#### ऐरा /20010/एमवाईटीपी/बी.ए.एस.सी.पी.एल. /जीएच/ चेन्नई /सीपी-III/2023-28 AERA/20010/MYTP/BASCPL/GH/Chennai/CP-III/2023-28

### भारतीय विमानपत्तन आर्थिक विनियामक प्राधिकरण Airports Economic Regulatory Authority of India

आदेश संख्या 12/2023-24 Order No. 12/2023-24

> ऐरा भवन/AERA Building प्रशासनिक कॉम्पलेक्स/Administrative Complex सफदरजंग हवाईअड्डा/Safdarjung Airport नई दिल्ली/New Delhi – 110003

> > जारी करने की तारीख: 11.07.2023 Date of Issue: 11.07.2023

सेवा / Service

: ग्राउन्ड हैंडिलिंग सेवाएं / Ground Handling Services (GHS)

सेवा प्रदाता / Service provider

: मैसर्स बर्ड एयरपोर्ट सर्विसेज (चेन्नई) प्राइवेट लिमिटेड M/s Bird Airport Services (Chennai) Pvt. Ltd.

हवाईअड्डा / Airport

: चेन्नई इंटरनेशनल एयरपोर्ट/ Chennai International Airport

हवाईअड्डा प्रचालक

: भारतीय विमानपत्तन प्राधिकरण (भा. वि. प्रा.) /

**Airport Operator** 

Airport Authority of India (AAI)

विषय: मैसर्स बर्ड एयरपोर्ट सर्विसेज (चेन्नई) प्राइवेट लिमिटेड (बी. ए. एस. सी. पी. एल.) द्वारा चेन्नई इंटरनेशनल एयरपोर्ट पर प्रदान की जाने वाली ग्राउन्ड हैंडिलिंग सेवाओं के लिए प्रचालन की वाणिज्यिक तारीख ("सी.ओ.डी.") से 30.09.2023 तक के लिए तदर्थ टैरिफ के मामले में।

Subject: In the matter of Ad-hoc Tariff for Ground Handling Services to be provided by M/s Bird Airport Services (Chennai) Pvt. Ltd. (BASCPL) at Chennai International Airport w.e.f. Commercial Operations Date COD till 30.09.2023.

M/s Bird Airport Services (Chennai) Pvt. Ltd. (BASCPL), vide letter dated 11.04.2023, submitted its Multi Year Tariff Proposal for Third Control Period (FY 2021-22 to FY 2025-26) and Annual Tariff Proposals for three tariff years i.e., FY 2023-24 to FY 2025-26. Further, vide letter dated 21.04.2023, M/s BASCPL requested the Authority to approve Ad-hoc Tariff for their proposed Ground Handling Services (GHS) at Chennai International Airport, till the determination of regular Tariff for Ground Handling Services by the Authority.

2. During the scrutiny of the request for ad-hoc tariff, it was observed that M/s BASCPL has not furnished certain documents viz., security clearance issued by BCAS, Concession Agreement with the Airport Operator, Certificate of Incorporation of SPV and proposed tariff rate cards. Accordingly, the ISP was requested to furnish the same.

Order No. 12/2023-24 Page 1 of 11

From time to time (latest being vide email dated 4.7.2023), the ISP submitted the following information/documents:

- (i) Letter of Award dated 18.11.2022 issued by Airports Authority of India;
- (ii) Security clearance dated 15.05.2023 issued by Bureau of Civil Aviation Security:
- (iii) Concession Agreement executed between AAI and M/s BASCPL (SPV created by M/s Globe Ground India Pvt. Ltd.) dated 28.06.2023;
- (iv) Proposed Tariff Rate Cards.

