File No. AERA/20010/MYTP/DCSC/C/Del/2011-12/Vol-III

Consultation Paper No. 05/2015-16



Airports Economic Regulatory Authority of India

Annual Tariff Proposal for the fifth tariff year submitted by Delhi Cargo Service Centre Private Limited (DCSC) for Cargo Handling Services at IGI Airport, New Delhi.

New Delhi: 28th August, 2015

AERA Building Administrative Complex Safdarjung Airport New Delhi – 110 003

1 Background

- 1.1 The Authority had considered the Multi Year Tariff Proposal submitted by M/s Delhi Cargo Service Centre Private Limited (DCSC) for first control period commencing w.e.f. 01.04.2011, in respect of tariff determination for Cargo Handling Services at Cargo Terminal, IGI Airport, New Delhi. The Authority had, after due stakeholder Consultation, issued a Multi Year Tariff Order(s) (MYTO) No. 13/2011-12 dated 07.10.2011 ordering that the services provided for the cargo handling services by Delhi Cargo Service Centre Private Limited (DCSC) are "material but competitive" and hence, the Authority shall adopt a "light touch approach" for determination of tariff for the 1st Control period w.e.f. 01.04.2011.
- Pursuant to issue of above, the Authority also determined the tariff(s) for the second, third and fourth tariff years for this airport vide ATO(s) No. 05/2012-13 dated 21.05.2012, 30/2013-14 dated 31.07.2013 and 18/2014-15 dated 06.02.2015 respectively.
- 1.3 As per Clause 7.4 of the Authority's CGF Guidelines [Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of fuel to the Aircraft) Guidelines, 2011], after issuance of the Multi Year Tariff Order, the service provider shall submit to the Authority its ATP(s), provided that the Annual Tariff Proposal is submitted at least 75 days prior to the start of the Tariff Year.
- 1.4 As per the clause 11.2 of the Guidelines, the ATP is required to be submitted in the form and manner as provided in Appendix AI.8.2 wherein it is mentioned that the ATP should be supported by:
 - Form B and Form F14 (b),
 - Details of consultation with stakeholders
 - Evidence of User Agreements clearly indicating the Tariff (s) proposed by the service Provider.

2 Submissions made by DCSC

- 2.1 DCSC, vide letter no. nil dated 19.03.2015 **Annexure I** submitted the Annual Tariff Proposal (ATP) for the fifth tariff year (2015-16). The Annual Compliance Statements duly certified by Chartered Accountant for tariff years 2011-12, 2012-13, 2013-14 and 2014-15 have been submitted by DCSC.
- 2.2 DCSC made a presentation before the Authority on 27.07.2015, highlighting various issues including justification for increase in tariff over earlier approved tariff. DCSC submitted that they have proposed the revision in city side tariff for international cargo only and that no change is proposed in domestic cargo handling for both city side and air side from previous year approved tariff. The changes proposed in the Tariff were (i) Revision of Tariff (In City-Side Export TSP & Export Demurrage Charges); (ii) Re Classification of Special Cargo and revision of Tariff (In City Side Export TSP); and Introduction of new service & replication of Airside services to City side Services. DCSC brought out that these services are not mandatory and will be provided on request from the customers. DCSC further submitted that user consultation was initiated by them with the trade bodies like ACAAI, DACAI and shipper/consignee etc. for change in the city side tariff.

3 Authority's Proposal:

- 3.1 The Authority has carefully considered the tariff proposal submitted by Delhi Cargo Service Centre Private Limited (DCSC) for Cargo Handling Service at Cargo Terminal, IGI Airport, New Delhi and has decided to make the following proposal for stakeholder consultation:
 - (i) The tariff (s) for the fifth tariff year (i.e. 2015-16) of the first control period, submitted by Delhi Cargo Service Centre Private Limited for Cargo Handling Service at Cargo Terminal, IGI Airport, New Delhi w.e.f. 01.04.2015, is proposed as at **Annexure II**.
 - (ii) DCSC to ensure that there is no double charging in respect of the facilities on airside and city side.
- In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 3.1 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as **Annexure I and II.** For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.
- 5 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 3 above, latest by **07.09.2015** at the following address:

Secretary,

Airports Economic Regulatory Authority of India, AERA Building, Administrative Complex, Safdarjung Airport, New Delhi- 110003

Email: alok.shekhar@gov.in Tel: 011-24695042

Fax: 011-24695039

S. Machendranathan, Chairperson.



SERVICE CENTER

aled: 19th March, 2015

the Chairman, Airport Economic Regulatory Authority of India AERA Building, Administrative Complex Safdarjung Airport, New Delhi- 110003

Subject: Submission of Annual Tariff Proposal for the 5th Year of the first control beriod" from 1st April 2015 to 31st March 2016 for International and Domestic Cargo Handling Services at DCSC Cargo Terminal at IGI Airport, New Delhi.

