

**AERA/20010/MYTP/DCSC/IGI/CP-II/2016-17/Vol-II**  
**Airports Economic Regulatory Authority of India**  
**Order No. 40/2018-19**

**AERA Building,  
Administrative Complex,  
Safdarjung Airport,  
New Delhi-110003.**

**Date of Issue: 21<sup>st</sup> February, 2019.**

**Service : Cargo Handling Services.**  
**Service Provider : Delhi Cargo Service Center Pvt. Ltd.**  
**Airport : Indira Gandhi International Airport, New Delhi.**

**Subject: Approval for regularization of tariff as determined by AERA vide Order No. 22/2018-19 dated 04.10.2018 for FY2019-20 & FY2020-21 in respect of M/s Delhi Cargo Service Center Pvt. Ltd. (DCSC) at Indira Gandhi International Airport, New Delhi.**

1. This is regarding regularization of tariff for FY2019-20 & FY2020-21 as determined by AERA vide Order No. 22/2018-19 dated 4<sup>th</sup> Oct, 2018. The Authority vide above mentioned order considered the request of M/s DCSC for an increase of 34% in tariff for FY2018-19. However, to avoid overburdening the users with a steep increase of 34% in single tariff year, the Authority staggered the increase over three Tariff Years i.e. an increase of 25% in FY2018-19, followed by a 20% increase in FY2019-20, and, 3% increase in FY 2020-21. Further, the Authority decided that the above mentioned increase in tariff approved for FY2019-20 & FY2020-21 will be regularised, upon M/s DCSC conducting/organising the stakeholder consultation with its users and trade bodies, and on, submission of such evidence to AERA.

2. M/s DCSC vide their letter no.134500 dated 13.02.2019 submitted the following Annexures as an evidence of organising the Stakeholder Consultation:

- a) Notice of Stakeholders Consultation Meeting. **(Annexure-1)**
- b) Evidence of sending the above mentioned notice. **(Annexure-2)**
- c) Attendance sheet signed by the attendees. **(Annexure-3)**
- d) Minutes of the meeting held on 11<sup>th</sup> February 2019. **(Annexure-4)**
- e) Circulation of minutes of the meeting to attendees. **(Annexure-5).**

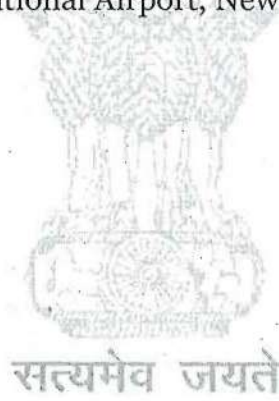
**Authority's view:** The Authority examined the evidence of Stakeholder Consultation submitted by M/s DCSC and found that M/s DCSC has redressed all the queries raised by the users and trade bodies. Further the Authority observed that none of the users or trade bodies has raised any significant objections on the tariff increase as determined by the Authority for FY2019-20 and FY2020-21. Hence, the Authority has decided to regularise the increase of 20% in tariff to M/s DCSC for FY2019-20 determined vide AERA Order No. 22/2018-19 dated 4<sup>th</sup> Oct, 2018. However the increase of 3% for the FY 2020-21 as stipulated in the AERA Order No. 22/2018-19 dated 4<sup>th</sup> Oct, 2018 will be allowed after review of the financials for the period till December 2019.




## ORDER

In view of the above, since M/s DCSC has conducted the Stakeholder Consultation with its Users and Trade Bodies as directed by AERA, the Authority, in exercise of powers conferred by Section 13 (1) of the Airports Economic Regulatory Authority of India Act 2008, hereby orders that :-

- i) M/s DCSC is allowed to charge tariff in accordance to the tariff determined vide order no.22/2018-19 dated 04.10.2018 i.e. 20% increase in tariff for FY2019-20. Further, the increase in tariff of 3% for FY 2020-21 as stipulated in the above mentioned order will be allowed after review of the financials as submitted by M/s DCSC for the period till December 2019. The Annual Tariff for FY2019-20 for Cargo Service rendered by M/s DCSC at Indira Gandhi International Airport, New Delhi is as per **(Annexure -6)**.



By the Order of and in the  
Name of the Authority

  
(Geetha Sahu)  
AGM(Finance)

To,

Delhi Cargo Service Center Pvt. Ltd.  
Cargo Terminal -2  
Gate No.-6, Air cargo Complex  
IGI Airport, New Delhi,  
India-110037

भा.वि.आ.वि.प्रा.

Copy to: -

Secretary, Ministry of Civil Aviation, Rajiv Gandhi Bhawan, New Delhi –  
110003.

AERA





CARGO SERVICE CENTER

Annexure - 1

Delhi

Date : 06.02.2019

**Notice for DCSC's Meeting with Users & Stakeholders for notification of  
Tariff applicable for FY 2019-20 & FY 2020-21**

Dear Sirs,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

Pursuant to DCSC's Tariff Application for FY 2018-19, AERA issued a Consultation Paper No 14/2018-19 Dt. 16.08.2018 in which, among other things, it considered the negative return on RAB as well as the negative profit margin of DCSC's business.


However, keeping the interest of users in mind the Authority deemed it fit to stagger the increase in tariff over three Tariff Years i.e. an increase of 25% in FY 2018-19, followed by a 20% increase in FY 2019-20 and, 3% increase in FY 2020-21.

The Authority in its Tariff Order No. 22/2018-19 Dt. 04.10.2018, *inter alia*, stated:

*"Considering the negative (a) Return on RAB, as well as (b) Profit Margin, as detailed in Consultation Paper, the proposal of M/s DCSC to increase tariff for Tariff Year FY 2018-19, is found admissible by the Authority. The Party has asked for increase of 34% for FY 2018-19. However, in order to avoid over burdening the users with a steep increase in a single Tariff Year, the Authority, approves staggering the increase over three Tariff Years i.e. an increase of 25% in FY 2018-19, followed by a 20% increase in FY 2019-20, and, 3% increase in FY 2020-21."*

*"Further, the increase in Tariff approved for FY 2019-20 & FY 2020-21, as above, shall be allowed subject to M/s DCSC duly holding Stakeholders Consultation with its Users and Trade Bodies, and, on submission of such evidence to AERA..... The increase in rate for FY 2019-20 and FY 2020-21 will be notified after stakeholders Consultation in this regard."*

**For Delhi Cargo Service Center Pvt. Ltd.**

  
Avinash Razdan  
CEO





CARGO SERVICE CENTER

Delhi

< ANNEX-2 > (2/2)

A copy of the Tariff Order is attached herewith for your easy reference.

It is further brought to your notice that the Authority passed above mentioned order on 4<sup>th</sup> Oct 2018. Therefore, DCSC could implement the Tariff Order only after the date of the order. In other words, the revision of the tariff for Financial Year 2018-19 is available to DCSC for less than half of the said year. Consequently, DCSC will not be able to mitigate its losses as mentioned in para 4 (d) of the Consultation Paper No. 14/2018-19 Dt. 16.08.2018 to the extent envisaged in its Tariff Proposal for FY 2018-19.

DCSC now proposes to seek notification of its Tariff which is already approved for the FY 2019-20 & FY 2020-21 from AERA.

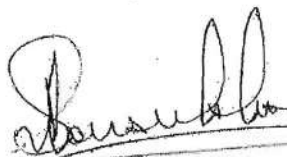
In accordance with the directions laid out in the Tariff Order No 22/2018-19 Dt. 04.10.2018, DCSC now seeks to hold a meeting with Users & Stakeholders to appraise them in advance the revised Tariff which will be applicable for FY 2019-20 & FY 2020-21.

In view of above DCSC invites you to a aforesaid meeting which will be held on 11<sup>th</sup> February 2019 at 1600 Hrs in the premises of its office at Cargo Terminal 2, Gate no 6, Air Cargo Complex, IGI Airport, New Delhi.

Kindly make it convenient to attend the meeting and oblige.

Yours Sincerely

For Delhi Cargo Service Center Pvt Ltd.

  
Sanjiv Mansukhani  
AGM – Commercial



Copy to:

- Chairman – Air Cargo Agents Association of India – N.R.
- President - Delhi Custom House Agents - Delhi Customs Clearing Agents Association
- President – Domestic Air Cargo Agents Association – N.R.
- Director General – Federation of Indian Export Organisations
- Chairman - Federation of Freight Forwarders' Associations in India
- Members - Airlines

For Delhi Cargo Service Center Pvt. Ltd.

