Consultation Paper No. 02/2015-16



Airports Economic Regulatory Authority of India

Multi Year Tariff Proposal and Annual Tariff Proposal for the Fifth Tariff year in respect of Concor Air Limited for providing Cargo Handling services at CSI Airport, Mumbai

New Delhi: 7th April, 2015

AERA Building Administrative Complex Safdarjung Airport New Delhi – 110 003

1 Background:

- 1.1 The Operation, Management and Development of CSI Airport was transferred from Airport Authority of India (AAI) to Mumbai International Airport Limited (MIAL), a Joint Venture Company incorporated for this purpose, w.e.f. 3rd may, 2006.
- 1.2 The brownfield Cargo terminal at CSI Airport, which was being managed by AAI prior to the transfer of the airport, continued to be managed and operated by MIAL thereafter. Accordingly, MIAL submitted its proposal for the determination of tariff(s) for various aeronautical services, including cargo handling services in respect of CSI Airport, Mumbai.
- The Multi-Year Tariff Proposal (MYTP) submitted by MIAL was considered by the Authority, and after due stakeholders' consultation, an order No. 32/2012-13 dated 15.01.2013 was issued by the Authority, inter-alia determining the Aeronautical Tariffs in respect of cargo operations at the brownfield Cargo terminal at CSI Airport being operated and managed by MIAL. In this order, the Authority had observed that the cargo operations at this brownfield Cargo terminal was proposed to be outsourced to CONCOR Air India (CAL), and therefore, no increase in tariffs was either asked for by MIAL or allowed by the Authority.
- 1.4 In its order No. 32/2012-13 dated 15.01.2013, the Authority had, inter-alia, decided (refer Decision No. XXXI) that "The Authority decides to permit the third party concessionaires (as and when appointed for provision of cargo facility services at CSI Airport, Mumbai) to charge the tariffs as were being charged by MIAL on the date of taking over the service. However in case such third party concessionaire wants to increase the rates, prior determination of the same by the Authority will be required".
- 1.5 In the above-mentioned order, the Authority had also noted that "CONCOR Air Limited has been appointed as the third party concessionaire to construct, develop, operate and manage a new Domestic cargo terminal near Santacruz at CSIA, Mumbai (SACT)". In view of the decision of the Authority as mentioned in 1.4 above, the Authority had further decided to determine "the tariff for cargo service provided by M/s CONCOR Air Limited at CSI Airport, Mumbai for the current Control Period (2009-10 to 2013-14) as at Annexure IV from the date it has taken over the cargo service from MIAL".
- 1.6 In respect of international cargo operations, however, MIAL had submitted that it had not been able to outsource this operation and would continue handling this operations pending appointment of a concessionaire. Subsequently, MIAL submitted its ATP for FY 2013-14 vide letter dated 22.05.2013 for international cargo operations. In the ATP, MIAL proposed 10% increase in the tariff for international cargo handling services for the period 1.06.2013 to 31.03.2014. The proposal was considered by the Authority and Consultation Paper no. 18/2013-14 was issued on 13.08.2013 to consider the ATP for its international cargo handling services for FY 2013-14 at CSI airport, Mumbai.
- 1.7 While further action on the above-mentioned Consultation Paper was still underway, the Authority had come to know about the impending transfer of

international cargo operations to CAL. Accordingly, clarification were sought from MIAL, which vide its letter dated 10.03.2014, informed that CONCOR Air India (CAL), a wholly owned subsidiary of Container Corporation of India Ltd., a public sector undertaking under Ministry of Railways, has taken over domestic air cargo operations at CSI airport w.e.f. 01.05.2013 and international cargo operations w.e.f. 18.02.2014. Accordingly vide letter dated 21.03.2014, CAL was advised to file its MYTP as per the CGF Guidelines issued by the Authority vide Direction No. 04/2010-11 dated 10.01.2011.

2 CAL's Submissions:

- 2.1 In response to the letter from Authority dated 21.3.2014, CAL, vide letter dated 10.06.2014 and 27.10.2014, submitted its MYTP and ATP (collectively placed as **Annexure –I**) for the 4th tariff year (partial w.e.f. 01.12.2014 to 31.03.2015) and 5th tariff year (2015-16). CAL in its letter (dated 27.10.2014) had also made the following submissions:
 - "... CONCOR Air Ltd. (CAL, is a wholly owned subsidiary of Container Corporation of India Ltd., a public sector undertaking under Ministry of Railways, and has entered into a concession agreement with MIAL for operation & management of International cargo handling operation at Air cargo complex, Sahar, Mumbai for a period of 3 years effective from 18th February, 2014.

The Airports Economic Regulatory AERA, vide order No. 32/2012-13 dated 15th January 2013, had approved schedule of charges (Rate Card) for cargo-related services provided at CSI Airport for period from 1st April, 2009 to 31st March, 2014, without any increase in tariff. The said order also contained the following decisions related to domestic and international cargo operation:

Vide Decision. XXXI.c and XXXI.d of above Orders, the Authority decided that the third party concessionaire (as and when appointed for provision of cargo facility services at CSI Airport, Mumbai) shall be permitted to charge the tariff as were being charged by MIAL, on the date of taking over the service. However, such increase of rates would be subject to prior determination of the same by the Authority.

In compliance of the above decision of AERA, CAL, as third party concessionaire of MIAL, had submitted a proposal for determination/revision of tariff for international cargo handling services, on 10th June, 2014. As the supporting documents submitted along with the proposal were based on the MYTP filed by MIAL, AERA advised CAL to submit the revised MYTP/ATP along with all requisite forms, supporting documents etc. for consideration.

Accordingly, CONCOR Air Ltd is submitting fresh proposal for annual tariff determination for international cargo operations at CSI Airport, Mumbai, based on "Light Touch Approach" for fourth Tariff Year, i.e.

2014-15 (effective from 01 Dec 14 to 31 Mar 15) and for fifth Tariff Year (2015-16), along with the following documents:

- (a) Tariff proposal for FY 2014-15 (Partial) & 2015-16 on behalf of CAL for its operation at Air cargo complex, CSIA, Mumbai in terms of the provision of Airports Economic Regulatory Authority of India (Terms & Conditions for determination of Tariff for services provided for cargo facility, Ground handling and Supply of fuel to the Aircraft) Guidelines 2011, complete with all requisite forms duly signed & stamped.
- (b) Form B & Form 14 (b).
- (c) Minutes of consultation meetings with stakeholders.
- (d) Copy of the Concession Agreement International Cargo Concession- with MIAL.
- (e) Copies of user agreement (few) between CAL and Airlines.

Justification for increase in international cargo tariff(s):

The tariff of international cargo operations has not been increased for past 8 years in tandem with the developments and input cost escalation in the last 8 years. The cargo operators at all other major airports in India have revised their cargo tariffs during last 3 years. Currently the charges for cargo handling at CSIA are amongst the lowest at major airports.

The CPI-IW index and WPI index, which are reflective of inflation, have risen 101% (CAGR of 9.11%) and 72% (CAGR of 7.02%) respectively, since MIAL took over operations at CSIA from AAI in 2006. Similarly, minimum wages have increased by over 93% (CAGR of 11.57%) since 2008.

This revision is inevitable to offset the substantial increase in operational costs and considering the fact the tariffs have not been revised since 2004.

The tariff at CSI Airports in Mumbai is not only of the lowest as compared to other cargo terminals but also the service level deliverance is the best meeting all the SLA and timelines. Keeping in view the investment made so far and significant rise in operational cost over last several years CAL propose increase of cargo tariffs by 15% for FY 2014-15 (partial) and FY 2015-16 (full year) for kind consideration of the Authority.

In view of above, we request the Authority to accord approval of international cargo handling tariffs as per the rate card at Annexure I (A), I(B) & I(C) of the proposal."

2.2 In terms of its order No. 32/2012-13 dated 15th January 2013, CAL, the third party concessionaire was permitted to charge the tariff as were being charged by MIAL on the date of taking over of the service. The third party concessionaire was to approach the Authority only in case of any increase of rates. In compliance of the

above terms of order No. 32/2012-13 dated 15th January 2013, CAL, the third party concessionaire of MIAL, had submitted a proposal for determination/revision of tariff for international cargo handling, on 10th June, 2014. Since the supporting documents submitted along with this proposal were based on the MYTP filed by MIAL, the Authority had advised CAL to submit the revised MYTP/ATP along with all requisite forms, supporting documents, etc.

- 2.3 Accordingly, CAL has submitted a fresh proposal for annual tariff determination for international cargo operations at CSI Airport, Mumbai, based on "Light Touch Approach" for fourth Tariff Year, i.e. 2014-15 (effective from 01 Dec 14 to 31 Mar 15) and for fifth Tariff Year (2015-16), along with the following:
 - (i) Tariff proposal for FY 2014-15 (Partial) & 2015-16 on behalf of CAL for its operation at Air cargo complex, CSIA, Mumbai in terms of the provision of Airports Economic Regulatory Authority of India (Terms & Conditions for determination of Tariff for services provided for cargo facility, Ground handling and Supply of fuel to the Aircraft) Guidelines 2011, complete with all requisite forms duly signed & stamped.
 - (ii) Form B & Form 14 (b).
 - (iii) Minutes of consultation meetings with stakeholders.
 - (iv) Copy of the Concession Agreement International Cargo Concessionwith MIAL.
 - (v) Copies of user agreement (few) between CAL and Airlines.
 - (vi) Justification for increase in international cargo tariff(s):
 - a. The tariff of international cargo operations has not been increased for past 8 years, in tandem with the developments and input cost escalation. The cargo operators at all other major airports in India have revised their cargo tariffs during last 3 years. Currently the charges for cargo handling at CSIA are amongst the lowest at a major airport;
 - b. The CPI-IW index and WPI index, which are reflective of inflation, have risen 101% (CAGR of 9.11%) and 72% (CAGR of 7.02%) respectively, since MIAL took over operations at CSIA from AAI in 2006. Similarly, minimum wages have increased by over 93% (CAGR of 11.57%) since 2008;
 - c. This revision is inevitable to offset the substantial increase in operational costs and considering the fact the tariffs have not been revised since 2004;
 - d. The tariff at CSI Airports in Mumbai is not only of the lowest as compared to other cargo terminals but also the service level deliverance is the best meeting all the SLAs and timelines. Keeping in view the investment made so far and significant rise in operational cost over last several years CAL propose increase of cargo tariffs by 15% for FY 2014-15 (partial) and FY 2015-16

(full year) for kind consideration of the Authority and request the Authority to accord approval of international cargo handling tariffs as per the rate card at Annexure I (A), I (B) & I (C) of the proposal.

3 Authority's Examination:

- 3.1 The Authority notes that CIAL has furnished forms as per the CGF Guidelines [Airports Economic Regulatory Authority of India ("Terms and Conditions for Determination of Tariff for Services Provided for Cargo facility, Ground Handling and Supply of Fuel to the Aircraft) Guidelines 2011"] and also submitted additional information as asked by the Authority.
- 3.2 As per clause 3.1 of CGF Guidelines, the Authority is required to follow a three stage procedure for determining its approach to the regulation of Regulated Service(s) as has been discussed hereunder:
 - (i) **Stage 1-** Materiality **Assessment**: As per Clause 4 of Guidelines, the Authority shall determine the materiality index with respect to services provided at a major airport. The material index for service provided for cargo services at a major airport shall be define as

$$Materiality\ Index\ (MI) = \frac{Cargo\ Volume\ at\ major\ airport\ A}{Total\ Cargo\ Volume\ at\ Major\ Airports} X100$$

- (ii) **Stage 2- Competition Assessment:** As per clause 5 of Guidelines, where a regulated service is being provided at major airport by two or more Service Provider(s), it shall be deemed 'competitive' at that airport.
- (iii) Stage 3- Reasonableness of User Agreement(s): As per Clause 6 of Guidelines, the Authority shall consider the existing User Agreement as reasonable, provided that:
 - a. The Service Provider submits existing User Agreement(s) between the Service Provider and all the User(s) of the Regulated Service(s), clearly indicating the tariff(s) that are agreed to between the Service Provider and the User(s) of the Regulated Service(s); and
 - b. The User(s) of the Regulated Service(s) have not raised any reasonable objections or concerns in regard to the existing User Agreement(s) which have not been appropriately addressed.

Provided that the Authority may in its discretion consider such other additional evidence regarding reasonableness of User Agreement(s) as it may deem fit.

3.3 The Authority notes that as per the 2010-11 traffic statistics of AAI, the Materiality Index (MI) for cargo services at CSI Airport is 29.4% which is greater than the threshold of 2.5% MI fixed for the subject service. Hence, the regulated service is deemed "material".

- 3.4 The Authority further notes that in addition to CAL, M/s Cargo Service Centre and M/s Air India are also providing cargo services at CSI Airport, Mumbai. As there are more than two service providers for cargo services at CSI Airport, Mumbai, hence in terms of clause 5 of the ISP Guidelines, cargo handling services being provided by CAL are deemed 'competitive'.
- 3.5 It is observed that the cargo handling service provided by CONCOR Air Limited at CSI Airport, Mumbai is "material but competitive". As per Clause 3.2 of the Guidelines, based on the Authority's assessment of materiality and competition, wherever such regulated service is deemed "material but competitive", the Authority shall determine tariff(s) for the service provider(s) on a light touch approach for the duration of the Control Period.
- 3.6 The Authority further notes that, in its submissions, CAL has submitted copies of users' agreements with some airlines. Moreover, CAL also has also furnished a copy of the concession agreement entered into with MIAL for its international cargo handling operations at CSI Airport, Mumbai.
- 3.7 It has been noted that CAL has furnished evidence of the user consolations, in form of minutes of the meeting held with various stakeholders, including the airlines. However, the Authority notes that the outcome of these meeting seems inconclusive.
- 3.8 It has been observed that CAL has submitted the annual tariff proposal in respect of international cargo handling services at CSI Airport, Mumbai, asking for 15% increase enhancement in tariff, for the 4th tariff year (w.e.f.01.12.2014 to 31.03.2015) and 5th tariff year (2014-15). For domestic cargo handling services, CAL has not submitted any proposal.
- 3.9 The Authority notes from the submissions of CAL dated 14.01.2015, that the tariff for international cargo operations at CSI Airport has not been increased for past 8 years, though there has been increase in input costs, etc. over this period.
- 3.10 It has been noted that for domestic cargo handling, no proposal has been submitted. However, the Authority observes that in terms of its order No. 32/2012-13 dated 15.01.2013 (para 38-Summary of Decision No. XXXI), the Authority had already permitted the third party concessionaires to charge the tariffs as were being charged by MIAL on the date of taking over of the service. Therefore Authority is not making any proposal in respect of the charges for domestic cargo handling.
- 3.11 Moreover, since the 4^{th} tariff year (w.e.f.01.12.2014 to 31.03.2015) of the current control period has already come to a close, Authority is not making any proposal in respect of the 4^{th} tariff year.

