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F.N. AERA/20010/ MYTP/Celebi/GH/Ahemdabad/CP-III/2021-26

परामर्श पत्र संख्या 14/2022-23

Consultation Paper No 14/2022-23



सत्यमेव जयते

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण
Airports Economic Regulatory Authority of India

मैसर्स सैलेबी ग्राउंड हैंडलिंग इंडिया प्राइवेट लिमिटेड (सीजीएचआईपीएल)
द्वारा सरदार वल्लभभाई पटेल अंतरराष्ट्रीय हवाईअड्डा, अहमदाबाद
में ग्राउंड हैंडलिंग सेवाओं के लिए
तृतीय नियंत्रण अवधि (वित्त वर्ष 2021-22 से वित्त वर्ष 2025-26)
के लिए टैरिफ निर्धारित करने के मामले में

IN THE MATTER OF
DETERMINATION OF TARIFF FOR GROUND HANDLING SERVICES FOR
CELEBI GROUND HANDLING INDIA PRIVATE LIMITED (CGHIPL) AT
SARDAR VALLABHBHAI PATEL INTERNATIONAL AIRPORT,
AHMEDABAD FOR THE THIRD CONTROL PERIOD
(FY 2021-22 TO FY 2025-26)

जारी करने की तारीख : 06 फरवरी, 2023

Date of Issue: 06 February, 2023

ऐरा भवन/AERA Building
प्रशासनिक कॉम्प्लेक्स/Administrative Complex
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STAKEHOLDERS' COMMENTS

The Authority is aware of the fact that the Aviation Sector is recovering after undergoing turbulence & uncertainty on account of the COVID 19 PANDEMIC around the world. The pandemic had resulted in restrictions on air travel, both domestic and international. Now, with the decline in Covid cases and after easing of restrictions relating to air travel (w.e.f. 28.03.2022), the aircraft traffic has started improving. The Authority has released this Consultation Paper, after examining the impact of COVID 19 PANDEMIC on the various assumptions stipulated in the Multi-Year Tariff Proposal ('MYTP') submitted by the CGHIPLI. Accordingly, the Authority's proposals on the various aspects of the Tariff determination process have been explained in detail in this Consultation Paper.

Thus, in accordance with the provisions of Section 13(4) of the AERA Act, the written comments on Consultation Paper No. 14/2022-23 dated 06/02/2023 are invited from the Stakeholders, preferably in electronic form, at the following address:

Director (P&S, Tariff)
Airports Economic Regulatory Authority of India (AERA),
AERA Administrative Complex,
Safdarjung Airport, New Delhi – 110003, India
Email: satish.kr@aera.gov.in; prabhjot.marwah@nic.in
Copy to: director-ps@aera.gov.in; secretary@aera.gov.in

Last Date for submission of Stakeholders' comments	24/02/2023
Last Date for submission of counter comments	06/03/2023

Comments will be posted on AERA's website: www.aera.gov.in

For any clarification/information, Director (P&S, Tariff) may be contacted at
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List of Abbreviations:

AERA / Authority	Airports Economic Regulatory Authority of India
AIAL	Ahmedabad International Airport Limited
AIASL	AI Airport Services Limited
ATM	Air Traffic Movement
ATP	Annual Tariff Proposal
CAPEX	Capital Expenditure
CASIPL	Celebi Airport Services India Private Limited
COD	Commercial Operations Date
CGF	Cargo, Ground Handling & Fuel Throughput
CGHIPL	Celebi Ground Handling India Private Limited
GHA	Ground Handling Agencies
GHS	Ground Handling Services
GBASPL	GSEC Bird Airport Services Pvt. Ltd.
INR/₹	Indian Rupees
ISP	Independent Service Provider
LOA	Letter of Award
MTOW	Maximum Take Off Weight
MYTP	Multi-Year Tariff Proposal
OPEX	Operating Expenditure
O&M	Operation and Maintenance
PAT	Profit After Tax
PBIDT	Profit Before Interest, Depreciation and Tax
P&L	Profit & Loss
SPC	Special Purpose Company
SPRH	Service Provider Right Holder
YoY	Year on Year

CHAPTER 1: INTRODUCTION

- 1.1 Celebi Airport Services India Private Limited (CASIPL) was awarded Concession to provide Ground Handling Services at Sardar Vallabhbhai Patel International Airport, Ahmedabad by the airport operator i.e. Ahmedabad International Airport Limited (AIAL), vide Letter of Award (LOA) dated 08.03.2021.
- 1.2 As per the LOA, a special purpose company was required to be formed by the CASIPL within 15 days from the date of LOA, for implementation of Concession to provide ground handling services at Ahmedabad airport. In this regard, M/s Celebi Ground Handling India Private Limited (CGHIPL), which had been incorporated under the Indian Companies Act, 2013 on 13.10.2018, is considered as “Special Purpose Company (SPC)” in terms of LOA dated 08.03.2021.
- 1.3 The Airport Operator (AIAL) and the special purpose company i.e. CGHIPL entered into License Agreement on 30th September, 2021, for a provision of ground handling services at SVPIA, Ahmedabad for a period of 5 years from “Effective Date”. The Concession term is further extendable for a period of 5 years.
- 1.4 The shareholding structure of the CGHIPL is tabulated as below:

Table-1: Summary of Shareholding Structure of CGHIPL:

Name of Shareholder	No. of Equity Shares	Equity Holding (%)
M/s Celebi Airport Services India Private Limited	10,000	60.98
M/s Avihost Private Limited	6,400	39.02
Total	16,400	100.00

- 1.5 Bureau of Civil Aviation Security has granted security clearance to CGHIPL on 21.11.2022, which is valid for a period of five years from the date of issue of security clearance.
- 1.6 As per the provisions of the AERA (CGF) Guidelines 2011, CGHIPL submitted the Multi-Year Tariff Proposal (‘MYTP’) on 16.09.2022 for determination of Tariff for providing Ground Handling Services at Ahmedabad International Airport for the Third Control Period (FY 2021-22 to FY 2025-26).
- 1.7 The Authority, vide Order No. 36/2022-23 dated 05.01.2023, approved ad-hoc Tariff for CGHIPL, Ahmedabad in respect of Ground Handling Services (GHS) at Ahmedabad International Airport from its COD up to 31.03.2023, or, till the determination of regular Ground Handling Tariff for Third Control Period, whichever is earlier.