#### Authority's examination of the request of M/s BCASPL for providing ad-hoc tariff:

3. The Authority notes that AAI (Airport Operator) issued Letter of Award (LoA) dated 18.11.2022, in favour of M/s Globe Ground India Pvt. Ltd. (GGIPL) for providing ground handling services at Chennai Airport, which, inter-alia, stipulates incorporation of Special Purpose Vehicle (SPV). Pursuant to issuance of the LoA, M/s GGIPL formed Special Purpose Vehicle (SPV) namely "M/s Bird Airport Services (Chennai) Pvt. Ltd. (BASCPL)" in terms of para 5 of the "Letter of Award" dated 18.11.2022. The abovesaid SPV was incorporated on 20.01.2023 under the Companies Act, 2013 with following shareholding structure:

SI. No.	Name and Address	No. of Shares	Shareholding (%)
1.	Globe Ground India Private Limited	5,100	51.00%
2.	Bird Worldwide Flight Services (India) Private Limited	2,900	29.00%
3.	Global Flight Handling Services Private Limited	1,000	10.00%
4.	Gokul Vinimay Private Limited	1,000	10.00%
	Total	100,000	100.00

- 4. The Authority also notes that the M/s BASCPL has obtained the requisite security clearance from Bureau of Civil Aviation Security (BCAS), vide BCAS Order dated 15.05.2023, valid for a period of 5 years, from the date of issuance of security clearance.
- 5. The Authority also observes that in compliance of Ministry of Civil Aviation (MoCA)'s directive vide letter no. AV-24032/184/2022-AAI-MOCA dated 23<sup>rd</sup> September, 2022 relating to provision of Item-wise Charges for Ground Handling Services at Major Airport for Non-Scheduled Operators Permit (NSOP) and General Aviation (GA); M/s BASCPL has submitted item-wise charges for various Ground Handling Services.
- 6. Presently, M/s AI Airport Services Limited (AIASL) and M/s Celebi Ground Handling Services Chennai Pvt. Ltd. (CGHSC) are the two Independent Service Providers (ISPs) which are rendering similar Services at the Chennai International Airport. The Authority, for the purpose of adhoc tariff, decided to analyze and compare the tariff proposed by M/s BASCPL with the rates approved by the Authority in respect of M/s AIASL and M/s CGHSC for the Chennai International Airport. However, the Authority observes that the proposed tariff structure of M/s BASCPL is not comparable with the tariff structure of M/s AIASL in respect of ground handling services at Chennai International Airport but is comparable with the tariff structure of M/s CGHSC. Accordingly, based on the comparative analysis of tariff rates of M/s CGHSC and M/s BASCPL, the Authority decides to adopt lower tariff rate for each sategory in respect of M/s BASCPL at Chennai Airport, as an interim arrangement, as per Annexure—Lill and III, w.e.f. Commercial Operations Date (COD)

Order No. 12/2023-24 Page 2 of 11

**up to 30.09.2023**, or, till the determination of regular Tariff for the Ground Handing Services for the ISP, whichever is earlier.

7. The Authority also observes that the ISP has proposed the Control Period as FY 2021-22 to FY 2025-26, however, the concession has been awarded to the ISP by the Airport Operator in November, 2022 and the Concession Agreement has been executed in June 2023. Also, the COD is likely to trigger shortly. In view of this, the Authority decides to consider FY 2023-24 to FY 2027-28 as the 1<sup>st</sup> Control Period in respect of tariff determination for ground handling services to be provided by M/s BACSPL at Chennai International Airport.

#### ORDER

Upon careful consideration of the material available on records, the Authority, in exercise of powers conferred by Section 13(1)(a) of the Airports Economic Regulatory Authority of India Act, 2008, hereby orders that:

- (i) M/s Bird Airport Services (Chennai) Pvt. Ltd., is allowed to levy and collect, on ad-hoc basis, the Tariff for Ground Handling Services at Chennai International Airport, Chennai as per Annexure-I, II & III w.e.f. Commercial Operations Date up to 30.09.2023, or, till the determination of regular Tariff for Ground Handling Services for the ISP, whichever is earlier.
- (ii) The Authority decides that Tariff(s) for Domestic Non-Scheduled & General Aviation Operations shall not exceed the approved Tariffs for relevant Domestic Scheduled Flights for similar class of aircraft(s).
- (iii) Tariff approved, as above, shall be the maximum Tariffs to be charged from the Users of the Ground Handling Services. No other charges are to be levied over and above the approved Tariffs.
- (iv) M/s Bird Airport Services (Chennai) Pvt. Ltd. shall ensure compliance of Standardization of Ground Handling Equipment at Chennai International Airport in accordance with the directives issued by Ministry of Civil Aviation vide its letter no. AV-24011/10/2021-AAI-MOCA dated 27.10.2022.
- (v) The Tariff approved hereinunder is excluding of applicable taxes, if any.
- (vi) The Authority directs M/s Bird Airport Services (Chennai) Pvt. Ltd. to submit the revise MYTP at the earliest.

