

**Consultation Paper No. 17/2013-14**



**Airports Economic Regulatory Authority of India**

**Annual Tariff Proposal for Third Tariff Year (2013-14)  
submitted by Bird Worldwide Flight Services  
(India) Private Limited for Ground Handling  
Services at Cochin International Airport, Cochin.**

**New Delhi: 24<sup>th</sup> July, 2013**

**AERA Building  
Administrative Complex  
Safdarjung Airport  
New Delhi – 110 003**

The Authority had considered the Multi Year Tariff Proposal (MYTP) submitted by M/s Bird Worldwide Flight Services (India) Private Limited (BWFS) for the first control period commencing w.e.f. 01.04.2011, in respect of the tariff for the services provided for ground handling services at Cochin International Airport, Cochin and, after due stakeholder Consultation, issued Multi Year Tariff Order (MYTO) no. 39/2011-12 dated 19.03.2012, ordering that the ground handling service being rendered by BWFS at Cochin International Airport, Cochin, is “material but competitive” and hence the Authority will adopt “light touch approach” for determination of tariff for the first control period w.e.f. 01.04.2011. Thereafter, the Authority, vide Order No. 34/2012-13 dated 21.01.2013, determined the tariffs for the first tariff year (2011-12) and second tariff year (2012-13) of the first control period accordingly.

2.1 As per Clause 7.4 of the Authority’s Guidelines [Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of fuel to the Aircraft) Guidelines, 2011], after issuance of the MYTO, the service provider shall submit to the Authority its ATP(s), provided that an ATP shall be submitted at least 75 days prior to the start of the Tariff Year. As per the clause 11.2 of the Guidelines, the ATP is required to be submitted in the form and manner as provided in Appendix AI.8.2 wherein it is mentioned that the ATP should be supported by:

- Form B and Form F14(b),
- Details of consultation with stakeholders
- Evidence of User Agreements clearly indicating the Tariff (s) proposed by the service Provider.

3. BWFS, have submitted their ATP for third tariff year (i.e. 2013-14). BWFS vide letter dated 17.05.2013 submitted the following:

- a) Form B
- b) Self certified copy of the ceiling rates chart issued by Cochin International Airport Limited (CIAL) having ceiling rates applicable w.e.f. 01.04.2013 at Cochin International Airport, for domestic and international ground handling operations.
- c) Form 14(b) for third tariff year (2013-14). In the Form 14 (b), BWFS has mentioned that the ceiling rates are excluding service tax and including concession fee and also that Exchange Rate of Rs. 56/- has been used to convert USD to INR.
- d) BWFS has also mentioned that in the ceiling rates List for FY 2013-14, Cochin International Airport Limited (CIAL) has not mentioned ceiling rates for cargo flights. Considering the fact that the ceiling rates for FY 2013-14 have not been changed from FY 2012-13 the maximum rates mentioned in the Form 14(b) for FY 2013-14 are the same as were approved for FY 2012-13.
- e) BWFS further submitted that the ceiling rates given by CIAL for FY 2013-14 have remained same as they were for the financial year 2012-13. In view of the fact that the rates for FY 2012-13 are already

approved, BWFS has requested for approval of the tariff for third tariff year also (2013-14).

4. It is observed that the rates mentioned in the ATP for third tariff year are same to the rates determined for second tariff year in USD. However exchange rates of Rs. 56/- has been used for third tariff year. BWFS have, further included rates for some international passenger aircraft handling in its ATP for third tariff year.

5. The Authority has carefully considered the ATP for third tariff year submitted by M/s Bird Worldwide Flight Services (India) Private Limited and decided to make the following proposal for stakeholder consultation:

- (i) The Tariff, for Ground Handling Services Provided by M/s Bird Worldwide Flight Services (India) Private Limited at Cochin International Airport, Cochin, for the third tariff year (w.e.f. 01.04.2013 to 31.03.2014) of the first control period are proposed to be as at **Annexure – I**.

6. In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 5 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed at **Annexure-II**. For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

7. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 5 above, latest by **07.08.2013** at the following address:

**Capt. Kapil Chaudhary,  
Secretary,  
Airports Economic Regulatory Authority of India,  
AERA Building,  
Administrative Complex,  
Safdarjung Airport,  
New Delhi- 110003  
Email: kapil.chaudhary@aera.gov.in  
Tel: 011-24695042  
Fax: 011-24695039**