CHAPTER 2: PRINCIPLES FOR DETERMINATION OF AERONAUTICAL TARIFF

2.1 The Authority vide its Order No. 12/2010-11 dated 10.01.2011 and Direction No. 04/2010-11 issued on 10.01.2011 finalized its approach in the matter of Regulatory Philosophy and Approach in Economic Regulation of the Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft at the Major Airports. Accordingly, the Authority issued the Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and supply of Fuel to the Aircraft) Guidelines, 2011 (“the Guidelines”).

STAGE I: MATERIALITY ASSESSMENT:

2.2 In accordance with above mentioned AERA Guidelines and Directions, the following procedure is adopted for the determination of the Materiality Index of Regulated Service:

$$\text{Materiality Index (MI}_G\text{)} = \frac{\text{Int. Aircraft Movements at Ahmedabad Airport}}{\text{Total Intl. Aircraft Movements at Major Airports}} \times 100$$

$$\begin{aligned} \text{The Materiality Index for Ahmedabad Airport} &= 15387/420772 \\ &= 3.66\% \end{aligned}$$

The percentage share of Ahmedabad International Airport for FY 2019-20 in respect of International Aircraft Movements is 3.66%, which is less than 5% Materiality Index (MI_G) for the subject regulated service. Hence, the Regulated Service is deemed ‘**Not Material**’ for the Third Control Period.

2.3 As per the information furnished by CGHIPL in Form F1 (b) on competition Assessment, two other service providers namely, M/s GSEC Bird Airport Services Pvt. Ltd. (GBASPL) and M/s AI Airport Services Limited (AIASL) are also rendering similar services at Ahmedabad International Airport.

2.4 As per Clause 3.2 (ii) of the Guidelines, wherever the Regulated Service provided is ‘Not Material’, the Authority shall determine Tariff(s) for Service Provider(s) based on a ‘**Light Touch Approach**’ for the duration of the Control Period, as per the provisions of Chapter V of the Guidelines.

2.5 As per clause 11.2 of the AERA (CGF) Guidelines 2011, the Annual Tariff Proposal (ATP) is required to be submitted in the manner and form provided in AI 8.2 of Appendix-I to the Guidelines and should be supported by the following:

- a) Form B and Form 14 (b) (Proposed Tariff Card);
- b) Evidence of Consultation with Stakeholders;
- c) Evidence of User Agreement(s), if any, between the Service Provider and the User of Regulated Service(s) clearly indicating the Tariff proposed by the Service Provider.

2.6 CGHIPL submitted the MYTP and other requisite documents for the determination of Tariff for Ground Handling Services at Ahmedabad airport, except the minutes of the Stakeholder’s consultation meeting, as the Consultation meeting is yet to be conducted by CGHIPL. The Authority, therefore, advises CGHIPL to conduct Stakeholders’ Consultation Meeting at the earliest for compliance of the AERA (CGF) Guidelines, 2011.

2.7 **Authority's Proposal regarding Methodology of Tariff Determination of CGHIPL:**

Based on the material before it and its analysis, the Authority proposes to consider the Tariff determination exercise of CGHIPL for providing Ground Handling Services at Ahmedabad International Airport under the '**Light Touch Approach**' for the Third Control Period, as the regulated service is deemed '**Not Material**'.

CHAPTER 3: AIRCRAFT TRAFFIC (FLIGHTS TO BE HANDLED)

CGHIPL submission on Projected Aircraft Traffic (Flights to be Handled) for the Third Control Period as a part of MYTP

3.1 Actual Aircraft Traffic (Nos. of landings) handled at Ahmedabad Airport, from FY 2018-19 to FY 2021-22 is given below:

Table 2: Actual Aircraft Traffic handled at Ahmedabad Airport during FY 2018-19 to FY 2021-22

Year	Total number of Landings at Ahmedabad Airport			Y-o-Y % increase		
	Domestic	International	Total	Domestic	International	Total
2018-19	31,942	7,264	39,206	-	-	-
2019-20	34,595	7,694	42,289	8%	6%	8%
2020-21	18,557	1,548	20,105	-46%	-80%	-52%
2021-22	22,816	2,763	25,579	23%	78%	27%

3.2 Projected Aircraft Traffic (flights to be handled) for the Third Control Period (FY 2022-23 to FY 2025-26) submitted by CGHIPL is given below in Table 3.

Table 3: Projected Aircraft Traffic (Flights to be handled) submitted by CGHIPL for the Third Control Period

Year	Flights to be handled for the Third Control Period		Total (No. of Landings)	Y-o-Y % increase		
	Domestic (No. of Landings)	International (No. of Landings)		Domestic	International	Total
2022-23	-	92	92*			
2023-24	4,884	1,599	6,483			
2024-25#	7,131	2,324	9,455	46%	45%	46%
2025-26	7,844	2,580	10,424	10%	11%	10%
TOTAL (FY 2022-23 to FY 2025-26)	19,859	6,595	26,454			

*Aircraft Traffic projection for 1 month only.

#YoY increase has been computed from FY 2024-25 onward considering FY 2023-24 (having operations for full year) as a base year.

Authority's Examination and Analysis:

3.3 The Authority notes that CGHIPL is a new entrant at Ahmedabad airport and expected to commence its commercial operations at Ahmedabad airport in March, 2023. As per the ISP, in initial year of operations, they propose to handle International Flights only and Domestic Flights handling will commence from FY 2023-24.

The Authority notes that ISP has projected small number of flights to be handled during FY 2022-23 and same is reasonable considering that ISP would be providing ground handling services in FY 2022-23 for one month only (March 2023).