(vii) The Airport Operator shall ensure compliance of this Order.

By the Order of and in the Name of the Authority

(Col. Manu Sooden) Secretary

To

Order No. 12/2023-24

Shri Sundeep Kr. Jain,
Chief Commercial Officer,
M/s Bird Airport Services (Chennai) Pvt. Ltd.,
New Domestic Terminal, Building (T-1),
Chennai Airport, Chennai, Tamil Nadu, India – 600016.

6. Page 3 of 11

#### Copy to:

- Secretary, Ministry of Civil Aviation, Rajiv Gandhi Bhawan, Safdarjung Airport, New Delhi-110003 for information.
- 2) Shri C. V. Deepak, Airport Director, AAI, Chennai International Airport, Meenambakkam, Chennai for information and necessary compliance.



# भातिआवि.प्रा. AERA



### Approved Ad-hoc Tariff for M/s Bird Airport Services (Chennai) Pvt. Ltd. (BASCPL) in respect of Ground Handling Services at Chennai International Airport, Chennai w.e.f. Commercial Operations Date (COD) till 30.09.2023

For Scheduled Aircraft Operators (Domestic\* & International)

(Amount in ₹)

Aircraft	Scheduled Aircraft(s)							
Types	Passenger					Freighter		
(ICAO Code)	Do	Domestic Flight International Flight				Dom. Flight	Intl. Flight	
	Passenger	Ramp	Compre- hensive	Passenger	Ramp	Compre- hensive		
CODE B	3,675	5,880	9,555	NA	NA	NA	NA	NA
CODE C	9,000	20,450	29,450	30,030	60,060	90,090	60,984	66,528
CODE D	NA	NA	NA	43,943	105,788	149,731	90,090	98,280
CODE E	NA	NA	NA	56,963	122,063	179,026	NA	118,125

<sup>\*</sup>Tariff for Domestic Scheduled Flights is also applicable to Domestic Non-Scheduled & General Aviation Flights.

#### Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15<sup>th</sup> of the month will be applicable for the second fortnight.





Approved Ad-hoc Tariff for M/s Bird Airport Services (Chennai) Pvt. Ltd.
(BASCPL) in respect of Ground Handling Services
at Chennai International Airport, Chennai
w.e.f. Commercial Operations Date (COD) till 30.09.2023

For International "Non-Scheduled & General Aviation Flights"

MTOW of Aircraft	C	Amount (in ₹)
0-5000	1	45,000
5001-10000	GHAN	71,775
10001- 20000	-YAYA	82,238
20001-35000	- CASS	99,000
35001- 40000		105,750
40001- 50000	1/1	115,200
50001- 100000	Jak.	156,600
100001 - 200000	Alts (A	344,390
200001-300000	4 12 1	408,831
300001 and above	- Marine	591,000

#### Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15<sup>th</sup> of the month will be applicable for the second fortnight.





## Approved Ad-hoc Tariff for M/s Bird Airport Services (Chennai) Pvt. Ltd. (BASCPL) in respect of Ground Handling Services at Chennai International Airport, Chennai w.c.f. Commercial Operations Date (COD) till 30.09.2023

