

फा.सं.ऐरा/20010/एमवाईटीपी/ए.ए.आई.सी.एल.ए.एस./11 एयरपोर्ट्स/सीपी-I/2019-20

भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण

ऐरा भवन, प्रशासनिक कॉम्पलेक्स,

सफदरजंग एयरपोर्ट,

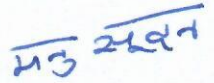
नई दिल्ली -110003

जारी करने की तारीख: 1 सितंबर, 2020

विषय : गोवा अंतर्राष्ट्रीय हवाई अड्डा, गोवा में कार्गो हैंडलिंग सेवाएं प्रदान करने के लिए मैसर्स एएआई कार्गो लॉजिस्टिक्स एंड एलाइड सर्विसेज कंपनी लिमिटेड के लिए प्रथम नियंत्रण अवधि (वित्त वर्ष 2019-20 से वित्त वर्ष 2023-24 तक) के लिए प्रशुल्क निर्धारित करने के संबंध में।

उपर्युक्त विषय पर दिनांक 01.09.2020 का टैरिफ आदेश संख्या 38/2020-21 सूचना और अनुपालन के लिए संलग्न है।

भवदीय,



(कर्नल मनु सूदन)
सचिव

सेवा में,

मैसर्स एएआई कार्गो लॉजिस्टिक्स एंड एलाइड सर्विसेज कंपनी लिमिटेड,
नई दिल्ली 110 003

प्रतिलिपि: सचिव, नागर विमानन मंत्रालय, राजीव गांधी, भवन, सफदरजंग एयरपोर्ट, नई दिल्ली-
110003

AERA/20010/MYTP/AAICLAS/11Airports/CP-I/2019-20
Airports Economic Regulatory Authority of India
Order No. 38/2020-21

**AERA Building,
Administrative Complex,
Safdarjung Airport,
New Delhi – 110003**

Date of Issue: 1st September, 2020

Service : Cargo Handling

Service provider : AAI Cargo Logistics and Allied Services Company Limited
(AAICLAS)

Airport : Goa International Airport

In the matter of determination of tariffs for AAI Cargo Logistics & Allied Service Company Limited for providing Cargo Handling Services at Goa International Airport for the First Control Period (FY 2019-20 to FY 2023-24).

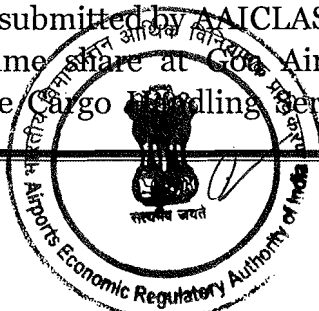
1. M/s AAI Cargo Logistics and Allied Services Company Limited (AAICLAS) is a 100% subsidiary company of Airports Authority of India (AAI) providing Cargo Handling Services at various AAI operated Airports including Goa International Airport. Airport Authority of India (AAI) demerged its Cargo operation from 11th August, 2016 into a subsidiary company i.e. AAI Cargo Logistics and Allied Services Company Limited (AAICLAS) which is setup exclusively to focus on the growth in Aviation Cargo business in India.

Annual Tariff Proposal of M/s AAICLAS.

2. M/s AAICLAS, vide letter dated 13.01.2020 submitted their Multi Year Tariff Proposal (MYTP) and Annual Tariff Proposal (ATP) towards determination of tariffs from FY 2017-18 to FY 2023-24 for providing Cargo Handling Services at Goa International Airport. In their MYTP/ATP proposal AAICLAS also submitted the details of actual and projected Revenue, Operating expenditure, Capital expenditure etc. from FY 2017-18 to FY 2023-24. AAICLAS have sought an increase of 21.04% for FY 2020-21 and thereafter 10% increase year on year (y-o-y) from FY 2021-22 to FY 2023-24. In the same proposal AAICLAS requested that the Control Period may be considered as 7 years including the previously elapsed 2 years i.e. FY 2017-18 and FY 2018-19.

Authority Examination on the MYTP/ATP Proposal.

3. The Multi Year Tariff proposal submitted by AAICLAS examined by the Authority and it is observed that the Cargo volume share at Goa Airport is 0.13% which is below the threshold limit of 2.5% for the Cargo Handling Service hence, the regulated service is



deemed as 'Not Material'. Since the service is "Not Material", the Assessment of Competition and reasonableness of the User Agreements have no relevance for the assessment of regulatory approach. As per Clause 3.2 (i) of the guidelines, 2011, wherever the regulated service provided is 'Not Material, the Authority shall determine tariff (s) for service provider (s) based on a "Light Touch Approach" for the duration of the Control Period.