4 Authority's proposal:

4.1 The Authority has carefully considered the tariff proposal submitted by CAL for international Cargo Handling Service provided at CSI Airport, Mumbai and has decided to make the following proposal for stakeholder consultation:

- (i) The tariff for cargo handling services provided by CONCOR Air Limited at CSI Airport, Mumbai is determined under "Light Touch Approach" for the current control period.
- (ii) Annual Tariff Proposal for the fifth tariff year (w.e.f. 01.04.2015 to 31.03.2016) of the first control period, submitted by CONCOR Air Limited (CAL) for providing international cargo handling services at CSI Airport, Mumbai w.e.f 01.04.2015, is tentatively proposed as at **Annexure II**.
- 4.2 In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4.1 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as Annexure I and II. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.
- 5 The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, latest by **28.04.2015** at the following address:

Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003
Email: alok.shekhar@gov.in

Tel: 011-24695042 Fax: 011-24695039

> S. Machendranathan, Chairperson.

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कॉनकॉर एयर लिमिटेड (भारत सरकार का उपक्रम)

CONCOR AIR LIMITED (A Govt. of India Undertaking)

CON/AIR/AERA/Tariff Proposal/2014/11 3

10th June 2014

The Secretary,
Airports Economic Regulatory Authority of India,
AERA Building, Administrative Complex,
Safdarjung Airport,
New Delhi – 110 003

Sir,

May play putup.

(a)

1.38 6/14

Sub: Multi Year Tariff Proposal (MYTF) for CSIA, Mumbai for second control period (FY 15 to FY 19) for Cargo Operations

We, CONCOR Air Ltd. (CAL) are a company registered under the Companies Act, 1956 on 24th July 2012 as a wholly owned subsidiary of Container Corporation of India Ltd. (CONCOR), with authorised share capital of Rs.50 crores. CONCOR is a Government of India undertaking under the Ministry of Railways. CONCOR is pioneer in tail transportation of EXIM and domestic containers and operations and management of Inland Container Depots (ICDs) & Container Freight Stations (CFSs) having a Pan India presence CONCOR has formed CAL in order to expand its span of operations, make its presence felt in Air Cargo business and establish itself in the Air Cargo Industry.

CAL has been formed for following objectives:

- Undertake Air Cargo related activities in International as well as Domestic circuit.

 Contribute in the development of Air Cargo business of the country by providing end to end solution to the customer through the mode of bonded trucking of Import/Export cargo from hinterland to the Airports.
- Provide warehousing facilities for International & Domestic Air Cargo operations.
- Facilitate the clearance of EXIM & Domestic Air Cargo.

CAL entered the field of domestic and international air cargo operations by entering into concession agreements with Mumbal International Airport Pvt. Ltd. (MIAL) in respect of Chhatrapati Shivaji International Airport (CSIA).

Agreement in respect of International Cargo Concession was entered between CAL and MIAL on 30th October, 2013 for operations and management of International Air Cargo at International Air Cargo Complex, Sahar. The operations of the International Cargo have been taken over by CAL from MIAL with effect from 18th February, 2014.

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पंजिक्त का. : कॉनकॉर भवन, सी-3, पशुप ग्रेड, अभोलो अस्पताल के सामने, नई दिल्ली - 110 076, ब्रूप्शार्थ : 011-41673093-96, फैनस : 011-41673142, Regd, Off. : CONCOR Brayan, C-3, Mathura Road, Opp, Apollo, Hospital; New Delhi - 110 076, Tel.: 011-41673093-96, फैनस : 011-41673093-96, फिनस : 011-41673093-96, फैनस : 011-41673093-96, फैनस : 011-41673093-96, फिनस : 011-416





The key terms of the International cargo concession are as below:

- Term of Concession: Till the 3rd anniversary of the Handover Date. ie. till 18th February,
 2017.
- · Concession fee: Higher of the following amounts:
 - o Revenue share percentage: 69% of the monthly gross revenue arising from the concession:
 - o Minimum Monthly Guarantee: As tabulated below:

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- Paring TV	4.000
2013-14	12.25
2014-15	13.50
2015-16	15.00
2016-17	16,50

MIAL took over international eargo operations from Airports Authority of India (AAI) on 3rd May, 2006. The service levels and infrastructure for eargo operation in CSIA, Mumbai have significantly improved during the last 8 years. Substantial efforts have also been made to reduce the dwell times and bottlenecks. However, the tariff for international eargo operation have not increased in tandem with the development in the last 8 years. The eargo operators at all other major airports in India have revised their eargo tariffs in last 3 years. Currently, the charges for Cargo handling at CSIA are amongst the lowest at major airports. (Refer Annexure 1)

The CPI-IW index and WPI index, which are reflective of inflation, have risen 101% (CAGR of 9.11%) and 72% (CAGR of 7.02%) respectively since MIAL took over the cargo operations at CSIA from AAI in May 2006. Similarly, minimum wages have increased by over 93% (CAGR of 11.57%) since 2008. (Refer Annexure 2).

MIAL along with its Multi Year Tariff (MYT) application for first control period had applied for an approval for the existing rates of domestic and international cargo business for the period FY 2009 - 2014.

The Airports Economic Regulatory Authority of India, ("Authority") through its Order No. 32/2012-13 dated 15th January, 2013, had approved schedule of charges (Rate Card) for cargo services for the period from 1st April 2009 to 31st March 2014 with no increase in tariff. The following decisions were taken in the said order for domestic and international cargo operation:

 As per Décision No. XXXI.a it was decided that tariff determination for MIAL's cargo facility at CSI Airport, Mumbai shall be based on "Light Touch Approach" for the first control period.

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As per Decision No. XXXI.c and XXXI.d it was decided that the third party concessionaires (as and when appointed for provision of cargo facility services at CSI-Airport, Mumbai) shall be permitted to charge the tariffs, as approved by the Authority for MIAL, on the date of taking over the service. However in case such third party concessionaire wants to increase the rates, prior determination of the same by the Authority will be required.

Further, as per the "Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft) Guidelines, 2011" issued by the Authority, where a regulated service is provided at a major airport by two or more service providers, it shall be deemed 'Competitive' at that airport. At CSIA, Air India and CAL are providing cargo facility services, thus it falls under competitive market. Further as per the regulation the volumes at CAL / MIAL are material as well, Hence, as per the Guidelines and Order No. 32/2013-14 of the Authority, the cargo service at CSIA is deemed to be "Material and Competitive" and tariff determination will be based under the "Light Touch Approach".

Subsequently, MIAL vide its letter dated 19th March, 2013 informed the Authority about its intention to raise the tariff for international eargo operation and conducted two stakeholder meeting with airlines, the clearing & handling agents and trade associations on 15th April, 2013 and 30th April, 2013. Considering the views of stakeholders, MIAL had proposed to increase tariffs for international cargo operations by 10% and submitted all the relevant details required for tariff filing. Thereafter, Authority had Issued Consultation Paper No. 18/2013-14 dated 13th August 2013 and invited stakeholders comments MIAL had adequately responded to all the stakeholder's comments vide its letter dated 23th September, 2013. All the correspondence by MIAL on the above mentioned subject has been attached as Annexure 3. The stakeholder's presentation and the minutes of meeting for the stakeholders consultation has been attached as Annexure 4.

Since, MIAL had indicated that both the domestic as well as International cargo operations were being outsourced. Authority issued a letter to MIAL on 14th February, 2014 asking for the status of concession of international cargo services. MIAL intimated the Authority by its letter dated 10th March 2014 that handing over of the international cargo operations to CAF had been done with effect from 18th February, 2014.

The Authority is yet to approve the 10% increase in international cargo tariffs proposed by MIAL.

In light of the above and taking into consideration the fact that; (i) MIAL had already commenced all the processes due for a tariff application under light touch approach; and (ii)

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there is no major capital expenditure to be incurred by CAL during the three year period, we request the Authority to grant CAL the increase of 10% for international cargo tariff as requested in MIAL's application.

We understand from MIAL that cargo facilities at CSIA are being modified and expanded continuously as per cargo Master Plan which is under implementation to optimize available land, increase cargo handling capacity and to further improve quality of services.

In view of above, we request the Authority for approval of international cargo handling tariffs as per the rate card attached as Annexure 5, to enable us continue providing speedy and efficient cargo handling services at CSIA.

Thanking you,

Yours sincerely, For ONCOR Air Ltd.

(Rajio Enowal)
Chief Executive Officer

Cc: Mumbai International Airport Pvt. Ltd. Enclosed: As above

(198)



(भारत सरकार का उपक्रम)

CONCOR AIR LIMITED (A Govt. of India Undertaking)

Andheri (E), Mumbai- 400 099. Tel.: 6685 9841, 6685 9840, Fax: 6685 9842,

E-mail: ops@concorair.in

CON/AIR/AERA/TARIFF/2014/
Officer on Special Duty — II,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi — 110003

Date:- October 27, 2014

Sub: Submission of Multi-Year Tariff proposal for rendering cargo handling services at CSI Airport Mumbai.

Ref: Your File/letter No. AERA/20010/MYTP/CONCOR/C/Mum/2014-15 dated 22nd August, 2014.

Dear Sir,

CONCOR Air Ltd. (CAL), a wholly owned subsidiary of Container Corporation of India Ltd., a public sector undertaking under Ministry of Railways, had entered into a concession agreement with MIAL for operation & management of International cargo handling operation at Air cargo complex, Sahar, Mumbai for a period of 3 years effective from 18th February, 2014.

The Airports Economic Regulatory Authority of India (AERA), vide order No. 32/2012-13 dated 15th January 2013, had approved schedule of charges (Rate Card) for cargo-related services provided at CSI Airport for period from 1st April, 2009 to 31st March, 2014, without any increase in tariff. The said order also contained the following decisions related to domestic and international cargo operation:

Vide Decision No. XXXI:c and XXXI.d of the above Order, the Authority decided that the third party concessionaire (as and when appointed for provision of cargo facility services at CSI Airport, Mumbai) shall be permitted to charge the tariff as were being charged by MIAL, on the date of taking over the service. However, such increase of rates would be subject to prior determination of the same by the Authority.

In compliance of the above decision of AERA, CONCOR Air Ltd., as third party concessionaire of MIAL, had submitted a proposal for determination /revision of tariff for international cargo handling services, on 10th June, 2014. As the supporting

होत्रीय कार्यालय : 5वी मंजील, न्यु एडमिनिस्ट्रेटिव बिल्डिंग, सेन्ट्रल रेल्वे, डी. एन.रोड, मुंबई-400 001. दूरभाष : 2262 2053/2054 • फैक्स : 2262 4497 Regional Office : 5th Floor, New Administrative Building: Central Railway. D.N. Road, Mumbai - 400 001. • Tel. : 2262 2053/2054 • Fax : 2262 4497 पंजीकृत कार्यालय : कॉनवर्जेर भवन, सी-3, मथुरा रोड, अंपोलो अस्पताल के सामने. नई दिल्ली - 110 076. • दूरभाष : 4167 3093/94/95/96 • फैक्स : 4167 3112 Corp. Off.: CONCOR Bhavan, C-3, Mathura Road, Opp. Apolo Hospital, New Delfii - 110 076. • Tel.: 4167 3093/94/95/96 • Fax : 4167 3112

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documents submitted along with the proposal were based on the MYTP filed by MIAL, AERA vide the letter under reference advised Concor Air Limited to submit the revised MYTP/ATP along with all requisite forms, supporting documents etc. for their consideration.

Accordingly, CONCOR Air Ltd. is submitting fresh proposal for annual tariff determination for international cargo operations at CSI Airport, Mumbai, based on "Light Touch Approach" for fourth Tariff Year, i.e. 2014-15 (partial) - effective from 01 Dec 14 to 31 Mar 15 and for fifth Tariff Year 2015-16, along with the following documents.

- (a) Tariff proposal for FY 2014-15 (Partial) & 2015-16 on behalf of CONCOR Air Ltd. for its operation at Air cargo complex, CSIA, Mumbai in terms of the provision of Airports Economic Regulatory Authority of India (Terms & Conditions for determination of Tariff for services provided for cargo facility, Ground handling and Supply of fuel to the Aircraft) guidelines 2011, complete with all requisite forms duly signed & stamped (Pages 157-190)
- (b) Form B & Form 14 (b) at pages 191 to 194.
- (c) Minutes of consultation meeting with stake holders (pages 129 to 142).
- (d) Copy of the Concession Agreement International Cargo Concession- with MIAL (pages 1 to 63).
 - (e) Copies of user agreement (few) between CAL and Airlines (pages 64 to 100).

Justification for increase in international cargo tariff(s):

The Tariff of international cargo operations has not increased for past 8 years in tandem with the developments and input cost escalation in the last 8 years. The cargo operators at all other major airports in India have revised their cargo tariffs during last 3 years. Currently the charges for cargo handling at CSIA are amongst the lowest at major airports.

The CPI-IW index and WPI index, which are reflective of inflation, have risen 101% (CAGR of 9.11%) and 72% (CAGR of 7.02%) respectively, since MIAL took over operations at CSIA from AAI in 2006. Similarly, minimum wages have increased by over 93% (CAGR of 11.57%) since 2008.

This revision is inevitable to offset the substantial increase in operational costs and considering the fact the tariffs have not been revised since 2004.

The tariff at CSI Airports in Mumbai is not only of the lowest as compared to other cargo terminals but also the service level deliverance is the best meeting all the SLA and timelines. Keeping in view the investment made so far and significant rise in operational cost over last several years CONCOR Air Ltd. (CAL) propose increase of cargo tariffs by 15% for FY 2014-15 (partial) and FY 2015-16 (full year) for kind consideration of the Authority.

In view of above, we request the Authority to accord approval of international handling tariffs as per the rate card at Annexure I(A), I(B) & I(C), placed at pages 191 to 193.

Yours sincerely,

for CONCOR Air Ltd.

. . .

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

Submission of Form B in connection with submission of ATP for FY 2014-15 (Partial) and 2015-16 on behalf of CONCOR AIR LIMITED for its operation at Air Cargo Complex, CSIA, Mumbai.