  
Avinash Razdan  
CEO

Delhi Cargo Service Center Private Limited

Cargo Terminal 2, Gate No. 6, Air Cargo Complex, IGI Airport, New Delhi-110 037

CIN : U74900DL2009PTC196125

Tel : +91-11-4999 3811 • Fax : +91-11-4997 8676 • www.cscindia.in

Sanjiv Mansukhani

**From:** Sanjiv Mansukhani  
**Sent:** 06 February 2019 20:42  
**To:** dcaai  
**Cc:** Vipin Jain; Bhawani Singh; Mahua Mukhopadhyay  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** Notice for Meeting.pdf; AERA Order.pdf  
**Importance:** High

Respected President Sir,  
Domestic Air Cargo Agents Association - N.R.,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

Pursuant to DCSC's Tariff Application for FY 2018-19, AERA issued a Consultation Paper No 14/2018-19 Dt. 16.08.2018 in which, among other things, it considered the negative return on RAB as well as the negative profit margin of DCSC's business.

However, keeping the interest of users in mind the Authority deemed it fit to stagger the increase in tariff over three Tariff Years i.e. an increase of 25% in FY 2018-19, followed by a 20% increase in FY 2019-20 and, 3% increase in FY 2020-21.

The Authority in its Tariff Order No. 22/2018-19 Dt. 04.10.2018, *inter alia*, stated:

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*"Further, the increase in Tariff approved for FY 2019-20 & FY 2020-21, as above, shall be allowed subject to M/s DCSC duly holding Stakeholders Consultation with its Users and Trade Bodies, and, on submission of such evidence to AERA..... The increase in rate for FY 2019-20 and FY 2020-21 will be notified after stakeholders Consultation in this regard."*

A copy of the Tariff Order is attached herewith for your easy reference.

It is further brought to your notice that the Authority passed above mentioned order on 4<sup>th</sup> Oct 2018. Therefore, DCSC could implement the Tariff Order only after the date of the order. In other words, the revision of the tariff for Financial Year 2018-19 is available to DCSC for less than half of the said year. Consequently, DCSC will not be able to mitigate its losses as mentioned in para 4 (d) of the Consultation Paper No. 14/2018-19 Dt. 16.08.2018 to the extent envisaged in its Tariff Proposal for FY 2018-19.

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan

22/247

DCSC now proposes to seek notification of its Tariff which is already approved for the FY 2019-20 & FY 2020-21 from AERA.

In accordance with the directions laid out in the Tariff Order No 22/2018-19 Dt. 04.10.2018, DCSC now seeks to hold a meeting with Users & Stakeholders to appraise them in advance the revised Tariff which will be applicable for FY 2019-20 & FY 2020-21.

In view of above DCSC invites you to a aforesaid meeting which will be held on 11<sup>th</sup> February 2019 at 1600 Hrs in the premises of its office at Cargo Terminal 2, Gate no 6, Air Cargo Complex, IGI Airport, New Delhi.

Kindly make it convenient to attend the meeting and oblige.

Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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ISAT Safety Audit for Ground Operations



Sanjiv.Mansukhani@cscindia.in  
Gate No. 6, Cargo Terminal 2, IGI Airport,  
New Delhi - 110037.  
+91-11-49976635 | +91-9810692227  
www.cscindia.in

For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
CEO

<3/24>

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 06 February 2019 20:31  
**To:** vikram.ctcair@gmail.com  
**Cc:** Vipin Jain; Bhawani Singh; Mahua Mukhopadhyay  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** Notice for Meeting.pdf; AERA Order.pdf  
**Importance:** High

Respected Chairman Sir,  
**Air Cargo Agents Association of India- N.R.,**

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

Pursuant to DCSC's Tariff Application for FY 2018-19, AERA issued a Consultation Paper No 14/2018-19 Dt. 16.08.2018 in which, among other things, it considered the negative return on RAB as well as the negative profit margin of DCSC's business.

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*"Further, the increase in Tariff approved for FY 2019-20 & FY 2020-21, as above, shall be allowed subject to M/s DCSC duly holding Stakeholders Consultation with its Users and Trade Bodies, and, on submission of such evidence to AERA..... The increase in rate for FY 2019-20 and FY 2020-21 will be notified after stakeholders Consultation in this regard."*

A copy of the Tariff Order is attached herewith for your easy reference.

It is further brought to your notice that the Authority passed above mentioned order on 4<sup>th</sup> Oct 2018. Therefore, DCSC could implement the Tariff Order only after the date of the order. In other words, the revision of the tariff for Financial Year 2018-19 is available to DCSC for less than half of the said year. Consequently, DCSC will not be able to mitigate its losses as mentioned in para 4 (d) of the Consultation Paper No. 14/2018-19 Dt. 16.08.2018 to the extent envisaged in its Tariff Proposal for FY 2018-19.

For Delhi Cargo Service Center Pvt. Ltd.

7 1

Avinash Razdan

4/24

DCSC now proposes to seek notification of its Tariff which is already approved for the FY 2019-20 & FY 2020-21 from AERA.

In accordance with the directions laid out in the Tariff Order No 22/2018-19 Dt. 04.10.2018, DCSC now seeks to hold a meeting with Users & Stakeholders to appraise them in advance the revised Tariff which will be applicable for FY 2019-20 & FY 2020-21.

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Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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www.cscindia.in

For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
CEO

Sanjiv Mansukhani

LS/247

**From:** Sanjiv Mansukhani  
**Sent:** 08 February 2019 20:36  
**To:** a.sharma@sagroupindia.com  
**Cc:** Bhawani Singh; Mahua Mukhopadhyay; Vipin Jain  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** AERA Order.pdf; Notice for Meeting.pdf  
**Importance:** High

Dear Ashwani,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

Pursuant to DCSC's Tariff Application for FY 2018-19, AERA issued a Consultation Paper No 14/2018-19 Dt. 16.08.2018 in which, among other things, it considered the negative return on RAB as well as the negative profit margin of DCSC's business.

However, keeping the interest of users in mind the Authority deemed it fit to stagger the increase in tariff over three Tariff Years i.e. an increase of 25% in FY 2018-19, followed by a 20% increase in FY 2019-20 and, 3% increase in FY 2020-21.

The Authority in its Tariff Order No. 22/2018-19 Dt. 04.10.2018, *inter alia*, stated:


*"Considering the negative (a) Return on RAB, as well as (b) Profit Margin, as detailed in Consultation Paper, the proposal of M/s DCSC to increase tariff for Tariff Year FY 2018-19, is found admissible by the Authority. The Party has asked for increase of 34% for FY 2018-19. However, in order to avoid over burdening the users with a steep increase in a single Tariff Year, the Authority, approves staggering the increase over three Tariff Years i.e. an increase of 25% in FY 2018-19, followed by a 20% increase in FY 2019-20, and, 3% increase in FY 2020-21."*

*"Further, the increase in Tariff approved for FY 2019-20 & FY 2020-21, as above, shall be allowed subject to M/s DCSC duly holding Stakeholders Consultation with its Users and Trade Bodies, and, on submission of such evidence to AERA..... The increase in rate for FY 2019-20 and FY 2020-21 will be notified after stakeholders Consultation in this regard."*

A copy of the Tariff Order is attached herewith for your easy reference.

It is further brought to your notice that the Authority passed above mentioned order on 4<sup>th</sup> Oct 2018. Therefore, DCSC could implement the Tariff Order only after the date of the order. In other words, the revision of the tariff for Financial Year 2018-19 is available to DCSC for less than half of the said year. Consequently, DCSC will not be able to mitigate its losses as mentioned in para 4 (d) of the Consultation Paper No. 14/2018-19 Dt. 16.08.2018 to the extent envisaged in its Tariff Proposal for FY 2018-19.

For Delhi Cargo Service Center Pvt. Ltd.

  
Avinash Razdan  
CEO

26/247

DCSC now proposes to seek notification of its Tariff which is already approved for the FY 2019-20 & FY 2020-21 from AERA.

In accordance with the directions laid out in the Tariff Order No 22/2018-19 Dt. 04.10.2018, DCSC now seeks to hold a meeting with Users & Stakeholders to appraise them in advance the revised Tariff which will be applicable for FY 2019-20 & FY 2020-21.

In view of above DCSC invites you to a aforesaid meeting which will be held on 11<sup>th</sup> February 2019 at 1600 Hrs in the premises of its office at Cargo Terminal 2, Gate no 6, Air Cargo Complex, IGI Airport, New Delhi.

Kindly make it convenient to attend the meeting and oblige.

