

ऐरा /20010/एमवाईटीपी/बी.ए.एस.सी.पी.एल./जीएच/कोयम्बटूर /सीपी-III/2023-28
AERA/20010/MYTP/BASCPL/GH/Coimbatore/CP-III/2023-28

भारतीय विमानपत्तनआर्थिक विनियामक प्राधिकरण
Airports Economic Regulatory Authority of India

आदेश संख्या 17/2023-24
Order No. 17/2023-24

ऐरा भवन/AERA Building
प्रशासनिक कॉम्प्लेक्स/Administrative Complex
सफदरजंग हवाईअड्डा/Safdarjung Airport
नई दिल्ली/New Delhi – 110003

जारी करने की तारीख: 16.09.2023
Date of Issue: 16.09.2023

सेवा/Service : ग्राउन्ड हैंडलिंग सेवाएं/ Ground Handling Services (GHS)
सेवा प्रदाता/Service provider : मैसर्स बर्ड एयरपोर्ट सर्विसेज (कोयम्बटूर) प्राइवेट लिमिटेड /
M/s Bird Airport Services (Coimbatore) Pvt. Ltd.
हवाईअड्डा / Airport : कोयम्बटूर इंटरनेशनल एयरपोर्ट / Coimbatore International
Airport
हवाईअड्डा प्रचालक : भारतीय विमानपत्तन प्राधिकरण (भा. वि. प्रा.) /
Airport Operator : Airports Authority of India (AAI)

विषय: मैसर्स बर्ड एयरपोर्ट सर्विसेज (कोयम्बटूर) प्राइवेट लिमिटेड (बी.ए.एस.सी. पी. एल.) द्वारा कोयम्बटूर इंटरनेशनल एयरपोर्ट पर प्रदान की जा रही ग्राउन्ड हैंडलिंग सेवाओं के लिए तारीख 20.09.2023 से 31.03.2024 तक के लिए तदर्थ टैरिफ निर्धारित करने के मामले में।

Subject: In the matter of Determination of Ad-hoc Tariff for Ground Handling Services provided by M/s Bird Airport Services (Coimbatore) Pvt. Ltd. (BASCPL) at Coimbatore International Airport w.e.f. 20.09.2023 up to 31.03.2024.

Service Provider's submission:

1. M/s Bird Airport Services (Coimbatore) Pvt. Ltd. (BASCPL) vide letter dated 24.08.2023 informed the Authority that they have been awarded the Concession for providing Ground Handling Services at Coimbatore International Airport, through RPF selection process, by the Airport Operator namely, Airports Authority of India (AAI). The Independent Service Provider (ISP), vide the above referred letter, submitted a Multi Year Tariff Proposal (MYTP) including Annual Tariff Proposal for the First Control Period (FY 2023-24 to FY 2027-28), in respect of the Ground Handling Services being provided by the ISP at the Coimbatore Airport.



2. Subsequently, M/s BASCPL vide letter dated 11.09.2023 (received through email dated 11.09.2023), requested the Authority to approve Ad-hoc Tariff in respect of the Ground Handling Services (GHS) at Coimbatore International Airport, as an interim measure, till the time regular Tariff is determined by the Authority for the ISP.

The ISP, vide above referred email also submitted copies of the following documents:

- (i) Letter of Intent to Award (LOIA) dated 10.09.2021 issued by AAI;
- (ii) Certificate of Incorporation in respect of the 'Bird Airport Services (Coimbatore) Pvt. Ltd.' dated 05.10.2021;
- (iii) Letter dated 04.04.2022 issued by Bureau of Civil Aviation Security (BCAS) granting security clearance to BASCPL for the Coimbatore airport;
- (iv) Concession Agreement executed between AAI and M/s BASCPL dated 08.04.2022.

Authority's examination of the request of M/s BASCPL for approval of the Ad-hoc Tariff:

3. The Authority notes that AAI (Airport Operator) issued a Letter of Intent to Award (LOIA) dated 10.09.2021 in favour of M/s Globe Ground India Pvt. Ltd. (GGIPL) for providing Ground Handling Services at the Coimbatore International Airport for a period of 10 years, from Commercial Operations Date (COD) i.e. 20.05.2022.

