



Airports Economic Regulatory Authority of India

TO CONSIDER THE MULTI YEAR TARIFF PROPOSAL AND ANNUAL TARIFF PROPOSAL(FY.2016-17) FOR THE SECOND CONTROL PERIOD IN RESPECT OF DELHI CARGO SERVICE CENTER INDIA PVT. LIMITED (DCSC) FOR PROVIDING CARGO HANDLING SERVICES AT IGI AIRPORT, NEW DELHI.

New Delhi: 16th February, 2017

**AERA Building
NACIL Administrative Complex
Safdarjung Airport
New Delhi-110003**

1. Brief Background:

- 1.1 The Authority, vide its MYTO Order No. 13/2011-12 dated 07.10.2011, decided to adopt '**Light Touch Approach**' in respect of the DCSC for Cargo Services at IGI Airport for determination of tariffs for the first control period. Subsequently, the Authority also determined the Annual tariff for FY 2011-12 vide Order No.05/2012-13, dated 21.05.2012 and Order No. 18/2014-15, dated 06.02.2015 for the FY 2014-15 followed by Order No. 39/2015-16, dated 04.11.2015 for the FY 2015-16.

2. MYTP/ATP/ACS Submissions made by DCSC for 2nd control period.

- 2.1 M/s DCSC submitted its online Multi Year Tariff Proposal (MYTP) for the second control period on 11.03.2016.
- 2.2 M/s DCSC, vide their letter dated 26.05.2016 resubmitted its Annual Tariff Proposal (ATP) for the year 2016-17 (**Annexure-I**). M/s DCSC has sought/proposed an increase of 7% from the previous year tariff card approved vide AERA Order no. 39/2015-16 dated 4th Nov, 2015. M/s DCSC has submitted the required Annual Compliance Statements (ACS) for the first control period (FY 2011-12 to FY2015-16).
- 2.3 DCSC submitted the key assumption adopted to formulate its MYTP which is as follows:

“Assumptions taken in MYTP

1. *Concession Fee is considered as 27% of the Revenue.*
2. *Capex on account of replacement of assets is taken as Rs.1500 lacs per year for next 5 years. These assets will be depreciated in 5 years. Loan of the equivalent amount at the rate of 13%, will be taken in each year.*
3. *Loan of Rs.1443 lacs at the rate of 15% will be taken from CSC from FY 2016-17 onwards.*
4. *OCD of Rs.426 lacs will be converted into shares before end of FY 2015-16*
5. *Debtors are taken for 30 days*
6. *Rate of return expected by the company is 25%, which will be 31.25% post tax (Dividend distribution tax is 20%). But since the company has accumulated losses, so expected rate of return on equity (for next 5 years) is considered as 42%. Post tax expected rate of return on equity is 50.40%.*
7. *Company has unabsorbed losses of Rs.3,556 lacs, substantial part of which is expected to be recovered in next 2 years. FY 2018-19 onwards, company will be in profits. But considering expected rate of return of 25%, company will still have a deficit of Rs.14,069 lacs at the end of FY 2020-21.*
8. *Other Assumptions regarding projected growth in revenue and expenses are as follows:*

Growth Expected	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
Revenue					
Tonnage	31%	5%	5%	3%	4%
Rate	7%	5%	6%	1%	1%
Expenses					

<i>Personnel Expenses-Fixed</i>	10%	10%	10%	10%	10%
<i>* Personnel Expenses-Variable</i>	10% + 31%	10% + 5%	10% + 5%	10% + 3%	10% + 4%
<i>License Fee</i>	7.50%	7.50%	7.50%	7.50%	7.50%
<i>Admin Cost</i>	7.50%	7.50%	7.50%	7.50%	7.50%

**Note: In Personnel Expenses – Fixed 10% is considered as normal increment and in case of Personnel Expenses-Variable, in addition to 10% increment, additional manpower is also considered in the proportion to increase in Tonnage.”*

3. Principles for Determination of Aeronautical Tariff under “Light Touch Approach”.

- 3.1 The Authority vide its Order No. 12/2010-11 dated 10.01.2011 and Direction No. 04/2010-11 issued on 10.01.2011 finalized its approach in the matter of Regulatory Philosophy and Approach in Economic Regulation of the Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft at the major airports and issued the Airport Economics Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and supply of Fuel to the Aircraft) Guidelines, 2011 (“ the Guidelines”).
- 3.2 As per clause 3 of the CGF Guidelines, the Authority shall while considering the proposal under the ‘Light Touch Approach’, follow a three stage procedure for determining its approach to the regulation of Regulated Service(s) as under:
- 3.2.1.1 Stage 1: The Authority shall first assess ‘Materiality ‘according to provisions of Clause 4;
- 3.2.1.2 Stage 2: The Authority shall then assess ‘Competition’ according to provision of Clause 5; and
- 3.2.1.3 Stage 3: The Authority shall then assess the reasonableness of existing User Agreement(s), according to provision of Clause 6.
- 3.3 As per clause 4.3 of the Guidelines in respect of cargo handling services, the materiality shall be assessed as a percentage of the cargo volume in MT handled at major airport A to total cargo volume in MT handled at all major airports.

$$\text{Materiality Index (MIc)} = \frac{\text{Cargo Volume at major airport A}}{\text{Total Cargo Volume at Major Airports}} \times 100$$

The materiality index at Delhi Airport= 696539/2489139

$$= 27.98\%$$

The percentage share of cargo volume for IGI Airport, New Delhi as per AAI Statistics for the FY2014-15 is 27.98% which is more than 2.5 % Materiality Index (MI_c) for the above subject service. Hence the regulated service is deemed as ‘material’ for the second control period.

- 3.4 As per clause 5 of the CGF Guidelines, where a regulated service is being provided at a major airport by two or more Service Provider(s), it shall be deemed ‘competitive’ at that airport. If a Regulated Service is provided by less than two Service Provider(s), it shall be deemed ‘non-competitive’.

Provided that the Authority may in its discretion consider such other additional evidence regarding reasonableness of competition, as it may deem fit.

- 3.4.1 As per the information furnished by DCSC in Form F1(b) on competition Assessment, **M/s Celebi Delhi Cargo Terminal Management India Pvt. Ltd** is other service provider(s) which is rendering similar service at Delhi Airport.
- 3.4.2 Hence in the instance case, there are two cargo facility service providers including DCSC, thus service is deemed '**material but competitive**'
- 3.5 As per Clause 6 of CGF Guidelines, the Authority shall consider the existing User Agreement(s) as reasonable provided that:
 - 3.5.1 The Service Provider submits the existing User Agreement(s) between the Service Provider and all the User(s) of the Regulated Service(s), clearly indicating the tariff(s) that are agreed to between the Service Provider and the User(s) of the Regulated Service(s) and
 - 3.5.2 The User(s) of the Regulated Service(s) have not raised any reasonable objections or concerns in regard to the existing User Agreement(s) which have not been appropriately addressed.
 - 3.5.3 DCSC has submitted the copy of Concession Agreement with DIAL and Minutes of User Consultation.
- 3.6 Clause 3.2 (ii) and Chapter V of the Guidelines provides that wherever the regulated service provided is 'material but competitive', the Authority shall determine Tariff(s) for Service Provider (s) based on a light touch approach for the duration of the Control period, according to the provisions of Chapter V. However, the Authority reserves the right to review materiality assessments, competition assessments and the reasonableness of the User Agreements within the Control period and issue such direction or make such orders as it may consider necessary.
- 3.7 As per Clause 11.2, the ATP is required to be submitted in the manner and form provided in clause AI. 8.1 (Appendix I) of the CGF Guidelines and should be supported by the following documents:
 - 3.7.1 Form B and Form 14(b).
 - 3.7.2 Details of consultation with stakeholders.
 - 3.7.3 Evidence of User Agreements clearly indicating the Tariff proposed by the Service Provider.
- 3.8 DCSC has submitted the Form B, and proof of user consultation and some of the user agreements.

4 Authority's Examination on the proposal.

- 4.1 The services rendered by DCSC for providing Cargo facility at Delhi airport are aeronautical services in terms of section 2(a) of the Airports Economic

Regulatory Authority of India Act, 2008 (Act) and under section 13 (1)(a) of the Act, the Authority is required to determine tariff for aeronautical services.

- 4.2 M/s DCSC has submitted its Annual compliance statement(ACS) for the tariff years 2011-12 to 2015-16 of first control period and Annual Tariff Proposal(ATP) for FY. 2016-17 vide their letter dated 26.05.2016. In the minutes of stakeholder Consultation submitted by M/s DCSC, It has been observed that more than 50% officials listed/attended are from DCSC itself. **Annexure-II.**

- 4.3 M/s DCSC has been informed vide email to submit the list of invitees/users and proof of notification issued to all users informing them about the stakeholder meeting. The requested information is yet to be received from DCSC.

