

Consultation Paper No. 15/2013-14



Airports Economic Regulatory Authority of India

**Annual Tariff in respect of Cambata Aviation
Pvt. Ltd. for the Third Tariff Year (2013-14) for
providing Ground Handling Services at SVP
International Airport, Ahmedabad**

New Delhi: 9th July, 2013

**AERA Building
Administrative Complex
Safdarjung Airport
New Delhi – 110 003**

The Authority had considered the Multi Year Tariff Proposal (MYTP), submitted by Cambata Aviation Pvt. Ltd. (Cambata), in respect of Ground Handling Services being provided by them at SVP International Airport, Ahmedabad, and after due stakeholder consultation issued a Multi-Year Tariff Order (MYTO) No. 32/2011-12 dated 28.11.2011 ordering that the ground handling services rendered by Cambata at SVP International Airport, Ahmedabad is “material but competitive” and hence the Authority adopt a “light touch approach” for determination of tariff for the 1st control period w.e.f. 01.04.2011. Thereafter, the Authority, also determined the tariff for the first and second tariff year (2011-12 & 2012-13) accordingly vide Order no. 43/2012-13 dated 15.02.2013.

2 As per para 7.4 of the Authority’s Guidelines “[Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Cargo Facility, Ground Handling and Supply of Fuel to Aircraft) Guidelines 2011]”, after issuance of the Multi Year Tariff Order, the service provider shall submit the Annual Tariff Proposal (ATP) at least 75 days prior to the start of tariff year. As per the clause 11.2 of the Guidelines [Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft) Guidelines, 2011], the ATP is required to be submitted in the form and manner as provided in Appendix AI.8.2 wherein it is mentioned that the ATP should be supported by:

- Form B and Form F14(b),
- Details of consultation with stakeholders
- Evidence of User Agreements clearly indicating the Tariff (s) proposed by the service Provider.

3. Cambata, vide their letter dated 29.03.2013, submitted their Annual Tariff Proposal (ATP) for the financial year 2013-14 i.e. for the third tariff year for their Ground handling services at Ahmedabad airport. Subsequently, Cambata vide their submission dated 21.05.2013 and 30.05.2013 revised the Form 14(b) relating to ATP for ground handling operations as well as cargo documentation services at Ahmedabad Airport.

4. Cambata has submitted the following documents along with their ATP for the third tariff year.

- (i). Form-B
- (ii). Form-F14 (b)

5. The Authority, has carefully considered the ATP submitted by Cambata Aviation Pvt. Ltd. for providing ground handling services at SVP International Airport, Ahmedabad and has decided to make the following proposal for stakeholder’s consultation:

(i) The tariffs for third tariff year (FY 2013-14) for Ground Handling Services provided by Cambata Aviation Pvt. Ltd. (Cambata) at SVP International Airport, Ahmedabad are proposed to be as at **Annexure–I**.

6. In accordance with the provisions of Section 13(4) of the AERA Act, 2008, the proposal contained in para 5 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed as **Annexure-II collectively**. For removal of doubts; it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

7. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 5 above, **latest by 23. 07. 2013** at the following address:

**Capt. Kapil Chaudhary(Retd.),
Secretary,
Airports Economic Regulatory Authority of India,
AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi- 110003
Email: kapil.chaudhary@aera.gov.in
Tel: 011-24695042
Fax: 011-24695039**

**Yashwant S. Bhawe
Chairperson**

CAMBATA AVIATION PVT LTD

AHMEDABAD

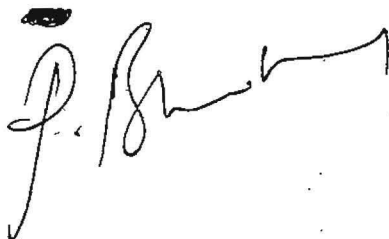
GROUND HANDLING OPERATIONS

ANNEXURE-I

Form F14 (b) - Annual Tariff Proposal for Tariff Year-3 (2013-14)				
Aircraft Type	Tariff Per Turnaround Flt. US\$	Tariff Per Turnaround Flt. INR.	Applicable Discount/Surcharge	Airport Royalty
A330	\$ 2,500	135,000	N/A	inclusive
B737-800	\$ 1,450	78,300	N/A	inclusive
A321	\$ 900	48,600	N/A	inclusive
A320	\$ 1,750	94,500	N/A	inclusive

Notes:

1. Please note that as per the agreement signed with all airlines our tariffs are quoted in USD and for ATP purposes the same have been converted to INR at the average rate of 1USD= INR 54



CAMBATA AVIATION PVT LTD
AHMEDABAD
CARGO DOCUMENTATION SERVICES

Form F14 (b) - Annual Tariff Proposal for Tariff Year-3 (2013-14)