4. The Authority observed that M/s AAICLAS had not conducted the Stakeholder Consultation Committee meeting on the proposed tariff proposal at the time of submission of its MYTP/ ATP. Therefore, AERA in its Consultation Paper directed that AAICLAS to conduct a Stakeholder Consultation meeting and submit details to the Authority along with Stakeholder's comments before issue of tariff Order on the above proposal.
5. M/s AAICLAS submitted the copy of Concession Agreement between AAICLAS and Airport operator i.e. AAI. As per Concession Agreement, the AAICLAS is paying 30% of the actual Gross Revenue as Concession fee to AAI. The concession agreement is valid for 30 years from the date of execution of Concession Agreement i.e. 01st April, 2017.
6. AAICLAS has requested to consider the Control period as 7 years including the previously elapsed 2 years i.e. FY 2017-18 & FY 2018-19, the Authority is of the view that as per AERA (CGF) guidelines 2011, Control period means a period of 5 years, during which the Multi Year Tariff Order and Tariff (s) determined by the Authority pursuant to such order shall subsist. Therefore, Control Period cannot be considered for more than 5 years. The FY 2017-18 and FY 2018-19 has lapse and AAICLAS has not submitted any proposal, it is inappropriate to recover any shortfall for the past year from the present user. Hence, the Authority considers the First Control Period from FY 2019-20 to FY 2023-24.
7. M/s AAICLAS submitted the actual financial data for FY 2017-18 and FY 2018-19 and projection's from FY 2019-20 to FY 2023-24. On the basis of actual and projected data of Revenue, Operating expenditure, Capital expenditure etc. submitted by the AAICLAS, the Authority observed that the Return on Average RAB was 65710.26% in FY 2017-18 and 128721.80% in FY 2018-19 (actual) and as per projections for FY 2019-20, FY 2020-21, FY 2021-22, FY 2022-23 and FY 2023-24, Returns on Average RAB will be 510.99%, -188.16%, -114.01%, -103.49%, and -67.91% respectively mainly due to projected Capital Expenditure. Further, the Authority observed that the Operating profit/turnover ratio was 63.67% in FY 2017-18 and 39.54% in FY 2018-19 (actual) and as per projections for FY 2019-20, FY 2020-21, FY 2021-22, FY 2022-23 and FY 2023-24, Operating profit/turnover will be 16.56%, -21.57%, -17.33%, -13.22% and -7.39% respectively. AAICLAS have projected Capital Expenditure of Rs 165.64 lakhs during the First Control Period for purchase of Plant & Machinery at Goa Airport in which the major portion of Rs 79.88 lakhs will be incurred on 3 nos of XBIS & ETD and Rs 65.79 lakhs on purchase of 1 nos Dual view cargo X-ray machine.



8. The Authority considered the submissions made by AAICLAS and issued a Consultation Paper No. 25/2020-21 dated 23.06.2020 wherein the Authority observed that, AAICLAS would require higher rate of increase in tariff rates at Goa Airport to achieve the sufficient Return on Average RAB & Operating Profit Margin, and, due to low volume of Cargo at the Airport. Considered the substantial change in the prevailing business scenario and higher tariff rate required to AAICLAS, the Authority proposed in the CP to allow M/s AAICLAS to charge an increase of 20.00% from existing tariff for FY 2020-21 and thereafter 10.00% increase Y-O-Y from FY 2021-22 to FY 2023-24 against the 21.04% for FY 2020-21 and thereafter 10% y-o-y tariff increase as sought by AAICLAS.
9. The Authority sought written evidence based feedback, comments and suggestions from Stakeholders on the above proposal latest by 14.07.2020. The Authority vide e-mail dated 24.06.2020 informed the same to all concerned stakeholders on their registered e-mail IDs. Since no comments have been received from any stakeholders on Consultation Paper no 25/2020-21 dated 23.06.2020, the Authority presumed that the stakeholders have no objection to the proposal.
10. M/s AAICLAS has conducted stakeholder Consultation meeting on 17.07.2020 and submitted the minutes of the meeting to the Authority. As per the Minutes of the meeting submitted by AAICLAS, they have made some amendments in the tariff rates and notes of the tariff card on the request of the Stakeholder's. AAICLAS has proposed to keep the existing tariff rates for Regulated Agent Facilitation (for Export & Domestic Outbound) and some others line items like Terminal Operator Packing/Repacking charges, Merchant over Time, XBIS usage charges of Import Cargo etc. The Authority has decided to allow M/s AAICLAS to increase 20.00% from existing tariff for FY 2020-21 and thereafter 10.00% increase Y-O-Y from FY 2021-22 to FY 2023-24 except the amended charges proposed by AAICLAS on the request of the Stakeholder's. Further, the Authority has decided to implement the tariff from 01.10.2020 as proposed by the AAICLAS.

11. ORDER

Upon careful consideration of material available on record, as well as submissions made by the stakeholders/service provider, the Authority in exercise of powers conferred upon it by Section 13(1) (a) of the AERA Act, 2008 hereby orders that:

- (i) The Cargo services provided by M/s AAI Cargo Logistics and Company Limited (AAICLAS) at Goa International Airport are "Non Material". Hence, the Authority decides to adopt "Light Touch Approach" for determination of tariff from 1st tariff year to 5th tariff year of the 1st Control Period i.e. FY 2019-20 to FY 2023-24.
- (ii) M/s AAICLAS is allowed to charge an increase of 20.00% from the existing tariff for FY 2020-21 and thereafter 10.00% Y-O-Y increase from FY 2021-22 to FY 2023-24 at as per the tariff card attached as **Annexure-I**. The Financial performance and the investment made by AAICLAS during this Control Period shall be reviewed while determining the tariff for the next Control Period.



- (iii) The levy of new tariff shall be effective from 01.10.2020. The tariff rates for FY 2019-20 & FY 2020-21 (from 01.04.2020 to 30.09.2020) hereby stands regularized.
- (iv) Tariff determined as above will be maximum tariff to be charged. No other charge is to be levied over and above the approved tariff.
- (v) Demurrage free period shall be as per Government orders issued from time to time.

By the Order of and in the
Name of the Authority

(Manu Sooden)
Secretary

To,
M/s AAI Cargo Logistics and ALLIED Services Company Limited (AAICLAS)
Hanger No.1, Belmen Building,
Safdarjung Airport, New Delhi, 110003
(Through: Shri Keku Gazder , Chief Executive Officer)

Copy to: Secretary, Ministry of Civil Aviation, Rajiv Gandhi Bhawan,
Safdarjung Airport New Delhi-110003.