- 4.4 It has been observed that the concession agreement is made with a high rate and constitutes almost 38 to 40% of operating expenditure.

- 4.5 Depreciation rates constitute 16% on an average of the total expenditure. On examination, it was found that DCSC has made huge capital investment/expenditure in the FY 2011-12 and FY2012-13. The capital expenditure incurred in the first control period is as follows:

[in crores]

2011-12	2012-13	2013-14	2014-15	2015-16	Total
103.24	94.00	3.86	0.93	4.74	206.77

- 4.6 M/s DCSC revised its tariff card last in FY 2015-16 vide AERA order No. 39/2015-16 dated 4th Nov, 2015.
- 4.7 M/s DCSC has submitted a comprehensive tariff card for FY 2016-17 as an attachment wherein when compared with previous year approved tariff card for FY 2015-16 an increase of 7% has been sought/proposed on the major heads of cargo.
- 4.8 Based on the ACS submissions by DCSC a comparative scenario of revenue, cost and return on average RAB for the first control period is prepared and annexed as **“Annexure-III”**.
- 4.9 The cargo service rendered by DCSC for providing cargo handling services at IGI Airport is ‘material but competitive’ as indicated in para 3.4 above.

5 Proposal

The Authority, after careful consideration of the MYTP and ATP for FY 2016-17, makes the following proposal for stakeholder consultation:

- 5.1 The service for Cargo handling being provided by Delhi Cargo Service Center (DCSC) at IGI Airport, Delhi is **“Material but Competitive”**. Therefore the Authority proposes to adopt **‘Light Touch Approach’** for determination of

tariffs for the 2nd control period w.e.f. 01.04.2016 to 31.03.2021 and accordingly issue the MYTO for the 2nd control period.

- 5.2 The tariff for the first tariff year TI (2016-17) for Cargo services rendered by DCSC at IGI Airport, New Delhi may be approved to be levied from the date of Order as per the tariff card placed at **Annexure –IV**.
- 5.3 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 5 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as annexures to the consultation paper. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.
- 5.4 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 5 above, latest by **Friday, 3rd March, 2017** at the following address:

**Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003
Email: puja.jindal@nic.in
Tel: 011-24695042
Fax: 011-24695039**

**S. Machendranathan
Chairperson**



CARGO SERVICE CENTER

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भारतीय विमानपत्तन अधिक विनिमायक प्राधिकरण
राफदरजंग एयरपोर्ट, नई दिल्ली-110003

प्राप्त

आयरी नं. 50762
तारीख : 27/5/16

Annexure - I

Delhi

Date: 26/05/2016

To,

Ms. Radhika R
OSD - II,
Airports Economic Regulatory Authority of India
AERA Building, Administrative Complex
New Delhi - 110003

Sub: Re-Submission of Annual Tariff Proposal (ATP) with reference to tariff proposal for the second control period.

Dear Madam,

Kindly refer our application for Tariff submission for Second Control Period. As required by you following documents relating to re-submission of ATP forms are attached for your reference:

1. Form F14(b) ATP- Cargo Domestic accompanied by Tariff card of domestic in Annexure 1, 2
2. Form F14(b) ATP-Cargo International accompanied by Tariff card of international in Annexure 3, 4

Hope, you will find above in order.

Yours Sincerely,

For Delhi Cargo Service Center Private Limited

Authorized Signatory

BEFORE THE AIRPORTS ECONOMIC REGULARITY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL OF DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/s
I, Avinash Razdan Bindra aged 49 resident of Cargo Terminal 2, Gate No. 5, Air Cargo Complex, IGIA, New Delhi acting in my official capacity as ISP in M/s Delhi Cargo Service Centre (P) Ltd. having its registered office at Cargo Terminal 2, Gate No. 5, Air Cargo Complex, IGIA, New Delhi do hereby state and affirm as under that:

1. That I am authorized to act for and on behalf of M/s Delhi Cargo Service Centre (P) Ltd. in the matter of making submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority')
2. I am competent to make this submission before the authority
3. I am making the submission in any official capacity and the facts stated herein are based on official records
4. The contents of the Annual tariff proposal submission which include inter alia (i) Estimated Maximum Allowed yield per unit and the proposed detailed break-up of Tariff(s) (in the context to Estimated Maximum Allowed Yield per Unit Where determined by the authority) where the authority has specified a price cap approach for the duration of the Control period pursuant to clause 3.2

OR

Proposed detailed breakup of Tariff(s) based on Clause 11.2 Where the Authority has specified a light touch approach for the duration of control period pursuant to clause 3.2 (~~strikeout whichever is not applicable~~) and (ii) Justification are correct and true to my knowledge and belief and nothing material has been concealed from.

Sd/

Place

Date: 12-05-2016

F. 1a(b)-Cargo Domestic

Select Year:

2016-17

Type of Cargo		Rate in Rupees per Kilogram	Minimum rate per AWB
Domestic Outbound Cargo Terminal, Storage And Processing Charges			
1) General		0.91	54
2) Special /Sensitive Cargo		2.14	107
A) Pharma Items			
B) Live Animals			
C) Hazardous/ Dangerous Goods			
D) Valuable Goods**			
E) Perishable			
F) Newspaper And TV Reel Consignments			
G) Human Remains, Coffin Including Unaccompanied Baggage Of Deceased And Human Eyes Etc.			
** Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travellers cheques, diamonds (including diamonds for industrial use), diamond jewellery, jewellery & watches made of silver, gold platinum & items valued at US\$ 1000 and above.			
Note :			
Charges levied on			
Bills rounded off			
Incentive to trade to utilize the lean hours			
Merchant Over Time (MOT) charges			
Discount in the TSP charges granted who opt for engaging their own loaders for offloading cargo from their vehicles at Truck Park and shifting to Custom Examination Area.			
Forklift charges			
Penal charges for Misdeclaration of weight			
*** Normal working hours			
Domestic Outbound Cargo Demurrage Charges			
1) General		1.07	54
2) Special /Sensitive Cargo		2.41	54
A) Pharma Items			
B) Live Animals			
C) Hazardous/ Dangerous Goods			
D) Valuable Goods**			
E) Perishable			
F) Newspaper And TV Reel Consignments			
G) Human Remains, Coffin Including Unaccompanied Baggage Of Deceased And Human Eyes Etc.			
Note :			

For Delhi Cargo Service Center Pvt. Ltd.

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Avnish Razdan
VP & CFO

Free Period			
Charges levied on			
Bills rounded off			
Domestic Inbound Cargo Terminal, Storage And Processing Charges			
1) General		0.80	54
2) Special /Sensitive Cargo		1.93	107
A) Pharma Items			
B) Live Animals			
C) Hazardous/ Dangerous Goods			
D) Valuable Goods**			
E) Perishable			
F) Newspaper And TV Reel Consignments			
G) Human Remains, Coffin Including Unaccompanied Baggage Of Deceased And Human Eyes Etc.			
** Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travellers cheques, diamonds (including diamonds for industrial use), diamond jewellery, jewellery & watches made of silver, gold platinum & items valued at US\$ 1000 and above.			
Note :			
Charges levied on			
Bills rounded off			
Incentive to trade to utilize the lean hours			
Domestic Inbound Cargo Demurrage Charges			
1) General	beyond free period and upto 5 days	1.07	54
1) General	beyond 5 days and upto 15 days	1.61	54
2) Special /Sensitive Cargo	beyond free period and upto 5 days	2.68	54
2) Special /Sensitive Cargo	beyond 5 days and upto 15 days	3.75	54
A) Pharma Items			
B) Live Animals			
C) Hazardous/ Dangerous Goods			
D) Valuable Goods**			
E) Perishable			
F) Newspaper And TV Reel Consignments			
G) Human Remains, Coffin Including Unaccompanied Baggage Of Deceased And Human Eyes Etc.			
Note :			
Free Period			
Chargeable period			

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan
VP & CFO

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Charges levied on			
Bills rendered off			
*** Others Charges, if any			
Others Charges			
*** Details of Other Cargo Charges pertaining to TSP/X-Ray/Demurrage/Handling etc. under various category of cargo services (Export/Import/Courier and Transshipment) which are not covered in line items A1.1 to G may be mentioned with all the Components/Items and to be enclosed/uploaded separately as supportive document for On Line Tariff Proposal.			