Yours Sincerely,

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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www.csindia.in

For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
CEO

7/247

Sanjiv Mansukhani

**From:** Sanjiv Mansukhani  
**Sent:** 06 February 2019 20:36  
**To:** psatree@gmail.com  
**Cc:** Vipin Jain; Bhawani Singh; Mahua Mukhopadhyay  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** Notice for Meeting.pdf; AERA Order.pdf  
**Importance:** High

Respected President Sir,

Delhi Custom House Agents- Delhi Customs Clearing Agents Association of India.,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

Pursuant to DCSC's Tariff Application for FY 2018-19, AERA issued a Consultation Paper No 14/2018-19 Dt. 16.08.2018 in which, among other things, it considered the negative return on RAB as well as the negative profit margin of DCSC's business.

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For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan

28/247

its losses as mentioned in para 4 (d) of the Consultation Paper No. 14/2018-19 Dt. 16.08.2018 to the extent envisaged in its Tariff Proposal for FY 2018-19.

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Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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www.csclindia.in

For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
CEO

29/247

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 06 February 2019 20:55  
**To:** ajaysahai@fioo.org  
**Cc:** Vipin Jain; Bhawani Singh; Mahua Mukhopadhyay  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** AERA Order.pdf; Notice for Meeting.pdf  
**Importance:** High

Respected Director General Sir,  
**Federation of Indian Export Organisations,**

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For Delhi Cargo Service Center Pvt. Ltd.

13

Avinash Razdan

21/2/19

DCSC now proposes to seek notification of its Tariff which is already approved for the FY 2019-20 & FY 2020-21 from AERA.

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Kindly make it convenient to attend the meeting and oblige.

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With Regards,



**SANJIV MANSUKHANI,**  
**ASSISTANT GENERAL MANAGER**  
Delhi Cargo Service Center Private Limited



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For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
**CEO**

<11/247

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 06 February 2019 20:45  
**To:** rama@balajimariline.com  
**Cc:** Vipin Jain; Bhawani Singh; Mahua Mukhopadhyay  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** Notice for Meeting.pdf; AERA Order.pdf  
**Importance:** High

Respected Chairman Sir,  
**Federation of Freight Forwarders' Associations in India.,**

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

Pursuant to DCSC's Tariff Application for FY 2018-19, AERA issued a Consultation Paper No 14/2018-19 Dt. 16.08.2018 in which, among other things, it considered the negative return on RAB as well as the negative profit margin of DCSC's business.

However, keeping the interest of users in mind the Authority deemed it fit to stagger the increase in tariff over three Tariff Years i.e. an increase of 25% in FY 2018-19, followed by a 20% increase in FY 2019-20 and, 3% increase in FY 2020-21.

The Authority in its Tariff Order No. 22/2018-19 Dt. 04.10.2018, *inter alia*, stated:

*"Considering the negative (a) Return on RAB, as well as (b) Profit Margin, as detailed in Consultation Paper, the proposal of M/s DCSC to increase tariff for Tariff Year FY 2018-19, is found admissible by the Authority. The Party has asked for increase of 34% for FY 2018-19. However, in order to avoid over burdening the users with a steep increase in a single Tariff Year, the Authority, approves staggering the increase over three Tariff Years i.e. an increase of 25% in FY 2018-19, followed by a 20% increase in FY 2019-20, and, 3% increase in FY 2020-21."*

*"Further, the increase in Tariff approved for FY 2019-20 & FY 2020-21, as above, shall be allowed subject to M/s DCSC duly holding Stakeholders Consultation with its Users and Trade Bodies, and, on submission of such evidence to AERA..... The increase in rate for FY 2019-20 and FY 2020-21 will be notified after stakeholders Consultation in this regard."*

A copy of the Tariff Order is attached herewith for your easy reference.

It is further brought to your notice that the Authority passed above mentioned order on 4<sup>th</sup> Oct 2018. Therefore, DCSC could implement the Tariff Order only after the date of the order. In other words, the revision of the tariff for Financial Year 2018-19 is available to DCSC for less than half of the said year. Consequently, DCSC will not be able to mitigate its losses as mentioned in para 4 (d) of the Consultation Paper No. 14/2018-19 Dt. 16.08.2018 to the extent envisaged in its Tariff Proposal for FY 2018-19.

For Delhi Cargo Service Center Pvt. Ltd.

15

Avinash Razdan

<12/24>

DCSC now proposes to seek notification of its Tariff which is already approved for the FY 2019-20 & FY 2020-21 from AERA.

In accordance with the directions laid out in the Tariff Order No 22/2018-19 Dt. 04.10.2018, DCSC now seeks to hold a meeting with Users & Stakeholders to appraise them in advance the revised Tariff which will be applicable for FY 2019-20 & FY 2020-21.

In view of above DCSC invites you to a aforesaid meeting which will be held on 11<sup>th</sup> February 2019 at 1600 Hrs in the premises of its office at Cargo Terminal 2, Gate no 6, Air Cargo Complex, IGI Airport, New Delhi.

Kindly make it convenient to attend the meeting and oblige.

Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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www.cscindia.in

**For Delhi Cargo Service Center Pvt. Ltd.**

**Avinash Razdan**  
CEO

213/24

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 08 February 2019 19:36  
**To:** smalhotra@pentafreight.com  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** AERA Order.pdf; Notice for Meeting.pdf  
**Importance:** High

Respected Sanjay Ji,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

Pursuant to DCSC's Tariff Application for FY 2018-19, AERA issued a Consultation Paper No 14/2018-19 Dt. 16.08.2018 in which, among other things, it considered the negative return on RAB as well as the negative profit margin of DCSC's business.

However, keeping the interest of users in mind the Authority deemed it fit to stagger the increase in tariff over three Tariff Years i.e. an increase of 25% in FY 2018-19, followed by a 20% increase in FY 2019-20 and, 3% increase in FY 2020-21.

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For Delhi Cargo Service Center Pvt. Ltd.



Avinash Razdan  
CEO

< 14/24 >

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Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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www.cscindia.in

For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
CEO

215/247

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 08 February 2019 19:31  
**To:** dhairyasheel.nalavade@expeditors.com  
**Cc:** Vipin Jain; Mahua Mukhopadhyay; Bhawani Singh  
**Subject:** FW: Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** AERA Order.pdf; Notice for Meeting.pdf  
**Importance:** High

Dear Dhariyasheel,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

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For Delhi Cargo Service Center Pvt. Ltd.

19

Avinash Razdan

21/2/24

DCSC now proposes to seek notification of its Tariff which is already approved for the FY 2019-20 & FY 2020-21 from AERA.

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Kindly make it convenient to attend the meeting and oblige.

Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
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www.cscindia.in

**For Delhi Cargo Service Center Pvt. Ltd.**

Avinash Razdan  
CEO

<17/24>

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 09 February 2019 10:41  
**To:** Sami.Kakkonen@finnair.com  
**Cc:** Bhawani Singh; Mahua Mukhopadhyay; Vipin Jain  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** AERA Order.pdf; Notice for Meeting.pdf  
**Importance:** High

Dear Sami,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

Pursuant to DCSC's Tariff Application for FY 2018-19, AERA issued a Consultation Paper No 14/2018-19 Dt. 16.08.2018 in which, among other things, it considered the negative return on RAB as well as the negative profit margin of DCSC's business.

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For Delhi Cargo Service Center Pvt. Ltd.

18/2/17

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Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
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For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan  
CEO

19/2/24

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 09 February 2019 12:50  
**To:** madhuika.babal@airindia.in  
**Cc:** Vipin Jain; Bhawani Singh; Mahua Mukhopadhyay  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** AERA Order.pdf; Notice for Meeting.pdf  
**Importance:** High

Respected Ma'am,

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For Delhi Cargo Service Center Pvt. Ltd.

20/247

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With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
CEO

21/247

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 09 February 2019 10:46  
**To:** Ivo Seehann  
**Cc:** Bhawani Singh; Mahua Mukhopadhyay; Vipin Jain  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** AERA Order.pdf; Notice for Meeting.pdf  
**Importance:** High

Respected Sir,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

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For Delhi Cargo Service Center Pvt. Ltd.

  
Avinash Razdan  
CEO

< 22/24

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Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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www.csclindia.in

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan  
CEO

Sanjiv Mansukhani

<23/4>

**From:** Sanjiv Mansukhani  
**Sent:** 09 February 2019 10:38  
**To:** Anupama Kachhap  
**Cc:** Vipin Jain; Bhawani Singh; Mahua Mukhopadhyay  
**Subject:** Notice for DCSC's Meeting with Users & Stakeholders for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** AERA Order.pdf; Notice for Meeting.pdf  
**Importance:** High

Dear Anupama,

In its Tariff Application for FY 2018-19 filed with AERA on 02.02.2018, DCSC had sought an increase of 34% over the immediate previous year, for its International and Domestic cargo handling tariff.