Cargo Rates								
A/c Type	Exp/Imp	ExpCargo	Delivery Order	Break Bulk Fees	Import Cargo	Service Charge	DGR SHIPMENT	Royalty
	Cgo Doc-per Flt	Unitizing/Bulk Handl.	Fees per MAWB-INR	Per MAWB	Delivery Scvs.	Per Flt		
B737-800	USD 70 OR INR3780	Inr. 2.25 per kilo	1,300		Inr. 2.25 per kilo	Inr. 625		Inclusive
A-320/321		USD 0.07 cent or INR= 3.75 per kg	950	INR 300.00	USD 0.07 cent or INR= 3.75 per kg	Inr. 450.00	USD-105 per AWB OR INR = 5670 per AWB	Inclusive

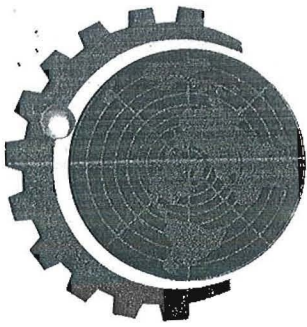
Notes:

- Please note that as per the agreement signed with airlines our tariffs are quoted in USD OR Per Kg basis and for ATP purposes the same have been converted at the average rate of 1 USD=INR 54

P. Bhambhani



Annexure 2



CAMBATA AVIATION PVT. LTD.

I.G.I. Airport Terminal II, Line Maintenance Block 'A', New Delhi-110037
 (24 Hrs) Phone : 25653271, 25653272, 25655371 Fax : 25653430
 E-mail : delks@cambataavia.com

21st May 2013

Mr. C.V.Deepak
Airports Economic Regulatory Authority of India
AERA Building, Safdarjung Airport
New Delhi.

Dear Mr. Deepak

Ref:- Your Letter dated 10th May 2013 in connection with ATP filed for Ahmedabad Station.

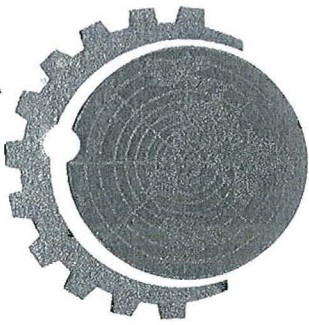
With reference to the above please find enclosed the ATP for the year 2013-14 in connection with Ahmedabad Station after necessary rectifications.

We sincerely apologize for any inconvenience caused in this regard.

Thank you

Yours truly

P.Bharani Kumar
Chief Financial Officer



CAMBATA AVIATION PVT. LTD.

Corp. Off. : T9 & 9A, 3rd Floor, Vasant Square Mall, Vasant Kunj,
New Delhi-110070 Phone : +91-11-40000260-264

BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA

AT NEW DELHI

SUBMISSION OF PROPOSAL FOR DETERMINATION OF ANNUAL TARIFF FOR AND ON
BEHALF OF:

M/S. CAMBATA AVIATION PRIVATE LTD- AHMEDABAD BRANCH

I P. Bharani Kumar aged 46 years resident of Delhi- India acting in my official capacity as Chief Financial Officer in M/s. Cambata Aviation Private Ltd having its registered office at T 9/9A, Vasant Square Mall, Vasant Kunj, New Delhi-110 070 do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of M/s. Cambata Aviation Private Ltd in the matter of making this submission before the Airports Economic regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include inter alia

~~(I) Estimated Maximum Allowed Yield per unit and the proposed detailed break-up of Tariff(s) (in context to Estimated Maximum Allowed Yield per unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period, pursuant to clause 3.2;~~

OR

Proposed detailed break-up of Tariffs(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to Clause 3.2 and

(II) Justifications are correct and true to my knowledge and belief and nothing material has been concealed there from.

.....
P. Bharani Kumar
Chief Financial Officer.
Place: New Delhi
Date: 29th March 2013



CAMBATA AVIATION PVT. LTD.

Corp. Off. : T9 & 9A, 3rd Floor, Vasant Square Mall, Vasant Kunj,
New Delhi-110070 Phone : +91-11-40000260-264

30th May 2013

Mr. C.V.Deepak
Airports Economic Regulatory Authority of India
AERA Building, Safdarjung Airport
New Delhi.

Dear Mr. Deepak

Sub: Annual Tariff Proposal for the year 2013-14 relating to Ahmedabad Station.

Please find attached the ATP relating to Cargo Handling Services of Ahmedabad Station for the year 2013-14 after necessary rectifications.

Sorry for the inconvenience caused in this regard.

Thanking you

Yours truly

P.Bharani Kumar
Chief Financial Officer