Dear Sir,

This has reference to the International and Domestic Cargo Terminal operated by Delhi Cargo Service Center Pvt Ltd (DCSC) at Delhi Airport since May 2010.

- 1. The said facilities and services being provided comes within the ambit of Regulated services under the AERA act in terms of AERA's guidelines 2011 for determination of tariff of services provided for Cargo Facility.
- 2. In accordance with the AERA tariff filing guidance, the proposal for tariff for next tariff year has to be filed before 60 days. I regret the delay in filing this proposal:
- 3. The company is proposing to revise/increase/reclassify the cityside tariff and services for International cargo handling for the tariff year FY 2015-16,
- 4. The company is proposing no increase for domestic cargo handling services and Airside for International cargo handling for tariff year FY 15-16.

The Annual Tariff proposal for International and Domestic Cargo Handling Services for the FY 2015-16 is enclosed along with the user consultations carried out before submission, as per the AERA guidelines.

I hereby request the Authority to approve the Annual Tariff Plan for the Tariff Year FY2015-16 commencing from 1st April 2015. The proposed detailed breakup of Tariff(s) where the Authority has specified a light touch approach for the duration of the Control Period.

I once again sincerely condone the delay in filing this proposal.

Warm regards

Yours sincerely

Venugopal Bangera

Chief Executive Officer



Page 1/9

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ARGO SERVICE CENTER

list of Documents submitted with this application

- a) Proposal for Annual Tariff Plan FY 2015-16 at the International and Domestic Cargo Terminal of DCSC at IGI Airport, New Delhi.
- b) The Domestic Tariff Plan
 - a. Domestic ATP for city-side activities- Annexure D I
 - b. Domestic ATP for Airside activities- Annexure D II
- c) The International Tariff Plan
 - a. International ATP for city-side activities- Annexure Int I
 - b. International ATP for Airside activities- Annexure Int II:
- Documents pertaining to User Consultations



Page 2/9



BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/S DELHI CARGO SERVICE CENTER PRIVATE LIMITED

I, Venugopal Bangera, aged 46 year's resident of 1205, Panch Mahal, Leela Mahal Co-op Hsg. Society, Powal, Mumbal 400 072, acting in my official capacity as Chief Executive Officer in M/S Delhi Cargo Service Center Private Limited having its registered office at Cargo Terminal-2, Gate No 5, Air Cargo Complex, Indira GandhisInternational Airport, New Delhi-110037 do hereby state and affirm as under that

- That I am duly authorized to act for and on behalf of M/S Delhi Cargo Service Center Private Limited in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ("the authority")
 - 2. I am competent to make this submission before the Authority:
 - 3. I am making this submission in my official capacity and the facts stated herein are based on official records:
 - 4. The contents of the Annual Tariff Proposal submission which include inter alia:
 - (i) Proposed detailed break-up of Tariff(s) where the Authority has specified a light touch approach for the duration of the Control Period and
 - (ii) Justifications are correct and true to my knowledge and belief, and nothing material has been concealed there from.

Venugopal Bangera

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Chief Executive Officer

Delhi Cargo Service Center Pvt, Ltd.

Dated: 19th March, 2014

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Place: Delhi

Page 3/9



BACKGROUND

Delhi Cargo Service Center Pvt Ltd, a company registered under the Company's Act at Delhi and having its registered office at Cargo Terminal 2, Gate No 5, Air Cargo Complex, Indira Gandhi International Airport, New Delhi-110037 (herein referred to as "DCSC") was awarded a 25 years concession by Delhi International Airport Limited (herein referred to as "DIAL") to design built, develop, finance, operate and manage an Integrated Air Cargo Terminal (herein referred to as "ICT") at IGI Airport, New Delhi. Before the construction of the new Cargo terminal could be undertaken, a terminal for handling of Domestic Cargo was also developed and become operational at Delhi Airport from May 2010. The Phase 1 A of the new cargo terminal building called Cargo Terminal 2 was constructed and made operational for handling of International cargo only from March 2012. Construction of Phase 1B is also completed and is now operational since Mar'13 Domestic Cargo handling operations continues from the existing facility- the Domestic Cargo Terminal.

In terms of Section 15 of the AERA act, the services being provided by DCSC has been determined to be Regulated Service. As such DCSC had filed its Multi Year Tariff Proposal ("MYTP") as well as Annual Tariff Proposal ("ATP") for cargo handling services for approval of the Authority earlier. Multi Year Tariff Proposal for the 1st Control Period was approved by AERA vide its order No 13/2011-12 dated 29th Sep 2011

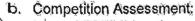
It was determined in terms of the proposal that the services being provided by DCSC was both Material and Competitive. The Authority taking these factors into consideration had vide its Order No 13/2011-12 dated 29th September 2011 approved the MYTR of DCSC for providing cargo handling services at Delhi Airport under the light touch Approach. The Authority also approved the ATP for Domestic and International cargo handling for Tariff Year 2014-15 vide its order No 18/2014-15 dated 06th Feb 2015.

