



**Multi Year Tariff Proposal for the First Control  
Period submitted by Nasport Handling India Private  
Limited for Ground Handling Services provided at  
SVP International Airport, Ahmedabad**

**New Delhi: 22<sup>nd</sup> June, 2011**

**AERA Building  
Administrative Complex  
Safdarjung Airport  
New Delhi – 110 003**

Nasport Handling India Private Limited, rendering the ground handling services at SVP International Airport, Ahmedabad have submitted their Multi Year Tariff Proposal (MYTP) for the 1<sup>st</sup> control period of 5 years starting w.e.f 01.04.2011, vide their application dated 30.05.2011. The proposal has been submitted in terms of the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services Provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft) Guidelines, 2011 (the Guidelines).

2.1 The Authority has considered that the materiality of the Regulated Service(s) provided for ground handling services relating to aircraft, passengers and cargo at an airport shall be assessed based on international aircraft movements at the major airport as a percentage of total international aircraft movements at all major airports, in terms of Clause 4.4 of the Guidelines. **The percentage share of international aircraft movements for Ahmedabad major airport, as per April-2009 to March'2010 AAI statistics, is 2.7% only which is less than 5% Materiality Index fixed for the subject service. Hence the regulated service is deemed 'not material'.**

2.2 As per the Guidelines (Clause 3.2 of the Guidelines), based on the assessment of materiality, when such regulated service is deemed 'not material', the Authority shall determine tariff(s) for the service provider(s) based on a light touch approach. In the instant case, the regulated service being provided by Nasport at SVP International Airport, Ahmedabad is 'not material' and shall come under the light touch approach for tariff determination.

3. The Authority has carefully considered the proposal submitted by Nasport, in its 42<sup>nd</sup> Meeting held on 21.06.2011, and has decided to make the following proposal for stakeholder consultation :

- (i) The ground handling services being rendered by Nasport Handling India Private Limited, at Ahmedabad International Airport, Ahmedabad is 'not material'. Hence, the Authority may adopt a 'light touch approach' for determination of tariff for the 1<sup>st</sup> control period, w.e.f 01.04.2011.

4. In accordance with the provisions of Section 13(4) of the AERA Act, the proposal contained in para 3 above is hereby put forth for stakeholder consultation. To assist the stakeholders in making their submissions in a meaningful and constructive manner, necessary documents are enclosed (**Annexure-I**). For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the stakeholders in response hereto and by making such decision fully documented and explained in terms of the provisions of the Act.

5. The Authority welcomes written evidence-based feedback, comments and suggestions from stakeholders on the proposal made in para 3 above, **latest by 06.07.2011** at the following address:

**Shri Sandeep Prakash**

**Secretary**

**Airports Economic Regulatory Authority of India**

**AERA Building,**

**Administrative Complex,**

**Safdarjung Airport,**

**New Delhi- 110003**

**Email: [sandeep.prakash@aera.gov.in](mailto:sandeep.prakash@aera.gov.in), [sandeep.moca@nic.in](mailto:sandeep.moca@nic.in)**

**Tel: 011-24695040**

**Fax: 011-24695039**

**Yashwant S. Bhawe  
Chairperson**

ORIGINAL

NASPORT Handling  
India Private Limited



Form A

BEFORE THE AIRPORT ECONOMIC REGULATORY AUTHORITY OF INDIA AT NEW DELHI

SUBMISSION OF MULTI YEAR TARIFF PROPOSAL FOR AND ON BEHALF OF:

**M/S NASPORT HANDLING INDIA PRIVATE LIMITED**

I, **SHANKARAMANI RAVICHANDAR**, aged 47 years resident of India acting in my official capacity as *Chief Operating Officer* in **M/s NASPORT HANDLING INDIA PRIVATE LIMITED** having its registered office at **903-905 Sagar Tech Plaza, A-Wing, Andheri-Kurla Road, Sakinaka, Andheri (East), Mumbai-400072** do hereby state and affirm as under that:

1. That I am duly authorized to act for and on behalf of **M/s NASPORT HANDLING INDIA PRIVATE LIMITED** in the matter of making this submission before the Airports Economic Regulatory Authority of India, New Delhi ('the Authority');
2. I am competent to make this submission before the Authority;
3. I am making this submission in my official capacity and the facts stated herein are based on official records;
4. The contents of this submission which include inter alia (i) Business Plan; (ii) Information relating to the Regulatory Building Blocks; (iii) Competition Assessment; (iv) Historical and Forecasted Volumes; and (v) Historical Revenues, are correct and true to my knowledge and belief and nothing material has been concealed there from.

