

Celebi Delhi Cargo Terminal Management India Pvt. Ltd. (Celebi) have submitted their Multi Year Tariff Proposal, for the first control period of 5 years commencing w.e.f. 01.04.2011, for providing Cargo Handling Services at the Cargo Terminal, IGI Airport, New Delhi vide their proposal **dated 30.04.2011**.

2.1 As per the Guidelines [Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground handling, and Supply of Fuel to the Aircraft) Guidelines, 2011], the Authority shall follow a three stage process for determining its approach to the regulation of a regulated service.

- a. Materiality Assessment
- b. Competition Assessment
- c. Assessment of reasonableness of the user agreements between the service providers and the regulated services.

2.2 In respect of the regulated services provided for Cargo Facility at the Airport, the 'materiality' is assessed based on cargo volume in MT at the major airport as a percentage of cargo volume in MT at all major airports in terms of clause 4.3 of the Guidelines. The percentage share of the cargo volume for Delhi Airport, as per April, 2010 to March, 2011, AAI statistics, is 26.36% which is greater than 2.5%. Hence, the services being rendered by Celebi Cargo at Cargo Terminal, IGI Airport, New Delhi is deemed 'material'.

2.3 As regards the assessment of competition, the Celebi have stated the following:

- a. Delhi Cargo Services Centre Private Ltd. (DCSC) is expected to start cargo handling services for international cargo at IGIA from 1st July 2011. Celebi would be allowed to provide domestic cargo handling services from 01.07.2011. Hence, from 1st July 2011, Celebi and DCSC would be competing for all forms of cargo handling services at IGIA.
- b. Celebi's operations shall be material and competitive as per the Clause 3.2 (ii) of the Guidelines and hence qualify to be regulated under the Light Touch Approach. Therefore their MYTP be considered for a limited period from 1st April 2011 till 30th June 2011 only.
- c. Projections have been prepared with a limited clarity about the market dynamics under competition after 01.07.2011. Therefore the same may not be used as a basis for any regulatory order impacting their financial viability after 01.07.2011.
- d. Considering that the Celebi will be operating under a light touch approach within two months of the date of filing MYTP, Celebi requested to maintain confidentiality of the contents of their MYTP.

3.1 Based on the preliminary scrutiny of the MYTP, Celebi was requested to clarify and furnish the additional information as part of the MYTP vide letter dated 22.06.2011. Celebi, vide its letter no. CELEBI/DEL/CEO/07/003 **dated 07.07.2011**, had furnished the additional supporting information/documents.

3.2 In response to Authority's observations on treating Celebi's proposal for a limited period from 01.04.2011 to 30.06.2011, as also regarding the projections made by them with limited clarity about the market dynamics, under competition after 01.07.2011 and requesting that the same not to be used as a basis for any regulatory

order impacting the financial viability after 01.07.2011, Celebi have clarified as under:

a) Celebi's understanding on the date of start of DCSC's international cargo handling operations in July 2011 stems from their multiple meetings and discussions with the airport operator, DIAL, in the past. This point was reiterated in the stakeholder meeting held in DIAL office on 8th June 2011 between representative of BAR (I) Cargo – NR region, DIAL and Celebi. Relevant parts of the minutes of the meeting, is extracted by Celebi as below:

“Issues: S.No. 2 – Start of 2nd Terminal Operator

Decisions: DIAL informed that DCSC is planning to commission the 2nd Terminal by second week of July'11. Any change in Schedule will be informed by DIAL”

Celebi further stated that as per the stakeholder meeting held on 6th July 2011 between representative of BAR (I) Cargo-NR region, the latest update provided by the airport operator DIAL is that DCSC would be commencing its international operation from 1st August 2011.

b) Celebi further clarified that the intended meaning of its note on validity of its MYTP was to bring to AERA's notice that the competition entry is expected within this financial year and it should be treated under the purview of Light Touch regulation post the occurrence of this event. Till such an event occurs, they would abide by the applicable regulation.

4.1 It is observed that at present DCSC is providing cargo handling services for domestic cargo only while Celebi is providing cargo handling services for international cargo only at IGIA. DCSC in their proposal (MYTP) submitted to the Authority, had informed that the first phase of the Terminal is expected to be ready for commercial operations by 1st August, 2011 for international cargo handling services. However, it has been ascertained that the commercial operation by DCSC have not yet commenced and expected date is **12.09.2011** now as informed by DCSC vide their letter no. nil dated 24.08.2011.

4.2 Further in reference to DCSC's proposal, DIAL vide letter dated 11.07.2011, had also informed that as per the current estimate, DCSC is expected to commence international cargo operations by 01.08.2011 and Celebi will commence its domestic cargo handling operations by 30.09.2011.

4.3 As per clause 5 of the Guidelines where regulated service is being provided at a major airport by 2 or more service providers, it shall be deemed 'competitive' at that airport. It is observed that DCSC, presently, has been providing domestic cargo handling services at IGIA and now intend to commence international cargo handling services at IGIA. Further as on date, only Celebi Cargo is providing international cargo handling services at IGI Airport, New Delhi. Hence the service provided by Celebi Cargo is 'material but not competitive' as on date. However with the commencement of operations by DCSC, the issue which arises for consideration is whether the regulated services may be considered as 'material but competitive' from the date of commencement of operations by DCSC and whether the period from 01.04.2011 to the date of commencement of operations by DCSC, should be treated as 'material but not competitive'.

4.4 As per Clause 3.3 of the Guidelines, the Authority shall assess materiality, competition, and reasonableness of the User Agreement(s) prior to the commencement of a Control Period.

4.5 However Clause 3.4, provides that notwithstanding anything contained in Clause 3.3, the Authority reserves the right to review the materiality assessments, competition assessments and reasonableness of the users agreement within the Control Period and issue such directions or make such orders as may it may consider necessary.

5.1 Celebi have also furnished the copy of Concession Agreement with the DIAL and have also provided a representative set of User Agreements with the following customers:

- i. Aeroflot-Russian Airlines
- ii. Jet Airways (India) Ltd
- iii. Turkish Airlines Inc

Celebi have stated that the users agreements are market driven and service quotes unique for each customer and are based on mutual negotiations by volume, loyalty and service level agreements.

5.2 Celebi have requested confidentiality of certain documents which are as under:

- a. Business Plan
- b. DIAL concessionaire agreement
- c. Shareholders agreement
- d. Audited financial statement for FY 2009-10
- e. Loan agreements
- f. Outsourced manpower contract with top three services providers for exports, imports and security
- g. Details of security deposits
- h. Summary of rental income
- i. Insurance contracts

Celebi further stated that none of the above documents carry information with direct relevance or bearing on their tariffs and service levels for users and hence, they are not likely to impede an effective stakeholders consultation process. Majority of the above documents have been furnished to the Authority with the intent to establish the veracity of basis or assumptions used in their MYTP for estimation of ARR. Celebi further have stated that MTYP forms furnished as per the AERA guidelines provide sufficiently detailed and inclusive information (financial and otherwise) for a meaningful stakeholder discussion. In addition to the above list of documents, copies of the users agreements furnished, have also been marked confidential.

6. In view of the above, the following was observed:

- (i) The Guidelines provide that the Authority shall assess the materiality, competition and reasonableness of the User Agreement(s) prior to the commencement of a control period (clause 3.3 refers). Further, clause 3.4 of the Guidelines provide that notwithstanding anything contained in clause 3.3, the Authority reserves the right to review the materiality assessments, competition assessments and reasonableness of the User Agreement(s) within the control period and issue such directions or make such orders as it any consider necessary.
- (ii) The percentage share of the cargo volume for Delhi Airport, as per April, 2010 to March, 2011, AAI statistics, is 26.36% which is greater than 2.5%. Hence the service being rendered by Celebi is deemed '**material**'.