- 3.4 The Authority observes from the above Table 2 & 3 that the CGHIPL is expected to have market share of around 15% at Ahmedabad Airport, based on ISP's projected operations for FY 2023-24 as compared to actual number of total flights handled in FY 2019-20 (pre-covid year) at the airport.
- 3.5 The Authority further observes that the ISP has projected significant increase in total Aircraft Traffic (flights to be handled) in FY 2023-24, which is 587% more aircraft traffic volume proposed to be handled, as compared to annualized aircraft traffic volume projected for FY 2022-23.
- 3.6 For FY 2024-25, CGHIPL has projected an increase of 46% in total aircraft traffic volume & for FY 2025-26, ISP has considered a moderate traffic growth of 10%.
- 3.7 As per the statistics available at AAI website, the total Aircraft Traffic (Domestic and International) at Ahmedabad Airport for the first eight months (Apr – Nov) of FY 2022-23 had reached to 90% of Aircraft Traffic in corresponding pre-Covid period (FY 2019-20) at Ahmedabad Airport.
- 3.8 The Authority, considering that the Civil Aviation Sector is gradually recovering from the covid pandemic and taking into account market competition among the three service providers at Ahmedabad airport, feels that aircraft traffic projected by the ISP for the Third Control Period appears reasonable. Accordingly, Authority proposes to adopt Aircraft Traffic Volume submitted by CGHIPL for the Third Control Period as per Table 2 above.
- 3.9 **Authority's Proposal regarding Aircraft Traffic Volume for the Third Control Period:**

Based on the material before it and its analysis, the Authority proposes to consider the Aircraft Traffic (Flights to be handled) for the Third Control Period as per Table 3.

CHAPTER 4: CAPITAL EXPENDITURE

CGHIPL Submission on Capital Expenditure for the Third Control

- 4.1 CGHIPL, Ahmedabad has projected a total Capital Expenditure (CAPEX) of ₹53.27 lakhs for the Third Control Period (FY 2021-22 to FY 2025-26). The year-wise & asset-wise Capital Expenditure projected by CGHIPL is given below:

Table 4: Projected Capital Expenditure submitted by CGHIPL for the Third Control Period

(₹ in Lakhs)

Particulars	2022-23	2023-24	2024-25	2025-26	Total
Infrastructure Improvement	-	46.00	-	-	46.00
Furniture & Fixtures	7.27	-	-	-	7.27
Total	7.27	46.00	-	-	53.27

- 4.2 The ISP, vide email dated 08.12.2022, provided the further details of the proposed CAPEX for the Third Control Period as under:

<i>Sl. No.</i>	<i>Particulars</i>	<i>Value</i>	<i>Details</i>
	<i>FY 2022-23</i>		
1	<i>Furniture - refurbishment</i>	7,26,500	<i>Furniture for 50 sqm. office Status - Since the Pax. throughput intimation was received few weeks back only, as of now no work is started.</i>
	<i>FY 2023-24</i>		
2	<i>Infrastructure Improvement - Workshop</i>	46,00,000	<i>Workshop for 230 sqm. Status - Company intends to construct workshop for regular maintenance of the Ground Handling equipment. The construction is planned on 230 sqm. @ INR 20,000 per sqm.</i>

Authority's Examination and Analysis:

- 4.3 The Authority notes that CGHIPL has projected a nominal CAPEX of ₹ 53.27 lakhs for the Third Control Period. CGHIPL, being a new entrant at Ahmedabad Airport, the Authority expected more CAPEX on procurement of Ground Handling Equipment and allied infrastructure etc. from the new entrant, particularly during the initial year of their commercial operations. In this context, the Authority sought clarification from the ISP regarding procurement of ground handling equipment and related Costs. In response thereto, CGHIPL vide email dated 17.01.2023 stated that they propose to take the requisite Ground Handling Equipment on rental basis, instead of outright purchase.

On the requisition of the Authority, CGHIPL vide email dated 19.01.2023 submitted a list of Ground Handling Equipment & Other Assets proposed to be taken on rental basis. The ISP further informed that the Equipment rental expenses have been considered by them in OPEX under the "Utility & Outsourcing Costs".

The details of ground handling equipment being taken on hire basis at Ahmedabad airport by the ISP for the Third Control Period is as under: -

<i>S. No.</i>	<i>Particulars</i>	<i>Qty.</i>
1	Air Conditioning Unit (ACU)	1
2	Ambulift	1
3	Conveyor Belt - Electric	2
4	Diesel Baggage Tractor (Comet 3)	3
5	High Loader - Main Deck (Electric)	1
6	Pallet Dolly - (10Ft)	38
7	Pax. Step Ladder - (Towable - Electric)	2
8	Push Back Tow Tractor (Wide body)	1
9	Towbar	3
10	Water Cart - (Towable)	1
11	Apron Bus	2
12	Baggage Cart	25
13	Container Dolly	15
14	Trestle	1
15	Fuel Bouzer	1
16	Ground Power Unit (140w)	1
17	High Loader - Lower Deck (Diesel)	1
18	Pallet Dolly - (20 Ft)	2
19	PAX Stairs (Towable - Diesel)	1
20	PAX Stairs (Motorized)	1
21	Toilet Cart	1
22	Wheel Chair	15

- 4.4 The Authority sought status of CAPEX incurred for FY 2022-23 from CGHIPL. The ISP vide email dated 02.02.2023 stated that the projected CAPEX for FY 2022-23 amounting to ₹7.27 lakhs w.r.t. furniture-refurbishment will be incurred and capitalised by March, 2023.
- 4.5 Further, the Authority sought details of CAPEX proposed under the Infrastructure Improvement project by the ISP. The ISP vide email dated 03.02.2023 stated that the project has been planned for FY 2023-24, towards a construction of workshop for carrying out day to day maintenance of the equipment and vehicles by the technical department. The plan is to get the workshop built in the area of 230 sq. mtr. which will serve the maintenance, repairing, washing etc. of the equipment and vehicles. The cost of construction @ INR 20,000 per sq. mtr. is assumed considering the cost for installing a temporary shed to cover the area and tools like crane, compressor, welding machine, tyre repairing machine, hydraulic press, tool boxes etc. and same is based on the similar work done at other airports by the agency.
- 4.6 Considering that the CGHIPL is a new entrant at Ahmedabad Airport and has proposed modest CAPEX for the Ahmedabad Airport during the current control period, the Authority proposes to consider CAPEX for the Third Control Period as submitted by the ISP, as per Table 4.

Authority's Proposal regarding CAPEX for the Third Control Period

- 4.7 Based on the material before it and its analysis, the Authority proposes to consider the CAPEX for the Third Control Period as per Table 4.

CHAPTER 5: OPERATING EXPENDITURE AND PROFITABILITY

CGHIPL Submission on Operating Expenditure for the Third Control

5.1 As provided in Clause 9.4 of the Guidelines mentioned in Direction No. 04/2010-11, the Operation and Maintenance (O&M) Expenditure shall include all expenditures incurred by the Service Provider(s) including expenditure incurred on security operating costs, other mandated operating costs and statutory operating costs.