Vide Clause 10.8 of the said guideline for Tariff Determination it is required to file Annual Tariff proposal prior to the start of each Tariff Year commencing 1st April.

2. REGULATORY APPROACH TO TARIFF DETERMINATION

As per the Guidelines [Airports Economic Regulatory Authority of India (Terms & Condition for Determination of Tariff for services for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft) Guidelines, 2011], the Authority shall follow a three stage process for determining its approach to the regulation of a regulated service.

a. Materiality Assessment: It has already been established that in case of Delhi Airport Cargo, the volume of cargo justified regulatory oversight. This condition has not been changed



In our MYTP it has been stated we face competition from CelebiDelhi Cargo Terminal Management India Pvt Ltd. who is the second concessionaire for providing cargo handling services at Delhi Airport. This condition has also not changed at time of this filing.

Page 4/9



Delhi Cargo Service Center Private Limited

Cargo Terminal 2, Gate No. 6, Air Cargo Complex, IGI Airport, New Delhi-110 037

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c. Assessment of reasonableness of the user agreements between the service providers and the regulated services:

As already submitted, services are provided to two broad categories of users. Shippers and Consignees represented by their agents on city side to whom Terminal, Storage and Processing charges are levied besides demurrage in case the shipment is cleared beyond the free period. Additionally, document handling fees are also levied for issuance of delivery order in case such work is outsourced to us by the airlines.

The city side tariff which are commonly applied to all users, are determined using consultative approach with Users of the facility namely the forwarders and the shippers. Trade bodies like FIEO, CII, FICCI, ASSOCHAM, ACAAI, DCAAI and DCCAA are also involved in such discussion and negotiation as appropriate.

On the other hand, the airside charges are airline specific and fixed after detailed negotiation with specific airlines based on volume of cargo to be handled, service level agreement, specific handling requirements and other such factors. Agreements with airlines are signed based on the Standard Ground Handling Agreements (herein referred to as "SGHA") as per IATA guidelines. Such negotiations are on-going and are entered into for period from 1 year upto 5 years

Given the above factors, it is contended that air cargo handling service being provided by DCSC at Delhi airport is material but competitive and therefore the tariff should be regulated by the Authority under Light Touch Approach as per Chapter V of your guidelines.

3. IMPLEMENTATION OF THE APPROVED TARIFF

The last approved tariff for domestic and International cargo was issued to DCSC on 6th February 2015 vide order no 18/2014-15, which we have implemented effective 16th February 2015. While the company expected to receive the approval of this order earlier in FY 2014-15 hence, the late approval of the order caused the company to continue to charge the old tariff affecting the financials. The international facility has not achieved the break even volume and is expected to make loss this year too.

4. Tariff Proposal and Justification for Increase if any:-

• For the Tariff Year 2015-16, DCSC is proposing changes in the city side tariff and airside tariff for international cargo which is currently handled at the Cargo terminal -2, effective 1st April 2015. No change is proposed in the Domestic Cargo handling tariff for both cityside and Airside from previous tariff year.

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Page 5/9



Revision in the City side tariff for International Cargo

The proposed changes in the Tariff Chart of DCSC can be divided into following areas:

- A. Revision of Tariff
 - a. Export TSP General Cargo
 - b. Export TSP Special cargo (DGR / VAL / AVI / VUN)
 - c. Export Demurrage Charges for General & Special Cargo
 - d. Import HAWB issuance Charges-Delivery Order
- B. Re-classification of Special Cargo and revision of Tariff
 - a. Special Cargo- Perishable & Pharmaceuticals which requires temperature controlled facility.
- C. New Services Introduced and replicating of Airside services/charges to Cityside on demand
 - a. Export
 - i. Express Services
 - ii. Strapping Charges
 - iii. Dry Ice Checklist Charges
 - iv. DG Cargo Acceptance / DC fee in case of above 50 Pics
 - v. Live animal Acceptance
 - vi. Export Perishable Temperature Check as per CHM
 - vii. Full HAWB data capture charges
 - b. Import
 - i. Express Services
 - ii. Pet Assistance Charges
 - iii. Miscellaneous Charges
- II. Justification for Revision in Export TSP charges, Demurrage Charges and Import HAWB issuance Charges
 - The revision of TSP charges made only for Export Cargo and not for Import Cargo.
 - The TSP charges for Export were set when the first phase of the Terminal had commenced operations in March 2012. Thereafter no increase has been affected until this proposal.
 - The TSP charges on Export have been increased because there has been increase in the following input cost which together contributes a sizeable portion of turnover.
 - ✓ Salary (calculated at base minimum wages wherever applicable) cost which is singularly one of the highest input cost has risen almost double in last three years with new reset applicable in April 2015.