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No.	Charges	Proposed Rates
1. Terminal, Storage and Processing (TSP) charges		
	Export	Special Cargo- Project / Heavy Cargo Rs 3.21 per kg subject to minimum of Rs.3210 per AWB
	Import	Special Cargo- Project / Heavy Cargo Rs 11.77 per kg subject to minimum of Rs.11,770 per AWB
2. Other Charges (if chargeable to shipper) - Services on Demand only		
2.1	Export	Special Handling (Pharmaceutical, to maintain product temperature on request) Rs 2140 / Pallet
		Strapping charges Rs. 16/- per package
		DRY Ice Checklist charges INR 1070 per AWB
		DGR Acceptance fee INR 2140 per AWB
		Live Animal export acceptance charges INR 2140 per AWB
		Export Perishable Temperature Check as per CHM INR 161 per AWB
		Full HAWB data capture charges INR 54 per AWB subject to minimum INR 535/-
		DGR-fee, in case shipment above 20 pieces INR 54 per additional unit
		Express Services Rs 1.40 / Kg subject to minimum of Rs.140 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
		Back to Town 50 % of applicable TSP charges
2.2	Import	Delivery order fees Rs2140 per MAWB
		HAWB issuance charge Rs.1391 per HAWB
		Express Services Rs.7.55 per kg subject to minimum of Rs.535 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
		Strapping and Repacking charges Rs16/package
		Shrink Wrap of ULD Rs.2140 per ULD inclusive of material
		Shrink Wrap of Euro pallet Rs.321 per Euro pallet/skid
		Airside Cool Container Rs.2140 per ULD per one way trip
		Repacking charges Minimum charges of Rs 54/- per AWB; Packing/Repacking charges will Rs 16 per package
		Pet Assistance Rs. 1070/- per AWB
		Repacking with new wooden skid Rs.535 per skid
2.3	General	Miscellaneous Charges (None of the above) Rs. 2.68 per kg (subject to minimum Rs.535 per AWB)
		Import General Cargo (for first slab of 10 days) Storage Charge Rs. 26.75 per kg
		Import General Cargo (beyond first 10 days and for every slab of 10 days) Storage Charge Rs. 29.96 per kg
		Import Perishable Cargo(for first slab of 10 days) Storage Charge Rs. 55.64 per kg
		Import Perishable Cargo(beyond first 10 days and for every slab of 10 days) Storage Charge Rs. 60.99 per kg
		Cargo Handling for Transfer Cargo Air Side Charges Rs. 2.35 per Kg
		Handling of Shipper Build ULD or handling of Full ULD for delivery to Consignee Air Side Charges 50% of applicable handling charges
		Miscellaneous Charges (None of the above) Air Side Charges Rs.2.68 per kg (subject to minimum Rs.1070 per flight)
		Dry Ice Checklist (per AWB) Air Side Charges Rs 1070 per AWB
		DGR Acceptance fee (per AWB) Air Side Charges Rs 2140 per AWB
2.4	General	Live Animal Acceptance Check and delivery (per AWB) Air Side Charges Rs 2140 per AWB
		Export Perishable Temperature check (per AWB) Air Side Charges Rs 161 per AWB
		Valuable escort services to & fro to the aircraft (per AWB) Air Side Charges Rs 1177 per AWB
		Full HAWB data capture charges (per AWB) Air Side Charges Rs 54 per AWB
		ULD cleaning charges per unit Air Side Charges Rs 5350 per unit
		DGR fee- in case shipment above 20 pieces per unit Air Side Charges Rs 54 per additional unit
		Special Handling(Pharmaceutical, temperature) per unit Air Side Charges Rs 2140 per unit
		Charges collect fees (per AWB) Air Side Charges 10% of collectable amount (subject to minimum of Rs 535)
		Delivery Order fees (per MAWB) Air Side Charges Rs 2140 per MAWB

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For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan
VP & CFQ

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Delhi Cargo Service Center Private Limited
Other Charges

2016-17

No.	Charges	Proposed Rates
1. Terminal, Storage and Processing (TSP) charges		
17	HAWB delivery charges (per MAWB)	Air Side Charges Rs 1391 per MAWB

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Avinash Razdan
VP & CFO

Form F14(b)-Cargo International

Select Year:

2016-17

Sl. No.	Type of Cargo	Rate in Rupees per Kilogram	Minimum rate per AWB
A.	Export Cargo		
A1.	Terminal, Storage and Processing Charges		
A1.1	General	1.12	112
A1.2	Special Cargo		
a.	- Pharma items	2.89	289
b)	- Live Animals	2.25	225
c)	- Hazardous/ Dangerous Goods	2.25	225
d)	- Valuable Goods**	2.25	225
e)	- Perishable	2.89	289
f)	- Newspaper and TV reel consignments	2.25	225
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
** Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travellers cheques, diamonds (including diamonds for industrial use), diamond jewellery, jewellery & watches made of silver, gold platinum & items valued at US\$ 1000 and above.			
A2.	X-Ray Charges		
A2.1	X-Ray Machine charges (City side)	1.23	123
	X-Ray Machine charges (Air side)	1.23	1,070
A2.2	X-Ray Certification charges (City side)	2.14	214
	X-Ray Certification charges (Air side)	2.14	1,070
A2.3	Certification for Dangerous goods(City side)	2.14	214
	Certification for Dangerous goods(Air side)	2.14	1,070
Note :			
a	Charges levied on		
b	Bills rounded off		
c	Incentive to trade to utilize the lean hours		
d	Merchant Over Time (MOT) charges		
e	Discount in the TSP charges granted who opt for engaging their own loaders for offloading cargo from their vehicles at Truck Dock and shifting to Custom Examination Area.		
f	Forklift charges		
g	Penal charges for Misdeclaration of weight		
*** Notified working Hours			
A3	Demurrage Charges-----Export Cargo		

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For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan
VP & CFO

ANNEXURE 3

A3.1	General (City side)	1.40	140
	General (Air side)	1.61	-
A3.2	Special Cargo		
a.	Pharma items (City side)	3.62	362
	Pharma items (Air side)	2.68	-
b)	Live Animals(City side)	3.62	362
	Live Animals(Air side)	2.68	-
c)	Hazardous/ Dangerous Goods(City side)	3.62	362
	Hazardous/ Dangerous Goods(Air side)	2.68	-
d)	Valuable Goods**(City side)	3.62	362
	Valuable Goods**(Air side)	6.42	-
e)	Perishable(City side)	3.62	362
	Perishable(Air side)	2.68	-
f)	Newspaper and TV reel consignments(City side)	3.62	362
	Newspaper and TV reel consignments(Air side)	2.68	-
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
Note :			
	Free Period		
	Charges levied on		
	Bills rounded off		
A4.	Cargo Handling Charges		
A4	Palletisation/ Containerisation/Unitisation/Staffing Charges		
A4.1	General	2.25	1,070
A4.2	Spccial Cargo		
a.	- Pharma items	2.68	1,070
b)	- Live Animals	2.68	1,070
c)	- Hazardous/ Dangerous Goods	2.68	1,070
d)	- Valuable Goods**	2.68	1,070
e)	- Perishable	2.68	1,070
f)	- Newspaper and TV reel consignments	2.68	1,070
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
A5.	Documentation Fees		
A5.1	Cargo Documentation fees for Manifesto/filing etc		
B.	Import Cargo		
B1.	Terminal, Storage and Processing Charges		
B1.1	General	6.05	321
B1.2	Special Cargo		
a.	- Pharma items	10.43	535
b)	- Live Animals	10.43	535
c)	- Hazardous/ Dangerous Goods	10.43	535
d)	- Valuable Goods**	10.43	535

For Delhi Cargo Service Center Pvt. Ltd.

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	(beyond 30days)	20.33	1,498
	Air side	6.42	-
e)	Perishable(upto 5 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
	Air side	3.21	-
f)	Newspaper and TV reel consignments (upto 5 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
	Air side	3.21	-
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
Note :			
	Free Period		
	Chargeable period		
	Charges levied on		
	Bills rounded off		
C.	Courier/Mail Cargo		
C1.	Incoming Courier Charges-- International		
		-	-
C1.1	Courier cargo facilitation	-	-
C1.2	X-ray charges	-	-
C1.3	Demurrage Charges	-	-
	- Free Period	-	-
	- 4th day to 10th day	-	-
	- 11th day to 20th day	-	-
	- 21st day to 30th day	-	-
	- Beyond 30 days	-	-
C2.	Outcoming Courier Charges -- International		
		-	-
C2.1	Courier cargo facilitation	-	-
C2.2	X-ray charges	-	-
C2.3	Demurrage Charges	-	-
	- Free Period	-	-
	- day to day	-	-
	- day to day	-	-
	- day to day	-	-
	- Beyond days	-	-
D.	Transshipment Cargo/Carting	-	-
D1.	Transshipment charges-international to international	-	-
D1.1	General Cargo	-	-
D1.2	Special Cargo/DGR/Valuable/Perishable/Pharma	-	-
D1.3	Documentation Fee	-	-
D2.	Transshipment charges-international to domestic	-	-

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan
VP & CFO

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D2.1	General Cargo	-	-
D2.2	Special/Sensitive Cargo	-	-
D2.3	DGR/Valuable/Perishable/Pharma	-	-
D2.4	Documentation Fee	-	-
D3.	Transshipment charges-domestic to domestic	-	-
D3.1	General Cargo	-	-
D3.2	Special/Sensitive Cargo	-	-
D3.3	DGR/Valuable/Perishable/Pharma	-	-
D3.4	Documentation Fee	-	-
E.	Customs Cost Recovery Charges	-	-
E1	components of customs cargo recovery charges	-	-
F.	EDI/IT Services (GMAX,WIPRO,SITA etc.)	-	-
F1	EDI/IT Services (GMAX,WIPRO,SITA etc.)	-	-
G.	***Others Charges, if any	For Other Charges Please Refer Sheet no. A	
G1	Others Charges, if any		

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For Delhi Cargo Service Center Pvt. Ltd.