5.2 Operation and Maintenance Expenditures of CGHIPL for its ground handling operations at Ahmedabad airport have been broadly categorized as under:

- a) Payroll Costs;
- b) Admin and General Expenses;
- c) Concession Fees;
- d) Repairs and Maintenance; and
- e) Utilities & Outsourcing Costs

5.3 As per the MYTP submission, Revenue, Operating Expenditure (OPEX) and Profitability projected by the ISP for the Third Control Period (FY 2021-22 to FY 2025-26) is as under:

Table 5: Revenue, Operating Expenditure and Profitability projected by CGHIPL for the Third Control Period

(₹ in lakhs)						
Particulars	FY 2022-23	FY 2022-23 (Annualized)	FY 2023-24	FY 2024-25	FY 2025-26	TOTAL
Revenue from Regulated Services (A)	87.81	263.43	2,638.82	3,890.38	4,342.41	10,959.42
Operating Expenditure						
i. Payroll Cost	106.78	320.43	731.70	923.58	1,016.42	2,778.48
ii. Administrative and General Expenditure (including License Fees)	52.23	156.69	149.79	156.03	161.00	519.05
iii. Concession Fees	39.52	118.56	1,299.13	1,921.67	2,160.11	5,420.43
iv. Repairs & Maintenance Expenses	3.03	9.09	14.52	16.70	19.17	53.42
v. Utilities & Outsourcing Costs	154.29	462.87	503.13	576.34	601.88	1,835.64
Total OPEX (i+ii+iii+iv) = (B)	355.85	1067.55	2,698.27	3,594.32	3,958.58	10,607.02
Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA) (A-B)	-268.03	-804.09	-59.45	296.06	383.83	352.40
Depreciation and Amortization	0.91	2.73	6.66	6.66	6.66	20.88
Interest & Finance Charges	-	-	52.47	52.61	52.47	157.55
Profit Before Tax (PBT)	-268.94	-806.82	-118.58	236.79	324.70	173.97
Provision for Tax*	-	-	-	-	43.78	43.78
Profit After Tax (PAT)	-268.94	-806.82	-118.58	236.79	280.91	130.19

*Nil Tax Provision in FY 2024-25 due to accumulated losses in preceding two years.

Authority’s Examination and Analysis:

5.4 The Authority analyzed the Operating Expenditure provided in Form F3 (P&L) of the MYTP for the Third Control Period and observes that the ISP has projected very low OPEX for FY 2022-23, as the ISP would be having commercial operations during FY 2022-23 for one month only i.e., in March, 2023.

The Authority observes following Y-o-Y % increase in Revenue & OPEX considered by the ISP as per Table 6 below:

Table 6: Year on Year Percentage (%) increase in the Revenue and Operation & Maintenance Expenditure during the Third Control Period

Particulars	FY 2024-25	FY 2025-26
Revenue	47%	12%
Payroll cost	26%	10%
Administrative and General Expenditure	4%	3%
Concession Fees	48%	12%
Repairs and Maintenance costs	15%	15%
Utilities and Outsourcing costs	15%	4%

Note: Percentage increase for FY 2023-24 compared to previous year not indicated above as FY 2022-23 has partial operations for just one month only (i.e. March,2023)

5.5 The Authority’s examination of Y-o-Y % growth considered by the CGHIPL for the projected OPEX from FY 2022-23 onward is given in the following sections:

a) **Payroll Cost:** The Authority notes that CGHIPL during FY 2022-23 is expected to have commercial operations for one month only, accordingly payroll costs for FY 2022-23, as compared to succeeding FY 2023-24 (having full year operations), is comparatively very less. The Authority notes that the ISP in respect of FY 2024-25 and FY 2025-26 has projected increase in Payroll Costs by 26% and 10% respectively.

The Authority observes that for FY 2024-25, the aircraft traffic is projected to increase around 46% and to cater the projected increase in aircraft traffic, ISP has proposed to increase manpower number by 22%, as compared to FY 2023-24. Similarly, CGHIPL taking into account the 10% increase in projected aircraft traffic volume in FY 2025-26, has considered further 5% increase in manpower number.

The Authority notes that projected increase in payroll expenses considered by the CGHIPL is commensurate with the projected increase in aircraft traffic & revenues, and, it factors-in the impact of additional manpower required to meet the projected growth in aircraft traffic. Further, considering the impact of periodic increase in minimum wages & annual salary increments and related increase in statutory component like EPF etc., the Authority feels that YoY increase projected by the ISP in Payroll expenses for the Third Control Period is reasonable.

b) **Administrative & General Expenditure:** The Authority observes that the YoY increase considered by CGHIPL in the Administrative and General Expenditure for the Control period is ranging between 3% to 4%, except for FY 2022-23, where percentage (%) increase is appearing higher due to less operating months. The ISP, vide email dated 17.01.2023 regarding YoY increase in Admin. & General Expenses, stated that lease rent is one of the major components of Administrative & General expenses (which almost accounts for 70% of total Admin. &

General Expenses), and as per the ISP same is escalated @ 4% Y-o-Y basis.

The Authority feels that considering the increase in aircraft traffic and taking into account impact of general inflation, the YoY increase projected by ISP in respect of Administrative and General Expenses for the Third Control Period is reasonable.

- c) **Concession Fees:** The Authority notes from the concession agreement executed between AIAL and CGHIPL that the ISP is required to pay concession fees @ 45% on the higher of following:
- 1) Actual Gross Revenue; or
 - 2) 80% of the Regulated Revenue.

The Authority notes that the concession fee projected by the ISP is commensurate with the projected revenue for the control period.

- d) **Repairs and Maintenance Costs:** The Authority observes that CGHIPL has projected increase in R&M expenses by 15% from FY 2024-25 onwards. The Authority sought clarification from the ISP regarding the higher R&M expenses proposed. The ISP vide email dated 17.01.2023 stated that most of the Ground Handling Equipment and Other Assets are acquired on hired basis and the R&M cost of used assets will be relatively higher than newly acquired assets.

In view of the above and taking into account the impact of annual general inflation, including annual increase in labour component of Repair & Maintenance Costs, the Authority feels that projected R&M expenses for the Third Control Period is reasonable.