### (A) - Item wise charges for Additional Services in respect of Domestic & International Scheduled Operators

S.NO. SERVICES	OPPLICATO		Amount (in ₹)		
	UNIT	Domestic*	International		
1	Ambulift	Per Flight Leg	6,000	10,000	
2	Ground Power Unit (GPU) 90 KV	Per Hour	5,000	13,373	
3	Ground Power Unit (GPU) 140 KV	Per Hour	10,903	17,233	
4	Hook on power	Per Flight	872	1,379	
5	Air Conditioner unit (ACU)	Per Hour	17,270	27,298	
6	Ramp to Flight Deck Communication	Per Turnround	3,490	5,515	
7	Step Ladder (remote bay) - Narrow Body	Per Hour	5,670	8,961	
8	Step Ladder (remote bay) - Wide Body	Per Hour	8,460	13,373	
9	Passenger Bus	Per Trip	3,925	6,204	
10	Crew Bus	Per Turnround	1,800	5,000	
11	Conveyor belt loader	Per Hour	5,000	10,095	
12	Fork Lift 10 Ton	Per Hour	7,413	11,405	
13	Fork Lift 5 Tons	Per Hour	6,280	9,926	
14	Fork Lift 3 Tons	Per Hour	4,536	7,169	
15	Air Start Unit (ASU)	Per Start	13,520	21,369	
16	Towbar	Per Push / Tow	2000	5,515	
17	Push Back -Narrow Body	Per Service	10,470	16,544	
18	Tow Inter Stand - Narrow Body	Per Tow	14,000	22,000	
19	Wing Walkers	Per Turnaround	1,745	2,757	
20	Toilet service	Per Service	3,000	10,340	
21	Water service	Per Service	3,000	8,961	
Passen	ger/Terminal Side and Manpower rel	ated.			
22	Unaccompanied minor handling	Per Child	2,365	3,737	
23	Wheel Chair WCHR OR WCHS	Per Service	1,000	2,500	
24	WCHC	Per Service	2,620	4,136	
25	VIPs	Per Passenger	3,637	5,748	
26	Transit w/o visa pax  Deportees	Per Passenger	3,637	5,748	
27	Deportees	Per Passenger	3,637	5,748	

Order No. 12/2023-24 Page 7 of 11

			Amount (in ₹)		
S.NO.	SERVICES	UNIT	Domestie*	International	
28	Floor Walkers/Welcome staff	Per Personnel/8hrs	1,745	2,757	
29	Manpower (White collar)	Per Personnel/8 hr.	2,617	4,136	
30	Manpower (Blue collar)	Per Personnel/8 hr.	1,745	2,757	
31	Excess Baggage Collection	Per Flight	10% of collection	10% of collection	
32	Val Handling	Per std. sz. container	9,092	14,371	
33	Ballast Bags Refill	Per refill-per Bag	1,287	1,980	
34	Interior cleaning (Transit) - Narrow Body	Per Service	8,000	16,700	
35	Interior cleaning (Transit) - ATR & like	Per Service	7,065	.11,167	
36	Deep Cleaning - Narrow Body	Per Service	8,000	19,220	
37	Deep Cleaning - ATR & like	Per Service	8,000	15,855	
38	Flight Deck cleaning	Per Service	4,360	6,893	
39	Waste Disposal	Per Service	1,220	1,930	
40	Arrange non-scheduled Crew Hotel accommodation	Per Service	1,294	1,990	
41	Arrange for non-scheduled Crew Transportation	Per Service	1,308	2,068	
42	C.I.Q. assistance / Direct crew thru airport facilities	Per arr or dep clearance	2,617	4,136	
43	Cargo Supervision services	Per Flight	6,530	10,321	
44	Live Animal Handling	Per AVI	1,273	2,012	

<sup>\*</sup>Tariff for Domestic Flights is also applicable to Domestic Non-Scheduled and General Aviation.

#### Notes:

- Above Tariff Rates are excluding of all applicable taxes, if any.
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.



Order No. 12/2023-24 Page 8 of 11

### (B) - Item wise charges for Additional Services in respect of International "Non-Scheduled Operators & General Aviation"

S.NO.	CEDVICES	LINIT	Amount (in ₹)
S.NO.	SERVICES	UNIT	International
1	Air Cooling Unit per hour usage	Per Hour	37,330
2	Air Starter Unit	Per Start	23,214
3	Aircraft Disinfection - Freighter A/Cs	Per Service	7,500
4	Aircraft Disinfection - Pax A/C Code C	Per Service	12,220
5	Aircraft Disinfection - Pax A/C Code D/E	Per Service	23,075
6	Aircraft Disinfection - Pax A/C Code F	Per Service	35,975
7	Aircraft marshalling	Per Service	5,000
8	Ambulift	Per Flight Leg	16,833
9	Apron Transport (Passenger)	Per Trip	6,500
10	Arrange non-scheduled Crew HOTAC	Per Flight	1,990
11	ATC payment services	Per Flight	14,000
12	Baggage ID	Per Service	11,130
13	Baggage/Cargo cart	Per Hour	3,530
14	Ballast Bags refill	Per refill-per bag	1,980
15	Blue collar staff	Per staff per hour	5,000
16	Brake Cooling Service	Per Flight	33,940
17	Cabin loading/unloading NB	Per Hour	21,720
18	Cabin loading/unloading WB	Per Hour	27,150
19	Cargo / Apron Transport on Apron	Per Flight	10,000
20	Cargo Supervision services	Per Flight	15,550
21	CHOCKS for narrow body aircraft	Per Hour	7,500
22	CHOCKS for wide body aircraft	Per hour	9,000
23	CONES for narrow body aircraft	Per Hour	7,500
24	CONES for wide body aircraft	Per Hour	9,000
25	Container/Pallet Dolly	Per Hour	4,345
26	Container/Pallet Dolly 20 FT	Per Hour	8,690
27	Conveyor belt	Per Hour	10,095
28	Crew Transport	Per Trip	5,525
29	Deportee/INAD handling	Per Passenger	5,685
30	Direct crew through airport facilities	Per Service	4,090
31	Excess Baggage Fee (% of collection)	As per collection	15%
32	Exterior Cleaning - NB	Per Service	31,755
33	Exterior Cleaning - WB	Per Service	84,100
34	Fire Extinguisher equipment on ramp (standalone)	Per Flight	2,500
35	Forklift  Full body suit PPF	Per Hour	11,405
36	Full body suit PPE	Per Suit	2,050