4. As per the referred Letter of Intent to Award, the successful bidder was required to incorporate Special Purpose Vehicle (SPV) as per the Indian Companies Act, 2013. Accordingly, M/s GGIPL (successful bidder) formed a SPV namely, 'M/s Bird Airport Services (Coimbatore) Pvt. Ltd. (BASCPL)' in terms of para 5 of the 'LOIA' dated 10.09.2021. The abovesaid SPV was incorporated on 05.10.2021, under the Indian Companies Act 2013. The shareholding structure of the SPV is as under:

Sl. No.	Name and Address	No. of Shares	Shareholding (%)
1.	M/s Globe Ground India Private Limited	4,99,999	100%
2.	Gaurav Bhatia	1	0%
	Total	5,00,000	100%

5. The Authority also notes that the M/s BASCPL has obtained the requisite security clearance from Bureau of Civil Aviation Security (BCAS), vide BCAS Order dated 04.04.2022, valid for a period of 5 years, from the date of issuance of security clearance.

6. The Authority observes that in compliance of Ministry of Civil Aviation (MoCA) directives vide letter no. AV-24032/184/2022-AAI-MOCA dated 23rd September, 2022 relating to provision of Item-wise Charges for Ground Handling Services at Major Airport for Non-Scheduled Operators Permit (NSOP) and General Aviation (GA), M/s BASCPL has submitted the Item-wise Charges for various Ground Handling Services.

7. The ISP has submitted MYTP for its First Control Period in respect of the Ground Handling Services being provided by it at the Coimbatore International Airport. However, the process for determination of regular Tariff for the ISP will take some time; therefore, in the interim, the Authority decides to consider Ad-hoc Tariff for the ISP for its Ground Handling Operations at Coimbatore Airport.



8. The Authority notes that the other service provider namely M/s AI Airport Service Ltd. (AIASL) is also providing similar services at Coimbatore Airport; however, M/s AIASL is yet to submit its MYTP for the determination of tariff for their Ground Handling Operations at the airport. Hence, the Authority for the purpose of determining Ad-hoc Tariff for the ISP, has compared the ad-hoc tariff proposed by the Service Provider with the tariff rates approved by the AERA for other service provider namely M/s GSEC Bird Airport Services Private Limited (GBASPL), rendering similar services at nearby airport i.e., Mangaluru airport.

Accordingly, based on the comparative analysis, the Authority decides to adopt lower tariff rates, out of the tariff rates applicable to M/s GBASPL, Mangaluru and the ad-hoc tariff proposed by M/s BASCPL, Coimbatore, as an interim arrangement, for the ISP in respect of its Ground Handling Services pertaining to Domestic and International Flights (Scheduled & Non-Scheduled) for each category of aircraft code at the Coimbatore Airport.

9. The Authority decides that the Ad-hoc Tariff rates for the ISP, as per the Annexures (I, II and III), will be effective from **20.09.2023** up to **31.03.2024**, or, till the determination of the regular Tariff for the service provider at Coimbatore Airport, whichever is earlier.

ORDER

Upon careful consideration of the material available before it, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) M/s Bird Airport Services (Coimbatore) Pvt. Ltd., is allowed to levy and collect, on ad-hoc basis, the tariff for Ground Handling Services at Coimbatore International Airport, Coimbatore as per Annexure-I, II & III, w.e.f. **20.09.2023** up to **31.03.2024**, or, till the determination of regular Tariff for the ISP, whichever is earlier.
- (ii) The Authority decides that Tariff(s) for Domestic Non-Scheduled & General Aviation Operations shall not exceed the approved Tariff(s) for the relevant Domestic Scheduled Flights for similar class of aircraft(s).
- (iii) Tariff approved, as above, shall be the maximum charges to be levied to users. No other charge(s) is to be levied over and above the approved Tariffs.
- (iv) M/s Bird Airport Services (Coimbatore) Pvt. Ltd. shall ensure compliance of Standardization of Ground Handling Equipment at Coimbatore International Airport in accordance with the directives issued by the ministry of Civil Aviation vide letter no. AV-24011/10/2021-AAI-MOCA dated 27.10.2022.
- (v) The Tariff approved hereinunder is excluding of applicable taxes, if any.
- (vi) The Airport Operator shall ensure compliance of this Order.

