# [F. No. AERA/20010/MYTP/Celebi/GH/CSIA/Mum/2011-12/Vol-II] <u>Airports Economic Regulatory Authority of India</u> <u>Order No. 38/2015-16</u>

AERA Building, Administrative Complex, Safdarjung Airport, New Delhi - 110003

Date of Order: 20<sup>th</sup> October, 2015 Date of Issue: 4<sup>th</sup> November, 2015

Service: Ground Handling Services

Service provider: M/s Celebi NAS Airport Services India Pvt. Ltd (Celebi NAS)

Airport: CSI Airport, Mumbai.

Determination of tariff for the fifth (2015-16) tariff year of the first control period.

This Authority, vide Direction No. 04/2010-11 dated 10.01.2011, had issued the Guidelines [The Airports Economic Regulatory Authority of India (Terms and Conditions for Determination of Tariff for Services provided for Cargo Facility, Ground Handling and Supply of Fuel to the Aircraft), Guidelines, 2011] prescribing procedures, terms and conditions for determination of tariff for the above mentioned regulated services being provided by Independent Service Provider(s). As per the Guidelines, the service providers are required to submit Multi Year Tariff Proposal (MYTP) for the five year control period and Annual Tariff Proposal (ATP) for individual tariff years of the Control Period.

- 2. Accordingly, the Authority had considered the Multi Year Tariff Proposal (MYTP), submitted by Celebi NAS Airport Services India Private Limited (Celebi NAS) for the first control period, commencing w.e.f. 01.04.2011, in respect of determination of tariff for ground handling services being provided at CSI Airport, Mumbai and after due stakeholder Consultation issued Multi Year Tariff Order(s) (MYTO) No. 16/2011-12 dated 17.10.2011, ordering that the ground handling service rendered by Celebi NAS at CSI Airport, Mumbai is "material but competitive" and hence the Authority adopts "light touch approach" for determination of tariff for the first control period. Pursuant to issue of above, the Authority considered the Annual Tariff Proposal (ATP) for the first, second, third and fourth tariff years and after due stakeholder consultation, determined the tariffs vide Order No. 33/2012-13 dated 21.01.2013, Order No. 11/2013-14 dated 07.06.2013 and Order No. 16/2014-15 dated 31.01.2015.
- 3. Thereafter, Celebi NAS vide letter no. nil dated 31.03.2015 submitted the Annual Tariff Proposal for the fifth tariff year (2015-16) of the first control period along with the relevant documents as per the Authority's guidelines. Celebi NAS, had also submitted Annual Compliance Statements for tariff year 2011-12, 2012-13 and 2013-14 respectively.
- 4. The Authority had considered the ATP and issued a Consultation Paper No. 7/2015-16 on 28.08.2015. The last date of receipt of comments was 07.09.2015. In response to the above consultation paper, no comment has been received.



5. The increase sought by Celebi NAS is in the range of 5-15% on different components, in view of MIAL escalating the ceiling rates. The comparative statement of tariff of the 4<sup>th</sup> tariff year vis-a-vis 5<sup>th</sup> tariff year is placed at **Annexure - I.** 

### ORDER

- 6. Upon careful consideration of material available on record, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:
  - (i) The Annual Tariff Proposal for the fifth tariff year (w.e.f. 01.04.2015 to 31.03.2016) of the first control period submitted by Celebi NAS Airport Services India Private Limited (Celebi NAS) for providing Ground Handling Services at CSI Airport, Mumbai is determined as at **Annexure II.**

By the Order of and in the Name of the Authority

> (Joy Kuriakose) Deputy Chief

To,

Celebi NAS Airport Services India Pvt. Ltd., E8-3016, Level 3,New T2, Chhatrapati Shivaji International Airport, Andheri (East), Mumbai – 400 099 (Through: Mr. Cem Sensoz, Chief Executive Officer)