भारतीय वा. वि. प्रा.
AERA

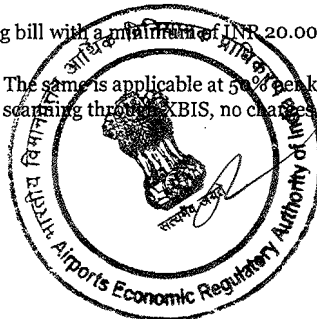


**Tariff rates approved by AERA for AAICLAS at Goa Airport
Cargo Charges at GOA**

S.no.	Export Cargo	FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
		INR Per Kg	Minimum Rate per Consignment (INR)	INR Per Kg	Minimum Rate per Consignment (INR)	INR Per Kg	Minimum Rate per Consignment (INR)	INR Per Kg	Minimum Rate per Consignment (INR)	INR Per Kg	Minimum Rate per Consignment (INR)
a	Terminal, Storage & Processing charges										
i	General	0.74	125	0.89	150	0.98	165	1.07	182	1.18	200
ii	Special	1.47	245	1.76	294	1.94	323	2.13	356	2.35	391
iii	Valuable	1.47	500	1.76	600	1.94	660	2.13	726	2.35	799
iii	Perishable	0.74	125	0.89	150	0.98	165	1.07	182	1.18	200
b	Demurrages charges (leviable from shippers)										
i	General	0.76	125	0.91	150	1.00	165	1.10	182	1.21	200
ii	Special	1.50	245	1.80	294	1.98	323	2.18	356	2.40	391
	Valuable	1.50	500	1.80	600	1.98	660	2.18	726	2.40	799
iii	Perishable	0.76	125	0.91	150	1.00	165	1.10	182	1.21	200

NOTES:

- The free period for export cargo shall be 12 hours, or as applicable based on the government regulations, for examination/processing by the Shippers.
- 10% discount in the Terminal, Storage and Processing charges will be granted to Exporters, who opt for engaging their own manpower for offloading cargo from their vehicles at Truck Dock and shifting to Custom Examination Area and handing over to Airlines/Terminal Operator, wherever it is applicable. In case AAICLAS is not able to provide equipment for loading/ unloading of Over Dimensional Cargo (ODC), the same criteria will be followed.
- Consignments of human remains coffin including unaccompanied baggage of deceased and human eyes will be exempted from the purview of Terminal, Storage and Processing charges & Demurrage charges. No XBIS/ETD usage charges will also leviable on these shipments.
- Terminal, Storage and processing charges are inclusive of Forklift charges wherever Forklift usage is involved. No separate Forklift charges will be levied.
- Special cargo consists of live animals, hazardous goods and valuable cargo.
- Charges will be levied on the 'gross weight' or the 'chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable Terminal, Storage and Processing charges and for variation above 5%, the penal charges @ 5 times the applicable Terminal, Storage and Processing charges will be leviable on the differential weight, subject to minimum amount equivalent to the applicable minimum Terminal, Storage and Processing charges. No penal charges will be leviable for variation up to and inclusive of 2%. (For any variation, all the documents/ records to be invariably amended). No weight variation acceptable in the case of VAL consignments.
- Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelers' cheques, diamonds (including diamonds for industrial use), diamond jewelry, jewelry & watches made of silver, gold platinum and items valued at USD 1000 per Kg. & above.
- Terminal Operator shall levy packing/repacking charges @ 2% of packages per shipping bill with a minimum of INR 20.00 per Airway Bill. Packing / Repacking charges will be at INR 10 per packet. (There will not be year on year increase till next revision takes place).
- XBIS usage charges INR 1.00 per kg subject to minimum of INR 150.00 per shipment. The same is applicable at 50% per kg subject to minimum of INR 100.00 per ODC shipment where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs. (There will not be year on year increase till next revision takes place.)



- k) Charges shall be leviable separately for installation/ commissioning/ maintenance of air cargo inspection system (ACIS) as stipulated by CBIC, as & when implemented.
- l) As an incentive to trade to utilize the lean hours, 20% discount in the Terminal, Storage and Processing charges will be granted to Export cargo admitted between 1000 hrs. to 1500 hrs., subject to levy of minimum rate per consignment as given in Scale of Charges.
- m) Merchant Over Time (MOT) charges @ INR 200.00 per consignment for admitting cargo beyond normal working hours, wherever 24x7 Export Cargo operation does not exists. (will be constant for entire control period)
- n) The export TSP charges paid in advance through online by the shippers/ agents will be refunded in case the export cargo is not physically brought to the Air Cargo Terminal for processing on the same day subject to retention of minimum rate per consignment of General/ Special/ Valuable cargo respectively. Proportionate Applicable GST on minimum rate will also be retained.
- o) For the Export Cargo withdrawal from the examination area, withdrawal demurrage charge will be collected equivalent to examination area demurrage charges. Similarly, for the withdrawal of export cargo from the bonded area, bonded area demurrage charges will be collected.
- p) Any other agencies operating at airport utilizing AAICLAS equipment like Forklift, Tractor and any other equipment shall be charged separately.
- q) No X-Ray charges leviable for the Custom cleared Export Cargo moving by bonded trucks to other destinations.
- r) All minimum charges shall be rounded off to the nearest Rupee 1.00.
- s) All Bills shall be rounded up to the nearest higher of Rupee 1.00.
- t) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.