**Avinash Razdan
VP & CFO**

S.No.	Charges		Proposed Rates	
1. Terminal, Storage and Processing (TSP) charges				
	Export	Special Cargo- Project / Heavy Cargo	Rs 3.21 per kg subject to minimum of Rs.3210 per AWB	Rs 3.57 per kg subject to minimum of Rs.3371 per AWB
	Import	Special Cargo- Project / Heavy Cargo	Rs 11.77 per kg subject to minimum of Rs.11,770 per AWB	Rs 13.10 per kg subject to minimum of Rs.12,539 per AWB
2. Other Charges. (If chargeable to shipper) - Services on Demand only				
2.1	Export	Special Handling (Pharmaceutical, to maintain product temperature on request)	Rs 2140 / Pallet	Rs 2247 / Pallet
		Strapping charges	Rs. 16/- per package	Rs. 17/- per package
		DRY Ice Checklist charges	INR 1070 per AWB	INR 1124 per AWB
		DGR Acceptance fee	INR 2140 per AWB	INR 2247 per AWB
		Live Animal export acceptance charges	INR 2140 per AWB	INR 2247 per AWB
		Export Perishable Temperature Check as per CHM	INR 161 per AWB	INR 169 per AWB
		Full HAWB data capture charges	INR 54 per AWB subject to minimum INR 535/-	INR 57 per AWB subject to minimum INR 562/-
		DGR-fee, in case shipment above 20 pieces	INR 54 per additional unit	INR 57 per additional unit
		Express Services	Rs 1.40 / Kg subject to minimum of Rs.140 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs 1.47 / Kg subject to minimum of Rs.147 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
		Back to Town	50 % of applicable TSP charges	50 % of applicable TSP charges
2.2	Import	Delivery order fees	Rs2140 per MAWB	Rs2247 per MAWB
		HAWB issuance charge	Rs.1391 per HAWB	Rs.1461 per HAWB
		Express Services	Rs.7.55 per kg subject to minimum of Rs.535 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs.7.93 per kg subject to minimum of Rs.562 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
		Strapping and Repacking charges	Rs16/package	Rs17/package
		Shrink Wrap of ULD	Rs.2140 per ULD inclusive of material	Rs.2247 per ULD inclusive of material
2.3	General	Shrink Wrap of Euro pallet	Rs.321 per Euro pallet/skid	Rs.337 per Euro pallet/skid
		Airside Cool Container	Rs.2140 per ULD per one way trip	Rs.2247 per ULD per one way trip
		Repacking charges	Minimum charges of Rs 54/- per AWB; Packing/Repacking charges will Rs 16 per package	Minimum charges of Rs 57/- per AWB; Packing/Repacking charges will Rs 17 per package
		Pet Assistance	Rs. 1070/- per AWB	Rs. 1124/- per AWB
		Repacking with new wooden skid	Rs.535 per skid	Rs.562 per skid

For Delhi Cargo Service Center Pvt. Ltd.

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Delhi Cargo Service Center Private Limited
Other Charges

2016-17

2017-18

S.No.	Charges		Proposed Rates	Proposed Rates
1. Terminal, Storage and Processing (TSP) charges				
		Miscellaneous Charges (None of the above)	Rs. 2.68 per kg (subject to minimum Rs.535 per AWB)	Rs. 2.81 per kg (subject to minimum Rs.562 per AWB)
2.4	Import General Cargo (for first slab of 10 days)	Storage Charge	Rs. 26.75 per kg	Rs. 28.00 per kg
	Import General Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 29.96 per kg	Rs. 31.00 per kg
2.5	Import Perishable Cargo (for first slab of 10 days)	Storage Charge	Rs. 55.64 per kg	Rs. 58.00 per kg
	Import Perishable Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 60.99 per kg	Rs. 64.00 per kg
3	Cargo Handling for Transfer Cargo	Air Side Charges	Rs. 2.35 per Kg	Rs. 2.47 per Kg
4	Handling of Shipper Build ULD or handling of Full ULD for delivery to Consignee	Air Side Charges	50% of applicable handling charges	50% of applicable handling charges
5	Miscellaneous Charges (None of the above)	Air Side Charges	Rs.2.68 per kg (subject to minimum Rs 1070 per flight)	Rs.2.81 per kg (subject to minimum Rs 1124 per flight)
6	Dry Ice Checklist (per AWB)	Air Side Charges	Rs 1070 per AWB	Rs 1124 per AWB
7	DGR Acceptance fee (per AWB)	Air Side Charges	Rs 2140 per AWB	Rs 2247 per AWB
8	Live Animal Acceptance Check and delivery (per AWB)	Air Side Charges	Rs 2140 per AWB	Rs 2247 per AWB
9	Export Perishable Temperature check (per AWB)	Air Side Charges	Rs 161 per AWB	Rs 169 per AWB
10	Valuable escort services to & fro to the aircraft (per AWB)	Air Side Charges	Rs 1177 per AWB	Rs 1236 per AWB
11	Full HAWB data capture charges (per AWB)	Air Side Charges	Rs 54 per AWB	Rs 57 per AWB
12	ULD cleaning charges per unit	Air Side Charges	Rs 5350 per unit	Rs 5618 per unit
13	DGR fee- in case shipment above 20 pieces per unit	Air Side Charges	Rs 54 per additional unit	Rs 57 per additional unit
14	Special Handling(Pharmaceutical, temperature) per unit	Air Side Charges	Rs 2140 per unit	Rs 2247 per unit
15	Charges collect fees (per AWB)	Air Side Charges	10% of collectable amount (subject to minimum of Rs 535)	10% of collectable amount (subject to minimum of Rs 562)
16	Delivery Order fees (per MAWB)	Air Side Charges	Rs 2140 per MAWB	Rs 2247 per MAWB
17	HAWB delivery charges (per MAWB)	Air Side Charges	Rs 1391 per MAWB	Rs 1461 per MAWB

For Delhi Cargo Service Center Pvt. Ltd.



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VP & CFO

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S.No.	Charges	Proposed Rates	Proposed Rates	Proposed Rates
1. Terminal, Storage and Processing (TSP) charges				
	Export	Special Cargo- Project / Heavy Cargo Rs 3.57 per kg subject to minimum of Rs.3573 per AWB	Rs 3.61 per kg subject to minimum of Rs.3609 per AWB	Rs 3.65 per kg subject to minimum of Rs.3645 per AWB
	Import	Special Cargo- Project / Heavy Cargo Rs 13.1 per kg subject to minimum of Rs.13,101 per AWB	Rs 13.23 per kg subject to minimum of Rs.13,232 per AWB	Rs 13.36 per kg subject to minimum of Rs.13,364 per AWB
2. Other Charges (If chargeable to shipper) - Services on Demand only				
2.1	Export	Special Handling (Pharmaceutical, to maintain product temperature on request)	Rs 2382 / Pallet	Rs 2406 / Pallet
		Strapping charges	Rs. 18/- per package	Rs. 18/- per package
		DRY Ice Checklist charges	INR 1191 per AWB	INR 1203 per AWB
		DGR Acceptance fee	INR 2382 per AWB	INR 2406 per AWB
		Live Animal export acceptance charges	INR 2382 per AWB	INR 2406 per AWB
		Export Perishable Temperature Check as per CHM	INR 179 per AWB	INR 181 per AWB
		Full HAWB data capture charges	INR 60 per AWB subject to minimum INR 595/-	INR 61 per AWB subject to minimum INR 601/-
		DGR-fee, in case shipment above 20 pieces	INR 60 per additional unit	INR 61 per additional unit
		Express Services	Rs 1.56 / Kg subject to minimum of Rs.156 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs 1.58 / Kg subject to minimum of Rs.158 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
		Back to Town	50 % of applicable TSP charges	50 % of applicable TSP charges
		Delivery order fees	Rs.2382 per MAWB	Rs.2406 per MAWB
		HAWB issuance charge	Rs.1548 per HAWB	Rs.1563 per HAWB
		Express Services	Rs.8.41 per kg subject to minimum of Rs.595 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs.8.49 per kg subject to minimum of Rs.601 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
		Strapping and Repacking charges	Rs.18/package	Rs.18/package
		Shrink Wrap of ULD	Rs.2382 per ULD inclusive of material	Rs.2406 per ULD inclusive of material
2.2	Import	Shrink Wrap of Euro pallet	Rs.357 per Euro pallet/skid	Rs.361 per Euro pallet/skid
		Repacked Cool Container	Rs.2382 per ULD per one way trip	Rs.2406 per ULD per one way trip
		Repacking charges	Minimum charges of Rs 60/- per AWB; Packing/Repacking charges will Rs 18 per package	Minimum charges of Rs 61/- per AWB; Packing/Repacking charges will Rs 18 per package
		Pet Assistance	Rs. 1191/- per AWB	Rs. 1203/- per AWB
		Repacking with new wooden skid	Rs.595 per skid	Rs.601 per skid
		Miscellaneous Charges (None of the above)	Rs. 2.98 per kg (subject to minimum Rs.595 per AWB)	Rs. 3.01 per kg (subject to minimum Rs.601 per AWB)
		Storage Charge	Rs. 29.78 per kg	Rs. 30.08 per kg
		Storage Charge	Rs. 33.35 per kg	Rs. 33.68 per kg
		Storage Charge	Rs. 61.93 per kg	Rs. 62.55 per kg
		Storage Charge	Rs. 67.88 per kg	Rs. 68.56 per kg
		Air Side Charges	Rs. 2.62 per Kg	Rs. 2.65 per Kg
		Air Side Charges	50% of applicable handling charges	50% of applicable handling charges
		Air Side Charges	50% of applicable handling charges	50% of applicable handling charges
		Air Side Charges	50% of applicable handling charges	50% of applicable handling charges
		Air Side Charges	50% of applicable handling charges	50% of applicable handling charges
		Air Side Charges	50% of applicable handling charges	50% of applicable handling charges