Order No. 12/2023-24 Page 9 of 11

			Amount (in ₹)
S.NO.	SERVICES	UNIT	International
37	Ground Power Unit	Per Hour	16,450
38	Headset service	Per Flight	6,788
39	Interior Deep Cleaning - NB	Per Service	19,220
40	Interior Deep Cleaning - WB	Per Service	33,895
41	Interior Turn Cleaning - NB	Per Service	16,700
42	Interior Turn Cleaning - WB	Per Service	27,000
43	LDL	Per Hour	35,890
44	Load Control	Per Flight	15,000
45	Loading Of Baggage into ULD Or Aircraft	PER BAG	500
46	Manual Check-In	Per Passenger	205
47	MDL	Per Hour	42,495
48	MHB Handling	Per Bag	900
49	Offloading Of Baggage from ULD Or Aircraft	PER BAG	500
50	Operational Flight Plan Print Out	Per Service	4,075
51	Oversized Baggage Handling	Per Bag	700
52	Passenger Step (mobile)	Per Hour	7,195
53	Pushback for narrow body aircraft	Per Push	19,955
54	Pushback for wide body aircraft	Per Push	29,865
55	Station Management स्टाबन ज्या	Per Flight	15,000
56	Stationary (Boarding card & Tags)	Per Flight	10,860
57	Supervision & Administration Services	Per Flight	9,000
58	Tail stand	Per Hour	20,000
59	Toilet truck	Per Service	14,255
60	Tow Bar	Per Use	7,195
61	Towing of narrow body aircraft	Per Tow	21,450
62	Towing of wide body aircraft	Per Tow	37,195
63	Transit w/o visa pax	Per Passenger	8,500
64	Trestle (standard size - 4ft)	Per Hour	2,715
65	Tugs	Per Hour	11,405
66	ULD Storage	Per ULD/per day	2,695
67	ULD WASHING	PER ULD	4,500
68	UM Handling	Per UM	8,500
69	Vacuum Cleaner	Per Hour	2,850
70	VIP Vehicle (Innova Range)	Per Trip	15,000
71	VIP Vehicle (Luxury - Mercedes/ BMW / AUDI range)	Per Trip	19,000
72	VIPs	Per Passenger	8,500
73	VIPs Water truck	Per Service	14,255
74	Water Uplift Weight Cart Facility	Per Ltr.	20
75	Weight Cart Facility	Per Hour	20,000

Order No. 12/2023-24

Page 10 of 11

Remontory Authoritida

S.NO.	SERVICES	HAUT	Amount (in ₹)	
		UNIT	International	
76	Wheel Chair	Per Service	3,500	
77	White collar staff	Per staff per hour	9,000	

#### Notes:

- · Above Tariff Rates are excluding of all applicable taxes, if any
- Tariff determined shall be the maximum Tariff to be charged. No other charge is to be levied over and above the approved Tariff Rates.
- For payment in foreign currency, the RBI conversion rate as on the last day of the previous month will be applicable for the first fortnight and the rate as on the 15th of the month will be applicable for the second fortnight.



# भा.वि.आ.वि.प्रा. AERA



Order No. 12/2023-24 Page 11 of 11