- e) **Utilities and Outsourcing Costs:** The Authority notes that CGHIPL has proposed YoY increase of 15% & 4% for FY 2024-25 and FY 2025-26 respectively. The Authority sought clarifications on YoY increase considered by the ISP in Utility & Outsourcing costs. The ISP vide email dated 17.01.2023 informed that Utility & Outsourcing costs mainly consist of fuel charges, equipment hire charges, electricity expenses, water charges & other consumables. These expenses are directly linked with the number of flights to be handled. ISP further stated the above said charges are expected to increase by 5% to 7.5% on Y-o-Y basis, which is resulting in higher Utility & Outsourcing costs.

The Authority notes that YoY increase projected in Utility & Outsourcing costs is commensurate with the increase in aircraft traffic & revenue projected for the control period. Considering the above & taking into account the clarifications furnished by the ISP, the Utility & Outsourcing costs projected for the Control Period is reasonable.

- 5.6 The Authority also notes that as per the projected profitability statement for the Third Control Period (*Table no. 5*) CGHIPL is likely to suffer losses during the first two tariff years of the Control Period and thereafter ISP is expected to generate marginal profits of 6% during last two tariff years.

Authority's Proposals regarding Operation and Maintenance Expenses for the Third Control Period:

- 5.7 Based on the available facts and its analysis, the Authority proposes to consider the OPEX for the Third Control Period as per Table 5.

CHAPTER 6: ANNUAL TARIFF PROPOSAL

CGHIPL Submissions on Annual Tariff Proposal for the Third Control Period as a part of MYTP

6.1 CGHIPL has submitted a Tariff proposal for Ground Handling Services in respect of Scheduled Flights at Sardar Vallabhbhai Patel International Airport, Ahmedabad, for the Third Control Period (FY 2022-23 to FY 2025-26) as given in Table below:

Table 7: Proposed Tariff Rates for Schedule Flights submitted by CGHIPL for the Third Control Period

(Rates in ₹)

	FY 2022-23			FY 2023-24			FY 2024-25			FY 2025-26		
	Pax	Ramp	Full Services	Pax	Ramp	Full Services	Pax	Ramp	Full Services	Pax	Ramp	Full Services
Domestic Passenger Flight												
Code B	5,025	15,075	20,100	5,280	15,830	21,110	5,540	16,620	22,160	5,820	17,450	23,270
Code C	7,875	23,625	31,500	8,270	24,810	33,080	8,680	26,050	34,730	9,110	27,350	36,460
Code D	12,075	36,225	48,300	12,680	38,040	50,720	13,310	39,940	53,250	13,980	41,940	55,920
Code E	27,300	81,900	1,09,200	28,670	86,000	1,14,670	30,100	90,300	1,20,400	31,610	94,820	1,26,430
International Passenger Flight												
Code C	28,750	86,250	1,15,000	30,190	90,560	1,20,750	31,700	95,090	1,26,790	33,290	99,840	1,33,130
Code D	45,938	1,37,813	1,83,750	48,230	1,44,700	1,92,930	50,640	1,51,940	2,02,580	53,170	1,59,540	2,12,710
Code E	52,563	1,57,688	2,10,250	55,190	1,65,570	2,20,760	57,950	1,73,850	2,31,800	60,850	1,82,540	2,43,390
Code F	79,375	2,38,125	3,17,500	83,340	2,50,030	3,33,370	87,510	2,62,530	3,50,040	91,890	2,75,660	3,67,550
Domestic Cargo Flight												
Code C	NA	32,000	NA	NA	33,600	NA	NA	35,280	NA	NA	37,040	NA
Code D	NA	52,000	NA	NA	54,600	NA	NA	57,330	NA	NA	60,200	NA
Code E	NA	90,000	NA	NA	94,500	NA	NA	99,230	NA	NA	1,04,190	NA
International Cargo Flight												
Code C	NA	1,10,250	NA	NA	1,15,760	NA	NA	1,21,550	NA	NA	1,27,630	NA
Code D	NA	1,47,000	NA	NA	1,54,350	NA	NA	1,62,070	NA	NA	1,70,170	NA
Code E	NA	1,83,750	NA	NA	1,92,940	NA	NA	2,02,590	NA	NA	2,12,720	NA
Code F	NA	2,67,750	NA	NA	2,81,140	NA	NA	2,95,200	NA	NA	3,09,960	NA

Note: Above prices are excluding applicable taxes.

6.2 CGHIPL has proposed the following % increase in the Tariff for Schedule Flights at Ahmedabad Airport as stated in the table below:

Table 8: Statement of YoY Percentage (%) Change in Different Category of Scheduled Flights for the Third Control Period

Particulars	FY 2023-24			FY 2024-25			FY 2025-26		
	Pax	Ramp	Full Services	Pax	Ramp	Full Services	Pax	Ramp	Full Services
Domestic Passenger Flights									
CODE B	5%	5%	5%	5%	5%	5%	5%	5%	5%
CODE C	5%	5%	5%	5%	5%	5%	5%	5%	5%
CODE D	5%	5%	5%	5%	5%	5%	5%	5%	5%
CODE E	5%	5%	5%	5%	5%	5%	5%	5%	5%
International Passenger Flights									
CODE C	5%	5%	5%	5%	5%	5%	5%	5%	5%
CODE D	5%	5%	5%	5%	5%	5%	5%	5%	5%
CODE E	5%	5%	5%	5%	5%	5%	5%	5%	5%
CODE F	5%	5%	5%	5%	5%	5%	5%	5%	5%

Particulars	FY 2023-24			FY 2024-25			FY 2025-26		
	Pax	Ramp	Full Services	Pax	Ramp	Full Services	Pax	Ramp	Full Services
Domestic Cargo Flights									
CODE C	NA	5%	NA	NA	5%	NA	NA	5%	NA
CODE D	NA	5%	NA	NA	5%	NA	NA	5%	NA
CODE E	NA	5%	NA	NA	5%	NA	NA	5%	NA
International Cargo Flights									
CODE C	NA	5%	NA	NA	5%	NA	NA	5%	NA
CODE D	NA	5%	NA	NA	5%	NA	NA	5%	NA
CODE E	NA	5%	NA	NA	5%	NA	NA	5%	NA
CODE F	NA	5%	NA	NA	5%	NA	NA	5%	NA

6.3 CGHIPL has also submitted separate Tariff Rate Card for Non-Scheduled and General Aviation Operation(s) as per the table given below: -

Table 9: Proposed Tariff Rates for Non-Scheduled Flights submitted by CGHIPL for the Third Control Period