- I, Rajib Bhowal, aged 46 years resident of 502/16, MHADA Complex, Oshiwara, Andheri (West), Mumbai -400053 (Maharashtra) in my official capacity as Chief Executive Officer in CONCOR Air Ltd, Mumbai having its registered office at 'CONCOR Bhawan', C-3, Mathura Road, Opp, Apollo Hospital, New Delhi 110076 do hereby state and affirm as under that:
 - a) That I am duly authorized to act for and on behalf of M/s CONCOR Air Ltd in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi ('AERA');
 - b) I am competent to make this submission before AERA;
 - c) I am making this submission in my official capacity that the facts stated herein are based on official records;
 - d) The contents of the Annual Tariff Proposal submission which includes inter-alia

Or

Proposed detailed breakup of tariff(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to clause 3.2.

e) Justifications are fair and true to my knowledge and belief and nothing material has been concealed there from.

Yours sincerely,

For CONCOR Air Ltd.,

Authorized Signato

Place: Mumbai

(193)

Schedule of charges

(A) IMPORT CARGO

ANNEXURET (A)

SI. No.	Type of Cargo	Rate per Kilogram (Maximum)	Estimated Units (Tonnes)	Estimated Revenues (Rs. In Crs.)
1	General	Rs. 5.12	132,368	
~ I	Special and valuable	Rs. 10.22	14,708	

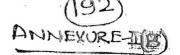
(B) EXPORT CARGO

Si. No.	Type of Cargo	Rate per Kilogram (Maximum)	Estimated Units (Tonnes)	Estimated Revenues (Rs. Jn.Crs.)
<u>a</u>				
1	General	' Rs. 0.81	142,759	• * *:
12	Special	Rs. 1.61		,* · · · · · · · · · · · · · · · · · · ·
)	Perishable	a) Rs. 2.67 wherever State of Art facility is provided.		* *
1		,	10,745	15
	4 4 5	b) Rs.0.77 wherever exclusive facility is not provided		

95 17

1. Tariff hike of 15% is assumed to be effective from 1st December, 2014





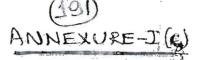
S.No	Function	Description of Service	Rate per Kilogram		
			(Maximum)	Estimated Units (Tonnes)	Estimated Revenues (Rs. 1 Crs.)
1	Export,	Carting/Palletisation/Containerization/Bulk Cargo Handling	4.03	26,943	9.
2	Export	Unitization of Bonded cargo	1.73		tribution expecte
3	Export	Carting of Cargo from Domestic airport to MIAL international Warehouse or return from MIAL international Warehouse to Domestic Airport	2.01		tribution expecte
4	Export	Carting of Export using other Gateways Airports in India (let Airways Domestic Bonded warehouse) (per kg)	1.32	19,041	2.1
5	Export	Carting Export Cargo using other Gateways Airports in India (Domestic airlines warehouse to MIAL Bonded warehouse)	1.27		tribution expected the year
6	Export	Carting charges to /from aircraft (per kg)	1.15	ursignincanccon	unouon expecte
7a	Export -	Aircraft loading charges (bulk) (per kg) General cargo	1.90	A	The vest
7b	Export	Aircraft loading charges (Per/htZ/NAL cargo)	2.83		tribution expecte the year
Ва	Export	Storage Ches. If uplifted beyond free period of 48 hours (per kg) General cargo (rate per kg per day	1.85	Note 1	3.1
3b	Export	Special cargo (rate per kg per day	3,69		
1.00	Export	Supervision and Coordination for export courier at ICT and export perishable at APEDA. (Minimum charges applicable per AWB)	0.95	2,542	0.2
0	Export	Document Handling : "(Additional applicable per AWB only for DGR/SPL/VAL cargo)	1.15	18,598	1.9
1 .	Export	X ray charges - if screening done by airlines (minimum charges applicable oer AWB)	1.59		12.3
2	Export	X ray charges - if screening not done by airlines (minimum charges applicable per AWB)	1.96	85,087	
3	Export	P3D mail unitization	4.03	Insignificant contribution expecte during the year.	
4	Export	ULD weighment charges (for one Tag printing per ULD with Airline logo)		Ť	·
1 12 1 18	1, 10	- container (lower deck) - LD3 and similar	144.00	· · · · · · · · · · · · · · · · · · ·	
17 18	F. Marie	-pallets flower deck and main deck)	173.00	Insignificant cont	ribution expected
St 15		- Bulk Trolley	86.00		the year
	avara.: #	-16 foot and 20 foot	288:00	2.	
	Import	Carting tharges (TP Cargo) (minimum tharges applicable per CTM)	2.36	479	0.1
Sa li	Import	Storage Charge if cargo unchecked beyond 24 hrs of arrival of alcoraft (per- kg per day) (a) Bulk - per kg/day minimum charges applicable per AWB	1.93		territorio de la compansión de la compan
b	an mer 🦠	(b) ULD - per ULD /day minimum charges applicable per AWB	775.10	4	0.6
c	. A. Mariana . A. A.	(c) VAL - per Kg:/day minimum charges applicable per AWB	4.85		
d	. e in ar 19	(d):HAZ / Per per Kg /day minimum per Rs 235 per AWB	3.20	ļa ar	*
in to	mport	Destuffing of ULD (minimum charges applicable per IGM)	1.22	116,372	12,95
ln	mport	Document Handling ('minimum charges applicable per flight)	2.01	7,805	1.4
in In	nport	Destuffing of P.O.Mail. (Minimum charges applicable per KGM)	1.22		ribution expected
	nport:	Ramp (Import/Export) (per arriving flight))	4,600.00	15	
Im		Delivery issuance charges	50% of amount collected by airline	TO STORY OF THE PERSON LAND	ribution expected the year
im	nport	ULD management (per flight)	11,500.00		ribution expected the year
1					

1. Quantity stored may vary significantly from period to period.

2. Tariff hike of 15% is assumed to be effective from 1st December, 2014







DEMURRAGE CHARGES - payble by Shippers/ consignors/ agents/ airlines.

(A) IMPORT CARGO

Sr.No.	Type of Cargo	Period	Rate per Kilogram per day (Maximum)	Estimated Units (Tonnes)	Estimated Revenues (Rs. In Crs.)
7 7 7 7		Up to 120 hrs. including free period	1.50		
1	General Cargo	Between 120 hrs. and 720 hrs.	2.99	62,682	
	er segrender. Kr	Beyond 720 hrs.	4.49		1 THE HEAT
1 · · · · · · · · · · · · · · · · · · ·	Marine and April 1989. The Control of the Control o	Up to 120 hrs. including free period	2.99		
2	Special Cargo	Between 120 hrs. and 720 hrs.	5.98	6,909	134
9.00	Year Committee	Beyond 720 hrs.	8.97		
17 m J 17 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	and the	Up to 120 hrs. Including free period	5.98	74	
3	Valuable Cargo	Between 120 hrs. and 720 hrs.	11.96	56	
įπ.	Call St.	Beyond 720 hrs.	17.94		

(B) EXPORT CARGO

S	l. No.	Type of Cargo	Rate per Kilogram per day. (Maximum)	Estimated Units (Tonnes)	Estimated Revenues (Rs. In Crs.)
Ŀ	1 :	General	/Rs. 0.83	6896	
1	2	Special	Rs. 1.64	A27	
	3		(a) Rs. 2.67 Wherever state of Art facility is (b)Rs. 0.79 wherever exclusive facility is not	13	1.81

1. Tariff hike of 15% is assumed to be effective from 1st December, 2014

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Schedule

This Schedule contains the various specified forms that relate to specific Clause(s) of the Couldelines or Section(s) of the Appendix, as the case may be.

florm A: (ref : Section A1.1 of Appendix 1)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELFII

BURMISSION OF MULTTYEAR TARIFF PROPOSAL FOR AND ON BEHALF OF

M/S CONCOR AIR LIMITED

L RAMB BHOWAL aged 46 yes resident of MUMBAI acting in my official expanity and ORO in Ma CONCOR AIR LITH having its registered office at C-3, CONCOR BHAWAN, MATHURA ROAD, OPP, APOLLO HOSPITALS, NEW DELHI.

- That I sin duly authorizes to act for and on behalf of M/s CONCOR AIR LTD. To the matter of making this authorise in before the Airports Economic Regulatory Authority of India; New Delhir the Authority 1):
- I sur competent to make this submission before the authority;
- I am making this submission in my official capacity and the facts stated herein are based on official tenors;
- 4 The contents of this submission which include interalis (i) Business Plan; (ii) Inflamination relating to the Regulatory Building Blocks; (iii) Competition Assessment; (iv) Historical and forecasted Volumes; and (v) Historical Revenues are correct and true to my knowledge and belief and nothing material has been concealed there from I

Sd

Place MAUMBAS.

CONCOR AIR LIMITED



Form no.	Particulars	Applicabilit
2635		
F1(a)	Historical and Proposed Aggregate Revenue Requirement	NA
F1(b)	Competitive assessment	
F2	Historical and Projected Balance Shet	
F3	Historical and Projected Profit and loss account	
F4	Historical and Projected Cash Flow Statement	
F5	Cost of Equity and Post Tax FRoR Forecast	NA
F6(a)	Loan master	
F6(b)	Summary statement of Interest and Finance charges	
F6 (c)	Contributions, Grants and subsidies Master	NA
F7	Format for Identifying Initial Regulatory Asset base	NA
n erro de el 1996. No la del la el 2011 de	Format for providing asset wise information of stakeholder	
F8(a)	contributions	NA
F8(b)	Format for providing proposed exclusions from RAB	NIL
F9	Formats for forecast and actual roll forward RAB	
. ************************************	Capital projects compited before current review for Roll Forward of	1
F10(a)	RAB	Nil
F10(b)	Capital expenditure Projected Plan -10 years master	Nii
10(c)	Yearwise capital expenditure Financing plan for next 10 years	Nil
10(d)	Summary statement of Expenses capitalization	NIL
10(e)		
	Additional Capital Projects Summary	NIL
11(a)	Employees Strength	
11(b)	Payroll expenditure and provisions	
11(c)	Administrative and general expenditure	
11(d)	Repair and maintenace Expenditure	<u> </u>
11(e)	Utilities and outsourcing Expenditure	
	Other outflows	NIL
	Current Assets and laibilities	
12(a)	Historical and Projected Cargo volumes in tonnes	
12(b)	Historical Aircraft movement	NA
12(c)	Projected air craft movements	NA
12(d)	Historical and projected fuel throughput in KL	NA
13(a)	Historical tariffs and revenue from regulated services	NA
	Historical and projected revenue from services other than regulated	
	services	
	Annual Tariff Proposal for Tariff year t:Format for providing	
2.1	nformation on EMAY	NA
Total Printers and Publishers and Pu	Annual tariff proposal for tariff year t: Format for providing	
	nformation for Tariff	
	Annual compliance statement	NA
	Performance report for the tariff year	NA
·	enormance report for the tarm year	1414
7 F	Revenue from regulated services recovered during the tariff year	NA
	Revenue from services other than regulated services recovered	14/1
	·	NA .
	luring the tariff year	
	Operating expenditure incurred during the year	NA
	deconciliation statement for the tariff year	NA
1 R	econciliation statement	NA







-	Recently Hall	odla pantali kindi Propiosed Assole, alsolitike	ventresteduiremen aliterativitori Aliz.	of Apprendix ()					
	SI.No.	Aggregate revenue requirement	Last available audited year #	Financial year before tariff year 1*	Tariff year 1	Tariff year 2	Tariff year 3	Tariff year 4	Tariff year 5
	1	Aggregate revenue requirement					Not Applicable		



٠.			<u> </u>
SI.No.	Details of competitive facili	ties	
	1 Cargo Service Centre		
1	2 Air India	·	



ppendix I)

3.4	Particulars	2011-12	2012-13	2013-14		2015-16
	1 SOURCES OF FUNDS		1			
	A) Shareholders'Funds		1			
	a) Share Capital	-	 			
	b) Share Application money	-	1 12 1			
	c) Reserves and surplus			(4)	6	20
						
	B) Loan Funds		e un in I			
- J	a) Secured Loans				,	
	b) Unsecured Loans	-	11.84	125	125	125
	i kan ing pangan kan pangan kan ang pangan bana ang pangan bana ang pangan bana ang pangan bana ang pangan ban	1 1 1 24 1 2	Tee Train			
Television of	C) Capital Grants	210.41	in and		V .	
Acres to the contract	enterja da in frederike der der den koja didisek manada k	1 4	5.000			· .
	D) Deferred Tax Liability	rat Estra	e redict			
	Burning to the resemble of the second of the	i in manua	7.29.00			
	TOTAL SOURCES OF FUNDS	, wa <u>a</u> lli 29	and the	121	. 131	145
	to play and the transport of the transport of the	Ÿ · · · · · · · · · ·	2	4		
. 2	APPLICATION OF FUNDS	g 2m - gg		1		
	A) Fixed Assets	jan muma ina	eres visua "		1.1	
· 1 1. · · · · · · · ·	a) Gross Block(Net of assets not in use)			3	3	3
	b) Less: Accumulated Depreciation			0	1	1
are serve	c) Net Block			3	2	2
	d)Capital Work in Progress			-	-	
	arraner en massari, en lastrani, sam en lastra (j. 112. januaren en 1271).					, ·
	B) Investments	i Section — control	to an overview		:	
		i Karangan	er interset, ,	0		;
		ija, we iversa	Trum Property			
an entire	a)Sundry Debtors			5	6	9
	b) Cash and Bank Balances			4	15	2.7
	c) Inventories		er um feliciji i			
			wa se se i 📜			
-			m ar resign	3	. 4	• • • • •
		ry waste and	- maring in			
			r weekel			
				19	21	22
				13		2 46
	The state of the s	Valyative state				· · · · · · · · · · · · · · · · · · ·
	Net Current Assets			(7)	4	200
				(7)		20
	E) Long Term Loans & Advances TOTAL APPLICATION OF FUNDS	ije samerine		125 121	125 131	125 145









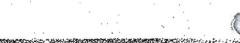
S.N	Particulars	2011-12	2012-13	2013-14	2014-15	2015-16
	Revenue		A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
	Revenue from Regulated Services - International	0	0	24.31	276.43	316.32
	Revenue from other than regulated services			0.00	0.00	0.00
	2 Operating Expenditure					
	Payroll Costs		-	1.52	11.68	12.85
. 12	Administartive and General costs	***	-	1.50	12.16	13.12
	Utilities and Outsourcing costs	•	**** \	0.63	. 4.52	5.36
	Concession fees			16.51	190.73	218.26
	Repair and Maintenance costs	•	-	0.31	6.01	6.48
	Export cargo handling			0.97	10.24	11.47
	Import cargo handling			1.77	13.55	15.18
	1.4. A TALL TO 104. 104. 104.	1 (A)	# 1 × 4 × 1			
	3 Earning before depreciation, interest and taxation(EBDIT)			1.10	27.54	33.60
	Depreciation and Amortization		• *	0.10	0.87	0.87
	4 Earning before interest and taxation (EBIT)	-	•	1.00	26.67	32.73
	Total interest and Finance Charges	•	-	5.41	11.64	11.64
	5 Profit/Loss before tax	1 1 1	· ·	(4.41	15.03	21.09
	Provision for Taxation		-	•	5.11	7.17
	6 Profit/Loss after taxation		•	(4.41	9.92	13.92
	7 Balance carried to Balance Sheet	ran war in it.		(4.41	9.92	13.92