### TARIFF COMPARISION FOR GROUND HANDLING SERVICES Celebi NAS Airport Services India Private Limited, CSIA, Mumbai. Tariff Sub-Heads indicating existing vis-à-vis increase sought by the service provider **Tariff Heading** Conditions of Tariff - INR Aircraft Type/Category (Ceiling Price\*) Difference (ICAO code types) 4th Tariff Year 5th Tariff Year (In INR) (2015-16)(2014-15)International – Passenger Aircraft C(S) Comprehensive 64,010 8,010 56,000 Ramp 42,000 48010 6,010 C Comprehensive 106,760 13,360 93,400 Ramp 69,900 79,900 10,000 D Comprehensive 153,400 175,340 21,940 Ramp 123,000 140,590 17,590 E Comprehensive 180,300 206,080 25,780 20,690 Ramp 144,700 165,390 F Comprehensive 288,040 36,040 252,000 197,000 28,170 Ramp 225,170 International - Freighter Aircraft C Ramp 88,010 11,010 77,000 D Ramp 135,200 154,530 19,330 E Ramp 181,970 22,770 159,200 F Ramp 216,600 30,970 247,570 Domestic - Passenger Aircraft Comprehensive 1,820 12,700 14,520 C(S) 8,900 10,170 1,270 Ramp Comprehensive 10,800 12,340 1,540 C Ramp 7,600 8,690 1,090 Comprehensive 17,200 19,660 2,460 D 1,820 Ramp 12,700 14,520 Comprehensive 8,180 65,380 57,200 E Ramp 38,100 43,550 5,450 Comprehensive 101,600 116,130 14,530 F Ramp 63,500 72,580 9,080



### TARIFF COMPARISION FOR GROUND HANDLING SERVICES

Celebi NAS Airport Services India Private Limited, CSIA, Mumbai.

### Tariff Sub-Heads indicating existing vis-à-vis increase sought by the service provider

### Price List for Corporate Aviation

### A.Handling Rates

	2014-15					2015-16				Difference in tariff for Tariff Year 2015-16 compared to Tariff Year 2014-15								
Aircraft MTOW	Domestic Flights International Flights				Domesti	Domestic Flights International Flights I				Domestic Fl	ights		International Flights					
(Maximu m take-off weight)	Mumbai Based Operators	Non Mumbai Based Operators	Indian Re	gistered	Foreign R	egistered	Mumbai Based Operators	Non Mumbai Based Operators	Indian F	legistered	Foreign Re	gistered	Mumbai Based Operators	Non Mumbai Based Operators	Indian Reg	istered	Foreign Re	gistered
	INR	INR	USD	INR**	USD	INR**	INR	INR	USD	INR**	USD	INR**	INR	INR	USD	INR	USD	INR**
0-5000	11,250	12,500	413	25,575	563	34,875	12,600	14,000	463	28,706	631	39,122	1,350	1,500	50	3,131	68	4,247
5001- 10000	15,625	18,750	825	51,150	938	58,125	17,500	21,000	924	57,288	1051	65,162	1,875	2,250	99	6,138	113	7,037
10001- 20000	25,000	31,250	1,619	100,363	1,688	104,625	28,000	35,000	1,813	112,406	1,891	117,242	3,000	3,750	194	12,043	203	12,617
20001- 30000	27,500	35,000	1,744	108,113	1,813	112,375	30,800	39,200	1,953	121,086	2,031	125,922	3,300	4,200	209	12,973	218	13,547
30001- 40000	38,750	43,750	1,813	112,375	2,000	124,000	43,400	49,000	2,031	125,922	2,240	138,880	4,650	5,250	218	13,547	240	14,880
40001- 50000	42,500	47,500	1,875	116,250	2,188	135,625	47,600	53,200	2,100	138,200	2,451	151,962	5,100	5,700	225	21,950	263	16,337
50001- 70000	47,500	52,500	2,000	124,000	2,375	147,250	53,200	58,800	2,240	138,800	2,660	164,920	5,700	6,300	240	14,800	285	17,670
70001 and above	93,750	93,750	2,938	182,125	2,938	182,125	105,000	105,000	3,291	204,042	3,291	204,042	11,250	11,250	353	21,917	353	21,917

<sup>\*\*</sup> The rates have been converted into INR with estimated exchange rate of IUSD = INR 62, However billing will be on USD or INR equivalent to USD at the rate appplicable on the date of service.