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan
VP & CFO

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Delhi Cargo Service Center Private Limited
Other Charges

2018-19

2019-20

2020-21

S.No.	Charges		Proposed Rates	Proposed Rates	Proposed Rates
1	Terminal, Storage and Processing (TSP) charges				
5	Miscellaneous Charges (None of the above)	Air Side Charges	Rs.2.98 per kg (subject to minimum Rs 1191 per flight)	Rs.3.01 per kg (subject to minimum Rs 1203 per flight)	Rs.3.04 per kg (subject to minimum Rs 1215 per flight)
6	Dry Ice Checklist (per AWB)	Air Side Charges	Rs 1191 per AWB	Rs 1203 per AWB	Rs 1215 per AWB
7	DGR Acceptance fee (per AWB)	Air Side Charges	Rs 2382 per AWB	Rs 2406 per AWB	Rs 2430 per AWB
8	Live Animal Acceptance Check and delivery (per AWB)	Air Side Charges	Rs 2382 per AWB	Rs 2406 per AWB	Rs 2430 per AWB
9	Export Perishable Temperature check (per AWB)	Air Side Charges	Rs 179 per AWB	Rs 181 per AWB	Rs 183 per AWB
10	Valuable escort services to & fro to the aircraft (per AWB)	Air Side Charges	Rs 1310 per AWB	Rs 1323 per AWB	Rs 1336 per AWB
11	Full HAWB data capture charges (per AWB)	Air Side Charges	Rs 60 per AWB	Rs 61 per AWB	Rs 62 per AWB
12	ULD cleaning charges per unit	Air Side Charges	Rs 5955 per unit	Rs 6015 per unit	Rs 6075 per unit
13	DGR fee- in case shipment above 20 pieces per unit	Air Side Charges	Rs 60 per additional unit	Rs 61 per additional unit	Rs 62 per additional unit
14	Special Handling(Pharmaceutical, temperature) per unit	Air Side Charges	Rs 2382 per unit	Rs 2406 per unit	Rs 2430 per unit
15	Charges collect fees (per AWB)	Air Side Charges	10% of collectable amount (subject to minimum of Rs 595)	10% of collectable amount (subject to minimum of Rs 601)	10% of collectable amount (subject to minimum of Rs 607)
16	Delivery Order fees (per MAWB)	Air Side Charges	Rs 2382 per MAWB	Rs 2406 per MAWB	Rs 2430 per MAWB
17	HAWB delivery charges (per MAWB)	Air Side Charges	Rs 1549 per MAWB	Rs 1564 per MAWB	Rs 1580 per MAWB

For Delhi Cargo Service Center Pvt. Ltd.



Avinash Razdan
VP & CFO

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भारतीय विमानपत्तन आर्थिक विनियमक प्राधिकरण
राफदरजंग एयरपोर्ट, नई दिल्ली-110003

प्राप्त

आवरी नं० 5127
तारीख : 9/6/16

Delhi

Date: 09/06/2016

To,

Ms. Radhika R
OSD - II,
Airports Economic Regulatory Authority of India
AERA Building, Administrative Complex
New Delhi - 110003

Sub: Submission of "User Consultation Minutes"

Dear Madam,

As desired by your good self, please find enclosed "User Consultation Minutes".

Hope, you will find above in order.

Yours Sincerely,

For Delhi Cargo Service Center Private Limited


Authorized Signatory





CARGO SERVICE CENTER

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Delhi

DELHI CARGO SERVICE CENTER PRIVATE LIMITED

DCSC CARGO TERMINAL 2, GATE NO. 6, AIR CARGO COMPLEX,
IGI AIRPORT, NEW DELHI - 110 037

Minutes of the Meeting held on 3rd March 2016 at Delhi Cargo Service Center Hall for holding Stakeholder consultation on seeking approval for increasing/change in various applicable City side Charges in respect of Annual Tariff Plan (ATP) for the 1st Year of the Second control period for Cargo Handling Services at Cargo Terminal, IGI Airport, Delhi

Attended By :

1. Mr. P.S. Atree: President DCCAA
2. Mr. Puneet Jain: Vice President DCCAA
3. Mr. Gurvinder Singh: Secretary DCCAA
4. Mr. Vipin Jain: Managing Committee Member, DCCAA
5. Mr. Ashish Asaf: Secretary, ACAAI
6. Mr. Sushil Sharma, Aircraft head India, KWE Gati
7. Mr. Amrik Singh: General Manager - Sales & operations, Surya cargo Forwarders
8. Mr. Naresh Balodi, Manager Air Cargo, Om Air logistics
9. Mr. Venu Gopal Bangera: CEO , Delhi Cargo Service Center
10. Mr. Avinash Razdan: CFO, Delhi Cargo Service Center
11. Mr. S.Hari: General Manager - Commercial & Operations, Delhi Cargo Service Center
12. Mr. Sanjiv Mansukhani: AGM - Operations - Delhi Cargo Service Center
13. Mr. Bhawani Singh: AGM - Operations - Delhi Cargo service center
14. Mr. Ankur Gupta: AGM - Finance - Delhi Cargo Service center
15. Mr. Vikrant Kapoor: Manager operations, Delhi Cargo Service Center
16. Mr. Vikas Bansal, Deputy Manager , Delhi Cargo Service center
17. Ms. Saroj Ghawary: Assistant Manager - Corporate, Delhi cargo service center
18. Ms. Priyanka Gupta: Assistant Manager - Commercial

Mr. Venugopal Bangera, CEO of DCSC welcomed the delegates from various trade bodies. He stated that the meeting has been primarily convened to discuss the proposal of the company to revise the applicable city side tariff effective 1st April 2016 for the 1st Year of the Second Control period for Cargo Handling Services.

Giving a brief introduction about himself & about DCSC, Mr. Venugopal Bangera then started the proceeding by stating that his colleague Mr. Hari, General Manager-Commercial and operations will make a presentation which will include the following:-

- ^ A brief introduction about what the company has done so far in terms of the infrastructure.
- ^ Action taken by the company in terms of various service issues raised by the trade in time to time.



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- Proposed revision in the various applicable City side Charge effective 1st April 2016 and justification for the increase in charges and new service charges introduced to the trade etc.

On the instruction of Mr. Venugopal Bangera, Mr. Hari of DCSC took over the presentation, Welcomed the participants and started with the Introduction of the company and explained what the company has done so far in terms of building up the infrastructure for providing cargo handling services at Delhi Airport.

1. Introduction

Mr. Hari stated that his company had designed and constructed Cargo Terminal 2, which become operational in Feb 2012 after receipt of all regulatory approval in Feb 2012. The construction was carried out in phases depending on the projected volume growth of the Air Cargo Industry.

