

Consultation Paper No. 13/2014-15



Airports Economic Regulatory Authority of India

**Annual Tariff Proposal for Fourth Tariff Year
submitted by Cambata Aviation Private Limited for
providing Ground Handling Services at IGI Airport,
New Delhi.**

New Delhi: 12th November, 2014

**AERA Building
Administrative Complex
Safdarjung Airport
New Delhi – 110 003**

The Authority had considered the Multi Year Tariff Proposal (MYTP) submitted by M/s Cambata Aviation Private Limited (Cambata) for the first control period commencing w.e.f. 01.04.2011, in respect of the tariff for the services provided for ground handling services at IGI Airport, New Delhi and after due stakeholder consultation, issued a Multi Year Tariff Order (MYTO) No. 35/2011-12 dated 14.03.2012, ordering that the ground handling service rendered by Cambata at IGI Airport, New Delhi, is “material but competitive” and hence the Authority will adopt a “light touch approach” for determination of tariff for the first control period. Thereafter, the Authority, vide Order No. 39/2012-13 dated 19.02.2013, determined the tariff(s) for the first and second tariff years and vide Order No. 23/2013-14 dated 28.06.2013, determined tariff(s) for third tariff year.

2. As per Clause 7.4 of the Authority’s Guidelines [Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of fuel to the Aircraft) Guidelines, 2011], after issuance of the MYTO, the service provider shall submit to the Authority its ATP(s), provided that an ATP shall be submitted at least 75 days prior to the start of the Tariff Year. As per the clause 11.2 of the Guidelines, the ATP is required to be submitted in the form and manner as provided in Appendix AI.8.2 wherein it is mentioned that the ATP should be supported by:

- Form B and Form F14(b),
- Details of consultation with stakeholders
- Evidence of User Agreements clearly indicating the Tariff (s) proposed by the service Provider.

3. Cambata has vide letter no. nil dated 20.03.2014 submitted its Annual Tariff Proposal (ATP) for fourth tariff year (i.e.2014-15) for its ground handling services at IGI Airport, New Delhi. Cambata has submitted Form B, Form 14(b) - ATP for fourth tariff year for ground handling services and cargo documentation services at IGI Airport, New Delhi. In the conditions to tariff [Form 14(b)], for fourth tariff year for ground handling services and cargo documentation services, Cambata has mentioned the following:

- “ 1. *Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD = INR 60*
2. *Our tariffs given above are inclusive of royalties payable to Airport Operators.”*

4. The Authority has carefully considered the ATP for fourth tariff year submitted by Cambata Aviation Private Limited for ground handling services provided at IGI Airport, New Delhi and decided to make the following proposal for stakeholder consultation:

- (i) The Tariff(s) for the fourth tariff year (w.e.f. 01.04.2014 to 31.03.2015) of the first control period for Ground Handling Services provided by Cambata Aviation Private Limited at IGI Airport, New Delhi, are proposed to be as at **Annexure – I**.

5. In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed at **Annexure - II**. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

6. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, latest by **26.11.2014** at the following address:

**Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi - 110003
Email: alok.shekhar@gov.in
Tel: 011-24695042
Fax: 011-24695039**

**Alok Shekhar,
Secretary**

CAMBATA AVIATION PVT LTD

DELHI

GROUND HANDLING OPERATIONS

Form F14 (b) - Annual Tariff Proposal for Tariff Year-4 (2014-15)

Aircraft Type	Per Turnaround		Discount/Surcharge
	(IN USD)	(IN INR)	
	Maximum	Maximum	
A-310	2,552	153,100	NIL
A-320	1,553	93,200	NIL
A-321	1,553	93,200	NIL
A-330	2,998	179,900	NIL
A-340	2,998	179,900	NIL
B-737	1,553	93,200	NIL
B-767	2,070	111,780	NIL
B-777	2,998	179,900	NIL
B-777F	2,648	158,900	NIL
B747-F	2,648	158,900	NIL
A-310-F	2,250	135,000	NIL
MD11-F	2,250	135,000	NIL
A300F	2,250	135,000	NIL
B757	1,553	93,200	NIL

Notes:

1. Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD= INR 60
2. Our tariffs given above are inclusive of royalties payable to Airport Operators.



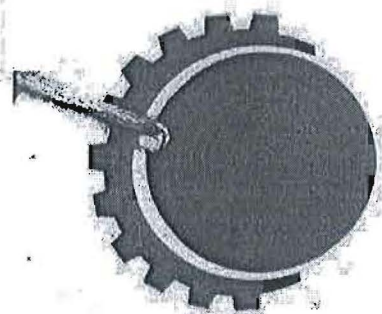
CAMBATA AVIATION PVT LTD**DELHI****CARGO OPERATIONS- CARGO DOCUMENTATION SERVICES****Form F14 (b) - Annual Tariff Proposal for Tariff Year-4 (2014-15)**

Aircraft Type	Per Turnaround		Discount/Surcharge
	(IN USD)	(IN INR)	
	Maximum	Maximum	
A-320	200	12,000	NIL
A-321	200	12,000	NIL
A-330	300	18,000	NIL
A-340	300	18,000	NIL
B-737	150	9,000	NIL
B-767	250	15,000	NIL
B-777	300	18,000	NIL
B-777F	300	18,000	NIL
B747-F	300	18,000	NIL
A300-600	300	18,000	NIL
A300F	300	18,000	NIL
B757	150	9,000	NIL
Delivery Order Charges	0	1,400	Per Master AWB
Delivery Order Charges	0	1,000	Per House AWB

Notes:

1. Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD= INR 60
2. Our tariffs given above are inclusive of royalties payable to Airport Operators.





CAMBATA AVIATION PVT. LTD.

Corp. Off. : T9 & 9A, 3rd Floor, Vasant Square Mall, Vasant Kunj,
New Delhi-110070 Phone : +91-11-40000260-264

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/S. CAMBATA AVIATION PRIVATE LTD- DELHI BRANCH

I Pat Casserly aged 59 years resident of Delhi- India acting in my official capacity as Chief Operating Officer in M/s. Cambata Aviation Private Ltd having its registered office at T 9/9A, Vasant Square Mall, Vasant Kunj, New Delhi-110 070 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s. Cambata Aviation Private Ltd in the matter of making this submission before the Airports Economic regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include inter alia

(i) ~~Estimated Maximum Allowed Yield per unit and the proposed detailed break-up of Tariff(s)~~
(in context to ~~Estimated Maximum Allowed Yield per unit where determined by the Authority~~) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to clause 3.2;

OR

Proposed detailed break-up of Tariffs(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 and

(ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

Pat Casserly
Chief Operating Officer.
Place: New Delhi
Date: 21st March 2014

20th/03/14

by