120	4.75
b)	Unaccompanied Baggage	200	4.75
c)	Special cargo (AVI)	200	8.89
d)	PER/DGR/VAL cargo	250	9.50
3	DEMURRAGE STORAGE CHARGE (rate per kg per 24 hours)		
a	General cargo/Unaccompanied baggage	Overall minimum 295/BoE	
i)	From Actual Time of Arrival of flight (ATA) upto 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		1.30
iii)	Cargo cleared between 120 hours and 720 hours		2.60
iv)	Cargo cleared after 720 hours		3.90
b	Special cargo (AVI)	Overall minimum 580/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		2.60
iii)	Cargo cleared between 120 hours and 720 hours		5.20
iv)	Cargo cleared after 720 hours		7.80
c	PER/DGR/VAL cargo	Overall minimum 1160/BoE	
i)	Flight Actual Time of Arrival (ATA) plus 72 hours	No Charges	No Charges
ii)	Cargo cleared between 72 hours and 120 hours		5.20
iii)	Cargo cleared between 120 hours and 720 hours		10.40
iv)	Cargo cleared after 720 hours		15.60
4	COURIER HANDLING CHARGE	200/AWB	4.90
5	TRANSHIPMENT CHARGE - International to Domestic		
a	General cargo	125	1.80
b	PER/DGR/VAL/AVI cargo	235	1.80
	Documentation Charges	100/AWB	
6	MERCHANT OVERTIME CHARGE (beyond customs working hours)		
a	General cargo	215/- per Bill of Entry	
b	VAL cargo	1000/- per AWB	
7	Bonded trucking (Breakdown-unloading)	200	0.65
8	PACKING/REPACKING STRAPPING CHARGE	5/- Per package	

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Note: Applicable for international and domestic handling

(1) Consignments of Human Remains, Coffins including Unaccompanied Baggage of the deceased and Human Eyes will be exempted from the purview of the TSP and Demurrage charges.

(2) The Charges will be levied on "Gross Weight" or "Chargeable Weight" whichever is higher. Wherever there is a mis declaration of the Gross or chargeable weight on the AWB, the actual Gross weight or Actual Chargeable weight will be used for the charges which ever is higher.

(3) Free period:

Export Cargo - One working day (24hrs) for examination/processing by Shipper's on 'Per Kg Per day'.

Import Cargo - Shall be 72 hours from the Actual time of arrival of flight. For the next 48 hours, demurrage will be charged at "Per Kg Per Day" on non cumulative basis, provided the consignment is cleared within 120 hrs. If the clearance is effected after 120 hrs (from the time of landing) demurrage will accrue for the entire period from the Actual time of arrival of flight.

(4) 50% of the General Cargo Charges will be applicable to Newspapers (Daily) TV Reels, applicable to domestic cargo.

(5) All bills will be rounded off to the next INR 5 as per rules.

(6) VAI Cargo consists of Gold Bullion, Currency Notes, Shares, Shares Coupons, Traveller's Cheques, Diamonds (Incl Diamonds for Industrial Use), Diamond Jewellery, Watches made of Silver, Gold, Platinum and items valued at USD 1000/Kg and above.

(7) For Consolidation TP Cargo-TSP Charges will be levied to all types of Cargo, in addition to Transshipment charges mentioned above. Demurrage Charges will be applicable as per General Cargo tariff.

(8) All charges above are excluding Service Tax. Service Tax will be charged as per rules.