- (iii) The cargo handling services for international cargo being provided by Celebi are 'Not Competitive' as there is no other competitor presently.
- (iv) One of the issues for consideration is that whether the service is to be considered competitive after the commencement of operations for international cargo handling services by DCSC and whether the period from 01.04.2011 to the date of commencement of operations by DCSC, should be treated as 'material but not competitive'.
- (v) Considering that this is the first Control Period and the second facility (by DCSC) is to become operational within first few months of the commencement of the Control Period, the Authority could consider the regulated services as "material but competitive" and consider the tariff application under "Light Touch Approach" through stakeholder consultation.
- (vi) Celebi have also mentioned that they will commence domestic cargo handling operations by 30.09.2011, which means that they will submit the proposal for approval of tariff for domestic cargo handling separately.
- (vii) Celebi have furnished a list of documents in respect of which confidentiality has been claimed and have requested that the same may not to be put in public domain for stakeholders consultation.
- (viii) Celebi have not specifically mentioned about any stake holder consultation but have submitted that the user agreements are market driven and service quotes may be unique for each customer based on mutual negotiation driven by volumes, loyalty and Service Level Agreements. They have submitted that these agreements are negotiated by users while keeping in consideration the competitive options of Cargo Terminals at other airports. Further they have also submitted that the user agreements should be sufficient for demonstrating the reasonableness of their User Agreements as per Clause 6.1 (ii) of the Guidelines.
- (ix) Further, at the time of commencement of the control period, i.e., on 01.4.2011, there was only one service provider for international cargo operations at the IGI Airport, New Delhi. However, with the commencement of operations by DCSC by around 12.09.2011 there will be two players. Therefore, it was felt that while technically the period from 01.4.2011 till date of commencement of operations by DCSC was a material but not competitive situation, since then a few months two players are likely to emerge, on balance it would be appropriate to treat the case as a "material but competitive" situation for the control period.
- (x) It was also observed that Celebi is an old operator which has been operating on the basis of historical tariffs and no change in tariff has been proposed at this stage.

7. In the light of the above, the Authority has decided to make the following proposal for stake holder consultation:

- (i) The cargo facility provided by Celebi Delhi Cargo Terminal Management India Pvt. Ltd. at IGI Airport, New Delhi may be treated as "material but

competitive” for the first Control Period and accordingly, the Authority may adopt a “Light Touch Approach” for determination of tariff.

8. In accordance with the provisions of Section 13(4) of the AERA Act 2008, the proposal contained in para 7 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed (**Annexure-I**). For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

9. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 7 above, latest by 10.09.2011 at the following address:

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Secretary
Airports Economic Regulatory Authority of India
AERA Building,
Administrative Complex,
Safdarjung Airport,
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Yashwant S. Bhawe
Chairperson

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F1(a): Historical and Proposed Revenue Requirement (ref: Section A1.2 of Appendix 1)

S No	Aggregate Revenue Requirement	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
1	Return on RAB	INR '000	NA	NA	3,73,600	5,80,634	5,68,015	5,13,028	4,42,444
	Regulatory Asset Base (Fixed Assets)	INR '000			11,71,543	21,06,727	20,53,008	17,80,920	15,13,065
	Regulatory Asset Base (Security Deposit)	INR '000			10,57,538	13,57,623	13,36,049	12,80,059	11,26,777
	Fair Rate of Return (FRoR)				16.76%	16.76%	16.76%	16.76%	16.76%
2	Depreciation	INR '000	NA	NA	1,20,994	2,36,028	2,72,089	2,72,089	2,63,621
3	S.D. Linked Amortization	INR '000			47,002	63,145	65,173	65,644	60,907
3	Expenses	INR '000	NA	NA	29,24,864	30,59,039	31,18,175	32,14,449	31,52,103
	Payroll Costs	INR '000			2,26,771	2,54,506	2,60,530	2,89,188	3,20,999
	Administrative and General Costs	INR '000			3,33,568	3,41,075	3,35,590	3,44,996	3,42,063
	Utilities and Outsourcing Costs	INR '000			7,42,397	5,92,327	5,61,075	5,73,735	5,48,303
	Repair and Maintenance Costs	INR '000			1,16,456	1,63,164	1,90,276	2,02,160	1,99,017
	Concession Fee	INR '000			12,84,587	14,69,118	15,15,570	15,32,555	14,56,859
	Interest on Working Capital	INR '000			-	-	-	-	-
	Other Outflows	INR '000			2,21,086	2,38,849	2,55,133	2,71,815	2,84,862
4	Tax	INR '000	NA	NA	1,01,837	1,42,039	1,86,465	1,91,887	1,27,755
	Revenue from non regulated Services	INR '000	NA	NA	92,504	1,27,996	2,53,471	2,76,571	3,01,230
5	Aggregate Revenue Requirement	INR '000	NA	NA	34,75,792	39,52,889	39,56,445	39,80,526	37,45,600
6									

ANNEXURE - I

SI No	Details of competitive facilities
1	<p>DCSC to commence international cargo operations from July 1st, 2012.</p> <p>Impending start of operations of CSC will lead to a competitive environment. CSC holds 74 per cent and DIAL holds 26 per cent in the joint venture company. The two Green field Air Cargo Terminals, DCSC Terminal 1(T1)-DCSC Terminal 2(T2)are being built on 70,000 sq.mtrs (50,000+20,000sq.mtrs) plots. Both the Terminals (T1&T2) will have the capacity to handle approximately 1.2 million MT of cargo. Facility will have state-of-art-technology, transfer vehicles (TV), Lift & Run, automated storage and retrieval systems (ASRS) and other material handling systems.</p>

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F2: Historical and Projected Balance Sheet(Ref: Section A1.4 of Appendix I)

	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY 12)	Tariff Year 2 (FY 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY 15)	Tariff Year 5 (FY - 16)
SOURCE OF FUNDS								
a) Share Holders Funds	INR '000	8,07,233	13,75,489	15,87,527	19,99,733	23,87,978	27,87,513	30,53,516
Share Capital	INR '000	7,20,000	7,20,000	7,20,000	8,36,461	8,36,461	8,36,461	8,36,461
Share Application Money	INR '000							
Reserves and Surplus	INR '000	87,233	6,55,489	8,67,527	11,63,271	15,51,516	19,51,052	22,17,055
b) Loan Funds	INR '000	8,27,696	8,25,826	15,25,826	15,85,714	13,21,429	10,57,143	7,92,857
Secured Loans	INR '000	8,27,696	8,25,826	15,25,826	15,85,714	13,21,429	10,57,143	7,92,857
Unsecured Loans								
c) Current Liability	INR '000	2,70,018	3,65,484	3,02,991	3,25,200	3,45,418	3,64,693	3,70,752
Accounts Payables and Provisions	INR '000	2,70,018	3,65,484	3,02,991	3,25,200	3,45,418	3,64,693	3,70,752
d) Deferred Tax Liability		-	3,575	3,575	3,575	3,575	3,575	3,575
TOTAL SOURCE OF FUNDS	INR '000	19,04,947	25,70,374	34,19,919	39,14,223	40,58,400	42,12,924	42,20,701
APPLICATION OF FUNDS								
a) Fixed Assets	INR '000	11,677	3,10,766	19,66,838	20,84,758	18,25,931	16,06,861	14,17,698
b) Capital advances & Capital Work in Progress	INR '000	-	3,08,119	-	-	-	-	-
c) Investments	INR '000							
d) Intangible Assets	INR '000	999	1,075	731	388	44	-	-
d) Deferred Tax Assets	INR '000	5,599	-	-	-	-	-	-
d) Current Assets, Loans and Advances	INR '000	18,86,672	19,50,414	14,52,350	18,29,078	22,32,424	26,06,063	28,03,003
Sundry debtors	INR '000	1,21,497	1,14,413	1,75,645	1,93,461	2,02,321	2,04,293	1,85,291
Cash and bank balances	INR '000	5,25,952	5,87,791	14,606	-	3,43,361	6,97,650	10,08,340
Other current assets	INR '000	469	1,781	1,960	2,156	2,371	2,608	2,869
Loans and advances	INR '000	12,38,754	12,46,429	12,60,139	16,33,461	16,84,372	17,01,512	16,06,503
TOTAL APPLICATION OF FUNDS	INR '000	19,04,947	25,70,374	34,19,919	39,14,223	40,58,400	42,12,924	42,20,701

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F3: Historical and Projected Profit and Loss Account (Ref: Section A1.4 of Appendix I)