レモ	X)	
V	•	
\ \ ~	-	
1		1

.N	Particulars	2011-12	2012-13	18.02.14 31.03.14	2000	The same of the sa
	1 Cashflow from operating activities	2011-12	2012-13	2013-14	2014-15	2015-16
	Net Profit before taxationn					
	Adjustments for:			(4.41)	15.03	21.09
			1			
	Depreciation and amortization	v.		0.10	ф.87	0.87
· ·	Loss/Profit on sale of assets (net)					;; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;
	Interest Income			0.00	φ.00	0.00
·	Provision-Additions/(write back) net/INCOME TAX PROV.		4	•	(5.11)	. (7.17
	Operating profit before working capital changes		1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	(4.30)	10.79	14.80
		PART TO AREA	Apple Alterior			
	Adjustment for:	1				11,
	Increase/decrease in Trade Receivables			(5.40)	(0.60)	(3.00
	Increase/decrease in Inventories/Fixed Assets			(2.69)		-
888	Loans and Advances			(2.53)	(1.47)	(1.00
	Increase/decrease in Sundry Creditors			18.70	2 30	1.00
		17 (1-11) 11 11 11 11 11 11 11 11 11 11 11 11		The second second	R Marie Control	
,	Cash generated from operation	1 - 1		8.07	0.23	(3.00
	A Company of the control of the cont	The second of the	The state of the s		10 c c c c c c c	
	Net Cash flow from operating activities	7 7 94.0		3.77	11 03	11.80
	tina kalandi ang manatakan pangan pangahari pangahari banarah di kabamari banarah di k		4 45 18-1 1 -	Committee Committee		7
	2 Cashflow from Investing activities	Try mix in	· (25)			
	Detail of cash flow from investing activity 1	and general and the	a com a s	F		
	Detail of cash flow from investing activity 2					1
		54 F 4 4 4 5 5 5 5	# #	· how have a seed or		· · · · · ·
	3 Cashflow from financing activities			di Tara wa isa ini ini	, 3 A W	· · · · · · · · · · · · · · · · · · ·
	Detail of cash flow from investing activity 1		A A A A	a Liverida en en ini-		3.
<u> </u>	Detail of cash flow from investing activity 2	Love Learning Police	N Latination	ing the second of the second for its		
	Detail of cash now north investing activity 2		ed of the first	The state of the s	1 - 7 - 7 - 82 - 1	
	4 Net change in cash and cash equivalents			3.77	11.03	11.80
· · ·	5 Cash and cash equivalents at the beginning of the period		# 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Transport true color	3.77	14.79
	6 Cash and cash equivalents at the beginning of the period	A		3.77	14.79	26.59

Pag P 5 @ 7 P 4



<u>Andri Albert Albert and Established Albert </u>

4		TariffY	ear 1		Tariff ye	ar 2	1	Tariff ye	ear 3		Tariff y	ear 4		Tariff	year 5
·	Low	High	Point Estimate	Low	High	Point Estimate	Low	High	Point Estimate	Low	High	Point Estimate	Low		Point Estimate
Gearing				1	1							1			
Pre-tax cost of debt			7								1		1		
Risk free rate	1			T								1.			1.
Equity risk premium		1.		1		1:							1	-	
Beta					1		1					1			
Post tax cost of equity					1		1	Y 11 1 1 1 1 1 1			4 7				
													-		
Post tax FRoR				1. 1.	for 1, 177	A STATE OF	1	Not App	icable		1				



CP.No. 02/2015_16/MXTP/CONCOR/C/M_im/2014-18 Vol-



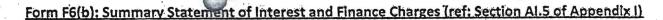
Form F6(a): Loan Master (ref: Section:Al:5:of Appendix I)

Provide details of all debts (all types of debt instrumer	its)		- 12 <u>- 12 - 12 - 12 - 12 - 12 - 12 - 12</u>
Particulars	2011-12	2012-13	2013-14
Secured Loans	· _	-	-
Repayments during this year	-	-	•
interest payments during this year	-	-	
Outstanding at the end of the year	-	-	
Unsecured Loans		• • •	125.00
Repayments during this year	-		
Interest payments during this year	. =	-	5.41
Outstanding at the end of the year	-	-	125.00

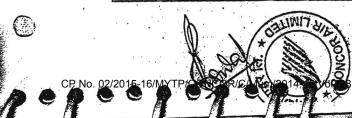
Loan taken from parent	company Cont	tainer Corporat	ion of	Ind	ia Li	mite	Į.
Interest Rate			**		9.3	1%	9
No.of Months for which	interest lis du	e in FY 2013-14		·	(5)	6	







SI.No		Particulars	2011-12	2012-13	2013-14	2014-15	2015-2016
А	1	Interest charges on Government Loans, Bonds And Advances					•
		Government Loans	-	_	-		
		Bonds	-	-	-	-	
		Foreign Currency Loans / Credits	<u> -</u>	-	-	-	· -
	•	Debentures	•	-	-	- \	
				,			. 1 .
		Total	- ; ·		•	-	-
	2	Interest on Long Term Loans / Credits from the Fls/banks/organisations approved by the Government					•
	-	Secured	-	:-	· ·	-	•
	1		ender in einer berons				
		Unsecured	0	0	5.41	11.64	11.6
							,
		Total years of the property of the company of the c	•	: -	5.41	11.64	11.6
		Total = 1 + 2					
В		Cost of raising finance & Bank Charges on project loans	·····		_	<u>-</u>	•
C	1	Grand Total Of Interest & Finance Charges: A + B	•		5.41	11.64	11.6
D		Less: Interest & Finance Charges Capitalised		-	· .		-
E		Net Total of Interest and Finance Charges on Project related Loans	·		5.41	11.64	11.6
F	1	Interest on Working Capital Loans		•		-	ļ
G		Other interest charges (Provide head-wise details)	•		•	•	
Н		Total interest and finance charges chargeable to P&L account (E+F+G)			5.41	11.64	11.6







Form F6(c): Contributions	Grants and subsidie	Master (ref:	Section Al.5 of	Appendix I)
The state of the s	, continue de la cont	Transfer (1.5)	occupii viiio ex	

Contributions						e: •	
particulars	Source	Total Amount	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Yea
			OB Add. CB	OB Add, CB	OB Add. CB	OB Add. CB	OB Add;
1				Not Applic	able		*
2							
Grants			rayer. Jeresana	r sestimant agric	<u>.</u>		
Particulars	Source	Total Amount	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Yea
		1	OB Add. CB	OB Add. CB	OB Add. CB	OB Add. CB	OB Add.
1	rati ji Bati t			Not Applic	able		
2					SK.	_	
Subsidies		. 4 * . * 5	. James and the Heart of	ran, cars assert			
Particulars	Source	Total Amount	Tariff Year 1	Tariff Year 2	Tariff Year 3	Tariff Year 4	Tariff Year
		1 21.11	OB Add. CB	OB Add. CB	OB Add. CB	OB Add. CB	OB Add.
1 2				Not Applic			
Parties of Arts Age of the			tana ara asarah menada te	man in a contra			
Logand			•	y * *	9.0		

Legend	
ОВ	Opening Balance for
Add.	Additions during the
СВ	Closing Balance for

THE MAN ALBERTAN



Foram F7: Format for Identifying Initial Regulatory Asset Base (ref: Section Al.5 of Appendix I)

IN.	Asset Name	Asset Type	Description of the Asset	Commission Date	Useful Life	Original Cost of Asset	Depreciation Rate	Accumulate Depreciation
1						,		
2		,	•	Not Appl	icable		•	





Form F8(a): Format for providing asserwise information of stakeholder contributions (ref: Section Al.5 of Appendix I)

Details of	User Contr	ibution fo	r the asset	s				· · · ·				
S.N.	Contribut		Extent of		Ternure	Actual	Accumulat	Total	Total	Total	Total	Total
	ion	Name	User	Approval	for User	Accumulat	ed	Collection	Collection	Collection	Collection	Collection
	Name	,	Contribut		Contributi	ed	collection	proposed	proposed	proposed	proposed	proposed
	,		ion		on	Collection	estimated	in Tariff	in Tariff	in Tariff	in Tariff	in Tariff
1			approved		Collection	till	till the	Year 1	Year 2	Year 3	Year 4	Year 5
			for the			beginning	beginning	,		10		, ,
	-		project			of	of first	H			'	
		. "				previous	Tariff					
						vear	Year#			<u> </u>		
1	Grant	Asset A					• *			·		
2		Asset B] · ·				•					
3		•••••		*	ramaturaha diri	i	a mara e i nu	.s . s	Argania a	e 04	* 5	
4	Develop	Asset C					Not A	pplicable				
	ment Fee		min i i i i i i				a service and		ary art y a s	* .		
	1			in the same of	k jejim albuma		ra, en e dina na		e e e e			
5		*****			i de maria.	Authoriza	ji katasanan i				1 1	<u>:</u>



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Form F3(b):Format for providing proposed exclusions from RAB (ref: Section Al.5 of Appendix 1)

S.N.	Asset Name	Book Value	ated		Any Land associate d with asset	If Yes, Details of land
1	Asset A	14, 11		<u>.</u>		
2	Asset B			• ,	(4)	·
. З				Nil		
4		* *				
5						



Photograph date		San Western State	Foreca	st for the control	period	
	Last available audited year	2011-12	2012-13	2013-14	2014-15	2045 2046
	Opening RAB	2011-12	2012-13	2033-24	2014-15	2015-2016
A	Computer equipment		 	 	. 0	
	Furniture & Fitting		-	 	0	
	Air Conditioners				0	
	Leasehold Improvements	-			0	<u> </u>
						0
	Terminal Rights Total				2	2
	10tal	since a comment			. 3	2
	A J Patana		Was a series of the			·
В	Additions	and the same of th	· · · · · · · · · · · · · · · · · · ·			
, · ·	Computer equipment	the same of the sa	g à conserver≜	0		
*, / * .	Furniture & Fitting	TO STATE OF THE ST		0		
7 No. 2 No. 1	Air Conditioners		· · · · · · · · · · · · · · · · · · ·	0		<u> </u>
on marion to	Leasehold Improvements			0		<u>.</u>
en a stanta	Terminal Rights		. mere lande - earwell -	3	-	·
Sylven or	Total-		n was no or announced by	3	- 1	
area de servicio	M. salah menang memberahan berat yang b		*.*			
Same -	Disposals/Transfers		estant restrict to			
	Computer equipment			<u> </u>	-	
	Furniture & Fitting		enamental ve.	- 1	-	
SALES .	Air Conditioners	erration recommendation and particles	idulain illianvitai l	-	-	-
rgennaer-E	Leasehold improvements	(peraggar recovering	-	-	-
there is seen	Terminal Rights	garane a special in the	in and mean state of			-
PRINTS A	Total	The state of the s		•		
ningga gyanggala.	A PART OF THE PROPERTY OF THE PART OF THE	ende maritaniani	Same area area	-		
) i a circum	Depreciation charges		mountaine and	·		
	Computer equipment			0	0	n
To complete and	Furniture & Fifting		Carron when the state of	0	0.	0
	Furniture & Fifting Air Conditioners		ent manage that	0	0	. 0
	Leasehold improvements	<u> </u>		0	0	0
7 3 7				0	1	
	Terminal Rights Total			0:10	1	
		was an dear resonant was \$175.		0.10.		1
Paul Meder C			in and a second			
		(in personal and a second	branan an conjec			
ramentos a e	The state of the s	rgi serii ili yayang sipilara	and the state of t	0	0	0
n Sarinar A			graphic to the property of the	0 .	0	.0
		and appear of the feet	oga e a coñ.	0	0	. 0
)		againi in e na meskili 🌬 vinn	and the same	0	0	0.
1, 2, 1,	1.0.110			2	. 2	1
4 4	Total	, way in the start	V.	3	2	1







Form F10(a): Capital Projects Completed before curent Review for Roll-forward RAB (ref: Section Al.5 of Appendix I)

Project Deta	ails										Pro	jected (Capital	Expend	iture	•						
s.n	Project Name	Project Type	Comm. Date		Ta	riff Year	1		Tarif	f Year 2		a 1	Tariff	Year 3			Tariff	Year 4			Tariff Y	ear 5
				Capex	Con	n. CDate	WIP .	Cape	x Com	. CDate	WIP	Capex	Com.	CDate	WIP	Capex	Com.	CDate	WIP	Capex	Com.	CDate WIF
1	Project 1	Buildings					7. 1	1 1.0	1 50 1	· j		5.77	NII	. 44		-					1	
2	Project 2	Vehicles						R. Hay							* '						1	
3	Project 3	P&M	T. Marie	*			,			. 4 1	1 4, 1			mai *	8 . 18			•		9		
4	Project 3	F&F														8					-6	
		10 14												1. 1								
Project Det	ails		•	*4		. 1 4 1 11		·		ige Bj	А	ctual C	apital E	xpendit	ure	5						
S.N	Project Name	Project Type	Comm. Date	et a.	Τ	arlff Year	1		Tari	f Year 2			Tariff	Year 3			Tariff	Year 4			Tariff Y	ear 5
			1	Capex	Con	n. CDate	WIP	Cape	x Con	. CDate	WIP	Capex	Com.	CDate	WIP	Capex	Com.	CDat	e WIP	Capex	Com.	CDate Wil
1	Project 1	Buildings				•	100					, 7.0	NII									
2		Vehicles										••										
3	Project 3	P&M]			e Es a sus s					•					9. *					
4	Project 3						د مان کاری کری		i., v. 5.	17.			16 d 1									
				}																	8.5	

Legend	,	
Project name		Project Name should be a unique name or a primary key assigned to a capex project
Project Type	٠.٠.	Type of the project and the asset class to which the capex project belongs
Comn.Date		Date on which the capital project was commenced
Capex	8 10	Year-wise Capex incurted on the project excluding any capital receipts like grants, user contributions, et
WIP	680	Work-in-Progress at the end of the Tariff Year
Com.	, in	Commissioning In a particular Tariff Year
Cdate	78.7	Date of commissioning in a particular Tariff Year



