

**File No. AERA/20010/MYTP/Bhadra /GH/TVM/2011-12**  
**Consultation Paper No. 34/2012-13**



**Airports Economic Regulatory Authority of India**

**Annual Tariff Proposal for 2<sup>nd</sup> Tariff Year  
submitted by Bhadra International India Pvt. Ltd.  
for Ground Handling Services provided at  
Thiruvananthapuram International Airport,  
Thiruvananthapuram.**

**New Delhi: 27<sup>th</sup> December, 2012**

**AERA Building  
Administrative Complex  
Safdarjung Airport  
New Delhi – 110 003**

The Authority had considered the Multi-Year Tariff Proposal, for the first control period along with the tariff proposal for the first year of the first control period, (i.e. 2011-12) submitted by M/s Bhadra International India Pvt. Ltd. (Bhadra) in respect of their ground handling services provided at Thiruvananthapuram International Airport, Thiruvananthapuram. After due stakeholder consultation, the Authority passed a Multi Year Tariff Order No. 8/2012-13 dated 19.06.2012 (MYTO) ordering that:

*(i) The service for ground handling services being provided by Bhadra at Thiruvananthapuram International Airport, Thiruvananthapuram is “material but competitive”. Hence, the Authority will adopt a “light touch approach” for tariff determination for the 1<sup>st</sup> Control period w.e.f. 01.04.2011.*

*(ii) The tariff for the ground handling services provided by Bhadra at Thiruvananthapuram International Airport, Thiruvananthapuram is determined, w.e.f. 1.04.2011.*

2. Pursuant to the issue of the MYTO Bhadra, submitted their Annual Tariff Proposal (ATP) for the second tariff year (FY 2012-13) for their ground handling service at Thiruvananthapuram Airport.

3.1 As per the Airport Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling, and Supply of Fuel to the Aircraft) Guidelines, 2011, the ATP is required to be submitted in the form and manner as provided in Appendix A1.8.2 wherein it is mentioned that the ATP should be supported by:

- Form B and Form F14 (b),
- Details of consultation with stakeholders
- Evidence of User Agreements clearly indicating the Tariff(s) proposed by the service Provider.

3.2 M/s Bhadra vide their letter dated 26.09.2012 has informed *that “We did not intend to revise any charges during Second year and accordingly, Authority may determine the tariff for the rest of the control period during second year at the same rates as were applicable for the first tariff year in respect of the above mentioned airports.”*

3.3 Bhadra have in their proposal for Second tariff year, submitted the following:

- (a) Form B duly signed
- (b) Form 14 (b) duly stamped.

4. The Authority, after careful consideration of the ATP for the year 2012-13, makes the following proposal for stakeholder consultation:

- a) Tariff for ground handling services provided by M/s Bhadra International India Ltd. (Bhadra) at Thiruvananthapuram International Airport, Thiruvananthapuram, for the second tariff year (w.e.f. 01.04.2012 to 31.03.2013) of the first control period, is tentatively decided to be as placed at **Annexure – I.**

5. In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 4 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed at **Annexure-II**. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

6. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 4 above, **latest by 09.01.2013** at the following address:

**Capt. Kapil Chaudhary,  
Secretary,  
Airports Economic Regulatory Authority of India,  
AERA Building,  
Administrative Complex,  
Safdarjung Airport,  
New Delhi- 110003  
Email: kapil.chaudhary@aera.gov.in  
Tel: 011-24695042  
Fax: 011-24695039**

**Yashwant S. Bhawe  
Chairperson**

## **Bhadra International India Limited**

### **Station Name: Thiruvananthapuram International Airport, Thiruvananthapuram ATP for the year 2012-13**

<b>Tariff Heading</b>	<b>Conditions of Tariff</b>
<b>A-International</b>	Maximum Tariff per Flight in (INR)
<b>a-Passenger Flights</b>	
A320(Narrow Body)Upper Limit	1,25,208
A320(Narrow Body)Lower Limit	83,472
A300/310 Upper Limit	1,55,100
A300/310 Lower Limit	1,36,300
Wide Body(747/777)Lower Limit	1,73,900
Wide Body(747/777)Upper Limit	2,02,100
<b>b-Freighter</b>	
Freighter Lower Limit	1,55,100
Freighter Upper Limit	2,11,500
<b>B-Domestic</b>	
<b>a- Passenger Flights</b>	
Learjet, Jetstream,DH6,C560	12,600
YAK40,CL60,F50,F27,F28,C750,AN24,ATR42,ATR72,HS748,HS125,DA90,G-2 to GB,TU124,TU134,CRJ,EM4,CV580,BAC111,BE2	20,250
AN8,AN12,B737-100/200,IL18,DC9,MD82,F70,F100	36,000
A320,A321,B727,B737-500 to 800,C130,MD 83/87/88/90,TU154,TU104	45,000
B757,TU204,B707,C106	45,000
A310,A300,A330,B767,1162,IL76,DC8,787-3	54,000
A340,B777,DC10,IL86,IL96,MD11,L1011,B747,AN124	99,000
<b>b-Freighter</b>	
Freighter A310	74,730
Freighter ATR	21,620