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For Delhi Cargo Service Center Pvt. Ltd.

27

  
Avinash Razdan  
CEO

24/247

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Yours Sincerely

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



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For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
CEO

# Annexure - 3

## Meeting Attendance



CARGO SERVICE CENTER

Station:	Business Unit:	Date:	Start Time:	End Time:
DELHI	DCSC	11.02.2019	16:00	18:00
Venue:	Meeting Type (MRM/Audit/Operations/Customer/Regulatory/Others-specify)			
DCSC OFFICE	Meeting with USERS & STAKEHOLDERS			

Attendance:

For notification of Tariff applicable  
For FY 2019-20 & FY 2020-21

S. No.	Name	Telephone No.	Organisation	Email I'd	Signature
1	SANJAY MALHOTRA	9899047113	PENTAFREIGHT PVT. LTD	smaller@pentafreight.com	
2	Dr. Shubh	9654303200	Sy Gen DCAI	hs@dcacai.com	
3	ANUPAMA KACHHAP	9810267413	QD	anupama-kachhap@seizaportair.com.sg	
4	KADRY	8860006032	AERA	Aera.taniff@airailaer	
5	Mr. Joseph				
6	Mr. Gurvinder Singh			decae.decae.in	
7	RNYade	981039897	ACCAI		
8	Vikram Kumar	981039897	ACCAI NR.	nr@accai.in Vikram.ktair@gmail.com	
9	SUMIT MATHUR	981039897	LX	Sumit.mathur@swiss.ch	
10	ASHWINEE	981039897	ACCAI		
11	SUNILADDA	981039897	ACCAI	VICE PRESIDENT	
12	P. S. ATREE	981039897	DECAA	decaa@decaa.in	
13	Prakash Yadav		Singapore Aoli		
14	Anupama				
15	Sumit Mathur		Swiss Cargo		

16. Sangeet Kapoor  
Lufthansa Cargo

Number of pages of minutes attached:

Meeting Conducted by

Name	Designation	Signature

For Delhi Cargo Service Center Pvt. Ltd.

Note:

- ✓ Please document them in the minutes of the meeting form.
- ✓ Attach the minutes to this sheet when filing.
- ✓ Mention the number of pages of minutes attached to this form.

Avinash Razdan  
CEO

**Purpose** : Meeting of Users & Stakeholders held pursuant to notice for notification of Tariff applicable for FY 2019-20 & FY 2020-21

**Date & Time** : 11<sup>th</sup> February, 2019 at 1600 Hrs

**Venue** : Premises of DCSC office at Cargo Terminal 2, Gate no 6, Air Cargo Complex, IGI Airport, New Delhi

**A). Attendees:**

**i). From AERA:**

Name	Organisation	Designation
Shri Karry Narsimha	AERA	Sr. Superintended - Finance (Observer)

**ii). From Users & Stakeholders:**

Name	Organization	Designation
Shri P. S Atree	Delhi Customs Clearing Agents Association	President
Shri Gurvinder Singh	Delhi Customs Clearing Agents Association	Hon. Secretary
Shri Vipin Jain	Delhi Customs Clearing Agents Association	Managing Committee member
Shri Jogesh Sethi	Delhi Customs Clearing Agents Association	Managing Committee member
Shri R. N. Yadav	Delhi Customs Clearing Agents Association	Managing Committee member
Shri Vikram Kumar	Air Cargo Agents Association of India- Northern Region	Chairman
Shri Sunil Arora	Air Cargo Agents Association of India	Vice President
Shri Ashwini Sharma	Air Cargo Agents Association of India- Northern Region	Secretary
Col. R.P. Shukla	Domestic Air Cargo Agents Association	Secretary General
Shri Sanjay Malhotra	Penta Freight	General Manager
Smt Anupama Kachhap	Singapore Airlines	Head – Cargo
Shri B.S. Yadav	Singapore Airlines	Supervisor
Shri Sumit Mathur	Swiss World Cargo	Manager
Shri Sanjeev Kapoor	Lufthansa Cargo AG	Manager- Logistics

For Delhi Cargo Service Center Pvt. Ltd.

  
Avinash Razdan  
CEO

iii). From DCSC:


Name	Organization	Designation
Shri Avinash Razdan	Delhi Cargo Service Center	Chief Executive Officer
Shri Vipin Jain	Delhi Cargo Service Center	Chief Operating Officer
Smt Mahua Mukhopadhyay	Delhi Cargo Service Center	General Manager
Shri R.S. Raghu	Delhi Cargo Service Center	General Manager
Shri Roopesh Rai	Delhi Cargo Service Center	General Manager
Smt Varsha Gupta	Delhi Cargo Service Center	Asst. General Manager
Shri Sanjiv Mansukhani	Delhi Cargo Service Center	Asst. General Manager
Shri Bhawani Singh	Delhi Cargo Service Center	Asst. General Manager
Shri Jatin Aggarwal	Delhi Cargo Service Center	Asst. General Manager
Shri Surinder Yadav	Delhi Cargo Service Center	Chief Security Officer
Shri Ranajit Ghosh	Delhi Cargo Service Center	EA to CEO

B). Proceedings:

1. **Shri Bhawani Singh** welcomed everyone present and gave a brief about the agenda of the meeting- which was to notify the Users and Stakeholders for notification of the Tariff applicable for FY 2019-20 & FY 2020-21.
2. **Shri Bhawani Singh** introduced **Shri Karry Narsimha** who attended the meeting as an observer from AERA.
3. **Shri Bhawani Singh** explained various aspects about the company including operational initiatives taken etc. with the help of a PowerPoint presentation.
4. During his presentation **Shri Bhawani Singh** talked about Human Resource, Warehouse Facility, Performance Statistics, and the various Airlines that are served from DCSC Terminal.
5. **Shri Bhawani Singh** invited **Smt Varsha Gupta** to appraise the meeting of various initiatives taken by the company towards IT development including E-Freight, E-Delivery Order, Truck Slot Management, Pure Agent invoicing and various IT facilitations provided to the Users and Stakeholders.
6. **Smt Varsha Gupta** particularly referred to the various IT facilitations that have been provided to the Trade which include mobile application status, display on dash-board screens, real time intimation of transactions through SMS and self-generation of invoice by users from remote locations.
7. At this point **Shri Bhawani Singh** took over from **Smt Varsha Gupta** and appraised the audience about the financial working behind the increase of 34% in tariff sought by DCSC.

For Delhi Cargo Service Center Pvt. Ltd.

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Avinash Razdan  
CEO

8. He also explained the calculations justifying the aforesaid increase and the rationale behind staggering the increase of 34% over 3 Years (FY 18-19, FY 19-20 & FY 20-21) instead of single year i.e. FY 18-19.
9. At this point **Shri Bhawani Singh** threw the meeting open to a Question and Answer session.

## C). Question Answer Session:

**Q1. Shri Sunil Arora-** Please elaborate the staggered rate of 34% on AERA.

**A1. Shri Bhawani Singh-** 34% increase has been staggered over 3 years i.e. 25% in FY 18-19, 20% FY 19-20 & 3% FY 20-21. He further explained that since 25% in FY 18-19 was applicable for only second half of the FY 18-19 so the effective rate worked out of the 12% for the FY 18-19.

**Q2. Shri Sunil Arora-** Was the increase in tariff approved by AERA.

**A2. Shri Bhawani Singh-** Replied it affirmative.

**Q3. Shri Vikram Kumar-** You are showing an increase of 34% in tariff but the increase is approximately 38% if compounded.

**A3. Shri Bhawani Singh-** Explained that the difference between the compounded value and 34% offsets the time value of money lost due to staggering.

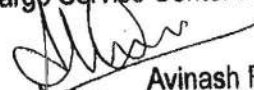
**Q4. Shri Gurvinder Singh-** Suggested that steps should be taken to reduce the transaction cost for the Trade.

**A4. Shri Bhawani Singh-** DCSC is seized of the matter and takes all possible steps to keep the transaction costs at bare minimum.

**Q5. Shri P.S. Atree-** Shipments cleared in RMS have increased so the savings in transaction costs of examination should be passed on to the Users and Stakeholders.