(Rates in ₹)

A/C Category	FY 2022-23		FY 2023-24		FY 2024-25		FY 2025-26	
	Domestic	Intl.	Domestic	Intl.	Domestic	Intl.	Domestic	Intl.
Maximum Take Off Weight (MTOW)								
0-5000	24,310	47,380	25,530	49,750	26,810	52,240	28,150	54,850
5001-10000	31,615	83,275	33,200	87,440	34,860	91,810	36,600	96,400
10001- 20000	38,160	1,33,930	40,070	1,40,630	42,070	1,47,660	44,170	1,55,040
20001- 30000	63,740	1,52,885	66,930	1,60,530	70,280	1,68,560	73,790	1,76,990
30001- 40000	65,175	1,70,330	68,430	1,78,850	71,850	1,87,790	75,440	1,97,180
40001- 50000	64,475	1,91,475	67,700	2,01,050	71,090	2,11,100	74,640	2,21,660
50001- 100000	87,720	2,48,270	92,110	2,60,680	96,720	2,73,710	1,01,560	2,87,400
100001 – 200000	2,09,000	3,44,390	2,19,450	3,61,610	2,30,420	3,79,690	2,41,940	3,98,670
Above 200000	2,60,750	4,08,831	2,73,790	4,29,270	2,87,480	4,50,730	3,01,850	4,73,270

Note: The above rates are exclusive of GST and any other applicable Government taxes.

Authority's Examination and Analysis:

- 6.4 The Authority observes that in the case of Scheduled Flights (Domestic & International), the ISP has proposed 5% YoY increase in Tariff Rates from FY 2023-24 onward.
- 6.5 The Authority also observes that CGHIPL has proposed a separate Tariff Rate card for Non-Scheduled Flights and just like scheduled flights, ISP has proposed an increase of 5% YoY basis from FY 2023-24 onward. (Table 9)
- 6.6 The Authority notes that the rates proposed by CGHIPL in case of Scheduled Flights and Non-Scheduled Flights are lower than the rates approved by the Authority for the other Ground Handling Service Provider namely 'GBASPL' providing ground handling services at the same Airport.
- 6.7 The Authority, taking note of Aircraft Traffic projected by the ISP for the Control Period & projected increase in Operating Expenditure, due to factors like increase in number of manpower, annual increase in salary & wages, general inflation etc., feels that ISP requires adequate revenues to cover up the Operating Costs and get reasonable return on the its investments. In view of the above, the Authority

feels that 5% increase in Tariff Rates considered by the ISP on YoY basis from FY 2023-24 onward appears reasonable.

- 6.8 The Authority is of the view that the Tariff for Domestic Non-Scheduled and General Aviation Operations, including Item-wise Charges for Ground Handling Services, should not be more than the Tariff of relevant Domestic Scheduled Flights for a similar class of Aircraft(s). However, the Authority proposes to consider the separate Tariff in case of International Non-Scheduled & General Aviation Operations as per Annexure-II.
- 6.9 The Authority proposes that in case of payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the Third fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.
- 6.10 Further, CGHIPL should ensure compliance towards Standardization of Ground Handling Equipment at Sardar Vallabhbhai Patel International Airport, Ahmedabad in accordance with the directives issued by the Ministry of Civil Aviation vide its letter no. AV-24011/10/2021-AAI-MOCA dated 27.10.2022.

Authority's Proposals regarding Tariff for Ground Handling Services for the Third Control Period:

Based on the available facts and its analysis, the Authority proposes the following Tariff structure and Annual Tariff Proposal for the Third Control Period:

- 6.11 To consider the Tariff Rates for Ground Handling Services provided by CGHIPL at Ahmedabad airport in respect of Scheduled Flights, International “Non-Scheduled & General Aviation Flights” and Item-wise Tariff Rate Card for Scheduled & Non-Scheduled Operators, for the Third Control Period as per **Annexures (I, II & III)**.
- 6.12 The Tariff for Domestic Non-Scheduled and General Aviation Operations, including Item-wise Charges for Ground Handling Services, shall not exceed the approved Tariff(s) for relevant Domestic Scheduled Flights for similar class of Aircraft(s).
- 6.13 In case of payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate prevailing as on the 15th of the month will be applicable for the second fortnight.
- 6.14 The Tariff Rates indicated in **Annexures (I, II & III)** shall be maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- 6.15 CGHIPL shall ensure compliance towards Standardization of Ground Handling Equipment at Sardar Vallabhbhai Patel International Airport, Ahmedabad in accordance with the directives issued by Ministry of Civil Aviation vide its letter no. AV-24011/10/2021-AAI-MOCA dated 27.10.2022.

CHAPTER 7: SUMMARY OF AUTHORITY’S PROPOSALS

The below-mentioned summary provides the Authority's proposals relating to relevant chapters regarding the Tariff determination of CGHIPL providing Ground Handling Services at Sardar Vallabhbhai Patel International Airport, Ahmedabad for Stakeholders’ Consultation purpose:

Chapter	Para	Summary of Authority’s Proposals	Page No.
Chapter No.2	2.7	The Authority proposes to consider the Tariff determination exercise of CGHIPL for providing Ground Handling Services at Ahmedabad International Airport under the ‘ Light Touch Approach ’ for the Third Control Period, as the regulated service is deemed ‘ Not Material ’.	8
Chapter No. 3	3.9	The Authority proposes to consider the Aircraft Traffic (Flights to be handled) for the Third Control Period as per Table 3.	10
Chapter No. 4	4.7	The Authority proposes to consider the CAPEX for the Third Control Period as per Table 4.	12
Chapter No. 5	5.7	The Authority proposes to consider the OPEX for the Third Control Period as per Table 5.	15
Chapter No. 6	6.11	The Authority proposes to consider the Tariff Rates for Ground Handling Services provided by CGHIPL at Ahmedabad airport in respect of Scheduled Flights, International “Non-Scheduled & General Aviation Flights” and Item-wise Tariff Rate Card for Scheduled & Non-Scheduled Operators, for the Third Control Period as per Annexures (I, II & III) .	18
	6.12	The Authority proposes that the Tariff for Domestic Non-Scheduled and General Aviation Operations, including Item-wise Charges for Ground Handling Services, shall not exceed the approved Tariff(s) for relevant Domestic Scheduled Flights for similar class of Aircraft(s).	
	6.13	The Authority proposes that in case of payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate prevailing as on the 15 th of the month will be applicable for the second fortnight.	
	6.14	The Authority proposes that the Tariff Rates indicated in Annexures (I, II & III) shall be maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.	
	6.15	The Authority proposes that CGHIPL shall ensure compliance towards Standardization of Ground Handling Equipment at Sardar Vallabhbhai Patel International Airport, Ahmedabad in accordance with the directives issued by Ministry of Civil Aviation vide its letter no. AV-24011/10/2021-AAI-MOCA dated 27.10.2022.	