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			N	ote: - Info	rmation t	o be p	rovided	for 10 ye	ear per	od for al	I the p	rojects	either s	pitting	into the	period o	or sta	rting dur	ing the	period					
Project	Details	e profi	1	; :					1,100	11	٠.		Estima	ted Wi	P, Capex	and Cor	mmis	sioning la	n each	year					
S.N	Project Name	Project	Comm.	Financi	al Year be	fore		Tori	iff Year	1.	E .		+44	ff Year	•				ff Year	-					
	110,000 Italii	Type	Date	Tar	iff Year 1	*		. Tai	111 1601	•			iat	ii rear	4		٠.	lan	ir tear	3		i	ıarı	ff Year 4	
				TCAPEX	TCOMM	WIP	Capex	Fin.Alw	Com.	CDate	WIP	Capex	Fin.Alw	Com.	CDate 1	NIP C	эрех	Fin.Alw	Com.	CDate	WIP	Capex	Fin.Alw	Com.	CDate WIP
1	Project.1	Buildings							180	• • •	7.	· .				IIN					-				
2	Project 2	Vehicles		1 .								1.		. *											
3	Project 3	P&M								X .							• 6								
4	Project 3	F&F	1 4			1.3.	1			٠.														5 F	

S.N	Project Name	Project Type	Comm. Date		al Year be 1ff Year 1			Tarif	ff Year	5			Tar	iff Year	6			Tari	ff Year	7			Tari	f Year	8	
				TCAPEX	TCOMM	WIP	Capex	Fin.Alw	Com.	CDate	WIP	Capex	Fin.Alw	Com.	CDate	WIP	Capex	Fin.Alw	Com.	CDate	WIP	Capex	Fin.Alw	Com.	CDate	WIP
1	Project 1	Buildings							. "; :	1.43			*f", "	4) .	. 4. 4.4.	. 1	tit.						٠.	(* T		
2	Project 2	Vehicles		4. F	1 2 25		1		× , ×		9		*		٠.					1.0						
3	Project 3	P&M	72		i de mi		1					•	9		ř								4	:.		
4	Project 3	F&F		· · · · ·		1	1			* # ·			5.2.2		e	¥							7	. <u></u>		

a service of the serv

S.N	Project Name	Project Type	Comm. Date	Tai	ial Year be riff Year 1	# y . _K	e was Salah	16.650	ff Year				Tari			
	750, 70 00	V. *** *** *	1	TCAPEX	TCOMM	WIP	Capex	Fin.Alw	Com.	CDate	WIP	Capex	Fin.Alw	Com.	CDate	WIP
1	Project 1	Buildings	***	11 1 2 1 1 1				Programmes Transport	d	1.0 2.51	1	VII .			1947 11 1947 11	
2	Project 2	Vehicles		(4- X + 1/2 -	3.017.00.00	17		a latini		. 2			in the Ke			
3	Project 3	P&M	1 1 1 1 1 1	1000	4]:	····				?	so states			ta Gar
4	Project 3	F&F				T	Ţ		14. 1. 1					<i>"</i>		

Legend	
Project name	Project Name should be a unique name or a primary key assigned to a capex project
Project Type	Type of the project and the asset class to which the capex project belongs
Comn.Date	Date on which the capital project was commenced
Capex	Year-wise Capex incurted on the project excluding any capital receipts like grants, user contributions, etc.
WIP	Work-in-Progress at the end of the Tariff Year
Côm.	Commissioning in a particular Tariff Year
Cdate	Date of commissioning in a particular Tariff Year
TCAPEX	Total Capex incurred on the project till the end of provious control period excluding any capital receipts like grants, user contributions, etc
TCOMM	Total Commissioning on the project till the end of provious control period
Fin.Alw	Project wise Financing allowance for the year



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For as and: Year wise Capital Expenditure Financing Plan for next 10 Years (as a Section ALS of Appendix t)

ofact Details Tariff year 1				. ,	Tariff year 2			Tariff year 3				
Total Capex Planned	Internal Accrual	Equity Infused	User Contrib utions	1		Equity Infused	User Contribu tions	Total Debt	Internal Accrual	Equity Infused	User Contribu	Total Debt

,	:	2.70		2	Tariff y	ear 4	 ·	Tariff	year 5			Tari	ff year 6	
1	s.N		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Internal Accrual	Equity Infused	(Contrib		Equity Infused	Contribu	Total Debt	Internal Accrual	Equity Infused	User Contribu tions	Total Debt
ì		:	Same and the Company	the same	prese .	· .	 *5 pm.	-0 miles	Nil					

gadalika na mj <u>eri</u> ka s	Tariff year	7	on,an wagana √a ri	iff year 8			Tarif	f year 9	
S.N Total Capex	Internal Equity U	ser Total	Internal Equity	User	Total 1	nternal	Equity	User	Total Debt
My my recess the residence of region of a	ali Carlone 1867 and	. G 24. 24 9	W. B. 435 A. 64	Nil					

			Tariff year 10						
S.N	Total Capex	Internal	Equity	User	Total				
			N	il.					



(173)

			Financial year before						
1		Last available	tariff year	1.	1 .	· '	1	1	1
SI.NO-	Particulars	audited year #	1*	Tariff year 1	Tariff year 2	Tariff year 3	Tariff year 4	Tariff year 5	. [
Δ	Interest and Finance charge capitalised	}	1			Nil			7
B	Cost of raising finance & bank charge]					1
C	Other expenses capitalised].					-1
-	Employees expenses]					1
60	Administration and General expenses			1					ł
	Utilities and Outsourcing expenses								1
	Any other expenses being capitalised				· · ·	8 **			1
0	Total expenses being capitalised (A+B+C)		T		•				1





Form F10(e): Additional Capital Projects Summary (ref: Section Al.5 of Appendix I)

Г		F	orecas	st WIP Assets			
-		2011-	12	2012-13	2013-14	2014-15	2015-2016
E	Opening WIP Assets						1
-	Building				•		
-	Plant & Machinery		•				
1	Electrical Installation						· · ·
-	Furniture and Filtings						
						*	
F	Additions - New WIP						
-	Building		•			.*.	
-	Plant & Machinery			261			
	Electrical Installation			į,	* 4	•	
	Furniture and Filtings			•	ždČ.	*	*
	•••••				1		
G	WIP Capitalization			:	Nil		
7	Building		`	:		*	
)	Plant & Machinery				• 8		e
	Electrical Installation						
	Furniture and Filtings	7					
				a			
Н	Closing WIP Assets						
	Building						
	Plant & Machinery			ì		•	
	Electrical Installation	1.			* "		
	Furniture and Flitings		-				
	*****			. :			•



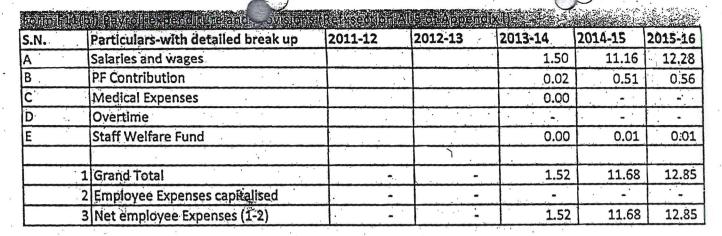


S.N	Particulars -with detailed breakup	2011-12	2012-13	2013-14	2014-15	2015-16
		11 13				
Δ	Department wise Full time employees					
	Operations		•	139	144	149
	Commercial	-	-	6	9.	.12
!	Finance 1	•	1	1	3	5 .
В	Department wise part time/contactual employees					
	Commercial	<u>.</u>	-	-	-	:
 .	Finance				-	









Expected to increase by 10%

10%

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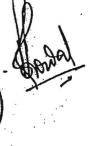




4.10 刘宁 500			A STATION THE WAY	A CONTRACTOR OF THE PARTY OF TH	THE REAL PROPERTY OF THE PERSON	The state of the s
S.N	Particulars with detailed break up	2011-12	2012-13	2013-14	2014-15	2015-16
A	Administration charges					
•	Directors sitting fees					
	Rates and taxes					i i
	Lease rent	7		<u> </u>		
	Rates and taxes	. ij - 18	Ţ. * <u>.</u>	0.16	1.43	1.5
- 1	Communication expenses			0.00	.0,85	. 0.9
11.1	Travelling and conveyance		i mgaa 💂	0.09	0.76	0.8
	Advertisement	1	-		-	-
	Security exxpenses	of the same of	1 1 1 1	0.54	4.61	4.9
11.0	Office Maintenance		. 774.	0,10	0.06	0.0
E1 7 1	Printing and stationery	* * A . * *		0.21	0,98	1.0
4.00	Allocated overhead expenses	tig i al communer.	2 - 5 - 1 - 1	-	1 200	-
1 4 42 11	Data Entry staff cost	raind the spec	W.T.	0.21	1.82	1.9
, aprile de trop	a a l'entre de la company	de a communica	eric on et		5,000	
11-1	Legal charges/Auditors' fees		ramiy	-	-	
	Auditors' fees	No. 20 minute of the	etrong graph and a graph of the	0.02	0.03	0.0
	Legal charges	Effect and any any	Maria	0.00		
ry Agreement	License Fees	STATE	STAN .	0.00	0.00	0.0
Sur. Ya	and the contraction of the contr	Y	F 1873-1	14.		· -
a an 'eyee ya	Consultancy/Advisory Expenses	· Arman Janes	1. m - 3.m	4.		
ar cycles	Consulatncy charges	agto, canado com	lacin mil	•	· 🚣	· · · -
v	Technical fees	Acres para serie	COMPLEX S			-
tani tan	Other professional charges	Mount to be according	- A / A -	- :	0.00	0.0
ranga di Parti di	o digitari generali matematika di serimbaran kana ana kana ana di serimbaran kana ana di serimbaran kana di	Signature master	Traffer		-	
	Other charges	ลูกให้การหลายคลากพื	च अक्षराहें -		-	×
	Land lease	egyphysia parkir ok	sar ** a* tret		·	ÿ
and A	Insurance costs		active)	-	-	37
arian a si	During construction period	Ar a tera a contra a contra de la contra della contra della contra de la contra de la contra de la contra de la contra della contra del	4656.59	1	:	5.
	During operation period	and and a	20 (30)		0.16	0.1
			Grant -		· .	
ri Naje, je ski		y gillere et arreas di	age a love.	1		
Francisco (Bank charges	Arian a a spik		0.00	0.00	0.0
		7 1 7 10 2 20 1 1 1 1 1 1 1	1	0.17	1.45	1.5
11.		and the contract of the contra	1			1.5
	of a common to the common to t	aya ng markita luhus	urve z			
	Grand total	pa, r.h. e - zr.pe _ cien	un e et	1,50	12.16	13.1
4	Admin and General expenses capitalised		Control of F	1.50	12,10	18.1
8	Net A & G Expenses (E-F)			1.50	12.16	13.1

Inflation 7.9%







N	Particulars with detailed breakup	2011-12	2012-13	2013-14	2014-15	2015-16
	Building				3.60	3.88
	Plant and machinery					-
	Electrical installation			0.27	2.35	2.54
	Furniture and fitting			-		-
	General			0.04	0.06	0.07
7	Grand total		- 1	0.31	6.01	6.48

Inflation 7.9%





	The state of the s					
5.1	Particulars with detailed break up	2011-12	2012-13	2019-14	2014-15	2015-16
4	Utilities costs			, i		
	Power charges		** #V. 1	P. 1		
	Units consumed*			504,097	4,329,460	4,762,40
	Effective Unit rate**	and the time	and the second	12.00	9.86	1
\neg	Power costs		TO NO.	0.60	4.27	5.0
	Water charges	Service of the	1.00			
-	Units consumed	Note that ye grape in the second				
\rightrightarrows	Effective Unit-rate*	1 2 20 18 8 0	Alam no.			
	Water costs		1 A. W. 17	0.02862	0.25	0.2
-1	Other-	en gramma grant de pour la servició	main milit s			
1	Department wise outsourcing costs	erin regioner i essi si	Janesarak L			
7	Air field services & facilities	- Erraji wasa dayi s	r salars y		-	-
1	Terminals	community carry per ter	viu musi,		-	
	Maintenance		ing to an in		-	
-	Cleaning-Housekeeping	me tolk seem may be	Na Thomas Colored		-	
1	Grand total	Printer Commencers	7. 7.	0.63354	4.52	5.36
21	Itilities and outsourcing expenses capitalised	n Com Paning in the	at the	0	0	
	Vet A & G Expenses (1-2)	0	0	0.63	4.52	5.36

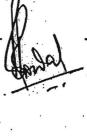
* Consumption is expected to grow by

10.0%

** Rate is expected to grow at CPI i.e.

7.9%







600	n Biographic Medical Company	Solo _ od kits species ex						
			Financial year before Tariff year 1*	2011-12	2012-13	2013-14	2014-15	2015-16
		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					1	
						NII		
							1	T



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	Particulars .		Financial year before Tariff year 1°	2011-12	2012-13	2013-14	2014-15	2015-16
A.16.	Current Assets, Loans and Advances	1		1				1
1	Sundry Debtors					5.40	6.00	9.00
	Inventories							1
	Cash and bank balances		1			3.77		·
	Loans and advances			9.00		2.53	4.00	5.00
•	Others		-in-					
	Total	1 1 2 1 1 1	1.6	0	0	11.70	10.00	14.00
	Current laibilities and provisions		· · · · · · · · · · · · · · · · · · ·	:				
· ·	Current liabilities			10 25 5-1		10.69	21.00	22.00
	Sundry creditors		7		i	8.01		
_	Liabilities towards suppliers							
	The state of the s	,000-1-1-3-2-1-1-1					7-	
	Provisions			797 7 7 744				
		. 7.0 7 7 7.0-0		1	1 0			
	Total of B (1+II)		F. 29,7	0	. 0	18.70	21.00	22,00
-	Net Current assets (A-B)		*	. 0	0,	(7.00)	(11.00)	(8.00





a la		EXPO	RT			IMPO	ORT	
	General	Perishable	Valuable	Other	General	Perishable.	Valuable	Other
011-12								
012-13			9					
Cull Voor								
013-14 (wef 18th Feb 2014)	17,772	647	42	614	17,240	1,345	41	. 984
014-15	142,668	5,268	276	5,292	129,484	10,220	312	7,060
015-16	148,087	5,468	286	5,493	134,402	10,608	324	7,328





NOT APPLICABLE





Form F13(a): Historical Tariff(s) and Revenues from ated Services (ref: Section Al.7 of Appendix I)

					• •										and 100 to
S.N	Particulars	20	03-04	200	04-05	20	05-06	20	06-07	20	07-08	2	2008-09	200	9-10
		Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit Tariff	Revenues	Per Unit	Revenues	Per Unit Tariff	Revenues	Per Ui	nit Revenue	Per Unit	1 .
A	Revenues from Regulated						•				181			. ` ?	
L.	Services														1
1 .	Tariff 1					*********		Not Applic	able		· · · · · · · · · · · · · · · · · · ·	-			
2	Tariff 2							1							
3	Tariff 3					0.00	_					1.			
4	001000														
	Total Revenues						1							Γ.	