**A5. Shri Bhawani Singh-** Increase in tariff has been proposed after considering the reduction achieved in various costs of transaction. However, he brought to the notice of members the steep increase of 48% in minimum wages prescribed by the govt. and the increase in the land license fees charged by the airport operator that dilutes the effect of savings made on account of transaction costs.

For Delhi Cargo Service Center Pvt. Ltd.

  
Avinash Razdan  
CEO

**Q6. Shri Sunil Arora-** Hoped that with the increase in volumes the tariff increase should be lesser in future

**A6. Shri Bhawani Singh-** Agreed with the observation.

**Q7. Shri Sunil Arora-** What steps DCSC is taking, apart from increasing tariff, to mitigate its losses

**A7. Shri Bhawani Singh-** Informed the meeting that DCSC is not depending only on tariff increase to mitigate its losses but is taking various steps including increasing its business volumes to mitigate its losses.

**Q8. Shri Sunil Arora-** Users & Stakeholders should have a choice of selecting a cargo terminal operator rather than carriers selecting the terminal operator for handling of cargo. He was off the view that such an arrangement would bring competitiveness and efficiency in the system

**A8. Shri Bhawani Singh-** Informed the members that currently the terminal operators have to follow the existing arrangement. However, he noted that it would be interesting to examine the suggested system.

**Q9. Col. R.P. Shukla-** Suggested that the presentation should include projections of future business plans of DCSC for next 2-3 years.

**A9. Shri Bhawani Singh-** Appreciated the suggestions.

**Q10. Shri Sunil Arora-** wanted to know the quantum of revenue that flows to DCSC from Airlines and agents respectively.

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**Q11. Shri Sunil Arora-** Wanted to know a comparative of charges between Delhi, Mumbai and other airports.

**A11. Shri Bhawani Singh-** Noted the suggestion and remarked that to his knowledge Mumbai charges are more than that of Delhi.

Towards the end of the meeting **Shri Sunil Arora** appreciated the quality of services rendered by DCSC and hoped to look forward to even more better services from DCSC.

At this point **Shri Bhawani Singh** presented a vote of thanks and the meeting was concluded.

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For Delhi Cargo Service Center Pvt. Ltd.

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Avinash Razdan  
CEO

# Annexure -5

**Sanjiv Mansukhani**

**From:** Sanjiv Mansukhani  
**Sent:** 12 February 2019 17:44  
**To:** hs@dcaa.in; a.sharma@sagroupindia.com; dcaa@dcaa.in; sunil@deltaairfreight.com; vikram.ctcair@gmail.com; Birender Yadav; smalhotra@pentaflight.com; Sanjeev Kapoor LH; sumit Mathur; Anupama Kachhap; psatree@gmail.com  
**Cc:** Ranajit Ghosh; Surinder Yadav; Jatin Agarwal; Bhawani Singh; Varsha Gupta; Roopesh Rai; Raghu R S; Mahua Mukhopadhyay; Vipin Jain; Avinash Razdan  
**Subject:** Minutes of the Meeting of Users & Stakeholders held pursuant to notice for notification of Tariff applicable for FY 2019-20 & FY 2020-21  
**Attachments:** Minutes of the Meeting 11th Feb 2019 (002).pdf

Dear Sirs and Ma'am,

Please find below "Minutes of the Meeting" held on 11<sup>th</sup> February 2019:-

**Purpose** : Meeting of Users & Stakeholders held pursuant to notice for notification of Tariff applicable for FY 2019-20 & FY 2020-21

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Shri Vikram Kumar	Air Cargo Agents Association of India- Northern Region	Chairman
Shri Sunil Arora	Air Cargo Agents Association of India	Vice President

For Delhi Cargo Service Center Pvt. Ltd.

Avinash Razdan

Shri Ashwini Sharma	Air Cargo Agents Association of India- Northern Region	Secretary
Col. R.P. Shukla	Domestic Air Cargo Agents Association	Secretary General
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Smt Varsha Gupta	Delhi Cargo Service Center	Asst. General Manager
Shri Sanjiv Mansukhani	Delhi Cargo Service Center	Asst. General Manager
Shri Bhawani Singh	Delhi Cargo Service Center	Asst. General Manager
Shri Jatin Aggarwal	Delhi Cargo Service Center	Asst. General Manager
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\*\*\*\*\*

With Regards,



**SANJIV MANSUKHANI,**  
ASSISTANT GENERAL MANAGER  
Delhi Cargo Service Center Private Limited



**CARGO SERVICE CENTER**  
*Partner in your growth*

**ISAGO**  
100% Safety Audit for Ground Operations



[Sanjiv.Mansukhani@cscindia.in](mailto:Sanjiv.Mansukhani@cscindia.in)

Gate No. 6, Cargo Terminal 2, IGI Airport,  
New Delhi – 110037.

+91-11-49976635 | +91-9810692227 |

[www.cscindia.in](http://www.cscindia.in)

For Delhi Cargo Service Center Pvt. Ltd.

**Avinash Razdan**  
CEO

Sl. No.	Description	Tariff 2019-20		Levied on
A.	EXPORT CARGO	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	
A1.	Terminal, Storage and Processing Charges			
A1.1	General	1.68	168	Agent/Shipper
A1.2	Special Cargo			
a.	- Pharma items	4.34	434	Agent/Shipper
b)	- Live Animals	3.38	338	Agent/Shipper
c)	- Hazardous/ Dangerous Goods	3.38	338	Agent/Shipper
d)	- Valuable Goods	3.38	338	Agent/Shipper
e)	- Perishable	4.34	434	Agent/Shipper
f)	- Newspaper and TV reel consignments	3.38	338	Agent/Shipper
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	NIL	NA
A2.	X-Ray Charges			
A2.1	X-Ray Machine charges (City side)	1.85	185	Agent/Shipper
	X-Ray Machine charges ( Air side)	1.85	1605	Airline
A2.2	X-Ray Certification charges (City side)	3.21	321	Agent/Shipper
	X-Ray Certification charges ( Air side)	3.21	1605	Airline
A2.3	Certification for Dangerous goods(City side)	3.21	321	Agent/Shipper
	Certification for Dangerous goods( Air side)	3.21	1605	Airline
A3.	Demurrage Charges-Export Cargo ( See Note 6)	Per Day Per Kg	Per Day	Levied on
A3.1	General (City side)	2.10	210	Agent/Shipper
	General (Air side)	2.42	N.A.	Airline
A3.2	Special Cargo ( See Note 6)	Per Day Per Kg	Per Day	Levied on
a.	Pharma items (City side)	5.43	543	Agent/Shipper
	Pharma items (Air side)	4.02	N.A.	Airline
b)	Live Animals(City side)	5.43	543	Agent/Shipper
	Live Animals(Air side)	4.02	N.A.	Airline
c)	Hazardous/ Dangerous Goods(City side)	5.43	543	Agent/Shipper
	Hazardous/ Dangerous Goods( Air side)	4.02	N.A.	Airline
d)	Valuable Goods(City side)	5.43	543	Agent/Shipper
	Valuable Goods(Air side)	9.63	N.A.	Airline
e)	Perishable(City side)	5.43	543	Agent/Shipper
	Perishable( Air side)	4.02	N.A.	Airline
f)	Newspaper and TV reel consignments(City side)	5.43	543	Agent/Shipper
	Newspaper and TV reel consignments( Air side)	4.02	N.A.	Airline