**Yashwant S. Bhave  
Chairperson**

**Bird Worldwide Flight Services (India) Private Limited**

**Maximum Rate to be paid by Scheduled Airlines for comprehensive ground handling at Cochin International Airport**

**Form 14(b) for Tariff Year 3 (FY2013-14)**

			Maximum Ground Handling Rates in INR for Tarrif Year 3					
S.No.	ICAO Code	Aircraft Type	Scheduled Passenger Aircraft			Scheduled Freighter Aircraft		
			Domestic	International		Domestic	International	
			Amt in INR	Amt in USD	Amt in INR	Amt in INR	Amt in USD	Amt in INR
1	Code B 1	Dornier	5,000	N.A.	N.A.	N.A.	N.A.	N.A.
2	Code B	CRJ , ATR 42	15,000	1,500	84,000	N.A.	N.A.	N.A.
3	Code C 1	ATR-72 , EMB 135	20,000	1,500	84,000	45,000	N.A.	N.A.
4	Code C 1	EMB 170	25,000	1,500	84,000	45,000	N.A.	N.A.
5	Code C	A319, A320, A321, B717, B737	35,000	2,500	140,000	75,000	1,800	100,800
6	Code D	A300, A310	56,300	4,100	229,600	90,000	3,200	179,200
7	Code E	A330, A340, B777, B747	105,000	4,800	268,800	110,000	3,800	212,800

Notes:

- 1 The above rates are excluding Service Tax and including Concession Fee.
- 2 Exchange rate of 56 is used to convert USD to INR





Mr. C V Deepak  
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Safdarjung Airport  
New Delhi 110 003

**Subj.: Submission of ATP for 3rd Tariff Year of Bird Worldwide Flight Services (India) Private Limited for its operations at Cochin International Airport, Cochin**

Dear Sir,

This is in reference to your letter dated 14<sup>th</sup> May 2013, we would like to state that desired informations were already submitted to your good office on dated 12<sup>th</sup> April 2013 however we are herewith again enclosing the following documents in connection with the cited subject matter:

- a. Form B
- b. Copy of Ceiling Rates issued by CIAL for the financial year 2013-14 for International and Domestic Passenger flights.
- c. Annual Tariff Proposal for Tariff Year 3 in Form 14(b). In the Ceiling Rates List for FY 2013-14, CIAL has not mentioned ceiling rates for Cargo Flights. Considering the fact that the ceiling rates for FY 2013-14 have not changed from FY 2012-13, the maximum rates mentioned in Form 14(b) for the FY 2013-14 are the same as were approved for FY 2012-13.

We would like to bring it to your notice that the ceiling rates given by CIAL for the financial year 2013-14 have remained same as they were for the financial year 2012-13. In view of the fact that the rates for FY 2012-13 are already approved, we place our request for extending the approval for FY 2013-14 at your earliest convenience.

Kindly do let us know in case any further information is required in this regard.

Yours sincerely

for Bird Worldwide Flight Services (India) Private Limited

*Sandeep Jain*  
Authorized Signatory

Place: New Delhi

Encl.: as above

**BIRD WORLDWIDE FLIGHT SERVICES (INDIA) PVT. LTD.**  
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Form B: (ref: Section A1.8 of Appendix I)

**BEFORE THE AIRPORTS ECONOMIC REGULATORY AUTHORITY OF INDIA**  
**AT NEW DELHI**

**Submission of Form B in connection with submission of ATP for 3rd Tariff Year on behalf of Bird Worldwide Flight Services (India) Private Limited for its operations at Cochin International Airport, Cochin**

I, Sundeep Kr Jain, aged 45 years resident of C-78, Sector-47, Noida, U.P. acting in my official capacity as Head Corporate Finance in M/s Bird Worldwide Flight Services (India) Private Limited having its registered office at , E-9, Connaught House, Connaught Place, New Delhi -1100 01 do hereby state and affirm as under that:

- a) That I am duly authorized to act for and on behalf of M/s Bird Worldwide Flight Services (India) Private Limited in the matter of making this submission before the Airports Economic Regulation Authority of India, New Delhi('AERA');
- b) I am competent to make this submission before AERA;
- c) I am making this submission in my official capacity and the facts stated herein are based on official records;
- d) The Content: of the Annual Tariff Proposal submission which includes inter-alia ~~(i) Estimated Maximum Allowed Yield per Unit and the proposed detailed break up of Tariff(s) (in context to Estimated Maximum Allowed Yield per Unit where determined by the Authority) where the Authority has specified a price cap approach for the duration of the Control Period pursuant to Clause 3.2;~~

Or

Proposed detailed breakup of tariff(s) based on clause 11.2 where the Authority has specified a light touch approach for the duration of the Control Period, pursuant to clause 3.2.

- e) Justifications are fair and true to my knowledge and belief and nothing material has been concealed there-from.

Yours sincerely

**for Bird Worldwide Flight Services (India) Private Limited**

  
Authorized Signatory

Place: New Delhi

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CP No 47/2013-14 MYTP/BWFS/GH/CIAL/2011-12/Vol-I