S No	Particulars	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY 12)	Tariff Year 2 (FY 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
1	Revenue	INR '000	8,72,030	31,98,958	35,12,908	38,69,229	40,46,414	40,85,865	37,05,830
	Physical Handling Charges	INR '000			6,68,209	7,65,383	8,17,319	8,64,389	8,09,488
	Terminal, Storage & Processing Charges	INR '000			11,74,963	13,26,571	13,97,931	14,54,418	13,41,676
	Demurrage Charges & 512B	INR '000			14,18,286	14,59,505	13,67,566	12,58,638	10,28,153
	X Ray & Screening Charges	INR '000			1,58,945	1,89,775	2,10,126	2,31,850	2,25,283
	Rental Income	INR '000			70,532	1,11,822	2,36,308	2,54,031	2,73,084
	Other income - auction sales, scrap sales	INR '000			14,919	15,999	17,163	18,419	19,774
	Financial investment income	INR '000			7,053	175	-	4,120	8,372
2	Operating Expenditure	INR '000	6,68,469	22,47,193	28,91,811	29,68,321	30,44,289	31,37,537	30,15,572
	Payroll Costs	INR '000			2,26,771	2,54,506	2,60,530	2,89,188	3,20,999
	Administrative and General Costs	INR '000			3,33,568	3,41,075	3,35,590	3,44,996	3,42,063
	Repair and Maintenance Costs	INR '000			1,16,456	1,63,164	1,90,276	2,02,160	1,99,017
	Utilities and Outsourcing Costs	INR '000			7,42,397	5,92,327	5,61,075	5,73,735	5,48,303
	Concession Fee	INR '000			12,51,533	13,78,401	14,41,684	14,55,643	13,20,327
	Other Outflows	INR '000			2,21,086	2,38,849	2,55,133	2,71,815	2,84,862
3	Earning before depreciation, interest and taxation (EBDIT)	INR '000	2,03,560	9,51,764	6,21,097	9,00,908	10,02,124	9,48,328	6,90,258
	Depreciation and Amortisation	INR '000	469	16,731	1,70,982	2,83,104	2,59,170	2,19,114	1,89,163
4	Earnings before interest and taxation (EBIT)	INR '000	2,03,092	9,35,033	4,50,115	6,17,804	7,42,954	7,29,214	5,01,095
	Total Interest and Finance Charges	INR '000	62,754	84,128	1,36,240	1,80,021	1,68,245	1,37,791	1,07,338
5	Profit/ loss before tax	INR '000	1,40,338	8,50,905	3,13,875	4,37,783	5,74,710	5,91,423	3,93,758
	Provision for Taxation	INR '000	53,105	2,82,649	1,01,837	1,42,039	1,86,465	1,91,887	1,27,755
6	Profit/ loss after tax	INR '000	87,233	5,68,256	2,12,038	2,95,745	3,88,245	3,99,536	2,66,003
7	Balance Carried to Balance Sheet	INR '000	87,233	5,68,256	2,12,038	2,95,745	3,88,245	3,99,536	2,66,003

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F4: Historical and Projected Cash Flow Statement (Ref: Section AI.4 of Appendix I)

S. No.	Particulars	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
1	Cash Flow from Operating Activities								
	Net Profit before taxation				3,13,875	4,37,783	5,74,710	5,91,423	3,93,758
	Adjustments for:								
	Tax				1,01,837	1,42,039	1,86,465	1,91,887	1,27,755
	Profit After Tax	INR '000			2,12,038	2,95,745	3,88,245	3,99,536	2,66,003
	Depreciation	INR '000			1,70,638	2,82,760	2,58,826	2,19,070	1,89,163
	Amortization	INR '000			344	344	344	44	-
	Change in working capital								
	Change in Sundry debtors	INR '000			61,232	17,816	8,859	1,973	(19,002)
	Change in Other current assets	INR '000			178	196	216	237	261
	Change in Loans and advances	INR '000			13,711	3,73,321	50,911	17,140	(95,009)
	Change in Deferred Tax Assets	INR '000			-	-	-	-	-
	Change in Current liabilities	INR '000			(62,833)	21,835	19,806	18,822	5,561
	Change in Provisions	INR '000			340	374	412	453	498
	Change in Deferred Tax liability	INR '000			-	-	-	-	-
	Cash Generated from Operation	INR '000	(9,48,369)	7,49,122	2,45,406	2,09,725	6,07,646	6,18,575	5,74,975
2	Cash Flow from Investing Activities		(10,846)	(6,02,437)	(15,18,591)	(4,00,680)	-	-	-
	Capital expenditure	INR '000			15,18,591	4,00,680	-	-	-
3	Cash Flow from Financing Activities		14,85,167	(84,846)	7,00,000	1,76,349	(2,64,286)	(2,64,286)	(2,64,286)
	Debt Infusion	INR '000	8,20,000	-	7,00,000	3,24,174	-	-	-
	Debt Repayment	INR '000	-	-	-	2,64,286	2,64,286	2,64,286	2,64,286
	Equity Infusion	INR '000	7,20,000	-	-	1,16,461	-	-	-
	- Commitment charges paid and others	INR '000	(54,833)	(84,846)	-	-	-	-	-
4	Net change in cash and cash equivalents	INR '000	5,25,952.10	61,838.55	(5,73,185)	(14,606)	3,43,361	3,54,289	3,10,689
5	Cash and Cash Equivalents at the beginning of the period	INR '000		5,25,952	5,87,791	14,606	-	3,43,361	6,97,650
6	Cash and Cash Equivalents at the end of the period	INR '000	5,25,952	5,87,791	14,606	-	3,43,361	6,97,650	10,08,340

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F5: Cost of Equity and Post-Tax PRoR Forecast (Ref: Section A1.5 of Appendix I)

	Unit	Tariff Year 1 (FY -12)			Tariff Year 2 (FY -13)			Tariff Year 3 (FY -14)			Tariff Year 4 (FY -15)			Tariff Year 5 (FY -16)		
		Low	High	Point Estimate												
Debt	INR '000			1,526			1,586			1,321			1,057			793
Equity	INR '000			1,588			2,000			2,388			2,788			3,054
Debt+Equity	INR '000			3,113			3,585			3,709			3,845			3,846
Gearing				49.0%			44.2%			35.6%			27.5%			20.6%
Pre-tax cost of debt				11.52%			11.52%			11.52%			11.52%			11.52%
Risk -free rate				8.04%			8.04%			8.04%			8.04%			8.04%
Equity-risk premium		8.89%	12.49%	10.69%	8.89%	12.49%	10.69%	8.89%	12.49%	10.69%	8.89%	12.49%	10.69%	8.89%	12.49%	10.69%
Beta		1.32	0.83	1.08	1.32	0.83	1.08	1.32	0.83	1.08	1.32	0.83	1.08	1.32	0.83	1.08
Post -tax cost of Equity		19.82%	18.38%	19.55%	19.82%	18.38%	19.55%	19.82%	18.38%	19.55%	19.82%	18.38%	19.55%	19.82%	18.38%	19.55%
Weighted Average Gearing				34.7%												
Weighted Average Cost of Debt				11.5%												
FROR				16.76%												

Provide details of all the debts (all types of debt instruments)

particulars	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
Secured Loan	INR '000	820000	0	7,00,000	3,24,174	-	-	-
Repayments during the year	INR '000	0	0	-	2,64,286	2,64,286	2,64,286	2,64,286
interest payments during the year	INR '000	32,029	84,128	1,35,490	1,79,271	1,67,495	1,37,041	1,06,588
outstanding at the end of the year	INR '000	8,27,696	8,25,826	15,25,826	15,85,714	13,21,429	10,57,143	7,92,857
Unsecured Loan								
Repayments during the year	INR '000	-	-	-	-	-	-	-
interest payments during the year	INR '000	-	-	-	-	-	-	-
outstanding at the end of the year	INR '000	-	-	-	-	-	-	-

for every loan (actual/secured/unsecured) the following information should also be provided / indicated

4	Particulars	Secured Loan
5	source	Yes Bank & IDFC
3	Type of Loan (PS/ WC)	Project Specific
6	if PS, then indicate the project/ apportionment to a project	100% for the project
5	Total Loan Amount Sanctioned Rs cr	185.00
6	Loan Tenure	2 yrs Moratorium and 7 yrs repayment period
7	Interest Type(Fixed /Floating)	Floating
8	if Fixed interest, rate of interest %	Not Applicable
9	Base Rate, if floating Interest	BPLR: 16.5%
10	Margin, if Floating interest	5.45%
11	are there any Caps/Floor?	No
12	if above is yes, specify caps floor	Not Applicable
13	Moratorium Period	2 yrs
14	Moratorium effective from	Moratorium ends 31st March, 2012
15	repayment period	7 yrs
16	repayment start Date	July-12
17	repayment frequency	Quarterly
18	Arrangement Fees	INR 3 Cr processing fee
19	Outstanding Loan	INR 82.6 Cr at the end of FY-11
20	Other Terms	

Legend	
PS	Project Specific
WC	Working Capital

Data from this sheet should be linked to all the sheets wherever details about Debt, interest charges, arrangement fees,

Cost of Debt of Debt etc is getting used

Projected values to be provided

Information for Last financial year for which audited accounts are available

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F6(b): Summary Statement of Interest and Finance Charges (ref:Section A1.5 of Appendix I)