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Page 6/9



- ✓ Automatic increase in land license fee by 7.5% every year payable to Delhi airport.
- ✓ Almost double the cost of electricity in last three years
- General Increase in other operating costs due to inflation.
- It is further pointed out that demurrage charges (export) have also been aligned with these increase in TSP Charges (Export)
- It may be noted that when the company started operations, it had put in very transparent pricing system. No additional hidden charges were levied by the company nor were the trade asked to pay additional charges for loading / unloading of trucks of the customers as was the case in Delhi earlier.
- Further justifications for increase are:
 - ✓ The volume of Cargo development did not happen as expected.
 - The company has been making losses for last three years and to survive, it needs to cover the cost of operations in order to sustain its business in the overall interest of the trade and commerce.
- Import HAWB issuance fee & Delivery Order charges are already there as a apart of Airside Charges being charged by Carrier now being replicated to Cityside and these charges are anyway as per the carrier's approval.
- III. Re-classification of Special Cargo and revision of Tariff for Renshable & Pharmaceuticals which requires Temperature controlled facility.

It is further stated that the TSP charges for special cargo in export as well as import has been reclassified as follows

- ✓ Special Cargo DGR/VAL/AVI/VUN
- ✓ Special Cargo-Perishable/Pharmaceutical (Temperature controlled)

Further to this reclassification, TSP for export special cargo category tariff has been proposed for revision and the Import special cargo tariff remains unchanged. The tariff for Special cargo-Perishable/ Pharmaceutical (temperature controlled) is directly linked to the cost of operations of the state of art facility. Increase in the electricity cost, is a major input cost, which has compelled us to increase in TSP for perishable and Pharmaceutical (Temp controlled) cargo.

IV. Introduction of New Services and some of the services replicated from Airside to City-side based on Demand:



There is need for introducing new services since the Air Cargo Industry has become very dynamic and extremely demanding of its services. The company therefore is proposing new services for which new tariff has been proposed, which will be available to the customers on demand basis.

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Page 7/9

Cargo Terminal 2, Gate No. 6, Air Cargo Complex, IGI Airport, New Delhi-110 037 CIN: U74900DL2009PTC196125

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Express Services-Export & Import

Express / Premium services is that where the client can have the following benefits:

- Separate lane, faster acceptance and clearance procedure on priority for Export.
- Separate lane, faster segregation and priority delivery for Import cargo within pre-determined time.
- VIP treatment
- The said services shall be provided based on the request from Shipper/Consignee/Agent.

Note that the tariff for express services has been set as 25% more than the Normal Handling Rate for the category the cargo falls under.

Strapping Charges - Export

Strapping charges is those which required repacking the packages opened for customs examination or outer cover damaged etc. These requests are made often to the terminal operator by the shippers/agents in the city side. These set of services are already available in the import.

Dry Ice Acceptance/DG acceptance/Live animal acceptance checklist charges-**Export**

These set of services are those which required to be delivered at the time of handling special cargo at the terminal. These services are requested by the cityside customers (Shipper/Agents etc.) to the terminal. These services are already notified and available for the Airline customers, however on the trade interest same has been replicated to the cityside customers.

Export Perishable Temperature Check as per CHM-Export

These set of service request; we often received from the shippers/agents for the temperature mapping/logging details for each individual shipment.

Pet Assistance Charges

The said service request; we often receive from the shippers/agents/consignees for special handling and special attention/instruction to be followed to the shipments of this nature. Hence "Pet Assistance" service introduced based on demand.

Miscellaneous Charges

Miscellaneous charges are for those in case if any customized services required by Consignee's / Shipper's/ Agent's which are not included in any of the services listed in the proposal.

Page 8/9



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Airside cool container service is made available to the city side customers and they can use it as service for the transportation of PTSP cargo to/from aircraft and terminal.

These charges were introduced because customers were asking these services. The charges have been estimated based on the cost of delivering for these services.

User consultation was initiated by DCSC with the trade bodies like ACAAI, DACAI, DCCAA, FIEO, CII, ASSOCHAM and shipper/consignee for changes in the cityside tariff. The meeting was called on 03rd March 2015 at DCSC Cargo Terminal. The meeting was attended by representative of FICCI, Air Cargo Agents Association of India, and Domestic Air Cargo Association of India and freight forwarders and CHA's. While other trade bodies did not send any representatives. The meeting minutes made after the said meeting were circulated along with the proposed changes in the cityside tariff, Comments and feedback came from some, which were replied too.

Should any clarification be required on the above proposal, DCSC would be more than happy to provide them!

Venugopal Bangera

Chief Executive Officer
Delhi Cargo Service Center Private Limited

List of Documents attached in connection with stakeholder's consultation process held Delhi Cargo Service Center at Delhi Airport.