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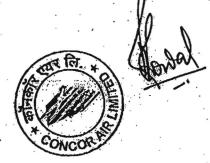
ppendix 1)

(161)

A STATE OF THE PARTY OF THE PAR	All and a second a	. "				(Wille Hit CLO
SN	Particulars	2011-12	2012-13	2013-14	2014-15	2015-16
tank the same	Revenue from services other than the regulated services					
1			:			
2						
3	············				.'	* .
	Other Revenues	9 * ;		- 1	6 ,	
1	Revenue from Interest Income			0.00	0.00	0.00
-2	Revenue from any other income			-		
	Total revenue			0.00	0.00	0.00

* Interest income escalation

5%







BALANCE SHEET AS AT SIST MARCH 2014

	Particulars	Note Na.	An at The March 2014	As at 31st Murch 2013
. " ¥	equity and liabilities			
	Man a star interest and	(F)	F	(4)
(1)	Shareholdern' funds			:
	(a) Share capital	1 · · · · · ·	366,500,000.00	366,600,000,00
	(b) Reserves and surplus	2	1,549,131.35	566,441.00
		A A A A A A A A A A A A A A A A A A A	868,049,181.56	367,066,441,00
(2)	Fon-edirent linbilities	. 3	* N y *	
	[a] Long Term Borrowings		1,250,000,000.00	•
	(b) Deferred tax habilities (Net)		4,014,219.00.	<u> </u>
	(c) Other Long term Mabilities (d) Long-term provisions		4,014,214.00	
	for south-term broarmorn		1,254,014,219.00	
Tat	Current limbilities:		was an arm of the same of the	power and the passes of the second
(3)	(a) Trade payables	•	95,956,055.30	
	(b) Other current lightlities	F et Faat	125,824,743,42	1,214,075.00
	(c) Short-term provisions		725,000.00	310,695.00
			222,605,797.72	1,524,770.00
	a decide gir, it is now,	TOTAL	1,844,669,148.08	268,591,211,00
11.	ASSETS			
			•	
(1)	Non-current assets	:	* · · * .	
		* a 8	•	• .
	(a) Fixed assets	Б .,		
٠.	etoeta oldigitaT(I)	Le et chi t	1,565,368.31	
	fijlstangible ascets	and the second of	40,574,297.00	17,143,681,00
	(iv)Imangible assets under develop		35,354,130.62	1,112,530,00
	hypnomicing system muster, according	ment	•	٠
	(b) Non-current investments	· · · · · · · · · · · · · · · · · · ·		
240	(of Deferred Tax Assets		409,154.00	X =
	(c) Long-torm loans and advances	t Ġ	1,300,000,000.00	50,000,000.00
	(d) Other mon-corrent assets	7		3,358,210.00
			*	
			1,877,902,969.93	71,614,621.00
(2)	Current essets	8		
	fol Immer de	<u>.</u>		
	(a) Inventories	JF.	70 000 477 67	
	(b) Trade receivables	No. Of the Control of	79,982,477.91	7000 440 000 00
· 1	(c) Cash and bank balances	the state of the s	332,979,465.33	296,446,533.00
	(d) Short-term loans and advances		39,072,680.77 14,631,554.14	104,677.00
٠.,	(c) Other current assets		466,666,178.15	425,380.00
X x		a depart of any a	And the state of t	430/3.00 ⁴ 00.000
		Total	1,844,569,148.08	368,591,211,00
	in a constant from the constant	The Same	SCHOOLOGE CONTROL TO SERVICE AND	TOTAL PROPERTY OF THE PARTY OF
e:	See accompanying notes formin	g part of the financial statement	*	
	A 5	1/ 1/	···	
		Many of the same		· · ·
	(P.AIII Kani)	(Vach Vardhan)		per our report of even date
_	Director	Director		r M.L. Gary & Co.
\cap	Know	1		artered Accountents
Spil		Vererales	-ev	M1001604H
Trung.	Rajesh Kumar .	W.K. Vasudovan	5 . A	U COMPANY
-	Company Secretary	Sr. Manager (Pinance)	**	NOW IZ OOL
	Date: 15.05.2014			nich H. Garg, FOA
	Places Ware Dallet	* *	194	etner! (C)

CP No. 02/2015-16/MYTP/CONCOR/C/Mum/2014-15/Vol-I50

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Partionlars	Note No.	31st March 2014	Sist March 2013
Revenue from operations	9	388,460,397,42	
Other Income	10.	25,864,943.53	1,005,487.00
Total Rayenus [1 + 11]		414,835,340.95	1,005,487,00
water and a series feet, and	*	Economic de la	13003,40100
Experiment			<i>* - 4</i>
Terminal & Other Service Charges Employee benefits expense	11 12	281.358,003.97 9,442,776.00	
Depreciation and amortization expense		2,460,276.00	
Other expenses	13	65,675,766.62	128,351.00
Total expenses	i palika ji j	858,936,832,59	128,851.00
The second of th			A BANKA A A
Profit before exceptional and extraordinary items a	my care (mr.1A)	85,388,518.36	877,136,00
Finance Expenses	14	54,089,982.00	A Section
	any a		
Exceptional forms	· · · · · · · · · · · · · · · · · · ·	• *	
Profit before entenordinary frems and tax (V - VI)	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1,298,536,36	877,136.00
		,	
Extraordinary items	* .	•	
Profit before tax (VIII-VIII)		1,298,536.36	877,136,00
Tax expenses	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	725:000.00	220 404 22
(1) Current tax (2) Deferred tax liability/(asset)	The state of the s	(409,154.00)	310,695.00
(3) Tax adjustment for carifer years net)		(100)201004	
Profit (Loss) for the period from continuing aparatio	NAME (DC-30)	982,690.86	566,441.00
Profit/(loss) from discontinuing operations	* *.		
and touch a me demonstrated plurations.	# "k		
Tax expense of discontinuing operations		•	-
the set of the server of the set of the set of the	Olimber (1980)		
Profit/(loss) from Discontinuing speciations (after tar	nd (xur-xun)		
	1 - 1 - 1 - 1	3 2 2	<u>O. j. sa tiri n </u>
Frofit (Loss) for the period (XI + XIV)		982,690,36	566,441,00
Was reed to see to an assemble of	2.07		
Earnings per equity share: (1) Basic	1. 1.	0.03	0.53
(2) Diluted	No. of the second	0.03	0.53
900		X + 4 .	
See accompanying notes forming part of the financial statements	U lla		
· Coleman	1	******	7
(F.AIII Rent)	Frant Vardhan!		As per our report of even date
Director	Director		For M.L. Garg & Co. Chartered Appointants GA
enkin	Varondo	m	PRN:001604N
Rejosh Kumar	W.K. Varadevan		Mora. No. 1 096238 / 4
Company Secretary	Sr. Manager (Finance)		HEALDING!
Date: 15.05;2014 Pixor: New Delhi		11	14 -410 -17603
A MAAN WAR MATUT		:	run V
			CParlow)
			C Panlain 7
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CONCOR AIR LTD





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Section FLOW FROM INVESTING ACTIVITIES CASH FLOW FROM INVESTING ACTIVITIES (C1,697,681.00) (18,255,411) Mutual Fund Side of Fiscal Assets (C1,697,681.00) (18,255,411) (1,352,40) (1,352,40) (1,352,40) (1,000,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000) (20,000,000)	1,250,000,000,000,000,000,000,000,000,000	The state of the s		STATE OF THE PARTY	m 1970
CASH FLOW FROM INVESTING ACTIVITIES PURCHAGE OF FACA Assets Purchage	1,250,000,000,000 1,055,254,111 1,250,000,000,000 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,451 1,055,45	The state of the s	** * B	725,000,00	310,69
Autual Fund Salts of Fixed Assets (61,697,691.00) (18,256,411) Autual Fund Salts of Fixed Assets (caliminary Expenses paid (a,158,240) (california for the state of the state	1,250,000,000,000 1,250,411 1,250,000,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,00	got Cash flow from Operating activities	****	130,579,692.57	555,66
Company Comp	1,250,000,000,000 1,250,411 1,250,000,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,000 1,250,00	, E	÷,		
### As on 31.3.2014 ###################################	### Start St	Cash flow from investing activities	. • [⊕] . ÷		
Sale of Fixed Assets Petition	Sale of Fixed Assets (climinary Expenses puld (critically Expenses puld (critically Expenses puld (consense in Advances & others (co.000,000) (co.00	Purchase of Fixed Assets	(61,697,681.00)	(18,25	5,411)
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(84,080,092,00) (86 Cash word in Amazering antivities 1,195,910,928.00 366,800,000,00 (81 Increase in cash & Cash Equivalents 30,632,932.33 296,446,533.00 386 & Cash Equivalents 38 and Cash equivalents 38 and Cash Equivalents As on 31.3.2014 As on 31.3.2013 As on 31.3.2013 As on 31.3.2014 As on 31.3.2013 As per pur report of even date (84,080,092,005,33) (84,080,000,000,000 (84,080,000,000,000 (84,080,000,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,000 (84,080,0	### Rough #### Rough ##### Rough ##### Rough ###################################	Total Control of the	1 250 000 000 00	1,5,000	•
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As on 31.3.2013 As per our report of even date froster For M.L. Garg & Co. Chartered Accountants FREGO1604N R.R. Vasudevan Sempany Socretary Ser. Manager (Finance) Manich R. Garg, FCA	As on 31.3.2014 As on 31.3.2014 As on 31.3.2013 As on				***********
ash iti Hand 6,410.00 ash at Bank san iti Hand 6,410.00 296,446,533 296,446,533 296,446,533 296,446,533 296,446,533 296,446,533 As per our report of eyen date per our report of eyen date For M.L. Garg & Co. Chartered Accountants FRN:001604N R.K. Vasudevan Reparty Socretary Sr. Manager (Finance) Manich K. Garg, FOA	As per our report of even date Chartered Accountants FREGOLGON Chartered Accountants Chartered Accountants	ash and Cash équivalents as at 31.03.2013		296,446,533.00	296,446,533,00
ash in Hand 6,410.00 ash at Bank 332,973,055.33 296,446,533 ash & Cash equivalents as stated 332,979,465.33 296,446,533 296,446,533 As per our report of even date For M.L. Garg & Co. Chartered Accountants FRN:001604N FRN:001604N FRN:001604N Suparty Socretary 10: 18-05.2014 Manieh K. Garg, FCA	As per our report of even date Continue	ach & Cash Equivalents	As on 31.3.2014	As on 31.3.2013	2 x
ash at Bank 332,973,055.33 296,446,533 296,446,533 296,446,533 296,446,533 As per our report of even date rector Director For M.L. Garg & Co. Chartered Accountants FRN:001604N Supary Socretary Solve Manager (Finance) Manieh R. Garg, FOA	As per dur report of even date Charlet Charlet Charlet		· · · · · · · · · · · · · · · · · · ·	w ^r	
As per our report of even date Chart Verident Director Chartered Accountants	As per dur report of even date Chart Veridaes Director	ta .			
As per our report of even date Chart Veridaes Director	As per our report of even date Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifical Chast Verifica	an in Hand	6,410.00		
As per our report of even date For M.L. Garg & Co. Chartered Accountants FRN:001604N Suparty Socretary So	As per our report of even date Chart verified Director Director Director Director Director Chartered Accountants FRN:001604N FRN:001604N	shal Bank	332,973,055.33	296,446	,533
As per our report of even date Por M.L. Garg & Co. Chartered Accountants FRN:001604N Fah Kumar N.K. Vasudevan Sr. Manager Finance Wanieh R. Garg, FCA To Continue	As per our report of even date Director Director	nh & Cash equivalents as stated	332,979,465.33	- 296,446,83	3.00
per M.L. Garg & Cp. Chartered Accountants PRN:001604N H.R. Vasudevan supany Socretary for 18.05.2014 For M.L. Garg & Cp. Chartered Accountants PRN:001604N Wanleh R. Garg, FOA Solution 18.05.2014	Director Director Director For M.L. Garg & CD. Chartered Accountants FRH:GO1604N FRH:GO160				COMPANIES CONTROL OF THE CONTROL OF
proter Director Director For M.L. Garg & Co. Chartered Accountants FRE:001604N FRE:001604N	Director Director Director For M.L. Garg & Co. Chartered Accountants FRN:001604N FRR:001604N FRR:00160	and a	- Andrew		
per M.L. Garg & Co. Chartered Accountants FRE: On 1604N Jesh Kumar In R.R. Vasudevan In 18.05.2014 For M.L. Garg & Co. Chartered Accountants FRE: On 1604N On 1600 A Manleh R. Garg, FOA	Director Director Director For M.L. Garg & Co. Chartered Accordants FREGO1604N FREGO1604N Spany Socretary So. Manager (Finance) Manich R. Garg, FCA (Partner)	All Roul	Yash Vardhaul	As per pur repo	rt of even date
jesh Kumar M.R. Vasudevan Manager [Finance] Manager Finance] Chartered Accountants FRN:001604N FRN:001604N Manager Finance Manager Finance	jesh Kumar M.R. Vasudevan Br. Manager [Finance] Manleh K. Garg, FOA Chartered Accountants FRN:001604N PRN:001604N Manleh K. Garg, FOA CO: New Dolld (Partner)	Lylin			
Jesh Kumar II.R. Vasudevan mpany Socretary for 18-08-2014 Manieh R. Garg, FOA	jesh Kumar N.R. Vasudevan Spr. Manager (Finance) Manich R. Garg, FGA (Partner)				· · · · · · · · · · · · · · · · · · ·
jesh Kumar M.K. Vasudevan Spany Socretary Sr. Manager (Finance) Manleh K. Garg, FOA	supany Socretary supany Socretary to: 15.05.2014 so: New Dolld. N.R. Vasudevan Sr. Manager (Finance) Manleh R. Garg, FOA (Partner)	De la	600		(D)
supany Socretary Sr. Manager (Finance) Manleh H. Garg, FOA	supany Socretary for 18-08-2014 for 18-08-2014 for New Dolld (Partner)	Isah Muuna	Anchitect	ERMINOLOGIA	- NO 120 ALY
Manager [Finance] Manich R. Garg, FOA (Partner)	(Partner)		의 바다 이 나를 보고 있다면 보다 되었다면 없는데 그 없는데 없다면	11	ON STONY
Manleh R. Garg, FOA (Farther)	(Partner)	700 710	Sr. Manager (Finance)	M	16, VO
post New Dollad.	(Partner)				FON GO
	Mem. No. 1096238 CCOUNTS	aco: New Dollat		(Partner)	18/