Sr. No.	Particulars	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	1	Interest charges on Government Loans, Bonds And Advances	INR '000	-	-	-	-	-	-
		Government Loans	INR '000	-	-	-	-	-	-
		Bonds	INR '000	-	-	-	-	-	-
		Foreign Currency Loans / Credits	INR '000	-	-	-	-	-	-
		Debentures	INR '000	-	-	-	-	-	-
		Total	INR '000	-	-	-	-	-	-
	2	Interest on Long Term Loans/Credits from the Fis/banks/organisations approved by the Government							
		Secured	INR '000	32,029	82,977	1,35,490	1,79,271	1,67,495	1,37,041
		Unsecured	INR '000	-	-	-	-	-	-
		Total	INR '000	32,029	82,977	1,35,490	1,79,271	1,67,495	1,37,041
		Total = 1+2	INR '000	32,029	82,977	1,35,490	1,79,271	1,67,495	1,37,041
B		Cost of raising finance & Bank Charges on project loans	INR '000	30,725	1,151	750	750	750	750
C		Grand Total Of Interest & Finance Charges A +B	INR '000	62,754	84,128	1,36,240	1,80,021	1,68,245	1,37,791
D		Less: Interest & Finance Charges Capitalized	INR '000	-	-	-	-	-	-
E		Net Total of Interest and Finance Charges on Project related Loans	INR '000	62,754	84,128	1,36,240	1,80,021	1,68,245	1,37,791
F		Interest on Working Capital Loans	INR '000	-	-	-	-	-	-
G		Other Interest charges (Provide head-wise details)	INR '000	-	-	-	-	-	-
H		Total Interest and finance charges chargeable to P & L account (E+F+G)	INR '000	62,754	84,128	1,36,240	1,80,021	1,68,245	1,37,791

* Projected values to be provided

* Fields in italics are indicative only

* Information of last financial year for which audited accounts are available

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F7: Format for identifying Initial Regulatory Asset Base (ref:Section AI.5 of Appendix I)

Fixed Asset already commissioned as on 31st March 2011

Asset Name	Asset Type	Description of the Asset	Commission Date	Useful Life years	Original Cost of Asset (INR '000)	Depreciation Rate	Accumulated Depreciation (INR '000)
Computers		Computers, Bar code scanners etc	FY 11- Q1: INR 14.8 Lakhs FY -11 - Q2: INR 9.29 lakhs FY 11 - Q3: INR 25 Lakhs FY 11 - Q4: INR 150 Lakhs Rest in FY 10	5	24,349	0	1,366
Office equipments		Printers etc	FY 11- Q1: INR 1.71 Lakhs FY -11 - Q2: INR 7.07 lakhs FY 11 - Q3: INR 24 Lakhs FY 11 - Q4: INR 5.36 Lakhs Rest in FY-10	5	5,519	0	583
Leasehold improvements		Modernization, fabric	FY 11- Q1: INR 0.85 Lakhs FY -11 - Q2: INR 7.99 lakhs FY 11 - Q3: INR 80.40 Lakhs FY 11 - Q4: INR 2531. 3Lakhs Rest in FY -10	15	1,40,658	0	424
Furniture & fixture		Basically Chairs, table	FY 11- Q1: INR 2.35 Lakhs FY -11 - Q2: INR 1.94 lakhs FY 11 - Q4: INR 8.14 Lakhs Rest in FY-10	5	1,249	0	54
Plant & machinery		Machines, Forklifts e	FY 11- Q1: INR 5.3 Lakhs FY -11 - Q2: INR 533 lakhs FY 11 - Q3: INR 252 Lakhs FY 11 - Q4: INR 742 Lakhs Rest in FY-10	5	1,55,850	0	6,477
Total					3,27,625		8,903
Initial RAB (INR '000)	3,18,722						

Note: Original cost of asset includes the asset commissioned in the last audit yr (FY10) as well as in the last year before Tariff Yr (FY11). The accumulated depreciation is also the sum of depreciation as per the last audited financial yr (FY 10) as well as the depreciation calculated according to the AERA guidelines for the last year before Tariff Yr (FY 11)

Not Applicable

Details of User Contributions for the assets

S.N	Contribution Name	Asset Name	Extent of User Contribution approved for the project	Year of Approval	Tenure of User Contribution Collection	Actual Accumulated Collection beginning of previous year	Accumulated Collection estimated till the beginning of first tariff year*	Total Collection in tariff year 1	Total Collection in tariff year 2	Total Collection in tariff year 3	Total Collection in tariff year 4	Total Collection in tariff year 5
1	<i>Grant</i>	<i>Asset A</i>										
2		<i>Asset B</i>										
3		<i>Asset C</i>										
4	<i>Development Fee</i>	<i>Asset D</i>										
5												

*Projected values to be provided
 # Fields in italics are indicative only

Not Applicable

Details of Proposed Excluded Assets from RAB

S.N	Asset Name	Book Value	Accumulated Depreciation	Justifications for exclusion	Any land associated with asset	If Yes, Details of the land
1	<i>Asset A</i>					
2	<i>Asset B</i>					
3	<i>Asset C</i>					
4	<i>Asset D</i>					

Fields in italics are indicative only

	1 Particulars	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	Opening RAB	INR '000	-	11,677	3,18,685	20,24,401	21,89,053	19,16,964	16,44,875
	<i>Computers</i>	<i>INR '000</i>	-	<i>4,114</i>	<i>22,983</i>	<i>98,575</i>	<i>78,422</i>	<i>58,269</i>	<i>38,116</i>
	<i>Office equipments</i>	<i>INR '000</i>	-	<i>1,543</i>	<i>4,899</i>	<i>3,925</i>	<i>2,952</i>	<i>1,978</i>	<i>1,005</i>
	<i>Leasehold improvements</i>	<i>INR '000</i>	-	<i>3,669</i>	<i>1,40,234</i>	<i>15,12,937</i>	<i>14,19,070</i>	<i>13,25,202</i>	<i>12,31,335</i>
	<i>Furniture & fixture</i>	<i>INR '000</i>	-	-	<i>1,195</i>	<i>971</i>	<i>747</i>	<i>523</i>	<i>299</i>
	<i>Plant & machinery</i>	<i>INR '000</i>	-	<i>2,352</i>	<i>1,49,374</i>	<i>4,07,993</i>	<i>6,87,863</i>	<i>5,30,992</i>	<i>3,74,120</i>
B	Additions- WIP Capitalization	INR '000	12,116	3,15,509	18,26,710	4,00,680	-	-	-
	<i>Computers</i>	<i>INR '000</i>	<i>4,340</i>	<i>20,009</i>	<i>87,839</i>	-	-	-	-
	<i>Office equipments</i>	<i>INR '000</i>	<i>1,654</i>	<i>3,865</i>	-	-	-	-	-
	<i>Leasehold improvements</i>	<i>INR '000</i>	<i>3,725</i>	<i>1,36,933</i>	<i>14,23,855</i>	-	-	-	-
	<i>Furniture & fixture</i>	<i>INR '000</i>	<i>5</i>	<i>1,244</i>	-	-	-	-	-
	<i>Plant & machinery</i>	<i>INR '000</i>	<i>2,392</i>	<i>1,53,459</i>	<i>3,15,016</i>	<i>4,00,680</i>	-	-	-
C	Disposals / Transfers	INR '000	-	38	-	-	-	-	-
	<i>Computers</i>	<i>INR '000</i>	-	-	-	-	-	-	-
	<i>Office equipments</i>	<i>INR '000</i>	-	<i>38</i>	-	-	-	-	-
	<i>Leasehold improvements</i>	<i>INR '000</i>	-	-	-	-	-	-	-
	<i>Furniture & fixture</i>	<i>INR '000</i>	-	-	-	-	-	-	-
	<i>Plant & machinery</i>	<i>INR '000</i>	-	-	-	-	-	-	-
D	Depreciation Charges	INR '000	439	8,464	1,20,994	2,36,028	2,72,089	2,72,089	2,63,621
	<i>Computers</i>	<i>INR '000</i>	<i>227</i>	<i>1,139</i>	<i>12,248</i>	<i>20,153</i>	<i>20,153</i>	<i>20,153</i>	<i>19,014</i>
	<i>Office equipments</i>	<i>INR '000</i>	<i>111</i>	<i>471</i>	<i>973</i>	<i>973</i>	<i>973</i>	<i>973</i>	<i>499</i>
	<i>Leasehold improvements</i>	<i>INR '000</i>	<i>56</i>	<i>369</i>	<i>51,152</i>	<i>93,867</i>	<i>93,867</i>	<i>93,867</i>	<i>93,499</i>
	<i>Furniture & fixture</i>	<i>INR '000</i>	<i>5</i>	<i>49</i>	<i>224</i>	<i>224</i>	<i>224</i>	<i>224</i>	<i>175</i>
	<i>Plant & machinery</i>	<i>INR '000</i>	<i>40</i>	<i>6,436</i>	<i>56,397</i>	<i>1,20,810</i>	<i>1,56,871</i>	<i>1,56,871</i>	<i>1,50,435</i>
E	Closing RAB (A+B-C-D)	INR '000	11,677	3,18,685	20,24,401	21,89,053	19,16,964	16,44,875	13,81,254
	<i>Computers</i>	<i>INR '000</i>	<i>4,114</i>	<i>22,983</i>	<i>98,575</i>	<i>78,422</i>	<i>58,269</i>	<i>38,116</i>	<i>19,102</i>
	<i>Office equipments</i>	<i>INR '000</i>	<i>1,543</i>	<i>4,899</i>	<i>3,925</i>	<i>2,952</i>	<i>1,978</i>	<i>1,005</i>	<i>506</i>
	<i>Leasehold improvements</i>	<i>INR '000</i>	<i>3,669</i>	<i>1,40,234</i>	<i>15,12,937</i>	<i>14,19,070</i>	<i>13,25,202</i>	<i>12,31,335</i>	<i>11,37,836</i>
	<i>Furniture & fixture</i>	<i>INR '000</i>	-	<i>1,195</i>	<i>971</i>	<i>747</i>	<i>523</i>	<i>299</i>	<i>124</i>
	<i>Plant & machinery</i>	<i>INR '000</i>	<i>2,352</i>	<i>1,49,374</i>	<i>4,07,993</i>	<i>6,87,863</i>	<i>5,30,992</i>	<i>3,74,120</i>	<i>2,23,686</i>
F	Average RAB	INR '000	5,839	1,65,181	11,71,543	21,06,727	20,53,008	17,80,920	15,13,065
#	Projected values to be provided								
#	fields in italics are indicative only								
#	information for last financial year for which audited accounts are available								
\$	RAB calculations are done as per net fixed asset calculations for FY -10 and Opening FY - 11								