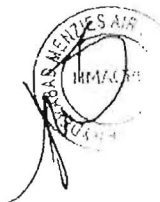


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HYDERABAD MENZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 1
MYTP II

MAXIMUM RATES TO BE PAID BY FREIGHT FORWARDER FOR DOMESTIC CARGO

S.NO.	LIST OF CHARGES	FY 2016-17 Tariff Year 1	
		MINIMUM RATE in INR	RATE PER KG in INR
B) DOMESTIC CARGO			
OUTBOUND CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo	100/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
d)	Postal Dept. Mails	232/Flight	0.75
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a)	General cargo	125/AWB	0.65
b)	Special cargo (AVI)	200/AWB	2.05
c)	PER/DGR/VAL cargo	200/AWB	2.05
3	COURIER HANDLING CHARGE	100/AWB	0.75
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	
5	RETURN CARGO CHARGE	100/AWB	
6	AIR WAYBILL AMENDMENT CHARGE	100/AWB	
7	WEIGHT / VOLUME MIS-DECLARATION CHARGE		
a)	2-5% variation	120/AWB	2 times of differential weight
b)	More than 5% variation	120/AWB	5 times of differential weight
INBOUND CARGO			
1	TERMINAL STORAGE AND PROCESSING CHARGE [TSP]		
a)	General cargo/Unaccompanied Baggage	125/AWB	1.10
b)	Special cargo (AVI)	200/AWB	2.10
c)	PER/DGR/VAL cargo	200/AWB	2.10
d)	Postal Dept. Mails	348 / Flight	1.28
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 24 hrs)		
a	General cargo	200/AWB	1.25
b	Special cargo (AVI)	250/AWB	2.20
c	PER/DGR/VAL cargo	250/AWB	2.20
3	COURIER HANDLING CHARGE	125/AWB	1.20
4	PACKING/REPACKING/STRAPPING CHARGE	5/- per package	



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HYDERABAD MENZIES AIR CARGO PVT. LTD.
Form F14 (b) - Annual Tariff Proposal For Tariff Year 1
MYTP II

MAXIMUM CHARGES PAYABLE BY AIRLINES

S.No.	Description of Service	Unit	FY 2016-17 Tariff Year 1	
			MINIMUM RATE in INR	RATE PER KG in INR
A) INTERNATIONAL CARGO				
EXPORT CARGO				
1	Unitization/Build-up/Palletization	Per Kg	338 Per flight	1.42
2	Courier /Mail Charges	Per Kg	338 Per flight	1.42
3	DEMURRAGE / STORAGE CHARGE (rate per kg per day beyond 48 hrs)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	303/AWB	4.02
4	X-Ray screening charges	Per Kg	117/AWB	2.39
IMPORT CARGO				
1	De-unitization/Break-down/De-Palletisation	Per Kg	338 Per flight	1.42
2	DEMURRAGE / STORAGE CHARGE (rate per kg per day)			
a)	General Export Cargo	Per Kg	175/AWB	2.00
b)	Valuable/Perishable/Hazardous Cargo/Live Animals etc.,	Per Kg	338/AWB	5.34
TRANSHIPMENT CHARGES				
1	Transshipment charges-International to International General Cargo	Per Kg	338 Per flight	2.12
2	Transshipment charges-International to Domestic General Cargo	Per Kg	338 Per flight	2.12
B) DOMESTIC CARGO				
OUTBOUND CARGO				
1	Unitization/Build-up/Palletization	Per Kg	259 Per flight	1.06
2	Courier /Mail Charges	Per Kg	259 Per flight	1.11
4	X-Ray Screening Charge	Per Kg	129/AWB	1.64
INBOUND CARGO				
1	De-unitization/Break-down/De-Palletisation	Per Kg	259 Per flight	1.06
2	Courier /Mail Charges	Per Kg	323 Per flight	1.11
TRANSHIPMENT CHARGES				
1	Domestic to Domestic/International General Cargo Special Cargo	Per Kg	155 Per flight 203 Per flight	1.06 1.11

1. User agreements(Airlines or their agents) shall have the rates subject to maximum specified above. The agreements are in line with the IATA, AHM 810 Standard Ground Handling Agreement 2004/2008 (SGHA) as amended from time to time.

2. The rates with each Airline are based on negotiations and as agreed between the Service Provider (HMA CPL) and the Airline depending on the specific service levels agreed such as Usage of equipment, credit period, indemnity/insurance, and other services necessary thought fit by the Airline.