Tariff rates approved by AERA for AAICLAS at Goa Airport

Import Cargo		FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
Sr. No.	Type of Cargo	INR Per Kg	Minimum Rate per Consignment (INR)	INR Per Kg	Minimum Rate per Consignment (INR)	INR Per Kg	Minimum Rate per Consignment (INR)	INR Per Kg	Minimum Rate per Consignment (INR)	INR Per Kg	Minimum Rate per Consignment (INR)
1	Terminal, storage and processing charges										
a)	General	4.96	135	5.95	162	6.55	178	7.20	196	7.92	216
b)	Special	9.89	265	11.87	318	13.05	350	14.36	385	15.80	423
c)	Valuable	9.89	500	11.87	600	13.05	660	14.36	726	15.80	799

Demurrage Charges

Free storage period for import cargo shall be 48 hrs. (02 working days) from the date and time of segregation reflected in the ICEGATE. For the next 48 hrs. (02 working days), demurrage will be charged at "per kg. per day" non-cumulative basis, provided the consignment is cleared within 96 hrs. (04 working days), from the date and time of segregation reflected in the ICEGATE. If clearance is affected after 96 hrs. (04 working days), demurrage will accrue for the entire period from the date/time of segregation reflected in the ICEGATE as follows

Tariff rates approved by AERA for AAICLAS at Goa Airport

		FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
a	General										
i	Up to 96 hrs. (4 working days) including free period	1.44	325	1.73	390	1.90	429	2.09	472	2.30	519
ii	Between 96 hrs. and 720 hrs. (5 and 30 days)	2.87		3.44		3.79		4.17		4.58	
iii	Beyond 720 hrs. (beyond 30 days)	4.31		5.17		5.69		6.26		6.38	
b	Special										
i	Up to 96 hrs. (4 working days) including free period	2.87	640	3.44	768	3.79	845	4.17	929	4.58	1022
ii	Between 96 hrs. and 720 hrs. (5 and 30 days)	5.73		6.88		7.56		8.32		9.15	
iii	Beyond 720 hrs. (beyond 30 days)	8.60		10.32		11.35		12.49		13.74	
c	Valuable										
i	Up to 96 hrs. (4 working days) including free period	5.73	1280	6.88	1536	7.56	1690	8.32	1859	9.15	2044
ii	Between 96 hrs. and 720 hrs. (5 and 30 days)	11.47		13.76		15.14		16.65		18.32	
iii	Beyond 720 hrs. (beyond 30 days)	17.20		20.64		22.70		24.97		27.47	



NOTES:

- a) Consignments of human remains, coffin including baggage of deceased & human eyes will be exempted from the purview of Terminal, Storage and Processing charges & Demurrage charges.
- b) Terminal, Storage and processing charges are inclusive of Forklift charges wherever Forklift usage is involved. No separate Forklift charges will be levied.
- c) Charges will be levied on the 'gross weight' or the 'chargeable weight' of the consignment whichever is higher. Wherever the 'gross weight' and (or) volume weight is wrongly indicated on the Airway Bill and is actually found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight' or 'chargeable weight' whichever is higher.
- d) Special Import Cargo consists of cargo stored in cold storage, live animals and hazardous goods.
- e) Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelers' cheques, diamonds (including diamonds for industrial use), diamond jewelry, jewelry & watches made of silver, gold platinum and items valued at USD 1000 per Kg. & above.
- f) Any product/ commodity having inbuilt/ mounted with Lithium batteries will be continued to be treated as Hazardous Cargo for storage / handling purpose but attract only general cargo TSP rate during the clearance within the free period. However Special charges leviable beyond the free period.
- g) Wherever 24 hours operations are NOT implemented due to lack of presence of all related/ regulatory agencies, INR 200.00 per consignment will be levied as overtime charges in addition to next working day demurrage charges (will be constant for entire control period).
- h) Import consignment meant for Air Freight Station (AFS)/ SEZ/ FTZ/ ICD etc. ONLY IN ULD FORMS will attract 40% of TSP charges subject to clearance from Air Cargo Terminal within the period stipulated by Customs at the Station in order to achieve reduced dwelling time at Air Cargo Terminal.
- i) XBIS usage charges INR 1.00 per kg subject to minimum of INR 150.00 per consignment (as per the requirement of Customs for speedy clearance of import cargo). (There will not be year on year increase till next revision takes place).
- j) Charges shall be leviable on airlines separately for installation/ commissioning/ maintenance of Air cargo Inspection System (ACIS) as stipulated by CBIC, as and when implemented.
- k) In case AAICLAS is not able to provide equipment for loading/ unloading of Over Dimensional Cargo (ODC) 10% of TSP charges shall be refunded.
- l) Any other agencies operating at airport utilizing AAICLAS equipment like Forklift, Tractor and any other equipment shall be charged separately.
- m) All minimum charges shall be rounded up to the nearest higher of Rupee 1.00.
- n) All Bills shall be rounded up to the nearest higher of Rupee 1.00.
- o) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.
- p) Opening / Repacking Charges:- INR 10/- per pkg. subject to minimum of INR 20/- per consignment. (There will not be year on year increase on Opening/Repacking Charges till next revision takes place).