By the Order of and in the Name of the Authority


(Col Manu Sooden)
Secretary



To

Shri Sundeep Kr. Jain,
Chief Commercial Officer,
M/s Bird Airport Services (Coimbatore) Pvt. Ltd.,
Air Cargo Complex,
Coimbatore International Airport, Coimbatore,
Tamil Nadu – 641014.

Copy for information to:

- 1) Secretary, Ministry of Civil Aviation, Rajiv Gandhi Bhawan, Safdarjung Airport, New Delhi-110003
- 2) Chairman, AAI, Rajiv Gandhi Bhawan, Safdarjung Airport, New Delhi-110003
- 3) Airport Director, AAI, Coimbatore International Airport, Coimbatore.



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**Ad-hoc Tariff Rate Card approved by AERA in respect of M/s Bird Airport Services
(Coimbatore) Pvt. Ltd. (BASCPL) providing Ground Handling Services
at Coimbatore International Airport, Coimbatore
w.e.f. 20.09.2023 up to 31.03.2024**

For Scheduled Aircraft Operators (Domestic*& International)

(Amount in ₹)

Aircraft Types	Scheduled Aircraft(s)							
	Passenger Flight						Freighter Flight	
	Domestic Flight			International Flight			Dom. Flight	Intl. Flight
(ICAO Code)	Passenger	Ramp	Compre- hensive Services	Passenger	Ramp	Compre- hensive Services		
CODE B	7,000	16,100	23,100	24,400	73,000	97,400	NA	NA
CODE C	11,500	20,700	32,200	24,400	73,000	97,400	72,300	120,300
CODE D	16,100	32,100	48,200	43,900	131,400	175,300	128,300	204,400

*Tariff for Domestic Scheduled Flights is also applicable to Domestic Non-Scheduled & General Aviation Flights.

Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.

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Ad-hoc Tariff Rate Card approved by AERA in respect of M/s Bird Airport Services (Coimbatore) Pvt. Ltd. (BASCPL) providing Ground Handling Services at Coimbatore International Airport, Coimbatore w.e.f. 20.09.2023 up to 31.03.2024

For International 'Non-Scheduled & General Aviation Flights'

Maximum Take Off Weight (MTOW) of Aircraft	Amount (in ₹)
0-5000	51,521
5001-10000	94,454
10001- 20000	150,268
20001- 35000	171,735
35001- 40000	193,202
40001- 50000	214,669
50001- 100000	279,069
100001 - 200000	386,404
200001-300000	463,685
300001 and above	558,139

Notes:

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- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.

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ANNEXURE III

Ad-hoc Rate Card for Item-wise charges approved by AERA in respect of M/s Bird Airport Services (Coimbatore) Pvt. Ltd. (BASCPL) providing Ground Handling Services at Coimbatore International Airport, Coimbatore w.e.f. 20.09.2023 up to 31.03.2024

Item wise charges for Additional Services in respect of Domestic & International Flights for Scheduled and Non-Scheduled Operators

S.NO.	SERVICES	UNIT	Amount (in ₹)	
			Domestic*	International
Ground Handling Equipment				
1	Ambulift	Per Flight Leg	12,483	19,730
2	Ground Power Unit (GPU) 90 KV	Per Hour	9,687	15,311
3	Ground Power Unit (GPU) 140 KV	Per Hour	12,483	19,730
4	Hook on power	Per Flight	998	1,578
5	Air Conditioner unit (ACU)	Per Hour	19,773	31,253
6	Ramp to Flight Deck Communication	Per Turnaround	3,995	6,314
7	Step Ladder (remote bay) Towable	Per Turnaround	4,494	7,103
8	Step Ladder (remote bay) Motorized-NB	Per Hour	6,491	10,259
9	Step Ladder (remote bay) Motorized-WB	Per Hour	9,686	15,311
10	Passenger Bus	Per Trip	4,494	7,103
11	Crew Bus (Small)	Per Turnaround	3,995	6,314
12	Crew Bus (Big)	Per Turnaround	4,993	7,892
13	Conveyor belt loader	Per Hour	10,407	16,453
14	Lower Deck Loader	Per Hour	27,462	43,407
15	Main Deck Loader	Per Hour	31,456	49,721
16	Fork Lift 10 Ton	Per Hour	10,186	16,100
17	Fork Lift 5 Tons	Per Hour	7,190	11,364
18	Fork Lift 3 Tons	Per Hour	5,193	8,208
19	Air Start Unit (ASU) – NB	Per Start	14,480	22,887
20	Air Start Unit (ASU) – WB	Per Start	15,479	24,466
21	Towbar	Per Push / Tow	3,995	6,314
22	Push Back (Tow Bar included) NB	Per Service	11,984	18,941
23	Push Back (Tow Bar included) WB	Per Service	21,970	34,726
24	Tow Inter Stand - Narrow Body	Per Tow	17,476	27,623
25	Tow Inter Stand – Wide Body	Per Tow	27,958	44,196
26	Wing Walkers	Per Turnaround	1,997	3,157