Annexures:

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- 1. Notice of Stakeholders meeting called to discuss proposal to revise terminal, storage and processing charges at Cargo terminal-2, at Delhi Airport..
- List of attendees.
- 3. Copy of Minutes of the Meeting circulated to all Stakeholders.
- 4. Response from DCCAA office dated Mar 02, 2015 and DCSC response to said email.
- 5. Feedback from Mr Sushil Sharma, Kintesu World dated Mar 09,2015.
- Response from DACAAI office dated Mar 12, 2015 and DCSC response to said email.
- Tariff Acceptance email from Mr Kuldeep Pant, Yusen-Logistics, an International user (Freight Forwarder) dated Mar 13, 2015.

Page 9/9

Annexure D-I

Form - 14(b)- 1
City Side Tariff
TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGES AND OTHER CHARGES AT DOMESTIC CARGO TERMINAL MANAGED AND OPERATED BY
DELHI CARGO SERVICE CENTER PVT LTD AT DELHI AIRPORT
EFFECTIVE FROM 1ST APRIL, 2015 AND VALID TILL 31ST MARCH 2016

S.No.		Charges		Rate	Remarks
1, TSP	Charges				
11.	O Marie V	General Cargo	0.85	Rs / Kg subject to minimum of Rs.50 per AWB	
1.1.	Outbound -	Special Cargo*	2.00	Rs / Kg subject to minimum of Rs.100 per AWB	
1.2.	Inbound	General Cargo .	0,75	Rs / Kg subject to minimum of Rs.50 per AWB	
h. Z ,	เมออักเเด	Special Cargo*	1.80	Rs / Kg subject to minimum of Rs 100 per AWB	No space Glamadi. On more illuminations of man
2. Demi	mage Charges				And the second s
[*] 2.1. [*]	Outbound Cargo beyond free period	General Cargo	1.00	Rs / Kg / Day subject to minimum of Rs.50 per AWB	Demurrage fees will be chargeable after free period as per tariff given.
		Special Cargo*	2.25	Rs / Kg / Day subject to minimum of Rs.50 per AWB	N
2.2.	Inbound - General Cargo	Beyond free period & upto 5 days	1.00	Rs / Kg / Day subject to minimum of Rs.50 per AWB	Demurrage free period shall be as per Government Orders issude from time to time.
		Beyond 5 days and upto 15 days	1.50	Rs. / Kg / Day subject to minimum of Rs.50 per AWB	
	,	Beyond free period & upto 5 days	2.50	Rs / Kg / Day subject to minimum of Rs.50 per AWB	
2.3.	Inbound - Special Cargo*	Between 5 - 15 days	3,50	Rs / Kg / Day subject to minimum of Rs.50 per AWB	Maximum period allowed for storage of cargo beyond free period is 15 days. Beyond 15 days the unclaimed cargo or un-lifted cargo will be either taken away by shippers/consigee/ airlines after payment of due charges or will be auctioned off by DCSC and our charges recovered.

Note

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions
- Valuable cargo consists of gold, bullion, currency notes, securifies, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewelry & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- For misdeclaration of weight above 2% and upto 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will be five times the applicable TSP charges of the differential weight. No penal charges will be there for variation upto and inclusive of 2%. This will not apply to Valuable Cargo.
- While it is our intention not to allow any other agencies to operate inside the facility, in case for special reason exporters wants to engage their own labour, discount of 5% will be granted in TSP charges for offloading the eargo from truck and putting oncustom examination area, and on pallets.
- 8 All invoices will be rounded off to nearest Rs.5. As per IATA Tact Rule book Glause-5.7.2, rounding off procedure, when rounding off Unit is 5.

For Example

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When the results of ca	alculations are between/and					Rounded o	off amour	it will be	
546.	102.5 - 107.4	Δ.	24.4	*			105	·	,
	107.5-112.4						110		

- 9 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- 10 For special Carog consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available other wise general cargo teriff will be applied for such products



V.5.7

Air Side Tariff

MAXIMUM TARIFF FOR VARIOUS ELEMENTS OF CARGO HANDLING FOR THE AIRLINE'S CUSTOMERS AT DOMESTIC CARGO TERMINAL MANAGED AND OPERATED BY DELHI CARGO SERVICE CENTER PVT LTD AT DELHI AIRPORT EFFECTIVE 1ST APRIL 2015 AND VALID TILL 31ST MARCH 2016