Tariff rates approved by AERA for AAICLAS at Goa Airport
Schedule of Charges/ Discounts/ Incentives leviable/ payable on/ to Airlines for various Cargo Handling Services rendered by AAICLAS at the Cargo Terminal

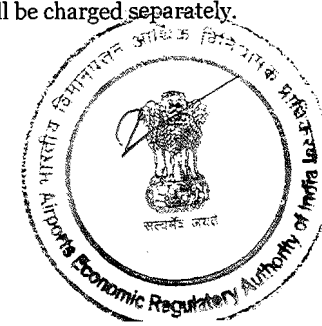
Sr. No.	Particulars	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24
		Charges (INR)	Charges (INR)	Charges (INR)	Charges (INR)	Charges (INR)
1.	Storage charges for General export uplifted beyond free period	1.81/Kg. /day	2.17/Kg. /day	2.39/Kg. /day	2.63/Kg. /day	2.89/Kg. /day
2.	Storages charges for valuable Export Cargo Perishable/ Live Animals and Hazardous Cargo uplifted beyond free period shall be two times of normal	3.62/Kg. /day	4.34/Kg. /day	4.78/Kg. /day	5.26/Kg. /day	5.78/Kg. /day
3.1	Penal/storage charges on Airlines/ Agencies for not handing over of general import cargo (including courier cargo) to the Customs appointed custodian within 05 hours of flight landing (subject to Custom's stipulation)					
	i. General Bulk Cargo	INR 1.81 (Kg/day)	INR 2.17 (Kg/day)	INR 2.39(Kg/day)	INR 2.63 (Kg/day)	INR 2.89 (Kg/day)
	ii. Loaded ULD	INR 723 (ULD/day)	INR 868 (ULD/day)	INR 954 (ULD/day)	INR 1050 (ULD/day)	INR 1155 (ULD/day)
3.2	Penal / storage charges on Airlines/ Agencies for not handing over of 'Val'/Haz/Perishable/Live Animal import cargo to the Customs appointed custodian within 05 hours of flight landing (subject to Custom's stipulation)					
	i. Valuable	INR 4.57 (Kg/day)	INR 5.48 (Kg/day)	INR 6.03 (Kg/day)	INR 6.64 (Kg/day)	INR 7.30 (Kg/day)
	ii. Haz. /PER/Live Animals	INR 3.00 (Kg/day)	INR 3.60 (Kg/day)	INR 3.96(Kg/day)	INR 4.36 (Kg/day)	INR 4.79 (Kg/day)
	iii. Minimum per consignment / AWB	INR 252	INR 302	INR 333	INR 366	INR 402
4	Charges for Export cargo unitization/ handling	1.75 (Kg), subject to minimum of INR 395/- per EGM	2.10 (Kg), subject to minimum of INR 474/- per EGM	2.31 (Kg), subject to minimum of INR 521/- per EGM	2.54 (Kg), subject to minimum of INR 574/- per EGM	2.80 (Kg), subject to minimum of INR 631/- per EGM



5	Charges for Import De-stuffing	1.35 (Kg), subject to minimum of INR 306/- per IGM	1.62 (Kg), subject to minimum of INR 367/- per IGM	1.78 (Kg), subject to minimum of INR 404/- per IGM	1.96 (Kg), subject to minimum of INR 444/- per IGM	2.16 (Kg), subject to minimum of INR 489/- per IGM
6	Carting charges for transshipment of Import/ Export cargo (If AAICLAS Provide services)	2.67 (Kg), subject to minimum of INR 204/- per CTM	3.20 (Kg), subject to minimum of INR 245/- per CTM	3.52 (Kg), subject to minimum of INR 269/- per CTM	3.88 (Kg), subject to minimum of INR 297/- per CTM	4.26 (Kg), subject to minimum of INR 326/- per CTM
7	Carting of cargo from aircraft stand to Cargo Terminal and vice-versa (If services of GHA not available)	0.59 (Kg), subject to minimum of INR 204/- per CTM	0.71 (Kg), subject to minimum of INR 245/- per CTM	0.78 (Kg), subject to minimum of INR 269/- per CTM	0.86 (Kg), subject to minimum of INR 297/- per CTM	0.94 (Kg), subject to minimum of INR 326/- per CTM

NOTES:

- Demurrage charges on Import Transshipment cargo will be as applicable to Import cargo except that no handling charges shall be levied on the airlines handled by AAICLAS where the TP cargo handed over to the airlines on airside designated area on the airport. 50% discount will be applicable only on TSP/ handling charges where the import transshipment cargo moved in ULD form to the other Airports of AAI by road. In both the cases, subject to payment of minimum charges as applicable in respective category.
- Demurrage charges on transshipment cargo from Domestic to International and from International to International shall be treated as same as applicable for export cargo, after allowing the normal free period and subject to payment of minimum applicable export demurrage charges.
- The free period for export cargo for the carrier from the time of entry in bonded area till upliftment shall be 36 hrs. as per Government Directives as of now.
- No free period may be allowed on second time handling/upliftment of export cargo from cargo terminal. Applicable charges (Demurrage/Storage) shall be levied.
- In case of Transit ULDs brought by the Airlines handed over to AAICLAS for Storage in the Bonded Area/ETV stacker for any reasons, the storage charges as per para 3 above) shall be levied.
- The free period for export cargo for the NSOs in the bonded area, would be same as applicable for scheduled carrier as per the government regulations issued from time to time, from the time of physical acceptance at bonded area.
- XBIS usage charges INR 1.00 per kg subject to minimum of INR 150.00 per shipment at Export. The same is applicable at 50% per kg subject to minimum of INR 100.00 per ODC shipment where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs. (There will not be year on year increase till next revision takes place)
- Charges shall be leviable separately for installation/ commissioning/ maintenance of Air Cargo Inspection System (ACIS) as stipulated by CBIC as & when implemented.
- Additional Packing services required by Airlines for any shipment shall be additionally chargeable.
- All the Scheduled Airlines shall maintain Security deposit for adequate amount as prescribed by AAICLAS for the cargo operations apart from the security deposit for License fee and enter into an agreement for availing credit facility as per the policy prescribed from time to time.
- Any other agencies operating at airport utilizing AAICLAS equipment like Forklift, Tractor and any other equipment shall be charged separately.
- All minimum charges shall be rounded off to the nearest Rupee 1.00.
- All Bills shall be rounded up to the nearest higher of Rupee 1.00.
- The above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.