	As at 31st	March,2014	As at 31	et March, 2018
Anthorised share capital				
(50,000,000 equity chares of Rs.10 each with v	oting rights)	500,000,000.00		500,000,000.00
		500,000,000.00		500,000,000.00
issued, Subscribed & Paid-up share capital	•		ŕ	m tha
(36,650,000 (*) equity shares of Rs. 10 each said up with voting rights	fully			
is acceptable	korta da lig	366,500,000.00	·	366,500,000.00
TOTAL	e da trata d	366,500,000.00		366,500,000.00

	As at 31-03-2013.
No. of Shares	No. of Shares
36,650,000	
•.	36,650,000
, =s -	*
36,650,000	36,650,000
	36;650,000

Shares in the company held by each shareholder holding more than 5 porcent shares

Same of the shareholder	Number of shares held in the company	% of Holding	Number of shares held in the company	% of Holding
	2013-2014		2012-2013	
Container Corporation of India Edd. (The Holding Company)	36,650,000	100	36,650,000	100





BOTE 2: RESERVES & FURPLUE

		AS AT \$1.03.2014		AS AT \$1.09.2013
areceat, esperius:		•		:
OpenIng Halance				(8)
Add: Translet from Profit & Lass Account				-
				i.,.,,
STATEMENT OF PROPIT AND LOSS	* .			
Opening Balance	566,441.00			
Add: Profit during the year	982,690,36		566,441.00	
Less; Interim Dividend including Dividend Distribution Tax	•			•
where a more land and a specific property and a specif	. :			
Less: Proposed Dividend including Dividend Distribution Tax	• :	i.	2	
Lead Transfer to Concert Reserve		1,549,131,86	W.	566,441.00
TOTAL		1,549,181.86	· ·	566;441.00



variable

Pajentina



hote 2; bon-current liabil	lties			
		AS AT 31.03.2014	,	AS AT 81,03,2013
LONG TERM BORROWINGS				
Loans & Advances from Rolated Parties				181
Secured .	w)	f.		* *
Uneccured		1,250,000,000.00	•	
TOTAL		1,250,000,000.00		***************************************
2. *A. * * * *	Y 3	2 1 2 2		*****
y in a grant or the first should be a secure of	T. C.			
Nobest	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	II I	1	71
1. Batally of terms of repayment for the le	my term berrowings		***************************************	11
Louis & divences from related parties	Booured	Unsecured	Becared	Unsecured
Container Corperation of India ladi	Tropleto (18 10 to the 18	1,250,000,000.00		1
		E H H		11
2. Terms of repayment:	74 N. 25			1
There years and als months from 18.02.20)14	1 . 4		1
20 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	and a second		
3. Rate of Interest: 9.31% p.s	**			
RECORD BY AND		3.2 m (F.)	:	1
4. The company has definited in repaymen	nt of interest in respect	of the following		
coms & Advances from related parties	Period of Default	And to Ra.		
container Corporation of India Ltd.	32 days (Weighted Average)	53,683,219.00		
Vote: The company has paid the overdue inte	rest on April 30,2014 .	- 1-1-		
a plane trade i colore trade i seguir a Marcella del				
THER LONG TERM LIABILITIES		AS AT 31.03,2014		AB AT \$1.03.2013
Other EMD & Security Deposit)		4,014,219.00		
ONG-TERM PROVISIONS		· · · · · · · · · · · · · · · · · · ·		
rovision for Employee's Benefits				
TOTAL	100 0 100 0	4,014,219.00		***************************************
and the second of the second o	2 2 36 mm			







				 	AS AT		2	: AB AT	
	*				81.03.2014			31.03.201	13
							_		~
								79	
TRADE PAYABLES Moore & Small Balongrises #1				2					
•							•		
Others	• 1		5,956,035.30	<u>.</u>	9 5,956,055,30				•
THE CURRENT LIABILITIES			. ,						
nterest Accrued & Due on Borrowing		4	8,080,984.00	i:					
Khara payable								*	
describe/Deposits from Customers		3	0,576,098.35	Į.			8		•:
lociatorid Dividend [**]				į.		190			
ook Overdraft fran			5,341,785.91				1,214,075.00	1,214,0	775
tatistory Resultances	, pakira	100	3,468,838.27		,				
unity Graditors-Capital			2,737,539.36			4			
icro & Small Enterprises	¥								
entractually Reimburgable expenses		-1:	5,000,000,00			1			
heps			• ;		125,824,742,43		1.1	e e	
					1.				
iort-term provisions		•						• •	
opposed Final Dividend	*		• :						
rporate Dividend Tax			, - 1		*		*		
orieton for M			725,000.00				\$1069\$.00	45 985	
rporate Social Responsibility		٠.			725,000.00			310,69	95.0

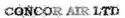




			•	•							
-		T	GROS	SBLOCK	· · · · · · · · · · · · · · · · · · ·	DE	EPRECIATION /	AMORTIZA	TION	NET	BLOCK
		As at	- Additions)	from	As et	Up to	For the year		Upito	- As et	As at
La Outronate		01.04.201		CONCOR	81.03.2014	31.03.2013	(Adjustments)	CONCOR	31.03.2014	31.03.2014	31.03.201
TANGIBLE AS	era	₹.	V.	*	₹.	₹.	₹.		₹,	₹.	₹.
I Mainer DA	· .	•									
AIR			470 000		175 75	* .	0.450		n		
CONDITIONION	IERS.		172,896		172,995		2,453		2,453	170,843	•
	acr		decro						0.470		
MOBILE HAND	5E.I		15,652	<i>2</i> *	15,652	•	9,178		9,176	6,474	,
FURNITURE &						W.					
FUCTURES			738,280	43,908	782,186		9226	41,713	50,939	731,249	
			*		(4)		\$10 1			•	
OFFICE EQUIP	MENTS		27,866	100	27,866		8,548		0,546	19,320	
		z .			ž.	*					
COMPUTERS-			409,658	104,692	514,848		28,157	61,002	89,159	425,189	
HARDWARE					V 1 110 13					140,100	*
LEASEHOLD								4		•	
MPROVEMENT	5	. *	256,744	E1 11	256,744.		44,131	6.4	44,131	212,613	-
		·····			-	·····					
101	AL (A)		1,621,196	148,600	1,769,796	, , , , , , , , , , , , , , , , , , ,	101,693	102,715	204,408	1,565,388	
								x **			
INTANGIBLE AS	SETS			·			100			* *,	
					٠.						-
COMPUTER		· .	54,000	e .	54,000		917	.0	917	53,083	
SOFTWARE	100	;								200 - 100	
TERMINAL RIGH	TS-			٠					4 470 574	4.5 7770 040	
DOMESTIC		17,143,881	N.	9.84	17,143,861	1 A 184	1,370,671		1,370,571	15,773,310	17,143,881
TERMINAL RIGH	rs-	و با الله الله الله الله الله الله الله ا	25735000	5.	25,735,000	ý	987,096	. 150	987,096	24,747,904	
IN I EHRA IONAL					,	-1					J
101	ur (a)	7,143,881	25,789,000	*	42,932,881	1. (1) (1) (1) (1)	2,358,584	***************************************	2,358,584	40,574,267	17,148,881
* # H1/1974		35 J. 3	Table 18 and							******************************	
		Kanpala Managana									
GRAND TOTAL	AHE 1	7,143,881	27,410,196	148,600	44,702,677		2,460,277	102,715	2,582,992	42,139,685	17,143,881
CAPITAL WORK	u.	the will and a si	2012 or 1100 120				900	0.63		32.	٠
PROGRESS.		1,112,530	34241600		35,354,130	i sintet	·			35,354,130	1,112,530
BF 184		.,	·		and the second	17.00 WW.	*	* 1 "			,,,
TUTA	F(C)	1,112,530	34241600	THE WAY THE	35,354,130		······································	***************************************		35,354,130	1,112,530
Millord Start Telephone	5 % Tropics	iji wa , iw <i>i</i> w	a communida francos	***************************************	j a disa sa sa	78. T. S. S.					*******
13	XXII				~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		· .		·	~~	
TOTALIA+	B+C) 11	256 411	61,651,796	148,600	80,056,607	1,200	2,460,277	102,715	2,662,992	77,493,815	18,258,411
	7.7	7.7	41,507,1.55								10/2001411
			* .					•			
riote 1: Termiosi R	ghts incl	luding follow	yling expenses (D	omestic)		Amt:				i i	
o bisq yiud qmate	Conces	don Agreem	ent, Marol Space	License Agree	ement and Lan	11,933,551		•	• • •	*	¥
Concessional Award	Cost					5,000,000					
RFP Participation F Professional fees fo		oha bastah				100,000					1 .
riviessional lees to	ICP PI				Total	110,300	* .		(K) ¥		
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		***************************************	· · · · · · · · · · · · · · · · · · ·		. rutati	17,143,851				¥	
						.2*		ř	¥,		
Note 2: Ter	ninal Ris	hts includin	g following expe	nses (Internat	ionat)	Amt.	•		W		
Assets Valuation Fed	\$					190,000	(*)				
did Development Co	st					15,000,000		Ŷ.	, .		٠,
tamp Duty					Total	10,545,000 25,735,000					

variable Pajer Kra









NOTE 6: LONG TERM LOANS AND ADVANCES

		AS AT 31,03,2014		TA 2A 8102.50,16
and the same of th				
CANTAL ADVANCES				
- Secured, constituened grand	•		· ·	*
- Unsecured, considered good	*			
SECORITY DEPOSITS				
Gove, Authorities (considered good)				
Others (Unsetwied)			*.	
Considered good	1,300,000,000.00		50,000,000.00	×
Considered doubtful.				
•	1,300,000,000.00		50,000,000.00	
Less: Allowence for bad and doubtful depos		1,300,000,000,00		60,000,000,00
= : :		,		
	9 gr e 12	<u> </u>		
TOTAL	of	1,300,000,000.00		60,000,000,00



Varondand

Pajentra



CONCOR AIR LTD



NOTE 7: OTHER NON-CURRENT ASSETS

interest accrued on deposits, loans and advances (Unsecured, considered good)
interest accrued on loans and advances to employees (Secured, considered good)
Other Bank Balances
Bank Balances held as margin money or as security against:
- Ouarantees
Preliminary expenses not w/off
TOTAL 0.00 8,858,210.00