S.No.	Charges	Price	Currency	Price Driver	Remarks
1	Outbound Handling -pure physical handling		To 100 100 100 100 100 100 100 100 100 10		Supplied to the supplied of th
	General Cargo	1.10	INR	· Per KG	subject to minimum charge of INR 50 per awb
	Special Cargo	1.75	· INR	Per KG	subject to minimum charge of INR 800 per awb
2	Inbound Handling-pure physical handling	4	22	6	
	General Cargo	1.00	INR	Per KG	subject to minimum charge of INR 50 per awb
	Special Cargo	1.55	INR	Per KG	subject to minimum charge of INR 800 per awb
3	Cargo handling for Transfer Cargo	1.35 🖟	INR.	Per KG	
4	Security Handling	*		9 792	,
	- If inclusive of X-ray / Physical examination	2.25	INR	Per KG	subject to minimum charge of INR 250 per awb
that against a	- If exclusive of X-ray / Physical examination	1.25	INR	Per KG	subject to minimum charge of INR 100 per awb
5	Outbound Handling -full handling inclusive of		3	e de la companya del companya de la companya de la companya del companya de la co	
Ģ.	document handling and data management .		. ^	*	
	General Cargo	1.50	INR.	Per KG	subject to minimum charge of INR 250 per awb
	Special Cargo	2.10	INR	Per KG	subject to minimum charge of INR 800 per awb
	Inbound Handling -full handling inclusive of cocument	a,			, , ,
6	handling and data management		20 Timore	(%) (#)	394
	General Cargo	1.35	INR	Per KG	subject to minimum charge of INR 250 per awb
	Special Cargo	2,00	INR	Per KG	subject to minimum charge of INR 800 per awb
7	Handling of Shipper Built ULD or handling of full ULD	50% of Applicable Handling	- INR		
ε.	for delivery to Consignee	Charges		Per KG	Note that the second se
8	Miscellaneous Charges (None of the above)	1.75	INR	Per KG	subject to minimum charge of INR 800 per awb
9	DRY Ice Checklist charges	600.00	INR	Per AWB:	R. C.
10	DGR Acceptance check fee	1200.00	INR	Per AWB	299-
11	Live Animal acceptance check and delivery	1000:00	INR	, Per AWB	and the same of th
12	Valuable & Vulnerable escort service to and fro aircraft to terminal	637.00	. INR	Per AWB	
13	DGR-fee, in case shipment above 20 pieces	50.00	INR	Per Additional Unit	The second secon

Note:

- Demurrage will be applicable to airlines if custom cleared cargo is stored in the warehouse beyond the free period in case of export cargo
- 2 In case of import cargo, demurrage will be applicable in case the segregation of import cargo is not completed due to airline fault.
- 3 Handling rates provided above are inclusive of scope of handling services including physical handling, document handling and IT handling.
- 4. Handling rates will vary depending on whether the document handling fees are collected by the airline of DCSC.
- 5 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 6 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- 3 Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special cargo consists of perishable and temperature sensitive products.
- Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 9 Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.

240

age 14 of 19

Form - 14(b) - Int- I City Side Tariff

TARIFF FOR TERMINAL STORAGE AND PROCESSING CHARGES (TSP), DEMURRAGES AND OTHER CHARGES FOR INTERNATIONAL CARGO AT CARGO TERMINAL 2 BUILT, MANAGED AND OPERATED BY DELHI CARGO SERVICE CENTER PVT LTD-AT DELHI AIRPORT EFFECTIVE 1ST APRIL 2015 AND VALID TILL 31ST MARCH 2016

No.		Charges	Rate	Remarks
Ten	ninal, Storage and Proces	sing (TSP) charges	The state of the s	
		General Cargo	Rs 1.05 / Kg subject to minimum of Rs.105 per AWB	
1		Special Cargo- DGR / VAL / AVI / VUN	Rs 2.10 / Kg subject to minimum of Rs.210 per AWB	
I.T.	Export	Special Cargo-Perishable / Pharmaceutical (temperature controlled)	Rs 2.70 /Kg subject to minimum of Rs 270 per AWB	
		Special Cargo-Project/Heavy Cargo	Rs 3.00 per kg subject to minimum of Rs 3000 per AWB	
		. General Cargo .	Rs 5.65 / Kg subject to minimum of Rs 300 per AWB	* *
		Special Cargo- DGR / VAL / AVI / VUN	Rs 9.75/kg subject to minimum of Rs.500 per AWB	
.2.	Import	Special Cargo-Perishable / Pharmaceutical (temperature controlled)	Rs.9.75/kg subject to minimum of Rs.500 per AWB	
		Special Cargo- Project / Heavy Cargo	Rs 11.00 perkg subject to minimum of Rs.11,000 per AWB	
Den	nurrage Charges beyond 2	4 hrs free period	A Secretary of the secr	
2.1.	Export Cargo beyond 24 hours	× General Cargo	Rs.1.31 per kg per day subject to minimum of INR 131 per AWB	Demurrage free period shall be as per
		Special Cargo	Rs.3.38 per kg per day subject to minimum of INR 338 per AWB	government order issued from time to time
The second second		Beyond free period & upto 5th day	Rs.1.75 per kg per day subject to minimum of INR 350 per AWB	
2.	Import - General Cargo	Beyond 5th day to 30th day	Rs 3.50 / Kg / Day subject to minimum of INR 350 per AWB	- Selection of the sele
4	3	Beyond 30 days	Rs 5.25 / Kg / Day subject to minimum of INR 350 per AWB	
A Company	***	Beyond free period & upto 5th day	Rs.3.50 per kg per day subject to minimum of INR 700 per AWB	
.3.	Import - Special Cargo	Beyond 5th day to 30th day	Rs 7.00 / Kg / Day subject to minimum of tNR 700 per AWB	Demurrage frée period shall be as per government order issued from time to time
		Beyond 30 days	Rs 10.50 / Kg / Day subject to minimum of INR 700 per AWB	ANCE CEN
2.4.	70	Beyond free period & upto 5th day	Rs.7.00 per kg per day subject to minimum of INR 1400 per AWB	
	Import - Valuable Gargo	Beyond 5th day to 30th day	Rs 13.00 / Kg / Day subject to minimum of INR 1400 per AWB	DELHI)
*	CP No. 05/2015-16/MYT	P/DCSC/IGI/2011-12/Vol-III	The state of the s	Page 15 of 19