Not Applicable

Projected Capital Expenditure																															
S.N	Project Name	Project Type	Comm. Date	Financial year before Tariff year 1*			Tariff year 1					Tariff year 2					Tariff year 3					Tariff year 4					Tariff year 5				
				TCAPEX	TCOMM	WTP	CAPEX	Fin alw	com	C date	WTP	CAPEX	Fin alw	com	C date	WTP	CAPEX	Fin alw	com	C date	WTP	CAPEX	Fin alw	com	C date	WTP	CAPEX	Fin alw	com	C date	WTP
1	Project 01	Buildings																													
2	Project 02	P & M																													
3	Project 03	Electrical																													
4	Project 04	F & F																													

Actual Capital Expenditure																															
S.N	Project Name	Project Type	Comm. Date	Financial year before Tariff year 1*			Tariff year 1					Tariff year 2					Tariff year 3					Tariff year 4					Tariff year 5				
				TCAPEX	TCOMM	WTP	CAPEX	Fin alw	com	C date	WTP	CAPEX	Fin alw	com	C date	WTP	CAPEX	Fin alw	com	C date	WTP	CAPEX	Fin alw	com	C date	WTP	CAPEX	Fin alw	com	C date	WTP
1	Project 01	Buildings																													
2	Project 02	P & M																													
3	Project 03	Electrical																													
4	Project 04	F & F																													

Legend

Project Name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	type of the project and the asset class to which the capex project belongs
Comm Date	date on which the capital project was commenced
Capex	year wise capex estimated to be incurred on the project excluding any capital receipt like grants, user contribution etc.
WTP	Work - in- Process at the end of every Tariff year
COM	Estimated commissioning in a particular Tariff Year
C Date	Estimated Date of commissioning in a particular Tariff Year
TCAPEX	Total Capex incurred on the project till the end of previous control period excluding any capital receipt like grants, user contribution etc.
TCOMM	Total Commissioning on the project till the end of previous control period
Fin Alw	Project -wise financing allowance for the year

Note :- information to be provided for 10 years period for all the projects either into the period or during the period

S.N	Project Name	Project Type	Comm. Date	Financial year before Tariff year 1* (FY -11)			Tariff year 1 (FY -12)				
				TCAPEX (INR '000)	TCOMM (INR '000)	WTP (INR '000)	CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)
1		IT Equipments	FY 11- Q1: INR 14.8 Lakhs FY -11 - Q2: INR 9.29 lakhs FY 11 - Q3: INR 25 Lakhs FY 11 - Q4: INR 150 Lakhs Rest in FY 10	24,349	24,349	-	87,839	-	87,839	Oct-12	-
2		Office equipments	FY 11- Q1: INR 1.71 Lakhs FY -11 - Q2: INR 7.07 lakhs FY 11 - Q3: INR 24 Lakhs FY 11 - Q4: INR 5.36 Lakhs Rest in FY-10	5,519	5,519	-	-	-	-	Oct-12	-
3		Leasehold improvements	FY 11- Q1: INR 0.85 Lakhs FY -11 - Q2: INR 7.99 lakhs FY 11 - Q3: INR 80.40 Lakhs FY 11 - Q4: INR 2531. 3Lakhs Rest in FY -10	3,48,225	2,63,209	2,07,566	12,16,289	11,959	14,23,855	Oct-12	-
4		Furniture & fixture	FY 11- Q1: INR 2.35 Lakhs FY -11 - Q2: INR 1.94 lakhs FY 11 - Q4: INR 8.14 Lakhs Rest in FY-10	1,249	1,249	-	-	-	-	Oct-12	-
4		Plant & machinery	FY 11- Q1: INR 5.3 Lakhs FY -11 - Q2: INR 533 lakhs FY 11 - Q3: INR 252 Lakhs FY 11 - Q4: INR 742 Lakhs Rest in FY-10	2,56,403	1,46,163	1,00,552	2,14,464	5,793	3,15,016	Oct-12	-

Legend	
Project Name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	type of the project and the asset class to which the capex project belongs
Comm Date	date on which the capital project was commenced
Capex	year wise capex estimated to be incurred on the project excluding
WTP	Work - in- Process at the end of every Tariff year
COM	Estimated commissioning in a particular Tariff Year
C Date	Estimated Date of commissioning in a particulars Tariff Year
TCAPEX	Total Capex Incurred on the project till the end of previous control
TCOMM	Total Commissioning on the project till the end of previous control period
Fin Alw	Project -wise financing allowance for the year

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.
Mult Year Tariff Proposal to AERA - Financial Year 2012 - 16
Form F10(b) : Capital Expenditures Projected Plans - 10 Year Master (Ref:- Section A15 of A

Note :- information to be provided

S.N	Project Name	Project Type	Tariff year 2 (FY -13)					Tariff year 3 (FY -14)				
			CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)	CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)
1		IT Equipments	-	-	-	Oct-13	-	-	-	-	Oct-14	-
2		Office equipments	-	-	-	Oct-13	-	-	-	-	Oct-14	-
3		Leasehold improvements	-	-	-	Oct-13	-	-	-	-	Oct-14	-
4		Furniture & fixture	-	-	-	Oct-13	-	-	-	-	Oct-14	-
4		Plant & machinery	4,00,680	-	4,00,680	Oct-13	-	-	-	-	Oct-14	-

Legend	
Project Name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	type of the project and the asset class to which the capex project belongs
Comm Date	date on which the capital project was commenced
Capex	year wise capex estimated to be incurred on the project excluding
WTP	Work - in- Process at the end of every Tariff year
COM	Estimated commissioning in a particular Tariff Year
C Date	Estimated Date of commissioning in a particulars Tariff Year
TCAPEX	Total Capex Incurred on the project till the end of previous control
TCOMM	Total Commissioning on the project till the end of previous control period
Fin Atw	Project -wise financing allowance for the year

Note :- information to be provided

S.N	Project Name	Project Type	Tariff year 4 (FY -15)				Tariff year 5 (FY -16)					
			CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)	
1		IT Equipments	-	-	-	Oct-15	-	-	-	-	Oct-16	-
2		Office equipments	-	-	-	Oct-15	-	-	-	-	Oct-16	-
3		Leasehold improvements	-	-	-	Oct-15	-	-	-	-	Oct-16	-
4		Furniture & fixture	-	-	-	Oct-15	-	-	-	-	Oct-16	-
4		Plant & machinery	-	-	-	Oct-15	-	-	-	-	Oct-16	-