For **NASPORT HANDLING INDIA PRIVATE LIMITED**

Authorised Signatory

Place: Mumbai

Date: 30<sup>th</sup> May 2011

**Form 1a Historical and proposed aggregate revenue requirement**

Sl no.	Aggregate revenue requirement	last available audited year	Financial year before Tariff year	Tariff year 1	Tariff year 2	Tariff year 3	Tariff year 4	Tariff year 5
		<b>2009-10</b>	<b>2010-11</b>	<b>2011-12</b>	<b>2012-13</b>	<b>2013-14</b>	<b>2014-15</b>	<b>2015-16</b>
1	Aggregate revenue requirement	-	15,301,205	161,994,005	179,845,521	195,127,068	212,163,032	229,416,773



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## Form F 9 Formats for Forecast and Actual Roll Forward RAB

		Depreciation Rates	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
A	Opening RAB		-	93,375,000	93,375,000	130,775,000	123,175,000	120,575,000	112,975,000
	Ground Handling Equipments		-	-	-	12,600,000	10,200,000	7,800,000	5,400,000
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	-	400,000	300,000	200,000	100,000
	Vehicles		-	-	-	16,800,000	13,600,000	15,400,000	12,200,000
	Office Equipments		-	-	-	800,000	600,000	400,000	200,000
	Computers		-	-	-	4,000,000	3,000,000	2,000,000	1,000,000
	Intangible Assets - Computer Software		-	-	-	2,800,000	2,100,000	1,400,000	700,000
	Interest Free Security Deposit with AAI		-	93,375,000	93,375,000	93,375,000	93,375,000	93,375,000	93,375,000
B	Additions - WIP Capitalisation		-	-	45,000,000	-	5,000,000	-	-
	Ground Handling Equipments		-	-	15,000,000	-	-	-	-
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	500,000	-	-	-	-
	Vehicles		-	-	20,000,000	-	5,000,000	-	-
	Office Equipments		-	-	1,000,000	-	-	-	-
	Computers		-	-	5,000,000	-	-	-	-
	Intangible Assets - Computer Software		-	-	3,500,000	-	-	-	-
	Interest Free Security Deposit with AAI		-	-	-	-	-	-	-
C	Disposals/ Transfers		-	-	-	-	-	-	-
	Ground Handling Equipments		-	-	-	-	-	-	-
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	-	-	-	-	-
	Vehicles		-	-	-	-	-	-	-
	Office Equipments		-	-	-	-	-	-	-
	Computers		-	-	-	-	-	-	-
	Intangible Assets - Computer Software		-	-	-	-	-	-	-
	Interest Free Security Deposit with AAI		-	-	-	-	-	-	-
D	Depreciation Charge				5,200,000	5,200,000	5,200,000	5,200,000	5,200,000
	Ground Handling Equipments	16.00%			2,400,000	2,400,000	2,400,000	2,400,000	2,400,000
	Plant & Machinery	20%			-	-	-	-	-
	Furniture & Fixtures	20%			100,000	100,000	100,000	100,000	100,000
	Vehicles	16.00%			3,200,000	3,200,000	3,200,000	3,200,000	3,200,000
	Office Equipments	20%			200,000	200,000	200,000	200,000	200,000
	Computers	20%			1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Intangible Assets - Computer Software	20%			700,000	700,000	700,000	700,000	700,000
	Interest Free Security Deposit with MIAL				-	-	-	-	-
E	Closing RAB ( A+B-C-D)		-	93,375,000	130,775,000	123,175,000	120,575,000	112,975,000	105,375,000
	Ground Handling Equipments		-	-	12,600,000	10,200,000	7,800,000	5,400,000	3,000,000
	Plant & Machinery		-	-	-	-	-	-	-
	Furniture & Fixtures		-	-	400,000	300,000	200,000	100,000	-
	Vehicles		-	-	16,800,000	13,600,000	15,400,000	12,200,000	9,000,000
	Office Equipments		-	-	800,000	600,000	400,000	200,000	-
	Computers		-	-	4,000,000	3,000,000	2,000,000	1,000,000	-
	Intangible Assets - Computer Software		-	-	2,800,000	2,100,000	1,400,000	700,000	-
	Interest Free Security Deposit with AAI		-	93,375,000	93,375,000	93,375,000	93,375,000	93,375,000	93,375,000
F	Average RAB		-	93,375,000	112,075,000	126,975,000	121,875,000	116,775,000	109,175,000



Form F 12 c Projected Aircraft Movements

Year	Domestic ( Landing)			International ( Landing)			General Aviation ( Landing)			Forecast Error Correction Band
	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative	Optimistic	Most Likely	Conservative	
2011-12	1,273	1,158	1,042	2,202	1,048	944	-		-	
2012-13	1,350	1,227	1,104	2,334	1,111	1,000	-		-	
2013-14	1,417	1,288	1,159	2,450	1,167	1,050	-		-	
2014-15	1,488	1,353	1,217	2,573	1,225	1,103	-		-	
2015-16	1,548	1,407	1,266	2,676	1,274	1,147	-		-	
2016-17	1,609	1,463	1,317	2,783	1,325	1,193	-		-	
2017-18	1,674	1,522	1,369	2,894	1,378	1,240	-		-	
2018-19	1,741	1,583	1,424	3,010	1,433	1,290	-		-	
2019-20	1,810	1,646	1,481	3,130	1,491	1,342	-		-	
2020-21	1,883	1,712	1,540	3,255	1,550	1,395	-		-	