g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	NIL	NA
<b>A4.</b>	<b>Cargo Handling Charges</b>	<b>Rate in Rupees per Kilogram</b>	<b>Rate in Rupees per HAWB</b>	<b>Levied on</b>
<b>A4</b>	<b>Palletisation/ Containerisation/Unitisation/Stuffing Charges</b>			
A4.1	General	3.38	1605	Airline
<b>A4.2</b>	<b>Special Cargo</b>			
a.	- Pharma items	4.02	1605	Airline
b)	- Live Animals	4.02	1605	Airline
c)	- Hazardous/ Dangerous Goods	4.02	1605	Airline
d)	- Valuable Goods	4.02	1605	Airline
e)	- Perishable	4.02	1605	Airline
f)	- Newspaper and TV reel consignments	4.02	1605	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	NIL	NA
<b>A5.</b>	<b>Documentation Charges</b>	<b>Rate in Rupees per Kilogram</b>	<b>Minimum rate Rupees per AWB</b>	<b>Levied on</b>
A.5.1	Cargo Documentation Charges for Manifesting etc.	2.40	NA	Airline
<b>A6.</b>	<b>Consolidation Fee</b>	<b>Rate in Rupees per Kilogram</b>	<b>Rate in Rupees per HAWB</b>	<b>Levied on</b>
A6.1	HAWB charges ( Consolidation )	NA	1200	Agent/Shipper/Airline
<b>A7.</b>	<b>Facilitation Fee</b>	<b>Rate in Rupees per Kilogram</b>	<b>Minimum rate Rupees per AWB</b>	<b>Levied on</b>
A7.1	Custom Facilitation Fee	0.48	NA	Agent/Shipper
<b>B.</b>	<b>IMPORT CARGO</b>	<b>Rate in Rupees per Kilogram</b>	<b>Minimum rate Rupees per AWB</b>	<b>Levied on</b>
<b>B1.</b>	<b>Terminal, Storage and Processing Charges</b>			
B1.1	General	9.08	482	Agent/Consignee
<b>B1.2</b>	<b>Special Cargo</b>			
a.	- Pharma items	15.65	803	Agent/Consignee
b)	- Live Animals	15.65	803	Agent/Consignee
c)	- Hazardous/ Dangerous Goods	15.65	803	Agent/Consignee
d)	- Valuable Goods	15.65	803	Agent/Consignee
e)	- Perishable	15.65	803	Agent/Consignee
f)	- Newspaper and TV reel consignments	15.65	803	Agent/Consignee



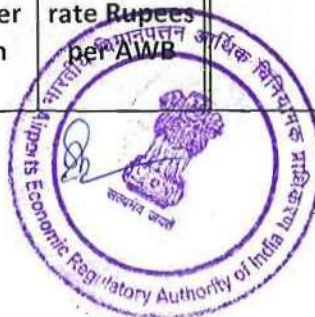
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
<b>B2.</b>	<b>Cargo Handling Charges</b>	<b>Rate in Rupees per Kilogram</b>	<b>Rate in Rupees per HAWB</b>	<b>Levied on</b>
<b>B2.</b>	<b>DePalletisation/ Destuffing/DeContainerisation/DeUnitisation Charges</b>			
B2.1	General	2.81	1605	Airline
<b>B2.2</b>	<b>Special Cargo</b>			
a.	- Pharma items	3.62	1605	Airline
b)	- Live Animals	3.62	1605	Airline
c)	- Hazardous/ Dangerous Goods	3.62	1605	Airline
d)	- Valuable Goods	3.62	1605	Airline
e)	- Perishable	3.62	1605	Airline
f)	- Newspaper and TV reel consignments	3.62	1605	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
<b>B3.</b>	<b>Demurrage Charges-Import Cargo ( See Note 6)</b>	<b>Per Day Per Kg</b>	<b>Per Day</b>	<b>Levied on</b>
B3.1	<b>General (upto 4 days)-City Side</b>	2.81	563	Agent/Consignee
	(5 to 30days)- City Side	5.63	563	Agent/Consignee
	(beyond 30days)- City Side	8.43	563	Agent/Consignee
	Air side	2.42	N.A.	Airline
<b>B3.2</b>	<b>Special Cargo ( See Note 6)</b>	<b>Per Day Per Kg</b>	<b>Per Day</b>	<b>Levied on</b>
a)	<b>Pharma items(upto 4 days) -City Side</b>	5.63	1124	Agent/Consignee
	(5 to 30days)- City Side	11.24	1124	Agent/Consignee
	(beyond 30days)- City Side	16.86	1124	Agent/Consignee
	Air side	4.82	N.A.	Airline
b)	<b>Live Animals(upto 4 days) -City Side</b>	5.63	1124	Agent/Consignee
	(5 to 30days)- City Side	11.24	1124	Agent/Consignee
	(beyond 30days)- City Side	16.86	1124	Agent/Consignee
	Air side	4.82	N.A.	Airline
c)	<b>Hazardous/ Dangerous Goods(upto 4 days) - City Side</b>	5.63	1124	Agent/Consignee
	(5 to 30days)- City Side	11.24	1124	Agent/Consignee
	(beyond 30days)- City Side	16.86	1124	Agent/Consignee
	Air side	4.82	N.A.	Airline
d)	<b>Valuable Goods(upto 4 days)-City Side</b>	11.24	2247	Agent/Consignee
	(5 to 30days)- City Side	20.87	2247	Agent/Consignee
	(beyond 30days)- City Side	30.50	2247	Agent/Consignee
	Air side	9.63	N.A.	Airline

<b>B3.2</b>	<b>Special Cargo ( See Note 6)</b>	<b>Per Day Per Kg</b>	<b>Per Day</b>	<b>Levied on</b>
e)	<b>Perishable(upto 4 days) -City Side</b>	5.63	1124	Agent/Consignee
	(5 to 30days)- City Side	11.24	1124	Agent/Consignee



	(beyond 30days)- City Side	16.86	1124	Agent/Consignee
	Air side	4.82	N.A.	Airline
f)	Newspaper and TV reel consignments (upto 4 days)-City Side	5.63	1124	Agent/Consignee
	(5 to 30days)- City Side	11.24	1124	Agent/Consignee
	(beyond 30days)- City Side	16.86	1124	Agent/Consignee
	Air side	4.82	N.A.	Airline
g)	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
B 4.	De-Consolidation Fee	Rate in Rupees per Kilogram	Rate in Rupees per AWB	Levied on
B 4.1	HAWB Delivery Charges ( De consolidation)	NA	420	Agent/Consignee/Airline
B 5.	Facilitation Fee	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
B 5.1	Custom Facilitation Fee	0.48	NA	Agent/Consignee

C.	COURIER	Rate in Rupees per Kilogram	Minimum Charge per Bag	Levied on
C1.	Incoming Courier Charges-- International			
C1.1	Courier cargo facilitation	12.06	N.A	Agent/Consignee
C1.2	Detention Charges	Rate in Rupees per Kilogram	Minimum Charge per Bag	Levied on
	- Free Period	N.A	N.A	Agent/Consignee
	- 4th day to 10th day	3.22	N.A	Agent/Consignee
	- 11th day to 20th day	4.82	N.A	Agent/Consignee
	- 21st day to 30th day	7.24	N.A	Agent/Consignee
	- Beyond 30 days	9.65	N.A	Agent/Consignee
C1.3	Demurrage Charges ( See Note 6)	8.04	N.A	Agent/Consignee
C2.	Outgoing Courier Charges -- International	Rate in Rupees per Kilogram	Minimum Charge per Bag	Levied on
C2.1	Courier cargo facilitation	11.26	N.A	Agent/Shipper
C2.2	X-ray charges	4.97	N.A	Agent/Shipper
C2.3	Demurrage Charges ( See Note 6)	6.00	N.A	Agent/Shipper
D.	TRANSHIPMENT CARGO	Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on



<b>D1.</b>	<b>Transshipment charges-international to international</b>			
D1.1	General Cargo	3.53	0	Airline
D1.2	Special Cargo/DGR/Valuable/Perishable/Pharma	9.76	N.A	Airline
<b>D2.</b>	<b>Transshipment charges-international to domestic</b>			
D2.1	General Cargo	3.53	0	Airline
D2.2	Special/Sensitive Cargo	9.76	N.A	Airline
D2.3	DGR/Valuable/Perishable/Pharma	9.76	N.A	Airline
<b>D3.</b>	<b>Transshipment charges-domestic to international</b>			
D3.1	General Cargo	3.78	N.A	Airline
D3.2	Special/Sensitive Cargo	9.76	N.A	Airline
D3.3	DGR/Valuable/Perishable/Pharma	9.76	N.A	Airline
<b>D.4</b>	<b>Demurrage Charges-Transshipment Cargo- Intl to Domestic TP ( See Note 6)</b>	<b>Per Day Per Kg</b>	<b>Per Day</b>	<b>Levied on</b>
D.4.1	General (upto 4 days)	2.24	450	Airline
D.4.2	(5 to 30days)	4.50	450	Airline
D.4.3	(beyond 30days)	6.74	450	Airline