CHAPTER 8: STAKEHOLDERS' CONSULTATION

- 8.1 In accordance with the provisions of Section 13(4) of the AERA Act, the Authority's proposals contained in Chapter 7 above are hereby put forth for Stakeholders consultation. To assist the Stakeholders in making their submissions in a meaningful and constructive manner, necessary annexures are enclosed to the Consultation Paper (**Annexures-I, II & III**).
- 8.2 For removal of doubts, it is clarified that the contents of this Consultation Paper may not be construed as any Order or Direction of this Authority. The Authority shall pass an Order, in the matter, only after considering the submissions of the Stakeholders in response hereto and by making such decision fully documented and explained in the tariff order in terms of the provisions of the Act.
- 8.3 The Authority welcomes written evidence-based feedback, comments and suggestions from Stakeholders on the proposals made in Chapter 7 above, latest by **24/02/2023**.

**Secretary,
Airports Economic Regulatory Authority of India,
AERA Building, Administrative Complex,
Safdarjung Airport, New Delhi -110003
Tel: 011-24695044-47, Fax: 011-24695048**

(Chairperson)

PROPOSED TARIFF RATE CARD FOR CGHIPL, AHMEDABAD IN RESPECT OF DOMESTIC* & INTERNATIONAL SCHEDULED FLIGHTS FOR THE THIRD CONTROL PERIOD (FY 2021-22 to FY 2025-26) FOR STAKEHOLDERS' CONSULTATION

Tariff Rates for Ground Handling Services

(Rates in ₹)

(A) - Passenger Flights												
	FY 2022-23			FY 2023-24			FY 2024-25			FY 2025-26		
	Pax	Ramp	Full Services	Pax	Ramp	Full Services	Pax	Ramp	Full Services	Pax	Ramp	Full Services
Domestic Passenger Flight												
Code B	5,025	15,075	20,100	5,280	15,830	21,110	5,540	16,620	22,160	5,820	17,450	23,270
Code C	7,875	23,625	31,500	8,270	24,810	33,080	8,680	26,050	34,730	9,110	27,350	36,460
Code D	12,075	36,225	48,300	12,680	38,040	50,720	13,310	39,940	53,250	13,980	41,940	55,920
Code E	27,300	81,900	1,09,200	28,670	86,000	1,14,670	30,100	90,300	1,20,400	31,610	94,820	1,26,430
International Passenger Flight												
Code C	28,750	86,250	1,15,000	30,190	90,560	1,20,750	31,700	95,090	1,26,790	33,290	99,840	1,33,130
Code D	45,938	1,37,813	1,83,750	48,230	1,44,700	1,92,930	50,640	1,51,940	2,02,580	53,170	1,59,540	2,12,710
Code E	52,563	1,57,688	2,10,250	55,190	1,65,570	2,20,760	57,950	1,73,850	2,31,800	60,850	1,82,540	2,43,390
Code F	79,375	2,38,125	3,17,500	83,340	2,50,030	3,33,370	87,510	2,62,530	3,50,040	91,890	2,75,660	3,67,550
(B) - Cargo Flights												
	FY 2022-23			FY 2023-24			FY 2024-25			FY 2025-26		
	Ramp Services			Ramp Services			Ramp Services			Ramp Services		
Domestic Cargo Flight												
Code C	32,000			33,600			35,280			37,040		
Code D	52,000			54,600			57,330			60,200		
Code E	90,000			94,500			99,230			1,04,190		
International Cargo Flight												
Code C	1,10,250			1,15,760			1,21,550			1,27,630		
Code D	1,47,000			1,54,350			1,62,070			1,70,170		
Code E	1,83,750			1,92,940			2,02,590			2,12,720		
Code F	2,67,750			2,81,140			2,95,200			3,09,960		

* Tariff for Domestic Scheduled Flights is also applicable to Domestic Non-Scheduled Flights

Notes:

- Above Tariff Rates are excluding all applicable taxes.
- Tariff indicated above shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the Third fortnight and the rate as on 15th of the month will be applicable for the second fortnight.

**PROPOSED TARIFF RATE CARD FOR CGHIPL, AHMEDABAD IN RESPECT OF INTERNATIONAL
“NON-SCHEDULED & GENERAL AVIATION” FOR THE THIRD CONTROL PERIOD
(FY 2021-22 to FY 2025-26) FOR STAKEHOLDERS’ CONSULTATION**

Tariff Rates for Ground Handling Services

A/C Category	FY 2022-23	FY 2023-24	FY 2024-25	(Rates in ₹)
				FY 2025-26
MTOW				
0-5000	48,150	51,521	55,127	58,986
5001-10000	88,275	94,454	1,01,066	1,08,141
10001- 20000	1,40,438	1,50,269	1,60,788	1,72,043
20001- 35000	1,60,500	1,71,735	1,83,756	1,96,619
35001- 40000	1,80,563	1,93,202	2,06,726	2,21,197
40001- 50000	2,00,625	2,14,669	2,29,696	2,45,775
50001- 100000	2,60,813	2,79,070	2,98,605	3,19,507
100001 - 200000	4,93,538	5,28,086	5,65,052	6,04,606
200001- 300000	5,81,813	6,22,540	6,66,118	7,12,746
300001 and above	7,02,188	7,51,341	8,03,935	8,60,210

Notes:

- Above Tariff Rates are excluding all applicable taxes.
- Tariff indicated above shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on 15th of the month will be applicable for the second fortnight.