### TARIFF COMPARISION FOR GROUND HANDLING SERVICES

Celebi NAS Airport Services India Private Limited, CSIA, Mumbai.

Tariff Sub-Heads indicating existing vis-à-vis increase sought by the service provider

CORPORATE AVIATION

B. Cleanin	ng Rates													(In INR)	
			2014-15				2015-16					Difference			
Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish
0-5000	5,000	3,750	4,690	15,000	30,000	5,600	4,200	5,250	16,800	33,600	600	450	560	1,800	3,600
5001- 10000	5,000	3,750	4,690	15,000	30,000	5,600	4,200	5,250	16,800	33,600	600	450	560	1,800	3,600
10001- 20000	7,500	5,625	7,030	15,000	30,000	8,400	6,300	7,870	16,800	33,600	900	675	840	1,800	3,600
20001- 30000	11,250	9,375	11,720	15,000	40,000	12,600	10,500	13,130	16,800	44,800	1,350	1,125	1,410	1,800	4,800
30001- 40000	15,000	12,500	15,630	15,000	40,000	16,800	14,000	17,510	16,800	44,800	1,800	1,500	1,880	1,800	4,800
40001- 50000	18,750	15,000	18,750	20,000	50,000	21,000	16,800	21,000	22,400	56,000	2,250	1,800	2,250	2,400	6,000
50001- 70000	21,250	18,750	23,440	20,000	50,000	23,800	21,000	26,250	22,400	56,000	2,550	2,250	2,810	2,400	6,000
70001 and above	25,000	21,250	26,560	30,000	50,000	28,000	23,800	29,750	33,600	56,000	3,000	2,550	3,190	3,600	6,000



### TARIFF COMPARISION FOR GROUND HANDLING SERVICES

Celebi NAS Airport Services India Private Limited, CSIA, Mumbai.

Tariff Sub-Heads indicating existing vis-à-vis increase sought by the service provider

### CORPORATE AVIATION

### C. Transportation Rates

	2014-15	2015-16	Difference (Per
Vehicle	Per Turnaround (In INR)	Per Turnaround (In INR)	Turnaround) In INR
Mercedes/Audi	12,500	14,000	1,500
Teana/Accord	6,250	7,000	750
Innova	3,750	4,200	450
13 Seater Bus	9,000	10,080	1,080
21 Seater Bus	12,500	14,000	1,500
Bolero	3,750	4,200	450
Scorpio	6,250	7,000	750

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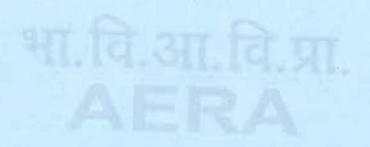
### TARIFF CARD FOR CARGO HANDLING SERVICES

Celebi NAS Airport Services India Private Limited, CSIA, Mumbai.

Tariff Sub-Heads indicating existing vis-à-vis increase sought by the service provider

# **Price List for Cargo Handling Services**

Services	Unit of Billing	2014-15	2014-15	Difference (Rate	
		Rate of INR	Rate of INR	in INR)	
Supervision & Documentation	Per Kilo	0.74	0.78	0.04	
Carting and Palletisation	Per Kilo	4.05	4.25	0.20	





TARIFF CAR	D FOR GROUND H	IANDLING SERVICES
Celebi NAS Airport	Services India Priv	ate Limited, CSIA, Mumbai.
Aircraft Type/Category (ICAC code types)	Tariff Heading	Conditions of Tariff – INR (Ceiling Price*)
	The oral life	5th Tariff Year(2015-16)
International – Passer	nger Aircraft	
0 (0)	Comprehensive	64,010
C (S)	Ramp	48010
	Comprehensive	106,760
C	Ramp	79,900
D	Comprehensive	175,340
D	Ramp	140,590
E	Comprehensive	206,080
	Ramp	165,390
F	Comprehensive	288,040
	Ramp	225,170
International – Freigh	ter Aircraft	
C	Ramp	88,010
D	Ramp	154,530
E	Ramp	181,970
F	Ramp	247,570
Domestic – Passenger	Aircraft	
C(S)	Comprehensive	14,520
C (0)	Ramp	10,170
C	Comprehensive	12,340
C	Ramp	8,690
D	Comprehensive	19,660
U	Ramp	14,520 65,380 43,550
E	Comprehensive	65,380
	Ramp	43,550
F	Comprehensive	116,130 72,580
	Ramp	72,580