<b>D.4.4</b>	<b>Special Cargo ( See Note 6)</b>	<b>Per Day Per Kg</b>	<b>Per Day</b>	<b>Levied on</b>
a)	Pharma items (upto 4 days)	4.50	899	Airline
	(5 to 30days)	8.99	899	Airline
	(beyond 30days)	13.49	899	Airline
b)	Live Animals(upto 4 days)	4.50	899	Airline
	(5 to 30days)	8.99	899	Airline
	(beyond 30days)	13.49	899	Airline
c)	Hazardous/ Dangerous Goods(upto 4 days)	4.50	899	Airline
	(5 to 30days)	8.99	899	Airline
	(beyond 30days)	13.49	899	Airline
d)	Valuable Goods(upto 4 days)	8.99	1798	Airline
	(5 to 30days)	16.69	1798	Airline
	(beyond 30days)	24.40	1798	Airline
e)	Perishable(upto 4 days)	4.50	899	Airline
	(5 to 30days)	8.99	899	Airline
	(beyond 30days)	13.49	899	Airline
f)	Newspaper and TV reel consignments (upto 4 days)	4.50	899	Airline
	(5 to 30days)	8.99	899	Airline
	(beyond 30days)	13.49	899	Airline
	- Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
<b>D.5</b>	<b>Demurrage Charges - International to International &amp; Domestic to International TP ( See Note 6)</b>	<b>Per Day Per Kg</b>	<b>Per Day</b>	<b>Levied on</b>
D.5.1	General	1.93	N.A	Airline



D.5.2	Special Cargo	Per Day Per Kg	Per Day	Levied on
a)	Pharma items	3.22	N.A	Airline
b)	Live Animals	3.22	N.A	Airline
c)	Hazardous/ Dangerous Goods	3.22	N.A	Airline
d)	Valuable Goods	7.70	N.A	Airline
e)	Perishable	3.22	N.A	Airline
f)	Newspaper and TV reel consignments	3.22	N.A	Airline
g)	Human remains, Coffin including unaccompanied baggage of Deceased and Human Eyes etc.	Nil	Nil	NA
D.6	Transshipment Cargo - Other charges	Rate in Rupees per Kilogram/ Per ULD	Minimum rate Rupees per AWB	Levied on
a)	Sector Charges (Per Kg)	1.93	N.A	Airline
b)	Carting Charges - Transshipment (Per Kg)	2.89	289	Airline
c)	Ramp to Ramp Loose (Incoming Loose & Outgoing Loose) (Per Kg)	3.22	N.A	Airline
d)	Ramp to Ramp Transfer (Per ULD)	804	N.A	Airline
e)	TP - Destuffing charges (Per Kg)	2.24	225	Airline

**Notes :**

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the preview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special Cargo (Project/ heavy cargo) are such cargo which requires/have special handling /storage instructions. It also includes heavy cargo in which any single individual piece having gross weight or volume weight of 3 ton or above.
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, traveller's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.
- 6 **Demurrage :**
  - 6.1 Demurrage free period shall be as per the Government order issued and in force from time to time.
  - 6.2 Free period shall start from the time specified in relevant orders of the Government /Authority in force from time to time.
  - 6.3 Demurrage will be calculated for the period beginning from the expiry of free period till the time of issue of Gate Pass. Demurrage will be charged on number of days. For this purpose 24 hours or any part thereof will be counted as one day.
  - 6.4 After expiry of free period, demurrage will be applied for the applicable period, on non cumulative basis for the next two working days, provided the Gate Pass is generated within 96 hours from start of the period as specified in point 6.2 above.



- 6.5 If Gate Pass is generated after the expiry of 96 hours from start of the period as specified in point 6.2 above , Demurrage charges shall be levied on the number of days calculated from the start of the free period ( i.e inclusive of free period ) till the time of issue of Gate Pass ( calculated in the manner specified in the point 6.3 above ) on cumulative basis inclusive of holidays.

- 7 All invoice will be rounded off to nearest Rs. 5. As per IATA Tact Rule, book Clause 5.7.2, rounding off procedure, when rounding off Unit is 5.

When the results of calculations are between / and	
102.5 - 107.4	105.00
107.5-112.4	110.00

- 8 Special cargo consists of perishable and temperature sensitive products, pharma, live animals, hazardous/Dangerous goods, Newspaper & TV Reel Consignments, Human remains and unaccompanied baggage of deceased, any other valuable and/or any other such cargo which requires/have special handling/storage instructions.

- 9 Penal charges for misdeclaration of weight:

% variation in weight except valuable cargo	
Upto 2 %	Nil
2 - 5 %	200%
6 -10 %	300%
Above 10%	500%

- 10 Miscellaneous Charges includes special service requests from the customers other than the services already mentioned in the above tariff chart.
- 11 Demurrage will be applicable to airlines if customs cleared cargo is stored in the warehouse beyond the free period in case of export cargo.
- 12 In case of import cargo, demurrage will be applicable in case the segregation of import cargo is not completed due or airline fault.



20%

S.No.	Other Charges		Tariff	
			FY 2019-20	Levied on
1. Terminal, Storage and Processing (TSP) charges				
	Export	Special Cargo- Project / Heavy Cargo	Rs 4.81 per kg subject to minimum of Rs.4816 per AWB	Agent /Shipper
	Import	Special Cargo- Project / Heavy Cargo	Rs 17.65 per kg subject to minimum of Rs.17,654 per AWB	Agent /Consignee
2. Other Charges				
2.1	Export	Special Handling (Pharmaceutical, to maintain product temperature on request)	Rs 3210 per Pallet	Agent /Shipper/Airline
		Strapping charges	Rs. 24 per package	Agent /Shipper/Airline
		DRY Ice Checklist charges	Rs. 1606 per AWB	Agent /Shipper/Airline
		DGR Acceptance fee	Rs. 3210 per AWB	Agent /Shipper/Airline
		Live Animal export acceptance charges	Rs. 3210 per AWB	Agent /Shipper/Airline
		Export Perishable Temperature Check as per CHM	Rs. 241 per AWB	Agent /Shipper/Airline
		Full HAWB data capture charges	Rs. 82 per HAWB subject to minimum INR 803/-	Agent /Shipper/Airline
		DGR-fee, in case shipment above 20 pieces	Rs. 82 per additional unit	Agent /Shipper/Airline
		Express Services	Rs 2.10 / Kg subject to minimum of Rs.210 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Agent /Shipper/Airline
	Back to Town	50 % of applicable TSP charges	Agent /Shipper/Airline	
2.2	Import	Delivery order fees	Rs.3210 per MAWB	Agent /Consignee/Airline
		HAWB issuance charge	Rs.2087 per HAWB	Agent /Consignee/Airline
		Express Services	Rs.11.33 per kg subject to minimum of Rs.803 per AWB or 25% more than the TSP rate for the category the cargo falls under (whichever is higher)	Agent /Consignee/Airline
		Strapping and Repacking charges	Rs 24/package subject to minimum charges INR 60/- per AWB	Agent /Consignee/Airline
		Shrink Wrap of ULD	Rs.3210 per ULD inclusive of material	Agent /Shipper/Consignee /Airline
		Shrink Wrap of Euro pallet	Rs.481 per Euro pallet/skid	Agent /Shipper/Consignee /Airline



Delhi Cargo Service Center Private Limited - IGI Airport , New Delhi  
Tariff- International Cargo  
Form 14 (b) International Cargo

20%

S.No.	Other Charges		Tariff	
			FY 2019-20	Levied on
2.3	General	Airside Cool Container	Rs.3210 per ULD per one way trip	Agent /Shipper/Consignee /Airline
		Repacking charges	Minimum charges of Rs 82/- per AWB; Packing/Repacking charges will Rs 24 per package.	Agent /Shipper/Consignee /Airline
		Pet Assistance	Rs. 1606/- per AWB	Agent /Shipper/Consignee /Airline
		Repacking with wooden skid	Rs.803 per wooden skid	Agent /Shipper/Consignee /Airline
		Miscellaneous Charges (None of the above)	Rs. 4.02 per kg (subject to minimum Rs.803 per AWB)	Agent /Shipper/Consignee /Airline
2.4	Import General Cargo (for first slab of 10 days)	Storage Charge	Rs. 40.13 per kg	Agent /Consignee
2.5	Import General Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 44.94 per kg	Agent /Consignee
2.6	Import Perishable Cargo (for first slab of 10 days)	Storage Charge	Rs. 83.46 per kg	Agent /Consignee
2.7	Import Perishable Cargo (beyond first 10 days and for every slab of 10 days)	Storage Charge	Rs. 91.49 per kg	Agent /Consignee
3.1	Miscellaneous Charges (None of the above)	Air Side Charges	Rs. 4.02 per kg (subject to minimum Rs.1606 per AWB)	Airline
3.2	Miscellaneous Activity Charges (None of the above)	City Side Charges	Rs 1800 per AWB	Agent /Shipper/Consignee
3.3	Miscellaneous Packing Charges (None of the above)	City Side Charges	Rs. 180 per packet	Agent /Shipper/Consignee
4	Dry Ice Checklist (per AWB)	Air Side Charges	Rs 1606 per Checklist	Airline
5	DGR Acceptance fee (per AWB)	Air Side Charges	Rs 3210 per Checklist	Airline
6	Live Animal Acceptance Check and delivery (per AWB)	Air Side Charges	Rs 3210 per Checklist	Airline
7	Export Perishable Temperature check (per AWB)	Air Side Charges	Rs 241 per AWB	Airline
8	Valuable escort services to & fro to the aircraft (per AWB)	Air Side Charges	Rs 1765 per AWB	Airline
9	Empty Pallet Stack making charges	Air Side Charges	Rs. 1200 per stack	Airline
10	Withdraw Shipment (X-Ray)	City Side Charges	Rs.1.98 per kg subject to minimum Rs. 198 per AWB	Agent /Shipper
11	Withdraw Shipment (Demurrage)	City Side Charges	Rs.2.26 per kg per day subject to minimum Rs. 226 per AWB	Agent /Shipper
12	ULD cleaning charges per unit	Air Side Charges	Rs 8026 per unit	Airline
13	DGR fee- in case shipment above 20 pieces per unit	Air Side Charges	Rs 82 per additional unit	Airline
14	Special Handling( Pharmaceutical, temperature) per unit	Air Side Charges	Rs 3210 per unit	Airline
15	Charges collect fees (per AWB)	Air Side Charges	10% of collectable amount (subject to minimum of Rs 803)	Airline