- The Phase 1A operational since Feb 2012 & Phase 1B from Nov 2013 and both the phases together can handle the following capacity:
 - 1, 23,600 MT annual capacity for Export- General Cargo.
 - 35,000 MT annual capacities for Perishable Export Cargo.
 - 1, 15,000 MT annual capacity for Import- General Cargo.
 - 18,000 MT annual capacity for Perishables -Import Cargo (Capacity for (-)20°C storage available).
 - 1,400 MT Valuable & Dangerous goods storage for export & Import.
- Integrated facility to offer all international cargo handling service under one roof
 - Perishable cargo for both export and import.
 - Cargo to be processed handled and moved on Euro pallet.
 - Complete control over SLA processes ensuring last minutes adjustments.
 - Airline SLA mapped with operations processes ensuring better responsibility and accountability.
- Cargo handling and processing with
 - DCSC's own workforce, in our Payroll
 - Highly motivated, committed and dedicated team.
 - No shift changeover headache
 - 24 x 7 operation
- Truck docks
 - 75 free use truck docks are available with dock levelers.
 - Dedicated truck docs for perishable and temperature sensitive cargo.
 - Truck entry and exit and offloading/loading strictly controlled
- Facility inside separate fenced area with full CCTV coverage
 - 250 cameras already installed to cover entire area from city side to air side.

Mr. Hari also stated that his company had designed and constructed Domestic Cargo Terminal, which become operational in May 2010 after receipt of all regulatory approval in May 2010.

- Terminal started functioning from May 2010
- DCSC's own workforce at Sterile Area.



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Delhi

- o Highly motivated, committed and dedicated team.
- o No shift changeover headache .Hence smooth flow of screened cargo
- o 24 x 7 operation
- ^ Truck docks
 - o 53 free use truck docks are available.
 - o Truck entry and exit through Traffic Controlling system to Decongest the Terminal
 - o Facility inside separate fenced area with full CCTV coverage
 - o 48 Camera already installed to cover entire area from city side to air side.

2. Developments/Initiatives taken by DCSC

- a. In terms of Recent developments and initiatives taken by DCSC, Mr. Hari has explained the following:

Operational Developments:-

- o Operational Developments-International
- o Additional 10 Ton ULD Hoist installed for faster delivery of Import Cargo.
- o Additional 5 tons ULD Hoist planned for Import Delivery (Work under process)
- o Dedicated area for storage of Vulnerable Cargo.
- o Dedicated area for Live animals storing at Export side.
- o Implementation of HHT (hand held terminal) as part of automations.
- o Extension of Import warehouse Area to reduce the congestion and faster processing of cargo
- o Dedicated window for assisting Special cargo handling.
- o Operational Developments-Domestic
- o Continuous Process Improvement
- o Additional X-ray machine for speedy clearance . Currently terminal has 8 machines.
- o Agents facilitation Office under renovation.
- o Additional Lighting system placed for more illumination
- o Stringent Access Control

IT Developments:

- o Launch of E-Freight.
- o Launch of E-Delivery order.
- o IT interface In the Cargo Acceptance & delivery Procedure

3. In terms of future development/Proposed Developments, Hari informed to the Trade that

Infrastructure Development :International

- o Airside temperature Cool Dolly for transportation of cargo to Air Craft
- o Express Services – A separate lane dedicated to express handling of shipment as per customer's demand.
- o Upcoming Animal Quarantine Facility at Exports with a Separate cool room with ambient temperature for Live Animals
- o 5MT loose cargo hoist in 1B(Work under process)

Infrastructure Development : Domestic

- o Extension of Terminal
- o Renovation of the Terminal and Relocation of X ray machine/Air lines offices to



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Delhi

- o improve acceptance to decongest Terminal.

New Services:

- o DG Cargo Acceptance / Live Animal Acceptance/ DRY ICE Check list- For shippers (City Side) – On Request
- o Export perishable temperature check / Temperature mapping/Data logging sheet - On request
- o Full HAWB data capture - On request
- o Pet assistance/AVI assistance – On request

4. Action taken various service issues raised and flagged off in the various trade meeting and Resolutions thereof

Mr. Hari then presented to the meeting various issues which the trade has raised /flagged to DCSC and the action taken by DCSC on issues accordingly he had mentioned that the faster process for production of cargo in exam, implementation of HHT which improves the tracing of cargo and better visibility of process, and reduced manufacturing down line are new areas of improvement. He stated that new resolutions of DCSC include facilitation center for trade, availability of sufficient no. of custom officers, additional exit gates for city side for import truck movement, canteen facility for trade, separate working area for agent staff, washrooms at city side, adequate lighting at city side. He stated that the company is committed towards delivering highest standards of services to its customers and appreciated the support the company has received from the trade members.

5. Proposal for revised City side Tariff to be effective 1st April 2016

Mr. Hari then presented the company's proposal for revision of City Side Tariff charges and additional service introduced in city side tariff proposal to the trade for the 1st Year of the Second Control period for Cargo Handling Services. He also stated that the proposed increase in tariff is 7%. He stated that the new proposed tariff will be effective 1st April 2016 subject to mutual agreement and approval from AERA. The proposal by the company can be divided into following areas:-

6. Increase in the following Charges by 7%:

1. TSP Export general Cargo /Domestic
2. TSP Export Special Cargo – Pharmaceutical / Perishable (Temp Controlled)/Domestic
3. TSP Imports General Cargo/Domestic
4. TSP Import Special Cargo – Pharmaceutical / Perishable (Temp Controlled)/Domestic
5. Demurrage charges beyond 24hrs free Period(Export/Import)/Domestic
6. Security charges
7. Other charges to shippers (On Demand)

Mr. Hari then set about giving the rationales for the proposed revision of charges and introduction of Revision in TSP charges, Demurrage charges and Delivery order fees for HAWB, reclassification of Special cargo for Pharma and Perishable cargo (Temp Controlled) etc. Hari then stated that there is a minor 7% increase in the tariffs and the increase in the tariff is concurrent to the increase in the input cost including the salary cost (rising 10 to 12% every year), land and license fee payable to Delhi Airport (Increase of 7.5% every year), Auto escalation in the Electricity cost (8 to 10% every year) and other operating costs (increasing at 7.5 to 10% every year)..He stated that there is a need identified to increase the TSP charges on Export charges because there has input cost which together constitutes more than 40% of the overall turnover. He further added that demurrage charges have also been aligned with these



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increases in TSP charges

Mr. Hari explained that the Delivery order fee for HAWB charges is revised because it is governed by the Airline. Therefore these charges will be increased as per the directive received from the Carrier. Mr. Hari also explained that there is a need for the reclassification required in the special cargo categories depending on the nature of handling it requires in the facility. The temperature controlled Cargo require to process through the state of art facility, which requires special handling, treatment and attention and skilled manpower to handle it. Therefore the charges thereof need to relook and revise to meet the demand and supply gap.

Once the presentation was over, Mr. Hari requested the participants for an active participation and invited for a discussion on the proposed hike.

Mr. Hari then requested for the feedback from the proposed charges:

- ▲ Mr. Gurvinder Singh (Secretary DCCAA) inquired that since last few years how much tonnage has increased and if volume of business is increasing then why tariff rates are increasing. He has requested DCSC to share tonnage data so that gains or losses can be compared. Mr. Avinash has explained that Delhi cargo service center is still not able to accumulate or recover expenditure which was incurred at the timing of terminal set up. In spite of increasing volumes, we are proposing to absorb the losses in first 2 years of second control period. Mr. Venu has added that the later years of control period can be considered as recovery period.
- ▲ Mr Amreek singh also sought the same tonnage report of Domestic for the last years for their understanding. In return Mr Hari assured the same and shared that after inception in 2010, this is the first time Domestic Tariff revision is being proposed by DCSC.
- ▲ Mr. Ashish Asaf Ali, Hon. Secretary of ACAAI has inquired that in last November, DCSC had increased its tariff by 5% and after 3 months again it is increasing 7%. It is not logical to increase tariff in every 3 months. Mr. Venu has commented that AERA has approved tariffs of 2015 – 2016 in Nov 2016. So basically it was a hike for last year but got approved late. Due to that DCSC has suffered losses for 8 months.
- ▲ No other query coming forward, Mr. Hari concluded the meeting with thanks & a High Tea.