Legend	
Project Name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	type of the project and the asset class to which the capex project belongs
Comm Date	date on which the capital project was commenced
Capex	year wise capex estimated to be incurred on the project excluding
WTP	Work - in- Process at the end of every Tariff year
COM	Estimated commissioning in a particular Tariff Year
C Date	Estimated Date of commissioning in a particular Tariff Year
TCAPEX	Total Capex Incurred on the project till the end of previous control
TCOMM	Total Commissioning on the project till the end of previous control period
Fin Alw	Project -wise financing allowance for the year

Note :- information to be provid

S.N	Project Name	Project Type	Tariff year 6 (FY -17)				Tariff year 7 (FY -18)					
			CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)	CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)
1		IT Equipments	-	-	-	Oct-17	-	-	-	-	Oct-18	-
2		Office equipments	-	-	-	Oct-17	-	-	-	-	Oct-18	-
3		Leasehold improvements	-	-	-	Oct-17	-	-	-	-	Oct-18	-
4		Furniture & fixture	-	-	-	Oct-17	-	-	-	-	Oct-18	-
4		Plant & machinery	23,052	-	23,052	Oct-17	-	10,721	-	10,721	Oct-18	-

Legend	
Project Name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	type of the project and the asset class to which the capex project belongs
Comm Date	date on which the capital project was commenced
Capex	year wise capex estimated to be incurred on the project excluding
WTP	Work - in- Process at the end of every Tariff year
COM	Estimated commissioning in a particular Tariff Year
C Date	Estimated Date of commissioning in a particulars Tariff Year
TCAPEX	Total Capex Incurred on the project till the end of previous control
TCOMM	Total Commissioning on the project till the end of previous control period
Fin Alw	Project -wise financing allowance for the year

Note :- information to be provided

S.N	Project Name	Project Type	Tariff year 8 (FY -19)					Tariff year 9 (FY -20)				
			CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)	CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)
1		IT Equipments	-	-	-	Oct-19	-	-	-	-	Oct-20	-
2		Office equipments	-	-	-	Oct-19	-	-	-	-	Oct-20	-
3		Leasehold improvements	-	-	-	Oct-19	-	-	-	-	Oct-20	-
4		Furniture & fixture	-	-	-	Oct-19	-	-	-	-	Oct-20	-
4		Plant & machinery	7,680	-	7,680	Oct-19	-	9,010	-	9,010	Oct-20	-

Legend	
Project Name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	type of the project and the asset class to which the capex project belongs
Comm Date	date on which the capital project was commenced
Capex	year wise capex estimated to be incurred on the project excluding
WTP	Work - in- Process at the end of every Tariff year
COM	Estimated commissioning in a particular Tariff Year
C Date	Estimated Date of commissioning in a particulars Tariff Year
TCAPEX	Total Capex Incurred on the project till the end of previous control
TCOMM	Total Commissioning on the project till the end of previous control period
Fin Alw	Project -wise financing allowance for the year

Note :- information to be provided

S.N	Project Name	Project Type	Tariff year 10 (FY -21)				
			CAPEX (INR '000)	Fin alw (INR '000)	com (INR '000)	C date	WTP (INR '000)
1		IT Equipments	1,625	-	1,625	Oct-21	-
2		Office equipments				Oct-21	
3		Leasehold improvements				Oct-21	
4		Furniture & fixture				Oct-21	
4		Plant & machinery	2,980	-	2,980	Oct-21	-

Legend	
Project Name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	type of the project and the asset class to which the capex project belongs
Comm Date	date on which the capital project was commenced
Capex	year wise capex estimated to be incurred on the project excluding
WTP	Work - in- Process at the end of every Tariff year
COM	Estimated commissioning in a particular Tariff Year
C Date	Estimated Date of commissioning in a particular Tariff Year
TCAPEX	Total Capex Incurred on the project till the end of previous control period
TCOMM	Total Commissioning on the project till the end of previous control period
Fin Alw	Project -wise financing allowance for the year

Note :- information to be provided for 10 years period for all the projects either into the period or during the period

Project Details		Tariff year 1 (FY -12)				Tariff year 2 (FY -13)				Tariff year 3 (FY -14)			
S.N	Total Capex Planned in next ten years(INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)
	19,74,339	8,18,591	-	-	7,00,000	-	1,16,461	-	3,24,174	-	-	-	-

Legend

Total Capex	Total Capex planned indicates the total forecasted capex for all the assets during the next 10 years
Internal Accruals	Internal accrual (from free reserves and surplus) in the year
Equity Infused	Equity infusion planned during the year
User Contribution	Representing Development Fees/ User Contribution/ Capital Grants/ Subsidies etc. planned during the year for the capital receipt
Total Debt	Total Debt planned for funding capex during the year

Tariff year 4 (FY -15)				Tariff year 5 (FY -16)				Tariff year 6 (FY -17)				Tariff year 7 (FY -18)			
Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	
-	-	-	-	-	-	-	-	13,831	-	-	9,221	6,433	-	-	



Total Debt (INR '000)
4,288



Tariff year 8 (FY -19)				Tariff year 9 (FY -20)				Tariff year 10 (FY -21)			
Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)
4,608	-	-	3,072	5,406	-	-	3,604	2,763	-	-	1,842

Note :- information to be provided for 10 years period for all the projects either into the period or during the period

Project Details		Tariff year 1 (FY -12)				Tariff year 2 (FY -13)				Tariff year 3 (FY -14)			
S.N	Total Capex Planned in next ten years(INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)
	19,74,339	8,18,591	-	-	7,00,000	-	1,16,461	-	3,24,174	-	-	-	-

Legend

Total Capex	Total Capex planned indicates the total forecasted capex for all the assets during the next 10 years
Internal Accruals	Internal accrual (from free reserves and surplus) in the year
Equity Infused	Equity infusion planned during the year
User Contribution	Representing Development Fees/ User Contribution/ Capital Grants/ Subsidies etc. planned during the year for the capital receipt
Total Debt	Total Debt planned for funding capex during the year



Tariff year 4 (FY -15)				Tariff year 5 (FY -16)				Tariff year 6 (FY -17)				Tariff year 7 (FY -18)			
Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contribution (INR '000)	Total Debt (INR '000)
-	-	-	-	-	-	-	-	13,831	-	-	9,221	6,433	-	-	4,288

Tariff year 8 (FY -19)				Tariff year 9 (FY -20)				Tariff year 10 (FY -21)			
Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contributi on (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contributi on (INR '000)	Total Debt (INR '000)	Internal Accrual (INR '000)	Equity Infused (INR '000)	User Contributi on (INR '000)	Total Debt (INR '000)
4,608	-	-	3,072	5,406	-	-	3,604	2,763	-	-	1,842

		Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	Interest and Finance Charges Capitalized	INR '000	-	-	-	-	-	-	-
B	Cost of Raising Finance & Bank Charges	INR '000	-	-	-	-	-	-	-
C	Other Expenses Capitalized	INR '000	-	-	-	-	-	-	-
	Employee Expenses	INR '000	-	-	-	-	-	-	-
	Administrative and General Expenses	INR '000	-	-	-	-	-	-	-
	utilities and outsourcing Expenses	INR '000	-	-	-	-	-	-	-
	any other expenses being capitalized	INR '000	-	-	-	-	-	-	-
D	Total Expenses Being Capitalized (A+B+C)	INR '000	-	-	-	-	-	-	-

Projected values to be provided
information for last financial year for which audited accounts are available

			Forecast WIP Assets				
		Unit	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
E	Opening WIP Assets	INR '000	3,08,119	-	-	-	-
	Computers	INR '000	-	-	-	-	-
	Office equipments	INR '000	-	-	-	-	-
	Leasehold improvements	INR '000	2,07,566	-	-	-	-
	Furniture & fixture	INR '000	-	-	-	-	-
	Plant & machinery	INR '000	1,00,552	-	-	-	-
F	Additions- New WIP	INR '000	-	-	-	-	-
	Computers	INR '000	-	-	-	-	-
	Office equipments	INR '000	-	-	-	-	-
	Leasehold improvements	INR '000	-	-	-	-	-
	Furniture & fixture	INR '000	-	-	-	-	-
	Plant & machinery	INR '000	-	-	-	-	-
G	WIP Capitalization	INR '000	3,08,119	-	-	-	-
	Computers	INR '000	-	-	-	-	-
	Office equipments	INR '000	-	-	-	-	-
	Leasehold improvements	INR '000	2,07,566	-	-	-	-
	Furniture & fixture	INR '000	-	-	-	-	-
	Plant & machinery	INR '000	1,00,552	-	-	-	-
H	Closing WIP Assets	INR '000	-	-	-	-	-
	Computers	INR '000	-	-	-	-	-
	Office equipments	INR '000	-	-	-	-	-
	Leasehold improvements	INR '000	-	-	-	-	-
	Furniture & fixture	INR '000	-	-	-	-	-
	Plant & machinery	INR '000	-	-	-	-	-
#	fields in italics are indicative only						