S.NO.	SERVICES	UNIT	Amount (in ₹)	
			Domestic*	International
27	Toilet service	Per Service	7,490	11,838
28	Water service	Per Service	6,491	10,259
Passenger/Terminal Side and Manpower related.				
29	Unaccompanied minor handling	Per Child	2,707	4,278
30	Wheel Chair WCHR OR WCHS	Per Service	2,696	4,262
31	WCHC	Per Service	2,996	4,735
32	VIPs	Per Passenger	4,164	6,581
33	Transit w/o visa pax	Per Passenger	4,164	6,581
34	Deportees	Per Passenger	4,164	6,581
35	Floor Walkers/Welcome staff	Per Personnel/8hrs	1,997	3,157
36	Manpower (White collar)	Per Personnel/8 hr.	2,996	4,735
37	Manpower (Blue collar)	Per Personnel/8 hr.	1,997	3,157
38	Excess Baggage Collection	Per Flight	10% of collection	10% of collection
39	Val Handling	Per std. size container	10,409	16,453
40	Ballast Bags Refill	Per refill-per Bag	1,498	2,368
41	Interior cleaning (Transit) - Narrow Body	Per Service	13,980	22,098
42	Interior cleaning (Transit) - Wide Body	Per Service	24,965	39,461
43	Interior cleaning (Transit) - ATR & like	Per Service	8,089	12,785
44	Deep Cleaning - Narrow Body	Per Service	19,973	31,569
45	Deep Cleaning - Wide Body	Per Service	35,651	56,350
46	Deep Cleaning - ATR & like	Per Service	11,483	18,152
47	Flight Deck cleaning	Per Service	4,992	7,892
48	Waste Disposal	Per Service	1,396	2,210
49	Arrange non-scheduled Crew Hotel accommodation	Per arrival or dep. clearance	1,498	2,368
50	Arrange for non-scheduled Crew Transportation	Per Flight	1,498	2,368
51	Custom, Immigration & Quarantine (C.I.Q) Assistance / Direct crew thru Airport Facilities	Per AVI	2,996	4,735
52	Cargo Supervision services – NB	Per Flight	7,476	11,816
53	Cargo Supervision services – WB	Per Flight	11,463	18,119
54	Live Animal Handling	Per AVI	1,457	2,304
55	Unit Load Device Services (LD 3)	Per Day	599	947
56	Unit Load Device Services (LD 11)	Per Day	1,396	2,210

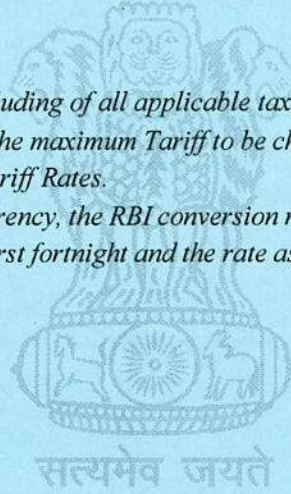


S.NO.	SERVICES	UNIT	Amount (in ₹)	
			Domestic*	International
57	Stacking of Pallets	Per Stack Per Day	1,997	3,157
Miscellaneous services				
58	Valet Service		2,081	3,290
59	Baggage Trolley	Per Two Hours	599	947
60	Container Dollies	Per Two Hours	499	789
61	Pallet Dollies	Per Two Hours	699	1,105
62	Diesel / Battery Tractor	Per Hour	4,394	6,945
63	Ramp Car	Per Hour	1,997	3,157

*Tariff for Domestic Flights is also applicable to Domestic 'Non-Scheduled and General Aviation flights'

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