DCSC, Delhi Delhi

Annual Compliance for the 1st Control Period (2011-12 to 2015-16)
(Refer AL 9 of the Guidelines and Form No. 16)

Sl No.	Particulars Performance Report for the years	Tariff years										[In Crores]	
		2011-12		2012-13		2013-14		2014-15		2015-16		2016-17	Total of Actuals
		MYTO	Actual	MYTO	Actual	MYTO	Actual	MYTO	Actual	MYTO	Actual	Forecast	
1	Revenue:												
1.1	Regulated Services-Ground Handling	114.73	22.92	180.68	42.63	216.70	89.12	246.23	95.65	246.23	126.25	179.58	376.57
1.2	-Cargo Handling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
1.3	Other than Regulated Services	0.00	16.67	0.00	13.42	0.00	1.60	0.00	1.78	0.00	2.50	0.00	35.97
	Total Revenue	114.73	39.59	180.68	56.05	216.70	90.72	246.23	97.43	246.23	128.75	179.58	412.54
2	Expenditure:												
2.1	Operating Expenditure	79.88	32.68	121.50	48.27	142.82	67.51	164.43	70.45	164.43	91.51	116.01	310.42
2.2	Depreciation	9.28	3.03	16.78	10.56	19.06	16.50	24.48	17.30	24.48	16.82	19.87	64.21
	Total Expenditure	89.16	35.71	138.28	58.83	161.88	84.01	188.91	87.75	188.91	108.33	135.88	374.63
3	Regulatory Operating Profit	25.57	3.88	42.40	-2.78	54.82	6.71	57.32	9.68	57.32	20.42	43.70	37.91
	CAPEX												
4	Capital Expenditure	144.40	103.24	106.71	94.00	22.74	3.86	54.23	0.93	54.23	4.74	15.00	206.77
4.1	Opening RAB	69.66	4.89	204.78	105.10	294.70	187.85	298.38	175.21	298.38	158.81	146.37	631.86
4.2	Disposals /Transfers								0		0		0.00
4.3	closing RAB	204.78	105.10	294.71	188.54	298.38	175.21	328.13	158.84	328.13	146.73	141.50	774.42
4.4	Average RAB{(4.1+4.3)/2}	137.22	55.00	249.75	146.82	296.54	181.53	313.26	167.03	313.26	152.77	143.94	703.14
5	Return on Average RAB (3/4.4)	19%	7%	17%	-2%	18%	4%	18%	6%	18%	13%	30%	28%

Form F14(b)-Cargo Domesti

Select Year:

2016-17

Type of Cargo		Rate in Rupees per Kilogram	Minimum rate per AWB
Domestic Outbound Cargo Terminal, Storage And Processing Charges			
1) General		0.91	54
2) Special /Sensitive Cargo		2.14	107
A) Pharma Items			
B) Live Animals			
C) Hazardous/ Dangerous Goods			
D) Valuable Goods**			
E) Perishable			
F) Newspaper And TV Reel Consignments			
G) Human Remains, Coffin Including Unaccompanied Baggage H) Deceased And Human Eyes Etc.			
** Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travellers cheques, diamonds (including diamonds for industrial use), diamond jewellery, jewellery & watches made of silver, gold platinum & items valued at US\$ 1000 and above.			
Note :			
Charges levied on			
Bills rounded off			
Incentive to trade to utilize the lean hours			
Merchant Over Time (MOT) charges			
Discount in the TSP charges granted who opt for engaging their own loaders for offloading cargo from their vehicles at Truck Park and shifting to Custom Examination Area.			
Lift charges			
Penal charges for Misdeclaration of weight			
*** Normal working hours			
Domestic Outbound Cargo Demurrage Charges			
1) General		1.07	54
2) Special /Sensitive Cargo		2.41	54
3) Pharma Items			
4) Live Animals			
5) Hazardous/ Dangerous Goods			
6) Valuable Goods**			
7) Perishable			
8) Newspaper And TV Reel Consignments			
9) Human Remains, Coffin Including Unaccompanied Baggage 10) Deceased And Human Eyes Etc.			
Note :			

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Free Period			
Charges levied on			
Bills rounded off			
Domestic Inbound Cargo Terminal, Storage And Processing Charges			
1) General		0.80	54
2) Special /Sensitive Cargo		1.93	107
A) Pharma Items			
B) Live Animals			
C) Hazardous/ Dangerous Goods			
D) Valuable Goods**			
E) Perishable			
F) Newspaper And TV Reel Consignments			
G) Human Remains, Coffin Including Unaccompanied Baggage Of Deceased And Human Eyes Etc.			
Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travellers cheques, diamonds (including diamonds for industrial use), diamond jewellery, jewellery & watches made of silver, gold platinum & items valued at US\$ 1000 and above.			
Note :			
Charges levied on			
Bills rounded off			
Incentive to trade to utilize the lean hours			
Domestic Inbound Cargo Demurrage Charges			
1) General	beyond free period and upto 5 days	1.07	54
1) General	beyond 5 days and upto 15 days	1.61	54
2) Special /Sensitive Cargo	beyond free period and upto 5 days	2.68	54
2) Special /Sensitive Cargo	beyond 5 days and upto 15 days	3.75	54
A) Pharma Items			
B) Live Animals			
C) Hazardous/ Dangerous Goods			
D) Valuable Goods**			
E) Perishable			
F) Newspaper And TV Reel Consignments			
G) Human Remains, Coffin Including Unaccompanied Baggage Of Deceased And Human Eyes Etc.			
Note :			
Free Period			
Chargeable period			

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Charges levied on			
Bills rounded off			
*** Others Charges, if any			
Others Charges			
<p>*** Details of Other Cargo Charges pertaining to TSP/X-Ray/Demurrage/Handling etc. under various category of cargo services (Export/Import/Courier and Transshipment) which are not covered in line items A1.1 to G may be mentioned with all the Components/Items and to be enclosed/uploaded separately as supportive document for On Line Tariff Proposal.</p>			

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Form F14(b)-Cargo International

Select Year:

2016-17

ANNEXURE 3

Sl. No.	Type of Cargo	Rate in Rupees per Kilogram	Minimum rate per AWB
A.	Export Cargo		
A1.	Terminal, Storage and Processing Charges		
A1.1	General	1.12	112
A1.2	Special Cargo		
a.	- Pharma items	2.89	289
b)	- Live Animals	2.25	225
c)	- Hazardous/ Dangerous Goods	2.25	225
d)	- Valuable Goods**	2.25	225
e)	- Perishable	2.89	289
f)	- Newspaper and TV reel consignments	2.25	225
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
** Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travellers cheques, diamonds (including diamonds for industrial use), diamond jewellery, jewellery & watches made of silver, gold platinum & items valued at US\$ 1000 and above.			
A2.	X-Ray Charges		
A2.1	X-Ray Machine charges (City side)	1.23	123
	X-Ray Machine charges (Air side)	1.23	1,070
A2.2	X-Ray Certification charges (City side)	2.14	214
	X-Ray Certification charges (Air side)	2.14	1,070
A2.3	Certification for Dangerous goods(City side)	2.14	214
	Certification for Dangerous goods(Air side)	2.14	1,070
Note :			
a	Charges levied on		
b	Bills rounded off		
c	Incentive to trade to utilize the lean hours		
d	Merchant Over Time (MOT) charges		
e	Discount in the TSP charges granted who opt for engaging their own loaders for offloading cargo from their vehicles at Truck Dock and shifting to Custom Examination Area.		
	Forklift charges		
	Penal charges for Misdeclaration of weight		
*** Notified working Hours			

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A3.1	General (City side)	1.40	140
	General (Air side)	1.61	-
A3.2	Special Cargo		
a.	Pharma items (City side)	3.62	362
	Pharma items (Air side)	2.68	-
b)	Live Animals(City side)	3.62	362
	Live Animals(Air side)	2.68	-
c)	Hazardous/ Dangerous Goods(City side)	3.62	362
	Hazardous/ Dangerous Goods(Air side)	2.68	-
d)	Valuable Goods**(City side)	3.62	362
	* Valuable Goods**(Air side)	6.42	-
e)	Perishable(City side)	3.62	362
	Perishable(Air side)	2.68	-
f)	Newspaper and TV reel consignments(City side)	3.62	362
	Newspaper and TV reel consignments(Air side)	2.68	-
g)	- Human remains; Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
Note :			
	Free Period		
	Charges levied on		
	Bills rounded off		
A4.	Cargo Handling Charges		
A4	Palletisation/ Containerisation/Unitisation/Staffing Charges		
A4.1	General	2.25	1,070
A4.2	Special Cargo		
a.	- Pharma items	2.68	1,070
b)	- Live Animals	2.68	1,070
c)	- Hazardous/ Dangerous Goods	2.68	1,070
d)	- Valuable Goods**	2.68	1,070
e)	- Perishable	2.68	1,070
f)	- Newspaper and TV reel consignments	2.68	1,070
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
A5.	Documentation Fees		
A5.1	Cargo Documentation fees for Manifesto/filing etc		
B.	Import Cargo		
B1.	Terminal, Storage and Processing Charges		
B1.1	General	6.05	321
B1.2	Special Cargo		
a.	- Pharma items	10.43	535
b)	- Live Animals	10.43	535
c)	- Hazardous/ Dangerous Goods	10.43	535
d)	- Valuable Goods**	10.43	535