<sup>\*</sup> Ceiling rate as per concession agreement (CA) with Mumbai International Airport Pvt. Ltd dated 14 Nov, 2008 except the Prices for Corporate Aviation.

Note: The above prices are excluding of Government taxes and duties such as Service Tax.



### TARIFF CARD FOR GROUND HANDLING SERVICES

Celebi NAS Airport Services India Private Limited, CSIA, Mumbai.

**Price List for Corporate Aviation** 

### A. Handling Rates

		2	015-16					
Aircraft MTOW	Domest	ic Flights	International Flights					
(Maximum take- off weight)	Mumbai Based	Non Mumbai Based	Indian Re	gistered	Foreign Registered			
on weight)	INR	INR	USD	INR**	USD	INR**		
0-5000	12,600	14,000	463	28,706	631	39,122		
5001-10000	17,500	21,000	924	57,288	1,051	65,162		
10001-20000	28,000	35,000	1,813	112,406	1,891	117,242		
20001-30000	30,800	39,200	1,953	121,086	2,031	125,922		
30001-40000	43,400	49,000	2,031	125,922	2,240	138,880		
40001-50000	47,600	53,200	2,100	130,200	2,451	151,962		
50001-70000	53,200	58,800	2,240	138,880	2,660	164,920		
70001 and above	105,000	105,000	3,291	204,042	3,291	204,042		

<sup>\*\*</sup> The rates have been converted into INR with estimated exchange rate of 1 USD=INR 62, however billing will be on USD or INR equivalent to USD at the rate applicable on the date of service.

Note: The above prices are excluding of Government taxes and levies such as Service Tax etc.



# TARIFF CARD FOR GROUND HANDLING SERVICES Celebi NAS Airport Services India Private Limited, CSIA, Mumbai.

# **CORPORATE AVIATION**

B. Cleaning Rates					(In INR)				
Airon A MTOM	2015-16								
Aircraft MTOW	Exterior	Interior	Deep	Carpet Shampoo	Steel Polish				
0-5000	5,600	4,200	5,250	16,800	33,600				
5001-10000	5,600	4,200	5,250	16,800	33,600				
10001-20000	8,400	6,300	7,870	16,800	33,600				
20001-30000	12,600	10,500	13,130	16,800	44,800				
30001-40000	16,800	14,000	17,510	16,800	44,800				
40001-50000	21,000	16,800	21,000	22,400	56,000				
50001-70000	23,800	21,000	26,250	22,400	56,000				
70001 and above	28,000	23,800	29,750	33,600	56,000				

Note: The above prices are excluding of Government taxes and levies such as Service Tax etc.



# TARIFF CARD FOR GROUND HANDLING SERVICES

Celebi NAS Airport Services India Private Limited, CSIA, Mumbai.

# CORPORATE AVIATION

### C. Transportation Rates

Rate in INR Per Turnaround				
14,000				
7,000				
4,200				
10,080				
14,000				
4,200				
7,000				

Note: All the above mentioned prices are excluding Government taxes & levies such as Service Tax etc.

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# TARIFF CARD FOR CARGO HANDLING SERVICES Celebi NAS Airport Services India Private Limited, CSIA, Mumbai. Price List for Cargo Handling Services Services 2015-16 Unit of Billing Rate in INR Supervision & Documentation Per Kilo 0.78 Carting and Palletisation Per Kilo 4.25

Note: All the above mentioned prices are excluding Government taxes & levies such as Service Tax etc.