Tariff rates approved by AERA for AAICLAS at Goa Airport
Domestic Outbound Cargo Charges leviable on Shippers/ Consignor(s) etc.

Sr. No.	Type of Cargo	FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
		INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)
1.	Standard Charges for processing & Handling at Air Cargo Terminal										
	a) General Cargo	0.75	110	0.90	132	0.99	145	1.09	160	1.20	176
	b) Special (AVI) * / PER/ HAZARDOUS/ VAL*	1.50	220	1.80	264	1.98	290	2.18	319	2.40	351
2.	Demurrage Charges / Storage										
	a) General Cargo	0.75/kg /day	110	0.90/kg /day	132	0.99/kg /day	145	1.09/kg /day	160	1.20/kg /day	176
	b) Special (AVI) * / PER/ HAZARDOUS/ VAL*	1.50/kg /day	220	1.80/kg /day	264	1.98/kg /day	290	2.18/kg /day	319	2.40/kg /day	351
3.	Amendment of Airway Bill	100 per AWB		120 per AWB		132 per AWB		145 per AWB		160 per AWB	
4.	Return Cargo Charges	100 per AWB		120 per AWB		132 per AWB		145 per AWB		160 per AWB	
5.	Strapping /Re-packing Charges	INR 10.00 per package subject to minimum of INR 20.00 per AWB for the actual services provided by AAICLAS.		INR 10.00 per package subject to minimum of INR 20.00 per AWB for the actual services provided by AAICLAS.		INR 10.00 per package subject to minimum of INR 20.00 per AWB for the actual services provided by AAICLAS.		INR 10.00 per package subject to minimum of INR 20.00 per AWB for the actual services provided by AAICLAS.		INR 10.00 per package subject to minimum of INR 20.00 per AWB for the actual services provided by AAICLAS.	

Notes:

- a) The free period for outbound domestic cargo shall be 12 hours for examination/processing by the shipper/consignor/authorized representative etc. and 12 hours for Airlines at SHA.
- b) 10% discount in the domestic cargo handling charges will be granted to the shippers/consignors who opt for engaging their own manpower for offloading cargo from their vehicles at Truck Dock and shifting to the examination/storage area before handing over to the airlines concerned, wherever it is applicable.
- c) Consignment of human remains, coffin including unaccompanied baggage of deceased and human eyes will be exempted from the preview of domestic cargo handling & demurrage charges. No XBIS/ETD usage charges will also leviable on these shipments.
- d) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- e) As per IATA definition, Special cargo consists of cold storage, live animals, hazardous goods & valuable cargo.
- f) Charges will be levied on the 'gross weight' or the 'chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- g) For mis-declaration of weight above 2% and up to 5% of declared weight, penal charges @ double the applicable domestic cargo handling charges and for variation above 5%, the penal charges % 5 times the applicable domestic cargo handling charges will be leviable on the differential weight, subject to minimum amount equivalent to the applicable minimum domestic cargo handling Charges. No penal charges will be leviable for variation up to and inclusive of 2%. No weight deviation permissible in VAL cargo.
- h) XBIS usage charges INR 1.00 per kg subject to minimum of INR 150.00 per Airway Bill. The same is applicable at 50% per kg subject to minimum of INR 100.00 per ODC shipment where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs. (There will not be year on year increase till next revision takes place)
- i) All minimum charges shall be rounded off to the nearest Rupee 1.00.
- j) All Bills shall be rounded up to the nearest higher of Rupee 1.00.
- k) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.



Tariff rates approved by AERA for AAICLAS at Goa Airport
Domestic Inbound Cargo Charges leviable on Consignee(s) etc.

Sr. No.	Type of Cargo	FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
		INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)	INR Per Kg	Minimum Charges (INR)
1.	Standard Charges for processing & Handling at Air Cargo Terminal										
	a) General Cargo	0.75	110	0.90	132	0.99	145	1.09	160	1.20	176
	b) Special (AVI) # / PER/ HAZARDOUS/ VAL	1.50	220	1.80	264	1.98	290	2.18	319	2.40	351
2.	Demurrage Charges / Storage										
	a) General Cargo	0.75/kg /day	110	0.90/kg /day	132	0.99/kg /day	145	1.09/kg /day	160	1.20/kg /day	176
	b) Special (AVI) # / PER/ HAZARDOUS/ VAL	1.50/kg /day	220	1.80/kg /day	264	1.98/kg /day	290	2.18/kg /day	319	2.40/kg /day	351

Note:

- a) The free period for inbound domestic cargo shall be one working day for processing/delivery by the consignee/authorized representative etc.
- b) 10% discount in the domestic cargo handling charges will be granted to the consignee/authorized representative who opts for engaging their own manpower for loading cargo into their vehicles for delivery at designated areas from the airlines concerned, wherever it is applicable.
- c) Consignment of human remains, coffin including unaccompanied baggage of deceased and human eyes will be exempted from the purview of domestic cargo handling & demurrage charges.
- d) The domestic cargo handling charges are inclusive of forklift charges wherever forklift usage is involved. No separate forklift charges will be levied.
- e) Charges will be levied on the 'gross weight' or the 'chargeable weight' of the consignment, whichever is higher. Wherever the 'gross weight' and (or) 'volume weight' is wrongly indicated on the Airway Bill and is found more, charges will be levied on the 'actual gross weight' or 'actual volumetric weight', whichever is higher.
- f) As per IATA definition, Special cargo consists of cargo stored in cold storage, live animals, valuable & hazardous goods.
- g) Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelers' cheques, diamonds (including diamonds for industrial use), diamond jewelry, jewelry & watches made of silver, gold platinum & items valued at US\$ 1000 and above.
- h) All minimum charges shall be rounded off to the nearest Rupee 1.00.
- i) All Bills shall be rounded up to the nearest higher of Rupee 1.00.
- j) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