PROPOSED TARIFF RATE CARD FOR CGHIPL IN RESPECT OF GROUND HANDLING SERVICES AT SARDAR VALLABHBHAI PATEL INTERNATIONAL AIRPORT, AHMEDABAD

**Tariff for Item-wise Charges in respect of Domestic & International Flights
for FY 2022-23 to FY 2025-26 of the Third Control Period**

(Rates in ₹)

S. NO.	SERVICES	UNIT	FY 2022-23		FY 2023-24		FY 2024-25		FY 2025-26	
			Dom.	Intl.	Dom.	Intl.	Dom.	Intl.	Dom.	Intl.
1	VIP Vehicle	Per Service	6300	9693	6615	10177	6946	10686	7293	11220
2	Wheel Chair	Per Service	2389	3675	2508	3859	2634	4052	2765	4254
3	Ambulift	Per Service	11489	17675	12063	18558	12666	19486	13299	20461
4	Tail stand	Per Use	7043	10836	7396	11378	7765	11947	8154	12544
5	Ground Power Unit	Per Hour	11227	17273	11788	18136	12378	19043	12997	19995
6	Air Cooling Unit per hour usage	Per Hour	25478	39197	26752	41156	28089	43214	29494	45375
7	Brake Cooling Unit	Per flight	23164	35637	24322	37419	25538	39290	26815	41254
8	Trestle	Per Hour	1853	2851	1946	2993	2043	3143	2145	3300
9	Headset service	Per Flight	4633	7127	4864	7484	5108	7858	5363	8251
10	Apron Transport (Passenger)	Per Trip	4228	6505	4439	6830	4661	7171	4895	7530
11	Crew Transport	Per Trip	3771	5801	3959	6091	4157	6396	4365	6716
12	Air Starter Unit	Per Start	15844	24375	16636	25593	17468	26873	18341	28217
13	Pushback for wide body aircraft	Per Push	20383	31358	21402	32926	22472	34572	23596	36301
14	Pushback for narrow body aircraft	Per Push	13619	20953	14300	22000	15015	23100	15766	24255
15	Towing of wide body aircraft	Per Tow	25386	39055	26655	41007	27988	43058	29387	45211
16	Towing of narrow body aircraft	Per Tow	14640	22523	15372	23649	16140	24831	16947	26073
17	Baggage ID	Per Service	7596	11687	7976	12271	8375	12884	8794	13529
18	LDL	Per hour	24495	37685	25720	39569	27006	41547	28356	43625
19	MDL	Per hour	29003	44620	30453	46851	31976	49193	33574	51653
20	Toilet truck	Per Flight	9729	14968	10215	15716	10726	16502	11263	17327
21	Water truck	Per Flight	9729	14968	10215	15716	10726	16502	11263	17327
22	Forklift	Per Hour	7784	11975	8173	12574	8582	13203	9011	13863
23	Conveyor belt	Per Hour	6890	10600	7234	11130	7596	11686	7976	12271
24	Vacuum Cleaner	Per Hour	1945	2993	2042	3142	2145	3299	2252	3464
25	Baggage Tugs	Per Hour	7784	11975	8173	12574	8582	13203	9011	13863
26	Baggage/Cargo cart	Per Hour	2409	3707	2530	3892	2656	4086	2789	4291
27	Container/Pallet Dolly	Per Hour	2965	4562	3114	4790	3269	5030	3433	5281
28	Container/Pallet Dolly 20 FT	Per Hour	5931	9125	6227	9581	6539	10060	6866	10563
29	Passenger Step (mobile)	Per Hour	4911	7555	5156	7932	5414	8329	5685	8746
30	Towbar	Per Use	4911	7555	5156	7932	5414	8329	5685	8746
31	Ballast Bags refill	Per refill-per bag	1351	2079	1419	2183	1490	2292	1564	2407
32	Operational Flight Plan Print Out	Per service	2781	4279	2920	4493	3066	4717	3220	4953
33	Cabin loading/unloading Narrow Body	Per hour	14824	22806	15565	23946	16343	25144	17161	26401

34	Cabin loading/unloading Wide Body	Per hour	18530	28508	19456	29933	20429	31430	21451	33001
35	Full body suit PPE	Per suit	1399	2153	1469	2260	1543	2373	1620	2492
36	ATC payment services	Per flight	13923	21420	14619	22491	15350	23616	16118	24796
37	Very Important Persons	Per Passenger	3880	5969	4074	6268	4278	6581	4492	6910
38	Transit w/o visa Pax.	Per Passenger	3880	5969	4074	6268	4278	6581	4492	6910
39	UM Handling	Per child	2539	3906	2666	4101	2799	4306	2939	4522
40	Deportee/ Inadmissible Handling	Per Passenger	3880	5969	4074	6268	4278	6581	4492	6910
41	Excess Baggage Fee (% of collection)	Amount collected	15%	15%	15%	15%	15%	15%	15%	15%
42	Aircraft marshalling	Per service	2781	4279	2920	4493	3066	4717	3220	4953
43	Aircraft Disinfection – Pax. Aircraft Code C	Per service	8340	12831	8757	13473	9195	14146	9655	14853
44	Aircraft Disinfection – Pax. Aircraft Code D/E	Per service	15749	24229	16536	25440	17363	26712	18231	28048
45	Aircraft Disinfection – Pax. Aircraft Code F	Per service	24553	37774	25781	39662	27070	41646	28423	43728
46	Aircraft Disinfection - Freighter Aircrafts	Per service	5119	7875	5375	8269	5643	8682	5926	9116
47	Stationary (Boarding card & Tags)	Per Flight	7412	11403	7783	11973	8172	12572	8580	13200
48	Manual Check-In	Per Passenger	140	215	147	226	154	237	162	249
49	Interior Cleaning – Narrow Body	Per Service	13118	20181	13774	21190	14462	22250	15185	23362
50	Interior Cleaning - Wide Body	Per Service	23133	35590	24290	37369	25505	39238	26780	41200
51	Arrange Non-Scheduled Crew Hotel Accommodation	Per flight	1358	2090	1426	2194	1497	2304	1572	2419
52	Direct crew through airport facilities	Per Service	2791	4295	2931	4509	3078	4735	3231	4971
53	Cargo Supervision services	Per flight	10613	16328	11144	17144	11701	18001	12286	18901
54	Unit Load Device (ULD) Storage	Per ULD/per day	1839	2830	1931	2971	2028	3120	2129	3276
55	White collar staff	Per staff per hour	3382	5203	3551	5463	3728	5736	3915	6023
56	Blue collar staff	Per staff per hour	2375	3654	2494	3837	2619	4029	2749	4230

Dom. = Domestic; Intl. = International

Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff indicated above shall be the maximum Tariff to be charged No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.