No.		Charges	Rate	Remarks
	•	Beyond 30 days	Rs 19.00 / Kg / Day subject to minimum of INR 1400 per AWB	1999
Security	y Charges	Parkage of Control of	The control of the second of t	and a second
3.1.	Export	If inclusive of X-ray / Physical examination If exclusive of X-ray / Physical examination	Rs 2.00 / Kg subject to minimum of Rs.200 per AWB Rs 1.15 / Kg subject to minimum of Rs. 115 per AWB	If Chargable to shipper
Other C	harges (if charges	ble to shipper) - Services on Demand only		
	Toomish & Problems , Mr	Special Handling (Pharmaceutical, to maintain product temperature on request)	Rs 2000 / Pallet	Only applicable if special packaging of ULD required
		Strapping charges	Rs. 15/⊢per package	on demand only
Stranger of the		DRY ice Checklist charges	INR 1000 per AWB	
		DGR Acceptance fee	INR 2000 per AWB	Applicable for each acceptance or rejection; chargeable to shipper
,	*	Live Animal export acceptance charges	INR 2000 per AWB	
4.1	Export	Export Penshable Temperature Check as per CHM:	INR 150 per AWB	1
		Full HAWB data capture charges	INR 50 per AWB subject to minimum INR 500/-	
	DGR-fee, in case shipment above 2	DGR-fee, in case shipment above 20 pieces	INR 50 per additionbal unit	
The state of the s		Express Services	Rs 1.31 / Kg subject to minimum of Rs./131 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	
	•	Back to Town	50 % of applicable TSP charges	If not cleared within 24 hrs, demurrage char will be applicable
		Delivery order fees	Rs2000 per MAWB	Cultivate minute E. Conin
		HAWB issuance charge	Rs.1300 per HAWB	Subject to rate set by Carrier
4.2	lmport.	Express Services -	Rs.7.06 per kg subject to minimum of Rs.500 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher).	
2000		Strapping and Reparking charges	R\$15/package	
4.3		Shrink Wrap of ULD	Rs 2000 per ULD inclusive of material	WCF CO
A Company Control		Shrink Wrap of Euro pallet	Rs.300 per Euro pallet/skid	
10000		Airside Cool Container	Rs.2000 per ULD per one way trip.	DELHI TO
	DD N - 05/0045 40/8	,		Bage 16 of 1

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Res (Alberta)			And the second s	
S.No.			Rate Administration	Remarks
	General Repacking charges		Minimum charges of Rs 50/- per AWB; Packing/Repacking charges will Rs 15 per package	on demand only
		Pet Assistance	Rs. 1000/- per AWB	ülibilikirgasi
		Repacking with new wooden skid	Rs.500 per skid	
		Miscellaneous Charges (None of the above)	Rs. 2.50 per kg (subject to minimum Rs.500 per AWB)	
4,4	Import General Cargo	Storage Charge	Rs. 25 per kg for first slab of 10 days thereafter Rs.28 for every slab of 10 days	No TSP or demurrage charges applicable. See
4.5	Import Perishable Gargo	Storage Charge	Rs. 52 per kg for first slab of 10 days thereafter Rs.57 for every slab of 10 days.	note

Note.

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special cargo (Odd size and heavy cargo) are such cargo which requires/ have special handling/storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of Iton or above.
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, share's, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewelry & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 6 Demurrage free period shall as per government order issued from time to time
- While it is our intention not to allow any other agencies to operate inside the facility, in case for special reason exporters wants to engage their own labour, discount of 5% will be granted in TSP charges for offloading the cargo from truck and putting oncustom examination area, and on pallets.
- 8 All invoices will be rounded off to nearest Rs.5 As per IATA Tact Rule book Clause 5.7.2, rounding off procedure, when rounding off Unit is 5.