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form 11 (a) : Employee Strength (ref: Section AI.5 of Appendix I)

S.N.	Particulars - with detailed breakup	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	Department-wise Full-Time Employees							
	General management	4	4	4	4	4	4	4
	Security Staff	5	6	63	63	63	63	63
	Marketing and Sales	4	4	5	5	5	5	5
	Import	27	39	46	46	46	46	46
	Export	14	112	122	122	122	122	122
	Domestic	-	-	41	41	41	41	41
	Finance	11	11	13	13	13	13	13
	IT & Technical	3	3	3	3	3	3	3
	Screeners	-	-	-	-	-	-	-
	HR	4	4	8	8	8	8	8
	Procurement	3	3	4	4	4	4	4
	Construction QA	14	17	20	-	-	-	-
	General and others	-	-	-	-	-	-	-
	Cold storage	6	5	5	5	5	5	5
B	Department Part-Time/Contractual Employees							
	Security Personnel							
	Security Guard	379	412	412	206	155	155	155
	Supervisor	127	180	180	90	68	68	68
	Gunmen	9	9	9	5	3	3	3
	Asst. Security Officer	19	21	21	11	8	8	8
	Security Officer	3	4	4	4	4	4	4
	Chief Security Officer	1	1	1	1	1	1	1
	Manager	1	1	1	1	1	1	1
	Construction	0	12	12	-	-	-	-
	Receptionist	0	1	1	1	1	1	1
	Sniffer Dog	0	-	1	1	1	1	1
	Domestic	0	-	29	15	11	11	11
	Import Personnel	700	800	828	577	469	416	337
	Export Personnel	690	920	952	663	539	479	388
	Export Perishable Personnel	110	137	142	99	80	71	58
	Domestic Personnel	NA	NA	144	159	195	250	263

* Projected values to be provided

* Information for last financial year for which audited accounts are available

		Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	In house Personnel Expenses - Admin	INR '000			67,952	93,108	1,02,885	1,14,202	1,26,764
B	In house Personnel Expenses - Operational	INR '000			1,29,973	1,53,921	1,57,645	1,74,986	1,94,235
C	Severance Pay Out-ATC	INR '000			28,846	7,477	-	-	-
1	Grand Total	INR '000	35,909	1,00,049	2,26,771	2,54,506	2,60,530	2,89,188	3,20,999
2	Employee Expenses capitalised	INR '000	-	-	-	-	-	-	-
3	Net Employee Expenses (1) - (2)	INR '000	35,909	1,00,049	2,26,771	2,54,506	2,60,530	2,89,188	3,20,999

Projected values to be provided
Fields in italics are indicatives only
 information for last financial year for which audited accounts are available

		Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	Administration Charges	INR'000	22,879	66,934	1,59,588	1,78,285	1,81,816	1,89,979	1,90,459
	IT Expenses (-)	INR'000	5,204	17,572	26,418	26,021	22,892	24,265	25,721
	Printing & Stationary Expenses (-)	INR'000	2,642	5,785	11,002	10,938	10,325	11,431	11,139
	Travelling Expenses (-)	INR'000	8,627	32,715	47,067	57,743	61,207	64,880	68,773
	Communication Expenses (-)	INR'000	1,604	4,229	8,010	10,152	10,429	11,054	11,718
	Marketing Expenses (-)	INR'000	4,802	6,634	11,237	11,911	12,625	13,383	14,186
	Sales Discounts (-)	INR'000	-	-	55,855	61,521	64,338	64,965	58,923
B	Legal Charges/ Auditors Fees	INR'000	43,715	51,609	9,842	10,432	11,058	11,722	12,425
C	Consultancy / Advisory Expenses	INR'000	9,536	-	-	-	-	-	-
D	Other Charges	INR'000	30,429	1,09,837	1,64,138	1,52,358	1,42,716	1,43,296	1,39,180
	Operational Expenses (-)	INR'000	21,057	99,064	1,55,448	1,43,146	1,32,952	1,32,946	1,28,209
	Miscellaneous Expenses (-)	INR'000	9,372	10,773	8,690	9,212	9,764	10,350	10,971
E	Grand Total	INR'000	1,06,560	2,28,381	3,33,568	3,41,075	3,35,590	3,44,996	3,42,063
F	<i>Administration & General Expenses capitalized</i>	INR'000	-	-	-	-	-	-	-
G	Net A & G Expenses (E) - (F)	INR'000	1,06,560	2,28,381	3,33,568	3,41,075	3,35,590	3,44,996	3,42,063

Projected values to be provided

Fields in italics are indicatives only

information for last financial year for which audited accounts are available

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F11(d) : Repair & Maintenance Expenditures (Ref: Section AI 5 of Appendix I)

S No	Particulars	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
F	Grand Total	INR '000	21,505	1,35,347	1,16,456	1,63,164	1,90,276	2,02,160	1,99,017

Projected values to be provided

Fields in italics are indicatives only

information for last financial year for which audited accounts are available

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F11(e) : Utilities and Outsourcing Expenditures (Ref: Section A1 5 of Appendix I)

S No	Particulars	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	Utilities Costs	INR '000	12,751	73,283	73,365	90,102	1,05,067	1,16,321	1,13,345
B	Department - wise Outsourcing Cost	INR '000	98,616	3,67,460	6,69,031	5,02,225	4,56,008	4,57,414	4,34,959
	Personnel Expenses (Outsourced) (-)	INR '000	80,122	2,88,478	5,54,157	4,39,110	4,03,869	4,01,364	3,74,705
	Security Expenses Outsourced (-)	INR '000	18,494	78,982	1,14,875	63,116	52,139	56,050	60,253
1	Grand Total	INR '000	1,11,366	4,40,743	7,42,397	5,92,327	5,61,075	5,73,735	5,48,303
2	Utilities and Outsourcing Expenses Capitalised	INR '000	-	-	-	-	-	-	-
3	Net Utilities and Outsourcing Expenses (1)-(2)	INR '000	1,11,366	4,40,743	7,42,397	5,92,327	5,61,075	5,73,735	5,48,303
#	Projected values to be provided								
#	<i>Fields in italics are indicatives only</i>								
#	information for last financial year for which audited accounts are available								

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.
 Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16
 Form F11(f) : Other Outflows (Ref: Section AI 5 of Appendix I)

		Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	License Fees/ Property Rentals	INR '0	53,191	1,63,802	1,84,660	1,98,509	2,13,398	2,29,402	2,46,608
B	DIAL's Share (100%) - Screening charges	INR '000			36,426	40,339	41,735	42,412	38,254
	Grand Total	INR '0	53,191	1,63,802	2,21,086	2,38,849	2,55,133	2,71,815	2,84,862

Total Expenses

A	Form F11(b) : Payroll Related Expenditure	INR '0	35,909	1,00,049	2,26,771	2,54,506	2,60,530	2,89,188	3,20,999
B	Form F11(c) : Administration and General Expenditures	INR '0	1,06,560	2,28,381	3,33,568	3,41,075	3,35,590	3,44,996	3,42,063
C	Form F11(d) : Repair & Maintenance Expenditures	INR '0	21,505	1,35,347	1,16,456	1,63,164	1,90,276	2,02,160	1,99,017
D	Form F11(e) : Utilities and Outsourcing Expenditures	INR '0	1,11,366	4,40,743	7,42,397	5,92,327	5,61,075	5,73,735	5,48,303
E	Form F11(f) : Other Outflows	INR '0	53,191	1,63,802	2,21,086	2,38,849	2,55,133	2,71,815	2,84,862
	Total Cost	INR '0	3,28,530	10,68,321	16,40,278	15,89,920	16,02,605	16,81,894	16,95,245