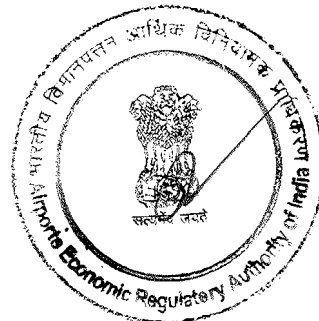


Tariff rates approved by AERA for AAICLAS at Goa Airport
Schedule of charges leviable on Airlines for Domestic Cargo Handling

	FY 2019-20		FY 2020-21		FY 2021-22		FY 2022-23		FY 2023-24	
Activity	Per Kg. (INR)	Minimum per flight (INR)	Per Kg. (INR)	Minimum per flight (INR)	Per Kg. (INR)	Minimum per flight (INR)	Per Kg. (INR)	Minimum per flight (INR)	Per Kg. (INR)	Minimum per flight (INR)
A) Unloading of incoming cargo loaded on trolleys (Bulk cargo Handling)	0.75	100	0.90	120	0.99	132	1.09	145	1.20	160
B) Loading of outgoing cargo on trolleys (Bulk cargo handling)	0.75	100	0.90	120	0.99	132	1.09	145	1.20	160
C) Loading of Container/ Pallet	1.33	250	1.60	300	1.76	330	1.93	363	2.12	399
D) De-stuffing of container / pallet	1.33	250	1.60	300	1.76	330	1.93	363	2.12	399

Note:

- All minimum charges shall be rounded off to the nearest Rupee 1.00.
- All Bills shall be rounded up to the nearest higher of Rupee 1.00.
- All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.



Tariff rates approved by AERA for AAICLAS at Goa Airport
Schedule of Charges leviable on Non-Scheduled Operators
FY 2019-2020 FY 2020-21 FY 2021-22 FY 2022-23 FY 2023-24

Sr. No.	Particulars	Charges (INR)	Charges (INR)	Charges (INR)	Charges (INR)	Charges (INR)
1.	Storage charges for export cargo uplifted beyond free period	2.99 / Kg. / day	3.59 / Kg. / day	3.95 / Kg. / day	4.34 / Kg. / day	4.78 / Kg. / day
2.	Storage charges for export valuable perishable cargo, live animals and hazardous cargo uplifted beyond free period	6.02 / Kg. / day	7.22 / Kg. / day	7.95 / Kg. / day	8.74 / Kg. / day	9.62 / Kg. / day
3.1	Penal/storage charges on Airlines/ Agencies for not handing over of general import cargo (including courier cargo) to the Customs appointed custodian within 05 hours of flight landing (subject to Custom's stipulation)					
i.	General Bulk Cargo	INR 2.99 (Kg. / day)	INR 3.59 (Kg. / day)	INR 3.95 (Kg. / day)	INR 4.34 (Kg. / day)	INR 4.78 (Kg. / day)
ii.	Loaded ULD	INR 1194 (ULD/day)	INR 1,433 (ULD/day)	INR 1,576 (ULD/day)	INR 1,734 (ULD/day)	INR 1907 (ULD/day)
3.2	Penal / storage charges on Airlines/ Agencies for not handing over of 'Val'/Haz/Perishable/Live Animal import cargo to the Customs appointed custodian within 05 hours of flight landing (subject to Custom's stipulation)					
i.	Valuable	INR 7.52 (Kg / day)	9.02 (Kg / day)	INR 9.93 (Kg / day)	INR 10.92 (Kg / day)	INR 12.01 (Kg / day)
ii.	Haz. /PER/Live Animal	INR 4.98 (Kg / day)	INR 5.98 (Kg / day)	INR 6.57 (Kg / day)	INR 7.23 (Kg / day)	INR 7.95 (Kg / day)
iii.	Minimum charges per consignment (AWB)	INR 415	INR 498	INR 548	INR 602	INR 663
4	Unitization/ loading Charges	2.96 (Kg), subject to minimum of INR 500/- per EGM	3.55 (Kg), subject to minimum of INR 596/- per EGM	3.91 (Kg), subject to minimum of INR 656/- per EGM	4.30 (Kg), subject to minimum of INR 721/- per EGM	4.73 (Kg), subject to minimum of INR 793/- per EGM
5.	Charges for de-stuffing	2.24 (Kg), subject to minimum of INR 575/- per IGM	2.69 (Kg), subject to minimum of INR 685/- per IGM	2.96 (Kg), subject to minimum of INR 754/- per IGM	3.25 (Kg), subject to minimum of INR 829/- per IGM	3.58 (Kg), subject to minimum of INR 912/- per IGM
6	Carting charges for Transshipment cargo to Other Domestic Airlines (If AAICLAS Provide services)	4.36 (Kg), subject to minimum of INR 383/- per CTM	5.32 (Kg), subject to minimum of INR 457/- per CTM	5.76 (Kg), subject to minimum of INR 502/- per CTM	6.33 (Kg), subject to minimum of INR 552/- per CTM	6.96 (Kg), subject to minimum of INR 608/- per CTM
7	Carting of cargo from Cargo Terminal to Aircraft stand and vice-versa (If services of GHA not available)	0.96 (Kg), subject to minimum of INR 383/- per CTM	1.15 (Kg), subject to minimum of INR 457/- per CTM	1.27 (Kg), subject to minimum of INR 502/- per CTM	1.39 (Kg), subject to minimum of INR 552/- per CTM	1.53 (Kg), subject to minimum of INR 608/- per CTM