For Example:

When the results of calculations are between/and	Rounded off amount will be
102.5 = 107.4	. 105
107.5 - 112.4	110

- 9 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- 10 Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo vinich requires/have special/
- 11 For misdeclaration of weight above 2% and upto 5% of declared weight penal charges double the applicable TSP charges will be levied. For variation above 5%, the penal charges will
- 12 All invoices will be rounded off to nearest Rs.5. As per IATA Tact Rule book Clause-5.7.2, rounding off procedure, when rounding off Unit is 5.
- 13 Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.



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Form - 14(b) - Int-II Air Side Tariff

MAXIMUM TARIFF FOR VARIOUS ELEMENTS OF CARGO HANDLING FOR THE AIRLINES CUSTOMERS AT CARGO TERMINAL2 BUILT, MANAGED AND OPERATED BY DELHI CARGO SERVICE CENTER PVT LTD AT DELHI AIRPORT EFFECTIVE 1ST APRIL 2015 AND VALID TILL 31ST MARCH 2016

S:No.	Charges	Price INT	Currency	Price Driver	Remarks
1	Export Handling			V . K	* *
	General Cargo	2.10	INR	PerKG	subject to minimum charge of INR 1000 per flight
	Special Cargo	2.50	"INR	Per KG	Subject to minimum charge of Mr. 1000 bet might
2	Import Handling				
· "	General Cargo	1.75	INR	Per KG	subject to minimum charge of INR1000 per flight
	Special Cargo	2.25	INR	Per KG	Sabject to thin initial charge of the choose por highe
3	Cargo handling for Transfer Cargo	2.20	INR	Per KG	
4	Security Handling				
	- If inclusive of X-ray / Physical examination	2,00	INR	Per KG	subject to minimum charge of INR1000 per flight
	- If exclusive of X-ray / Physical examination	1.15	- INR	PerKG	Subject to tritimitati sharge of this 1000 por man.
5	Demurrage charges				
	a) Export Cargo	*			
	- General cargo	1.50	INR	Per KG	· West of the second se
	- Special cargo	2.50	INR	Per KG	*
	- Valuable cargo	. 6.00	INR	Per KG	
	b) Import Cargo		h Likecija		*
	- General cargo	1,50	INR	Per KG	
	- Special cargo	3,00	INR	PerKG	
	-Valuable cargo	6.00	INR	Per KG	Consider to the second of the
6	Handling of Shipper Built ULD or handling of full ULD	50% of Applicable Handling	INR	PerKG	*
ADMINIST DE	for delivery to Consignee	Charges			Reference of the property of t
7	Miscellaneous Charges (None of the above)	2.50	INR ·	Per KG	subject to minimum charge of INR1000 per flight
	DRY Ice Checklist charges	1000	· INR	PerAWB	
	DGR Acceptance fee	2000	INR	Per AWB	
	Live Animal export acceptance charges	2000	INR	Per AWB	
. 11	Export Perishable Temperature Check as per CHM	150	INR .	. Per AWB	
12	Valuable escort service to & fro to the aircraft.	7700	JNR	PerAWB	A CAMPAGNAM AND A CAMPAGNAM CONTRACT CO
13	Full HAWB data capture charges	· 50	HINR	Per AVVB	·
	ULD cleaning charges	5000	INR	Per Unit	
	DGR-fee, in case shipment above 20 pieces.	50	INR	Per Additional Unit	
16	Special Handling	2000	INR	Per Unit	Pharmaceutical, to maintain product temperature of the request by shipperfairline.
17	Charges Collect Fees	10% of collectable amount	INR	per AWB subject to minimum	m IND SOOL per AWID
	Delivery order fees	2000	INR ·	per MAWB	Chargeable to consignee as per airline obtract
19	HAWB delivery charges	1300	INR	per HAWB	whichever is higher



Note:

- 1 Demurrage will be applicable to airlines if custom cleared cargo is stored in the warehouse beyond the free period in case of export cargo.
- 2 In case of import cargo, demurrage will be applicable in case the segregation of import cargo is not completed due to airline fault.
- 3 Handling rates provided above are inclusive of scope of handling services including physical handling, document handling
- 4 Handling rates will vary depending on whether the document handling fees are collected by the airline or DCSC.
- Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 6 In case of premium service request, such service shall be provided at a premium of 25% over normal handling rates.
- 5 Special cargo consists of perishable and temperature sensitive products, live animals, hazardous goods, valuables and/or any other such cargo which requires/have special handling/storage instructions
- 6 Valuable cargo consists of gold, bullion, currency notés, securities, shares, share coupons, travelors cheque, diamonds (including diamonds of industrial use), diamond jewelry & watches made of silver, gold, platinum and items valued at USD 1000 per kg. & above.
- 7 Demurrage free period shall as per government order issued from time to time
- 8 Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.