Projected values to be provided

information for last financial year for which audited accounts are available

		Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	Current Assets, Loans and Advances								
	Sundry Debtors	INR	1,21,497	1,14,413	1,75,645	1,93,461	2,02,321	2,04,293	1,85,291
	Inventory	INR							
	Cash and Bank Balances	INR	5,25,952	5,87,791	14,606	-	3,43,361	6,97,650	10,08,340
	Loans and Advances	INR	12,38,754	12,46,429	12,60,139	16,33,461	16,84,372	17,01,512	16,06,503
	Other Current Assets	INR	469	1,781	1,960	2,156	2,371	2,608	2,869
	Total of 'A'	INR	18,86,672	19,50,414	14,52,350	18,29,078	22,32,424	26,06,063	28,03,003
B	Current Liabilities and provisions								
I	Accounts Payable and Provisions	INR	2,68,645	3,62,081	2,99,247	3,21,083	3,40,889	3,59,710	3,65,272
II	Provisions	INR	1,373	3,403	3,743	4,118	4,529	4,982	5,480
	Total of 'B' (I+II)	INR	2,70,018	3,65,484	3,02,991	3,25,200	3,45,418	3,64,693	3,70,752
C	NET CURRENT ASSETS (=A-B)	INR	16,16,654	15,84,930	11,49,359	15,03,877	18,87,007	22,41,371	24,32,251

Projected values to be provided

information for last financial year for which audited accounts are available

Year	Domestic (Tonnes)								International Domestic (Tonnes)							
	Outbound				Inbound				Exports				Imports			
	General	Perishable	Valuable	Total	General	Perishable	Valuable	Total	General	Perishable	Valuable	Total	General	Perishable	Valuable	Total
2006-07				58,014				58,014				1,50,405				1,23,058
2007-08				65,452				65,452				1,66,077				1,35,882
2008-09				64,166				64,166				1,63,862				1,34,069
2009-10				87,071				87,071				1,83,414				1,50,066
2010-11				93,601				93,601				2,14,847				1,79,047
2011-12				1,07,641				1,07,641				2,47,074				2,05,904
2012-13				1,19,071				1,19,071				2,73,311				2,27,769
2013-14				1,31,715				1,31,715				3,02,333				2,51,956
2014-15				1,45,702				1,45,702				3,34,438				2,78,710
2015-16				1,61,174				1,61,174				3,69,951				3,08,306
2016-17				1,78,102				1,78,102				4,08,808				3,40,688
2017-18				1,96,808				1,96,808				4,51,745				3,76,471
2018-19				2,17,479				2,17,479				4,99,193				4,16,012
2019-20				2,40,322				2,40,322				5,51,624				4,59,707
2020-21				2,65,563				2,65,563				6,09,562				5,07,991
2021-22				2,93,455				2,93,455				6,73,585				5,61,346
2022-23				3,24,277				3,24,277				7,44,333				6,20,305
2023-24				3,58,337				3,58,337				8,22,511				6,85,456
2024-25				3,95,974				3,95,974				9,08,901				7,57,451
2025-26				4,37,563				4,37,563				10,04,364				8,37,007

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F13(a) : Historical Tariff(s) and Revenues from Regulated Services (Ref: Section A1 7 of Appendix I)

Sr No	Particulars	Unit	2009-10	
			Per Unit Tariff	Revenues (INR '000)
A	<i>Revenues from Regulated Services</i>	<i>Unit</i>		
	Export - TERMINAL STORAGE & PROCESSING -GEN	INR per Kg	0.70-Minimum 120	138119
	Export - TERMINAL STORAGE & PROCESSING -SPL	INR per Kg	1.40-Minimum 235	
	Export - TERMINAL STORAGE & PROCESSING -VAL	INR per Kg	1.40-Minimum 235	
	Export - TERMINAL STORAGE & PROCESSING -HAZ/PER	INR per Kg	2.43-Minimum 235	915144
	Import - TERMINAL STORAGE & PROCESSING -GEN	INR per Kg	4.45-Minimum 120	
	Import - TERMINAL STORAGE & PROCESSING -SPL	INR per Kg	8.89-Minimum 235	
	Import - TERMINAL STORAGE & PROCESSING -VAL	INR per Kg	8.89-Minimum 235	
	Import - TERMINAL STORAGE & PROCESSING -HAZ/PER	INR per Kg	8.89-Minimum 235	1149132
	DEMURRAGE -GEN-IMPORT	Up to 120 Hrs Per Kg for Airlines after 72 Hrs	1.30-Minimum 295	
		Between 120 hrs to 720 hrs per kg	2.60	
		Beyond 720 hrs	3.90	
	DEMURRAGE -SPL-IMPORT	Up to 120 Hrs Per Kg for Airlines after 72 Hrs	2.60-Minimum 580	
		Between 120 hrs to 720 hrs per kg	5.20	
		Beyond 720 hrs	7.80	
	DEMURRAGE -VAL-IMPORT	Up to 120 Hrs Per Kg for Airlines after 72 Hrs	5.20-Minimum 1160	
		Between 120 hrs to 720 hrs per kg	10.40	
		Beyond 720 hrs	15.60	
	DEMURRAGE -GEN-IMPORT-NSO	Up to 120 Hrs Per Kg for Airlines after 72 Hrs	2.71 per Kg per day-Bulk & 1083 per ULD per day	
		Between 120 hrs to 720 hrs per kg		
		Beyond 720 hrs		
	DEMURRAGE -VAL-IMPORT-NSO	Up to 120 Hrs Per Kg for Airlines after 72 Hrs	6.82 per kg per day	
		Between 120 hrs to 720 hrs per kg		
		Beyond 720 hrs		
	DEMURRAGE -SPL-IMPORT-NSO	Up to 120 Hrs Per Kg for Airlines after 72 Hrs	4.51 per kg per day	
		Between 120 hrs to 720 hrs per kg		
		Beyond 720 hrs		
	DEMMURRAGE-GEN-EXPORT	Free Period 24 hrs for Agent for Airlines 48 Hrs Per Kg	1.6	146287
	DEMMURRAGE-SPL-EXPORT	Free Period 24 hrs for Agent for Airlines 48 Hrs Per Kg	3.19	
	DEMMURRAGE-VAL-EXPORT	Free Period 24 hrs for Agent for Airlines 48 Hrs Per Kg	3.19	
	DEMMURRAGE-GEN-EXPORT-NSO	Free Period 24 hrs for Agent for Airlines 48 Hrs Per Kg	2.71 per kg per day	
	DEMMURRAGE-SPL-EXPORT-NSO	Free Period 24 hrs for Agent for Airlines 48 Hrs Per Kg	5.46 per kg per day	
	DEMMURRAGE-VAL-EXPORT-NSO	Free Period 24 hrs for Agent for Airlines 48 Hrs Per Kg	5.46 per kg per day	
	X-RAY	Per Kg	0.75	134874
	CARTING CHARGES-TRANSHIPMENT	Per Kg	1.91	687
	DE-STUFFING CHARGES	Per Kg	0	187814
	PALLETIZATION	Per Pallets	2247	402422
	CONTAINERIZATION	Per Container	807	
	BULK CARGO-GEN	Per Kg	0.46	
	BULK CARGO-PERI/HAZ/VAL	Per Kg		
	PALLETIZATION-20 FT	Per Pallets	4494	
	RE-PACKING	2% of Packages per shipping bill with a minimum of Rs.20 Per Airway Bill.		
	WEIGHT DIFFERENCE	Double the Applicable TSP IF 2 and upto 5% of declared Wt for variance above 5% penal charges will be leviable @5 Times of the applicable TSP		

CELEBI DELHI CARGO TERMINAL MANAGEMENT (I) PVT.LTD.

Multi Year Tariff Proposal to AERA - Financial Year 2012 - 16

Form F13(b) : Historical and Projected revenues from services other than Regulated services (Ref: Section AI 7 of Appendix I)

Sr No	Particulars	Unit	Last Available Audit year (FY - 10)	Financial Year before the tariff year (FY - 11)	Tariff Year 1 (FY - 12)	Tariff Year 2 (FY - 13)	Tariff Year 3 (FY - 14)	Tariff Year 4 (FY - 15)	Tariff Year 5 (FY - 16)
A	Revenue from services other than Regulated services	INR'000	19,857	65,611	85,451	1,27,821	2,53,471	2,72,450	2,92,858
1	Auction Sales	INR'000	-	-	4,000	4,425	4,895	5,414	5,989
2	Scrap Sales	INR'000	-	-	10,919	11,574	12,269	13,005	13,785
3	Rental Income	INR'000	19,857	65,611	70,532	1,11,822	2,36,308	2,54,031	2,73,084
B	Other Revenues	INR'000	8,401	63,661	7,053	175	-	4,120	8,372
1	Revenue from interest income	INR'000	2,299	22,899	7,053	175	-	4,120	8,372
2	Miscellaneous	INR'000	6,103	40,762					
C	Total Revenues	INR'000	28,258	1,29,272	92,504	1,27,996	2,53,471	2,76,571	3,01,230