Note:



- a) Demurrage charges on Import Transshipment cargo will be as applicable to Import cargo except that no handling charges shall be levied on the airlines handled by AAICLAS where the TP cargo handed over to the airlines on airside designated area on the airport. 50% discount will be applicable only on TSP/ handling charges where the import transshipment cargo moved in ULD form to the other Airports of AAI by road. In both the cases, subject to payment of minimum charges as applicable in respective category.
- b) Demurrage charges on transshipment cargo from Domestic to International and from International to International shall be treated as same as applicable for export cargo, after allowing the normal free period and subject to payment of minimum applicable export demurrage charges.
- c) The free period for export cargo for the NSOs in the bonded area, would be same as applicable for scheduled carrier as per the government regulations issued from time to time, from the time of physical acceptance at bonded area.
- d) NSO operators/their authorized agencies shall register with Terminal operator along with all required permission/documents from Customs & DGCA and various other regulatory agencies and are required to maintain security deposit with AAICLAS equivalent to two month's transactions or as advised . In addition to security deposit, NSO operators may maintain running account with AAICLAS with adequate balance to avoid Cash & carry model.
- e) No free period may be allowed on second time handling / upliftment of export cargo from cargo terminal. Applicable charges (storage) shall be levied.
- f) In case of transit ULDs brought by the Airlines handed over to AAICLAS for storage in the bonded area / ETV stacker for any reasons, the storage charges as per para 3 shall be levied.
- g) XBIS usage charges INR 1 per kg subject to minimum of INR 150 per shipment at Export. The same is applicable at 50% per kg subject to minimum of INR 100 per ODC shipment where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs. (There will not be year on year increase till next revision takes place)
- h) Charges shall be leviable separately for installation/ commissioning/ maintenance of air cargo inspection system (ACIS) as stipulated by CBIC, as & when implemented.
- i) Any other agencies operating at airport utilizing AAICLAS equipment like Forklift, Tractor and any other equipment shall be charged separately.
- j) All minimum charges shall be rounded off to the nearest Rupee 1.00.
- k) All Bills shall be rounded up to the nearest higher of Rupee 1.00.
- l) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.



**Tariff rates approved by AERA for AAICLAS at Goa Airport
Regulated Agent Facilitation (for Export & Domestic Outbound)**

Sr. No.	Particulars	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24
		Charges (INR)	Charges (INR)	Charges (INR)	Charges (INR)	Charges (INR)
a)	i) X-ray machine usage charges	INR 1.00 per kg, subject to minimum of INR 150.00 per shipment/ Airway Bill	INR 1.00 per kg, subject to minimum of INR 150.00 per shipment/ Airway Bill	INR 1.00 per kg, subject to minimum of INR 150.00 per shipment/ Airway Bill	INR 1.00 per kg, subject to minimum of INR 150.00 per shipment/ Airway Bill	INR 1.00 per kg, subject to minimum of INR 150.00 per shipment/ Airway Bill
	ii) Use of ETD for ODC	INR 0.50 per kg subject to minimum of INR 100.00 per ODC shipment/AWB where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs.	INR 0.50 per kg subject to minimum of INR 100.00 per ODC shipment/AWB where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs.	INR 0.50 per kg subject to minimum of INR 100.00 per ODC shipment/AWB where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs.	INR 0.50 per kg subject to minimum of INR 100.00 per ODC shipment/AWB where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs.	INR 0.50 per kg subject to minimum of INR 100.00 per ODC shipment/AWB where physical check with the help of ETDs are facilitated. However, in random check cases in ETDs by Airlines after scanning through XBIS, no charges to be levied for usage of ETDs.
b)	Screening & Certification charges					
	i) Export	INR 1.50 per kg, subject to minimum of INR 150.00 per shipment/AWB.	INR 1.50 per kg, subject to minimum of INR 150.00 per shipment/AWB.	INR 1.50 per kg, subject to minimum of INR 150.00 per shipment/AWB.	INR 1.50 per kg, subject to minimum of INR 150.00 per shipment/AWB.	INR 1.50 per kg, subject to minimum of INR 150.00 per shipment/AWB.
	ii) Domestic outbound	INR 1.32 per kg, subject to minimum of INR 120.00 per shipment/AWB	INR 1.32 per kg, subject to minimum of INR 120.00 per shipment/AWB	INR 1.32 per kg, subject to minimum of INR 120.00 per shipment/AWB	INR 1.32 per kg, subject to minimum of INR 120.00 per shipment/AWB	INR 1.32 per kg, subject to minimum of INR 120.00 per shipment/AWB
c)	Security Services for escorting of Cargo from Cargo Terminal to Aircraft and vice versa and handing over to the Airlines representative (For both Scheduled Airlines and Non-scheduled Airlines)	INR 0.10 per kg, subject to minimum of INR 1,000.00 per flight (Subject to negotiation based on type of Aircraft & Load)	INR 0.10 per kg, subject to minimum of INR 1,000.00 per flight (Subject to negotiation based on type of Aircraft & Load)	INR 0.10 per kg, subject to minimum of INR 1,000.00 per flight (Subject to negotiation based on type of Aircraft & Load)	INR 0.10 per kg, subject to minimum of INR 1,000.00 per flight (Subject to negotiation based on type of Aircraft & Load)	INR 0.10 per kg, subject to minimum of INR 1,000.00 per flight (Subject to negotiation based on type of Aircraft & Load)

Note:

- a) All Bills shall be rounded up to the nearest higher of Rupee 1.00.
b) All the above charges are excluding GST, which will be levied at applicable rates announced by GoI from time to time.