### **GPU Charges as and when requested by airline**

<b>Equipment</b>	<b>Rate/hr-contracted Airline</b>	<b>Rate/hr – casual Airline</b>
Ground Power Unit – 140 KVA	Rs. 7,909/hr	Rs. 9,409/hr
Ground Power Unit – 90 KVA	Rs. 6,590/hr	Rs. 7,909/hr

**Bhadra International India Limited**

Bhadra/AERA-TVM&Calicut/2012-13

Dated 26<sup>th</sup> September 2012

To

Shri C. V. Deepak,

OSD-II

Airports Economic Regulatory Authority of India,

AERA Building, Administrative complex,

Safdarjung Airport,

New Delhi-110 003

**Sub: Submission of Annual tariff Proposal for second tariff year in respect of  
Ground Handling Services provided at Trivandrum and Calicut Airports- reg.**

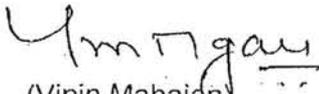
Dear Sir,

We hereby acknowledge your letter No. AERA/20010/MYTP-Bhadra/GH/TVM/2011-12 /1562 dated 24<sup>th</sup> September 2012 and would like to state that we do not intend to revise any charges during the second year and accordingly, Authority may determine the tariff for the rest of the control period during second year at the same rates as were applicable for the first tariff year in respect of the abovementioned Airports. Relevant forms already submitted while determining the tariff for first year is enclosed for your ready reference.

Thanking you for your valuable cooperation.

Yours faithfully,

For Bhadra International India Limited

  
(Vipin Mahajan)

Chief Financial Officer

**Corporate Office**

B-4/62, Safdarjung Enclave, New Delhi 110029, India

P: (+91.11) 26712192 F: (+91.11) 26712193

E: info@bhadra.in W: www.bhadra.in

Form B: (ref: Section A1.8 of Appendix 1)

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON BEHALF OF:

M/S BHADRA INTERNATIONAL INDIA LTD.

I, Prem Bajaj, aged 56 resident of New Delhi resident of B-4/62 Safdarjung Enclave New Delhi-29 acting in my official capacity as Managing Director in M/s Bhadra International India Ltd. having its registered office at B-4/62, 1<sup>st</sup> Floor, Safdarjung Enclave, New Delhi-110029 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s Bhadra International India Ltd. in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The content of this submission which include inter alia (i) Estimated Maximum Allowed Yield per unit and the proposed detailed break-up or Tariff(s) (in context to /estimated Maximum Allowed Per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the control period, pursuant to clause 3.2;

Or

Proposed detailed break-up of tariff(s) based on clause 11.2 where Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2; and

(ii) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

(Prem Bajaj)

Managing Director

Place:

Date:



## Form F14 (b): Annual Tariff Proposal for Tariff Year -t Format for providing Information on Tariff(s) (ref: Section A1.8 of Appendix I)

Tariff Heading	Conditions of Tariff	Applicable Discount/ Surcharge	Estimated Units	Estimated Revenues
<b>A-International</b>	eg. Tariff per Flight In (INR)	eg. Discount if paid within 15 Days	eg. Number of ATMs	Tariff * Estimated Units (INR)
<b>a-Passenger Flights</b>		Airport royalty of 32.5% is included in the above rates.		
A320(Narrow Body) Upper limit	1,25,208	However service tax as applicable will be charged on the above rate additionally.		
A320(Narrow Body) lower limit	83,472		2070	17,28,12,916
A300/310 Upper limit	1,55,100		70	95,65,534
A300/310 Lower limit	1,36,300		947	16,47,58,077
Wide Body(747/777) Lower Limit	1,73,900			
Wide Body(747/777) Upper Limit	2,02,100			
<b>b-Freighter</b>				
Freighter Lower Limit	1,55,100		421	6,53,09,508
Freighter Upper Limit	2,11,500			
	<b>Total</b>		<b>3509</b>	<b>41,24,46,035</b>
<b>B-DOMESTIC</b>				
<b>a-Passenger Flights</b>				
Learjet, Jetstream, DH6, C560	12,600			
YAK40, CL60, F50,F27,F28,C750,AN24,ATR42,ATR72,HS748,HS125,DA90,G-2 to GB,TU124,TU134,CRJ, EM4,CV580,BAC111,BE2	20,250			
AN8,AN12,B737-100/200,IL18,DC9,MD82,F70,F100	36,000			
A320,A321,B727,B737-500 to 800, C130,MD 83/87/88/90,TU154,TU104	45,000			
B757,TU204,B707,C106	45,000			
A310,A300,A330,B767,IL62,IL76,DC8,787-3	54,000			
A340,B777,DC10,IL86,IL96,MD11,L1011,B747,AN124	99,000			
<b>b-Freighter</b>				
Freighter A310	74,730			
Freighter ATR	21620			