CARREST CONTRACTOR

Mondard

Parentin



DIVERTORIES (As subsen, valued & certified by the Management) Stores & Square Parts (At Cost) (*) Less: Frontials for Decolore Stores TRADIS RECEIVASILES OUtstanding for period bexceeding six months Unsecured Considered good CASH AND BANK RALANCES Cash and Cash Equivalents Cash on hand flookuding Imprest) Fouriers Accounts In Deposits with original maturity upto 3 months Others With original maturity of more than 3 months and tipto 12 months Parmarkod Bank Balances Unseld Stridend bank goodunt Deposits with original maturity of more than 12 months Cash and Balances Unseld Stridend bank goodunt Bank Belances Unseld Stridend bank goodunt Bank Balances Unseld Stridend bank goodunt Bank Balances held on margin more than 12 months Courantees Lohns & ADVANCES TO RELATED PARTIES Advance to Molding Company(Unsecured, considered good) These devances processable in cash or in kind or fac value to be received (***) Unsecured considered good) Unsecured considered good) Others (Unsecured on Tank) TDS (tyst of Frevisions) **THER CURRENT ASSETS Considered good in Tanka Receivables. **10,774.00** 1,279,139,85		81.03.2018
As taken, valued & certified by the Management		
As taken, valid & certified by the Management	-	. 2
Stores & Space Parts, (At Cook (*) Less: Frontshot for Obcolete Stores Destriction for Obcolete Stores Description for Obcolete Stores Description for Obcolete Stores Jase and Cook Equivalents Jace and Cook E	*	
ILESS: Findslon for Obcolote Stored TRADE RECEIVABLES Outstanding for period exceeding six months Unsecured Considered good Unsecured Considered good Unsecured Considered good TO. 100	*	ž.
Outstanding for period exceeding six months Unsecured Considered good 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,477.91 79,982,47	•	
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In Deposits with original maturity upto 3 months fier Bask Balances Bank Deposits Bank Deposits With original maturity of more than 3 months and upto 12 months 100,000,000.00 With original maturity of more than 12 months armarked Bank Balances Unpaid dividend bank account and Balances held as margin money or as security against: Guarantees Leners of Credit 332,979,465,33 hoart term loans and advances OARS as ADVANCES TO RELATED PARTIES divance to Holding Company Unsecured, considered good; repaid Expenses (Unsecured considered good) ther advances recoverable in cash or in kind or fee value to be received (***) Insecured considered good Insecured considered good) theres (Unsecured Considered Good) theres (Unsecured Considered Good) theres (Unsecured Considered Good) theres (Unsecured Considered Good) There Current Authorities (Considered Good) There (Unsecured Considered Good) There (Unsecured Considered Good) THERE CURRENT ASSETS Cruals Crust accrued on doposits, Joons and advances (Unsecured, c. 548,366.85 1,279,139.85)	500,699.00	•
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Sank Deposits With original maturity of more than 3 months and upto 12 months With original maturity of more than 12 months armarked Bank Balances Unpaid dividend bank recount ank Balances held an margin money or as security against: Guarantees Letters of Credit 332,979,465,88 boart term loans and advances CARS a ADVANCES TO RELATED PARTIES dvance to Midding Company (Unsecured; considered good) there advances recoverable for early or in kind or far kind or far halve to be received (***) Unsecured considered good Insecured considered good Insecured considered good) there (Unsecured Considered Good) force with Gort Authorities ance Income Tax/TDS [Not of Frevisions] THER CURRENT ASSETS Cruals acquired on Tunda Receivables creat acquired on Tunda Receivables creat acquired on doposits, loans and advances (Unsecured, c. 548,365.85. 1,279,139.85.	170,570,007.00	1-0,7740,000,0
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armarkod Bank Belances Unpaid dividend bank account ank Balances held as margin money or as security against: Guarantees Letters of Credit \$32,979,465,83 bort term loans and advances DANS a ADVANCES TO RELATED PARTIES divance to Holding Company(Unsecured, considered good) 275,652.00 ber advances recoverable in cash or in kind or for value to be received [***] Insecured considered good Insecured considered doubtful ss: Allowance for doubtful advances eposits (Unsecured) fout Authorities (Considered Good) Jance with Gort Authorities. 26,354,731.55 Jance with Gort Authorities. 26,354,731.55 THER CURRENT ASSETS Cruals creat accrued on Truda Receivables. 730,774.00 erest accrued on doposits, Joons and advances (Unsecured, c. 548,365.85 1,279,139.85		200,000,00
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regaid Expenses (Unsecured considered good) ther advances recoverable in cash or in kind or for value to be received (****) Insecured considered good Insecured considered doubtful ass: Allowance for doubtful advances reposits (Unsecured) wort Authorities (Considered good) thers (Unsecured Considered Good) Jonce with Gort Authorities auce Income Tax/TDS (Not of Frevisions) THER CURRENT ASSETS cruals creat accrued on doposits, Jones and advances (Unsecured, < 548,366.85 1,279,139.85	*	
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Insecured considered good Insecured considered doubtful ast: Allowance for doubtful advances eposits (Unsecured) ovt. Authorities (Considered good) thers (Unsecured Considered Good) Jance with Cort Authorities auce Income Tax/TDS (Not of Provisions) T1,875,201.22 39,079,680.77 THER CURRENT ASSETS cruals creat accrued on Trada Receivables. 730,774.00 erest accrued on doposits, Joons and advances (Unsecured, c. 548,366.85 1,279,139.85)	er gr	
Insecured considered doubtful advances set: Allowance for doubtful advances eposits (Unsecured) fort Authorities (Considered good) thers (Unsecured Considered Good) lonce with Gort Authorities. 26,354,731.55 auce Income Tex/TDS (Net of Provisions) 11,875,201.22 THER CURRENT ASSETS crucials treat accrued on Train Receivables. 730,774.00 erest accrued on doposits, loops and advances (Unsecured, < 548,366.85 1,279,139.85)		
ess: Allowance for doubtful advances eposits (Unsecured) fort. Authorities (Considered good) thers (Unsecured Considered Good) lance with Gort Authorities. 26,354,731.55 auce income Tax/TDS (Net of Provisions) 11,875,201.22 THER CURRENT ASSETS crucils treat secreted on Trada Receivables. 730,774.00 terest accrued on doposits, loans and advances (Unsecured, < 548,365.85 1,279,139.85)	47,00	w
crossits (Unsecured) love. Authorities (Considered good) thers (Unsecured Considered Good) lonce with Gove Authorities. 26,354,731.55 louce Income Tax/TDS (Not of Provisions) 11,875,201.22 THER CURRENT ASSETS crucials treat accrued on Trada Receivables. 730,774.00 erest accrued on doposits, loans and advances (Unsecured, c 548,366.85 1,279,139.85	***************************************	
crossis (Unsecured) ovi. Authoritics (Considered good) thers (Unsecured Considered Good) Jance with Govi Authoritics. 26,354,731.55 auce Income Tax/TD6 (Not of Provisions) 11,875,201.22 THER CURRENT ASSETS cruals cruals creat accrued on Trada Receivables. 730,774.00 erest accrued on doposits, Joons and advances (Unsecured, c 548,366.85 1,279,139.85)	47.00	
ovt Authorities (Considered good) thers (Unsecured Considered Good) lonce with Govt Authorities 26,354,731.55 have Income Tex/TDS (Not of Provisions) 11,875,201.22 THER CURRENT ASSETS These considered on Trada Receivables 730,774.00 erest accrued on doposits, loops and advances (Unsecured, c 548,366.85 1,279,139.85	***************************************	47.00
thers (Unsecured Considered Good) Jonce with Gort Authorities 26,354,731.55 Inner Income Tax/TDS (Not of Provisions) 11,875,201.22 THER CURRENT ASSETS Truels Cruels Cruels accrued on Truda Receivables. 730,774.00 erest accrued on doposits, Joons and advances (Unsecured, c 548,366.85 1,279,139.85)	•	
Jance with Gort Authorities 26,354,731.55 auce Income Tax/TDS (Not of Provisions) 11,875,201.22 39,072,680.77 THER CURRENT ASSETS crucis crucis crucis acquied on Trada Receivables 730,774.00 crest accruci on doposits, loans and advances (Unsecured, c 548,366.85 1,279,139.85)	gn .	
THER CURRENT ASSETS Cruels Cruels Cruels Cruels Cruels acquied on Truda Receivables Creet accrued on doposits, loans and advances (Unsecured, c. 548,366.85 1,279,139.85)		
THER CURRENT ASSETS cruels cruels acquied on Truda Receivables 730,774.00 crest accrued on doposits, loans and advances (Unsecured, c 548,366.85 1,279,139.85)		
THER CURRENT ASSETS Truels creat accrued on Truda Receivables erest accrued on doposits, looms and advances (Unsecured, c		104,630.00
THER CURRENT ASSETS Truels creat accrued on Truda Receivables erest accrued on doposits, looms and advances (Unsecured, c		104 2577 6
ruels creat accrued on Truda Receivables. creat accrued on doposits, loans and advances (Unsecured, c		104,677.04
ruels treat scrued on Tritin Receivables. Treat scrued on doposits, Joans and Edvances (Unsecured, c	• • • • • • • • • • • • • • • • • • • •	
trest accrued on Trnda Receivables. 730,774.00 trest accrued on doposits, loans and advances (Unsecured, c 548,365.85 1,279,139.85		
trest accrued on deposits, leans and advances (Unsecured, c 548,365.85 1,279,139.85		
		425,380.00
12,990,678.29		TAMAJOSHIA
ters (Service tax recoverable on umbliled revenue) 361,836.00	į.	9
the ten me ter our write out drinking tenting)		
rest accrued on loans and advances to Employees (Secured, considered good)		. '' . "
Total (a) to (b) 466,666,178.15		296,976,590.00
		The second secon

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NOTE 9: REVENUE PROM OPERATIONS

		YEAR ENDED		YEAR ENDED
		31.03.2014		31,03.2013
			,	
omostic Cergo Terminal Revenue	,	145,370,620.03		
nternational Cargo Terminal Revenue		243,089,777.39	•	
ther Operating Income	* .	, .		
Prior Period(**)	• •			· F
Excess Provision Written Back (***)		: · · · ·	,	
Othèrs			**************************************	,
TOTAL		388,460,397.42		



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NOTE 10: OTHER INCOME

	YEAR ENDED 31.03.2014	YEAR ENDED 31.03.2013
·		
interest earned on:		
Short Term Bank Deposits /ICDs	23,781,849.11	1,005,487.00
(TDS Rs. 23,78,1845 Previous Year: Rs. 1,04,630,0	0)	w.
Overdue Trade Receivables	2,040,946.42	
other non-operating income	N. A.	
Profit on Sale of Fixed Assets		
Excess provision written back (*)	33,719.00	. • ,
Profit From Sale of Investment	•	•
Exchange Variation -Gain		
Prior Period Income (**)	· •	
Miscellaneous Income	8,429.00	
Share in Profit of Business Arrangement (***)		
	61	*
FOTAL	25,864,943.53	1,005,487.00

CONCOR AIR LTD

(*) Excess Provision written back include:

	: : :		2013-14	 2012-13
i) Salary arrears	3		0	0
ii) Others	1 200		33,719	 . 0
TOTAL			33719	 0
		a a person of the second of th		



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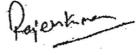
CONCOR AIR LTD

NOTE 11: TERMINAL & OTHER SERVICE CHARGES

1		YEAR ENDED		YEAR ENDED
ž _i	*	81,03.2014		31.03,2013
		** **		
Revenue share	*	232,896,285.17		
Handling Expenses		48,461,718.80		
Other Operating Expenses	. *		*	· , ,
-Prior period (***)				-
-Others(****)				
		•		
TOTAL		281,358,003.97		b.
		A TOTAL BOOK PROPERTY OF THE PARTY OF THE PA	v v	



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5.N	Particulars	For tariff year t
55.	1 Yield per unit	
· · · · · · · · · · · · · · · · · · ·	Error correction term (from year t-2)	
	B Estimated maximum allowed yield(EMAY)	NA.



Anneuwe-II

Schedule of charges

(A) IMPORT CARGO

TERMINAL CHARGES

SI. No.	Type of Cargo	Rate per Kilogram (Maximum)	Estimated Units (Tonnes)	Estimated Revenues (Rs. In Crs.)
1	General	Rs. 5.12	132,368	
2	Special and valuable	Rs. 10.22	14,708	80

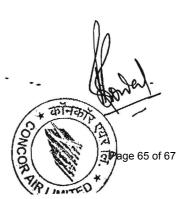
(B) EXPORT CARGO

TERMINAL CHARGES

	I LIVIALITA	AL CHARGES	, 		
	SI. No.	Type of Cargo	Rate per Kilogram (Maximum)	Estimated Units	Estimated Revenues
1			}	(Tonnes)	(Rs. In Crs.)
1				∞ (
1	1	General	Rs. 0.81	142,759	}
-	2	Special	Rs. 1.61		
- }	3	Perishable	a) Rs. 2.67 wherever State of Art	'	}
1			facility is provided.		
-			i		Ì
1			}		
1			{		
1			ì	10,745	15
1		}			
1			b) Rs.0.77 wherever exclusive		
1			facility is not provided		*
1			1		
			}		
.			,		
ĺ					

95.17

1. Tariff hike of 15% is assumed to be effective from 1st December, 2014





(n)te	mational Cargo	o - payable by Airlines			
S.No	Function	Description of Service	Rate per Kilogram (Maximum)	Estimated Units (Tonnes)	Estimated Revenues (Rs. In Crs.)
1	Export	Carting/Palletisation/Containerization/Bulk Cargo Handling	4.03	26,943	9.9
2	Export	Unitization of Bonded cargo	1.73		ntribution expected g the year
3	Export	Carting of Cargo from Domestic airport to MIAL international Warehouse or return from MIAL international Warehouse to Domestic Airport	2.01		ntribution expected g the year
4	Export	Carting of Export: using other Gateways Airports in India (let Airways Domestic Bonded warehouse) (per kg)	1.32	19,041	2.30
5	Export	Carting Export Cargo using other Gateways Airports in India (Domestic airlines warehouse to MIAL Bonded warehouse)	1.27		the year
6	Export	Carting charges to /from aircraft (per kg)	1,15		thouses
78	Export	Aircraft loading charges (bulk) (per kg) General cargo	1.90		
7b	Export	Aircraft loading charges (Per/HZ/VAL cargo)	2.83		tribution expected the year
8a	Export	Storage Chgs If uplifted beyond free period of 48 hours (per kg) General cargo (rate per kg per day	1.85	Note 1	3.14
8b	Export	Special cargo (rate per kg per day	3,69		
9	Export	Supervision and Coordination for export courier at ICT and export perishable at APEDA. (Minimum charges applicable per AWB)	0.95	2,542	0.22
10	Export	Document Handling . (Additional applicable per AWB only for DGR/SPL/VAL cargo)	1.15	18,598	1.95
11.	Export	X ray charges - if screening done by airlines (minimum charges applicable per AWB)	1.59	05.007	12.33
12	Export	X ray charges - if screening not done by airlines (minimum charges applicable per AWB)	1.96	85,087	-
13	Export	P O mail unitization	4.03		tribution expected the year
14	Export	ULD weighment charges (for one Tag printing per ULD with Airline logo)			
174491-0	ar man e	-container (lower deck) -LD3 and similar	144.00		
14 1 725 2	reneralization of	- pallets (lower deck and main deck)	173.00	Insignificant con	tribution expected
27477.00	Garage of the GAN	- Bulk Trolley	86.00		the year
arazi i	a	-16 foot and 20 foot	288.00		
15	Import ·	Carting charges (TP Cargo) (minimum charges applicable per CTM)	2.36	479	0.10
16a	Import	Storage Charge If cargo unchecked beyond 24 hrs: of armyal of alreraft (per kg per day) (a) Bulk - per Kg./day minimum charges applicable per AWB	1.93	>	
16b	A CONTRACTOR CONTRACTOR	(b) ULD - per ULD /day minimum charges applicable per AWB	775.10		0.60
16c	por e exconerció	(c) VAL - per Kg./day minimum charges applicable per AWB	4.85		
16d	a constitution of	(d) HAZ / Per - per Kg:/day» minimum per Rs 235 per AWB	3.20		
17	Import	Destuffing of ULD (minimum charges applicable per IGM)	1.22	116,372	12.95
18	Import	Document Handling (minkmum charges applicable per flight)	2.01	7,805	1.43
19	Import	Destuffing of P O Mail. (Minimum charges applicable per KGM)	1.22		ribution expected the year
20	Import:	Ramp (Import/Export) (periarriving flight)	4,600.00	15	0.62
21 // //	Import	Delivery issuance charges	50% of amount collected by airline	Insignificant cont	ribution expected the year
22	Import	ULD management (per flight)	11,500.00	Insignificant cont during	ribution expected the year
, we as a second	a topera sel	Total			. 45.55
iloto e	اــــــــا			<u> </u>	

Quantity stored may vary significantly from period to period.
 Tariff hike of 15% is assumed to be effective from 1st December, 2014





DEMURRAGE CHARGES - payble by Shippers/ consignors/ agents/ airlines.

(A) IMPORT CARGO

Sr.No.	Type of Cargo	Period	Rate per Kilogram per day (Maximum)	Estimated Units (Tonnes)	Estirnated Revenues (Rs. in Crs.)
	The second second	Up to 120 hrs. including free period	1.50		
1	General Cargo	Between 120 hrs. and 720 hrs.	2.99	62,682	
4	Ar referred	Beyond 720 hrs.	4.49		
		Up to 120 hrs. Including free period	2.99		
2	Special Cargo	Between 120 hrs. and 720 hrs.	5.98	6,909	134
er filme Vis		Beyond 720 hrs.	8.97	y Anna e	
	in remove a a d The state	Up to 120 hrs. including free period	5.98		
3	Valuable Cargo	Between 120 hrs. and 720 hrs.	11.96	56	
	aramona siy	Beyond 720 hrs.	17.94	e de la companya de La companya de la companya de l	

(B) EXPORT CARGO

٠,	SI. No.	Type of Cargo	Rate per Kilogram per day (Maximum)	Estimated Units (Tonnes)	Estimated Revenues (Rs. In Crs.)
		\$ 1.50 71, 13		(ionnes)	
7	1.	General	Rs, 0.83	6896	
1	2	Special	Rs. 1.64	427	
1	3	Perishable	(a) Rs. 2.67 Wherever state of Art facility is	13	1.81
1			(b)Rs, 0.79 wherever exclusive facility is not		

1. Tariff hike of 15% is assumed to be effective from 1st December, 2014

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