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e)	- Perishable	10.43	535
f)	- Newspaper and TV reel consignments	10.43	535
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
** Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travellers cheques, diamonds (including diamonds for industrial use), diamond jewellery, jewellery & watches made of silver, gold platinum & items valued at US\$ 1000 and above.			
Note :			
	Charges levied on		
	Bills rounded off		
	Incentive to trade to utilize the lean hours		
B2.	Cargo Handling Charges		
B2.	DePalletisation/ Destaffing/DeContainerisation/DeUnitisation Charges		
B2.1	General	1.87	1,070
B1.2	Special Cargo		
a.	- Pharma items	2.41	1,070
b)	- Live Animals	2.41	1,070
c)	- Hazardous/ Dangerous Goods	2.41	1,070
d)	- Valuable Goods**	2.41	1,070
e)	- Perishable	2.41	1,070
f)	- Newspaper and TV reel consignments	2.41	1,070
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
B3.	Demurrage Charges—Import Cargo		
B3.1	General (upto 5 days)	1.87	375
	(5 to 30days)	3.53	375
	(beyond 30days)	5.62	375
	Air side	1.61	-
B3.2	Special Cargo		
a.	Pharma items(upto 5 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
	Air side	3.21	-
b)	Live Animals(upto 5 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
	Air side	3.21	-
c)	Hazardous/ Dangerous Goods(upto 5 days)		
		3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
	Air side	3.21	-
d)	Valuable Goods**(upto 5 days)	7.49	1,498
	(5 to 30days)	13.91	1,498

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	(beyond 30days)	20.33	1,498
	Air side	6.42	-
e)	Perishable(upto 5 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
	Air side	3.21	-
f)	Newspaper and TV reel consignments (upto 5 days)	3.75	749
	(5 to 30days)	7.49	749
	(beyond 30days)	11.24	749
	Air side	3.21	-
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.		
Note :			
	Free Period		
	Chargeable period		
	Charges levied on		
	Bills rounded off		
C.	Courier/Mail Cargo		
C1.	Incoming Courier Charges-- International		
C1.1	Courier cargo facilitation	-	-
C1.2	X-ray charges	-	-
C1.3	Demurrage Charges	-	-
	- Free Period	-	-
	- 4th day to 10th day	-	-
	- 11th day to 20th day	-	-
	- 21st day to 30th day	-	-
	- Beyond 30 days	-	-
C2.	Outcoming Courier Charges -- International		
C2.1	Courier cargo facilitation	-	-
C2.2	X-ray charges	-	-
C2.3	Demurrage Charges	-	-
	- Free Period	-	-
	- day to day	-	-
	- day to day	-	-
	- day to day	-	-
	- Beyond days	-	-
D.	Transshipment Cargo/Carting	-	-
D1.	Transshipment charges-international to international	-	-
D1.1	General Cargo	-	-
D1.2	Special Cargo/DGR/Valuable/Perishable/Pharma	-	-
D1.3	Documentation Fee	-	-
D2.	Transshipment charges-international to domestic	-	-

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D2.1	General Cargo	-	-
D2.2	Special/Sensitive Cargo	-	-
D2.3	DGR/Valuable/Perishable/Pharma	-	-
D2.4	Documentation Fee	-	-
D3.	Transshipment charges-domestic to domestic	-	-
D3.1	General Cargo	-	-
D3.2	Special/Sensitive Cargo	-	-
D3.3	DGR/Valuable/Perishable/Pharma	-	-
D3.4	Documentation Fee	-	-
E.	Customs Cost Recovery Charges	-	-
E1	components of customs cargo recovery charges	-	-
F.	EDI/IT Services (GMAX,WIPRO,SITA etc.)	-	-
F1	EDI/IT Services (GMAX,WIPRO,SITA etc.)	-	-
G.	***Others Charges, if any	For Other Charges Please Refer Sheet no. A	
G1	Others Charges, if any	-	-

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No.	Charges		Proposed Rates	Proposed Rates
	Terminal, Storage and Processing / TSP charges			
	Export	Special Cargo- Project / Heavy Cargo	Rs 3.21 per kg subject to minimum of Rs.3210 per AWB	Rs 3.57 per kg subject to minimum of Rs.3371 per AWB
	Import	Special Cargo- Project / Heavy Cargo	Rs 11.77 per kg subject to minimum of Rs.11,770 per AWB	Rs 13.10 per kg subject to minimum of Rs.12,539 per AWB

Other Charges (Not applicable to shipper) - Services on Demand only

2.1	Export	Special Handling (Pharmaceutical, to maintain product temperature on request)	Rs 2140 / Pallet	Rs 2247 / Pallet
		Strapping charges	Rs. 16/- per package	Rs. 17/- per package
		DRY Job Checklist charges	INR 1070 per AWB	INR 1124 per AWB
		DGR Acceptance fee	INR 2140 per AWB	INR 2247 per AWB
		Live Animal export acceptance charges	INR 2140 per AWB	INR 2247 per AWB
		Export Perishable Temperature Check as per CHM	INR 161 per AWB	INR 169 per AWB
		Full HAWB data capture charges	INR 54 per AWB subject to minimum INR 535/-	INR 57 per AWB subject to minimum INR 552/-
		DGR-fee, in case shipment above 20 pieces	INR 54 per additional unit	INR 57 per additional unit
		Express Services	Rs 1.40 / Kg subject to minimum of Rs.140 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs 1.47 / Kg subject to minimum of Rs.147 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
		Back to Town	50 % of applicable TSP charges	50 % of applicable TSP charges
2	Import	Delivery order fees	Rs2140 per MAWB	Rs2247 per MAWB
		HAWB Issuance charge	Rs 1391 per HAWB	Rs.1461 per HAWB
		Express Services	Rs.7.55 per kg subject to minimum of Rs.535 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Rs.7.93 per kg subject to minimum of Rs.562 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)
		Strapping and Repacking charges	Rs16/package	Rs17/package
		Shrink Wrap of ULD	Rs.2140 per ULD inclusive of material	Rs.2247 per ULD inclusive of material
		Shrink Wrap of Euro pallet	Rs.321 per Euro pallet/skid	Rs.337 per Euro pallet/skid
		Airside Cool Container	Rs.2140 per ULD per one way trip	Rs.2247 per ULD per one way trip
		Repacking charges	Minimum charges of Rs.54/- per AWB; Packing/Repacking charges will Rs 16 per package	Minimum charges of Rs 57/- per AWB; Packing/Repacking charges will Rs 17 per package
		Pet Assistance	Rs. 1070/- per AWB	Rs. 1124/- per AWB
		Repacking with new wooden skid	Rs.535 per skid	Rs.562 per skid

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General

Delhi Cargo Service Center Private Limited
Other Charges

2016-17

2017-18

S.No.	Charges		Proposed Rates	Proposed Rates
1. Terminal Storage and Processing (TSP) charges				
		Miscellaneous Charges (None of the above)	Rs. 2.68 per kg (subject to minimum Rs.535 per AWB)	Rs. 2.81 per kg (subject to minimum Rs.562 per AWB)
2.4	Import General Cargo (for first slab of 10 days)	Storage Charge	Rs. 26.75 per kg	Rs. 28.00 per kg
	Import General Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 29.96 per kg	Rs. 31.00 per kg
2.5	Import Perishable Cargo (for first slab of 10 days)	Storage Charge	Rs. 55.64 per kg	Rs. 58.00 per kg
	Import Perishable Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 60.99 per kg	Rs. 64.00 per kg
3	Cargo Handling for Transfer Cargo	Air Side Charges	Rs. 2.35 per Kg	Rs. 2.47 per Kg
4	Handling of Shipper Build ULD or handling of Full ULD for delivery to Consignee	Air Side Charges	50% of applicable handling charges	50% of applicable handling charges
5	Miscellaneous Charges (None of the above)	Air Side Charges	Rs.2.68 per kg (subject to minimum Rs 1070 per flight)	Rs.2.81 per kg (subject to minimum Rs 1124 per flight)
6	Dry Ice Checklist (per AWB)	Air Side Charges	Rs 1070 per AWB	Rs 1124 per AWB
7	DGR Acceptance fee (per AWB)	Air Side Charges	Rs 2140 per AWB	Rs 2247 per AWB
8	Live Animal Acceptance Check and delivery (per AWB)	Air Side Charges	Rs 2140 per AWB	Rs 2247 per AWB
9	Export Perishable Temperature check (per AWB)	Air Side Charges	Rs 161 per AWB	Rs 169 per AWB
	Valuable escort services to & fro to the aircraft (per AWB)	Air Side Charges	Rs 1177 per AWB	Rs 1236 per AWB
11	Full HAWB data capture charges (per AWB)	Air Side Charges	Rs 54 per AWB	Rs 57 per AWB
12	ULD cleaning charges per unit	Air Side Charges	Rs 5350 per unit	Rs 5618 per unit
13	DGR fee- in case shipment above 20 pieces per unit	Air Side Charges	Rs 54 per additional unit	Rs 57 per additional unit
14	Special Handling(Pharmaceutical, temperature) per unit	Air Side Charges	Rs 2140 per unit	Rs 2247 per unit
15	Charges collect fees (per AWB)	Air Side Charges	10% of collectable amount (subject to minimum of Rs 535)	10% of collectable amount (subject to minimum of Rs 562)
16	Delivery Order fees (per MAWB)	Air Side Charges	Rs 2140 per MAWB	Rs 2247 per MAWB
17	HAWB delivery charges (per MAWB)	Air Side Charges	Rs 1391 per MAWB	Rs 1461 per MAWB

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