20%

S.No.	Other Charges		Tariff	
			FY 2019-20	Levied on
16	Delivery Order Charges (per MAWB)	Air Side Charges	Rs 3210 per MAWB	Airline
17	Air Cargo Freight Consolidation Fees(ACFC)	City Side Charges	Rs. 2.40 per kg (Minimum Rs. 240 per MAWB)	Agent /Shipper
18	Bag Handling charges	Air Side Charges	Rs. 2.52 per kg (Minimum Rs. 252)	Airline
19	Segregation Charges (all Amendment / HAWB Feeding / Re-weight of Import Consignment)	City Side Charges	Rs. 1093 per HAWB	Agent /Consignee
20	Electricity Charges for RKN Container	Air Side Charges	Rs. 2335 per container per day	Airline
21	Cool Dolly Charges	Air side / City Side Charges	Rs. 3031 per dolly one way trip	Agent /Shipper/Consignee /Airline

Noting: Charges above such as Repacking Charges, HAWB deconsolidation charges , HAWB Data Capture Charges, ALL Miscellaneous charges, Air Cargo Consolidation fee, Segregation Charges HAWB consolidation Charges, cool dolly charges and electricity charges for RKN Containers are optional in nature and would be levied only on demand from the user and prevailing conditions.

सत्यमेव जयते

Express Charges/service: the company defines the express service offered to customers with 04 hours of express service which includes

- a) Export- Acceptance at truck dock, X-ray,Built up.
- b) Import- Release takes priority over normal general cargo.

Any other service which is not included in express service as defined above are normal services

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Description		Tariff For FY2019-20		Levied on
Domestic Outbound Cargo Terminal Storage And Processing Charges		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	
1) General Cargo		1.37	81	Agent /Shipper
2) Special Cargo		3.21	161	Agent /Shipper
Domestic Outbound Cargo Demurrage Charges		Per Day Per Kg	Per Day	Levied on
1) General Cargo		1.61	81	Agent /Shipper
2) Special Cargo		3.62	81	Agent /Shipper
Domestic Inbound Cargo Terminal Storage And Processing Charges				
1) General Cargo		1.20	81	Agent /Consignee
2) Special Cargo		2.90	161	Agent /Consignee
Domestic Inbound Cargo Demurrage Charges		Per Day Per Kg	Per Day	Levied on
1) General Cargo	beyond free period and upto 4 days	1.61	81	Agent /Consignee/Airline
1) General Cargo	beyond 4 days	2.42	81	Agent /Consignee/Airline
2) Special Cargo	beyond free period and upto 4days	4.02	81	Agent /Consignee/Airline
2) Special Cargo	beyond 4 days	5.63	81	Agent /Consignee/Airline
Domestic Outbound Cargo Handling Charges		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
1) General Cargo		1.77	81	Airline
2) Special Cargo		2.81	1284	Airline
Domestic Inbound Cargo Handling Charges				
1) General Cargo		1.61	81	Airline
2) Special Cargo		2.49	1284	Airline
Domestic Cargo Handling for Transfer				
1) General Cargo		2.16	0	Airline
2) Special Cargo		2.16	0	Airline
Documentation & Supervision Services				
1) General Cargo		2.40	86	Agent /Shipper/Consignee /Airline
2) Special Cargo		2.40	1376	Agent /Shipper/Consignee /Airline
Domestic Outbound Cargo Handling-full handling inclusive of document handling and data management				
1) General Cargo		2.42	402	Airline
2) Special Cargo		3.38	1284	Airline
Domestic Inbound Cargo Handling-full handling inclusive of document handling and data management				
1) General Cargo		2.16	402	Airline
2) Special Cargo		3.21	1284	Airline
Domestic Security Handling		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
If Inclusive of X-Ray/Physical Examination		3.62	402	Agent /Shipper/Airline
If Exclusive of X-Ray/Physical Examination		2.01	161	Agent /Shipper/Airline
Other Charges		Rate in Rupees per Kilogram	Minimum rate Rupees per AWB	Levied on
Handling of Shipper Build ULD or handling of full ULD for delivery to Consignee-per kg		50% of Applicable Handling Charges	N.A	Agent /Shipper/Consignee /Airline
Miscellaneous Charges (None of the above)- (maximum tariff @ per kg and minimum charge @ per AWB)		2.81	1284	Agent /Shipper/Consignee /Airline
DRY Ice checklist Charges-per AWB		9.63	N.A	Agent /Shipper/Consignee /Airline
DGR Acceptance fee-per AWB		1926	N.A	Agent /Shipper/Consignee /Airline
Live Animal Acceptance Check and delivery-per AWB		1605	N.A	Agent /Shipper/Consignee /Airline
Valuable & Vulnerable escort service to and fro aircraft to terminal-per AWB		1023	N.A	Agent /Shipper/Consignee /Airline



DGR-fee, in case shipment above 20 pieces-per additional unit		81	N.A	Agent /Shipper/Consignee /Airline
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**Notes :-**

- 1 Consignment of human remains, coffins including baggage of deceased & Human eyes will be exempted from the perview of TSP charge.
- 2 TSP charges is inclusive of forklift use inside the terminal. No additional forklift charges will be levied.
- 3 Charges will be on the "gross weight" or the "chargeable weight" of consignment, whichever is higher. Wherever the "gross weight" and (or) volume weight is wrongly indicated on the AWB and is actually found more, charges will be levied on the "actual gross weight" or the "actual volumetric weight" whichever is higher.
- 4 Special cargo consists of perishable and temperature sensitive products, pharma, live animals, hazardous/Dangerous goods, Newspaper & TV Reel Consignments, Human remains and unaccompanied baggage of deceased ,any other valuable and/or any other such cargo which requires/have special handling/storage instructions.
- 5 Valuable cargo consists of gold, bullion, currency notes, securities, shares, share coupons, travelor's cheque, diamonds (including diamonds of industrial use), diamond jewellery & watches made of silver, gold, platinum and items valued at USD 1000 per kg & above.

**6 Penal charges for misdeclaration of weight**

% variation in weight except valuable cargo	% of applicable TSP
Upto 2 %	Nil
2 - 5 %	200%
6 -10 %	300%
Above 10%	500%

- For demurrage , free period shall be 24 hours from the time of arrival of cargo. Demurrage will be calculated for the period beginning from the expiry of free period till the time of issue of Gate Pass. Demurrage will be charged on number of days. For this purpose 24 hours or any part thereof will be counted as one day.
- 8 All invoices will be rounded off to nearest Rs. 5. As per LATA Tact Rule book Clause - 5.7.2, rounding off procedure, when rounding

**For Example:-**

When the results of calculations are between / and	Rounded off amount will be
102.5 - 107.4	105
107.5-112.4	110

- 9 For special Cargo consisting of perishable & temperature sensitive products the TSP charges for special cargo will only be applicable if temperature control facility is made available other wise general cargo tariff will be applied for such products.
- 10 In case of inbound cargo, demurrage will be applicable in case the segregation of inbound cargo is not completed due to airline fault.

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